

Presentation on Business Results for the First Six Months of FY 3/2022 (April 1, 2021 to September 30, 2021)

November 8, 2021

SANKYO CO., LTD.

1st Sec. of the TSE #6417



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Financial Highlights



- ✓ Increases in both net sales and profits compared with the same period of the previous year due to an increase in the sales volume of pachinko machines.
- ✓ Recording of extraordinary gains on the sales of a portion of the investment securities. (disclosed in August 6, 2021)

	Net Sales 28,061 million yen	+10.8 %
Consolidated	Operating Income 2,914 million yen	+168.7 %
Financial Results	Net Income attributable to owners 4,575 million yen of parent	+225.0 %
	Net Income per share 74.70 yen	+51.69 yen
Daalainka	Net Sales 25,670 million yen YoY	+14.7 %
Pachinko Machines Business	Operating 6,501 million yen	+37.2 %
Dusiness	Sales of 60,740 unit	+28.9 %
	Net Sales 1,131 million yen YoY	-25.2 %
Pachislot Machines	Operating (1,469) million yen	-150 million yen
Business	Sales of Unit 2,384 unit	-38.0 %

Summary of Financial Results



Pachinko Pachislot Market

- ✓ There were some impacts of the worldwide semiconductor shortages, such as postponing the release of certain new models and restrictions on sales quantities.
- ✓ Replace of pachinko machines is generally proceeding smoothly as manufacturers have supplied extensive new pachinko titles and pachinko machines compliant with the new regulations are proving increasingly attractive to players.
- ✓ In pachislot machine market there are too few attractive new models, and the pachislot machine market was in the challenging market environment.

SANKYO Group

- Number of New Titles of Pachinko machine released, except for reused models: Four
- Number of New Titles of Pachislot machine released: One
- ✓ Fever Mobile Suit Gundam Unicorn (launched in August 2021) was well received by players and pachinko parlors and we have received additional orders.
- ✓ From 3Q onward, in the run-up to the due date for removal of machines compliant with the former regulations, we will mount a sales offensive, including introduction of a major title, in order to capture continuing demand for replacement with machines compliant with the new regulations.

Summary of Financial Results

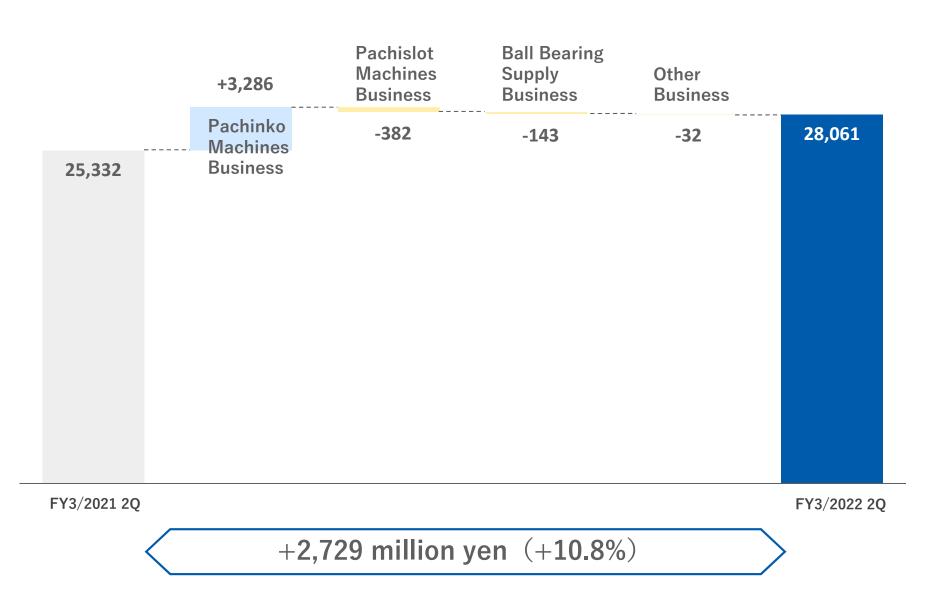


million yen	FY 3/2021 2Q	FY 3/2022 2Q	YoY		FY 3/2022 Forecast
Net Sales	25,332	28,061	+2,729	+10.8%	73,000
Pachinko Machines Business	22,384	25,670	+3,286	+14.7%	56,700
Pachislot Machines Business	1,513	1,131	-382	-25.2%	11,500
Cost of Sales	12,788	13,132	+344	+2.7%	34,500
Gross Profit	12,544	14,928	+2,384	+19.0%	38,500
Percentage	49.5%	53.2%	+3.7pt		52.7%
SG & A Expenses	11,459	12,014	+555	+4.8%	29,600
Operating Income	1,084	2,914	+1,830	+168.7%	8,900
Percentage	4.3%	10.4%	+6.1pt		12.2%
Pachinko Machines Business	4,737	6,501	+1,764	+37.2%	10,900
Pachislot Machines Business	(1,319)	(1,469)	-150		2,000
Recurring Income	1,588	3,409	+1,821	+114.7%	9,600
Net Income attributable to owners of pare	1,407	4,575	+3,168	+225.0%	6,600

Factors of Change in Consolidated Net Sales



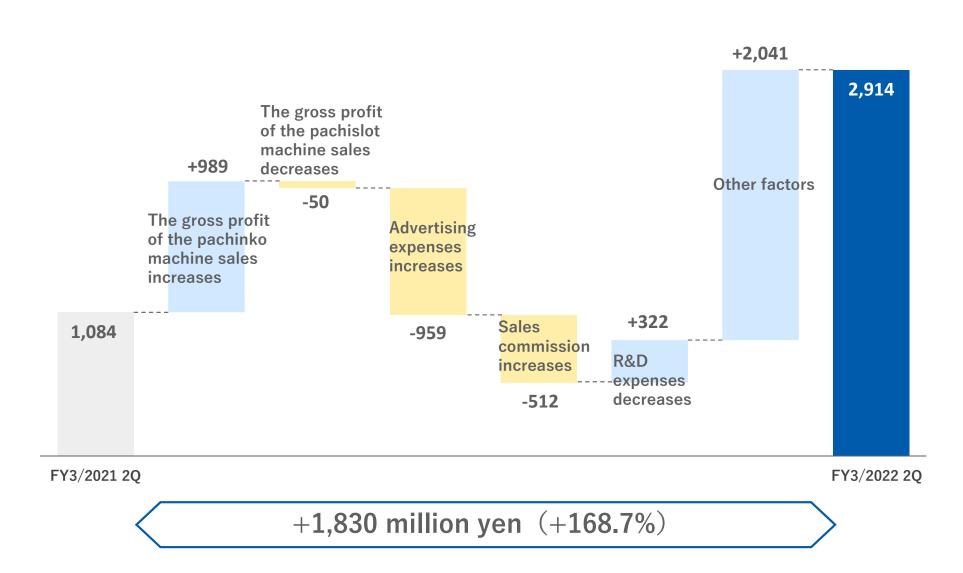
Million yen



Factors of Change in Consolidated Operating Income



Million yen



Costs and Expenses



million yen	FY 3/2021 2Q	FY 3/2022 2Q	YoY		FY 3/2022 Forecast
SG & A Expenses	11,459	12,014	+555	+4.8%	29,600
Advertising Expenses	245	1,204	+959	+391.4%	2,032
Sales Commission	437	949	+512	+117.2%	3,901
R&D Expenses	5,969	5,647	-322	-5.4%	14,859
Salaries & Wages	1,248	1,139	-109	-8.7%	2,785
Depreciation & Amorti	ization 1,014	960	-54	-5.3%	2,268
Capital Expenditure	511	969	+458	+89.6%	3,743

Summary of Balance Sheet



million yen	As of 31 -	Mar-21	As of 30-Sep-21	YoY	Factors of Change
Total current as	sets	243,343	250,578	+7,235	
Quick assets		234,738	235,517	+779	Increase in cash and deposits, and Decrease in notes and accounts receivable-trade
Inventories		4,268	7,809	+3,541	
Total fixed asset	ts	48,761	46,139	-2,622	
Investment sec	curities	15,599	13,561	-2,038	Sales of a portion of the investment securities
Total assets		292,104	296,718	+4,614	
Total current lia	bilities	14,815	19,882	+5,067	Increases in notes and accounts payable-trade
Total long-term	liabilities	8,401	8,201	-200	
Total liabilities		23,216	28,084	+4,868	
Total net assets		268,887	268,634	-253	Deduction of cash dividends paid and addition of net income
Total liabilities an net assets	d total	292,104	296,718	+4,614	



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Pachinko Machines Business







Data

			M	illion	yen	
FY 3/2021 1st Six Months (Apr-Sep)	22,3	384				
Sales volume of SANKYO-brand and JB-brand pachinko machines increases.			+:	1,08	80	
Unit price of SANKYO-brand and JB-brand pachinko machines decreases.	-3	,103				
Sales volume of Bisty-brand pachinko machines increases.			+3	,832	2	
Unit price of Bisty-brand pachinko machines increases.				+8	34	
Other factors				+	643	
FY 3/2022 1st Six Months		25	,67	0		ſ

million yen	FY 3/2021 2Q	FY 3/2022 2Q	YoY
Net Sales	22,384	25,670	+3,286
Operating Income	4,737	6,501	+1,764
Percentage	21.2%	25.3%	+4.2pt

units			
Machines sales	47,119	60,740	+13,621
SANKYO+JB	44,528	46,857	+2,329

.56 +1,764

83 +11,292
, 7

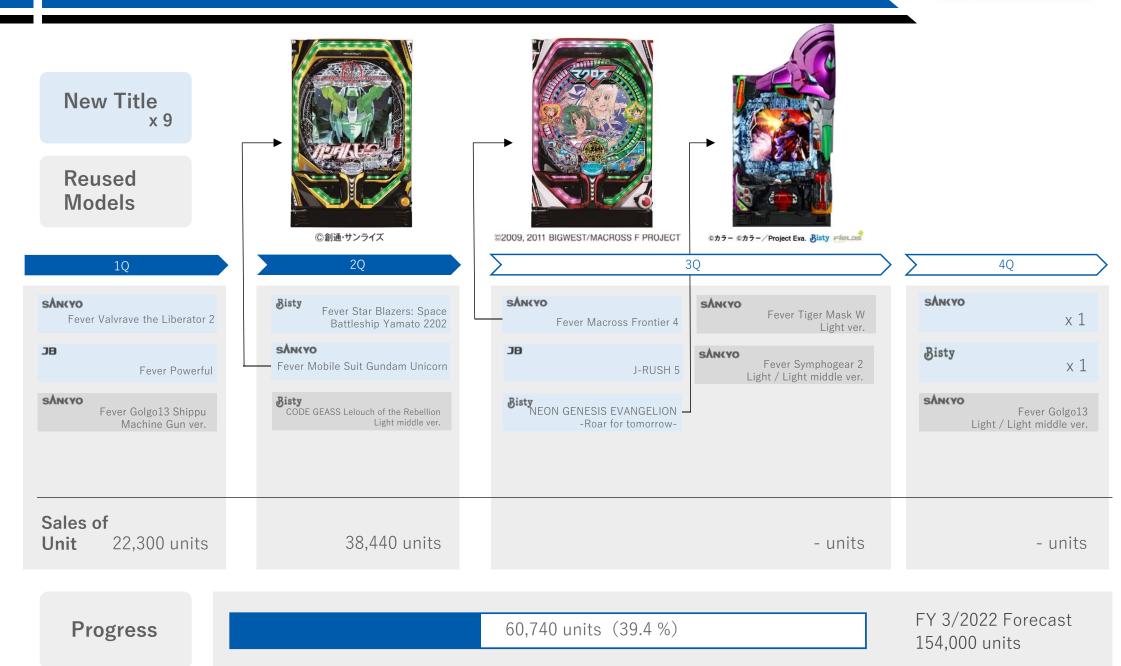
Frame	1,361	11,812	+10,451
Gauge	1,230	2,071	+841

+3,286

(Apr-Sep)

Pachinko Machines Business





Pachislot Machines Business



Factors of Change in Net sales

Data

FY 3/2021	1st Six Months
(Apr-Sep)	

1,513

Volume difference of SANKYO-brand pachislot machines

0

Unit price of SANKYO-brand pachislot machines increases.

+998

Million yen

Sales volume of Bisty-brand pachislot machines decreases.

-1,376

Unit price of Bisty-brand pachislot machines increases. +0

Other factors

-4

FY 3/2022 1st Six Months (Apr-Sep)

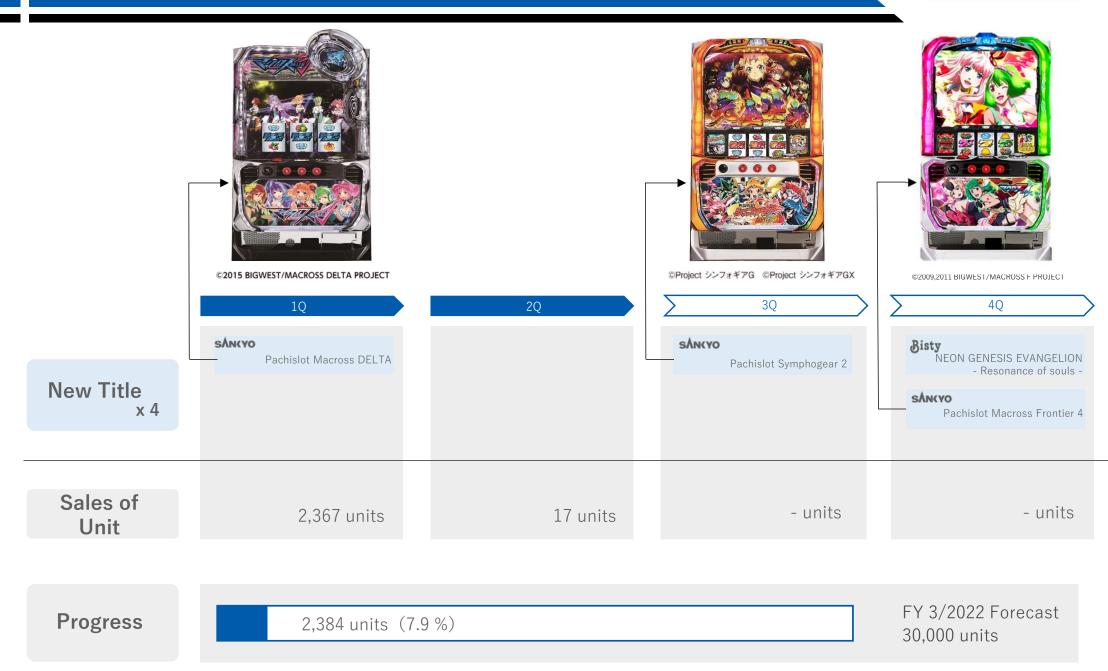
1,131

-382

million yen	FY 3/2021 2Q	FY 3/2022 2Q	YoY
Net Sales	1,513	1,131	-382
Operating Income	(1,319)	(1,469)	-150
Percentage	(87.2%)	(129.9%)	-42.7pt
units			
Machines sales	3,845	2,384	-1,461
SANKYO	0	2,361	+2,361
Bisty	3,845	23	-3,822

Pachislot Machines Business







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Pachinko Market

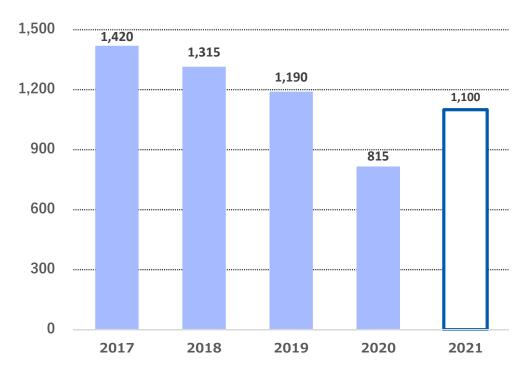


Sales Volume

Thousand units

2,100

1,800



*** Estimates of SANKYO**

Sales volume forecast FY2022:

1,100 thousand units

1,000 thousand

(April 1, 2021 to March 31,2022)

Total number of units sold

Approx. 600 thousand YoY Approx. +145%

(4 titles sold 30,000 units or more.

(April to September, 2021)

(April to September))

- ✓ Total sales volume in the period from April to September 2021 was a level exceeding that of the same period of the previous year substantially.
 - We revise the forecast of total sales volume in pachinko market from 1,000 thousand units, assumed at initial forecast, to 1,100 thousand units, because total sales volume in the period from April to September 2021 was a level exceeding initial forecast.
 - Pachinko machines compliant with the new regulations are proving increasingly attractive to players, and several models became hit products.
- Robust replacement demand is expected to continue from 3Q onward, too.
 - From 3Q onward, in the run-up to the due date for removal of machines compliant with the former regulations, demand for replacement with machines compliant with the new regulations continues.
 - Parlor operators' sentiment for investment in pachinko machines continues to improve due to continuing becoming hit products.

Pachislot Market

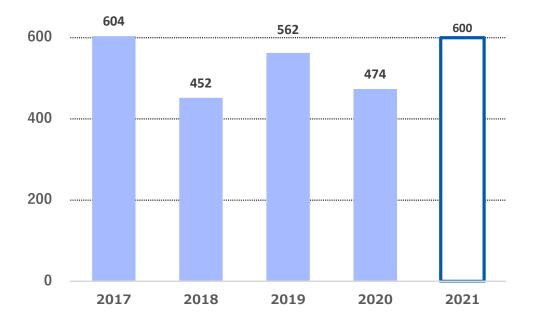


Sales Volume

Thousand units

1,000

800



Source: Yano Research Institute

2021: Estimate of SANKYO

Sales volume forecast FY2022:

FY2022:

600 thousand units

(April 1, 2021 to March 31,2022)

400 thousand

Total number of units sold

(April to September, 2021)

Approx. 220 thousand yoY Approx. +36%

(2 titles sold 20,000 units or more.

(April to September))

- ✓ Total sales volume in the period from April to September 2021 was a level exceeding that of the same period of the previous year.
 - Although sales volume exceeded the same period of the previous year when it was affected by the COVID-19 pandemic, remains in in the challenging market environment.
 - Parlor operators' sentiment for investment in pachislot machines remains weak, because there are too few attractive new models.
- ✓ Expected an upturn of the market environment.
 - We revise the forecast of total sales volume in pachislot market from 400 thousand units, assumed at initial forecast, to 600 thousand units, because we assume the increase of that owing to introduction of successor series models with high installation shares.
 - Although it is difficult to anticipate replacement demand equivalent to all the machines removed that are compliant with the former regulations, a certain level of replacement demand is expected.
 - Introduction of #6.2 models with enriched gaming performance has begun and their diffusion is expected to lead to an upturn of the market environment.

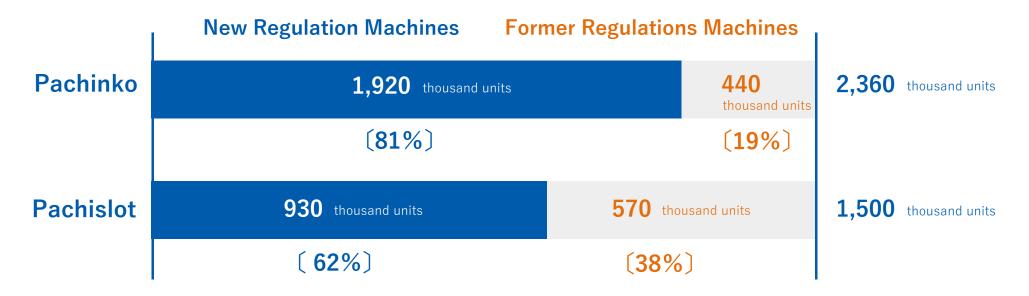
Status of Install of the Machines with the former regulations



- Schedule of Removal of the Machines with the former regulations
- Parlors are going to remove all the machines with the former regulations by January, 2022 in stages.

Target: Pachinko: About 440 thousand units Pachislot: About 570 thousand units (as of October 2021)

Ratio of machines compliant with the new regulations (as of October 2021)



Initiatives of SANKYO in The Pachinko and Pachislot Machine Markets



- Capture of the demand for new models due to the deadline for the removal of machines compliant with the former regulations is January 31, 2022.
- > Keep up with the sales schedule as planned, while minimizing the impact of the semiconductor shortages.

Q1 - Q2

- ✓ The Group proceeded with preparations in anticipation of replacement demand, which should get into full swing from the second quarter onward.
 - Response to the sales schedule in anticipation of replacement demand.
- ✓ Implementation of TV commercial of machines.
 - We implemented TV commercial for "Fever Mobile Suit Gundam Unicorn". TV commercials are helping increase players' recognition and parlor operators' willingness to purchase products.
- ✓ Hit of the pachinko title "Fever Mobile Suit Gundam Unicorn" and maintaining high machine utilization in parlors.
 - Fever Mobile Suit Gundam Unicorn has been maintaining high machine utilization since its release, and we have received additional orders (to be recorded in Q3).

Q3 - Q4

- ✓ Focus on capturing of parlor operators' replacement demand
 - Keep up with the sales schedule as planned, while minimizing the impact of the semiconductor shortages, to capture replacement demand.
- ✓ Stimulation parlor operators' demand by offering diverse products.
 - Launch of the pachinko title of the Evangelion series, which is the Group's mainstay series.
 - The group will vigorously offer reuse models, whose impact is expected to be comparable to that of new models but at lower cost.

The 15th title of "Evangelion" series (launch in December, 2021)





©カラー ©カラー/Project Eva. Bisty FieLDS



- ✓ New pachinko frame "BIG IMPACT"
 - One of the industry's largest movable gimmicks
 - Lever-type gimmick "IMPACT Lever" to make the presentation more exciting
- ✓ Equipped with "Smart Handle" which is the first time in the industry.
 - The pachinko handle that can be operated with either the left or the right hand boosts player comfort and operability.

Regarding the Repurchase of Own Shares (disclosed in November 8, 2021)



We decided to acquire treasury shares as a flexible shareholder return policy in view of the financial results forecast, the level of the stock price and other factors in addition to the payment of dividends on a stable and continuous basis.

(Details of Share Repurchase)

Type of shares to be repurchased: Common stock

Number of shares to be repurchased: Up to 3.5 million shares (5.7% of the total number of shares issued)

Aggregate amount of repurchase cost: Up to 10 billion yen

Period of repurchase: From November 9, 2021 to April 28, 2022

Method of repurchase: Open market purchase on the Tokyo Stock Exchange

*Treasury shares acquired by the Company through market purchase on the exchange are scheduled to be cancelled after the completion of the purchase, and the detail of such cancellation shall be notified promptly after it is decided.

(Reference)

Total number of shares issued and treasury stock as of September 30, 2021:

Total number of shares issued (excluding treasury stock): 61,302,805 shares Treasury stock: 8,294,695 shares

Results of acquisition and cancellation of treasury shares so far



[Purchase of treasury stock]

[Disposal of treasury stock]

_	,						_
Board of Directors' meeting	Purchase period	Number of shares purchased				Disposal date	Number of shares disposed
June 13, 2008	June 24, 2008	1,000,000		8,290,200 shares)		
June 11, 2010 & Dec. 7, 2010	June 14, 2010 - June 13, 2011	2,830,700					
Feb. 3, 2015	Feb. 5, 2015	6,000,000					
Feb. 5, 2015	Feb. 6, 2015	2,000,000					
			>	,		Mar. 27, 2015	8,000,000
July 7, 2015	July 8, 2015 - Oct. 8, 2015	4,453,000			ŕ		
Aug. 6, 2019	Aug. 7, 2019 - Sep. 4, 2019	20,006,500					
						Doc 20 2010	20,000,000
Total		36,290,200				Dec. 30, 2019	
						Total	28,000,000



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Business Results for the First Six Months of FY 3/2022



F	Y 3/2021	FY 3/2022		Forecast	FY 3/2021					FY 3/2022	
Consolidated:milion yen	6 Months	6 Months	YoY	Full Year	Q1	Q2	Q3	Q4	FY	Q1	Q2
Net Sales	25,332	28,061	+2,729	73,000	17,960	7,372	15,668	17,129	58,129	10,932	17,129
Pachinko	22,384	25,670	+3,286	56,700	16,952	5,432	14,668	15,258	52,310	9,189	16,481
Pachislot	1,513	1,131	-382	11,500	210	1,303	185	1,324	3,022	1,029	102
Ball Bearing Supply	1,306	1,163	-143	4,500	742	564	743	484	2,533	663	500
Other Business	127	95	-32	300	56	71	73	62	262	49	46
Cost of Sales	12,788	13,132	+344	34,500	8,809	3,979	6,640	7,975	27,403	4,779	8,353
Gross Profit	12,544	14,928	+2,384	38,500	9,151	3,393	9,028	9,154	30,726	6,153	8,775
SG & A Expenses	11,459	12,014	+555	29,600	5,399	6,060	5,860	6,819	24,138	5,385	6,629
Operating Income	1,084	2,914	+1,830	8,900	3,752	(2,668)	3,169	2,334	6,587	768	2,146
Pachinko	4,737	6,501	+1,764	10,900	5,408	(671)	5,062	3,117	12,916	1,981	4,520
Pachislot	(1,319)	(1,469)	-150	2,000	(722)	(597)	(838)	267	(1,890)	(338)	(1,131)
Ball Bearing Supply	(56)	(45)	+11	200	(22)	(34)	4	(37)	(89)	(22)	(23)
Other Business	15	16	+1	0	10	5	6	5	26	4	12
Elimination/Corporate	(2,292)	(2,089)	+203	(4,200)	(922)	(1,370)	(1,064)	(1,019)	(4,375)	(857)	(1,232)
Recurring Income	1,588	3,409	+1,821	9,600	4,181	(2,593)	3,473	2,427	7,488	1,192	2,217
Extra ordinary Gains	290	2,681	+2,391	0	145	145	0	0	290	13	2,668
Extra ordinary Losses	20	10	-10	0	20	0	17	14	51	6	4
Net Income	1,407	4,575	+3,168	6,600	3,259	(1,852)	2,697	1,645	5,749	944	3,631
EPS: yen		74.70		107.87					93.97		
Machines sales: units											
Pachinko	47,119	60,740	+13,621	154,000	33,327	13,792	39,147	40,299	126,565	22,300	38,440
SANKYO+JB	44,528	46,857	+2,329	94,000	32,409	12,119	25,002	24,489	94,019	19,728	27,129
Bisty	2,591	13,883	+11,292	60,000	918	1,673	14,145	15,810	32,546	2,572	11,311
Pachislot	3,845	2,384	-1,461	30,000	314	3,531	300	3,534	7,679	2,367	17
SANKYO	0	2,361	+2,361	20,000	0	0	0	3	3	2,344	17
Bisty	3,845	23	-3,822	10,000	314	3,531	300	3,531	7,676	23	0

Margin / Expenses etc.



GP Margin/OP Margin

	FY 3/2021	FY 3/2022		Forecast	FY 3/2021					FY 3/2022	
Consolidated	6 Months	6 Months	YoY	Full Year	Q1	Q2	Q3	Q4	FY	Q1	Q2
GP Margin	49.5%	53.2%	+3.7pt	52.7%	51.0%	46.0%	57.6%	53.4%	52.9%	56.3%	51.2%
OP Margin	4.3%	10.4%	+6.1pt	12.2%	20.9%	(36.2%)	20.2%	13.6%	11.3%	7.0%	12.5%

Expenses etc.

FY	3/2021	FY 3/2022		Forecast	FY 3/2021				FY	3/2022	
Consolidated:milion yen	6 Months	6 Months	YoY	Full Year	Q1	Q2	Q3	Q4	FY	Q1	Q2
Sales Commission	437	949	+512	3,901	292	145	757	978	2,172	285	664
Advertising Expenses	245	1,204	+959	2,032	122	123	266	360	871	571	633
R&D Expenses	5,969	5,647	-322	14,859	2,859	3,110	2,818	3,346	12,133	2,558	3,089
Salaries & Wages	1,248	1,139	-109	2,785	640	608	1,057	632	2,937	573	566
Others	3,560	3,075	-485	6,023	1,486	2,074	962	1,503	6,025	1,398	1,677
Consolidated: million yer		060	. 150	2 7/12	250	261	222	967	1 710	121	E20
Capital Expenditure	511	969	+458	3,743	250	261	332	867	1,710	431	538
Depreciation & Amortizat	ion 1,014	960	-54	2,268	465	549	645	739	2,398	416	544
Consolidated											
No. of Employees	979	923	-56	942	987	979	973	964	964	935	923
No. of R&D Staff	302	298	-4	304	302	302	300	298	298	300	298
Indirect Sales Ratio											
SANKYO+JB Pachinko	27.0%	26.1%	-0.9pt	27.6%	27.4%	27.0%	27.1%	27.9%	27.9%	28.0%	26.1%
SANKYO Pachislot	0.0%	34.0%	+34.0pt	35.2%	-	-	-	33.3%	33.3%	34.0%	34.0%

Pachinko Machines Business



	FY 3/2021	FY 3/2022		Forecast	FY 3/2021					FY 3/2022	
Consolidated:milion yen	6 Months	6 Months	YoY	Full Year	Q1	Q2	Q3	Q4	FY	Q1	Q2
Net Sales	22,384	25,670	+3,286	56,700	16,952	5,432	14,668	15,258	52,310	9,189	16,481
Operating Income	4,737	6,501	+1,764	10,900	5,408	(671)	5,062	3,117	12,916	1,981	4,520
Percentage	21.2%	25.3%	+4.2pt	19.2%	31.9%	(12.4%)	34.5%	20.4%	24.7%	21.6%	27.4%
Machines sales: unit	47,119	60,740	+13,621	154,000	33,327	13,792	39,147	40,299	126,565	22,300	38,440
SANKYO+JB	44,528	46,857	+2,329	94,000	32,409	12,119	25,002	24,489	94,019	19,728	27,129
Frame	40,392	42,156	+1,764	47,300	30,870	9,522	19,443	13,581	73,416	16,095	26,061
Gauge	4,136	4,701	+565	46,700	1,539	2,597	5,559	10,908	20,603	3,633	1,068
Bisty	2,591	13,883	+11,292	60,000	918	1,673	14,145	15,810	32,546	2,572	11,311
Frame	1,361	11,812	+10,451	51,500	864	497	4,020	12,604	17,985	1,904	9,908
Gauge	1,230	2,071	+841	8,500	54	1,176	10,125	3,206	14,561	668	1,403

Titles to Release	e			No. of		
FY 3/2022	Series name	Brand	Release Date	Models	Unit Sales	
Q1 F	Fever Valvrave the Liberator 2	SANKYO	(Apr-21)	1	11,100	
F	Fever Powerful	JB	(May-21)	2	5,800	
F	Fever Golgo13 Shippu Machine Gun ver.	SANKYO	(Jun-21)	1		
Q2 F	Fever Star Blazers: Space Battleship Yamato 2202	Bisty	(Jul-21)	1	9,400	
F	Fever Mobile Suit Gundam Unicorn	SANKYO	(Aug-21)	1	25,100	Total
(CODE GEASS Lelouch of the Rebellion Light middle ver.	Bisty	(Sep-21)	1		60,740
Q3 F	Fever Tiger Mask W Light ver.	SANKYO	(Oct-21)	1		
F	Fever Macross Frontier 4	SANKYO	(Oct-21)	1		
F	Fever Symphogear 2 Light / Light middle ver.	SANKYO	(Nov-21)	2		
J	J-RUSH 5	JB	(Nov-21)	2		
1	NEON GENESIS EVANGELION -Roar for tomorrow-	Bisty	(Dec-21)	1		
Q4 F	Fever Golgo13 Light / Light middle ver.	SANKYO	(Jan-22)	2		

Pachislot Machines Business



F	Y 3/2021	FY 3/2022		Forecast	FY 3/2021				F	Y 3/2022	
Consolidated:milion yen	6 Months	6 Months	YoY	Full Year	Q1	Q2	Q3	Q4	FY	Q1	Q2
Net Sales	1,513	1,131	-382	11,500	210	1,303	185	1,324	3,022	1,029	102
Operating Income	(1,319)	(1,469)	-150	2,000	(722)	(597)	(838)	267	(1,890)	(338)	(1,131)
Percentage	(87.2%)	(129.9%)	-42.7pt	17.4%	(343.8%)	(45.8%)	(453.0%)	20.2%	(62.5%)	(32.8%)	(1108.8%)
Machines sales: units											
Pachislot	3,845	2,384	-1,461	30,000	314	3,531	300	3,534	7,679	2,367	17
SANKYO	0	2,361	+2,361	20,000	0	0	0	3	3	2,344	17
Bisty	3,845	23	-3,822	10,000	314	3,531	300	3,531	7,676	23	0

Titles to Release

FY 3	/2022	Series name	Brand	Release Date	Unit Sales		
	Q1 Pachislot Mad	ross DELTA	SANKYO	(Apr-21)		Total	
	Q2					•	2,384
	Q3 Pachislot Sym	phogear 2	SANKYO	(Dec-21)			
	Q4 NEON GENE	SIS EVANGELION -Resonance of souls-	Bisty	(Jan-22)			
	Pachislot Mad	cross Frontier 4	SANKYO	(Mar-22)			

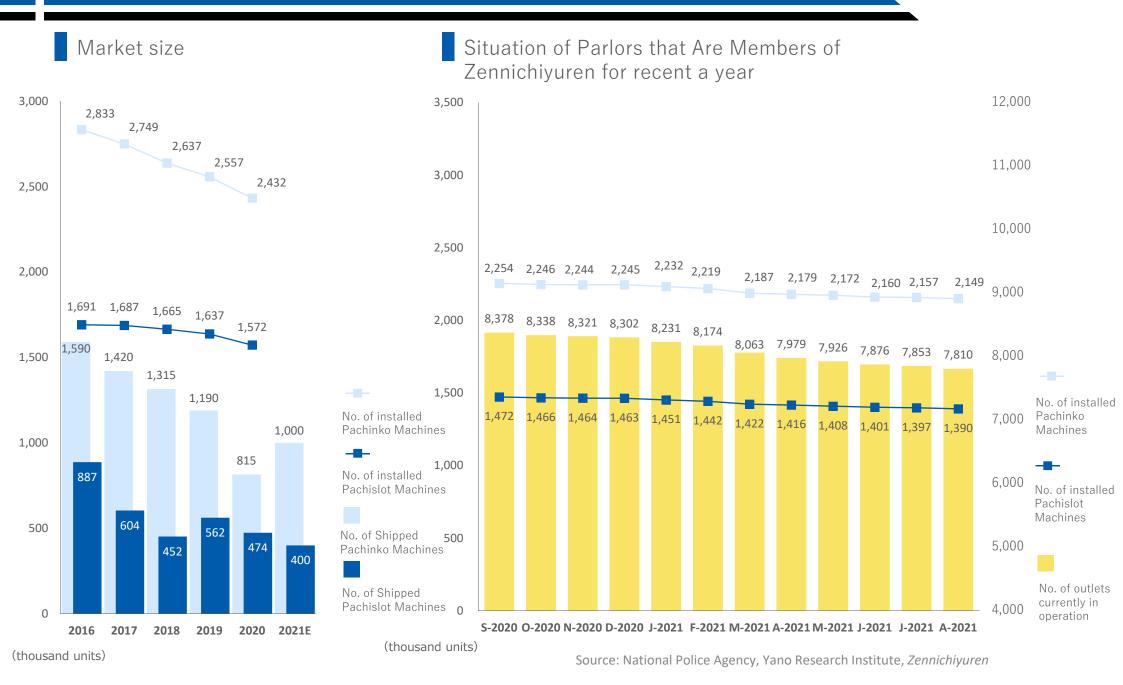
Financial Indicates



million yen	FY 3/2015	FY 3/2016	FY 3/2017	FY 3/2018	FY 3/2019	FY 3/2020	FY 3/2021	FY 3/2022E
Net Sales	146,579	137,130	81,455	86,220	88,558	78,416	58,129	73,000
Operating Income	13,233	18,826	5,059	10,181	21,286	12,551	6,587	8,900
Recurring Income	14,870	19,965	3,832	11,319	22,300	13,476	7,488	9,600
Net Income	8,728	10,485	1,777	5,550	13,384	13,045	5,749	6,600
Total Assets	434,648	414,183	390,585	396,291	399,585	325,232	292,104	
Total Net Assets	371,670	348,941	340,287	337,242	337,377	269,521	268,887	
DPS (Yen)	150.00	150.00	150.00	150.00	150.00	150.00	150.00	100.00
Return on Equity	2.2%	2.9%	0.5%	1.6%	4.0%	4.3%	2.1%	
Average ROE of five consecutive	4.5%	3.4%	2.5%	2.6%	2.3%	2.7%	2.5%	
Net Income Ratio	6.0%	7.6%	2.2%	6.4%	15.1%	16.6%	9.9%	
Total Asset Turnover	0.33	0.32	0.20	0.22	0.22	0.22	0.19	
Financial Leverage	1.13	1.18	1.17	1.16	1.18	1.19	1.15	

Pachinko/Pachislot Machine Market





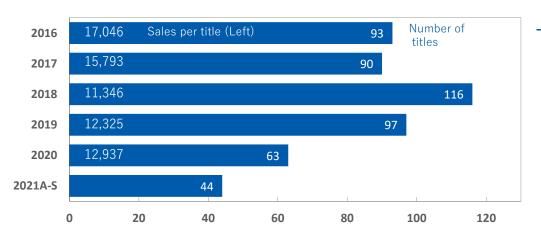
Others



Number of Titles Sold (All Manufacturers)

Compliance with Format Inspection

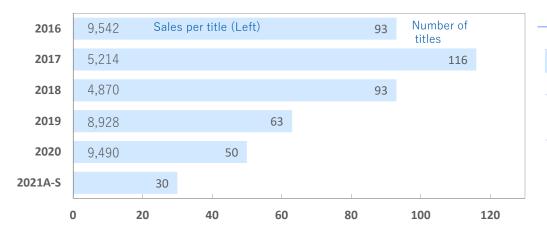
Pachinko machines



	2016	2017	2018	2019	2020	2021J-S
Applicant	864	875	711	945	912	753
Pass	396	361	336	430	295	235
Fail	458	463	333	560	499	431
SANKYO+JB	39	34	30	28	37	18
Bisty	8	6	9	19	8	8
SANKYO Group Total	47	40	39	47	45	26

including Arrange Ball, Jong-Kyu

Pachislot machines



	2016	2017	2018	2019	2020	2021J-S
Applicant	736	913	596	982	917	755
Pass	300	326	203	191	185	186
Fail	444	494	444	721	665	528
SANKYO	7	15	6	9	2	9
Bisty	8	3	3	3	8	5
SANKYO Group Total	15	18	9	12	10	14

including Palot

★ Estimates of SANKYO

Source: Security Electronics and Communications Technology Association



2018



Advent of pachinko machines with payout settings



Pachinko new internal regulations (Apply: November, 2018~)

· Removal of the upper limit (65%) of the probability change continuation rate



May Pachinko new internal regulations (Apply: May, 2019∼)

- · Removal of the "base 30" requirement (The minimum return during a normal mode must be 30 %.)
- · Removal of the limit on the number of prize balls per rotation, per electric tulip, etc.

2020



Change in the "Standards for Interpretation of Technical Standards" (Apply: January, 2020~)

New requirements for entering a time - shortening mode



Advent of pachinko machines equipped with "Yu-Time"

2018



Pachislot #6.0 models (Apply: April, 2018~)

- Removal of upper limit of expected value of token payout during AT, ART, etc.
- Enable to develop AT.

2019



Pachislot #6.1 models (Apply: December, 2019~)

- · Easing of the penalty regulations
- · Easing of regulations restricting performance effects using starting levers and buttons
- · Easing of regulations restricting video reel performance effects

2021



Pachislot #6.2 models (Apply: May, 2021~)

• Relaxation of the upper limit (1,500 games) of the advantageous section in pachislot machines

Pachislot

Pachinko

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(Notes of forecasts)

The Company's plans, strategies and forecasts, except historical facts, contained in this document may be subject to change due to factors of risk and uncertainty. Therefore, the Company does not guarantee their attainability explicitly or implicitly.

The Company assumes that the 'factors of potential risk and uncertainty' may include the economic climate, especially concerning the pachinko and pachislot markets which constitute the Company's main business field, competition in the market and competitiveness of the Company's products, and also include other unpredictable factors.