

Company name	AEON CO., LTD.
Listings	The First Section of Tokyo Stock Exchange
Security code	8267
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AEON Monthly Operating Performance of Major Consolidated Companies in July 2021

July Sales Trends:

- Offerings of summer-related products and cooling/refreshing products were bolstered in response to climbing temperatures following the earlier-than-usual end to this year's rainy season. Offerings of products connected with watching sports at home were also expanded ahead of the opening of the Tokyo Olympics.

- At General Merchandise Store Business company, AEON Retail, same-store food products section sales exceeded results for both July 2020 and July 2019. This was partly due to efforts to expand sales of snacks, hors d'oeuvres, beverages, liquor, etc. in response to demand relating to watching the Olympics at home. And sales in the agricultural and marine produce, dairy product, and liquor categories, were particularly strong, with monthly sales up compared with 2019 for the fifth consecutive month. With regard to non-food product sales, Sporsium, hobby, and child-related product category sales trended strongly. Online supermarket sales were also up roughly 40% compared to July 2019. This was due to sales promotions for online supermarkets in order to response to demand relating to watching the Olympics at home.

- The Supermarket Business achieved same-store sales that exceeded those for July 2020 and July 2019. July was the second consecutive month in which monthly sales exceeded those for both 2020 and 2019. This was due to efforts by each Supermarket Business company to offer delicious, high-quality food products that are good enough to serve as alternatives to restaurant food. Such products are targeted at meeting demand for enjoying delicious, quick-and-easy-to-prepare meals at home.

- Health & Wellness Business company Welcia Holdings' same-store prescription drugs section sales saw a double-digit year-on-year increase for the third consecutive month. The number of prescriptions filled also continued to increase as the number of people undergoing medical examinations returns to normal levels. Sales of goods, and same-store customer traffic, were also up year on year.

(Unit : %)

FY2021	YoY sales	March	April	May	June	July	August	September	October	November	December	January	February
AEON Retail Co., Ltd.	All stores	102.5	114.5	101.8	93.9	101.0							
	Same stores	101.9	114.6	101.8	94.2	101.2							
AEON Hokkaido Corporation	All stores	104.2	104.7	99.6	98.8	102.6							
	Same stores	103.0	104.1	98.9	98.0	102.2							
AEON KYUSHU CO., LTD.	All stores	238.5	272.0	234.3	217.0	226.1							
	Same stores	102.6	105.0	99.6	98.0	100.4							
Maxvalu Tokai Co., Ltd.	All stores	98.7	94.4	99.1	102.8	102.8							
	Same stores	96.0	92.4	97.1	100.7	100.8							
Maxvalu Nishinohon Co., Ltd.	All stores	195.7	190.9	196.8	201.9	205.2							
	Same stores	97.2	95.5	96.7	98.5	99.1							
MINISTOP CO., LTD.	All stores	98.8	106.5	104.1	101.4	107.7							
	Same stores	99.1	105.6	103.2	101.9	108.4							
WELCIA HOLDINGS CO., LTD.	All stores	106.7	104.2	110.0	106.2	108.0							
	Same stores	101.8	98.7	104.3	102.3	104.1							
COX CO., LTD.	All stores	115.0	174.1	114.3	55.1	54.1							
	Same stores	116.3	346.6	154.4	76.7	93.8							
GFOOT CO., LTD.	All stores	115.2	203.9	99.1	71.2	99.9							
	Same stores	117.6	213.6	104.9	74.1	103.8							

※Figures above are based on each company's disclosure policy.

※1. Maxvalu Nishinohon Co., Ltd. was merged with marunaka CO., LTD. and SANYO MARUNAKA CO., Ltd. on 1st March 2021.

※2. AEON Kyushu Co., Ltd. was merged with Maxvalu Kyushu Co., Ltd. and AEON Store Kyushu Co., Ltd. on 1st September 2020.

※3. The results of United Super Markets Holdings Inc., AEON Fantasy Co., Ltd. and MINISTOP CO., LTD. will be announced on the AEON website at a later date.

«YoY difference in number of days in the month»

①Weekends: Sat;-1day, Sun;±0day, National holidays This year: July 22nd (Thu.), July 23rd (Fri.). Last year: July 23rd (Thu.), July 24th (Fri.).

②Customer gratitude day: This year: July 20th (Tue.), 30th (Fri.). Last year: July 20th (Mon.), 30th (Thu.).