

Note: This document is a translation of a part of the original Japanese version and provided for reference purposes only. In the event of any discrepancy between the Japanese original and this English translation, the Japanese original shall prevail.

Consolidated Financial Results for the Three Months Ended June 30, 2021 [Japanese GAAP]

August 12, 2021

Company name: RareJob, Inc.
 Stock exchange listing: Tokyo
 Code number: 6096
 URL: <https://www.rarejob.co.jp>
 Representative: Gaku Nakamura, CEO
 Contact: Naoki Morita, Executive Officer & CFO
 Phone: 03-5468-7401
 Scheduled date of filing quarterly securities report: August 12, 2021
 Scheduled date of commencing dividend payments: -
 Availability of supplementary briefing material on quarterly financial results: Yes
 Schedule of quarterly financial results briefing session: No

(Amounts of less than one million yen are rounded down)

1. Consolidated Financial Results for the Three Months Ended June 30, 2021 (April 01, 2021 to June 30, 2021)

(1) Consolidated Operating Results (% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Three months ended June 30, 2021	1,314	2.6	44	(57.6)	29	(72.5)	44	(33.5)
June 30, 2020	1,280	29.9	106	86.5	107	110.3	66	157.8

(Note) Comprehensive income: Three months ended June 30, 2021: ¥ 35 million [(51.2)%]
 Three months ended June 30, 2020: ¥ 71 million [224.2%]

	Basic earnings per share		Diluted earnings per share	
	Yen		Yen	
Three months ended June 30, 2021	4.86		4.69	
June 30, 2020	7.41		7.08	

(2) Consolidated Financial Position

	Total assets	Net assets	Capital adequacy ratio
	Million yen	Million yen	%
As of June 30, 2021	4,592	2,268	43.4
March 31, 2021	4,468	2,116	41.2

(Reference) Equity: As of June 30, 2021: ¥ 1,995 million
 As of March 31, 2021: ¥ 1,839 million

2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2021	-	0.00	-	10.00	10.00
Fiscal year ending March 31, 2022	-				
Fiscal year ending March 31, 2022 (Forecast)		0.00	-	11.00	11.00

(Note) Revision to the forecast for dividends announced most recently: No

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2022(April 01, 2021 to March 31, 2022)

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	6,500	21.9	800	19.6	760	20.8	530	35.4	57.39

(Note) Revision to the financial results forecast announced most recently: No

Forecast of consolidated operating results for FY2021 1st half is not prepared.

* Notes:

(1) Changes in significant subsidiaries during the three months ended June 30, 2021
(changes in specified subsidiaries resulting in changes in scope of consolidation): No

(2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: No

(3) Changes in accounting policies, changes in accounting estimates and retrospective restatement

1) Changes in accounting policies due to the revision of accounting standards: Yes

2) Changes in accounting policies other than 1) above: No

3) Changes in accounting estimates: No

4) Retrospective restatement: No

(4) Total number of issued shares (common shares)

1) Total number of issued shares at the end of the period (including treasury shares):

June 30, 2021: 9,652,400 shares

March 31, 2021: 9,541,600 shares

2) Total number of treasury shares at the end of the period:

June 30, 2021: 380,989 shares

March 31, 2021: 460,801 shares

3) Average number of shares during the period:

Three months ended June 30, 2021: 9,127,354 shares

Three months ended June 30, 2020: 9,010,003 shares

* This financial report is not subject to the statutory quarterly review by a certified public accountant or audit firm.

* Explanation about the proper use of earnings forecasts, and other special notes

The forward-looking statements, including results forecasts, contained in this document are based on information the Company has obtained as of today and certain assumptions the Company considers reasonable. The Company does not guarantee its achievement of the forward-looking statements. Actual results may differ significantly depending on a variety of factors.

Quarterly Consolidated Financial Statements
Quarterly Consolidated Balance Sheets

(Thousand yen)

	As of March 31,2021	As of June 30,2021
Assets		
Current assets		
Cash and deposits	2,860,209	2,990,323
Deposits paid	6,161	1,142
Accounts receivable - trade	225,737	120,726
Prepaid expenses	61,491	80,816
Derivatives	38,594	27,225
Other	21,957	33,761
Total current assets	3,214,152	3,253,997
Non-current assets		
Property, plant and equipment		
Buildings	144,324	148,328
Accumulated depreciation	(56,801)	(61,372)
Buildings, net	87,522	86,956
Tools, furniture and fixtures	172,719	184,046
Accumulated depreciation	(118,624)	(129,916)
Tools, furniture and fixtures, net	54,094	54,129
Vehicles	2,374	2,505
Accumulated depreciation	(1,820)	(2,046)
Vehicles, net	554	459
Right-of use assets	391,404	412,916
Accumulated depreciation	(45,773)	(61,543)
Accumulated impairment loss	(25,896)	(27,311)
Right-of-use assets,net	319,734	324,061
Total property, plant and equipment	461,905	465,606
Intangible assets		
Trademark right	2,116	2,054
Software	312,336	291,862
Software in progress	200,936	230,912
Goodwill	70,715	67,640
Other	330	330
Total intangible assets	586,435	592,799
Investments and other assets		
Investment securities	32,940	62,266
Leasehold deposits	104,561	127,892
Deferred tax assets	57,261	79,833
Other	11,322	9,974
Total investments and other assets	206,086	279,966
Total non-current assets	1,254,427	1,338,373
Total assets	4,468,579	4,592,370

(Thousand yen)

	As of March 31,2021	As of June 30,2021
Liabilities		
Current liabilities		
Current portion of long-term borrowings	30,000	30,000
Lease obligations	46,812	50,178
Accounts payable - other	179,172	162,230
Accrued expenses	237,007	272,444
Income taxes payable	163,653	8,924
Accrued consumption taxes	154,312	97,343
Advances received	132,568	284,868
Deposits received	25,511	44,984
Provision for bonuses	45,663	22,900
Other	22,754	34,775
Total current liabilities	1,037,458	1,008,650
Non-current liabilities		
Long-term borrowings	960,000	945,000
Retirement benefit liability	51,996	56,838
Lease obligations	298,039	308,505
Asset retirement obligations	2,984	2,911
Provision for bonuses	242	363
Other	974	1,115
Total non-current liabilities	1,314,238	1,314,734
Total liabilities	2,351,696	2,323,384
Net assets		
Shareholders' equity		
Share capital	582,082	603,506
Capital surplus	618,074	755,658
Retained earnings	916,302	869,853
Treasury shares	(289,968)	(239,647)
Total shareholders' equity	1,826,490	1,989,370
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	(1,146)	(1,259)
Deferred gains or losses on hedges	26,776	18,889
Foreign currency translation adjustment	5,883	7,150
Remeasurements of defined benefit plans	(18,727)	(18,835)
Total accumulated other comprehensive income	12,786	5,944
Share acquisition rights	92,741	91,270
Non-controlling interests	184,864	182,399
Total net assets	2,116,882	2,268,985
Total liabilities and net assets	4,468,579	4,592,370

Quarterly Consolidated Statements of Income and Comprehensive Income
Quarterly Consolidated Statements of Income (For the three months)

(Thousand yen)

	For the three months ended June 30,2020	For the three months ended June 30,2021
Net sales	1,280,796	1,314,443
Cost of sales	577,956	555,899
Gross profit	702,839	758,543
Selling, general and administrative expenses	596,815	713,637
Operating profit	106,024	44,905
Non-operating income		
Interest income	27	30
Foreign exchange gains	2,736	-
Share of profit of entities accounted for using equity method	356	-
Subsidy income	139	-
Other	391	664
Total non-operating income	3,652	694
Non-operating expenses		
Interest expenses	2,308	3,753
Foreign exchange losses	-	6,357
Share of loss of entities accounted for using equity method	-	510
Depreciation	-	4,399
Other	2	1,084
Total non-operating expenses	2,311	16,105
Ordinary profit	107,365	29,494
Extraordinary losses		
Loss on withdrawal from business	-	517
Total extraordinary losses	-	517
Profit before income taxes	107,365	28,976
Income taxes - current	32,498	5,187
Income taxes - deferred	13,676	(18,104)
Total income taxes	46,175	(12,917)
Profit	61,190	41,894
Loss attributable to non-controlling interests	(5,529)	(2,464)
Profit attributable to owners of parent	66,719	44,359

Quarterly Consolidated Statements of Comprehensive Income (For the three months)

(Thousand yen)

	For the three months ended June 30,2020	For the three months ended June 30,2021
Profit	61,190	41,894
Other comprehensive income		
Valuation difference on available-for-sale securities	(54)	(112)
Deferred gains or losses on hedges	8,949	(7,887)
Foreign currency translation adjustment	1,370	1,266
Remeasurements of defined benefit plans, net of tax	332	(108)
Total other comprehensive income	10,598	(6,842)
Comprehensive income	71,788	35,052
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	77,267	36,310
Comprehensive income attributable to non-controlling interests	(5,478)	(1,258)