



# Financial Results Briefing for Q1 FY03/2022

**INFOCOM CORPORATION**

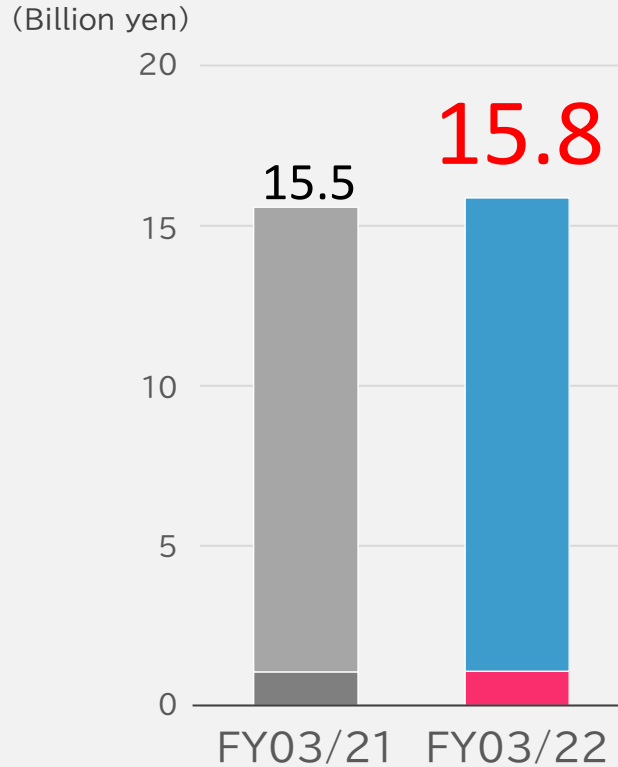
**2021.07.30**

# Q1 FY03/22 Results (Consolidated)

Digital Entertainment and Business Solutions both performed solidly

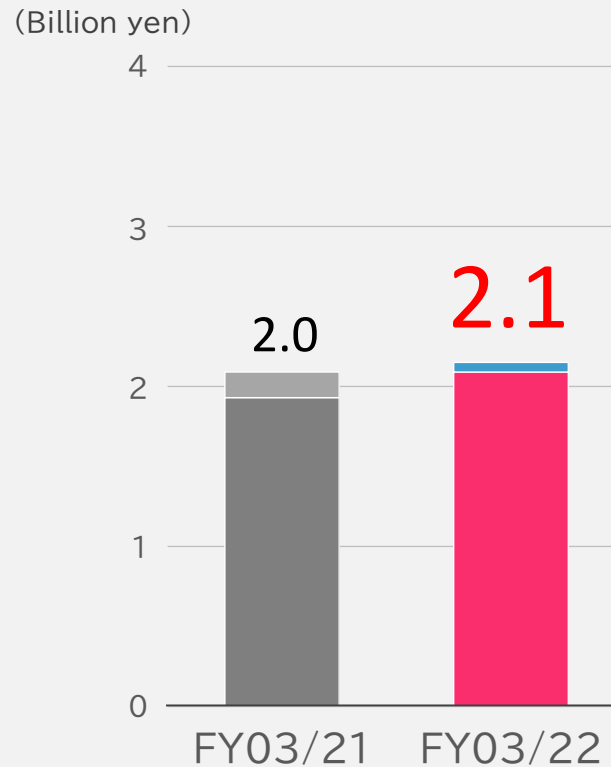
Net sales

+1.8%



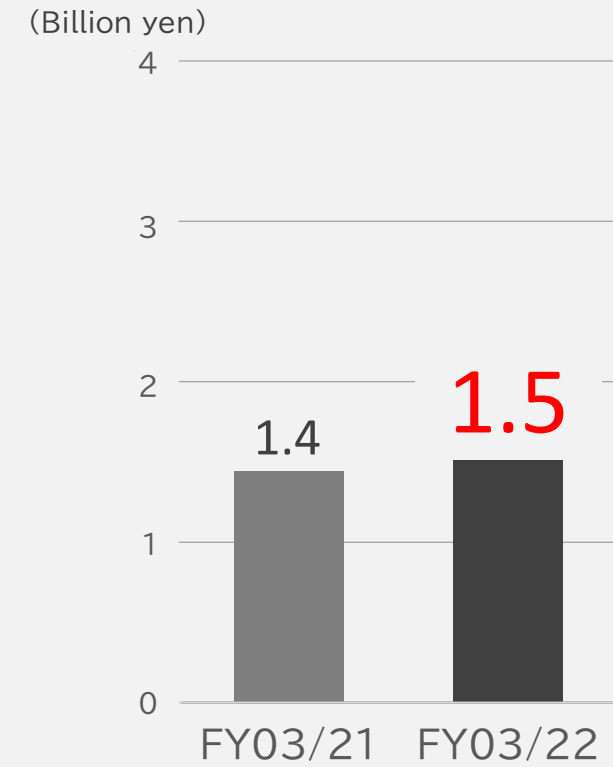
Operating profit

+3.2%



Profit attributable to owners of the parent

+5.1%



■ Digital Entertainment ■ Business Solution

# Management Performance (Consolidated)

(Billion yen)

	FY03/21 Q1	FY03/22 Q1	YoY	
			Change	%
Net sales	15.5	15.8	+0.2	+1.8%
Operating profit (Operating margin)	2.0 (13.4%)	2.2 (14.2%)	+0.1	+7.9%
		Cost of HQ relocation (0.1)		
		2.1 (13.6%)	+0.0	+3.2%
EBITDA	2.3	2.5	+0.1	+5.9%
Ordinary profit	2.1	2.1	+0.0	+3.1%
Profit attributable to owners of the parent	1.4	1.5	+0.0	+5.1%

# Business Areas and Segment Structure

## Digital Entertainment Group



### Digital Entertainment

E-comic

- General consumers

## Business Solution Group



### Health IT

Package services for medical institutions

- Hospitals
- Pharmaceutical companies
- Nursing care companies
- Health industry



### Business Software

ERP Business package cloud services

- Companies
- Government offices
- Local governments



### Enterprise Service Management

System integration for major companies

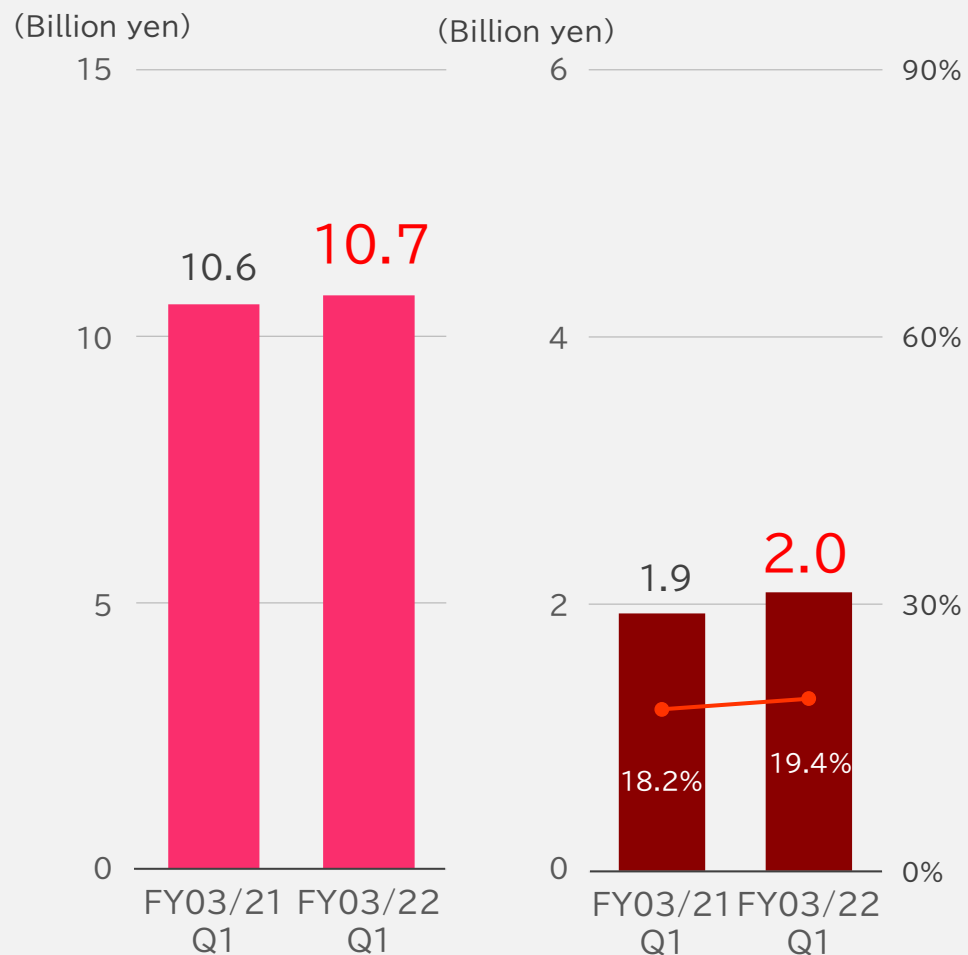
- Textile manufacturers
- Trading companies
- Pharmaceutical wholesalers
- Mobile phone companies

# Digital Entertainment Results (Consolidated)

(Billion yen)

## Net sales

## Operating profit



	FY03/21 Q1	FY03/22 Q1	YoY	
			Change	%
Net sales	10.6	10.7	+0.1	+1.6%
Operating profit	1.9	2.0	+0.1	+8.2%
(Operating margin)	(18.2%)	(19.4%)		

### Net sales

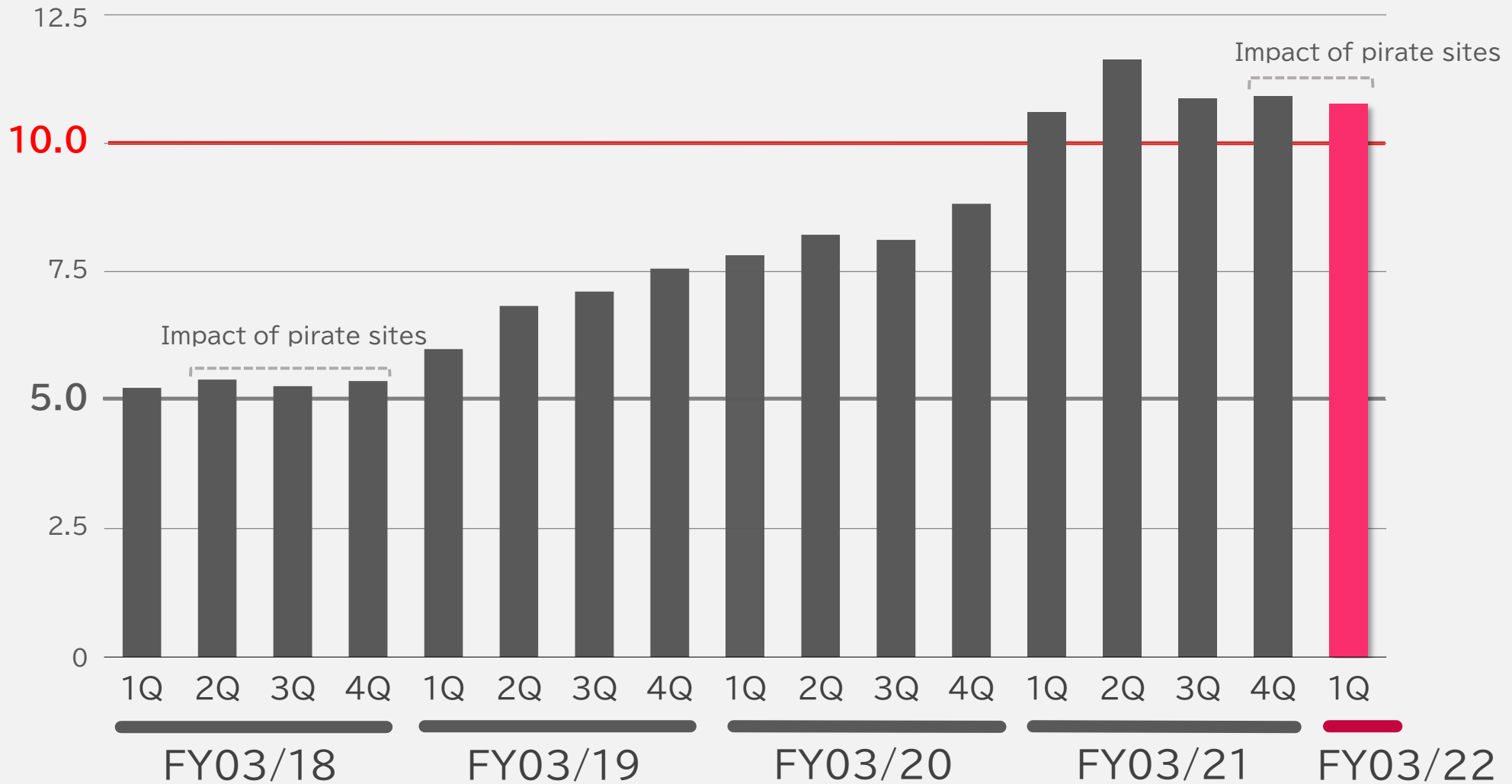
Despite the negative impact of pirate sites, measures including original comics and stronger marketing resulted in higher sales

### Operating profit

Higher profits due to higher sales.  
Optimized advertising

# Digital Entertainment Results (Quarterly)

(Billion yen)



# Business Solution Results (Consolidated)

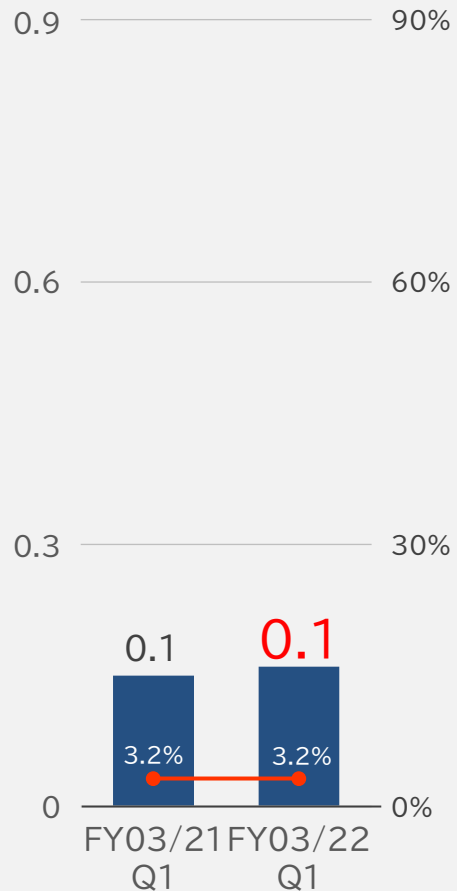
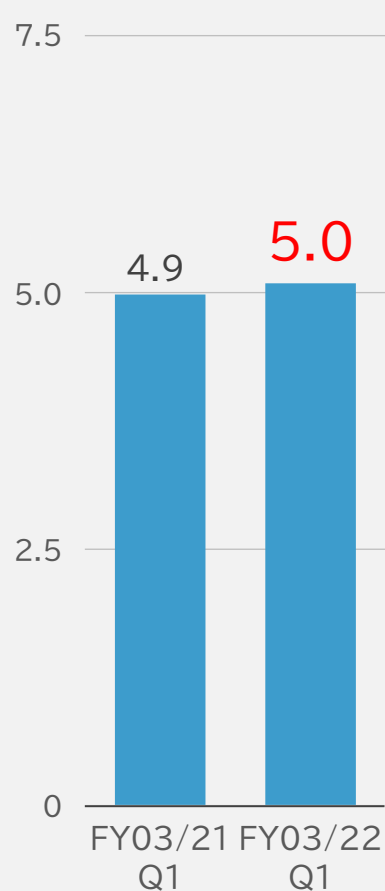
(Billion yen)

## Net sales

## Operating profit

(Billion yen)

(Billion yen)



	FY03/21 Q1	FY03/22 Q1	YoY	
			Change	%
Net sales	4.9	5.0	+0.1	+2.3%
Operating profit	0.1	0.1	+0.0	+4.4%
(Operating margin)	(3.2%)	(3.2%)		

Excluding HQ relocation costs (0.1)

## Net sales

Solid performance in hospital and corporate sales

## Operating profit

Higher profits due to higher sales.

# Earnings Forecast for FY03/22 (Consolidated)

(Billion yen)

	FY03/21 Results			FY03/22 Forecast			YoY	
	1H	2H	FY	1H	2H	FY	Change	%
Net sales	33.2	34.8	68.0	35.0	42.0	77.0	+8.9	+13.1%
Operating profit (Operating margin)	4.9 (14.8%)	5.8 (16.9%)	10.8 (15.9%)	4.8 (13.7%)	6.2 (14.8%)	12.0 (15.6%) Cost of HQ relocation (1.0)	+1.1	+11.0%
EBITDA	5.5	6.6	12.1	5.5	7.0	12.5	+0.4	+3.4%
Ordinary profit	4.9	5.9	10.9	4.8	6.2	11.0	+0.0	+0.6%
Profit attributable to owners of the parent	3.3	2.8	6.2	3.2	4.0	7.3	+1.0	+16.3%
Net income per share (yen)			114.61			133.31	+18.70	+16.3%
ROE			16.2%			16.6%	+0.3	

◆ The company has made no changes to the earnings forecasts as published on April 27, 2021.



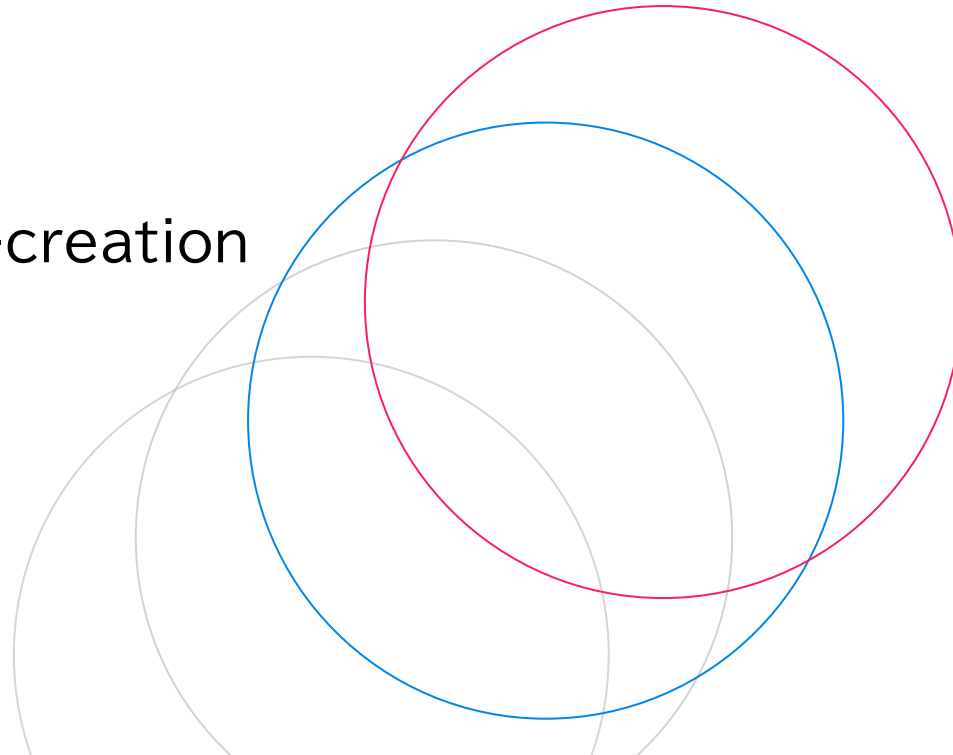
Becoming **a services company** that  
delivers new value through the co-creation  
of ICT and real-world businesses

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