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FANCL Corporation
TSE 1st Section: 4921

FANCL

Consolidated Financial Statements for the Third Quarter of the Fiscal Year Ending March 31, 2022 (Additional material)

This document has been translated from the original Japanese as a guide for non-Japanese investors. It contains forward-looking statements based on a number of assumptions and beliefs made by management in light of information currently available. Actual financial results may differ materially depending on a number of uncertain factors.

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Changes in Accounting Treatment

In accordance with the adoption of the “Accounting Standard for Revenue Recognition” (ASBJ Statement No. 29), etc. from FY Mar/2022, the figures in this document assume that the same criteria were applied to the FY Mar/2021 results to enable a comparison that is more in line with actual conditions.

Main changes due to the adoption of the “Accounting Standard for Revenue Recognition” are as follows:

1. Amount of points provided to customers and cost of rebates to retailers
(Before) Sales promotion expenses → (After) Subtracted from sales
2. Developer commission for consignment buying contracts for store sales (mainly department stores)
(Before) Sales commissions → (After) Subtracted from sales
3. Sales promotion goods (gifts, etc.)
(Before) Sales promotion expenses → (After) Added to cost of sales

There is no impact on operating income.

◆ Main changes due to adoption of “Accounting Standard for Revenue Recognition”

		Main changes
Sales		①、②(subtracted) ←
Cost of sales		③(added) ←
SG&A Expenses		
Advertising expenses		
Sales promotion expenses	①(subtracted) points and rebates ③(subtracted) Sales promotion goods (gifts, etc.)	
Outsourcing fees and commissions	②(subtracted) Commissions for consignment buying contracts	
Other		
Operating income		

◆Sales by Segment (Three Months)

(Millions of yen,%)

		Three Months ended Dec/21 (Previous Standard)			Three Months ended Dec/21 (Standard for Revenue Recognition)		Three Months ended Dec/22 (Standard for Revenue Recognition)		
		amount	% of total	% change	amount	% of total	amount	% of total	% change
C o s m e	Online and catalogue	8,874	49.9	18.3	8,495	52.3	8,456	51.7	(0.5)
	Direct store	4,931	27.7	(29.3)	3,845	23.7	4,011	24.5	4.3
	Wholesale	2,202	12.4	(10.3)	2,169	13.3	2,393	14.6	10.3
	Overseas	1,775	10.0	(1.4)	1,737	10.7	1,505	9.2	(13.4)
	Sub total	17,783	55.9	(5.1)	16,246	55.5	16,366	56.4	0.7
S u p p l e	Online and catalogue	4,826	40.7	15.2	4,542	41.5	4,688	43.3	3.2
	Direct store	2,345	19.8	(27.9)	1,785	16.3	1,736	16.1	(2.7)
	Wholesale	3,622	30.6	2.0	3,562	32.6	2,876	26.6	(19.2)
	Overseas	1,049	8.9	18.8	1,049	9.6	1,511	14.0	44.0
	Sub total	11,844	37.2	(0.3)	10,940	37.4	10,813	37.2	(1.2)
O t h e r s	Online and catalogue	1,734	78.7	22.2	1,643	79.2	1,432	77.0	(12.8)
	Direct store	154	7.0	3.9	122	5.9	118	6.4	(3.5)
	Wholesale	307	14.0	(6.8)	302	14.6	305	16.4	0.8
	Overseas	5	0.3	78.3	5	0.3	4	0.2	(30.2)
	Sub total	2,202	6.9	15.9	2,074	7.1	1,859	6.4	(10.3)
T o t a l	Online and catalogue	15,434	48.5	17.7	14,681	50.2	14,576	50.2	(0.7)
	Direct store	7,431	23.3	(28.4)	5,752	19.7	5,866	20.2	2.0
	Wholesale	6,133	19.3	(3.2)	6,034	20.6	5,575	19.2	(7.6)
	Overseas	2,831	8.9	5.3	2,793	9.5	3,020	10.4	8.2
	Sub total	31,830	100.0	(2.1)	29,261	100.0	29,039	100.0	(0.8)

		Three Months ended Dec/21 (Previous Standard)			Three Months ended Dec/21 (Standard for Revenue Recognition)		Three Months ended Dec/22 (Standard for Revenue Recognition)		
		amount	% of total	% change	amount	% of total	amount	% of total	% change
R i c e	Online and catalogue	297	52.8	4.1	279	52.0	246	47.8	(11.7)
	Direct store	17	3.2	(22.9)	13	2.6	11	2.1	(19.3)
	Wholesale	248	44.0	(0.1)	243	45.4	258	50.1	5.9
	Overseas	0	0.0	(53.5)	0	0.0	0	0.0	(65.1)
	Sub total	563	1.8	1.1	537	1.8	516	1.8	(3.9)
K a l e	Online and catalogue	512	75.1	12.9	481	70.0	493	79.5	2.5
	Direct store	104	15.4	(6.9)	80	12.8	76	12.4	(4.1)
	Wholesale	59	8.7	(27.1)	58	9.3	46	7.5	(20.5)
	Overseas	5	0.8	101.7	5	0.9	4	0.6	(28.7)
	Sub total	682	2.1	4.9	626	2.1	621	2.1	(0.8)

◆ Sales by Segment (Nine Months)

(Millions of yen,%)

		Nine Months ended Dec/21 (Previous Standard)			Nine Months ended Dec/21 (Standard for Revenue Recognition)		Nine Months ended Dec/22 (Standard for Revenue Recognition)		
		amount	% of total	% change	amount	% of total	amount	% of total	% change
C o s m e	Online and catalogue	24,716	51.3	10.5	23,698	53.9	23,045	51.7	(2.8)
	Direct store	12,369	25.7	(47.5)	9,488	21.6	10,121	22.7	6.7
	Wholesale	5,862	12.2	(20.4)	5,742	13.0	6,391	14.3	11.3
	Overseas	5,184	10.8	(3.1)	5,045	11.5	5,053	11.3	0.1
	Sub total	48,133	55.9	(17.9)	43,975	55.5	44,611	56.5	1.4
S u p p l e	Online and catalogue	13,482	43.0	12.9	12,715	43.9	13,064	44.6	2.7
	Direct store	5,934	19.0	(41.8)	4,515	15.6	5,001	17.1	10.8
	Wholesale	9,368	29.9	(11.4)	9,159	31.7	7,554	25.8	(17.5)
	Overseas	2,544	8.1	19.7	2,544	8.8	3,653	12.5	43.6
	Sub total	31,329	36.4	(10.1)	28,935	36.6	29,273	37.1	1.2
O t h e r s	Online and catalogue	5,287	79.7	37.1	5,014	80.2	3,820	75.9	(23.8)
	Direct store	383	5.8	(2.5)	298	4.8	275	5.5	(7.5)
	Wholesale	942	14.2	(3.9)	920	14.7	924	18.4	0.4
	Overseas	18	0.3	176.9	18	0.3	10	0.2	(45.3)
	Sub total	6,632	7.7	26.6	6,252	7.9	5,031	6.4	(19.5)
T o t a l	Online and catalogue	43,486	50.5	13.9	41,429	52.3	39,930	50.6	(3.6)
	Direct store	18,687	21.7	(45.3)	14,302	18.1	15,398	19.5	7.7
	Wholesale	16,174	18.8	(14.5)	15,822	20.0	14,870	18.8	(6.0)
	Overseas	7,747	9.0	3.5	7,609	9.6	8,716	11.1	14.6
	Sub total	86,095	100.0	(12.8)	79,163	100.0	78,916	100.0	(0.3)

		Nine Months ended Dec/21 (Previous Standard)			Nine Months ended Dec/21 (Standard for Revenue Recognition)		Nine Months ended Dec/22 (Standard for Revenue Recognition)		
		amount	% of total	% change	amount	% of total	amount	% of total	% change
R i c e	Online and catalogue	848	52.3	12.0	799	51.7	716	46.9	(10.4)
	Direct store	46	2.9	(31.6)	34	2.3	30	2.0	(11.8)
	Wholesale	727	44.8	3.4	710	46.0	779	51.1	9.7
	Overseas	0	0.0	(48.3)	0	0.0	0	0.0	(46.2)
	Sub total	1,622	1.9	6.1	1,544	2.0	1,526	1.9	(1.2)
K a l e	Online and catalogue	1,404	75.2	11.5	1,324	76.7	1,265	79.1	(4.4)
	Direct store	230	12.3	(23.5)	174	10.1	181	11.3	3.7
	Wholesale	214	11.5	(22.0)	209	12.1	144	9.0	(31.0)
	Overseas	18	1.0	222.1	18	1.1	10	0.6	(45.3)
	Sub total	1,867	2.2	1.5	1,726	2.2	1,601	2.0	(7.2)

◆ Sales by Segment (Full Year)

(Millions of yen,%)

		FY Mar/2021 (Previous Standard)			FY Mar/2021 (Standard for Revenue Recognition)		FY Mar/2022 (Projection) (Standard for Revenue Recognition)		
		amount	% of total	% change	amount	% of total	amount	% of total	% change
C o n s u m e	Online and catalogue	32,017	49.1	10.1	30,679	51.8	30,660	51.4	(0.1)
	Direct store	18,078	27.8	(39.1)	13,876	23.4	13,690	23.0	(1.3)
	Wholesale	7,726	11.9	(15.1)	7,513	12.7	8,460	14.2	12.6
	Overseas	7,317	11.2	(9.1)	7,151	12.1	6,820	11.4	(4.6)
	Sub total	65,140	56.7	(14.2)	59,221	56.3	59,630	56.0	0.7
S u p p l e	Online and catalogue	17,994	43.7	14.5	16,948	44.8	18,010	44.9	6.3
	Direct store	8,072	19.6	(35.4)	6,137	16.2	6,740	16.8	9.8
	Wholesale	11,989	29.1	(9.0)	11,633	30.7	10,720	26.7	(7.9)
	Overseas	3,134	7.6	19.8	3,134	8.3	4,650	11.6	48.3
	Sub total	41,191	35.8	(6.4)	37,854	36.0	40,120	37.7	6.0
O t h e r s	Online and catalogue	6,801	79.3	33.2	6,443	79.8	5,150	76.3	(20.1)
	Direct store	500	5.8	(3.7)	390	4.8	360	5.3	(7.8)
	Wholesale	1,253	14.6	(1.8)	1,214	15.1	1,220	18.1	0.4
	Overseas	22	0.3	112.1	22	0.3	20	0.3	(12.9)
	Sub total	8,578	7.5	24.1	8,071	7.7	6,750	6.3	(16.4)
T o t a l	Online and catalogue	56,813	49.4	13.9	54,071	51.4	53,820	50.5	(0.5)
	Direct store	26,650	23.2	(37.6)	20,404	19.4	20,790	19.5	1.9
	Wholesale	20,970	18.3	(11.0)	20,361	19.4	20,400	19.2	0.2
	Overseas	10,475	9.1	(1.9)	10,309	9.8	11,490	10.8	11.5
	Sub total	114,909	100.0	(9.4)	105,146	100.0	106,500	100.0	1.3

		FY Mar/2021 (Previous Standard)			FY Mar/2021 (Standard for Revenue Recognition)		FY Mar/2022 (Projection) (Standard for Revenue Recognition)		
		amount	% of total	% change	amount	% of total	amount	% of total	% change
R i c e	Online and catalogue	1,132	52.1	11.2	1,064	51.7	970	47.7	(8.9)
	Direct store	63	2.9	(27.7)	48	2.3	40	2.0	(16.8)
	Wholesale	976	44.9	5.8	946	46.0	1,020	50.1	7.8
	Overseas	0	0.1	(67.9)	0	0.0	5	0.2	515.1
	Sub total	2,172	1.9	6.9	2,059	2.0	2,035	1.9	(1.2)
K a l e	Online and catalogue	1,855	75.4	11.6	1,746	76.9	1,670	79.0	(4.4)
	Direct store	310	12.6	(22.1)	235	10.4	230	10.9	(2.4)
	Wholesale	274	11.1	(21.7)	265	11.7	200	9.4	(24.7)
	Overseas	22	0.9	167.2	22	1.0	15	0.7	(32.3)
	Sub total	2,462	2.1	1.7	2,270	2.2	2,115	2.0	(6.8)

◆ Segment Information (Three Months)

(Millions of yen,%)

		Three Months ended Dec/21 (Previous Standard)			Three Months ended Dec/21 (Standard for Revenue Recognition)		Three Months ended Dec/22 (Standard for Revenue Recognition)		
		amount	% of total	% change	amount	% of total	amount	% of total	% change
C o m p a n y	Sales	17,783	55.9	(5.1)	16,246	55.5	16,366	56.4	0.7
	Gross Profit	13,227	74.4	(4.6)	11,423	70.3	11,485	70.2	0.5
	SGA	10,849	61.0	(4.7)	9,045	55.7	8,922	54.5	(1.4)
	Advertising	1,726	9.7	(17.6)	1,727	10.6	1,963	12.0	13.7
	Operating Income	2,377	13.4	(3.9)	2,377	14.6	2,562	15.7	7.8
S u p p l y	Sales	11,844	37.2	(0.3)	10,940	37.4	10,813	37.2	(1.2)
	Gross Profit	8,410	71.0	3.4	7,350	67.2	6,957	64.3	(5.3)
	SGA	6,445	54.4	0.2	5,385	49.2	5,784	53.5	7.4
	Advertising	1,379	11.6	(4.3)	1,379	12.6	1,648	15.2	19.5
	Operating Income	1,964	16.6	15.6	1,964	18.0	1,173	10.9	(40.3)
O t h e r s	Sales	2,202	6.9	15.9	2,074	7.1	1,859	6.4	(10.3)
	Gross Profit	964	43.8	11.3	790	38.1	874	47.0	10.6
	SGA	1,010	45.9	11.0	836	40.3	874	47.0	4.6
	Advertising	142	6.5	(38.8)	142	6.9	152	8.2	6.7
	Operating Income	(45)	(2.1)	-	(45)	(2.2)	0	0.0	-
Eliminations or Corporate		(489)			(489)		(481)		
T o t a l	Sales	31,830	100.0	(2.1)	29,261	100.0	29,039	100.0	(0.8)
	Gross Profit	22,602	71.0	(1.1)	19,564	66.9	19,318	66.5	(1.3)
	SGA	18,794	59.0	(2.5)	15,756	53.8	16,062	55.3	1.9
	Advertising	3,248	10.2	(13.8)	3,249	11.1	3,764	13.0	15.9
	Operating Income	3,807	12.0	6.5	3,807	13.0	3,255	11.2	(14.5)

◆ General and Administrative Expenses (Three Months)

(Millions of yen,%)

	Three Months ended Dec/21 (Previous Standard)			Three Months ended Dec/21 (Standard for Revenue Recognition)		Three Months ended Dec/22 (Standard for Revenue Recognition)		
	amount	% of total	% change	amount	% of total	amount	% of total	% change
Advertising	3,248	10.2	(13.8)	3,249	11.1	3,764	13.0	15.9
Sales Promotions	4,430	13.9	17.8	2,513	8.6	2,175	7.5	(13.4)
Transport	1,582	5.0	13.1	1,591	5.4	1,453	5.0	(8.7)
Communications	473	1.5	(5.9)	473	1.6	435	1.5	(8.1)
Fees/Outsourcing	3,309	10.4	(5.5)	2,165	7.4	2,232	7.7	3.1
Salaries	3,865	12.1	(8.5)	3,865	13.2	3,877	13.4	0.3
Depreciations	556	1.7	4.9	556	1.9	702	2.4	26.2
Others	1,327	4.2	(16.5)	1,340	4.6	1,422	4.9	6.1
Total	18,794	59.0	(2.5)	15,756	53.8	16,062	55.3	1.9

◆ Segment Information (Nine Months)

(Millions of yen,%)

		Nine Months ended Dec/21 (Previous Standard)			Nine Months ended Dec/21 (Standard for Revenue Recognition)		Nine Months ended Dec/22 (Standard for Revenue Recognition)		
		amount	% of total	% change	amount	% of total	amount	% of total	% change
C o s m e	Sales	48,133	55.9	(17.9)	43,975	55.5	44,611	56.5	1.4
	Gross Profit	35,562	73.9	(19.6)	30,802	70.0	31,216	70.0	1.3
	SGA	30,093	62.5	(12.1)	25,332	57.6	25,140	56.4	(0.8)
	Advertising	5,058	10.5	(21.2)	5,058	11.5	5,119	11.5	1.2
	Operating Income	5,469	11.4	(45.3)	5,469	12.4	6,075	13.6	11.1
S u p p l e	Sales	31,329	36.4	(10.1)	28,935	36.6	29,273	37.1	1.2
	Gross Profit	21,960	70.1	(8.6)	19,237	66.5	19,180	65.5	(0.3)
	SGA	17,585	56.1	(12.6)	14,862	51.4	15,478	52.9	4.1
	Advertising	3,676	11.7	(30.6)	3,677	12.7	3,484	11.9	(5.2)
	Operating Income	4,375	14.0	12.7	4,375	15.1	3,701	12.6	(15.4)
O t h e r s	Sales	6,632	7.7	26.6	6,252	7.9	5,031	6.4	(19.5)
	Gross Profit	2,881	43.4	22.3	2,420	38.7	2,268	45.1	(6.3)
	SGA	2,699	40.7	18.8	2,238	35.8	2,289	45.5	2.3
	Advertising	414	6.2	(8.6)	414	6.6	358	7.1	(13.5)
	Operating Income	182	2.7	118.7	182	2.9	(20)	(0.4)	-
Eliminations or Corporate		(1,340)			(1,340)		(1,330)		
T o t a l	Sales	86,095	100.0	(12.8)	79,163	100.0	78,916	100.0	(0.3)
	Gross Profit	60,405	70.2	(14.5)	52,459	66.3	52,664	66.7	0.4
	SGA	51,718	60.1	(11.1)	43,773	55.3	44,237	56.1	1.1
	Advertising	9,149	10.6	(24.8)	9,149	11.6	8,962	11.4	(2.0)
	Operating Income	8,686	10.1	(30.4)	8,686	11.0	8,426	10.7	(3.0)

◆ General and Administrative Expenses (Nine Months)

(Millions of yen,%)

	Nine Months ended Dec/21 (Previous Standard)			Nine Months ended Dec/21 (Standard for Revenue Recognition)		Nine Months ended Dec/22 (Standard for Revenue Recognition)		
	amount	% of total	% change	amount	% of total	amount	% of total	% change
Advertising	9,149	10.6	(24.8)	9,149	11.6	8,962	11.4	(2.0)
Sales Promotions	11,405	13.2	6.1	6,365	8.0	6,004	7.6	(5.7)
Transport	4,498	5.2	8.9	4,512	5.7	4,095	5.2	(9.2)
Communications	1,389	1.6	(3.3)	1,389	1.8	1,226	1.6	(11.8)
Fees/Outsourcing	8,548	9.9	(20.8)	5,696	7.2	6,156	7.8	8.1
Salaries	10,912	12.7	(11.7)	10,912	13.8	11,525	14.6	5.6
Depreciations	1,583	1.8	4.9	1,583	2.0	1,882	2.4	18.9
Others	4,230	4.9	(15.6)	4,163	5.3	4,384	5.6	5.3
Total	51,718	60.1	(11.1)	43,773	55.3	44,237	56.1	1.1

◆ Segment Information (Full Year)

(Millions of yen,%)

		FY Mar/2021 (Previous Standard)			FY Mar/2021 (Standard for Revenue Recognition)		FY Mar/2022 (Projection) (Standard for Revenue Recognition)		
		amount	% of total	% change	amount	% of total	amount	% of total	% change
C o s m e	Sales	65,140	56.7	(14.2)	59,221	56.3	59,630	56.0	0.7
	Gross Profit	48,169	73.9	(15.6)	41,412	69.9	41,780	70.1	0.9
	SGA	40,215	61.7	(11.3)	33,458	56.5	33,080	55.5	(1.1)
	Advertising	6,380	9.8	(22.4)	6,379	10.8	6,500	10.9	1.9
	Operating Income	7,954	12.2	(32.4)	7,954	13.4	8,700	14.6	9.4
S u p p l e	Sales	41,191	35.8	(6.4)	37,854	36.0	40,120	37.7	6.0
	Gross Profit	29,085	70.6	(4.3)	25,300	66.8	26,240	65.4	3.7
	SGA	24,042	58.4	(8.6)	20,257	53.5	21,240	52.9	4.8
	Advertising	4,901	11.9	(25.8)	4,901	12.9	5,240	13.1	6.9
	Operating Income	5,042	12.2	23.1	5,042	13.3	5,000	12.5	(0.8)
O t h e r s	Sales	8,578	7.5	24.1	8,071	7.7	6,750	6.3	(16.4)
	Gross Profit	3,856	45.0	26.0	3,235	40.1	3,030	44.9	(6.4)
	SGA	3,631	42.3	22.3	3,011	37.3	3,100	45.9	3.0
	Advertising	568	6.6	(0.7)	568	7.0	500	7.4	(12.1)
	Operating Income	224	2.6	146.9	224	2.8	(70)	(1.0)	-
Eliminations or Corporate		(1,644)			(1,644)		(1,630)		
T o t a l	Sales	114,909	100.0	(9.4)	105,146	100.0	106,500	100.0	1.3
	Gross Profit	81,110	70.6	(10.4)	69,948	66.5	71,050	66.7	1.6
	SGA	69,534	60.5	(9.0)	58,371	55.5	59,050	55.4	1.2
	Advertising	11,850	10.3	(23.1)	11,848	11.3	12,240	11.5	3.3
	Operating Income	11,576	10.1	(18.0)	11,576	11.0	12,000	11.3	3.7

◆ General and Administrative Expenses (Full Year)

(Millions of yen,%)

	FY Mar/2021 (Previous Standard)			FY Mar/2021 (Standard for Revenue Recognition)		FY Mar/2022 (Projection) (Standard for Revenue Recognition)		
	amount	% of total	% change	amount	% of total	amount	% of total	% change
Advertising	11,850	10.3	(23.1)	11,848	11.3	12,240	11.5	3.3
Sales Promotions	15,668	13.6	7.7	8,649	8.2	8,220	7.7	(5.0)
Transport	5,881	5.1	9.4	5,878	5.6	5,350	5.0	(9.0)
Communications	1,895	1.6	(2.0)	1,895	1.8	1,680	1.6	(11.4)
Fees/Outsourcing	11,584	10.1	(17.4)	7,513	7.1	7,890	7.4	5.0
Salaries	14,857	12.9	(9.1)	14,857	14.1	15,320	14.4	3.1
Depreciations	2,160	1.9	4.7	2,160	2.1	2,620	2.5	21.3
Others	5,635	4.9	(16.4)	5,567	5.3	5,730	5.4	2.9
Total	69,534	60.5	(9.0)	58,371	55.5	59,050	55.4	1.2

◆ Capital Investment and Depreciation (Full Year)

(Millions of yen)

	FY Mar/2021	FY Mar/2022 (Projection)
Capital Investment	8,207	5,210
Depreciation*	3,665	4,520

*The sum of depreciation included in cost of sales and selling, general, and administrative expenses

◆ Number of Shops by Region

As of 31 December, 2021

	Hokkaido	Tohoku	Kanto (except Tokyo)	TOKYO	Shinetsu	Tokai, Hokuriku & Shinetsu	Kinki	Chugoku, Shikoku	Kyusyu, Okinawa	Total
Fancl Shop	4	6	24	22	18	18	10	12	114	
FANCL beauty&health	-	-	2	6	1	6	1	2	18	
FANCL New me	-	2	2	1	1	3	4	2	15	
FANCL Spot	-	-	1	-	3	-	1	-	5	
FANCL Beauty Salon	-	-	-	-	-	1	-	-	1	
FANCL Hybrid Shop	-	3	13	10	4	8	3	6	47	
FANCL International Shop (Ginza Square 1F)	-	-	-	1	-	-	-	-	1	
FANCL Beauty Shop (Ginza Square 3F,5F)	-	-	-	1	-	-	-	-	1	
FANCL Supplement Shop (Ginza Square 4F,6F)	-	-	-	1	-	-	-	-	1	
Total	4	11	42	42	27	36	19	22	203	
ATTENIR Shop	1	1	3	9	2	7	1	2	26	

◆ Number of Shops

	As of March 31, 2017	As of March 31, 2018	As of March 31, 2019	As of March 31, 2020	As of March 31, 2021	As of December 31, 2021	As of March 31, 2022 (Projection)
Fancl Shop	-	14	59	107	115	114	113
FANCL beauty&health	2	3	12	16	19	18	18
FANCL New me	-	-	-	6	15	15	14
FANCL Spot	-	-	-	1	4	5	4
FANCL Beauty Salon	-	-	-	1	1	1	1
FANCL Hybrid Shop	168	162	125	76	53	47	45
FANCL Beauty Shop	1	1	1	1	1	1	1
FANCL Supplement Shop (FANCL Health House)	3	1	1	1	1	1	1
(Old) Fancl Shop	10	6	1	-	-	-	-
Fancl House	9	4	1	-	-	-	-
Fancl House J	6	2	-	-	-	-	-
FANCL International Shop (Ginza Square 1F)	1	1	1	1	1	1	1
Others	1	3	3	2	1	-	-
Total	201	197	204	212	211	203	198
ATTENIR Shop	16	16	17	24	26	26	26