# Consolidated Financial Results for the Second Quarter of the Fiscal Year Ending March 31, 2022 (April 1, 2021 to September 30, 2021) <Japanese GAAP> 

November 8, 2021

Company Name:
Stock Exchange Listing:
URL:
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## NICHIAS Corporation

Tokyo Stock Exchange (Code number 5393)
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Scheduled date of filing of quarterly consolidated financial statements: November 11, 2021
Supplementary materials for financial results: Available
Organization of financial results briefing:
Scheduled date of commencement of dividend payment:

Available (for institutional investors and analysts)
December 1, 2021
(Fractional amounts of less than $¥ 1$ million are discarded.)

1. Consolidated financial results for the second quarter of the Fiscal Year 2021
(April 1, 2021 to September 30, 2021)
(1) Operating Results (cumulative)

|  | Net sales |  | Operating income |  | Ordinary income |  | Profit attributable to owners of the parent |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% |
| FY2021 Q2 | 103,525 | 15.8 | 12,671 | 77.5 | 13,895 | 80.4 | 10,249 | 119.7 |
| FY2020 Q2 | 89,370 | (11.5) | 7,137 | (28.4) | 7,700 | (23.3) | 4,666 | (33.7) |

Note: Comprehensive income FY2021 Q2 $¥ 12,346$ million---114.4\%; FY2020 Q2 $¥ 5,759$ million---(19.7)\%

|  | Basic earnings per share | Diluted earnings per share |
| ---: | ---: | ---: |
|  | Yen | Yen |
| FY2021 Q2 | 154.51 | - |
| FY2020 Q2 | 70.34 | - |

(2) Consolidated Financial Position

|  | Total assets | Net assets | Equity ratio |
| :--- | ---: | ---: | ---: |
|  | Millions of yen | Millions of yen | $\%$ |
| As of September 30, 2021 | 230,330 | 146,560 | 63.2 |
| As of March 31,2021 | 219,602 | 136,450 | 61.7 |

(Reference) Shareholders' equity FY2021 Q2 $¥ 145,458$ million; As of March 31, 2021 (FY2020) $¥ 135,429$ million

## 2. Dividends

|  | Annual Dividends |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | End of 1st quarter | End of 1st half | End of 3rd <br> quarter | Year-end |  |

Note: Adjustments from the most recently released dividend forecast: None

## 3. Forecast of consolidated financial results for Fiscal Year 2021 (April 1, 2021 to March 31, 2022)

|  | Net sales |  | Operating income |  | Ordinary income |  | Profit attributable to owners of the parent |  | Basic earnings per share |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Yen |
| Full year | 210,000 | 6.9 | 25,000 | 27.4 | 26,000 | 22.2 | 18,000 | 68.0 | 271.36 |

Note: Adjustments from the most recently released consolidated results forecast: None

## *Notes

(1) Changes in significant subsidiaries during the consolidated quarter under review: None
(2) Application of specific accounting methods in the preparation of quarterly consolidated financial statements: None
(3) Changes in accounting policies, changes in accounting estimates, and restatements

1) Changes in accounting policies due to revision of accounting standards: Yes
2) Changes other than those in 1) above: None
3) Changes in accounting estimates: None
4) Restatements: None
(4) Number of shares outstanding (ordinary shares)
5) Number of shares issued at the end of the period (including treasury stock)

| FY2021 Q2 (As of September 30, 2021) | $67,811,917$ shares |  |
| :--- | :--- | :--- |
| FY2020 | (As of March 31, 2021) | $67,811,917$ shares |

2) Number of shares of treasury stock at the end of the period FY2021 Q2 (As of September 30, 2021) 1,478,812 shares
FY2020 (As of March 31, 2021) 1,477,947 shares
3) Average number of shares outstanding during the period FY2021 Q2 (As of September 30, 2021) 66,333,551 shares
FY2020 Q2 (As of September 30, 2020) 66,335,006 shares
*The consolidated financial results for the second quarter of the fiscal year ending March 31, 2022 are not subject to quarterly review by a certified public accountant or auditor.
*Information concerning proper use of financial forecasts and other special notes
Information concerning forward-looking statements
Forward-looking statements concerning financial forecasts contained in these materials are based on information available to the Company when the forecasts were made and certain assumptions judged to be reasonable. However, the Company makes no guarantee that these forecasts will be achieved. Actual results may differ significantly from the forecasts due to a variety of factors. For items related to our earnings forecasts, etc., including underpinning assumptions and factors that could impact each item, please refer to "(3) Explanation of information related to future prospects including consolidated results forecasts" on page 3 in section "1. Qualitative information on the quarter under review."

Disclaimer: This is a Japanese-English translation of the summary of financial statements of the Company produced for your convenience. Since no auditor audited this report, officially only the Japanese version is assumed to be the summary of financial statements of the Company. This summary does not constitute any guarantee and the Company will not compensate any losses and/or damage stemming from actions taken based on these statements. In the case that there is any discrepancy between the Japanese and English versions, the Japanese version is assumed to be correct.

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## 1. Qualitative information on the quarter under review

(1) Explanation of operating results

During the second quarter of the consolidated fiscal year, the economy remained in severe conditions due to the COVID-19 pandemic. In Japan, the manufacturing industry saw a recovery in capital investment and production, and exports continued to increase moderately. Overseas, emerging market economies have been hurt by the renewed spread of COVID-19, but the US economy is improving steadily and China has seen a moderate recovery.

In these conditions, the Group's net sales rose $15.8 \%$ year on year to $¥ 103,525$ million, due to high demand for products for semiconductor production equipment and a recovery in demand for auto parts to pre-COVID-19 levels.

In terms of profits, operating income rose $77.5 \%$ year on year to $¥ 12,671$ million, ordinary income rose $80.4 \%$ year on year to $¥ 13,895$ million, and profit attributable to owners of the parent rose $119.7 \%$ year on year to $¥ 10,249$ million.

The Company adopted the Accounting Standard for Revenue Recognition (Accounting Standards Board of Japan Statement No. 29, March 31, 2020; hereinafter the Accounting Standard for Revenue Recognition), etc. from the start of the first quarter of the current consolidated fiscal year. As a result, compared with before the application of the standard, net sales in the second quarter of the fiscal year rose $¥ 1,230$ million and operating income and ordinary income both increased by $¥ 82$ million. For details, refer to " 2 . Consolidated financial statements and related notes (4) Notes regarding quarterly consolidated financial statements (Changes in accounting policies) and (Segment information) Segment information 2. Matters related to changes in reporting segments, etc."

Net sales by segment for the second quarter of the fiscal year are as follows:
Sales in the Energy and Industrial Plants Division fell $0.8 \%$ year on year to $¥ 28,030$ million. This was due to a decline in the number of periodic repair projects for petroleum refining and petrochemical companies, despite a boost to sales from changes in the method of revenue recognition related to construction contracts due to application of the Accounting Standard for Revenue Recognition, etc.

Sales in the Industrial Products Division increased $9.4 \%$ year on year to $¥ 22,801$ million owing to solid demand for fluororesin products and inorganic thermal insulation products driven by a recovery in the electronic components and semiconductor-related markets, and high demand for environmental products in the Chinese market.

Sales in the Advanced Products Division rose $49.3 \%$ year on year to $¥ 16,826$ million, owing to strong demand for semiconductors.
Sales in the Autoparts Division rose $37.4 \%$ year on year to $¥ 22,160$ million, as demand for automobiles has been recovering in Japan and overseas since the third quarter of the previous fiscal year following a decline in the second quarter of fiscal 2020 with the spread of COVID-19.

Sales in the Building Materials Division rose $6.6 \%$ year on year to $¥ 13,706$ million, mainly reflecting changes in the method of revenue recognition for construction contracts due to the application of the Accounting Standard for Revenue Recognition, etc., even though the pandemic resulted in the delay and postponement of construction projects as well as a decline in demand.
(2) Explanation of financial position

1) Assets, liabilities, and net assets

Total assets at the end of the second quarter of the fiscal year ending March 31, 2022, were $¥ 230,330$ million, up $¥ 10,727$ million compared with the end of the previous fiscal year. This reflected a decline of $¥ 4,450$ million in costs on uncompleted construction contracts and increases of $¥ 12,450$ million in cash and deposits, $¥ 1,351$ million in raw materials and supplies, $¥ 695$ million in merchandise and finished goods, and $¥ 473$ million in work in process.

Liabilities at the end of the second quarter of the fiscal year ending March 31, 2022, were $¥ 83,769$ million, up $\neq 617$ million compared with the end of the previous fiscal year. This was largely because provision for bonuses rose $¥ 884$ million and electronically recorded monetary obligations rose $¥ 839$ million, while notes and accounts payable - trade fell $¥ 1,079$ million.

Net assets at the end of the second quarter of the fiscal year ending March 31,2022 , were $¥ 146,560$ million, up $¥ 10,109$ million compared with the end of the previous fiscal year. This was largely a result of increases in retained earnings of $¥ 8,024$ million and in valuation difference on available-for-sale securities of $¥ 1,148$ million.
2) Cash flows

Cash and cash equivalents at the end of the second quarter of the fiscal year ending March 31, 2022 (hereinafter, "cash"), increased by $¥ 12,182$ million compared with the end of the previous fiscal year to $¥ 51,772$ million. Cash flows and factors affecting cash flows are as follows:
(Net cash provided by [used in] operating activities)
Net cash provided by operating activities was $¥ 15,475$ million (compared with receipts of $¥ 8,061$ million in the same period of the previous fiscal year).
This was primarily because although cash decreased due to $¥ 3,741$ million in income taxes paid and a $¥ 2,098$ million increase in inventories, cash increased due to $¥ 14,022$ million in income before income taxes, a $¥ 5,376$ million decrease in trade receivables, and $¥ 3,083$ million in depreciation \& amortization.
(Net cash provided by [used in] investing activities)
Net cash used in investing activities was $¥ 846$ million (compared with expenditures of $¥ 3,188$ million in the same period of the previous fiscal year).
This mainly reflected an increase in cash due to $¥ 1,547$ million in proceeds from liquidation of affiliated companies and a decrease in cash due to $¥ 1,918$ million in expenditures for the acquisition of property, plant and equipment.
(Net cash provided by [used in] financing activities)
Net cash used in financing activities was $¥ 2,804$ million (compared with expenditures of $¥ 2,715$ million in the same period of the previous fiscal year).
This was mainly because of a decrease in cash due to $¥ 2,650$ million in cash dividends paid.
(3) Explanation of information related to future prospects including consolidated results forecasts

There is no amendment to our consolidated earnings forecasts for the fiscal year ending March 31, 2022, disclosed in the "Notice of Revisions to Earnings Forecasts" on October 18, 2021.

The Company prepared these earnings forecasts based on the information available as of the day that these materials were released, and actual results could differ from forecasts depending on a variety of factors.
2. Consolidated financial statements and related notes
(1) Quarterly consolidated balance sheets
(Millions of yen)

|  | $\begin{gathered} \text { FY2020 } \\ \text { (As of March 31, 2021) } \end{gathered}$ | FY2021 Q2 (As of September 30, 2021) |
| :---: | :---: | :---: |
| Assets |  |  |
| Current Assets |  |  |
| Cash and deposits | 39,799 | 52,249 |
| Notes and accounts receivable - trade | 29,589 | 29,261 |
| Electronically recorded monetary claims | 10,508 | 10,576 |
| Accounts receivable from completed construction contracts | 18,869 | 18,831 |
| Merchandise and finished goods | 15,401 | 16,096 |
| Work in process | 2,823 | 3,296 |
| Raw materials and supplies | 9,591 | 10,942 |
| Costs on uncompleted construction contracts | 5,851 | 1,401 |
| Other | 3,229 | 3,274 |
| Allowance for doubtful accounts | (18) | (18) |
| Total current assets | 135,645 | 145,912 |
| Noncurrent assets |  |  |
| Property, plant and equipment |  |  |
| Buildings and structures | 59,520 | 60,744 |
| Accumulated depreciation and impairment loss | $(34,880)$ | $(35,784)$ |
| Buildings and structures, net | 24,640 | 24,960 |
| Machinery, equipment and vehicles | 78,226 | 81,574 |
| Accumulated depreciation and impairment loss | $(66,161)$ | $(68,111)$ |
| Machinery, equipment and vehicles, net | 12,064 | 13,462 |
| Land | 14,118 | 14,132 |
| Lease assets | 372 | 366 |
| Accumulated depreciation | (251) | (284) |
| Lease assets, net | 120 | 81 |
| Construction in progress | 4,885 | 2,797 |
| Other | 10,500 | 10,982 |
| Accumulated depreciation and impairment loss | $(8,940)$ | $(9,257)$ |
| Other, net | 1,560 | 1,725 |
| Total property, plant and equipment | 57,391 | 57,159 |
| Intangible assets |  |  |
| Software | 761 | 803 |
| Other | 574 | 526 |
| Total intangible assets | 1,335 | 1,330 |
| Investments and other assets |  |  |
| Investment securities | 18,379 | 18,824 |
| Net defined benefit asset | 1,635 | 1,663 |
| Deferred tax assets | 1,301 | 1,330 |
| Other | 3,945 | 4,137 |
| Allowance for doubtful accounts | (30) | (27) |
| Total investments and other assets | 25,230 | 25,928 |
| Total noncurrent assets | 83,957 | 84,418 |
| Total assets | 219,602 | 230,330 |


|  | (As of March 31, 2021) | (As of September 30, 2021) |
| :---: | :---: | :---: |
| Liabilities |  |  |
| Current liabilities |  |  |
| Notes and accounts payable - trade | 19,184 | 18,104 |
| Electronically recorded monetary obligations | 12,240 | 13,080 |
| Current portion of bonds | 400 | 200 |
| Short-term loans payable | 6,805 | 7,125 |
| Accounts payable - other | 4,887 | 4,802 |
| Income taxes payable | 3,750 | 4,128 |
| Advances received on uncompleted construction contracts | 1,188 | 254 |
| Provision for bonuses | 3,175 | 4,060 |
| Other | 4,224 | 4,766 |
| Total current liabilities | 55,857 | 56,523 |
| Noncurrent liabilities |  |  |
| Bonds payable | 13,000 | 13,000 |
| Long-term loans payable | 3,912 | 3,620 |
| Deferred tax liabilities | 2,264 | 2,609 |
| Net defined benefit liability | 4,352 | 4,425 |
| Reserves for litigation losses | 837 | 741 |
| Other | 2,928 | 2,848 |
| Total noncurrent liabilities | 27,294 | 27,246 |
| Total liabilities | 83,151 | 83,769 |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Capital stock | 12,128 | 12,128 |
| Capital surplus | 13,857 | 13,857 |
| Retained earnings | 106,880 | 114,905 |
| Treasury stock | $(4,056)$ | $(4,058)$ |
| Total shareholders' equity | 128,810 | 136,832 |
| Total other cumulative comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 8,922 | 10,070 |
| Foreign currency translation adjustment | $(1,027)$ | (217) |
| Remeasurements of defined benefit plans | $(1,275)$ | $(1,225)$ |
| Total other cumulative comprehensive income | 6,618 | 8,626 |
| Non-controlling interests | 1,021 | 1,102 |
| Total net assets | 136,450 | 146,560 |
| Total liabilities and net assets | 219,602 | 230,330 |

(2) Quarterly consolidated statements of income and consolidated statements of comprehensive income Quarterly consolidated statements of income
Second quarter of consolidated fiscal year

|  |  | (Millions of yen) |
| :---: | :---: | :---: |
|  | FY2020 Q2 <br> (From April 1, 2020 to September 30, 2020) | FY2021 Q2 <br> (From April 1, 2021 <br> to September 30, 2021) |
| Net sales |  |  |
| Net sales of merchandise and finished good | 63,720 | 76,452 |
| Net sales of completed construction contracts | 25,650 | 27,073 |
| Total net sales | 89,370 | 103,525 |
| Cost of sales |  |  |
| Cost of merchandise and finished goods sold | 47,624 | 54,540 |
| Cost of sales of completed construction contracts | 21,716 | 23,082 |
| Total cost of sales | 69,340 | 77,622 |
| Gross profit | 20,029 | 25,903 |
| Selling, general and administrative expenses |  |  |
| Selling expenses | 3,976 | 3,965 |
| General and administrative expenses | 8,916 | 9,266 |
| Total selling, general and administrative expenses | 12,892 | 13,231 |
| Operating income | 7,137 | 12,671 |
| Non-operating income |  |  |
| Interest income | 48 | 41 |
| Dividends income | 236 | 227 |
| Foreign exchange gain | - | 386 |
| Rent income | 259 | 275 |
| Equity in earnings of affiliates | 29 | 38 |
| Subsidies for employment adjustment | 251 | 121 |
| Other | 337 | 291 |
| Total non-operating income | 1,162 | 1,382 |
| Non-operating expenses |  |  |
| Interest expenses | 69 | 62 |
| Foreign exchange losses | 328 | - |
| Other | 200 | 96 |
| Total non-operating expenses | 599 | 158 |
| Ordinary income | 7,700 | 13,895 |
| Extraordinary income |  |  |
| Gain on sales of noncurrent assets | 377 | 5 |
| Subsidy income | 51 | - |
| Gain on liquidation of affiliates | - | 311 |
| Total extraordinary income | 429 | 316 |
| Extraordinary loss |  |  |
| Loss on sales and retirement of noncurrent assets | 76 | 67 |
| Loss on reduction of noncurrent assets | 45 | - |
| Provision for litigation loss reserves | 590 | 32 |
| Loss related to COVID-19 pandemic | 104 | 16 |
| Loss due to disasters | - | 73 |
| Total extraordinary losses | 816 | 189 |
| Income before income taxes | 7,313 | 14,022 |
| Income taxes - current | 2,549 | 4,126 |
| Income taxes - deferred | 71 | (420) |
| Total income taxes | 2,621 | 3,706 |
| Net income | 4,691 | 10,316 |
| Net income attributable to non-controlling interests | 25 | 67 |
| Profit attributable to owners of the parent | 4,666 | 10,249 |

Quarterly consolidated statement of comprehensive income
Second quarter of consolidated fiscal year

|  | FY2020 Q2 <br> (From April 1, 2020 to September 30, 2020) | FY2021 Q2 <br> (From April 1, 2021 to September 30, 2021) |
| :---: | :---: | :---: |
| Net income | 4,691 | 10,316 |
| Other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 1,549 | 1,148 |
| Foreign currency translation adjustment | (643) | 832 |
| Remeasurements of defined benefit plans | 161 | 49 |
| Total other comprehensive income | 1,067 | 2,029 |
| Comprehensive income | 5,759 | 12,346 |
| Breakdown |  |  |
| Comprehensive income attributable to owners of the parent company | 5,738 | 12,256 |
| Comprehensive income attributable to non-controlling interests | 20 | 89 |

(3) Quarterly consolidated statements of cash flows

|  |  | (Millions of yen) |
| :---: | :---: | :---: |
|  | FY2020 Q2 (From April 1, 2020 to September 30, 2020) | FY2021 Q2 <br> (From April 1, 2021 to September 30, 2021) |
| Net cash provided by (used in) operating activities |  |  |
| Income before income taxes | 7,313 | 14,022 |
| Depreciation \& amortization | 3,184 | 3,083 |
| Loss (qain) on sales of property, plant and equipment | (377) | (5) |
| Loss (gain) on liquidation of affiliates | - | (311) |
| Increase (decrease) in net defined benefit liability | 67 | 73 |
| Increase (decrease) in provision for bonuses | 451 | 879 |
| Interest and dividends income received | (285) | (269) |
| Interest expenses | 69 | 62 |
| Foreign exchange losses (gains) | 410 | (376) |
| Decrease (increase) in notes and accounts receivable - trade | 6,578 | 5,376 |
| Decrease (increase) in inventories | $(1,442)$ | $(2,098)$ |
| Decrease (increase) in costs on uncompleted construction contracts | $(1,948)$ | (219) |
| Increase (decrease) in notes and accounts payable - trade | $(2,889)$ | (436) |
| Increase (decrease) in accounts payable - other | $(1,373)$ | (684) |
| Increase (decrease) in accrued expenses | (24) | 69 |
| Increase (decrease) in advances received on uncompleted construction contracts | 876 | 9 |
| Increase (decrease) in provisions for litiqation losses | 585 | (95) |
| Loss on reduction of noncurrent assets | 45 | ) |
| Subsidy income | (51) | - |
| Subsidies for employment adjustment | (251) | (121) |
| Loss related to COVID-19 pandemic | 104 | 16 |
| Loss due to disasters | - | 73 |
| Decrease (increase) in net defined benefit asset | (62) | (28) |
| Other | (233) | 19 |
| Subtotal | 10,746 | 19,042 |
| Interest and dividends income received | 285 | 269 |
| Interest expenses paid | (68) | (60) |
| Proceeds from subsidy income | 51 | 23 |
| Subsidies for employment adjustment received | 219 | 16 |
| Loss related to COVID-19 pandemic paid | (56) | (16) |
| Loss due to disaster paid | - | (69) |
| Income taxes paid | $(3,128)$ | $(3,741)$ |
| Income taxes refund | 12 | 11 |
| Net cash provided by (used in) operating activities | 8,061 | 15,475 |
| Net cash provided by (used in) investing activities |  |  |
| Net decrease (increase) in time deposits | 406 | (267) |
| Expenditures for the acquisition of property, plant and equipment | $(3,935)$ | $(1,918)$ |
| Proceeds from sales of property, plant and equipment | 402 | 8 |
| Expenditures for the acquisition of intangible fixed assets | (133) | (140) |
| Proceeds from sales of investment securities | 0 |  |
| Payments of loans receivable | (0) | (3) |
| Collection of loans receivable | 1 | 2 |
| Proceeds from liquidation of affiliated companies | - | 1,547 |
| Other | 68 | (73) |
| Net cash provided by (used in) investing activities | $(3,188)$ | (846) |
| Cash flows from financing activities |  |  |
| Net increase (decrease) in short-term loans payable | 117 | 20 |
| Proceeds from lona-term borrowings | 500 | 117 |
| Repayment of long-term loans payable | (500) | - |
| Redemption of bonds | (200) | (200) |
| Cash dividends paid | $(2,518)$ | $(2,650)$ |
| Net decrease (increase) in treasury stock | (1) | (2) |
| Dividends paid to non-controlling interests | (8) | (9) |
| Other | (105) | (80) |
| Cash flows from financing activities | $(2,715)$ | $(2,804)$ |
| Effect of exchange rate change on cash and cash equivalents | (381) | 358 |
| Net increase (decrease) in cash and cash equivalents | 1,775 | 12,182 |
| Cash and cash equivalents at beginning of period | 33,108 | 39,589 |
| Cash and cash equivalents at end of period | 34,883 | 51,772 |

(4) Notes regarding quarterly consolidated financial statements
(Notes regarding going concern assumption)
Not applicable
(Notes regarding significant changes in shareholders' equity [if any]) Not applicable
(Changes in accounting policies)
(Application of the Accounting Standard for Revenue Recognition, etc.)
The Accounting Standard for Revenue Recognition (Accounting Standards Board of Japan Statement No. 29, March 31, 2020; hereinafter the "Accounting Standard for Revenue Recognition"), etc. has been applied from the beginning of the first quarter of the consolidated fiscal year. Under this standard, revenue is recognized as the amount expected to be received in exchange for goods or services when control of the promised goods or services are transferred to the customer. The main changes due to the adoption of this standard are as follows:

- Revenue recognition related to construction contracts

The Company had previously used the percentage of completion method for construction when the results of work in progress could be recognized, and the completed-contract method for other construction. However, excluding construction that involves small amounts of money or will be completed in a very short period of time, we have adopted a method of recognizing revenue over a certain period of time as we meet our performance obligations.

Regarding application of the Accounting Standard for Revenue Recognition, etc., in accordance with the transitional treatment stipulated in the provision of Article 84 of the Accounting Standard for Revenue Recognition, the cumulative impact of retroactive application of new accounting policies prior to the beginning of the first quarter of the consolidated fiscal year is added to or subtracted from retained earnings at the beginning of the first quarter of the consolidated fiscal year, and the new accounting policy has been applied from the balance at the beginning of the quarter.

As a result, in the second quarter of the current consolidated fiscal year, sales rose $¥ 1,230$ million, cost of sales rose $¥ 1,407$ million, selling, general and administrative expenses declined $¥ 259$ million, and operating income, ordinary income, and income before income taxes each increased by $¥ 82$ million. In addition, the balance of retained earnings at the beginning of the period increased by $¥ 428$ million.

## (Application of Accounting Standard for Fair Value Measurement, etc.)

The Accounting Standard for Fair Value Measurement (Accounting Standards Board of Japan Statement No. 30, July 4, 2019; hereinafter the "Accounting Standard for Fair Value Measurement"), etc. has been applied from the beginning of the first quarter of the current consolidated fiscal year. In accordance with the transitional treatment stipulated in paragraph 19 of the Accounting Standard for Fair Value Measurement and the Accounting Standard for Financial Instruments (Accounting Standards Board of Japan Statement No. 10, July 4, 2019) paragraph 44-2, the new accounting policy stipulated by the Accounting Standard for Fair Value Measurement, etc. will be applied in the future. This will not have an impact on quarterly consolidated financial statements.
(Segment information)
Segment information
I. Second quarter of fiscal year 2020 (April 1, 2020 to September 30, 2020)

1. Information on net sales and profit (loss) by reporting segment

|  |  |  |  |  |  |  | (Millions of yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reporting segments |  |  |  |  |  | Adjustments | Quarterly consolidated profit/loss posted |
|  | Energy and Industrial Plants | Industrial Products | Advanced Products | Autoparts | Building <br> Materials | Total |  |  |
| Net sales |  |  |  |  |  |  |  |  |
| Net sales to external | 28,259 | 20,844 | 11,272 | 16,131 | 12,862 | 89,370 | - | 89,370 |
| customers |  |  |  |  |  |  |  |  |
| Intersegment <br> sales or transfers | - | 4,467 | - | - | - | 4,467 | $(4,467)$ | - |
| Total | 28,259 | 25,312 | 11,272 | 16,131 | 12,862 | 93,838 | $(4,467)$ | 89,370 |
| Segment profit (loss) | 3,203 | 2,683 | 1,378 | 82 | (210) | 7,137 | - | 7,137 |

2. Information related to impairment loss of noncurrent assets and goodwill by reporting segment:

Not applicable
II. Second quarter of fiscal year 2021 (April 1, 2021 to September 30, 2021)

1. Information on net sales and profit (loss) by reporting segment

|  | Reporting segments |  |  |  |  |  | (Millions of yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | Quarterly |
|  | Energy and Industrial Plants | Industrial Products | Advanced Products | Autoparts | Building Materials | Total | Adjustments | consolidated profit/loss posted |
| Net sales |  |  |  |  |  |  |  |  |
| Net sales to external | 28,030 | 22,801 | 16,826 | 22,160 | 13,706 | 103,525 | - | 103,525 |
| customers |  |  |  |  |  |  |  |  |
| Intersegment sales or transfers | - | 4,026 | - | - | - | 4,026 | $(4,026)$ | - |
| Total | 28,030 | 26,828 | 16,826 | 22,160 | 13,706 | 107,552 | $(4,026)$ | 103,525 |
| Segment profit | 2,596 | 3,916 | 3,716 | 2,302 | 139 | 12,671 | - | 12,671 |

2. Matters related to changes in reporting segments, etc.

As noted in the changes in accounting policies, we have applied the Accounting Standard for Revenue Recognition, etc. from the start of the first quarter of the consolidated fiscal year, and due to the change in the accounting method for revenue recognition, the method for calculating profit or loss for business segments has been changed in the same manner.

As a result, compared with under the previous accounting method, in the second quarter of the current consolidated fiscal year, Energy and Industrial Plants sales increased by $¥ 645$ million and segment profit rose by $¥ 66$ million, Industrial Products sales decreased by $¥ 101$ million, Advanced Products sales decreased by $¥ 56$ million, Building Materials sales increased by $¥ 742$ million and segment profit rose by $¥ 15$ million.
3. Information related to impairment loss of noncurrent assets and goodwill by reporting segment:

Not applicable

## 3. Supplementary materials

Financial results supplementary materials
(Percentage figures represent changes from previous fiscal year)
(1) Key consolidated financial figures (Trends)
$\square$

| Net sales |
| :--- |
| Operating income <br> Operating margin (\%) |
| Ordinary income <br> Ordinary income margin (\%) |
| Profit attributable to <br> owners of the parent <br> Net income margin (\%) |

Basic earnings per share (yen)

| Total assets |
| :--- |
| Net assets |
| Shareholders' equity |
| Equity ratio (\%) |

Interest-bearing debt
Interest-bearing debt ratio (\%)

| Capital expenditures |
| :--- |
| Depreciation \& amortization |
| R\&D expenses |


| First half |  |
| :---: | :---: |
| FY2020 | FY2021 |
| F |  |


| Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { FY2017 } \\ \text { Result } \end{gathered}$ | $\begin{gathered} \text { FY2018 } \\ \text { Result } \end{gathered}$ | $\begin{gathered} \text { FY2019 } \\ \text { Result } \end{gathered}$ | $\begin{gathered} \text { FY2020 } \\ \text { Result } \end{gathered}$ | FY2021 |  |
|  |  |  |  | Forecast | Change |
| 197,495 | 215,495 | 208,876 | 196,372 | 210,000 | 6.9\% |
| 21,357 | 22,629 | 20,427 | 19,616 | 25,000 | 27.4\% |
| 10.8\% | 10.5\% | 9.8\% | 10.0\% | 11.9\% |  |
| 21,804 | 23,171 | 21,633 | 21,279 | 26,000 | 22.2\% |
| 11.0\% | 10.8\% | 10.4\% | 10.8\% | 12.4\% |  |
| 14,956 | 15,861 | 14,674 | 10,715 | 18,000 | 68.0\% |
| 7.6\% | 7.4\% | 7.0\% | 5.5\% | 8.6\% |  |
| 222.73 | 238.70 | 221.21 | 161.53 | 271.36 | 68.0\% |
| 196,459 | 206,426 | 208,076 | 219,602 | - | - |
| 109,705 | 117,774 | 127,233 | 136,450 | - | - |
| 109,195 | 116,786 | 126,297 | 135,429 | - | - |
| 55.6\% | 56.6\% | 60.7\% | 61.7\% | - |  |
| 23,818 | 26,065 | 26,077 | 25,861 | - | - |
| 12.1\% | 12.6\% | 12.5\% | 11.8\% | - |  |
| 12,772 | 12,816 | 8,978 | 7,703 | 11,500 | 49.3\% |
| 4,800 | 5,760 | 6,274 | 6,536 | 6,300 | (3.6)\% |
| 5,692 | 5,976 | 6,132 | 6,168 | 6,000 | (2.7)\% |

${ }^{* 1}$ The Company has applied the "Partial Amendments to 'Accounting Standard for Tax Effect Accounting'" (Accounting Standards Board of Japan Statement No. 28, February 16, 2018) beginning in FY2018. These accounting standards have been retroactively applied to the figures for major management indicators for FY2017.
${ }^{* 2}$ The Company carried out a reverse stock split on a one-for-two basis on October 1, 2018. Basic earnings per share are calculated based on the assumption that the reverse stock split was carried out at the beginning of FY2017.
${ }^{* 3}$ The Accounting Standard for Revenue Recognition (Accounting Standards Board of Japan Statement No. 29, March 31, 2020), etc. has been applied from the beginning of the first quarter of the consolidated fiscal year, and major management indicators, etc., for the second quarter reflect the application of these accounting standards.
(2) Quarterly consolidated operating results (Trends)
(Millions of yen)

|  | FY2020 |  |  |  | FY2021 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Change |
| Net sales | 43,048 | 46,322 | 49,300 | 57,700 | 52,272 | 51,253 | 10.6\% |
| Operating income <br> Operating margin (\%) | $\begin{array}{r} \hline 3,803 \\ 8.8 \% \end{array}$ | $\begin{gathered} 3,333 \\ 7.2 \% \end{gathered}$ | $\begin{gathered} \hline 5,208 \\ 10.6 \% \end{gathered}$ | $\begin{gathered} 7,270 \\ 12.6 \% \end{gathered}$ | $\begin{gathered} 6,600 \\ 12.6 \% \end{gathered}$ | $\begin{gathered} 6,071 \\ 11.8 \% \end{gathered}$ | 82.1\% |
| Ordinary income <br> Ordinary income margin (\%) | $\begin{gathered} 3,320 \\ 7.7 \% \end{gathered}$ | $\begin{gathered} 4,380 \\ 9.5 \% \end{gathered}$ | $\begin{gathered} 5,412 \\ 11.0 \% \end{gathered}$ | $\begin{gathered} 8,166 \\ 14.2 \% \end{gathered}$ | $\begin{gathered} 7,208 \\ 13.8 \% \end{gathered}$ | $\begin{gathered} 6,686 \\ 13.0 \% \end{gathered}$ | 52.7\% |
| Profit attributable to owners of the parent <br> Net income margin (\%) | $\begin{aligned} & 1,829 \\ & 4.3 \% \end{aligned}$ | $\begin{array}{r} 2,836 \\ 6.1 \% \end{array}$ | $\begin{array}{r} 3,792 \\ 7.7 \% \end{array}$ | 2,257 $3.9 \%$ | 5,416 $10.4 \%$ | $\begin{gathered} 4,832 \\ 9.4 \% \end{gathered}$ | 70.4\% |

All forecasts and plans that are not historical facts in this document are future business results-related forecasts. These are based on information and data currently available to the company, and various uncertain factors could cause actual results to differ.

