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April 25, 2024

Summary of Consolidated Financial Results for the Year Ended March 31 2024 (Based on Japanese GAAP)

Company name: TOMEN DEVICES CORPORATION
Listing: Tokyo Stock Exchange
Securities code: 2737
URL: <https://www.tomendevices.co.jp>
Representative: Ichiro Tsumaki, President
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Scheduled date of ordinary general meeting of shareholders: June 25, 2024
Scheduled date to file Securities Report: June 26, 2024
Scheduled date to commence dividend payments: June 26, 2024
Preparation of supplementary material on financial results: Yes
Holding of financial results briefing: Yes

(Amounts less than million yen are rounded down.)

1. Consolidated financial results for the year ended March 31, 2024 (from April 1, 2023 to March 31, 2024)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

Year ended	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
March 31, 2024	370,676	(11.2)	9,480	(22.5)	6,203	(5.9)	2,096	(57.3)
March 31, 2023	417,621	(9.8)	12,230	15.1	6,589	(22.3)	4,906	(23.1)

Note: Comprehensive income Year ended March 31, 2024 ¥4,372 million [(36.4)%]
Year ended March 31, 2023 ¥6,874 million [(12.6)%]

Year ended	Earnings per share		Profit attributable to owners of parent/equity		Ordinary profit/total assets		Operating profit/net sales	
	Yen	%	Yen	%	%	%	%	%
March 31, 2024	308.23	4.7		4.7	5.2		2.6	
March 31, 2023	721.37	12.0		12.0	5.9		2.9	

Reference: Share of profit (loss) of entities accounted for using equity method Year ended March 31, 2024 ¥22 million
Year ended March 31, 2023 ¥(7) million

(2) Consolidated financial position

As of	Total assets		Net assets		Equity-to-asset ratio		Net assets per share	
	Millions of yen	Millions of yen	Millions of yen	Millions of yen	%	%	yen	yen
March 31, 2024	130,213	45,508	45,508	45,508	34.9		6,691.54	
March 31, 2023	107,177	44,198	44,198	44,198	40.3		6,353.93	

Reference: Equity As of March 31, 2024 ¥45,508 million
As of March 31, 2023 ¥43,213 million

(3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
Year ended	Millions of yen	Millions of yen	%	yen
March 31, 2024	4,425	494	2,904	20,865
March 31, 2023	(4,961)	(263)	8,584	12,137

2. Cash dividends

	Annual dividends per share					Total cash dividends (Total)	Dividend payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Year ended March 31, 2023	-	0.00	-	300.00	300.00	2,040	41.6	5.0
Year ended March 31, 2024	-	0.00	-	200.00	200.00	1,360	64.9	3.1
Year ending March 31, 2025 (Forecast)	-	0.00	-	240.00	240.00		38.9	

3. Forecast of consolidated financial results for the year ending March 31, 2025 (from April 1, 2024 to March 31, 2025)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	400,000	7.9	7,600	(19.8)	5,400	(13.0)	4,200	100.4	617.56

4. Notes

- Changes in significant subsidiaries during the year ended March 31, 2024 (changes in specified subsidiaries resulting in the change in the scope of consolidation) : No
- Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statement
Changes in accounting policies due to revisions to accounting standards and other regulations: No
Changes in accounting policies due to other reasons: No
Changes in accounting estimates: No
Restatement of prior period financial statements: No
- Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2024	6,802,000 shares
As of March 31, 2023	6,802,000 shares

Number of treasury shares at the end of the period

As of March 31, 2024	1,032 shares
As of March 31, 2023	963 shares

Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Year ended March 31, 2024	6,801,012 shares
Year ended March 31, 2023	6,801,042 shares

Reference: Summary of non-consolidated financial results

1. Non-consolidated financial results for the year ended March 31, 2024 (from April 1, 2023 to March 31, 2024)

(1) Non-consolidated operating results

(Percentages indicate year-on-year changes.)

Year ended	Net sales		Operating profit		Ordinary profit		Profit	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
March 31, 2024	148,087	(27.0)	4,058	(43.6)	3,010	(8.1)	(557)	-
March 31, 2023	202,778	(7.7)	7,196	47.5	3,276	(5.1)	2,292	(4.2)

	Earnings per share
Year ended	Yen
March 31, 2024	(82.04)
March 31, 2023	337.09

(2) Non-consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	yen
March 31, 2024	74,731	24,647	33.0	3,624.07
March 31, 2023	67,964	27,702	40.8	4,073.33

Reference: Equity As of March 31, 2024: ¥24,647 million
As of March 31, 2023: ¥27,702 million

* Financial results reports are exempt from quarterly review conducted by certified public accountants or an audit corporation.

* Proper use of forecasts of financial results, and other special matters
(Caution regarding forward-looking statements and others)

The forward-looking statements, including earnings forecasts, contained in these materials are based on information currently available to the Company and on certain assumptions deemed to be reasonable. Consequently, any statements herein do not constitute assurances regarding actual results by the Company. Actual business and other results may differ substantially due to various factors.

Quarterly consolidated financial statements
Consolidated balance sheets

(Millions of yen)

	As of March 31, 2023	As of March 31, 2024
Assets		
Current assets		
Cash and deposits	7,489	8,514
Notes and accounts receivable - trade	51,292	60,595
Electronically recorded monetary claims - operating	2,851	2,010
Merchandise	35,994	42,609
Advance payments to suppliers	2,637	745
Deposits paid	4,647	12,350
Other	505	1,740
Allowance for doubtful accounts	(67)	(80)
Total current assets	105,352	128,486
Non-current assets		
Property, plant and equipment		
Buildings	115	115
Accumulated depreciation	(97)	(100)
Buildings, net	17	14
Other	640	677
Accumulated depreciation	(347)	(518)
Other, net	292	158
Total property, plant and equipment	309	173
Intangible assets	94	318
Investments and other asset		
Investment securities	823	213
Deferred tax assets	434	852
Other	163	169
Total investments and other assets	1,421	1,235
Total non-current assets	1,825	1,727
Total assets	107,177	130,213

(Millions of yen)

	As of March 31, 2023	As of March 31, 2024
Liabilities		
Current liabilities		
Accounts payable - trade	37,930	46,962
Short-term borrowings	20,563	29,661
Income taxes payable	488	-
Advances received	175	1,072
Provision for bonuses	282	348
Accounts payable - other	2,115	4,529
Other	708	1,430
Total current liabilities	62,264	84,005
Non-current liabilities		
Retirement benefit liability	509	565
Other	204	134
Total non-current liabilities	714	699
Total liabilities	62,978	84,705
Net assets		
Shareholders' equity		
Share capital	2,054	2,054
Capital surplus	-	16
Retained earnings	37,652	37,708
Treasury shares	(2)	(3)
Total shareholders' equity	39,703	39,775
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	231	-
Deferred gains or losses on hedges	103	(122)
Foreign currency translation adjustment	3,174	5,855
Total accumulated other comprehensive income	3,509	5,733
Non-controlling interests	985	-
Total net assets	44,198	45,508
Total liabilities and net assets	107,177	130,213

Consolidated statements of income and consolidated statements of comprehensive income

Consolidated statements of income

(Millions of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Net sales	417,621	370,676
Cost of sales	401,486	357,004
Gross profit	16,135	13,671
Selling, general and administrative expenses	3,905	4,191
Operating Profit	12,230	9,480
Non-operating income		
Interest income	2	8
Dividend income	18	10
Share of profit of entities accounted for using equity method	-	22
Consumption taxes refund	-	347
Other	31	3
Total non-operating income	53	391
Non-operating expenses		
Interest expenses	1,199	1,539
Loss on sale of receivables	228	400
Foreign exchange losses	4,226	1,694
Share of loss of entities accounted for using equity method	7	-
Other	30	33
Total non-operating expenses	5,693	3,667
Ordinary profit	6,589	6,203
Extraordinary income		
Gain on sale of investment securities	-	445
Total extraordinary income	-	445
Extraordinary losses		
Provision of allowance for doubtful accounts	-	3,813
Loss on valuation of inventories	-	371
Total extraordinary losses	-	4,184
Profit before income taxes	6,589	2,463
Income taxes - current	1,589	576
Income taxes - deferred	(43)	(216)
Total income taxes	1,545	359
Profit	5,044	2,103
Profit attributable to non-controlling interests	138	7
Profit attributable to owners of parent	4,906	2,096

Consolidated statements of comprehensive income (cumulative)

(Millions of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Profit	5,044	2,103
Other comprehensive income		
Valuation difference on available-for-sale securities	53	(231)
Deferred gains or losses on hedges	340	(225)
Foreign currency translation adjustment	1,435	2,725
Total other comprehensive income	1,830	2,268
Comprehensive income	6,874	4,372
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	6,664	4,319
Comprehensive income attributable to non-controlling interests	209	53

Consolidated statements of changes in equity

Fiscal year ended March 31, 2023

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	2,054	—	34,786	(2)	36,838
Changes during period					
Dividends of surplus			(2,040)		(2,040)
Profit attributable to owners of parent			4,906		4,906
Purchase of treasury shares				(0)	(0)
Change in ownership interest of parent due to transactions with noncontrolling interests					—
Net changes in items other than shareholders' equity					
Total changes during period	—	—	2,865	(0)	2,865
Balance at end of period	2,054	—	37,652	(2)	39,703

	Accumulated other comprehensive income				Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Total accumulated other comprehensive income		
Balance at beginning of period	177	(237)	1,810	1,750	775	39,364
Changes during period						
Dividends of surplus						(2,040)
Profit attributable to owners of parent						4,906
Purchase of treasury shares						(0)
Change in ownership interest of parent due to transactions with noncontrolling interests						—
Net changes in items other than shareholders' equity	53	340	1,363	1,758	209	1,968
Total changes during period	53	340	1,363	1,758	209	4,834
Balance at end of period	231	103	3,174	3,509	985	44,198

Consolidated statements of changes in equity

Fiscal year ended March 31, 2024

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	2,054	—	37,652	(2)	39,703
Changes during period					
Dividends of surplus			(2,040)		(2,040)
Profit attributable to owners of parent			2,096		2,096
Purchase of treasury shares				(0)	(0)
Change in ownership interest of parent due to transactions with noncontrolling interests		16			16
Net changes in items other than shareholders' equity					
Total changes during period	—	16	55	(0)	72
Balance at end of period	2,054	16	37,708	(3)	39,775

	Accumulated other comprehensive income				Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Total accumulated other comprehensive income		
Balance at beginning of period	231	103	3,174	3,509	985	44,198
Changes during period						
Dividends of surplus						(2,040)
Profit attributable to owners of parent						2,096
Purchase of treasury shares						(0)
Change in ownership interest of parent due to transactions with noncontrolling interests					(1,038)	(1,021)
Net changes in items other than shareholders' equity	(231)	(225)	2,680	2,223	53	2,276
Total changes during period	(231)	(225)	2,680	2,223	(985)	1,310
Balance at end of period	—	(122)	5,855	5,733	—	45,508

Consolidated statements of cash flows

(Millions of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Cash flows from operating activities		
Profit before income taxes	6,589	2,463
Depreciation	364	223
Increase (decrease) in provision for bonuses	(47)	65
Increase (decrease) in retirement benefit liability	18	55
Increase (decrease) in allowance for doubtful accounts	(7)	8
Share of loss (profit) of entities accounted for using equity method	7	(22)
Interest and dividend income	(21)	(18)
Interest expenses	1,199	1,539
Foreign exchange losses (gains)	(40)	(178)
Loss (gain) on sale of investment securities	—	(445)
Decrease (increase) in trade receivables	13,575	(4,426)
Decrease (increase) in inventories	6,224	(3,423)
Decrease (increase) in advance payments to suppliers	(2,444)	2,139
Increase (decrease) in trade payables	(12,740)	6,948
Increase (decrease) in advances received	(272)	840
Increase (decrease) in accounts payable - other	(12,687)	2,033
Other, net	(1,030)	(587)
Subtotal	(1,311)	7,216
Interest and dividends received	29	19
Interest paid	(1,199)	(1,539)
Income taxes paid	(2,479)	(1,270)
Net cash provided by (used in) operating activities	(4,961)	4,425
Cash flows from investing activities		
Purchase of property, plant and equipment	(206)	(17)
Purchase of intangible assets	(82)	(258)
Proceeds from sale of investment securities	—	741
Other, net	25	28
Net cash provided by (used in) investing activities	(263)	494
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	10,669	6,059
Repayments of lease liabilities	(43)	(91)
Purchase of treasury shares	(0)	(0)
Dividends paid	(2,040)	(2,041)
Purchase of shares of subsidiaries not resulting in change in scope of consolidation	—	(1,021)
Net cash provided by (used in) financing activities	8,584	2,904
Effect of exchange rate change on cash and cash equivalents	560	903
Net increase (decrease) in cash and cash equivalents	3,920	8,727
Cash and cash equivalents at beginning of period	8,216	12,137
Cash and cash equivalents at end of period	12,137	20,865