



**UNOFFICIAL TRANSLATION**

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Summary of  
Consolidated Financial Results  
for the six months ended September 30, 2021  
Supplementary Information

November 19, 2021

Sompo Holdings, Inc.

( Securities Code : 8630 )

## 1. Overview of Consolidated Financial Results for the six months ended September 30, 2021

(1) Sompo Holdings, Inc.

Overview of Consolidated Financial Results for the six months ended September 30, 2021

(Yen in hundred millions, %)

		Six months ended September 30, 2020	Six months ended September 30, 2021	Increase (Decrease)	Rate of change
Ordinary income:	(1)	19,853	21,797	1,944	9.8
Net premiums written:	(2)	15,688	17,017	1,329	8.5
Sompo Japan Insurance Inc.	(3)	10,937	11,057	119	1.1
Overseas consolidated subsidiaries	(4)	4,436	5,629	1,193	26.9
Life insurance premiums written	(5)	1,688	1,579	(109)	(6.5)
Ordinary profit:	(6)	775	1,905	1,130	145.9
Sompo Japan Insurance Inc.	(7)	644	878	234	36.4
Net income attributable to shareholders of the parent:	(8)	396	1,307	911	230.0
Sompo Japan Insurance Inc.	(9)	459	641	181	39.6
Overseas consolidated subsidiaries <sup>(Note2)</sup>	(10)	64	263	198	307.2
Sompo Himawari Life Insurance, Inc.	(11)	119	100	(18)	(15.6)
Nursing Care & Seniors consolidated subsidiaries <sup>(Note3)</sup>	(12)	20	25	4	23.7
Others and consolidation adjustment, etc. <sup>(Note1,2)</sup>	(13)	(267)	276	544	

Notes)

- "Others and consolidation adjustment, etc." includes profits and losses of consolidated companies other than the above and adjustments due to consolidation adjustments, etc.
- Sompo International Holdings Ltd. among overseas consolidated subsidiaries has adopted International Financial Reporting Standards and due to differences in accounting standards, 6.6 billion yen is included in the interim result for the six months ended September 30, 2020 and (10.6) billion yen is included in the interim result for the six months ended September 30, 2021 as the amount to be revised in accordance with PITF No.18 "Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries, etc. for Consolidated Financial Statements". The same amount is excluded in "Consolidation adjustment, etc."
- "Nursing care and healthcare consolidated subsidiaries" has changed its name to "Nursing Care & Seniors consolidated subsidiaries" from the beginning of the fiscal year 2021. Financial results of "Nursing Care & Seniors consolidated subsidiaries" in Six months ended September 30, 2020 are figures of "Nursing care and healthcare consolidated subsidiaries".

SOMPO HOLDINGS' numerical management targets

(Yen in hundred millions)

	Six months ended September 30, 2020	Six months ended September 30, 2021	Increase (Decrease)	Rate of change
Adjusted consolidated profit	950	1,487	537	56.6%

## (2) Sompo Japan Insurance Inc.

## Summary of Results of Operations

(Yen in hundred millions)

		Six months ended September 30,2020 (April 1 to September 30, 2020)	Six months ended September 30,2021 (April 1 to September 30, 2021)	Increase (Decrease)	Rate of change
Ordinary income and expenses:					%
Underwriting income and expenses: <sup>(Note)</sup>					
Direct premiums written	(1)	12,234	12,291	57	0.5
(+) Net premiums written	(2)	10,937	11,057	119	1.1
(-) Net claims paid	(3)	5,629	5,820	190	3.4
(-) Loss adjustment expenses	(4)	569	574	5	1.0
(-) Net operating expenses:	(5)	3,606	3,700	93	2.6
Net commissions and brokerage fees	(6)	2,104	2,151	46	2.2
Operating, general and administrative expenses related to underwriting	(7)	1,501	1,549	47	3.1
Underwriting result	(8)	1,132	961	(170)	(15.1)
(-) Change in reserve for outstanding losses and claims	(9)	114	(83)	(198)	(173.2)
(-) Change in Ordinary Underwriting Reserves	(10)	342	298	(43)	(12.6)
(-) Change in Catastrophic Loss Reserve	(11)	386	346	(40)	(10.4)
(+) Other underwriting income and expenses	(12)	54	63	8	15.2
Underwriting profit	(13)	343	462	119	34.6
Investment income and expenses:					
(+) Interest and dividend income	(14)	484	625	141	29.1
(+) Transfer of interest and dividend income on deposits of premiums, etc.	(15)	(169)	(152)	17	—
Net Interest and dividend income	(16)	315	473	158	50.3
(+) Gains and losses on sales of securities	(17)	162	39	(123)	(75.8)
(-) Impairment losses on securities	(18)	48	21	(27)	(55.7)
(+) Gains and losses on derivatives	(19)	(15)	(0)	15	—
(+) Other investment income and expenses	(20)	(34)	26	60	—
Gross investment margin	(21)	378	517	138	36.6
(+) Other ordinary income and expenses etc.	(22)	(78)	(101)	(23)	—
Ordinary profit	(23)	644	878	234	36.4
Extraordinary gains and losses:					
(+) Extraordinary gains	(24)	10	6	(4)	(38.6)
(-) Extraordinary losses	(25)	41	26	(15)	(36.5)
Extraordinary gains and losses	(26)	(31)	(20)	11	—
Net income before income taxes	(27)	613	858	245	40.0
(-) Total income taxes	(28)	153	217	63	41.4
Net income	(29)	459	641	181	39.6
Ratios:		%	%	%	
Net loss ratio	(30)	56.7	57.8	1.2	
Net operating expenses ratio	(31)	33.0	33.5	0.5	
Combined ratio	(32)	89.6	91.3	1.7	

Note) Profit or losses by maturity refunds, etc. of savings-type insurance are not included in underwriting income and expenses.

## (3) Overseas consolidated subsidiaries

## Summary of Results of Major items

(Yen in hundred millions)

		Six months ended September 30,2020 (April 1 to September 30, 2020)	Six months ended September 30,2021 (April 1 to September 30, 2021)	Increase (Decrease)	Rate of change
Net premiums written	(1)	4,436	5,629	1,193	26.9
Net income attributable to shareholders of the parent	(2)	64	263	198	307.2
The amount to be revised due to differences in accounting standards, which is excluded on consolidation <sup>(Note)</sup>	(3)	(66)	106	173	—
Reference: Adjusted net income (loss) attributable to shareholders of the parent (2)+(3)	(4)	(2)	370	372	—

Note)

"The amount to be revised due to differences in accounting standards, which is excluded on consolidation" is the amount stated on page 2 (Note 2).

## (4) Sompo Himawari Life Insurance, Inc.

## Summary of Results of Major items

(Yen in hundred millions)

		Six months ended September 30,2020 (April 1 to September 30, 2020)	Six months ended September 30,2021 (April 1 to September 30, 2021)	Increase (Decrease)	Rate of change
Insurance premiums and other	(1)	2,153	2,140	(12)	(0.6)
Net premiums written	(2)	1,656	1,547	(109)	(6.6)
Ordinary profit	(3)	187	163	(24)	(12.8)
Net income	(4)	119	100	(18)	(15.6)

## (5) Sampo Japan Insurance Inc.

## Summary of Results of Major items

## (a) Direct premiums written (excluding deposits of premiums by policyholders)

(Yen in hundred millions)

Business line	Six months ended September 30, 2020 (April 1 to September 30, 2020)		Six months ended September 30, 2021 (April 1 to September 30, 2021)		
	Amount	Rate of change	Amount	Increase (Decrease)	Rate of change
Fire and allied insurance	2,396	9.3 %	2,404	7	0.3 %
Marine insurance	231	(5.5)	250	19	8.4
Personal accident insurance	863	(7.9)	859	(4)	(0.5)
Voluntary automobile insurance	5,442	0.3	5,453	10	0.2
Compulsory automobile liability insurance	1,169	(22.9)	1,120	(49)	(4.2)
Others	2,131	0.2	2,204	72	3.4
Total	12,234	(1.7)	12,291	57	0.5
Deposits of premiums by policyholders	502	(11.3)	408	(93)	(18.6)

## (b) Net premiums written

(Yen in hundred millions)

Business line	Six months ended September 30, 2020 (April 1 to September 30, 2020)		Six months ended September 30, 2021 (April 1 to September 30, 2021)		
	Amount	Rate of change	Amount	Increase (Decrease)	Rate of change
Fire and allied insurance	1,516	1.2 %	1,587	70	4.7 %
Marine insurance	208	(13.8)	255	46	22.5
Personal accident insurance	826	(9.6)	831	5	0.6
Voluntary automobile insurance	5,412	0.1	5,427	15	0.3
Compulsory automobile liability insurance	1,232	(15.4)	1,142	(89)	(7.2)
Others	1,743	(1.3)	1,812	69	4.0
Total	10,937	(3.0)	11,057	119	1.1
Excluding earthquake insurance and compulsory automobile liability insurance	9,704	(1.2)	9,912	208	2.2

## (c) Net claims paid

(Yen in hundred millions)

Business line	Six months ended September 30, 2020 (April 1 to September 30, 2020)		Six months ended September 30, 2021 (April 1 to September 30, 2021)			
	Amount	Net loss ratio	Amount	Increase (Decrease)	Net loss ratio	Increase (Decrease)
Fire and allied insurance	1,002	68.4 %	1,143	141	74.6 %	6.2 %
Marine insurance	121	61.4	116	(5)	47.7	(13.7)
Personal accident insurance	354	46.7	345	(9)	45.4	(1.3)
Voluntary automobile insurance	2,516	53.2	2,602	85	54.6	1.4
Compulsory automobile liability insurance	810	72.6	779	(31)	75.3	2.7
Others	824	50.1	833	9	48.8	(1.3)
Total	5,629	56.7	5,820	190	57.8	1.2
Excluding earthquake insurance and compulsory automobile liability insurance	4,819	54.7	5,019	200	55.6	0.9

## (d) Net Incurred Loss during the period due to Natural Disasters in Japan

(Yen in hundred millions)

Business line	Six months ended September 30, 2020 (April 1 to September 30, 2020)			Six months ended September 30, 2021 (April 1 to September 30, 2021)		
	Net claims paid	Reserve for outstanding losses and claims	Net incurred loss	Net claims paid	Reserve for outstanding losses and claims	Net incurred loss
Fire and allied insurance	140	265	405	53	187	241
Voluntary automobile insurance	35	(2)	33	14	2	16
Other than the above	9	6	16	2	4	7
Total excluding earthquake insurance and compulsory automobile liability insurance	185	269	455	69	195	265

Note) Net incurred loss = Net claims paid + Reserve for outstanding losses and claims

Reserve for outstanding losses and claims represents amounts deducting reinsurance recoverable on unpaid loss from reserve for outstanding losses and claims of direct insurance and assumed reinsurance.

## (e) Breakdown of Operating, General and Administrative Expenses and Loss Adjustment Expenses

(Yen in hundred millions)

Business line	Six months ended September 30, 2020 (April 1 to September 30, 2020)			Six months ended September 30, 2021 (April 1 to September 30, 2021)		
	Amount	Increase (Decrease)	Rate of change	Amount	Increase (Decrease)	Rate of change
Personnel expenses	1,087	(49)	(4.4)	1,055	(32)	(3.0)
Non-personnel expenses	957	22	2.4	1,043	86	9.0
Others (taxes and contributions)	109	(1)	(1.0)	118	9	9.0
Total	2,153	(28)	(1.3)	2,218	64	3.0

## (f) Reserve for Outstanding Losses and Claims

(Yen in hundred millions)

Business line	Six months ended September 30, 2020		Six months ended September 30, 2021	
	Balance	Change	Balance	Change
Fire and allied insurance	1,227	141	1,334	(89)
Marine insurance	218	(6)	218	3
Personal accident insurance	476	(62)	447	(0)
Voluntary automobile insurance	3,761	(20)	3,695	(16)
Compulsory automobile liability insurance	739	51	640	14
Others	2,281	10	2,304	4
Total	8,705	114	8,640	(83)

## (g) Ordinary Underwriting Reserves

(Yen in hundred millions)

Business line	Six months ended September 30, 2020		Six months ended September 30, 2021	
	Balance	Change	Balance	Change
Fire and allied insurance	7,733	130	7,830	78
Marine insurance	178	(37)	190	(9)
Personal accident insurance	1,355	81	1,355	81
Voluntary automobile insurance	3,192	(1)	3,188	(15)
Compulsory automobile liability insurance	4,653	22	4,620	0
Others	3,613	145	3,624	163
Total	20,726	342	20,810	298

Note) This table excludes reserve for maturity refunds and reserve for dividends to policyholders of savings-type insurance and includes underwriting reserves of earthquake insurance and compulsory automobile liability insurance.

## (h) Catastrophic Loss Reserve

(Yen in hundred millions)

Business line	Six months ended September 30, 2020				Six months ended September 30, 2021			
	Reversal	Provision	Balance	Balance ratio	Reversal	Provision	Balance	Balance ratio
Fire and allied insurance	157	280	1,191	39.3	201	292	1,128	35.6
Marine insurance	0	6	446	107.2	—	7	448	88.0
Personal accident insurance	—	26	741	44.9	—	26	790	47.6
Voluntary automobile insurance	—	175	533	4.9	—	176	887	8.2
Others	0	56	2,053	58.9	14	59	2,032	56.1
Total	159	546	4,965	25.6	215	562	5,286	26.7

Note) Balance ratio = Balance of catastrophic loss reserve / { Net premiums written (excluding earthquake insurance and compulsory automobile liability insurance) × 2 } × 100

## 2. Forecasts for the fiscal year ending March 31, 2022 (April 1, 2021 to March 31, 2022)

Sampo Holdings, Inc. (Consolidated)

(Yen in hundred millions)

	Fiscal year ended March 31, 2021 Result	Fiscal year ending March 31, 2022 Original forecast (A)	Fiscal year ending March 31, 2022 Revised forecast (B)	Increase (Decrease) (B)-(A)
Net premiums written	29,235	30,900	31,810	910
Life insurance premiums written	3,461	3,580	3,310	(270)
Ordinary profit	2,150	1,850	2,670	820
Net income attributable to shareholders of the parent:	1,424	1,250	1,780	530
Sampo Japan Insurance Inc.	1,469	1,330	1,370	40
Overseas consolidated subsidiaries <sup>(Note)</sup>	358	579	394	(184)
Sampo Himawari Life Insurance, Inc.	200	116	116	—
Nursing Care & Seniors consolidated subsidiaries	56	51	53	1
Others and consolidation adjustment, etc. <sup>(Note)</sup>	(660)	(826)	(153)	672

Note)

14.7 billion yen is included in the result during the fiscal year ended March 31, 2021 and (15.0) billion yen is included in the revised forecast during the fiscal year ending March 31, 2022 as the amount to be revised stated on page 2 (Note 2). The same amount is excluded in "Consolidation adjustment, etc."

### SOMPO HOLDINGS' numerical management targets and dividends

(Yen in hundred millions)

	Fiscal year ended March 31, 2021 Result	Fiscal year ending March 31, 2022 Original forecast (A)	Fiscal year ending March 31, 2022 Revised forecast (B)	Increase (Decrease) (B)-(A)
Adjusted consolidated profit	2,021	2,050	2,100	50
Dividends per share (annual)	170 yen	210 yen	210 yen	— yen
Interim Dividends per share	80 yen	105 yen	105 yen	— yen
Year-end Dividends per share	90 yen	105 yen	105 yen	— yen

### Sampo Japan Insurance Inc. (Non-consolidated)

(Yen in hundred millions, %)

	Fiscal year ended March 31, 2021 Result	Fiscal year ending March 31, 2022 Original forecast (A)	Fiscal year ending March 31, 2022 Revised forecast (B)	Increase (Decrease) (B)-(A)
Net premiums written	21,414	21,600	21,730	130
(Excluding earthquake insurance and compulsory automobile liability insurance)	19,034	19,293	19,514	220
Net loss ratio	60.8	64.6	62.3	(2.3)
(Excluding earthquake insurance and compulsory automobile liability insurance)	58.4	61.0	59.2	(1.8)
Net operating expenses ratio	33.6	34.3	34.3	0.0
(Excluding earthquake insurance and compulsory automobile liability insurance)	34.5	35.0	34.9	(0.2)
Combined ratio	94.5	98.9	96.6	(2.3)
(Excluding earthquake insurance and compulsory automobile liability insurance)	92.9	96.0	94.0	(2.0)
Underwriting profit	663	715	585	(130)
Gross investment margin	1,464	1,207	1,411	204
Ordinary profit	1,974	1,745	1,810	65
Net income	1,469	1,330	1,370	40

(Major assumptions of the forecasts of consolidated financial results)

• Assumptions for net premiums written are based on the Company's own projections based on extrapolation from past trends and other factors.

• The Company is forecasting 73.0 billion yen for net incurred loss (excluding household earthquake insurance) of Sampo Japan Insurance Inc. due to domestic natural disasters that occur during the fiscal year ending March 31, 2022, taking into account results during the six months ended September 30, 2021 and earlier, among other factors.

• The Company assumes no major change in market interest rates, exchange rates and stock prices from their levels at September 30, 2021.

The Company's consolidated forecasts were prepared based on information available as of the date of this report. Accordingly, actual results may differ materially from projections depending on various factors in the future.

### 3. Overview of Business Results of Principal Consolidated Subsidiaries

#### Sampo Japan Insurance Inc. (Non-consolidated)

##### Interim Balance Sheet

	As of March 31, 2021	As of September 30, 2021	(Millions of yen) Increase (Decrease)
	Amount	Amount	
<b>Assets:</b>			
Cash and deposits	524,711	567,441	42,729
Receivables under resale agreements	59,999	59,999	(0)
Monetary receivables bought	21,700	22,097	397
Money trusts	27,566	17,932	(9,634)
Securities	5,127,170	5,209,212	82,042
Loans	636,618	541,479	(95,138)
Tangible fixed assets	238,916	239,201	285
Intangible fixed assets	188,576	199,501	10,925
Other assets	573,319	451,290	(122,028)
Prepaid pension cost	303	131	(172)
Allowance for possible credit losses	(3,006)	(2,751)	254
Allowance for possible investment losses	(6,198)	(5,916)	282
<b>Total assets</b>	<b>7,389,677</b>	<b>7,299,619</b>	<b>(90,058)</b>
<b>Liabilities:</b>			
Underwriting funds:	4,557,828	4,585,957	28,129
Reserve for outstanding losses and claims	872,465	864,087	(8,377)
Underwriting reserves	3,685,362	3,721,869	36,506
Corporate bonds	433,560	433,560	—
Other liabilities	715,115	486,279	(228,836)
Reserve for retirement benefits	89,608	91,947	2,339
Reserve for bonus payments	16,315	18,071	1,756
Reserve for bonus payments to directors	115	—	(115)
Reserves under the special laws:	91,097	93,121	2,024
Reserve for price fluctuation	91,097	93,121	2,024
Deferred tax liabilities	11,434	11,301	(133)
<b>Total liabilities</b>	<b>5,915,075</b>	<b>5,720,238</b>	<b>(194,836)</b>
<b>Net assets:</b>			
Shareholders' equity:			
Common stock	70,000	70,000	—
Capital surplus	70,000	70,000	—
Retained earnings	502,291	566,392	64,101
Total shareholders' equity	642,291	706,392	64,101
Valuation and translation adjustments:			
Unrealized gains and losses on securities available for sale	827,905	869,000	41,095
Deferred gains and losses on hedges	4,406	3,987	(418)
Total valuation and translation adjustments	832,311	872,988	40,677
<b>Total net assets</b>	<b>1,474,602</b>	<b>1,579,380</b>	<b>104,778</b>
<b>Total liabilities and net assets</b>	<b>7,389,677</b>	<b>7,299,619</b>	<b>(90,058)</b>

## Sompo Japan Insurance Inc. (Non-consolidated)

## Interim Statement of Income

(Millions of yen)

	Six months ended		Increase (Decrease)	Rate of change
	September 30, 2020 (April 1 to September 30, 2020)	September 30, 2021 (April 1 to September 30, 2021)		
	Amount	Amount		%
Ordinary income:	1,217,540	1,232,829	15,288	1.3
Underwriting income:	1,161,356	1,170,549	9,192	0.8
Net premiums written	1,093,789	1,105,703	11,914	1.1
Deposits of premiums by policyholders	50,230	40,889	(9,341)	(18.6)
Interest and dividend income on deposits of premiums, etc.	16,931	15,211	(1,720)	(10.2)
Reversal of reserve for outstanding losses and claims	—	8,377	8,377	—
Investment income:	50,799	56,482	5,682	11.2
Interest and dividend income	48,436	62,548	14,112	29.1
Investment gains on money trusts	1,495	814	(680)	(45.5)
Gains on sales of securities	16,955	4,126	(12,829)	(75.7)
Transfer of interest and dividend income on deposits of premiums, etc.	(16,931)	(15,211)	1,720	—
Other ordinary income	5,384	5,798	413	7.7
Ordinary expenses:	1,153,102	1,144,963	(8,139)	(0.7)
Underwriting expenses:	977,001	970,997	(6,004)	(0.6)
Net claims paid	562,979	582,036	19,056	3.4
Loss adjustment expenses	56,919	57,482	562	1.0
Net commissions and brokerage fees	210,454	215,123	4,668	2.2
Maturity refunds to policyholders	87,553	78,886	(8,667)	(9.9)
Provision for reserve for outstanding losses and claims	11,439	—	(11,439)	(100.0)
Provision for underwriting reserves	46,540	36,506	(10,033)	(21.6)
Investment expenses:	12,929	4,756	(8,172)	(63.2)
Investment losses on money trusts	15	44	28	185.0
Losses on sales of securities	696	196	(499)	(71.7)
Impairment losses on securities	4,869	2,159	(2,709)	(55.7)
Operating, general and administrative expenses	158,475	164,327	5,851	3.7
Other ordinary expenses:	4,695	4,881	186	4.0
Interest paid	3,529	3,507	(21)	(0.6)
Ordinary profit	64,438	87,866	23,427	36.4
Extraordinary gains:	1,036	636	(400)	(38.6)
Gains on disposal of fixed assets	1,036	636	(400)	(38.6)
Extraordinary losses:	4,158	2,641	(1,517)	(36.5)
Losses on disposal of fixed assets	632	617	(15)	(2.5)
Impairment losses	678	—	(678)	(100.0)
Provision for reserves under the special laws:	1,954	2,024	69	3.6
Provision for reserve for price fluctuation	1,954	2,024	69	3.6
Other extraordinary losses	893	—	(893)	(100.0)
Net income before income taxes	61,316	85,861	24,544	40.0
Income taxes	33,541	38,350	4,808	14.3
Deferred income taxes	(18,150)	(16,589)	1,560	—
Total income taxes	15,391	21,760	6,369	41.4
Net income	45,925	64,101	18,175	39.6
Underwriting result:				
Net premiums written (+)	1,093,789	1,105,703	11,914	1.1
Net claims paid (—)	562,979	582,036	19,056	3.4
Loss adjustment expenses (—)	56,919	57,482	562	1.0
Net operating expenses:	360,646	370,026	9,380	2.6
Net commissions and brokerage fees	210,454	215,123	4,668	2.2
Operating, general and administrative expenses related to underwriting	150,191	154,902	4,711	3.1
Underwriting result	113,243	96,158	(17,084)	(15.1)
Underwriting profit	34,390	46,291	11,901	34.6
Ratios:				
Net loss ratio (%)	56.7	57.8	1.2	
Net operating expenses ratio (%)	33.0	33.5	0.5	
Combined ratio (%)	89.6	91.3	1.7	



## Sompo Japan Insurance Inc. (Non-consolidated)

## Premiums Written and Claims Paid by Business Lines

Direct premiums written (excluding deposits of premiums by policyholders)

(Millions of yen)

Business line	Six months ended September 30, 2020 (April 1 to September 30, 2020)			Six months ended September 30, 2021 (April 1 to September 30, 2021)		
	Amount	% of total amount	Rate of change	Amount	% of total amount	Rate of change
Fire and allied insurance	239,681	19.6	9.3	240,428	19.6	0.3
Marine insurance	23,100	1.9	(5.5)	25,040	2.0	8.4
Personal accident insurance	86,324	7.1	(7.9)	85,901	7.0	(0.5)
Voluntary automobile insurance	544,248	44.5	0.3	545,323	44.4	0.2
Compulsory automobile liability insurance	116,927	9.6	(22.9)	112,020	9.1	(4.2)
Others	213,162	17.4	0.2	220,450	17.9	3.4
Total	1,223,444	100.0	(1.7)	1,229,164	100.0	0.5
Deposits of premiums by policyholders	50,230	—	(11.3)	40,889	—	(18.6)

## Net premiums written

(Millions of yen)

Business line	Six months ended September 30, 2020 (April 1 to September 30, 2020)			Six months ended September 30, 2021 (April 1 to September 30, 2021)		
	Amount	% of total amount	Rate of change	Amount	% of total amount	Rate of change
Fire and allied insurance	151,634	13.9	1.2	158,730	14.4	4.7
Marine insurance	20,813	1.9	(13.8)	25,503	2.3	22.5
Personal accident insurance	82,602	7.6	(9.6)	83,133	7.5	0.6
Voluntary automobile insurance	541,214	49.5	0.1	542,774	49.1	0.3
Compulsory automobile liability insurance	123,211	11.3	(15.4)	114,288	10.3	(7.2)
Others	174,311	15.9	(1.3)	181,272	16.4	4.0
Total	1,093,789	100.0	(3.0)	1,105,703	100.0	1.1

## Net claims paid

(Millions of yen)

Business line	Six months ended September 30, 2020 (April 1 to September 30, 2020)			Six months ended September 30, 2021 (April 1 to September 30, 2021)		
	Amount	Rate of change	Net loss ratio	Amount	Rate of change	Net loss ratio
Fire and allied insurance	100,202	16.5	68.4	114,349	14.1	74.6
Marine insurance	12,184	(4.4)	61.4	11,612	(4.7)	47.7
Personal accident insurance	35,449	(16.1)	46.7	34,523	(2.6)	45.4
Voluntary automobile insurance	251,656	(9.4)	53.2	260,218	3.4	54.6
Compulsory automobile liability insurance	81,073	(15.5)	72.6	77,957	(3.8)	75.3
Others	82,413	4.1	50.1	83,375	1.2	48.8
Total	562,979	(5.2)	56.7	582,036	3.4	57.8

## Sompo Japan Insurance Inc. (Non-consolidated)

## Non-consolidated Solvency Margin Ratio

	(Millions of yen)	
	As of March 31, 2021	As of September 30, 2021
(A) Total Non-consolidated Solvency Margin	2,981,500	3,147,816
Capital and funds, etc.	642,291	706,392
Reserve for price fluctuation	91,097	93,121
Contingency reserve	1,693	1,872
Catastrophic loss reserve	497,543	532,343
General allowance for possible credit losses	138	86
Unrealized gains and losses on securities, deferred gains and losses on hedges (before tax effect deductions)	1,019,668	1,065,958
Unrealized gains and losses on land	139,670	134,339
Excess amount of reserve for maturity refunds	—	—
Subordinated debt, etc.	433,560	433,560
Excess amount of reserve for maturity refunds and subordinated debt, etc. which are excluded from total solvency margin	—	—
Deductions	46,647	46,901
Others	202,484	227,043
(B) Total Non-consolidated Risks	847,602	861,505
$\sqrt{(R_1 + R_2)^2 + (R_3 + R_4)^2} + R_5 + R_6$		
Underwriting risk ( $R_1$ )	192,158	193,595
Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance ( $R_2$ )	—	—
Guaranteed interest rate risk ( $R_3$ )	15,501	15,074
Investment risk ( $R_4$ )	611,108	621,855
Business management risk ( $R_5$ )	19,822	20,124
Major catastrophe risk ( $R_6$ )	172,367	175,679
(C) Non-consolidated Solvency Margin Ratio [ (A) / {(B) × 1/2} ] × 100	703.5 %	730.7 %

Note) The above amounts and figures are calculated based on provisions of Articles 86 and 87 of the Ordinance for Enforcement of the Insurance Business Act and Public Notice No. 50 of the Ministry of Finance (1996).

## SAISON AUTOMOBILE AND FIRE INSURANCE COMPANY, LIMITED (Non-consolidated)

## Interim Balance Sheet

(Millions of yen)

	As of March 31, 2021	As of September 30, 2021	Increase (Decrease)
	Amount	Amount	
<b>Assets:</b>			
Cash and deposits	28,821	23,600	(5,221)
Securities	36,689	42,685	5,996
Tangible fixed assets	509	458	(51)
Intangible fixed assets	3,882	4,819	937
Other assets	5,850	7,784	1,934
Deferred tax assets	1,282	1,222	(60)
Allowance for possible credit losses	(101)	(100)	1
<b>Total assets</b>	<b>76,934</b>	<b>80,471</b>	<b>3,536</b>
<b>Liabilities:</b>			
Underwriting funds:	54,965	62,303	7,338
Reserve for outstanding losses and claims	21,029	22,341	1,311
Underwriting reserves	33,935	39,962	6,027
Other liabilities	5,427	2,255	(3,171)
Reserve for retirement benefits to directors	27	29	2
Reserve for bonus payments	474	400	(73)
Reserve for bonus payments to directors	28	3	(24)
Reserves under the special laws:	69	77	7
Reserve for price fluctuation	69	77	7
<b>Total liabilities</b>	<b>60,992</b>	<b>65,071</b>	<b>4,078</b>
<b>Net assets:</b>			
Shareholders' equity:			
Common stock	32,260	32,260	—
Capital surplus	40,692	40,692	—
Retained earnings	(57,754)	(58,470)	(716)
<b>Total shareholders' equity</b>	<b>15,198</b>	<b>14,482</b>	<b>(716)</b>
Valuation and translation adjustments:			
Unrealized gains and losses on securities available for sale	744	917	173
<b>Total valuation and translation adjustments</b>	<b>744</b>	<b>917</b>	<b>173</b>
<b>Total net assets</b>	<b>15,942</b>	<b>15,399</b>	<b>(542)</b>
<b>Total liabilities and net assets</b>	<b>76,934</b>	<b>80,471</b>	<b>3,536</b>

## SAISON AUTOMOBILE AND FIRE INSURANCE COMPANY, LIMITED (Non-consolidated)

## Interim Statement of Income

(Millions of yen)

	Six months ended		Increase (Decrease)	Rate of change
	September 30, 2020 (April 1 to September 30, 2020)	September 30, 2021 (April 1 to September 30, 2021)		
	Amount	Amount		%
Ordinary income:	31,492	33,221	1,728	5.5
Underwriting income:	31,435	33,056	1,620	5.2
Net premiums written	31,411	33,034	1,623	5.2
Interest and dividend income on deposits of premiums, etc.	24	21	(2)	(11.2)
Investment income:	50	144	94	188.7
Interest and dividend income	74	140	66	89.0
Gains on sales of securities	0	13	13	40,438.5
Transfer of interest and dividend income on deposits of premiums, etc.	(24)	(21)	2	—
Other ordinary income	6	19	13	207.4
Ordinary expenses:	31,820	33,906	2,086	6.6
Underwriting expenses:	24,567	26,489	1,922	7.8
Net claims paid	14,636	16,361	1,724	11.8
Loss adjustment expenses	2,114	2,115	1	0.1
Net commissions and brokerage fees	611	669	57	9.5
Provision for reserve for outstanding losses and claims	959	1,311	352	36.7
Provision for underwriting reserves	6,240	6,027	(213)	(3.4)
Investment expenses:	2	1	(0)	(28.3)
Losses on sales of securities	0	—	(0)	(100.0)
Operating, general and administrative expenses	7,219	7,399	179	2.5
Other ordinary expenses:	30	15	(15)	(49.4)
Interest paid	3	3	(0)	(3.5)
Ordinary loss	(328)	(685)	(357)	—
Extraordinary losses:	5	22	17	351.3
Losses on disposal of fixed assets	0	14	14	177,995,987.5
Impairment losses	—	0	0	—
Provision for reserves under the special laws:	5	7	2	57.5
Provision for reserve for price fluctuation	5	7	2	57.5
Net loss before income taxes	(333)	(708)	(374)	—
Income taxes	7	7	0	0.0
Total income taxes	7	7	0	0.0
Net loss	(341)	(716)	(374)	—
Underwriting result:				
Net premiums written (+)	31,411	33,034	1,623	5.2
Net claims paid (—)	14,636	16,361	1,724	11.8
Loss adjustment expenses (—)	2,114	2,115	1	0.1
Net operating expenses:	7,809	8,034	224	2.9
Net commissions and brokerage fees	611	669	57	9.5
Operating, general and administrative expenses related to underwriting	7,198	7,364	166	2.3
Underwriting result	6,851	6,524	(326)	(4.8)
Underwriting profit (loss)	(308)	(777)	(469)	—
Ratios:				
Net loss ratio (%)	53.3	55.9	2.6	
Net operating expenses ratio (%)	24.9	24.3	(0.5)	
Combined ratio (%)	78.2	80.3	2.1	

## SAISON AUTOMOBILE AND FIRE INSURANCE COMPANY, LIMITED (Non-consolidated)

## Non-consolidated Solvency Margin Ratio

(Millions of yen)

	As of March 31, 2021	As of September 30, 2021
(A) Total Non-consolidated Solvency Margin	19,668	20,216
Capital and funds, etc.	15,198	14,482
Reserve for price fluctuation	69	77
Contingency reserve	11	11
Catastrophic loss reserve	3,461	4,507
General allowance for possible credit losses	—	—
Unrealized gains and losses on securities, deferred gains and losses on hedges (before tax effect deductions)	926	1,137
Unrealized gains and losses on land	—	—
Excess amount of reserve for maturity refunds	—	—
Subordinated debt, etc.	—	—
Excess amount of reserve for maturity refunds and subordinated debt, etc. which are excluded from total solvency margin	—	—
Deductions	—	—
Others	—	—
(B) Total Non-consolidated Risks	8,582	8,629
$\sqrt{(R_1 + R_2)^2 + (R_3 + R_4)^2} + R_5 + R_6$		
Underwriting risk ( $R_1$ )	6,833	6,833
Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance ( $R_2$ )	—	—
Guaranteed interest rate risk ( $R_3$ )	16	15
Investment risk ( $R_4$ )	1,434	1,631
Business management risk ( $R_5$ )	287	293
Major catastrophe risk ( $R_6$ )	1,308	1,306
(C) Non-consolidated Solvency Margin Ratio [ (A) / ((B) × 1/2) ] × 100	458.3 %	468.5 %

Note) The above amounts and figures are calculated based on provisions of Articles 86 and 87 of the Ordinance for Enforcement of the Insurance Business Act and Public Notice No. 50 of the Ministry of Finance (1996).

## Sampo Himawari Life Insurance, Inc. (Non-consolidated)

## Interim Balance Sheet

(Millions of yen)

	As of March 31, 2021	As of September 30, 2021	Increase (Decrease)
	Amount	Amount	
<b>Assets:</b>			
Cash and deposits	178,483	130,219	(48,264)
Securities:	3,260,451	3,373,334	112,882
Government bonds	2,142,389	2,243,875	101,485
Municipal bonds	67,662	67,716	54
Corporate bonds	460,381	458,420	(1,961)
Domestic stocks	10,132	10,551	419
Foreign securities	578,222	589,701	11,478
Loans:	41,985	41,630	(354)
Policy loans	41,980	41,627	(353)
Ordinary loans	4	3	(1)
Tangible fixed assets	1,540	1,543	2
Intangible fixed assets	—	189	189
Agency accounts receivable	93	88	(5)
Reinsurance accounts receivable	1,284	1,144	(139)
Other assets:	54,897	48,637	(6,259)
Deferred tax assets	13,804	11,885	(1,918)
Allowance for possible credit losses	(76)	(74)	2
<b>Total assets</b>	<b>3,552,464</b>	<b>3,608,600</b>	<b>56,135</b>
<b>Liabilities:</b>			
Policy reserves:	3,143,577	3,214,945	71,367
Reserve for outstanding claims	39,293	39,406	112
Policy reserves	3,099,850	3,170,869	71,019
Reserve for dividends to policyholders	4,433	4,669	236
Agency accounts payable	4,215	3,223	(991)
Reinsurance accounts payable	814	865	50
Other liabilities	221,891	194,091	(27,800)
Reserve for retirement benefits	4,581	4,856	274
Reserve for bonus payments to directors	37	—	(37)
Reserve for possible reimbursement of prescribed claims	1,041	332	(708)
Reserves under the special laws:	9,045	9,475	430
Reserve for price fluctuation	9,045	9,475	430
<b>Total liabilities</b>	<b>3,385,204</b>	<b>3,427,789</b>	<b>42,585</b>
<b>Net assets:</b>			
Shareholders' equity:			
Common stock	17,250	17,250	—
Capital surplus	13,333	13,333	—
Retained earnings	94,052	104,129	10,076
Total shareholders' equity	124,635	134,712	10,076
Valuation and translation adjustments:			
Unrealized gains and losses on securities available for sale	42,624	46,097	3,473
Total valuation and translation adjustments	42,624	46,097	3,473
<b>Total net assets</b>	<b>167,260</b>	<b>180,810</b>	<b>13,549</b>
<b>Total liabilities and net assets</b>	<b>3,552,464</b>	<b>3,608,600</b>	<b>56,135</b>

## Sampo Himawari Life Insurance, Inc. (Non-consolidated)

## Interim Statement of Income

(Millions of yen)

	Six months ended September 30, 2020 (April 1 to September 30, 2020)	Six months ended September 30, 2021 (April 1 to September 30, 2021)	Increase (Decrease)	Rate of change
	Amount	Amount		
Ordinary income:	245,951	240,827	(5,124)	(2.1)
Insurance premiums and other:	215,330	214,053	(1,276)	(0.6)
Insurance premiums	214,236	212,385	(1,851)	(0.9)
Investment income:	26,086	26,039	(46)	(0.2)
Interest and dividend income and other	23,302	24,191	889	3.8
Gains on sales of securities	1,513	318	(1,195)	(79.0)
Gains on derivatives	—	207	207	—
Investment gains on special account	1,267	889	(377)	(29.8)
Other ordinary income:	4,535	734	(3,800)	(83.8)
Reversal of reserve for outstanding claims	3,710	—	(3,710)	(100.0)
Ordinary expenses:	227,220	224,499	(2,721)	(1.2)
Insurance claims and other:	94,778	105,040	10,261	10.8
Insurance claims	18,706	18,743	37	0.2
Annuity payments	5,044	5,392	348	6.9
Insurance benefits	22,478	23,238	760	3.4
Surrender benefits	45,157	53,731	8,573	19.0
Other refunds	1,791	2,154	363	20.3
Provision for policy reserves and other:	87,740	71,131	(16,608)	(18.9)
Provision for reserve for outstanding claims	—	112	112	—
Provision for policy reserves	87,740	71,019	(16,721)	(19.1)
Provision for interest portion of reserve for dividends to policyholders	0	0	0	3.2
Investment expenses:	1,786	1,537	(249)	(13.9)
Interest paid	38	33	(5)	(13.1)
Losses on sales of securities	1,337	1,444	106	8.0
Losses on derivatives	325	—	(325)	(100.0)
Operating expenses	40,754	44,759	4,005	9.8
Other ordinary expenses	2,160	2,029	(130)	(6.0)
Ordinary profit	18,731	16,328	(2,402)	(12.8)
Extraordinary gains:	7	0	(6)	(89.6)
Gains on disposal of fixed assets and other	7	0	(6)	(89.6)
Extraordinary losses:	405	441	36	9.0
Losses on disposal of fixed assets and other	18	11	(7)	(37.7)
Provision for reserves under the special laws:	386	430	43	11.3
Provision for reserve for price fluctuation	386	430	43	11.3
Provision for reserve for dividends to policyholders	1,666	1,792	126	7.6
Net income before income taxes	16,667	14,094	(2,572)	(15.4)
Income taxes	4,428	3,450	(978)	(22.1)
Deferred income taxes	301	567	266	88.5
Total income taxes	4,730	4,018	(711)	(15.1)
Net income	11,937	10,076	(1,860)	(15.6)

## Sompo Himawari Life Insurance, Inc. (Non-consolidated)

## Major Business Results

## Total amount of policies in force

(Number in thousands, Yen in hundred millions, %)

	As of March 31, 2021				As of September 30, 2021			
	Number		Amount		Number		Amount	
		% of previous fiscal year		% of previous fiscal year		% of previous fiscal year		% of previous fiscal year
Individual insurance	4,216	101.8	235,431	100.5	4,246	100.7	234,075	99.4
Individual annuities	52	95.9	2,232	97.2	51	98.2	2,197	98.4
Group insurance	—	—	27,157	98.7	—	—	26,968	99.3
Group annuities	—	—	—	—	—	—	—	—

Note) Amounts of "Individual annuities" represent the sums of annuity fund at the beginning of annuity payment of contracts before the beginning of annuity payment and policy reserves for the contracts after the beginning of annuity payment.

## Total amount of new policies

(Number in thousands, Yen in hundred millions, %)

	Six months ended September 30, 2020 (April 1 to September 30, 2020)				Six months ended September 30, 2021 (April 1 to September 30, 2021)			
	Number		Amount		Number		Amount	
		% of previous fiscal year		% of previous fiscal year		% of previous fiscal year		% of previous fiscal year
Individual insurance	117	87.7	9,762	76.6	135	115.6	9,796	100.4
Individual annuities	—	—	—	—	—	—	—	—
Group insurance	—	—	430	612.3	—	—	172	40.1
Group annuities	—	—	—	—	—	—	—	—

Note) Amounts of "Individual annuities" represent amounts of annuity fund at the beginning of annuity payment.

## Annualized premiums

## Policies in force

(Millions of yen, %)

	As of March 31, 2021		As of September 30, 2021	
		% of previous fiscal year		% of previous fiscal year
Individual insurance	365,878	100.6	364,016	99.5
Individual annuities	15,382	98.3	15,287	99.4
Total	381,260	100.5	379,303	99.5
Medical and survival benefits	161,515	104.7	165,177	102.3

## New policies

(Millions of yen, %)

	Six months ended September 30, 2020 (April 1 to September 30, 2020)		Six months ended September 30, 2021 (April 1 to September 30, 2021)	
		% of previous fiscal year		% of previous fiscal year
Individual insurance	11,334	94.2	13,163	116.1
Individual annuities	—	—	—	—
Total	11,334	94.2	13,163	116.1
Medical and survival benefits	6,347	92.5	7,832	123.4

Notes)

- Annualized premiums are calculated by using multipliers for various premium payment terms to the premium per payment. In single premium contracts, the amount is calculated by dividing the premium by the duration of the policy.
- Annualized premiums for medical and survival benefits include (a) premium related to medical benefits such as hospitalization and surgery benefits, (b) premium related to survival benefits such as specific illness and nursing benefits, and (c) premium related to premium waiver benefits, in which disability cause is excluded but causes such as specific illness and nursing care are included.



## Sampo Himawari Life Insurance, Inc. (Non-consolidated)

## Non-consolidated Solvency Margin Ratio

(Millions of yen)

	As of March 31, 2021	As of September 30, 2021
(A) Total Non-consolidated Solvency Margin	422,651	440,578
Capital, etc.	124,635	134,901
Reserve for price fluctuation	9,045	9,475
Contingency reserve	33,301	33,658
General allowance for possible credit losses	2	2
Unrealized gains and losses on securities (before tax effect deductions) (90% of gain or 100% of loss), deferred gains and losses on hedges (before tax effect deductions) (90% of gain or 100% of loss)	53,280	57,621
Unrealized gains and losses on land (85% of gain or 100% of loss)	—	—
Excess amount of continued Zillmerized reserve	172,210	165,844
Subordinated debt, etc.	—	—
Excess amount of continued Zillmerized reserve and subordinated debt, etc. which are excluded from total solvency margin	(5,052)	—
Brought in capital, etc.	—	—
Deductions	—	—
Others	35,228	39,073
(B) Total Non-consolidated Risks $\sqrt{(R_1 + R_8)^2 + (R_2 + R_3 + R_7)^2} + R_4$	57,881	57,641
Underwriting risk ( $R_1$ )	14,399	14,297
Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance ( $R_8$ )	11,266	11,600
Guaranteed interest rate risk ( $R_2$ )	8,460	8,436
Guaranteed minimum benefit risk ( $R_7$ )	396	396
Investment risk ( $R_3$ )	41,324	40,962
Business management risk ( $R_4$ )	1,516	1,513
(C) Non-consolidated Solvency Margin Ratio [ (A) / {(B) × 1/2} ] × 100	1,460.4 %	1,528.6 %

## Notes)

1. The above amounts and figures are calculated based on provisions of Articles 86 and 87 of the Ordinance for Enforcement of the Insurance Business Act and Public Notice No. 50 of the Ministry of Finance (1996).
2. Guaranteed minimum benefit risk is calculated by using the standard method.

## Supplementary Explanation

## &lt; Calculation of ratios, etc. &gt;

- Underwriting profit = Underwriting income - Underwriting expenses - Operating, general and administrative expenses related to underwriting + Other income and expenses\*

\*Other income and expenses include, but not limited to, income tax expenses for compulsory automobile liability insurance.

- Net loss ratio = (Net claims paid + Loss adjustment expenses) / Net premiums written × 100
- Net operating expenses ratio = (Net commissions and brokerage fees + Operating, general and administrative expenses related to underwriting) / Net premiums written × 100
- Combined ratio = Net loss ratio + Net operating expenses ratio

## &lt; Non-consolidated solvency margin ratio &gt;

• In addition to reserves to cover payments for claims, benefits and maturity refunds, etc., it is necessary for insurance companies to maintain sufficient solvency in order to cover against risks which exceed their normal estimates, i.e. occurrence of major catastrophes, fluctuation in mortality rate due to significant changes in key environmental factors and big decline in value of assets held by insurance companies.

• (C) Non-consolidated Solvency Margin Ratio, which is calculated in accordance with the Insurance Business Act, etc. is the ratio of “solvency margin of insurance companies by means of their capital, reserves, etc.” ((A) Total Non-consolidated Solvency Margin) to “risks which exceed their normal estimates” ((B) Total Non-consolidated Risks).

- “Risks which exceed their normal estimates” are composed of risks described below.

<1> Underwriting risk, Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance:

Risks of rate of occurrence of insurance claims, etc. in excess of normal estimates (excluding risks relating to major catastrophes)

<2> Guaranteed interest rate risk:

Risks of invested assets failing to yield assumed interest rates due to the aggravation of investment conditions

<3> Investment risk:

Risks of securities and other assets held fluctuating in prices in excess of normal estimates

<4> Business management risk:

Risks beyond normal estimates arising from business management that do not fall under other categories

<5> Major catastrophe risk:

Risks of the occurrence of major catastrophic losses in excess of normal estimates (risks such as the Great Kanto Earthquake or Isewan Typhoon)

<6> Guaranteed minimum benefit risk:

Risks of special account assets fluctuating in prices in excess of normal estimates

- “Solvency margin of insurance companies by means of their capital, reserves, etc.” (total non-consolidated solvency margin) is the sum of total net assets (excluding planned outflows), certain reserves (reserve for price fluctuation, contingency reserve and catastrophic loss reserve, etc.) and parts of unrealized gains and losses on land, etc.

- Solvency margin ratio is one of the indicators for the regulatory authorities to monitor financial soundness of insurance companies. Solvency margin ratio exceeding 200% would indicate adequate capability to meet payments of possible insurance claims and others.

## &lt; Adjusted consolidated profit &gt;

		Mid-term management plan	(Reference) Prior mid-term management plan
Adjusted profit by business segment (Note 1)	Domestic P&C Insurance Business (Note 2)	Net income for the period + Provisions for catastrophic loss reserve, etc. (after tax) + Provisions for reserve for price fluctuation (after tax) – Gains/losses on sales of securities and impairment losses on securities (after tax)	Net income for the period + Provisions for catastrophic loss reserve, etc. (after tax) + Provisions for reserve for price fluctuation (after tax) – Gains/losses on sales of securities and impairment losses on securities (after tax)
	Overseas Insurance Business	Operating income (Note 5) Net income for the period for affiliates accounted for under the equity-method in principle	Net income for the period (including major nonconsolidated subsidiaries) Operating income for Sampo International (Note 5)
	Domestic Life Insurance Business	Net income for the period + Provisions of contingency reserve (after tax) + Provisions for reserve for price fluctuation (after tax) + Adjustment of underwriting reserve (after tax) + Deferral of acquisition cost (after tax) – Depreciation of acquisition cost (after tax) – Gains/losses on sales of securities and impairment losses on securities (after tax)	Net income for the period + Provisions of contingency reserve (after tax) + Provisions for reserve for price fluctuation (after tax) + Adjustment of underwriting reserve (after tax) + Deferral of acquisition cost (after tax) – Depreciation of acquisition cost (after tax)
	Nursing Care & Seniors Business	Net income for the period	Net income for the period
	Digital Business (Note 3)	Net income for the period – Gains/losses and impairment losses on investment (after tax)	–
	Healthcare Business, etc. (Note 4)	Net income for the period	–
Adjusted consolidated profit	Total of adjusted profit by business segment	Total of adjusted profit by business segment	

## Notes)

- Adjusted profit by business segment excludes one-time gains and losses or special factors such as dividend from subsidiaries.
- Total of Sampo Japan Insurance Inc., SAISON AUTOMOBILE AND FIRE INSURANCE COMPANY, LIMITED, Sampo Japan Partners Inc., Mysurance Inc., Sampo Japan DC Securities Inc., Sampo Risk Management Inc., Tier IV, Inc., DeNA SOMPO Mobility Co., Ltd., akippa Inc., DeNA SOMPO Carlife Co., Ltd., Prime Assistance Inc. and Sampo Warranty Inc.
- Total of Palantir Technologies Japan K.K., SOMPO Aux Inc. and ABEJA Inc..
- Total of Sampo Health Support Inc., Wellness Communications Corporation, Sampo Asset Management Co., Ltd. and FRESHHOUSE Co., Ltd.
- Operating income excludes one-time factors (operating income = Net income – Net foreign exchange gains and losses – Net realized and unrealized gains and losses – Net impairment losses recognized in earnings, etc).

#### 4. Supplementary Data about Financial Results for the six months ended September 30, 2021 at Press Conference

##### Sompo Japan Insurance Inc. (Non-consolidated)

###### (1) Key figures

(Yen in hundred millions)

	Six months ended September 30, 2020	Fiscal year ended March 31, 2021	Six months ended September 30, 2021	Increase (Decrease)	Increase (Decrease)
	(A)	(B)	(C)	(C) - (B)	(C) - (A)
1 Net premiums written	10,937	21,414	11,057	—	119
Rate of change	(3.0)%	(2.0)%	1.1 %	3.1 %	4.1 %
2 Total assets	71,131	73,896	72,996	(900)	1,864
3 Loss ratio	56.7 %	60.8 %	57.8 %	(3.0)%	1.2 %
4 Operating expenses ratio	33.0 %	33.6 %	33.5 %	(0.2)%	0.5 %
5 Combined ratio	89.6 %	94.5 %	91.3 %	(3.2)%	1.7 %
Underwriting result ratio	10.4 %	5.5 %	8.7 %	3.2 %	(1.7)%
6 Voluntary automobile insurance					
• Net premiums written	5,412	10,898	5,427	—	15
Rate of change	0.1 %	0.5 %	0.3 %	(0.2)%	0.2 %
• Underwriting result ratio	14.7 %	11.9 %	12.5 %	0.5 %	(2.2)%
• Loss ratio	53.2 %	55.5 %	54.6 %	(0.9)%	1.4 %
• Operating expenses ratio	32.1 %	32.6 %	32.9 %	0.3 %	0.8 %
7 Fire and allied insurance					
• Net premiums written	1,516	3,063	1,587	—	70
Rate of change	1.2 %	7.4 %	4.7 %	(2.8)%	3.5 %
• Underwriting result ratio	(11.8)%	(15.4)%	(16.3)%	(0.9)%	(4.5)%
• Loss ratio	68.4 %	72.1 %	74.6 %	2.5 %	6.2 %
• Operating expenses ratio	43.4 %	43.3 %	41.7 %	(1.6)%	(1.7)%
8 Number of employees	23,721	23,447	22,819	(628)	(902)
9 Number of agencies	49,359	48,405	47,305	(1,100)	(2,054)

###### <Reference> Consolidated figures of Sompo Holdings, Inc.

(Yen in hundred millions)

	Six months ended September 30, 2020	Fiscal year ended March 31, 2021	Six months ended September 30, 2021	Increase (Decrease)	Increase (Decrease)
	(A)	(B)	(C)	(C) - (B)	(C) - (A)
1 Ordinary income	19,853	38,463	21,797	—	1,944
2 Net premiums written	15,688	29,235	17,017	—	1,329
Rate of change	4.4 %	3.5 %	8.5 %	5.0 %	4.1 %
3 Life insurance premiums written	1,688	3,461	1,579	—	(109)
Rate of change	(2.4)%	(2.8)%	(6.5)%	(3.7)%	(4.1)%
4 Ordinary profit	775	2,150	1,905	—	1,130
5 Net income attributable to shareholders of the parent	396	1,424	1,307	—	911

###### Notes)

- Loss ratio = (Net claims paid + Loss adjustment expenses) / Net premiums written
- Operating expenses ratio = (Net commissions and brokerage fees + Operating, general and administrative expenses related to underwriting) / Net premiums written
- Combined ratio = Loss ratio + Operating expenses ratio
- Underwriting result ratio = 1 - Combined ratio
- Items with % within "Increase (Decrease)" represent change from the fiscal year ended March 31, 2021 and the six months ended September 30, 2020, respectively.

## Sompo Japan Insurance Inc. (Non-consolidated)

## (2) Other figures

## (a) Impairment losses on securities

(Yen in hundred millions)

	Six months ended September 30, 2020	Fiscal year ended March 31, 2021	Six months ended September 30, 2021
Domestic bonds	—	—	—
Domestic stocks	41	22	21
Foreign securities	7	10	0
Others	—	—	—
Total	48	32	21

Note) Besides the above, impairment losses on trust assets (securities) in money trusts other than trading purposes or held to maturity amount to 2 hundred million yen for the six months ended September 30, 2020.

This amount is recognized in "Investment gains on money trusts" and "Investment losses on money trusts" in the statement of income.

## Applied rules of impairment loss recognition

Basically, Sompo Japan recognizes impairment losses on securities if fair value declines by 30% or more from book value.

## (b) Impairment losses on fixed assets

(Yen in hundred millions)

	Six months ended September 30, 2020	Fiscal year ended March 31, 2021	Six months ended September 30, 2021
Land	4	47	—
Buildings	2	26	—
Others	—	—	—
Total	6	74	—

## (c) Unrealized gains and losses on securities

(Yen in hundred millions)

	As of September 30, 2020	As of March 31, 2021	As of September 30, 2021
Domestic bonds	1,007	818	805
Domestic stocks	7,200	9,126	9,398
Foreign securities	1,138	1,229	1,507
Others	91	170	211
Total	9,438	11,346	11,923

Notes)

1. Unrealized gains and losses on monetary receivables bought are included in "Others" above.

2. Besides the above, unrealized gains and losses on trust assets (securities) in money trusts other than trading purposes or held to maturity amount to 19 hundred million yen as of September 30, 2020, 35 hundred million yen as of March 31, 2021 and 36 hundred million yen as of September 30, 2021.

## Sampo Japan Insurance Inc. (Non-consolidated)

## (d) Claims during the period due to natural disasters in Japan (excluding household earthquake insurance)

(Yen in hundred millions)

	Six months ended September 30, 2020	Fiscal year ended March 31, 2021	Six months ended September 30, 2021
Direct claims paid a	186	725	70
Net claims paid b	185	538	69
Unpaid claims c	269	454	195
Net incurred loss b + c	455	993	265

Notes)

1. This table represents paid and unpaid claims during the period due to natural disasters in Japan.
2. Amounts of unpaid claims are calculated by deducting reinsurance recoverable on unpaid loss.

## (e) Catastrophic loss reserve

(Yen in hundred millions, %)

Business line	Six months ended September 30, 2020			Fiscal year ended March 31, 2021			Six months ended September 30, 2021		
	Balance	Balance ratio	Provision	Balance	Balance ratio	Provision	Balance	Balance ratio	Provision
Fire and allied insurance	1,191	39.3	280	1,036	33.9	552	1,128	35.6	292
Marine insurance	446	107.2	6	440	108.6	12	448	88.0	7
Personal accident insurance	741	44.9	26	763	50.2	48	790	47.6	26
Voluntary automobile insurance	533	4.9	175	710	6.5	353	887	8.2	176
Others	2,053	58.9	56	1,987	63.1	103	2,032	56.1	59
Total	4,965	25.6	546	4,940	26.0	1,071	5,286	26.7	562

Notes)

1. Balance ratio = Balance of catastrophic loss reserve / Net premiums written (excluding household earthquake insurance and compulsory automobile liability insurance)  
As for the six months ended September 30, 2020 and 2021, net premiums written (excluding household earthquake insurance and compulsory automobile liability insurance) are doubled for the calculation of balance ratio.
2. Provision represents gross amounts before deducting reversal.

## (f) Reinsurance assumed

(Yen in hundred millions)

Business line	Six months ended September 30, 2020		Six months ended September 30, 2021	
	Reinsurance premiums assumed	Reinsurance claims assumed	Reinsurance premiums assumed	Reinsurance claims assumed
Fire and allied insurance	179	82	203	84
Marine insurance	62	40	83	29
Personal accident insurance	5	3	5	2
Voluntary automobile insurance	0	8	0	0
Compulsory automobile liability insurance	843	810	744	779
Others	82	57	76	30
Total	1,173	1,002	1,114	927

## (g) Reinsurance ceded

(Yen in hundred millions)

Business line	Six months ended September 30, 2020		Six months ended September 30, 2021	
	Reinsurance premiums ceded	Reinsurance claims ceded	Reinsurance premiums ceded	Reinsurance claims ceded
Fire and allied insurance	1,059	606	1,020	638
Marine insurance	85	28	78	30
Personal accident insurance	42	9	33	10
Voluntary automobile insurance	30	49	26	8
Compulsory automobile liability insurance	780	957	722	871
Others	470	198	468	129
Total	2,469	1,850	2,349	1,689