Note: This English translation is solely for reference purposes and not a legally definitive translation of the original Japanese text. In the event a difference arises regarding the meaning herein, the original Japanese version will prevail as the official authoritative version.

January 21, 2022

Information Services International-Dentsu, Ltd. Ryoichi Nawa, President, CEO & COO (Stock Code 4812, TSE First Section)

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Notice of Revisions to Consolidated Financial Forecast and Year-End Dividend Forecast

Information Services International-Dentsu, Ltd. (ISID), in consideration of recent earnings performance, has revised its consolidated financial forecast and year-end dividend forecast as follows from those announced on February 10, 2021.

1. Revisions to Consolidated Financial Forecast

Revisions to consolidated financial forecast for the fiscal year ended December 31, 2021

(January 1, 2021 – December 31, 2021)

	Net sales	Operating profit	Ordinary profit	Net profit*1	Net profit per Share
	Millions of yen	Millions of yen	Millions of yen	Millions of yen	Yen
Previous Forecast (A)	110,000	12,500	12,300	8,300	127.37
Revised Forecast (B)	112,085	13,736	13,224	8,944	137.26
Variance (B – A)	2,085	1,236	924	644	
Percentage Change (%)	1.9%	9.9%	7.5%	7.8%	
(Ref.) Results for the fiscal year ended December 31, 2020	108,679	12,189	11,502	7,362	112.99*2

^{*1} Net Profit attributable to owners of parent

Reasons for the Revision

Net sales are expected to exceed the previous forecast, mainly in the Manufacturing Solutions segments. Profits are also expected to exceed the previous forecasts at all levels due to the effects of higher sales and an improvement in the gross profit margin compared to the plan.

As a result, ISID expect that all of our sales, operating profit, ordinary profit and profit attributable to owners of parent will reach the highest level in the past for the fourth consecutive year, and we also expect to achieve the quantitative target set out in the Medium-Term Management Plan for the year ended December 31, 2021.

^{*2} Effective January 1, 2021, we conducted a 2-for-1 stock split of common stock. Net profit per share is calculated as if the stock split had taken place at the beginning of the previous consolidated fiscal year.

2. Revisions to Year-End Dividend Forecast

Dividends per share (yen) for the fiscal year ended December 31, 2021

	Dividends per share			
	End of second quarter	Year end	Annual	
Previous Forecast (Announced on February 10, 2021)		26.00 yen	52.00 yen	
Revised forecast		30.00 yen	56.00 yen	
Current fiscal year	26.00 yen			
Previous fiscal year* (ended December 31, 2020)	43.00 yen	49.00 yen	92.00 yen	

^{*} Effective January 1, 2021, we conducted a 2-for-1 stock split of common stock. "Cash dividends" prior to the year ended December 31,2020 are the actual amount of dividends prior to the stock split.

Reasons for the Revision

ISID recognizes that returning profits to shareholders is an important management issue, and ISID has established a basic policy for continually providing an appropriate and stable dividend, while retaining earnings to realize sustainable growth. Also, ISID set a target consolidated dividend payout ratio of 40% or more.

Based on the above policy, we had forecasted a year-end dividend of \$26 per share, for a full-year dividend payout ratio of 40.8%. However, as mentioned above, net profit attributable to owners of the parent is expected to increase compared to the initial forecast, we have revised this dividend to \$30 per share, an increase of \$4 from the previous forecast. As a result, the full-year dividend per share is expected to be \$56, and a consolidated dividend payout ratio will be 40.8%, in conjunction with the second quarter-end dividend that has already been paid.

END

Forward-Looking Statements

The forecast figures for sales and earnings presented in this document were determined in accordance with industry trends, client situations, and other judgments and assumptions made with information available at the time of preparation. Accordingly, actual sales and earnings may differ from forecasts as a result of uncertainties inherent in the forecasts, as well as internal and external fluctuations in business operations.