Consolidated Financial Results for the Six Months Ended September 30, 2021 [Japanese GAAP]



November 12, 2021

Company name: ESCRIT INC.

Stock exchange listing: Tokyo Stock Exchange

Code number: 2196

URL: http://www.escrit.jp/

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Scheduled date of filing quarterly securities report: November 12, 2021

Scheduled date of commencing dividend payments: —

Availability of supplementary explanatory materials on quarterly financial results: Available

Schedule of quarterly financial results briefing session: Not scheduled

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Six Months Ended September 30, 2021 (April 1, 2021 - September 30, 2021)

(1) Consolidated Operating Results

(% indicates changes from the previous corresponding period.)

| 7 1 8 | | | | | 0 1 | | 1 6 | <u> </u> |
|--------------------|-------------|--------|------------------|---|-----------------|---|------------------------|----------|
| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to | |
| | 1100 500 | .05 | Operating profit | | Gramary profit | | owners of parent | |
| Six months ended | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| September 30, 2021 | 9,980 | 189.5 | (1,092) | _ | (920) | _ | 158 | _ |
| September 30, 2020 | 3,447 | (79.0) | (3,781) | _ | (3,888) | _ | (3,244) | _ |

(Note) Comprehensive income: Six months ended September 30, 2021: ¥152 million [-%]

Six months ended September 30, 2020: \(\frac{1}{2}(3,243)\) million [-\%]

| | Basic earnings | Diluted earnings | | | | |
|--------------------|----------------|------------------|--|--|--|--|
| | per share | per share | | | | |
| Six months ended | Yen | Yen | | | | |
| September 30, 2021 | 3.37 | 3.37 | | | | |
| September 30, 2020 | (264.06) | _ | | | | |

(Note) Although potential dilutive shares existed, diluted earnings per share for the six months ended September 30, 2020 are not stated herein because a net loss per share was recorded.

(2) Consolidated Financial Position

| | Total assets | Net assets | Equity ratio |
|--------------------------|--------------|-------------|--------------|
| | Million yen | Million yen | % |
| As of September 30, 2021 | 24,621 | 5,734 | 23.3 |
| As of March 31, 2021 | 26,142 | 5,565 | 21.3 |

(Reference) Equity: As of September 30, 2021: \(\frac{1}{2}\)5,731 million
As of March 31, 2021: \(\frac{1}{2}\)5,562 million

2. Dividends

| | Annual dividends | | | | | | |
|--|------------------|-----------------|-----------------|----------|-------|--|--|
| | 1st quarter-end | 2nd quarter-end | 3rd quarter-end | Year-end | Total | | |
| | Yen | Yen | Yen | Yen | Yen | | |
| Fiscal year ended March 31, 2021 | _ | 0.00 | _ | 0.00 | 0.00 | | |
| Fiscal year ending March 31, 2022 | _ | 0.00 | | | | | |
| Fiscal year ending March 31, 2022 (Forecast) | | | _ | 0.00 | 0.00 | | |

(Note) Revision to the forecast for dividends announced most recently: None

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2022 (April 1, 2021 - March 31, 2022)

(% indicates changes from the previous corresponding period.)

| | Net sal | les | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | | Basic earnings per share |
|-----------|-------------|------|------------------|---|-----------------|---|---|---|--------------------------|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % | Yen |
| Full year | 22,406 | 73.1 | (1,174) | _ | (1,006) | _ | 100 | _ | (9.25) |

(Note) Revision to the financial results forecast announced most recently: Yes

* Notes:

(1) Changes in significant subsidiaries during the period under review: Yes

(Changes in specified subsidiaries resulting in changes in scope of consolidation):

Newly included: —, Excluded: One (1) (ESCRIT Management Partners KK)

(Note) On April 1, 2021, the Company conducted an absorption-type merger, in which the Company was the surviving company while ESCRIT Management Partners KK was the absorbed company.

- (2) Accounting methods adopted particularly for the preparation of quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: Yes
 - 2) Changes in accounting policies other than 1) above: None
 - 3) Changes in accounting estimates: None
 - 4) Retrospective restatement: None

Notes on changes in accounting policies

- (4) Total number of issued and outstanding shares (common shares)
 - 1) Total number of issued and outstanding shares at the end of the period (including treasury shares):

September 30, 2021: 13,786,500 shares March 31, 2021: 13,786,500 shares

2) Total number of treasury shares at the end of the period:

September 30, 2021: 277,932 shares March 31, 2021: 277,932 shares

3) Average number of shares during the period:

Six months ended September 30, 2021: 13,508,568 shares Six months ended September 30, 2020: 12,288,896 shares

- * These quarterly consolidated financial results are outside the scope of quarterly review by certified public accountants or an audit firm.
- * Explanation of the proper use of financial results forecast and other notes

(Notes on forward-looking statements)

Earnings forecasts and other forward-looking statements herein are based on information currently available to the Company and certain assumptions deemed reasonable, and do not represent a commitment from the Company that they will be achieved. Actual results may differ significantly from the forecasts due to various factors.

(Access to supplementary explanatory materials on financial results)

Supplementary explanatory materials on financial results were posted on the Company's website on November 12, 2021.

Dividends Payable for Class Shares

The breakdown of dividend per share for the class shares with different rights from those of the Company's common share is as follows:

| | Annual dividends | | | | | | | |
|--|------------------|-----------------|-----------------|-----------|-----------|--|--|--|
| | 1st quarter-end | 2nd quarter-end | 3rd quarter-end | Year-end | Total | | | |
| Class A shares | Yen | Yen | Yen | Yen | Yen | | | |
| Fiscal year ended March 31, 2021 | _ | _ | _ | - | - | | | |
| Fiscal year ending March 31, 2022 | _ | 37,500.00 | | | | | | |
| Fiscal year ending March 31, 2022 (Forecast) | | | _ | 37,500.00 | 75,000.00 | | | |

(Note) Class A shares hereinabove were issued on March 31, 2021.

Breakdown of Dividends Paid Out of Capital Surplus

Of the class A shares for the second quarter of the fiscal year ending March 31, 2022, the breakdown of dividends paid out of capital surplus is as follows:

| Base date | 2nd quarter-end | | |
|--------------------|------------------|--|--|
| Dividend per share | Yen 37,500 | | |
| Total dividends | 112,500 thousand | | |

(Note) Rate of decrease in net assets: 0.015 (rounded up to the third decimal place)

2. Quarterly Consolidated Financial Statements and Principal Notes (1) Quarterly Consolidated Balance Sheets

(Thousand yen)

| | As of March 31, 2021 | As of September 30, 2021 |
|--|----------------------|--------------------------|
| Assets | | |
| Current assets | | |
| Cash and deposits | 6,723,607 | 4,940,653 |
| Notes and accounts receivable - trade | 135,353 | _ |
| Notes and accounts receivable - trade, and contract assets | - | 346,150 |
| Accounts receivable from completed construction contracts | 724,319 | 10,986 |
| Real estate for sale | 420,645 | 367,699 |
| Merchandise and finished goods | 269,122 | 274,590 |
| Raw materials and supplies | 62,267 | 69,534 |
| Costs on construction contracts in progress | 57,958 | 522,182 |
| Other | 962,038 | 807,806 |
| Allowance for doubtful accounts | (38,829) | (40,020) |
| Total current assets | 9,316,483 | 7,299,584 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings and structures, net | 7,186,774 | 6,746,681 |
| Other | 1,931,312 | 1,786,646 |
| Total property, plant and equipment | 9,118,087 | 8,533,327 |
| Intangible assets | 79,451 | 90,541 |
| Investments and other assets | | |
| Leasehold and guarantee deposits | 3,639,927 | 3,605,311 |
| Deferred tax assets | 3,673,003 | 4,788,633 |
| Other | 344,847 | 333,498 |
| Allowance for doubtful accounts | (28,999) | (29,807) |
| Total investments and other assets | 7,628,780 | 8,697,636 |
| Total non-current assets | 16,826,319 | 17,321,504 |
| Total assets | 26,142,802 | 24,621,089 |

| | As of March 31, 2021 | As of September 30, 2021 |
|---|----------------------|--------------------------|
| Liabilities | | |
| Current liabilities | | |
| Notes and accounts payable - trade | 803,846 | 668,016 |
| Short-term borrowings | 3,143,500 | 4,114,500 |
| Current portion of long-term borrowings | 2,039,344 | 1,861,190 |
| Accounts payable - other | 850,523 | 640,299 |
| Advances received | 2,865,079 | 16,058 |
| Contract liabilities | _ | 2,812,616 |
| Income taxes payable | 8,844 | 42,589 |
| Other | 2,343,659 | 1,171,309 |
| Total current liabilities | 12,054,799 | 11,326,581 |
| Non-current liabilities | | |
| Bonds payable | 270,000 | 240,000 |
| Long-term borrowings | 5,119,692 | 4,226,545 |
| Asset retirement obligations | 2,562,926 | 2,569,850 |
| Other | 570,366 | 523,729 |
| Total non-current liabilities | 8,522,984 | 7,560,124 |
| Total liabilities | 20,577,784 | 18,886,705 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 50,000 | 50,000 |
| Capital surplus | 4,725,678 | 4,725,678 |
| Retained earnings | 989,502 | 1,164,476 |
| Treasury shares | (192,485) | (192,485) |
| Total shareholders' equity | 5,572,695 | 5,747,668 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 2,584 | 553 |
| Foreign currency translation adjustment | (12,876) | (16,434) |
| Total accumulated other comprehensive income | (10,291) | (15,881) |
| Share acquisition rights | 2,614 | 2,596 |
| Total net assets | 5,565,018 | 5,734,384 |
| Total liabilities and net assets | 26,142,802 | 24,621,089 |

(2) Quarterly Consolidated Statements of Income and Comprehensive Income Quarterly Consolidated Statements of Income

Six Months Ended September 30

Profit (loss) attributable to owners of parent

| | | (Thousand yen) |
|--|--------------------------|--------------------------|
| | For the six months ended | For the six months ended |
| | September 30, 2020 | September 30, 2021 |
| | (From April 1, 2020 | (From April 1, 2021 |
| | to September 30, 2020) | to September 30, 2021) |
| Net sales | 3,447,318 | 9,980,061 |
| Cost of sales | 2,212,718 | 4,545,457 |
| Gross profit | 1,234,599 | 5,434,604 |
| Selling, general and administrative expenses | 5,016,304 | 6,526,866 |
| Operating profit (loss) | (3,781,705) | (1,092,261) |
| Non-operating income | | |
| Outsourcing service income | 4,264 | 4,264 |
| Subsidies for employment adjustment | _ | 202,176 |
| Subsidy income | _ | 72,345 |
| Gain on forgiveness of lease obligations | 6,966 | _ |
| Other | 5,492 | 14,272 |
| Total non-operating income | 16,722 | 293,058 |
| Non-operating expenses | | |
| Interest expenses | 35,728 | 39,745 |
| Commission expenses for financial services | 74,173 | 71,689 |
| Other | 13,896 | 9,556 |
| Total non-operating expenses | 123,797 | 120,991 |
| Ordinary profit (loss) | (3,888,780) | (920,195) |
| Extraordinary income | | |
| Gain on reversal of share acquisition rights | _ | 18 |
| Subsidies for employment adjustment | 905,108 | _ |
| Other | 16,000 | |
| Total extraordinary income | 921,108 | 18 |
| Extraordinary losses | | |
| Loss related to COVID-19 | 1,652,134 | _ |
| Total extraordinary losses | 1,652,134 | |
| Profit (loss) before income taxes | (4,619,806) | (920,177) |
| Income taxes - current | 21,466 | 45,056 |
| Income taxes - deferred | (1,396,304) | (1,123,515) |
| Total income taxes | (1,374,838) | (1,078,459) |
| Profit (loss) | (3,244,968) | 158,281 |

(3,244,968)

158,281

Quarterly Consolidated Statements of Comprehensive Income Six Months Ended September 30

| | | (Thousand yen) |
|---|--------------------------|--------------------------|
| | For the six months ended | For the six months ended |
| | September 30, 2020 | September 30, 2021 |
| | (From April 1, 2020 | (From April 1, 2021 |
| | to September 30, 2020) | to September 30, 2021) |
| Profit (loss) | (3,244,968) | 158,281 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | 2,067 | (2,031) |
| Foreign currency translation adjustment | (650) | (3,558) |
| Total other comprehensive income | 1,417 | (5,590) |
| Comprehensive income | (3,243,551) | 152,691 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | (3,243,551) | 152,691 |