

Connect more. Spring into the future.

# **Supplemental Data**

(Fiscal Year ended March 31, 2024)

April 30, 2024 West Japan Railway Company

#### <Consolidated Results>

eting held on April 30, 2024.	
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				YoY		_	YoY		
	Results FY2023.3	Results FY2024.3	Increase/ (Decrease)	%	Forecasts FY2025.3	Increase/ (Decrease)	%		
Operating Revenues	1,395.5	1,635.0	239.4	17.2	1,718.0	82.9	5.1		
(Transportation Revenues)	694.5	840.5	146.0	21.0	887.0	46.4	5.5		
Operating Income	83.9	179.7	95.7	114.1	170.0	(9.7)	(5.4)		
Recurring Income	73.6	167.3	93.7	127.4	155.5	(11.8)	(7.1)		
Income attributable to owners of parent	88.5	98.7	10.2	11.6	100.0	1.2	1.3		

Note: Figures in brackets ( ) are negative values.

#### • Key Points of the Results

1. Consolidated Results	• Revenue and profit increased for the third consecutive year, thanks to the progress on restructuring, recovery in usage, increase in inbound demand, and other factors
2. Segment	<ul> <li>Each segment showed steady recovery. Revenue and profit increased, thanks to the progress on restructuring.</li> <li>Operating income from Sales of goods and food services, SC, and travel and regional solutions achieved record high results.</li> </ul>
3. Transportation Revenues	<ul> <li>Thanks to the recovery of usage and increase in inbound demand, revenue recovered to 94% of pre-pandemic (2019) level.</li> <li>* 96.2% of fiscal 2018 level.</li> </ul>
4. Others	• Cost structure reforms were further implemented while steadily implementing safety related measures, achieving reducing loss by ¥36.0 billion.
<ul> <li>Earnings Forecast/ Medium-Term Management Plan Update</li> </ul>	<ul> <li>Operating income for FY2024 was estimated to decline in profit due to advance costs for the city development projects and other factors but the Medium-Term Management Plan 2025 has been updated considering the increase in usage thanks to the promotion of measures to this point and results of the structural reforms. Operating income for the final fiscal year (2025) was revised upwards to +¥35.0 billion.</li> </ul>
Shareholder Returns	<ul> <li>Dividends are planned to be increased from the year-end dividend for FY2023 of ¥84.5 per share (annual: ¥142). Estimate for FY2024 is ¥72 annually (after 2-for-1 stock split).</li> <li>Resolution was approved to implement share buyback of up to ¥50.0 billion at the Board of Directors meeting held on April 30, 2024</li> </ul>



¥ Billions

# 2. Consolidated Statements of Income



¥ Billions

	Results	Results	YoY		Major factore
	FY2023.3	FY2024.3	Increase/ (Decrease)	%	Major factors
Operating Revenues	1,395.5	1,635.0	239.4	17.2	[increase for a third straight fiscal year]
Mobility	833.7	986.4	152.6	18.3	increase in transportation revenue
Retail	165.9	197.0	31.0	18.7	increase in sales of goods and food services
Real estate	204.9	217.7	12.8	6.2	increase in real estate lease and sale, shopping centers and hotel business
Travel and regional solutions	162.9	206.0	43.0	26.4	increase in domestic and inbound tourism
Other businesses	27.9	27.8	(0.1)	(0.5)	
Operating Expenses	1,311.5	1,455.2	143.7	11.0	
Operating Income	83.9	179.7	95.7	114.1	[increase for a third straight fiscal year]
Mobility	33.2	114.4	81.2	244.3	increase in transportation revenue
Retail	5.4	13.0	7.5	138.1	increase in sales of goods and food services
Real estate	34.5	40.6	6.0	17.5	increase in shopping centers and hotel business
Travel and regional solutions	6.0	7.8	1.7	29.1	
Other businesses	4.5	4.2	(0.3)	(6.8)	
Non-operating revenues and expenses, net	(10.3)	(12.3)	(2.0)	_	decrease in employment adjustment subsidy
Recurring Income	73.6	167.3	93.7		[increase for a third straight fiscal year]
Extraordinary profit and loss, net	(0.7)	(22.2)	(21.4)		provision of allowance for loss on liquidation of railway belts loss on disasters
Income taxes	(20.9)	40.8	61.8	_	reactionary decline of special tax treatment
Income attributable to owners of parent	88.5	98.7	10.2	11.6	[increase for a third straight fiscal year]
<b>Comprehensive Income</b> Note: Figures in brackets ( ) are negative values	95.9	110.0	14.0		include 103.6 billion of comprehensive income attributable to shareholders of parent company

# 3. Major Factors of Increase/Decrease in Each Segment



¥ Billions

			Results	Yo	ρΥ	
			FY2024.3	Increase/ (Decrease)	%	Major factors
	Mobility	Operating Revenues	986.4	152.6	18.3	<ul> <li>Moderate recovery in demand (train usage)</li> <li>Increase in inbound demand</li> </ul>
	Mobility	Operating Income	114.4	81.2	244.3	
	Sales of goods	Operating Revenues	171.3	28.5	20.0	$\cdot$ Moderate recovery in demand (stores within railway stations,VIAINN)
Retail	and food services	Operating Income	11.2	6.6	143.2	
Retail	Department stores	Operating Revenues	24.2	2.4	11.1	•Moderate recovery in demand
	Department stores	Operating Income	1.7	0.9	123.5	
	Real estate lease	Operating Revenues	118.9	1.9	1.6	·Leveling of rent income
	and sale	Operating Income	20.0	(1.8)	(8.3)	Decrease in condominium sales     Opening cost of new buildings
Real estate	Shopping center	Operating Revenues	59.2	3.4	6.3	•Increase in rent income due to a recovery in tenant sales
Real estate	Shopping center	Operating Income	9.9	1.5	19.1	
	Hotel	Operating Revenues	38.6	7.3	23.5	$\cdot$ Moderate recovery in demand (the accomodation department)
	noter		1.4	3.7	_	
Traveland		Operating Revenues	206.0	43.0	26.4	•Moderate recovery in demand (travel)
	Travel and regional solutions		7.8	1.7	29.1	

Note: Figures in brackets ( ) are negative values.

\* Operating revenues are the revenues from third parties ( = customers). The breakdowns of operating revenues by each segment are the sums of revenues of major subsidiaries.

# 4. Segment Information



				¥ Billior		
	Results	Results	YoY Increase/			
	FY2023.3	FY2024.3	(Decrease)	%		
Operating Revenues <sup>*1</sup>	1,395.5	1,635.0	239.4	17.2		
Mobility	833.7	986.4	152.6	18.3		
Retail	165.9	197.0	31.0	18.		
Sales of goods and food services	142.8	171.3	28.5	20.		
[Accommodation-oriented budget hotels] (restated) *2	【13.5】	【20.9】	【7.4】	【54.		
Department stores	21.8	24.2	2.4	11.		
Real estate	204.9	217.7	12.8	6.		
Real estate lease and sale	117.0	118.9	1.9	1.		
[Real estate sale](restated)	【65.8】	[63.8]	【(2.0)】	【(3.1		
Shopping center	55.7	59.2	3.4	6.		
Hotel	31.2	38.6	7.3	23.		
Travel and regional solutions	162.9	206.0	43.0	26.		
Other businesses	27.9	27.8	(0.1)	(0.		
Operating Income (Loss) <sup>*1</sup>	83.9	179.7	95.7	114.		
Mobility	33.2	114.4	81.2	244.		
Retail	5.4	13.0	7.5	138.		
Sales of goods and food services	4.6	11.2	6.6	143.		
[Accommodation-oriented budget hotels] (restated) *2	【(0.8)】	【2.5】	【3.4】			
Department stores	0.7	1.7	0.9	123.		
Real estate	34.5	40.6	6.0	17.		
Real estate lease and sale	21.8	20.0	(1.8)	(8.		
[Real estate sale](restated)	【8.5】	[6.3]	【(2.1)】	【(25.5		
Shopping center	8.3	9.9	1.5	19.		
Hotel	(2.2)	1.4	3.7			
Travel and regional solutions	6.0	7.8	1.7	29.		
Other businesses	4.5	4.2	(0.3)	(6.		

Note: Figures in brackets ( ) are negative values.

\*1 The breakdowns of operating revenues and operating income by each segment are the sums of those of major subsidiaries.

\*2 Figures in brackets [ ] are the sales of accommodation-oriented budget hotel, "VIA INN".

### 5. Non-Consolidated Statements of Income



					¥Billions
	Results	Results	Yoʻ	Y	Maion factore
	FY2023.3	FY2024.3	Increase/ (Decrease)	%	Major factors
Operating Revenues	791.2	944.2	153.0	19.3	[increase for a third straight fiscal year]
Transportation revenues	694.5	840.5	146.0	21.0	decrease of Covid-19 effects
Transportation incidentals	14.7	15.9	1.1	8.0	
Other operations	27.0	28.4	1.4	5.3	
Miscellaneous	54.9	59.2	4.3	7.9	increase in sales fee, etc.
Operating Expenses	752.3	828.8	76.5	10.2	
Personnel costs	186.6	Structural reforms ¥(36.0) billion 204.4	17.7	9.5	increase in bonus, etc.
Non personnel costs	377.3	429.6	52.3	13.9	
Energy costs	59.6	60.0	0.4	0.8	
Maintenance costs	140.1	158.1	18.0	12.9	increase in fluctuation in periodic inspection and maintenance, etc.
Miscellaneous costs	177.6	211.4	33.8	19.0	<ul> <li>increase in sales fee</li> <li>increase in WESTER-related expenses, etc.</li> </ul>
Rental payments, etc.	26.6	27.2	0.5	2.0	
Taxes	37.4	39.4	2.0	5.5	increase in property taxes, etc.
Depreciation and Amortization	124.2	128.0	3.8	3.1	
Operating Income	38.9	115.4	76.4	196.3	[increase for a third straight fiscal year]

#### 6. Transportation Revenues and Passenger-Kilometers



Transportation Revenues

**Passenger-Kilometers** 

						%,¥Billions		%, Millions	of passen	ger-kilometers
			Results FY2024.3	Yc Increase/ (Decrease)	oY %	compared with CY2019	Results FY2024.3	Yc Increase/ (Decrease)	9Y %	compared with CY2019
		Commuter Passes	11.7	0.5	4.6	2.9	917	48	5.6	3.2
Shinka	ansen	Non-Commuter Passes	436.0	95.5	28.1	(3.8)	19,175	3,750	24.3	(8.1)
		Total	447.7	96.0	27.3	(3.6)	20,092	3,799	23.3	(7.6)
	Kansai	Commuter Passes	105.8	4.3	4.3	(9.6)	16,574	315	1.9	(12.6)
	Urban Area (Kyoto-Osaka-	Non-Commuter Passes	188.3	33.1	21.3	(5.9)	10,066	1,527	17.9	(11.5)
	Kobe Area)	Total	294.2	37.4	14.6	(7.2)	26,641	1,842	7.4	(12.2)
		Commuter Passes	21.9	0.2	1.2	(11.2)	3,504	1	0.0	(12.8)
Conventional lines	Other	Non-Commuter Passes	76.6	12.2	19.0	(12.5)	3,796	500	15.2	(15.0)
		Total	98.5	12.5	14.5	(12.3)	7,301	502	7.4	(13.9)
	Comn	nuter Passes	127.8	4.6	3.7	(9.8)	20,079	316	1.6	(12.6)
	Non-Cor	nmuter Passes	265.0	45.3	20.7	(7.9)	13,863	2,028	17.1	(12.5)
		Total	392.8	49.9	14.6	(8.5)	33,943	2,344	7.4	(12.6)
	Comn	nuter Passes	139.5	5.1	3.8	(8.9)	20,997	365	1.8	(12.0)
Total	Non-Cor	nmuter Passes	701.0	140.9	25.2	(5.4)	33,039	5,778	21.2	(10.0)
		Total	840.5	146.0	21.0	(6.0)	54,036	6,143	12.8	(10.8)

#### 7. Major Factors for Increase/Decrease in Transportation Revenue



					¥ Billions
				Results FY2024.3	
		Yo	ρΥ		
		Increase/ (Decrease)	%	Major factors	
				Fundamental trend 0.0%	
				Special factors	
				Recovery in demand (train usage)	75.1
nkansen	447.7	96.0	27.3	Inbound Demand Recovery	12.8
				Revision of charges (Nozomi, Mizuho)	5.1
				•Leap-year	0.9
				etc.	
				Fundamental trend 0.0%	
	voto-Osaka-	37.4	14.6	Special factors	
				Recovery in demand (train usage)	18.8
				Inbound Demand Recovery	10.6
· ·					•Surcharge for the installation of barrier-free equipment
Robe Area)				Fare revision of special railway sections	0.6
				etc.	
				Fundamental trend 0.0%	
				Special factors	
Other	09 F	10 F	14 E	Recovery in demand (train usage)	9.6
lines	98.5	12.5	14.5	Inbound Demand Recovery	2.4
				•Revision of charges (conventional line express train)	0.3
				etc.	
		(0.0			
ntional lines	392.8	49.9	14.6		
Total	840.5	146.0	21.0		
	Kansai Urban Area Kyoto-Osaka- Kobe Area) Other lines	Kansai Urban Area Kyoto-Osaka- Kobe Area)294.2Other lines98.5Stional lines392.8	Increase/ (Decrease)hkansen447.7Sansai Urban Area Kyoto-Osaka Kobe Area)294.2Other lines98.5Other lines392.849.9	Image: Content in the series         Image: Content in the series <th< td=""><td>YoY Increase/ (Decrease)Major factorsMajor factorsMajor factorsMajor factorsMajor factorsMajor factorsSpecial factorsSpecia</td></th<>	YoY Increase/ (Decrease)Major factorsMajor factorsMajor factorsMajor factorsMajor factorsMajor factorsSpecial factorsSpecia

Note1: Revenues from luggage transportation are omitted due to the small amount. Note2: Figures in brackets ( ) are negative values.

# 8. Capital Expenditures



					¥ Billions
	Results FY2023.3	Results FY2024.3	Yc Increase/ (Decrease)	oY %	Forecasts FY2025.3
Capital Expenditures					
Consolidated	238.2	261.1	22.9	9.6	-
Own fund	214.6	248.9	34.3	16.0	294.0
External fund	23.6	12.2	(11.4)	(48.3)	_
Capital Expenditures					
Non-consolidated	179.6	175.5	(4.0)	(2.2)	—
Own fund	155.9	163.3	7.4	4.8	174.0
[Break [Safety-related capital expenditures]	[73.2]	[100.1]	[26.8]	[36.7]	[101.0]
down] [Other, etc.]	[82.7]	[63.2]	[(19.4)]	[(23.5)]	[73.0]
External fund	23.6	12.2	(11.4)	(48.3)	_

- Major capital expenditure projects (Non-consolidated)
  - new rolling stock (W7series, Yakumo Ltd. Exp.)
  - safetv and disaster prevention measures (earthquake countermeasures) etc.

### 9. Consolidated Balance Sheet



				¥Billio			
	Results	Results	Difference	Major factors			
	FY2023.3	FY2024.3	increase/(decrease)				
Current assets	716.5	700.9	(15.5)				
Cash and deposits	290.1	233.4	(56.6)				
Inventories	153.2	160.6	7.3				
Other current assets	273.1	306.8	33.7	increase in receivables and Notes receivable - trade			
Non-current assets	3,018.3	3,076.7	58.4				
Property, plant and equipment, etc.	2,513.2	2,557.2	43.9	progress of depreciation, new facilities			
Construction in progress	117.1	122.6	5.4				
Investments and other assets	387.8	396.8	9.0				
Deferred assets	0.6	0.1	(0.4)				
Total assets	3,735.5	3,777.9	42.4	1			
Current liabilities	658.4	710.1	51.7	Results Results Difference			
Current portion of long-term payables, etc.	140.7	138.4	(2.3)	FY2023.3         FY2024.3         increase/(decre increase)           Liabilities with interest         1,662.9         1,563.4         (99.			
Accounts payable-other, etc.	517.6	571.7	54.0	[Average interest rate (%) ] [1.19] [1.22] [0.0			
Non-current liabilities	1,932.7	1,842.7	(89.9)	Shinkansen Purchase Liability 98.6 97.4 (1.			
Bond and Long-term debt, etc.	1,514.9	1,415.9	(98.9)				
Accrued retirement benefits	223.3	211.6	(11.6)	Bonds 959.9 859.9 (99 [Average interest rate (%) ] [0.98] [1.01] [0.1			
Other long-term liabilities	194.5	215.1	20.6	Other(Long-term debt etc.)         604.2         606.0         1			
Total liabilities	2,591.1	2,552.9	(38.2)				
Shareholders' equity	1,034.7	1,101.2	66.5	1			
Common stock	226.1	226.1	-	]			
Capital surplus	183.9	183.9	0.0				
Retained earnings	626.1	692.4	66.3	profit attributable to owners of parent:98.7			
Treasury stock	(1.3)	(1.2)	0.1	dividend:(32.3)			
Accumulated other comprehensive income	(0.2)	4.6	4.9				
Non-controlling interests	109.8	119.0	9.2	]			
Total Net assets	1,144.3	1,224.9	80.6	]			
Total Liabilities and net assets	3,735.5	3,777.9	42.4				

### 10. Consolidated Statements of Cash Flows



			¥Billions
	Results FY2023.3	Results FY2024.3	YoY Increase/ (Decrease)
Profit before income taxes	72.8	145.1	72.3
Depreciation	159.6	163.3	3.6
Other (acceptance of External fund of construction)	41.4	9.8	(31.6)
I Cash flows from operating activities	273.9	318.3	44.3
Purchase of non-current assets	(246.0)	(249.3)	(3.3)
Proceeds from sales of non-current assets	11.3	4.9	(6.4)
Purchase of Investment securities	(2.3)	(22.3)	(19.9)
Other(Contribution received for construction, etc.)	22.0	23.0	0.9
I Cash flows from investing activities	(214.9)	(243.6)	(28.7)
I + II Free Cash Flows	59.0	74.6	15.6
Financing	28.6	39.5	10.9
Repayments /Redemption	(97.7)	(140.7)	(43.0)
Cash dividends paid	(25.5)	(32.5)	(6.9)
Other(Group financing, etc.)	5.9	2.2	(3.7)
I Cash flows from financing activities	(88.7)	(131.6)	(42.8)
Change in cash and cash equivalents, net	(29.7)	(56.9)	(27.2)
Cash and cash equivalents at beginning of period	319.5	289.8	(29.7)
Change in cash and cash equivalents due to revision of scope of consolidation	-	0.2	0.2
Cash and cash equivalents at the end of period	289.8	233.2	(56.6)

# 11. Consolidated Earnings Forecasts



				¥ Billior	
	Results	Forecasts	YoY		
	FY2024.3	FY2025.3	Increase/ (Decrease)	%	
Operating Revenues	1,635.0	1,718.0	82.9	5.1	
Mobility	986.4	1,037.5	51.0	5.	
Retail	197.0	201.5	4.4	2.	
Real estate	217.7	237.5	19.7	9.	
Travel and regional solutions	206.0	213.0	6.9	3.	
Other businesses	27.8	28.5	0.6	2.	
Operating Expenses	1,455.2	1,548.0	92.7	6.	
Operating Income	179.7	170.0	(9.7)	(5.	
Mobility	114.4	120.0	5.5	4.	
Retail	13.0	12.0	(1.0)	(8.	
Real estate	40.6	35.0	(5.6)	(13	
Travel and regional solutions	7.8	1.5	(6.3)	(80,	
Other businesses	4.2	3.0	(1.2)	(29,	
Non-operating revenues and expenses, net	(12.3)	(14.5)	(2.1)		
Recurring Income	167.3	155.5	(11.8)	(7.	
Extraordinary profit and loss, net	(22.2)	(5.0)	17.2		
Income taxes	40.8	45.5	4.6	11.	
Income attributable to owners of parent	98.7	100.0	1.2	1.	
Net income per share (¥)	405.25	※ 205.16	_		

Note: Figures in brackets ( ) are negative values.

%After implementing a stock split at a ratio of 2 shares per share

#### 12. Each Segment Forecasts



						¥ Billions
				YoY		
		Forecasts FY2025.3	Increase/ (Decrease)	%	Major factors	
Mobility		Operating Revenues	1,037.5	51.0	5.2	•Moderate recovery in demand (train usage)
	Mobility	Operating Income	120.0	5.5	4.8	
	Sales of goods	Operating Revenues	175.5	4.1	2.4	•Moderate recovery in demand (stores within railway stations,VIAINN)
Retail	and food services	Operating Income	10.0	(1.2)	(10.8)	<ul> <li>Increase in personnel-related expenses</li> <li>Increase in costs associated with hotel renovation</li> </ul>
Retail	Department stores	Operating Revenues	24.5	0.2	1.1	
	Department stores	Operating Income	2.0	0.2	13.7	
	Real estate lease	Operating Revenues	125.5	6.5	5.5	Increase in condominium sales
	and sale	Operating Income	15.0	(5.0)	(25.0)	•Sales margin difference, opening cost of new buildings
Real estate	Shapping contar	Operating Revenues	61.5	2.2	3.8	•Increase in rent income due to a recovery in tenant sales
Real estate	Shopping center	Operating Income	10.0	0.0	0.3	
	Hotel	Operating Revenues	49.5	10.8	28.2	•Moderate recovery in demand (the accomodation department)
	T IOLEI	Operating Income	0.5	(0.9)	(66.3)	•Opening expenses for Osaka Station Hotel
Travelan	d regional solutions	Operating Revenues	213.0	6.9	3.4	<ul> <li>Moderate recovery in demand (travel)</li> <li>Reactionary decline of solution business</li> </ul>
Travel and regional solutions		Operating Income	1.5	(6.3)	(80.9)	<ul> <li>Increase in digital tourism expenses</li> <li>Reactionary decline of solution business</li> </ul>

Note: Figures in brackets ( ) are negative values.

\* Operating revenues are the revenues from third parties ( = customers).

The breakdowns of operating revenues by each segment are the sums of revenues of major subsidiaries.

### 13. Segment Information (Earnings Forecasts)



				¥ Billions	
			YoY		
	Results FY2024.3	Forecasts FY2025.3	Increase/ (Decrease)	%	
Operating Revenues <sup>*1</sup>	1,635.0	1,718.0	82.9	5.1	
Mobility	986.4	1,037.5	51.0	5.2	
Retail	197.0	201.5	4.4	2.3	
Sales of goods and food services	171.3	175.5	4.1	2.4	
[Accommodation-oriented budget hotels](restated) <sup>*2</sup>	【20.9】	【21.5】	[0.5]	【2.7】	
Department stores	24.2	24.5	0.2	1.1	
Real estate	217.7	237.5	19.7	9.1	
Real estate lease and sale	118.9	125.5	6.5	5.5	
[Real estate sale](restated)	【63.8】	【68.5】	【4.6】	【7.3】	
Shopping center	59.2	61.5	2.2	3.8	
Hotel	38.6	49.5	10.8	28.2	
Travel and regional solutions	206.0	213.0	6.9	3.4	
Other businesses	27.8	28.5	0.6	2.3	
Operating Income (Loss) <sup>*1</sup>	179.7	170.0	(9.7)	(5.4)	
Mobility	114.4	120.0	5.5	4.8	
Retail	13.0	12.0	(1.0)	(8.2)	
Sales of goods and food services	11.2	10.0	(1.2)	(10.8)	
[Accommodation-oriented budget hotels] (restated) <sup>*2</sup>	[2.5]	【2.5】	【(0.0)】	【(1.2)】	
Department stores	1.7	2.0	0.2	13.7	
Real estate	40.6	35.0	(5.6)	(13.9)	
Real estate lease and sale	20.0	15.0	(5.0)	(25.0)	
[Real estate sale](restated)	[6.3]	【4.5】	【(1.8)】	【(29.4)】	
Shopping center	9.9	10.0	0.0	0.3	
Hotel	1.4	0.5	(0.9)	(66.3)	
Travel and regional solutions	7.8	1.5	(6.3)	(80.9)	
Other businesses	4.2	3.0	(1.2)	(29.1)	

Note: Figures in brackets ( ) are negative values.

\*1 The breakdowns of operating revenues and operating income by each segment are the sums of those of major subsidiaries.

 $\ \ \ast 2$  Figures in brackets [ ] are the sales of accommodation-oriented budget hotel, "VIA INN", sales.

# 14. Non-Consolidated Earnings Forecasts



					¥ Billions
		YoY		Y	
	Results FY2024.3	Forecasts FY2025.3	Increase/ (Decrease)	%	Major factors
Operating Revenues	944.2	992.0	47.7	5.1	
Transportation revenues	840.5	887.0	46.4	5.5	increase from Tsuruga extension of the Hokuriku Shinkansen and recovery of demand
Transportation incidentals	15.9	15.5	(0.4)	(2.7)	
Other operations	28.4	28.0	(0.4)	(1.6)	
Miscellaneous	59.2	61.4	2.2	3.7	increase in sales fee
Operating Expenses	828.8	872.0	43.1	5.2	
Personnel costs	204.4	205.5	1.0	0.5	
Non personnel costs	429.6	459.5	29.8	6.9	
Energy costs	60.0	60.0	(0.0)	(0.1)	
Maintenance costs	158.1	166.0	7.8		increase from fluctuation in periodic inspection and maintenance
Miscellaneous costs	211.4	233.5	22.0		increase in WESTER related costs improvement of adapting to changes and creativity increase from Tsuruga extension of the Hokuriku
Rental payments, etc.	27.2	35.5	8.2		Shinkansen
Taxes	39.4	40.0	0.5	1.3	
Depreciation and Amortization	128.0	131.5	3.4	2.7	
Operating Income	115.4	120.0	4.5	3.9	

#### 15. Transportation Revenue Forecasts



						¥ Billions				
			Forecasts FY2025.3							
			Yo	ρΥ						
			Increase/	%	Major factors					
			(Decrease)							
					Fundamental trend 0.0%					
					Special factors					
Shin	ninkansen <b>505.0</b>		57.2	12.8	•Effect of extending the Hokuriku Shinkansen to Tsuruga	37.4				
Shin	Kansen	505.0	57.2	12.0	•Recovery in demand (train usage)	14.8				
					Inbound Demand Recovery	0.7				
					etc.					
					Fundamental trend 0.0%					
	Kansai			3.6	Special factors					
	Urban Area		10.7		•Effect of extending the Hokuriku Shinkansen to Tsuruga	3.8				
	(Kyoto- <b>305.0</b> Osaka-	303.0			•Recovery in demand (train usage)	4.1				
	Kobe Area)					Inbound Demand Recovery	0.6			
	1000 / 1000 /				etc.					
					Fundamental trend 0.0%					
					Special factors					
	Other	77.0			•Effect of extending the Hokuriku Shinkansen to Tsuruga	(23.3)				
	lines	//.0	(21.5)		•Recovery in demand (train usage)	1.1				
						Inbound Demand Recovery	0.1			
					etc.					
Convent	tional lines	382.0	(10.8)	(2.8)						
т	otal	887.0	46.4	5.5						

Note1: Revenues from luggage transportation are omitted due to the small amount. Note2: Figures in brackets ( ) are negative values.

# 16. Various Management Indicators



					per	rsons, ¥ Billions
	Results FY2023.3			ults )24.3	Forecasts FY2025.3	
ROA (%, Consolidated)		2.3	4.8		4.6	
ROE (%, Consolidated)		8.8	9.2		9.1	
EBITDA(Consolidated)*		243.6		343.0	343.0	
Depreciation (Consolidated)		159.6		163.3	173.0	
	Consolidated	Non-Consolidated	Consolidated	Non-Consolidated	Consolidated	Non-Consolidated
No. of employees at the end of period	44,897	21,727	44,366	21,314	-	—
Financial Expenses, net	(19.7)	(18.3)	(19.1)	(17.1)	(18.4)	(15.9)
Interest and dividend income	1.0	2.3	0.9	3.0	1.0	3.7
Interest expenses	20.8	20.7	20.1 20.1		19.4	19.6
Net Debt / EBITDA	5.6 <b>3.9</b>					
Equity ratio (%)	27.7		29.3		-	
Earnings per share (¥)	363.26		405.25		※ 205.16	
Net assets per share (¥)		4,245.13		4,537.76	-	

Note: Figures in brackets ( ) are negative values.

\* EBITDA = Operating Income (Loss) + Depreciation + Amortization of goodwill

	Results FY2023.3		Results FY2024.3		Forecasts FY2025.3
	Interim	Year-end	Interim	Year-end	112023.5
Dividends (¥)	50.0	75.0	57.5	84.5	※ 72.0

\*\* After implementing a stock split at a ratio of 2 shares per share

# Cautionary Statement regarding Forward-Looking Statements



- This presentation contains forward-looking statements that are based on JR-West's current expectations, assumptions, estimates and projections about its business, industry, and capital markets around the world.
- These forward-looking statements are subject to various risks and uncertainties. Generally, these forward-looking statements can be identified by the use of forward-looking terminology such as "may", "will", "expect", "anticipate", "plan" or similar words. These statements discuss future expectations, identify strategies, contain projections of results of operations or of JR-West's financial condition, or state other forward-looking information.
- Known or unknown risks, uncertainties and other factors could cause the actual results to differ materially from those contained in any forward-looking statements. JR-West cannot promise that the expectations expressed in these forward-looking statements will turn out to be correct. JR-West's actual results could be materially different from and worse than expectations.
- Important risks and factors that could cause actual results to be materially different from expectations include, but are not limited to:
  - enexpenses, liability, loss of revenue or adverse publicity associated with property or casualty losses;
  - economic downturn, deflation and population decreases;
  - adverse changes in laws, regulations and government policies in Japan;
  - service improvements, price reductions and other strategies undertaken by competitors such as passenger railway and airlines companies;
  - infectious disease outbreak and epidemic;
  - earthquake and other natural disaster risks; and failure of computer telecommunications systems disrupting railway or other operations
- All forward-looking statements in this release are made as of April 30, 2024 based on information available to JR-West as of April 30, 2024 and JR-West does not undertake to update or revise any of its forward-looking statements or reflect future events or circumstances.
- Compensation for damages caused by the accident on Fukuchiyama Line happened on April 25, 2005 is NOT considered in this presentation.

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