

Explanatory Material on Potential for Growth

October 2021

Mission

With the power of the semiconductor laser, "I can't" becomes "I can".

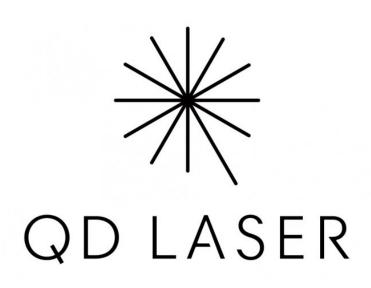
What was once thought to be impossible is now a reality; we have become the only company in the world to successfully mass produce Quantum Dot LASERs.

Our laser technology will enable dramatic improvements in our ability to process information. support visually impaired people, prevent eye diseases, and enhance vision, continually pushing the boundaries of human possibility.

Company Profile

Spin-off Venture from Fujitsu Tier 1 Medical Companies such as Nikon/Santen joined as Shareholders

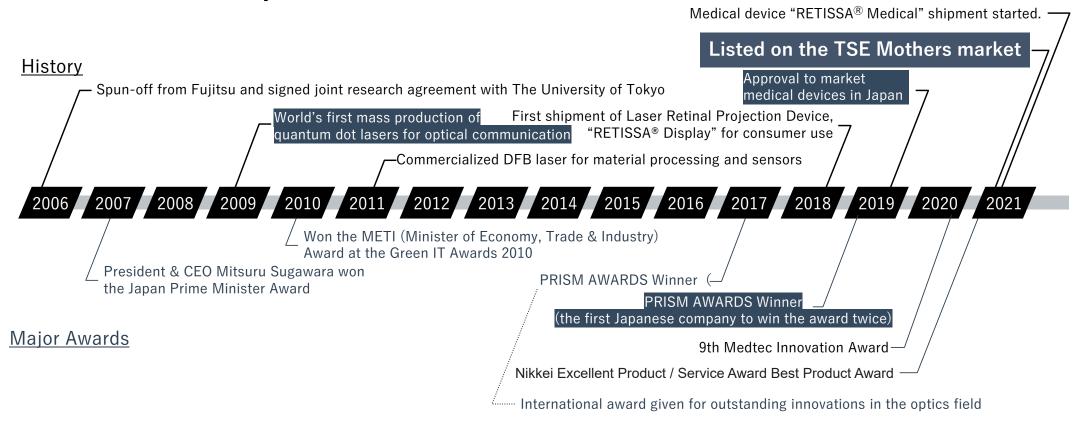
Company Name	QD Laser, Inc.
Foundation	April 24, 2006
Fiscal year-ended	March 31
Representative	Mitsuru Sugawara, President and CEO
Location	Headquarter: 1-1 Minamiwatarida-cho, Kawasaki-ku, Kawasaki-shi, Kanagawa
Number of Persons	60 (Laser Devices Division: 31, Laser Eyewear Division 18, Corporate and others: 11)
Business	Planning, design, development, production and sales of semiconductor laser and its application products
Licenses	 Class II Marketing License for Medical Devices Registration of medical equipment manufacturer ISO 9001 EN ISO 13485





Company History

Listed on the TSE Mothers market in February 2021 (Securities code: 6613) Medical device shipment started in March 2021



Investment Highlights

- 1 Cutting-Edge Semiconductor Laser Technology with Several Unique Features
- Semiconductor Laser Devices

Solid earnings base and high growth potential due to expansion of global laser market

- ⇒ Record high sales forecast for this term. Steady and further growth expected in every product.
- ⇒ The silicon photonics market is emerging, with mass production shipment of quantum-dot lasers scheduled to start by the end of this fiscal year.

Laser Retinal Projection Technology

- Commercialization of eyewear utilizing the world's first retinal projection technology
 - ⇒Sales of "medical model" started. Confirmed long-term safety by completing the home-loan follow-up phase of the clinical trials in Europe.
 - ⇒Planning the "optometry" business based on retinal projection technology.

ESG initiatives

Working on business areas directly linked to solving social issues

⇒ "With my eyes" project





Cutting Edge Semiconductor Laser Technology with Several Unique Features

Expected Role of QD Laser, Inc.

Semiconductor Laser History and Our Position in the 3rd Phase

O^{1st} phase **Proposals of Scientific Principles** and Invention of Laser (1960s)

Laser

A technology used in recording, communication, processing and sensing.

Applied in various industries such as medicine, home appliances, automobiles, manufacturing and entertainment.

control laser light

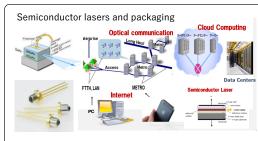
Image of quantum dots taken by an atomic

force microscope and a quantum dot laser

equipped on fingertip-sized silicon chip as

2nd phase

Invention of Semiconductor Lasers, **Building out Optical Communication** and the Internet (1995~)



Semiconductor laser:

autonomous cars

A small element with a length of about 1 mm that causes a laser to oscillate by passing a current through a semiconductor. Compared with other lasers, possesses excellent properties such as ultra-small size, highspeed modulation characteristics reaching several 10s of GHz, high power-to-light conversion efficiency (in several 10s of %). and wavelength controllability,

3rd phase

Accelerating the Integration of Humans and Information(2020s~)

Fields where our lasers are applied (being Developed or Commercialized)

- 5G base station
- Supercomputer
- Visual Aid
- Smart Glass
- Optical Interconnect
 LiDAR for
- Facial recognition
- Fundus photography
 Biophotonics
- Micromachining
- In-Vehicle communication

100Gbps optical transceiver **Ouantum Dot Laser:**

A semiconductor laser adopting a quantum dot structure which has a semiconductor nano-sized microcrystal in its active layer. Compared with existing semiconductor lasers, these lasers are superior in temperature stability, temperature resistance, and low noise.

Nanotechnology of QD laser to generate and

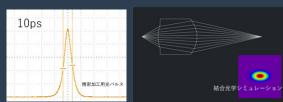


Our Core Technologies and Competitive Advantages

Material Creation, Design, and Control <u>Cutting Edge Semiconductor Laser Technology with Several Unique Features</u>

Laser Design

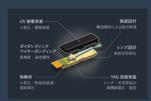
A technology to design lasers suitable for each use. World's fastest (10ps)*3 semiconductor laser for precision material processing utilizing optical communication technology,



Small Module

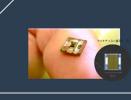
A technology to make DFB lasers ultra compact.

Our yellow/orange laser modules led us
to become one of the finalists at the Prism Awards 2014.



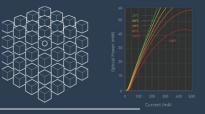
Semiconductor Crystal Growth

Technology to grow
each atomic layer of semiconductor crystals
on a semiconductor substrate



Quantum Dot

Succeeded in the mass production of quantum dot lasers with world's highest operating temperature *1 and developed world's smallest silicon-based optical transceiver *2



VISIRIUM Technology

A technology to project images directly on the retina through ultra small laser projectors. World's First Commercialization*4

Diffraction Grating

Technology to form periodic refractive index change inside the laser enabling arbitrary wavelength control.

World's first*5 commercialization of yellow/orange semiconductor laser





^{*1: &}quot;Extremely high temperature (220° C) continuous-wave operation of 1300-nm-range quantum-dot lasers", Published in 2011 Conference on Lasers and Electro-Optics Europe and 12th European

Developed the world's smallest 5mm square ultra-high-speed, low-power-consumption optical transceiver – Achieved the world's best, 25Gbps / ch transmission

²⁰¹⁷ PRISM Award in Industrial Lasers - QD Laser (2nd Feb 2017) Prism Awards honour photonic innovations at Photonics West 2019 Japan/U.S. PATENT JP5362301/US8896911



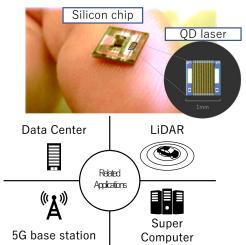


Semiconductor Laser Devices

Laser Devices based on Our Core Technology

Evolution of Silicon Circuit

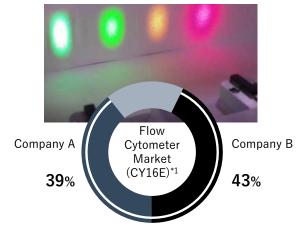
- Silicon electronic and optical Integrated circuit is now a reality owing to quantum dot lasers with stable performance even in high temperatures over 100 °C.
- See a photo of a commercialized fingertipsized silicon chip as 100Gbps optical transceiver with quantum dot lasers as light sources.



 Cumulative sales of silicon photonics chips: 15,039 units*2

Evolution of Sensing

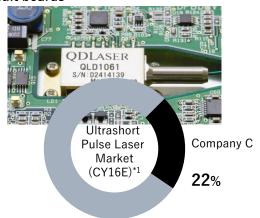
 Unique lasers with various wavelengths are applied to a variety of technologies such as biosensing equipment (flow cytometers, etc.) machine vision, and facial recognition, etc.



- A certified supplier for Top 2
 companies that occupy **82.7**%
 of Flow Cytometer Global Market
 (JPY 77 bn*1/ approx. USD 73mn)
- Cumulative sales of laser devices for bioinstrumentation such as flow cytometers:
 4,045 units*3

Evolution of Laser Processing

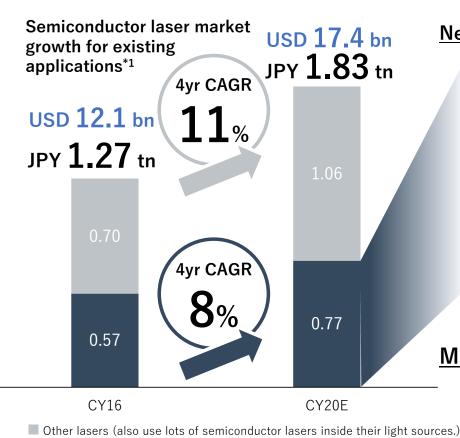
- Ultrashort pulse (10 ps) lasers enable unheated high-precision processing
- Currently used to process smartphone electronic circuit boards



- A certified supplier for the second largest company that occupies 22.4% of Ultrashort Pulse Laser Global Market (JPY 46.6 bn*1 / approx. USD 424mn)
- Expanding into Airplane LiDAR



The Semiconductor Laser Market Continues to Expand, Even for Existing Applications Alone Achieved 20% Increase of the Certification Number (Customer X Product) in FY2020 from 39 to 47



New target market of QDIaser via new product development

Quantum-Dot Laser in Silicon Circuit:

- Interconnect(368M\$): Data centers, 5 G base stations, HPC, Automobiles
- LiDAR(28M\$): Robotics, Drone, Security, and Self-driving cars

Laser Processing & Measurements

- Fiber lasers for micromachining(11M\$): Composite electronic circuit boards, glass, ceramics, semiconductors, etc.
- LiDAR(3M\$): Aircrafts, meteorological and terrain observation

Sensing

- Biosensing(64M\$): Flow cytometer, cell sorter, and various microscopes
- Ubiquitous sensor(399M\$): train, automatic transport device, level sensor, particle counter
- * Numbers are our accessible market forecast in FY2025

Measures to achieve 20% increase of Certification Number

- New product development based on industry trends and market analysis
- Device customization for adding value to customer products
- Proposal activities to customers by market trends and needs
- · Issuance of White Paper on new product/technology developmen

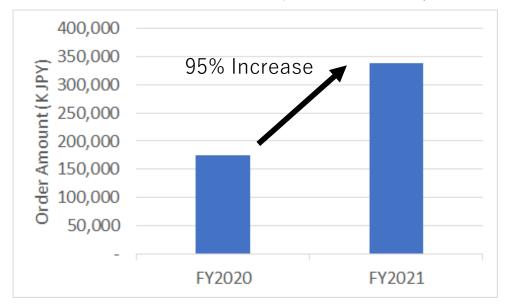
Semiconductor lasers

Orders in Laser Device Division for this term

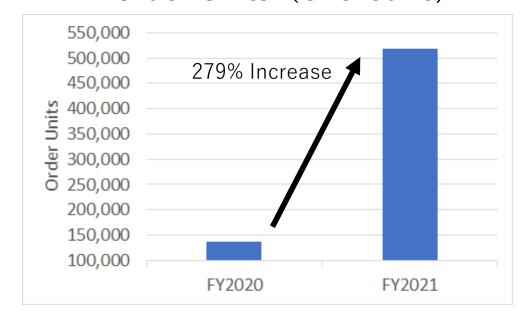
Order amount increased by 95%, and order units increased by 279% compared to the same period of the previous year.

Solid orders for DFB lasers, small visible lasers, and high-power lasers due to increased customer capital investment

Order Amount (Until June)

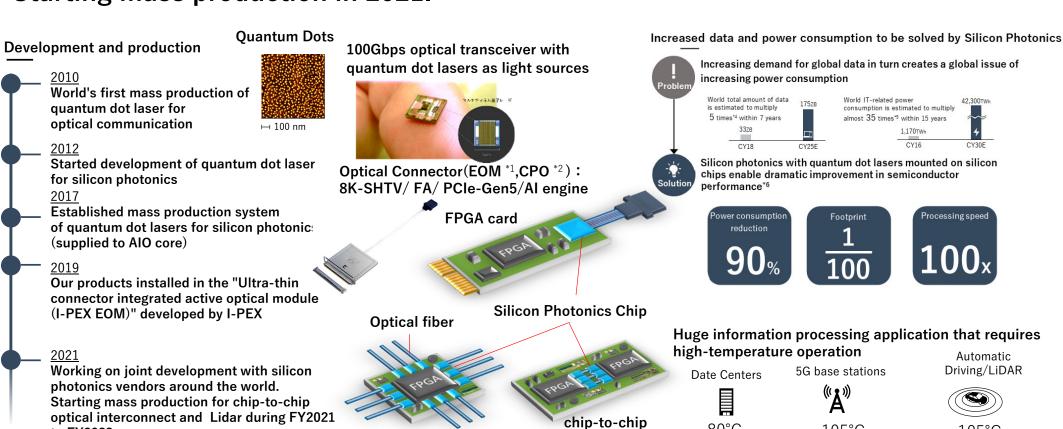


Order Units (Until June)



Tangible Silicon Photonics Market as Electronic / Optical Integrated Circuit Technology Platform

Customizing quantum dot lasers for Japan/US silicon photonics vendors. **Starting mass production in 2021.**



80°C

interconnects

105°C

to FY2023.

105°C

Semiconductor Laser Devices Our Competitive Advantages / Barriers to Entry

Laser Device

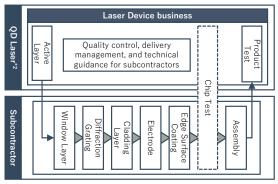
Business Model

- The only fabless company in the semiconductor laser industry
 - Flexible manufacturing scale of several units to tens of millions units
 - High marginal profit ratio of over 45% on average*1 (made fixed costs into variable costs)
 - Mass production and diverse product offering lead to beyond breakeven point
- Any wavelengths of lasers

Wavelengths of lasers we offer (nm)



 High level of freedom in creating new business, fields and products



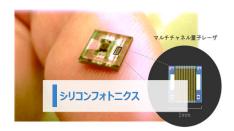


Core Competence : Quantum Dot Lasers

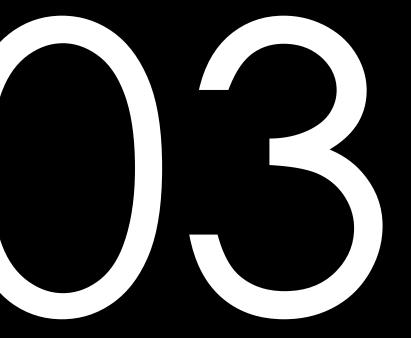
- Atomic-level precision epitaxy technology (proprietary)
 - Growth control by 0.1 second
 - Extracted the best recipes from over 100,000 recipes
 - The only one to succeed in mass production of quantum dot lasers, thanks to over 20 years of accumulated technology
- Capable of operating in harsh environments of over 100°C and under high density packaging
 - · Optoelectronic integrated circuit
 - · In-vehicle devices

image of quantum dot by atomic force microscope

- New potential market created by quantum dot lasers
 - Chip-to-chip optical interconnect
 - LiDAR
 - Quantum cryptography

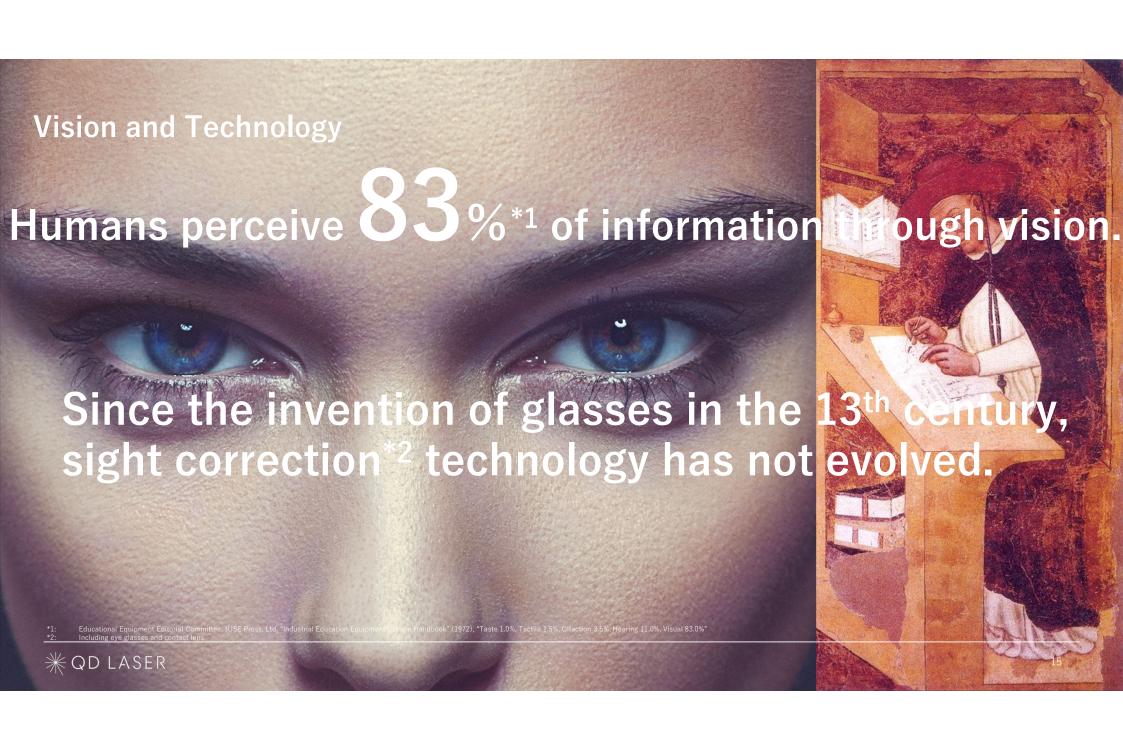








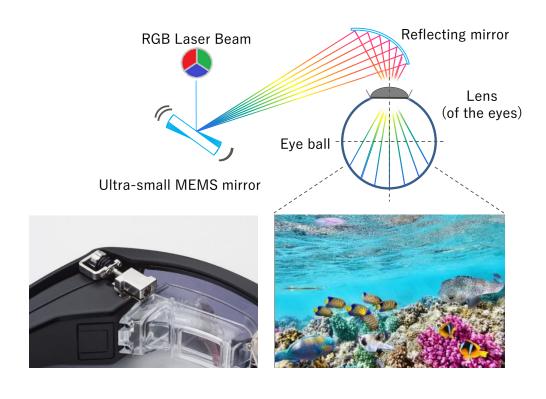
Laser Retinal Projection



Laser Device

Laser Eyewear

VISIRIUM TECHNOLOGY® Unique Laser Technology bringing Innovation to Vision



Direct Image Projection onto Retina



Visual experience independent of the condition of your cornea or lens

You can recognize an image clearly even with myopia, hyperopia, astigmatism, or ametropia.



Free focus

The focus of both the landscape you see with the naked eye and the image projected by our glasses can be superimposed on the retina.

This is a unique feature not found in other AR glasses.



Enables vision even in the periphery of the retina*1

Since the image is in focus even over a wide area of the retina, we expect that it can also be effective for patients with retinopathy.

At major airline company and National University Corporation Tsukuba University of Technology, a systematic demonstration study is currently underway



Three Areas based on Retinal Projection Technology

Laser Device

Laser Eyewear



Low Vision Aid

Sales started

Extend the healthy lifespan of your vision

Vision Health Care

Business Development Strengthening Alliance

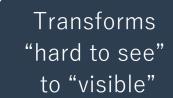
The power of "vision" broadens your world

augmented vision

Three Areas based on Retinal Projection Technology

Laser Device

Laser Eyewear



Low Vision Aid

Sales started

Extend the healthy lifespan of your vision

Vision Health Care

Business Development Strengthening Alliance

The power of "vision" broadens your world

augmented vision

World's First Laser Retinal Projection Eyewear "RETISSA® Series"



World's First Laser Retinal Projection Eyewear

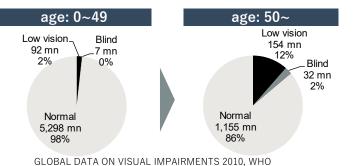
In the Low Vision Aid Space where Innovation has been Minimal, Laser Technology makes a Breakthrough

250_{mn people}

with Low Vision Globally*1

Currently they use magnifying glasses, video magnifiers, and telescopes daily. These tools are limited in use, have operational, issues and are not suitable for all users.

Here, we will make a breakthrough with our laser retinal projection technology.





RETISSA® series product development status

Medical device model sales started.

Sales increase in both consumer and medical models



Corrected vision: 0.8

• Refractive power: 0.8 corrected vision without eyeglasses in the power range of $-11D^{*1}$ (high myopia) to +6D (medium high hyperopia) *2

Sales strategy of this term

- · New frame to improve wearing alignment and stability
- · Accessory camera connected to the frame for enhanced functionality
- Proposals of use cases for companies
- · Overseas sales, including US, China, and South Korea.



Controlled medical device (Controlled medical devices requiring special maintenance)*3

- Used to correct vision in patients whose vision is impaired by unjustified astigmatism (patients who are unable to achieve adequate vision using existing eyeglasses or contact lenses)
- Expected to (1) correct visual acuity, (2) improve reading speed, and (3) improve reading acuity

Sales strategy of this term

• Sales collaboration with Santen Pharmaceutical and Seed. • Efforts to reduce the burden on purchasers: Healthcare subsidy, medical insurance, tax deduction, etc.



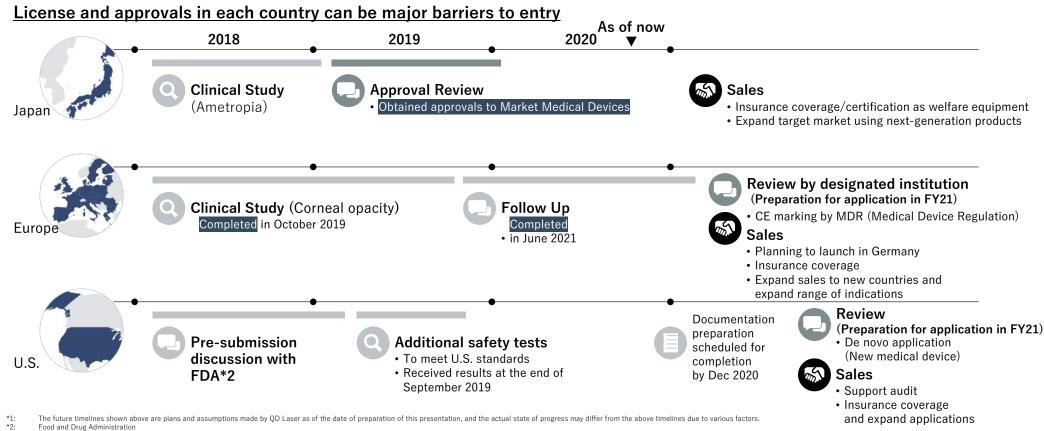
[:] D (Diopter) is a unit of measurement of a lens and is a reciprocal of the focal length in meters. A minus value indicates a concave lens for nearsightedness, and a plus value indicates a convex lens for farsightedness

Based on the white paper "Evaluation of resolution and free-focus characteristics in retinal scanning laser eyewear - RETISSA® Display II excellent for displaying text in e-books and AR" by QD Laser The refractive power is a theoretical value and may vary from person to person

^{*3:} Approved as a new medical device by the Pharmaceuticals and Medical Devices Agency (PMDA) on January 28, 2020 (Approval number: 30200BZX0002500

Marketing License Status for Medical Devices

Japan: Medical device manufacturing and sales approval acquired. Sales started. Europe: Clinical trial follow-up completed in June ⇒ Confirmed long-term safety.





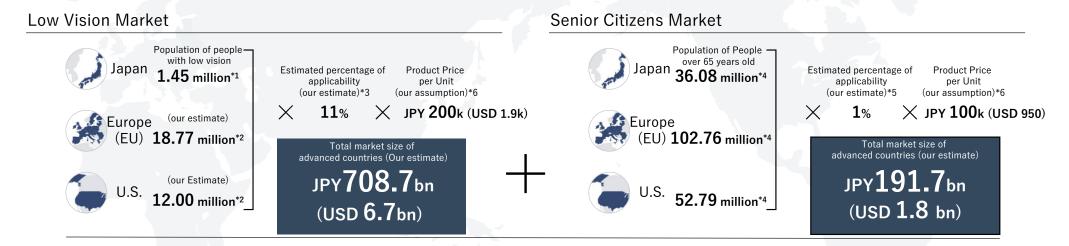


Laser Eyewear

Low Vision Aids:Total Addressable Market (**Anterior eye disease patients only : Ametropia and corneal opacity)

JPY 900 bn (USD 8.6 bn) Market in Japan, U.S. and Europe

Plan to Expand into Other Countries like China further behind in Ophthalmic Technologies



JPY 900 bn (USD 8.6 bn)

^{*6:} Expected price per unit after the mass production is realized



^{*1:} Japan Ophthalmologists Association "Social costs of visual impairment in Japan"

^{*2:} Calculated by multiplying the ratio of persons with low vision sourced from WHO "Visual Impairment and Blindness 2010" by the current population in each region (Europe: Eurostat "Population on 1 January", U.S.: United States Census Bureau "Annual Estimates of the Resident Population for the United States")
*3: According to the survey by Santen Pharmaceuticals, the number of keratoconus patients in Japan is estimated to be 60,000 to 120,000; also, as the data on p.39 shows that the prevalence per 100,000 people of keratoconus is almost the same as that of corneal opacity, it is assumed that the number of corneal opacity.

opacity patients in Japan is similar to that of keratoconus patients. Assuming the number of patients suffering from each of these diseases to be an intermediate value of 80,000, the total is calculated to be 160,000; then, we apply the estimated percentage of applicability of 11%, calculated by dividing 160,000 by the population of persons with low vision (1,450,000), to each country's population of low vision persons. This percentage only takes into account anterior eye diseases; therefore, if our product is also effective for patients with retinal disease, the estimated percentage of applicability is expected to increase.

*4. Assuming that all the elderly aged 65 and over use near-sighted, presbyopic or bifocal glasses, we can estimate that each country's population aged 65 and over can be the potential population of persons with gap vision (Japan: Statistics Bureau of Japan "Population by Age and Sex: 2019").

^{*5:} Due to the products' similarity in characteristics to hearing aids (used by the elderly on a daily basis, wearable equipment, sold at glasses stores, etc.), the hearing aid market is used as a reference to estimate the percentage of applicability. Given that the number of hearing aids shipped in Japan in 2017 numbered 562,747 (Japan Hearing Instruments Manufacturers Association "2018 Shipment Volume of Hearing Aids"), this number divided by the number of elderly people in Japan will give us an estimate that 1.7% of the elderly purchased a hearing aid, which we then adjust conservatively to assume an estimated percentage of applicability of 1.0% which can then be applied to each country's population of gap vision persons.

Sales and Manufacturing Strategies

01

Through partnership with major manufacturers such as MinebeaMitsumi and Audio Technica, achieved fabless manufacturing.

New high-performance and low-cost product under development.

02

Through media exposure / participating in large-scale exhibitions / donations to schools for blind children / trial sessions and interviews, raise awareness

Cumulative sales record as of November 2020

Over 660 units

03

Develop close cooperation with major players in each field

Zoff



- Make efforts to revamp the eyeglass prescription process
- Co-develop and commercialize eyeglass-type vision assistive gear and next-generation eyeglasses (smart eyeglasses)

KAGA FEI

Distribution of RETISSA® Series

- Develop RETISSA® Series business globally to visual assistance device market and xR (VR, MR, AR) related device market
- With cumulative sales target of 100K units, recognize as a powerful supporter

Santen

Support Sales of Medical Device (RETISSA® Medical)

 First support sales domestically of RETISSA® Medical

04

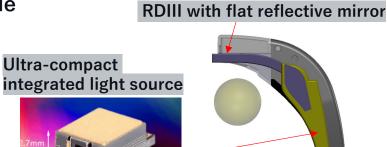
Form Partnerships with Several Other Sales Partners

- RETISSA® Display (Consumer Use) : Glasses store, Distributor, E-Commerce, Partner
- RETISSA® Medical (medical Use) : Distributor, Partner

New Products Development for Lowering Cost and Improving Usability

- Measures for cost reduction: Low-cost design, batch procurement of parts, and mass production line under the collaboration with a domestic electrical equipment manufacturer.
- Three ongoing projects for new product development:
 - 1.RD II@FY2021 with the accessory camera and new frame
 - 2.RDIII@FY2022-2023 with a flat reflective mirror with a wide-angle view, built-in camera, ultra-compact integrated light source, and controller with low power consumption.
 - 3.RDVI@2024-2025: smart glass with eye tracking system
- The funds raised in the IPO are for the mass production of RDIII.





Laser Retinal Projection Competitive Advantages/Barriers to Entry



First to commercialize laser retinal projection technology globally

- Owing to cultivated and commercialized laser and optical technology
- At present, we recognize there are no other companies in the world which have succeeded in commercializing the same level of retinal projection



Patent strategy

- \bullet By applying for various essential patents like basic / improvement patents, employing essential patent portfolio and top niche strategy*1
- Compared to competitors, maintain advantage in terms of intellectual property
- -Applied for basic patents related to core optics and improvement patents for improved imaging quality and mounting operability
- -Completed competitive patent landscape analysis
- -Applied for 44 in-house patents (applied by 9th Mar 2020)
- 17 patents registered including 6 essential patents^{*2} (in-house evaluation, registered by 17th Feb 2020)
- -About 2,300*3 related patents held by other companies registered by end of March 2020, among which none have been identified as barriers within the markets our products launch (in-house evaluation)



Obtained a variety of licenses such as approval to market medical devices

- In order to sell medical devices, necessary to obtain licenses or approvals from authorities of each country
- We have already obtained approval to market medical devices in Japan and are currently in the process of applying for approvals in the EU and the US. We estimate it will take at least several years for new entrants to complete these processes.

^{*3:} Number of cases in Japan



^{*1: &}quot;Essential Patent" Portfolio Strategy: Strategy whereby a company holds several "essential patents" which will limit competitors entering the market. This will make it possible for the company to continue its business through cross-licensing even if a competitor files for patent infringement against the company

[&]quot;Essential patent" is a technology that has been adopted as an official standard in a certain product / technical field (here, laser retinal projection technology), a technology that has become a so-called de facto standard or an already patented one that has been actually implemented by a competitor "Top of Niche" Strategy: Strategy which excludes competitors from entering market by holding core patents and any improvement patents relating to a particular product

Obtained patents which we regard as highly demanded and difficult to avoid for other companies

Low Vision Aids: New Approach

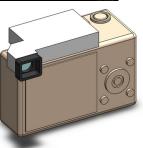
Ultra-Wide-Angle Viewfinders give "Vision" to Patients with Retinopathy Under development as the best means of supporting visual function for 200 million people with retinopathy worldwide

Adopted in 2020 by the Ministry of Health, Labor and Welfare as a business which promotes the development of assistive equipment to help people with disabilities be independent

Ongoing verification of prototypes in cooperation with a major airline and an educational organization

Retinal Projection

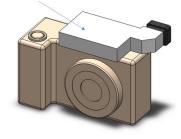




Usual Image



MINI-RID



"Expanded viewing angle" x "optical zoom"

- ⇒ A focused image is projected over a wide area of the retina by expanding the viewing angle from 25 degrees to 60 degrees.
- ⇒The high-magnification zoom function of the digital camera dramatically improves the visibility in the peripheral region of retina, which does not have enough photoreceptor cells.





Mr. Akiba from AXA S.A. (Stargardt disease): "I have a central scotoma with the vision loss in the center, but by image projection to the peripheral region, I could see easily a person's face and landscape, etc.

Three Areas based on Retinal Projection Technology

Laser Device

Laser Eyewear

Transforms "hard to see" to "visible"

Low Vision Aid

Sales started

Extend the healthy lifespan of your vision

Vision Health Care

Business Development Strengthening Alliance

The power of "vision" broadens your world

augmented vision

Large Growth Potential in Optometry Market

Utilizing Laser Retinal Projection Technology, Developed New Optometry Prototypes and Working with Partners to Launch in FY2022-2023

Estimated economic loss in Japan due to visual impairment*1

Economic

Loss

USD 105 bn

Fundus photography equipment market size*2

JPY**63.8**bn

CY24E



Conventional optometry equipment

Large / expensive / Requires medical staff



Medical resources are available mainly in urban areas.

Given the time and the financial cost, people miss the chance to go to their optometrist and end up detecting their glaucoma late

New optometry equipment

Small / low cost / short time / self-examination possible



Enables an environment where anyone can easily examine their eyes, increasing the early detection rate of glaucoma and expecting to extend the healthy lifespan of the eye

CY19



^{*1:} Japan Ophthalmologists Association (2009) "Economic Cost of Visual Impairment in Japan" and "Prevalence of Visual Impairment in the Adult Japanese Population by Cause and Severity and Future Projections" Economic cost = Direct health costs + Other financial costs + monetary converted number of loss of well-being from visual impairment (measured in disability-adjusted life years (DALYs))

TechNavio (2020) "Global Ophthalmic Diagnostic Devices MARKET 2020-2024" Converted at an exchange rate of JPY/USD = 110 yen

^{3:} The approximate measurement time of the Goldmann perimeter and Humphrey perimeter, which are typical perimeters in conventional perimeter measurement

High Feasibility

Utilizing Technology and Know-how Acquired through R&D, **Co-Develop and Commercialize New Products** Conducting Principle Verification and Prototype Building with Partners

₩QD LASER Concept **Know-how** Technology

Client company

Needs



Perimeter



 A device to examine the optic nerve. retina, blood vessels, etc. in the fundus of the eye to detect various eye

and glaucoma.

Overview

diseases such as diabetic retinopathy

· Portable and handy perimetry device

for self-checking visual field and



around the world

- (USD 496 mn*1)
- · Major eyeglasses chain in Japan
- · Medical device manufacturers around the world
- Major ophthalmic pharmaceutical company in Japan
- · Major eve glasses chain in Japan





Product





· Next-generation measuring equipment that allow customers to perform subjective and objective refraction tests

JPY 17.4 bn*3 (USD **165** mn*3)

Estimated Markets Size of

Conventional Optometry Equipment

JPY 12.1 bn*2

(USD **115** mn*2)

↑ Estimated market size of current competitors' products belonging to each category

- Similar equipment does not exist
- Expect widespread adoption like Weight scale or blood pressure monitor
- Similar equipment does not exist
- · Will be promoted through partnership with eyeglass stores





Visibility Simulation System



- Vision healthcare equipment aimed at allowing one to self-examine their own visual field, acquiring sports vision and improving vision.
- · A system allowing you;
 - to see your self wearing an eyeglass frame through AR when considering which one to buy
 - to see, through a simulation, how a pair of glasses would look on you depending on the prescription strength and lens
- · Major eve glasses chain in Japan

· Healthcare equipment

manufacturer

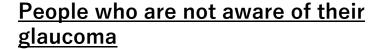
AnalystView Market Insights (2020) "Fundus Camera Market, By Product, By End-use and By Geography - Analysis, Share, Trends, Size, & Forecast From 2020 - 2026" Perimeter: Our analysis and estimates based on Perimeter Instrument" portion in Japan Ophthalmic Instruments Association 2020 Annual Report

Perimeter: Our analysis and estimates based on numbers from *Refraction adjustment visual function test instrument* portion of Japan Ophthalmic Instruments Association's "2020 Annual Report"

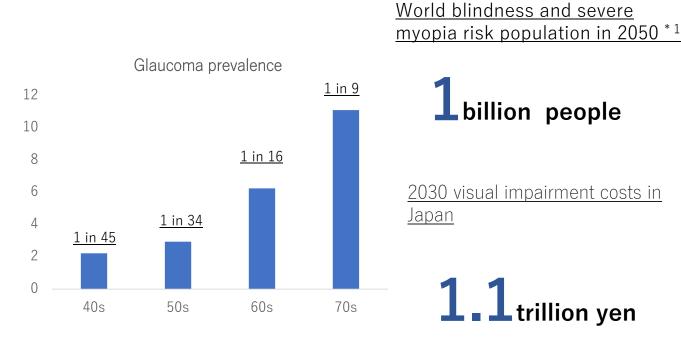


Problem: Unrecognized symptoms

While the risk of blindness is expected to increase in the aging society, Glaucoma, the number one cause of blindness in JAPAN, can hardly be self-recognized.



90%



*1: OECD: Health at a Glance 2007

Solution

World's only laser retinal projection technology and optimized algorithm enables you to scan retinal conditions in a short time by yourself without opening your pupils with mydriatics

1: Promote awareness

2: Less burden on the subject

3. Inspection anywhere



No medicine, Self-check



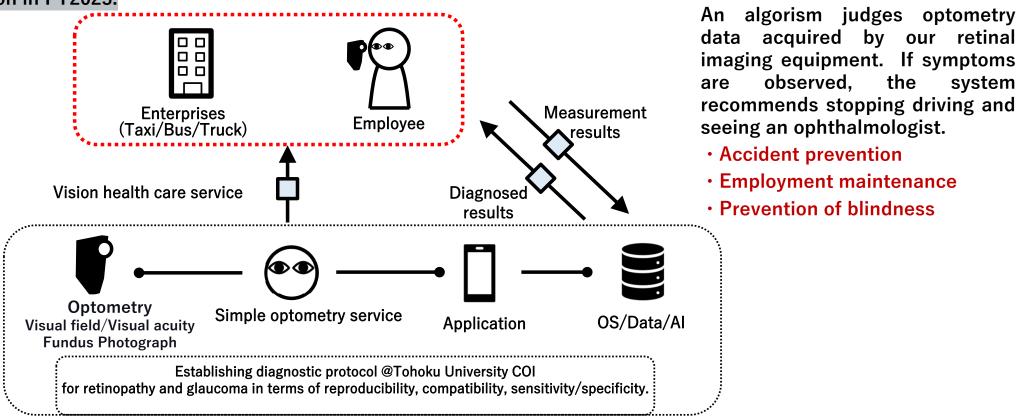
Less time



Portable size

Date platform for vision health care in the concept stage

QDLaser is developing a service to provide simple optometry diagnostics for companies in industries where eyes are critical, like taxi. The optometry equipment was prototyped under the contract development on page 30. In partnership with a data management company, QDLaser is to offer trial operation in FY2022 and full-scale operation in FY2023.



retinal

system





ESG initiatives

Business Development from an ESG Perspective

Laser Device

Laser Eyewear



Estimated
economic cost
in Japan
due to visual
impairment in 2030*1
USD105bn

Global prevalence of people with low vision*2

250_{mn}

Estimated number of glaucoma patients in Japan*3

4_m

- · World's first laser retinal projection technology for low vision aids
- Through the spread of laser eyewear, provide visual support for the elderly
- Through the spread of more affordable optometers, contribute to the early detection of various eye diseases including glaucoma, etc.
- · Employment support for people with low vision



Energy savings from semiconductors with silicon photonics*4

90%

 Silicon photonics with quantum dot lasers improve semiconductor performance dramatically



^{*1:} Japan Ophthalmologists Association "Economic Cost of Visual Impairment in Japan" and "Prevalence of Visual Impairment in the Adult Japanese Population by Cause and Severity and Future Projections" Economic cost = Direct health costs + Other financial costs + monetary converted number of loss of well-being from visual impairment (measured in disability-adjusted life years (DALYs))

Example 1. Target numbers in "Development of Technologies for Super Energy-Efficient Optical Electronics Implementation Systems" Promoted by METI. The Institute of Electronics. Information and Communication Engineers "Opt-Electronics Packaging Technology for Silicon Photonics"



^{2:} WHO "GLOBAL DATA ON VISUAL IMPAIRMENTS 2010"

Santen Pharmaceutical "Annual Report 2017"

Low vision aid

With My Eyes project

#1 Photographs by low vision people. https://www.youtube.com/watch?v=p5blfs94Oys

#2 Let's go and see the invisible world. https://www.youtube.com/watch?v=ZM52dax_5yc















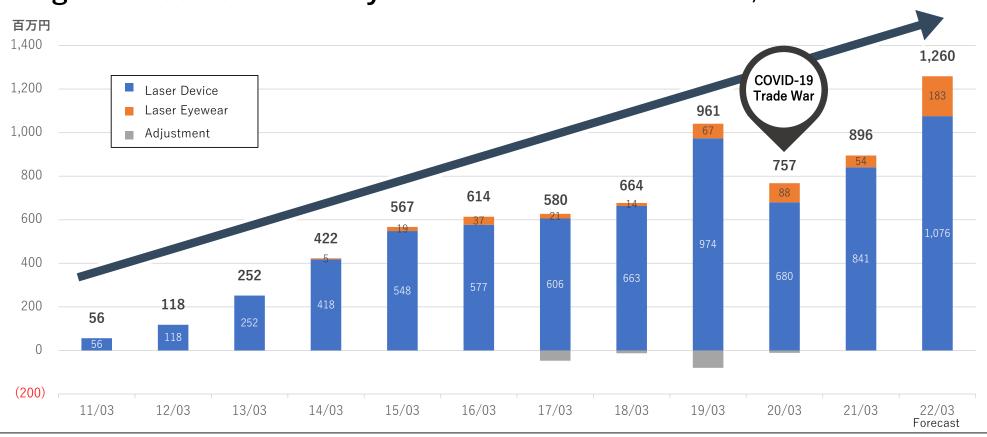


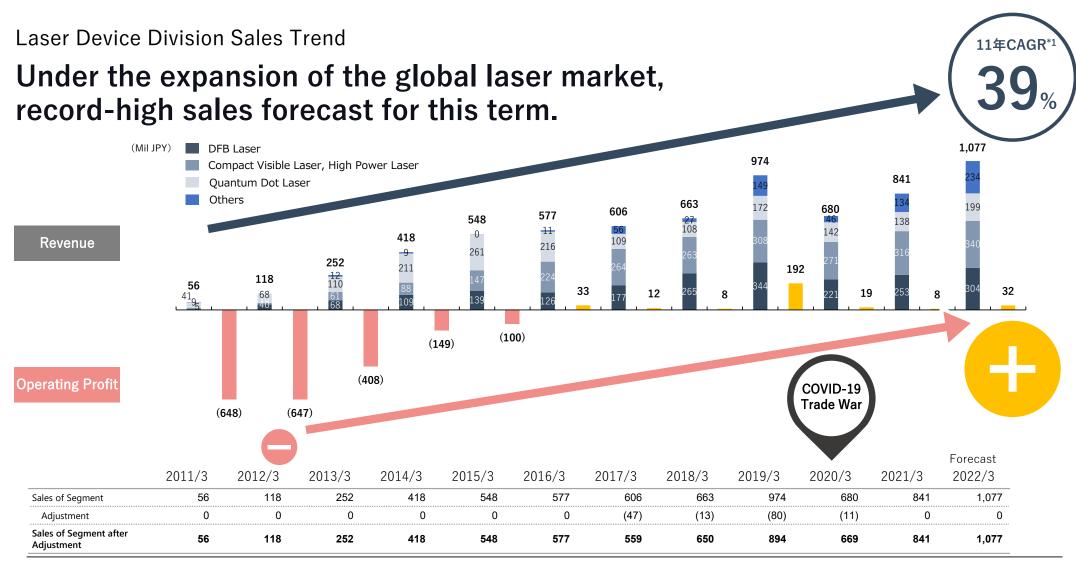
RQD LASER

Financial Highlights

Sales Trend

Continuous growth for over ten years Aiming to exceed one billion yen for the first time in 2022/3

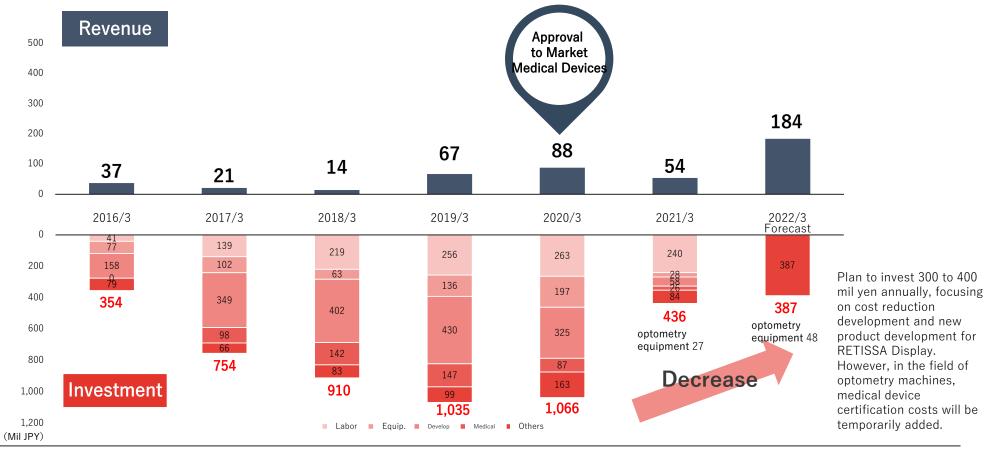






Laser Retinal Projection: Profit Structure

Shifting from R & D to the recovery phase. Aim to establish an "Optometry" business under minimized additional investment.

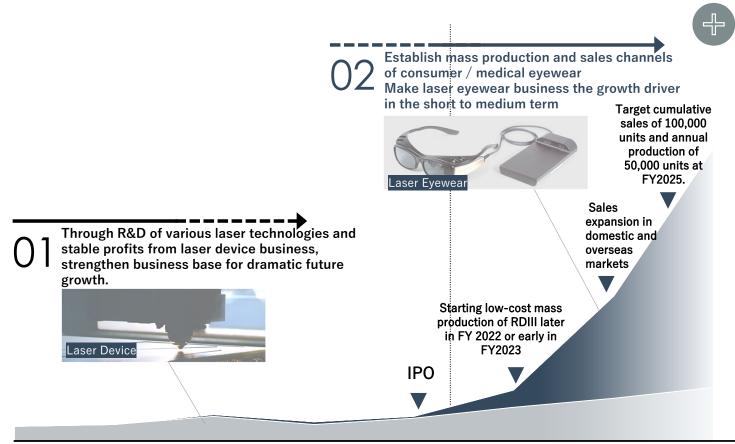




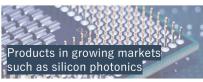
Expected Growth Potential in Mid-Long Term

Laser Device

Laser Eyewear



In the mid to long term, in addition to the laser eyewear business, plan to expand sales of optometers and silicon photonics.



Quantum dot lasers for silicon photonics are being developed with seven companies in Japan and the United States. Mass production is to start late in FY 2021 in order(p12).



Trial operation of "optometry screening service" in FY2022 and full-scale delivery in FY2023 (p33). The optometry machine under the contract development is to be launched between FY2022 and FY2023 (p29).

Present

Future

Appendix ** QD LASER

Management Profiles



Science and Technology Award from the Minister of MFXT

Prime Minister's Honorary Award for Achievement in Industry-Academia-Governmental Collaboration

- Graduated from The University of Tokyo; Doctor of Engineering
- 1984: Graduated with a master's degree in Physical Engineering from the Department of Applied Physics, School of Engineering, University of Tokyo; joined Fujitsu Laboratory Ltd.
- 1995: Assumed the role of Senior Researcher at Optical Semiconductor Device Laboratory, Fujitsu Laboratory Ltd.; obtained degree in Eng. from The University of Tokyo
- 2004: Assumed the role of non-tenured professor at the Institute of Industrial Science, University of Tokyo
- 2005: Assumed the role of Deputy Head of Nanotechnology Research Center, Fujitsu Laboratory Ltd.
- 2006: Launched QD Laser Inc.; assumed the role of President and CEO



Director and CFO
Shinji Konoya

- · 1991: Joined Fujitsu Ltd.
- 2015: Assumed the role of Senior Manager of the Business Strategy Department, Fujitsu, Ltd. and General Manager of Corporate Planning at QD Laser, Inc. (current role)
- 2016: Assumed the role of Director and CFO and concurrently serves as General Manager of Corporate Planning at QD Laser (current role)



Outside Director
Tsutomu Yoshida

- 1980: Joined Mitsui & Co., Ltd.
- 2013: Assumed the role of Director of OD Laser (current role)
- 2018: Assumed the role of Executive Officer and Director of M&A Office, Corporate Strategy Division, at Mitsubishi Chemical Holdings Corporation (current role)



Technical Advisor
Yasuhiko Arakawa

- Serves as Head of Institute for Nano Quantum Information Electronics, and Director of Center for Photonics Electronics Convergence, Institute of Industrial Science, University of Tokyo
- · Notable awards:
 - Reona Esaki Award
 - Prime Minister's Honorary Award for Achievement in Industry-Academia- Governmental collaboration
 - Medal with Purple Ribbon

Laser Retinal Projection: Diseases and Applicable Rate

Laser Device

Laser Eyewear

Parts of E	Eye	Major diseases	# of patients per 100k people*1	Total per eye part*1		Possible Efficacy*2	Estimated applicability %*3	Future Outlook
Anterior Crystall eye ne lens		Corneal angiogenesis	4,000	4,104	0	Effective on astigmatism and moderate opacity	50%	May not be applicable in cases of severe opacity
	ornea	Keratoconus	54					
		Corneal opacity	50					
		Cataract	47,800	52,900	0	Effective on near/far-sightedness,		 Focused on obtaining the approvals to marketing medical devices by targeting diseases for which high efficacy can be expected.
		Aphakia	5,100			astigmatism, opacity, etc. and as the technology does not depend on	on 40%	
	e iens	Phacocele	<50			the function of the crystalline lens		
		Uveitis	714	714	Δ	Effective on astigmatism developed as a complication	10%	Plan to expand the scope of application with RDII and RDIII on page 25 and the wide-angle viewfinder on page 27.
		Choroidal neovascularization	< 50					
Vitreum	n	Vitreous opacity	NA	-	\circ	Effective on low to moderate opacity	20%	wide-aligie viewillidel oil page 27.
		Epiretinal membrane	28,900	55,614		Enlargement and black and white	30%	Adaptable to central scotoma by changing the projection position and increasing magnification
		Lattice degeneration of retina	10,600			inversion features are effective on macular diseases		
Retina		Hypertensive retinopathy	9,100			Some efficacy is seen in cases		
		Age-related maculopathy	3,900			where anterior eye disease is also present		 Adaptable to tunnel vision through wide- angle imaging
		Diabetic retinopathy	3,114			AE camera feature is exceptionally	/	 May not be applicable in cases with
		Retinitis pigmentosa	< 50			effective on photophobia, night blindness, etc.		severe symptoms
Optic nerve		Glaucoma	3,550	3,865	Δ	Image downsizing feature is effective on tunnel vision	10%	May not be applicable in cases with severe symptoms
	rve	Optic nerve head drusen	200					
		Optic neuritis	115					
Other		High myopia	3,000	3,000	0	Exceptionally effective	50%	
		Color amblyopia, color blindness	2,500	2,500	0	- hed by governments and research institutions from each coun	20%	Can improve by processing images taken by camera

^{*1:} These numbers were calculated by research company Lampe & Company in a report we commissioned with reference to scholarly papers published by governments and research institutions from each country. Figures for "# of patients per 100k people" and "Total per eye part" reflect the general research conducted across several jurisdictions and are not necessarily indicative of the number of potential cases in the markets in which we currently operate.

3: Evaluated the "expected efficacy" using a scale: \bigcirc = 40-50%, \bigcirc = 20-30% and \triangle = 5-10%



Customer Voice

User Experience No. 10 "For the first time I was able to distinguish the edge of objects."

Name: Mr. Nomura (35 years old)

Occupation: ITAGAKI (Glasses and Hearing Aid Retailer) Products Division

Eye Condition: Congenital Lens Subluxation (Dislocation)

I finally found the image and yelled out "This is awesome. This is really so awesome!" several times over. When I looked at the images of a sea turtle swimming in the ocean and a sea anemone, I could see the outline of their images so clearly.

Up until now, if I looked at a PC, for example, I couldn't distinguish the edge of the computer screen. When I put on the RETISSA®, for the first time I was able to distinguish the edge of objects.

Rather than a new world, I felt "re-born!" in a sense.

It might be better to describe it as my third eye. Having my vision stabilize and come clear truly moved me and I couldn't hide my excitement.

For the first time, I saw my CEO's face. It was the first time I've seen the outline of someone's face. After that, in that same office I recognized the face of my boss. Up to this point, my own face I had only seen very vaguely in the mirror, but with the RETISSA® Display II, I could see it clearly. I thought to myself, "Is that so? I have also aged quite a bit" (laugh).

First of all I would like to say "Thank you for the light. I have seen a new world."

- 1: The interview was held on August 27, 2020
- These are the impressions of the individual. There may be individual differences in vision.
- *3: The RETISSA® Display II is not a medical device. It is not intended for use to improve, correct or treat a condition





Customer Voice

User Experience No.8

The bronze medalist said, "Wow, I haven't seen things like this for a long time."

Name: Mr. Sugiuchi (40s)

Career:

- Fujitsu Limited Tokyo Olympic and Paralympic Promotion Headquarters
- · Director of Japanese Para-Swimming Federation
- · Director of Kanto Swimming Federation for the Disabled
- · Athlete Committee of the Japan Swimming Federation

Eye Condition: Retinitis pigmentosa

When I was first passed the device, I was impatient, and put them on immediately, saying, "yes, yes." The test video had not been prepped, and all I could see was the initial Windows PC screen which blew me away. What I had seen before, I could see so <u>clearly</u>, in a way I hadn't seen in so long. I thought to myself, "Wow, I haven't seen things like this for a long time." It was like the haze cleared, and I felt a crisp feeling as if I had brushed my teeth for the first time in 2-3 days (laugh). Now I use the RETISSA® demo device every day and I've become quite used to it.

I mainly use it to read words on paper. When I read magazines, documents sent in the mail, for example, tax documents and insurance documents, it is very useful. It's hands free and the camera can auto-focus, so it is very convenient to see what I want to see.

I don't think there is a single person in this world who has truly <u>overcome</u> their disability, but the RETISSA® helps people who have been diagnosed and shocked by a disability to recover. For example, even if your eyes are poor, if you can understand that by using this device, you can return to a quality of life close to your former quality of life, even if it's not 100%, and then if you can connect with a friend with the same disability, you can take your first step forward in improving your life. Retinitis pigmentosa is a progressive disease, so you must accept that it will only get worse. I was prepared to give up on making any progress, so I'll never forget my amazement seeing the Windows screen the first time I used the RETISSA®.



The interview was held on September 14, 2020

These are the impressions of the individual. There may be individual differences in vision.

RETISSA® series products (other than RETISSA® medical) are not medical devices, and are not intended for use to improve, correct or treat a condition



Customer Voice

User Experience No.4 "With this I can read a book!"

Name: Mrs. Asano (70s)

Eye Condition: Late-stage cataracts (moderate symptoms) – both eyes, mydriasis – left eye

(Using a laser kaleidoscope (hereinafter "LKS") which is a prototype with a RETISSA® OptHead) With this, I can read a book. I'm glad that I can see the letters clearly. I don't think I'll get tired even if I read for a long time. It seems easier to read a book while holding it under the camera than reading it on a reading table. With this, I'm planning to read a lot of books that I own.

My right eye is my dominant eye, so I am used to looking at things with my right eye. This time, I realized that I have barely used my left eye so far. I am thinking about using the LKS to practice seeing things with my left eye.

I believe useful machines will change not only your lifestyle but also your body. (By using LKS,) I can try reading with my left eye and get better at looking at things with both of my eyes. While I'm not confident using machines and am a little bit unsure about some things, I want to first try reading, and then do a trial and error using it to do a variety of things.

I talked with my ophthalmologist about the LKS as well. Thankfully, my cataract surgery was postponed for the time being. My ophthalmologist is also very interested in the device and plans on contacting your company.

- The Interview was held on September 18, 2020.
- *2: These are the impressions of the individual. There may be individual differences in vision.
- LKS is a small and handy wide-viewing angle retinal projection device.
- '4: LKS is not a medical device and is not intended for use to improve, correct or treat a condition



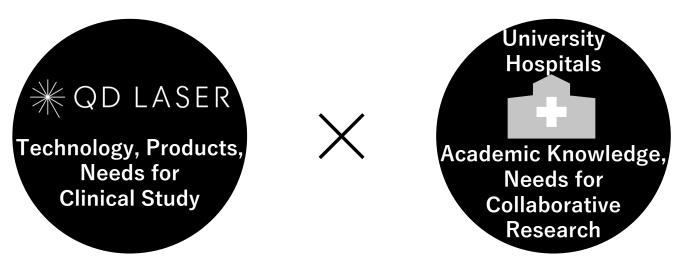


Laser Device

Laser Eyewear

Low Vision Aid & Vision Healthcare: Industry-University Cooperation

Research and Development for Laser Retinal Projection Technology in Collaboration with Universities and Hospitals

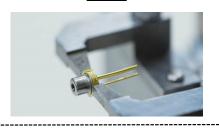


- ► Gaining social recognition and sharing knowledge through sponsorship of conferences, etc.
- Ongoing clinical research with universities and hospitals: Low vision aide for clouding and retinopathy at two institutions Visual field testing and fundus photograph at seven institutions

Our Products Portfolio of Laser Device Business

Compact Visible Laser

High Power Laser



DFB Laser Quantum Dot Laser



Picture

- Biosensor, fluorescence microscope, etc.
- Especially for flow cytometers

orange semiconductor laser

 Machine vision, sensors, Laser level, short range LiDAR, 3D measurement, particle counter

- Seed light of fiber laser for precision processing, gas sensing, etc.
- Expanded to aviation LiDAR,



- Use
- High power Fabry Perot laser Ultra-compact, low power consumption, stability, short
 - Providing products and solutions according to applications
 - Supports small quantity and custom production
- Precise control of wavelength, stable operation of continuous operation, nanoseconds, picoseconds
- Compared to existing solid-state lasers, it has characteristics such as high beam quality, small size and light weight, high electricity-light conversion efficiency, and long life.
- Extensive product lineup that meets the various needs of customers

- · Autonomous driving for automobiles, security cameras, sensors for industrial drones, etc.
- Silicon photonics applications

Features

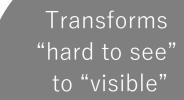
- pulse generation, high-speed modulation, monochromaticity, etc. World's first current injection type green / yellow green /
 - Supports various wavelengths.

- Ouantum dot structure is used for the active layer (light emitting part) of the semiconductor laser
- Excellent in comparison with existing semiconductor lasers, temperature stability, high temperature resistance, and low noise

Three Areas based on Retinal Projection Technology

Laser Device

Laser Eyewear



Low Vision Aid

Sales started

Extend the healthy lifespan of your vision

Vision Health Care

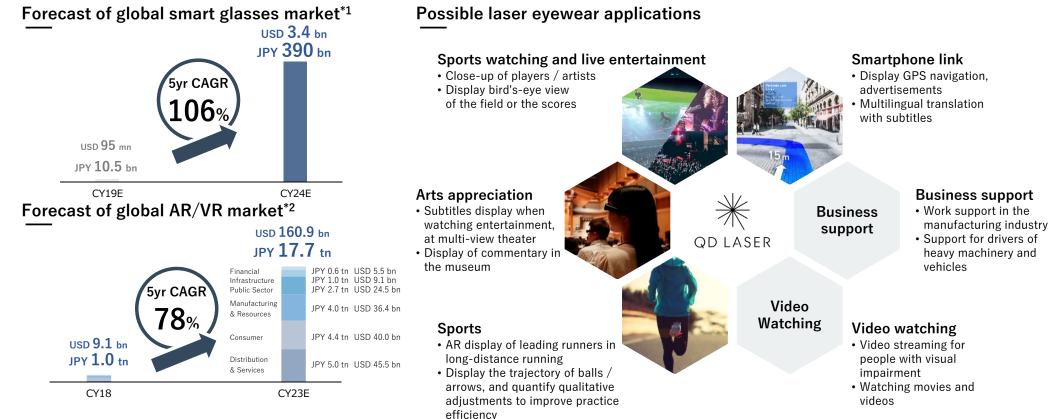
Business Development Strengthening Alliance

The power of "vision" broadens your world

augmented vision

AR Market Potential

Making the Best Use of Unique Technical Features, Began Demonstration Experiments with Partner Companies in Each Field



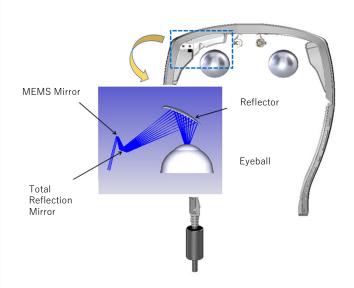
*1: Fuji Chimera Research Institute, Inc. "Wearable/Healthcare Business Research 2020"
*2: IDC "Worldwide Semiannual Augmented and Virtual Reality Spending Guide, 2018H2"



Laser Retinal Projection Technology

Details of the Core Technology

Asymmetric Optics for HMD





Optical Design

- Resolution control based on beam diameter / NA control
- Reflection / transmission optics selected and designed for each application
- Optimized shape and size through the selection and design of optical materials for each application

02

MEMS

 MEMS design and prototype products provided with the size and frequency required for optical design

03

RGB Laser Modules & Drivers

- Precisely combined and collimated small RGB laser module for images
- Driver chip suitable for displaying image information

04

Solution

- An operating projection optical system integrating the technologies above
- Retinal projection / fundus photography system

Possible Risks

The main business risks we are aware of and their countermeasures are as follows.

cannot sell more than the initial target number, or if there is a change in the business policy of each company, our

< Possibility/ < Business Risks*1> < counter-measure > Time> **Economic trends** • The laser-related market in which we are entering is expected to continue its growth trend, mainly for industrial and Promote the construction medical equipment such as precision processing equipment and bio medical equipment. If market growth slow down Middle/ due to economic trends and the accompanying decline in capital investment motivation, our business performance of a business model that >> and financial position may be affected. Medium to is resistant to economic long term fluctuations by entering a Management deterioration of manufacturing contractors and quality accidents wide range of markets • We have a fabless manufacturing policy, so we outsource manufacturing to an external partner company. Considering the characteristics of each company, we decide the manufacturing items to each company according to the manufacturing capacity of our products. Low/ Disperse risks by • For each company, we carry out quality inspections and confirmation of business conditions. If the management of Medium to securing multiple the contractor deteriorates or a quality accident occurs, it is possible to easily change the contractor, but it will affect outsourcers long term our business performance and financial position until the new production system is rebuilt Cash flow and financing With the progress of our R&D activities, a large amount of R&D expenses have been recorded in advance. It is expected that the demand for working capital, R&D investment, capital investment, etc. will continue to increase as Secure financing means the business progresses. We will continue to strengthen our financial position in the future. But depending on the Middle/ by promoting the status of profits or raising funds, it may affect our business performance and financial position Medium to establishment of bank • In addition, regarding the use of funds raised through the public offering, we plan to allocate it to the manufacturing cost of Laser Eyewear, but due to sudden changes in the business environment, etc., it may be used for purposes long term credit lines such as other than the originally planned use of funds and the return on investment may not be as expected. commitment lines and overdrafts Partnership with other companies in laser evewear business • Consumer equipment in the Laser Eyewear business will be sold to end users via distributors with eyeglass stores, etc., other than direct sales, or modules will be provided by us, and each company will commercialize and sell them. Specifically, with Seed Co., Ltd., Tokyo Optical Co., Ltd., Casio Computer Co., Ltd., and overseas distributors for China, Middle/ we will do promotion activities that tie up the products and services of each company with our products. In addition, Disperse risks by >> Medium to we will endeavor to popularize medical devices by concluding a sales support contract with Santen Pharmaceutical diversifying alliances Co., Ltd. We planned product manufacturing and sales based on the sales targets handled by each company, but if we long term



business performance may be affected.

Terminology

Semiconductor laser	A compact device with an approximate length of 1mm that causes laser oscillation by passing an electric current to a semiconductor. In comparison with a solid-state laser or gas laser, more micro-miniature in size; higher speed modulation characteristics up to 10GHz; higher photoelectric conversion efficiency achieving several tens of percent and better controllability of wavelength, among other things. Became widely used in the 1980s as a light source for communication systems and optical recording media, such as CDs and DVDs, etc.						
Quantum dot laser (QDL)	A semiconductor laser using a quantum-dot structure comprising nanocrystalline semiconductors in its active layer. QD Laser is the only firm in the world to mass-produce QDLs for optical communications and silicon photonics. In comparison to existing semiconductor lasers, it is superior in temperature stability, high-temperature endurance and low-noise properties.						
DFB laser	Distributed Feedback Laser: QD Laser's DFB laser is equipped with a diffraction grating which enables laser oscillation at a single wavelength. It is suitable for applications where the light output needs to be concentrated into a narrow wavelength range, such as the seed light of a fiber laser.						
Silicon photonics	A technology which integrates an optical circuit with a silicon electronic circuit that has signal processing and memory functions, thus enabling a breakthrough in the processing capacity limitation of the conventional electronic circuit system (achieving 100 times faster processing speed and low power consumption) and high-capacity data transmission between LSI chips (10Tb/s).						
VISIRIUM technology	A technology that projects images onto the retina using precise optical systems, creating different colors flexibly from the three primary laser light co - red, green and blue.						
Diffraction grating technology	A technology that freely and precisely controls the wavelength of semiconductor lasers to fit into various applications by forming periodic irregularities inside the laser.						
Ultrashort pulse	A laser with a very short pulse width (duration). It is used for microfabrication and other processes as it can prevent shape distortion due to thermal effects.						
Retinal projection	To project images onto the retina						
Simple perimeter	A device to assess the visual field of human eyes						
CE marking	A certification mark that indicates conformity with standards required to be met by products exported to the EU. The CE mark is granted when a product meets standards in all EU member states.						
Flow cytometer	A device capable of measuring certain properties of cells. By irradiating a cell suspension in a tube with a laser beam, it can measure the number and size of a large volume of cells over a short period of time using fluorescence and scattered light parameters. It is used in various fields including molecular biology, pathology, immunology, plant biology and marine biology.						
LiDAR	LiDAR (Light Detection and Ranging) is a technology which irradiates an object and uses a light sensor to detect the reflection to measure the distance. It is expected to be used in autonomous driving systems in the future.						
Heads-up Display	A technology that projects information and images onto various surfaces, such as glass, within the field of view. It is expected one day to project necessary information for drivers onto the windshield and the like.						



Disclaimer

This document has been prepared by the Company solely for information purpose only. This document does not constitute or form part of and should not be construed as, an offer to sell or issue or the solicitation of an offer to buy or acquire securities of the Company in Japan, the United States or any other jurisdictions. The information contained herein is based on current economic, regulatory, market trends and other conditions. The Company makes no representation or guarantee with respect to the credibility, accuracy or completeness of the information herein. The information contained herein may change without prior notice. You may not publish or use this document and the contents thereof for any other purpose without a prior written consent of the Company. Furthermore, the information on future business results are forward-looking statements. Forward-looking statements include but are not limited to expressions such as "believe", "expect", "plan", "strategic", "expect", "anticipate", "predict" and "possibility", as well as other similar expressions to explain future business activities, achievements, events and future conditions. Forward-looking statements are predictions about the future that reflect management's judgment based on currently available information. As such, these forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from those expressed in or suggested by the forward-looking statements. Therefore, you may not rely entirely on forward-looking statements. The Company does not assume any obligation to change or correct any forward-looking statements in light of new information, future events or other findings.

This document and its contents are confidential and are being provided to you solely for your information and may not be retransmitted. This presentation is being furnished to you solely for your information and may not be reproduced or redistributed to any other person. In giving this presentation, the Company does not undertake any obligation to provide the recipient with access to any additional information or to update this presentation or any additional information or to correct any inaccuracies in any such information which may become apparent.

Information on companies other than the Company and information provided from third parties are based on public information or sources. The Company has not independently verified the accuracy and appropriateness of such data and indicators used herein, nor assume any responsibility for the accuracy and appropriateness of such data and indicators presented in this document.

This document does not contain all relevant information relating to the Company and the securities and is qualified in its entirety by reference to the detailed information appearing in the Japanese language prospectus (the "Japanese Prospectus"). Any investment decision with respect to the securities should be made solely upon the basis of the information contained in the Japanese Prospectus.

