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## Excerpt from Consolidated Financial Results for the Six Months Ended November 20, 2021 [Japanese GAAP]\*

December 16, 2021

Company name: ASKUL Corporation

Stock exchange listing: Tokyo

Code number: 2678

URL: <https://www.askul.co.jp/kaisya/ir/>

Representative: Akira Yoshioka

President and chief executive officer

Contact: Tsuguhiro Tamai

Executive officer and chief financial officer

Phone: 03-4330-5130

Scheduled date of filing quarterly securities report: December 28, 2021

Scheduled date of commencing dividend payments: January 17, 2022

Availability of supplementary briefing material on quarterly financial results: Yes

Schedule of quarterly financial results briefing session: Yes

(Amounts of less than one million yen are rounded down)

### 1. Consolidated Financial Results for the Six Months Ended November 20, 2021 (May 21, 2021 to November 20, 2021)

#### (1) Consolidated Operating Results

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Six months ended November 20, 2021	209,038	1.3	6,696	13.0	6,716	13.7	4,546	31.6
November 20, 2020	206,452	3.4	5,926	70.9	5,908	74.1	3,453	57.5

(Note) Comprehensive income: Six months ended November 20, 2021: ¥ 4,598 million [ 34.7%]  
Six months ended November 20, 2020: ¥ 3,413 million [ 54.3%]

	Basic earnings per share	Diluted earnings per share
Six months ended	Yen	Yen
November 20, 2021	44.37	44.31
November 20, 2020	33.81	33.66

#### (2) Consolidated Financial Position

	Total assets	Net assets	Capital adequacy ratio
As of	Million yen	Million yen	%
November 20, 2021	193,091	62,287	32.0
May 20, 2021	190,107	59,203	30.9

(Reference) Equity: As of November 20, 2021: ¥ 61,827 million  
As of May 20, 2021: ¥ 58,777 million

## 2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended May 20, 2021	-	19.00	-	30.00	49.00
Fiscal year ending May 20, 2022	-	15.00			
Fiscal year ending May 20, 2022 (Forecast)			-	15.00	30.00

(Note) Revision to the forecast for dividends announced most recently: No

(Note) Breakdown of the 2nd quarter dividend for the fiscal year ending May 20, 2022 :

Commemorative dividend	- yen
Special dividend	- yen

## 3. Consolidated Financial Results Forecast for the Fiscal Year Ending May 20, 2022(May 21, 2021 to May 20, 2022)

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	430,000	1.9	14,000	0.5	13,900	0.4	9,000	16.0	87.82

(Note) Revision to the financial results forecast announced most recently: No

### \* Notes:

(1) Changes in significant subsidiaries during the six months ended November 20, 2021

(changes in specified subsidiaries resulting in changes in scope of consolidation): No

New - (Company name: )

Exclusion: - (Company name: )

(2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: No

(3) Changes in accounting policies, changes in accounting estimates and retrospective restatement

1) Changes in accounting policies due to the revision of accounting standards: Yes

2) Changes in accounting policies other than 1) above: No

3) Changes in accounting estimates: No

4) Retrospective restatement: No

(4) Total number of issued shares (common shares)

1) Total number of issued shares at the end of the period (including treasury shares):

November 20, 2021: 102,518,800 shares

May 20, 2021: 102,518,800 shares

2) Total number of treasury shares at the end of the period:

November 20, 2021: 71,796 shares

May 20, 2021: 41,874 shares

3) Average number of shares during the period:

Six months ended November 20, 2021: 102,463,511 shares

Six months ended November 20, 2020: 102,149,706 shares

\* This excerpt from the Summary of Consolidated Financial Results is not subject to quarterly review.

\* Notes for using forecasted information and others

Earnings forecasts and other forward-looking statements contained in this document are based on the information ASKUL has obtained to date and on certain assumptions it considers reasonable. As such, these forecasts and statements are not intended as a commitment by the Company to achieve them. Note also that actual results and other future events may differ materially from these forecasts and statements due to a variety of factors.

Quarterly Consolidated Financial Statements  
Quarterly Consolidated Balance Sheets

(Million yen)

	As of May 20,2021	As of November 20,2021
<b>Assets</b>		
Current assets		
Cash and deposits	66,259	65,231
Notes and accounts receivable - trade	45,582	47,610
Merchandise and finished goods	17,925	17,359
Raw materials and supplies	266	304
Costs on construction contracts in progress	35	103
Accounts receivable - other	12,013	11,948
Other	1,242	1,481
Allowance for doubtful accounts	(34)	(33)
<b>Total current assets</b>	<b>143,291</b>	<b>144,006</b>
Non-current assets		
Property, plant and equipment		
Buildings and structures	8,587	8,823
Accumulated depreciation	(3,599)	(3,886)
Buildings and structures, net	4,987	4,937
Land	132	119
Leased assets	19,787	20,138
Accumulated depreciation	(7,440)	(8,439)
Leased assets, net	12,346	11,699
Other	10,539	10,781
Accumulated depreciation	(7,430)	(7,860)
Other, net	3,108	2,920
Construction in progress	4,391	5,853
<b>Total property, plant and equipment</b>	<b>24,966</b>	<b>25,530</b>
Intangible assets		
Software	5,983	5,998
Software in progress	3,350	5,096
Goodwill	1,614	1,492
Other	88	84
<b>Total intangible assets</b>	<b>11,036</b>	<b>12,671</b>
Investments and other assets		
Investment securities	183	143
Deferred tax assets	4,043	3,477
Other	7,365	8,020
Allowance for doubtful accounts	(780)	(758)
<b>Total investments and other assets</b>	<b>10,812</b>	<b>10,882</b>
<b>Total non-current assets</b>	<b>46,815</b>	<b>49,084</b>
<b>Total assets</b>	<b>190,107</b>	<b>193,091</b>

(Million yen)

	As of May 20,2021	As of November 20,2021
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable - trade	51,474	52,216
Electronically recorded obligations - operating	23,497	27,971
Short-term borrowings	380	380
Current portion of long-term borrowings	12,649	10,140
Accounts payable - other	12,369	11,150
Income taxes payable	2,793	1,904
Accrued consumption taxes	1,006	586
Provisions	926	415
Other	3,688	4,257
Total current liabilities	108,786	109,023
Non-current liabilities		
Long-term borrowings	2,115	2,372
Lease obligations	11,211	10,419
Retirement benefit liability	4,127	4,234
Asset retirement obligations	2,714	2,743
Other	1,948	2,012
Total non-current liabilities	22,117	21,780
Total liabilities	130,903	130,804
<b>Net assets</b>		
Shareholders' equity		
Share capital	21,189	21,189
Capital surplus	14,320	14,320
Retained earnings	23,391	26,393
Treasury shares	(81)	(39)
Total shareholders' equity	58,819	61,863
Accumulated other comprehensive income		
Remeasurements of defined benefit plans	(42)	(36)
Total accumulated other comprehensive income	(42)	(36)
Share acquisition rights	(5)	(17)
Non-controlling interests	431	477
Total net assets	59,203	62,287
Total liabilities and net assets	190,107	193,091

Quarterly Consolidated Statements of Income and Comprehensive Income

Quarterly Consolidated Statements of Income (For the six months)

(Million yen)

	For the six months ended November 20,2020	For the six months ended November 20,2021
Net sales	206,452	209,038
Cost of sales	155,163	158,114
Gross profit	51,288	50,924
Reversal of provision for sales returns	26	-
Provision for sales returns	31	-
Gross profit - net	51,283	50,924
Selling, general and administrative expenses	45,357	44,228
Operating profit	5,926	6,696
Non-operating income		
Interest income	20	21
Rental income	94	53
Subsidy income	59	106
Other	22	13
Total non-operating income	197	194
Non-operating expenses		
Interest expenses	115	110
Rental expenses	88	45
Other	12	18
Total non-operating expenses	216	174
Ordinary profit	5,908	6,716
Extraordinary income		
Gain on sale of non-current assets	1	0
Insurance claim income	-	219
Total extraordinary income	1	219
Extraordinary losses		
Loss on sale of non-current assets	0	6
Loss on retirement of non-current assets	12	25
Loss on valuation of investment securities	48	40
Loss on sale of shares of subsidiaries	24	-
Provision of allowance for doubtful accounts	1,000	-
Other	0	3
Total extraordinary losses	1,086	75
Profit before income taxes	4,823	6,860
Income taxes - current	1,463	1,705
Income taxes - deferred	(46)	562
Total income taxes	1,417	2,268
Profit	3,406	4,592
Profit (loss) attributable to non-controlling interests	(47)	45
Profit attributable to owners of parent	3,453	4,546

Quarterly Consolidated Statements of Comprehensive Income (For the six months)

(Million yen)

	For the six months ended November 20,2020	For the six months ended November 20,2021
Profit	3,406	4,592
Other comprehensive income		
Remeasurements of defined benefit plans, net of tax	7	6
Total other comprehensive income	7	6
Comprehensive income	3,413	4,598
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	3,460	4,552
Comprehensive income attributable to non-controlling interests	(47)	45

Quarterly Consolidated Statements of Cash Flows

(Million yen)

	For the six months ended November 20,2020	For the six months ended November 20,2021
<b>Cash flows from operating activities</b>		
Profit before income taxes	4,823	6,860
Depreciation	1,638	1,763
Amortization of software	1,353	1,263
Amortization of long-term prepaid expenses	51	79
Amortization of goodwill	187	121
Increase (decrease) in allowance for doubtful accounts	1,039	(22)
Increase (decrease) in provisions	705	(510)
Increase (decrease) in retirement benefit liability	205	116
Interest and dividend income	(20)	(21)
Interest expenses	115	110
Insurance claim income	-	(219)
Loss (gain) on valuation of investment securities	48	40
Loss on retirement of non-current assets	12	25
Loss (gain) on sale of non-current assets	(1)	6
Decrease (increase) in trade receivables	(9,837)	(2,006)
Decrease (increase) in inventories	(756)	459
Decrease (increase) in accounts receivable - other	(436)	64
Increase (decrease) in trade payables	5,379	5,216
Increase (decrease) in accounts payable - other	632	(761)
Increase (decrease) in accrued consumption taxes	(297)	(420)
Other, net	(267)	355
Subtotal	4,576	12,519
Interest and dividends received	20	21
Interest paid	(115)	(110)
Proceeds from insurance income	-	219
Income taxes paid	(1,697)	(2,604)
Net cash provided by (used in) operating activities	2,783	10,045
<b>Cash flows from investing activities</b>		
Purchase of property, plant and equipment	(670)	(2,167)
Purchase of software	(1,855)	(3,410)
Purchase of long-term prepaid expenses	(5)	(69)
Payments of guarantee deposits	(3)	(678)
Proceeds from refund of guarantee deposits	3	4
Loan advances	(1)	(0)
Proceeds from collection of loans receivable	12	1
Purchase of investment securities	(0)	-
Payments for sale of shares of subsidiaries resulting in change in scope of consolidation	(396)	-
Payments for asset retirement obligations	(5)	-
Other, net	(4)	(1)
Net cash provided by (used in) investing activities	(2,929)	(6,322)

(Million yen)

	For the six months ended November 20,2020	For the six months ended November 20,2021
Cash flows from financing activities		
Proceeds from long-term borrowings	-	499
Net increase (decrease) in short-term borrowings	(50)	-
Repayments of long-term borrowings	(520)	(2,751)
Repayments of lease obligations	(907)	(950)
Payments for purchase of treasury subscription right to shares	(2)	(11)
Proceeds from disposal of treasury shares	322	-
Dividends paid	(969)	(1,537)
Net cash provided by (used in) financing activities	(2,127)	(4,751)
Net increase (decrease) in cash and cash equivalents	(2,273)	(1,028)
Cash and cash equivalents at beginning of period	63,260	66,259
Cash and cash equivalents at end of period	60,986	65,231