

Quarterly Report

3rd Quarter : 3 months ended December 31, 2021
3rd Quarter aggregated : 9 months ended December 31, 2021

Consolidated (HOYA CORPORATION and Consolidated Subsidiaries)

Part .1

3rd Quarter : from October 1 to December 31, 2021 <IFRS>

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Part .2

3rd Quarter aggregated: from April 1 to December 31, 2021 <IFRS>

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Notes:

1. HOYA's fiscal year (FY) : from April 1 to March 31 of the following year.
2. These financial statements are excerpt translation of Japanese "Kessan Tanshin" and have been prepared for the references only of foreign investors.

HOYA CORPORATION

This report is provided solely for the information of professional analysts who are expected to make their own evaluation of the company. This report contains forward-looking statements that are based on management's assumptions and beliefs in light of the information currently available to it and therefore you should not place undue reliance on them.

These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to differ materially from that anticipated in these statements. These factors include changes in economic conditions, trends in our major markets, currency exchange rates, etc.

We accept no liability whatsoever for any direct or consequential loss arising from any use of this report.

1. Quarterly Consolidated Financial Highlights

HOYA CORPORATION and Consolidated Subsidiaries

1. Performance for the three months ended December 31, 2020 and 2021 (All operations *Notes)

(The yen amounts shown therein are rounded off to the nearest million.)

	Three months ended		Variance (%)
	Dec. 31, 2020	Dec. 31, 2021	
(1)Revenue and Profit before tax			
Revenue	146,887	171,270	16.6
Profit before tax	45,787	51,922	13.4
Ratio of profit before tax(%)	31.2%	30.3%	
Profit for the quarter	36,926	40,901	10.8
Ratio of profit for the quarter(%)	25.1%	23.9%	
Profit attributable to owners of the Company	36,698	40,861	11.3
Ratio of profit attributable to owners of the Company(%)	25.0%	23.9%	
Basic earnings per share (yen)	98.17	110.75	
Diluted earnings per share (yen)	98.02	110.62	

	As of	
	Sep.30,2021	Dec. 31, 2021
(2)Financial Position		
Total assets	913,159	962,139
Total equity	732,250	771,997
Equity attributable to owners of the Company	747,602	787,261
Ratio of assets attributable to owners of the Company	81.9%	81.8%
Assets attributable to owners of the Company per share (yen)	2,026.43	2,133.66

	Three months ended	
	Dec. 31, 2020	Dec. 31, 2021
(3) Conditions of Cash Flows		
Net cash generated from operating activities	40,196	46,318
Net cash used in investing activities	-6,823	-5,487
Free cash flow	33,373	40,831
Net cash provided by (used in) financing activities	-50,475	-18,523
Cash and cash equivalents at end of period	318,055	416,047

2. Projected Results for the Full Year (Year ending March 31, 2022) for All Operations

	Full Year ended/ending		Variance (%)
	Mar. 31,2021	Mar. 31,2022	
Revenue	547,921	655,000	19.5
Profit before tax	159,218	205,000	28.8
Profit for the term	125,221	163,000	30.2
Profit attributable to owners of the Company	125,446	163,000	29.9
Profit for the term per share (Yen)	335.77	441.80	—

3. Other

	Three months ended	
	Dec. 31, 2020	Dec. 31, 2021
Capital expenditure	10,859	9,024
R&D expenses	5,982	6,333

Notes:

"All operations" means here that the figures are including not only "Continuing operations" but also "Discontinued operations".

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2. Results of Operations

1) General Overview

HOYA Group sales for the third quarter of the consolidated fiscal year under review (three months from October 1 to December 31, 2021) amounted to 171,270 million yen, an increase of 16.6% from the same period of the previous fiscal year (three months from October 1 to December 31, 2020).

Quarterly profit before tax amounted to 51,922 million yen, and quarterly profit amounted to 40,901 million yen, up 13.4% and 10.8% respectively.

The quarterly profit margin before tax was 30.3%, representing a year-on-year decrease of 0.9 points.

Disclosed figures and change ratios are for businesses with continuing operations. There were no discontinued businesses in the third quarter or the same quarter of the previous year.

In the Life Care segment, sales of healthcare-related products such as eyeglass lenses and contact lenses grew significantly, and medical-related products such as medical endoscopes and intraocular lenses for cataracts also increased significantly. Overall, sales in the Life Care segment rose continuously.

In the Information Technology segment, sales of mask blanks for semiconductors, photomasks for FPDs, and glass substrates for hard disks for electronics-related products increased significantly. Sales of imaging-related products increased significantly. As a result, overall sales in the Information Technology segment rose substantially.

2) Segment Overview

The following discusses results by reportable segment. (Segment sales represent sales to external customers.)

Life Care

<Health care related products>

Sales of eyeglass lenses and contact lenses increased due to a recovery following the resumption of economic activities compared to the same period of the previous fiscal year.

Sales of eyeglass lenses were strong, particularly overseas, and higher sales of high-value-added products also contributed to higher sales.

Contact lenses were affected by sales activities at Eyecity specialty retailers due to shortened sales hours amid the ongoing spread of infection and temporary declines in demand were seen due to fewer opportunities to go out in Japan. However, sales were on a recovery trend due to steady growth in home delivery services for Eyecity members and a gradual recovery in demand following the resumption of economic activities after the declaration of the state of emergency is lifted.

<Medical related products>

Sales of medical endoscopes and intraocular lenses for cataracts increased by a recovery following the resumption of economic activities compared to the same period of the previous fiscal year.

In the medical endoscopes business, there was a recovery in capital investment in hospitals, and our sales increased continuously. The procurement environment was severe due to shortages in the supply of some parts, and we struggled to secure parts.

In intraocular lenses for cataracts, there was a gradual recovery in the number of cataract operations, particularly overseas, and our sales increased continuously.

As a result, sales in the Life Care segment amounted to 105,489 million yen, an increase of 11.7%. Segment profit increased by 3.5% to 21,466 million yen.

Information Technology

<Electronics related products>

Sales of mask blanks for semiconductors increased significantly due to brisk research and development in cutting-edge products, including products for EUV (Extreme Ultraviolet), and our capturing demand for the launch of mass-production.

As for photomasks for FPDs, there was a substantial recovery in demand for photomasks for R&D, resulting in an increase in sales.

In hard disk glass substrates, sales of 3.5-inch products, expecting to grow significantly in the future, increased vastly thanks to continued strong demand for near-line applications at end customers, which are data centers.

In terms of 2.5-inch products, although demand for external HDDs continued to be seen, the demand stabilized compared to the 1st half of this fiscal year, and the replacement of HDDs (Hard Disk Drive) with SSDs (Solid State Drive) continues, therefore the sales decreased compared to the same period of the previous fiscal year excluding foreign exchange impact, however it increased with the effect of foreign exchange on a yen basis.

For the overall segment, sales increased significantly.

<Imaging related products>

In lenses for cameras, the erosion by smartphones have continued for both digital compact cameras and interchangeable lenses. But sales increased significantly due to a recovery following the resumption of economic activities compared to the same period of the previous fiscal year.

As a result, sales in the Information Technology segment grew by 25.9% to 64,281 million yen. Segment profit increased by 30.9% to 31,260 million yen.

Other

The Other businesses consist mainly of speech synthesis software business, information system services business, and new businesses. Sales in the Other business increased by 11.2% to 1,501 million yen. Segment profit decreased by 63.2% to 89 million yen.

3) Subsequent events

Resolution on Share Repurchase

On February 1, 2022, a resolution was made by The Company's board of directors for share repurchase based on Article 39 of Articles of Incorporation pursuant to Article 459.1 of the Companies Act of Japan as outlined below.

<Reason for Repurchase of Treasury Stock>

The Company decided to acquire its own shares with the aim of shareholders' benefit, improving capital efficiency and ensuring a flexible capital policy.

<Outline>

- | | |
|--|--|
| (1) Class of share to be repurchased | Common stock issued by The Company |
| (2) Total number of shares to be repurchased | 4.6 million shares (maximum) |
| | (1.25% of total shares outstanding, excluding treasury stock) |
| (3) Total amount to be paid for repurchase | 60 billion yen (maximum) |
| (4) Period of share repurchase | February 2, 2022 through April 20, 2022 |
| (5) Method of repurchase | Purchase on the Tokyo Stock Exchange based on discretionary investment contract |
| (6) Others | Purchased stocks are planned to be cancelled with the aim of shareholders' benefit |

3. Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Statement of Financial Position

(HOYA Corporation and its subsidiaries)

(Millions of Yen)

	As of Sep. 30, 2021		As of Dec. 31, 2021		Variance		As of Dec. 31, 2020	
	Amount	(%)	Amount	(%)	Amount	(%)	Amount	(%)
ASSETS								
NON-CURRENT ASSETS								
Property, plant and equipment-net	161,534		164,253		2,719		158,603	
Goodwill	35,905		37,211		1,306		37,946	
Intangible assets	35,095		35,843		748		35,648	
Investments in associates	832		845		13		655	
Long-term financial assets	50,377		49,331		-1,046		46,676	
Other non-current assets	813		841		27		688	
Deferred tax assets	8,177		8,350		173		7,134	
Total non-current assets	292,733	32.1	296,673	30.8	3,940	1.3	287,349	35.3
CURRENT ASSETS								
Inventories	78,314		83,285		4,971		78,042	
Trade and other receivables	119,817		128,514		8,698		107,951	
Other short-term financial assets	5,034		6,478		1,444		1,322	
Income tax receivables	2,172		2,536		365		796	
Other current assets	28,562		28,605		43		19,431	
Cash and cash equivalents	386,527		416,047		29,520		318,055	
Sub total	620,426		665,466		45,040		525,597	
Assets held for sale	—		—		—		579	
Total current assets	620,426	67.9	665,466	69.2	45,040	7.3	526,176	64.7
Total assets	913,159	100.0	962,139	100.0	48,980	5.4	813,524	100.0

(Millions of Yen)

	As of Sep. 30, 2021		As of Dec. 31, 2021		Variance		As of Dec. 31, 2020	
	Amount	(%)	Amount	(%)	Amount	(%)	Amount	(%)
EQUITY AND LIABILITIES								
EQUITY								
Share capital	6,264		6,264		—		6,264	
Capital reserves	15,899		15,899		—		15,899	
Treasury shares	-9,706		-9,114		593		-40,380	
Other capital reserves	-10,685		-10,983		-298		-9,292	
Retained earnings	738,831		763,090		24,259		715,971	
Accumulated other comprehensive income/(loss)	6,999		22,104		15,106		-21,302	
Equity attributable to owners of the Company	747,602	81.9	787,261	81.8	39,659	5.3	667,159	82.0
Non-controlling interests	-15,352		-15,264		88		-15,597	
Total equity	732,250	80.2	771,997	80.2	39,747	5.4	651,563	80.1
LIABILITIES								
NON-CURRENT LIABILITIES								
Interest-bearing long-term debt	13,614		13,818		205		12,820	
Other long-term financial liabilities	22,009		22,543		534		20,953	
Retirement benefits liabilities	3,263		3,434		171		3,409	
Provisions	2,617		2,660		42		2,505	
Other non-current liabilities	1,644		1,882		239		1,326	
Deferred tax liabilities	8,704		9,803		1,099		4,427	
Total non-current liabilities	51,850	5.7	54,140	5.6	2,290	4.4	45,440	5.6
CURRENT LIABILITIES								
Interest-bearing short-term debt	7,366		7,338		-28		7,218	
Trade and other payables	52,819		58,527		5,708		52,801	
Other short-term financial liabilities	1,606		1,127		-479		2,608	
Income tax payables	18,114		13,455		-4,659		9,108	
Provisions	1,346		1,399		53		1,195	
Other current liabilities	47,808		54,155		6,347		43,592	
Total current liabilities	129,059	14.1	136,002	14.1	6,943	5.4	116,521	14.3
Total liabilities	180,909	19.8	190,142	19.8	9,233	5.1	161,962	19.9
Total equity and liabilities	913,159	100.0	962,139	100.0	48,980	5.4	813,524	100.0
Total number of issued shares in thousand	368,925		368,972		47		372,414	
Equity attributable to owner of the Company per share	2,026.43 Yen		2,133.66 Yen		107.23 Yen		1,791.44 Yen	

(2) Quarterly Consolidated Statement of Cash Flows

(HOYA Corporation and its subsidiaries)

(Millions of Yen)

	For the three months ended		Variance	For the three months ended Sep. 30, 2021
	Dec. 31, 2020	Dec. 31, 2021		
Cash flows from operating activities				
Profit before tax	45,787	51,922	6,135	53,989
Depreciation and amortization	9,229	10,694	1,466	10,616
Impairment losses	-15	174	189	—
Finance income	-355	-464	-109	-385
Finance costs	636	357	-279	275
Share of (profits)/loss of associates	77	14	-63	12
(Gain)/loss on sales of property, plant and equipment	-148	-109	39	-86
Loss on disposal of property, plant and equipment	15	26	10	16
Gain on business transfer	—	23	23	-1,713
Foreign exchange (gain)/loss	1,226	1,599	374	-2,849
Others	-1,543	3,424	4,967	-620
Net cash generated from operating activities (Before adjustment of movements in working capital)	54,908	67,660	12,752	59,255
Movements in working capital				
Decrease/(increase) in inventories	-964	-2,878	-1,914	1,204
Decrease/(increase) in trade and other receivables	-3,558	-6,925	-3,368	-1,541
Increase/(decrease) in trade and other payables	750	3,310	2,560	-335
Increase/(decrease) in retirement benefits liabilities and provisions	45	88	43	112
Sub total	51,181	61,255	10,074	58,695
Interests received	259	266	7	207
Dividends received	0	0	0	2
Interests paid	-121	-104	18	-106
Income taxes paid	-11,585	-15,116	-3,531	-13,017
Income taxes refunded	461	16	-445	129
Net cash generated from operating activities	40,196	46,318	6,122	45,910
Cash flows from investing activities				
Withdrawals of time deposit	0	—	-0	212
Payments for time deposit	-0	—	0	—
Proceeds from sales of property, plant and equipment	275	39	-237	109
Payments for acquisition of property, plant and equipment	-8,648	-5,479	3,170	-6,543
Proceeds from sales of investment	0	—	-0	25
Payments for acquisition of investment	-113	—	113	-195
Proceeds from sales of subsidiary	—	2,178	2,178	—
Payments for purchase of subsidiary	-89	—	89	-120
Proceeds from business transfer	—	—	—	1,545
Payments for business transfer	—	-1,543	-1,543	—
Other proceeds	2,052	67	-1,984	36
Other payments	-300	-749	-449	-582
Net cash used in investing activities	-6,823	-5,487	1,336	-5,513
Cash flows from financing activities				
Dividends paid to owners of the Company	-16,831	-16,578	253	-42
Dividends paid to non-controlling interests	—	-89	-89	—
Increase (decrease) in short-term debt	—	—	—	-100
Repayments of long-term borrowings	-5	-7	-2	-5
Payments for lease liabilities	-1,705	-2,113	-408	-1,863
Proceeds from disposal of treasury shares	—	—	—	0
Payments for purchase of treasury shares	-32,557	-2	32,556	-3
Proceeds from exercise of stock options	624	265	-358	131
Proceeds from share issuance to non-controlling shareholders	—	—	—	164
Net cash used in financing activities	-50,475	-18,523	31,952	-1,717
Net increase/(decrease) in cash and cash equivalents	-17,102	22,308	39,410	38,680
Cash and cash equivalents at the beginning of the term	337,444	386,527	49,083	345,777
Effects of exchange rate changes on the balance of cash and cash equivalents in foreign currencies	-2,287	7,212	9,499	2,070
Cash and cash equivalents at the end of the term	318,055	416,047	97,991	386,527

(3) Quarterly Consolidated Statement of Comprehensive Income

(HOYA Corporation and its subsidiaries)

(Millions of Yen)

	For the three months ended				Variance		For the three months ended	
	Dec. 31, 2020		Dec. 31, 2021		Amount	%	Sep. 30, 2021	
	Amount	(%)	Amount	(%)			Amount	(%)
All operations								
Revenue:								
Sales	146,887	100.0	171,270	100.0	24,384	16.6	162,601	100.0
Finance income	355	0.2	464	0.3	109	30.7	385	0.2
Other income	2,489	1.7	749	0.4	-1,740	-69.9	2,064	1.3
Total Revenue	149,731	101.9	172,483	100.7	22,752	15.2	165,051	101.5
Expenses:								
Changes in inventories of goods, products and work in progress	-539	-0.4	-1,489	-0.9	-950	176.3	1,842	1.1
Raw materials and consumables used	21,449	14.6	27,375	16.0	5,926	27.6	24,564	15.1
Employee benefits expense	32,030	21.8	36,288	21.2	4,259	13.3	35,483	21.8
Depreciation and amortization	9,229	6.3	10,694	6.2	1,466	15.9	10,616	6.5
Subcontracting cost	1,033	0.7	1,124	0.7	91	8.8	1,096	0.7
Advertising and promotion expense	2,942	2.0	3,633	2.1	691	23.5	3,006	1.8
Commission expense	8,120	5.5	9,598	5.6	1,478	18.2	9,280	5.7
Impairment losses	-15	-0.0	174	0.1	189	-	-	-
Finance costs	636	0.4	357	0.2	-279	-43.9	275	0.2
Share of loss of associates	77	0.1	14	0.0	-63	-81.9	12	0.0
Foreign exchange (gain)/loss	1,356	0.9	1,857	1.1	501	36.9	-3,004	-1.8
Other expenses	27,627	18.8	30,935	18.1	3,309	12.0	27,892	17.2
Total expense	103,943	70.8	120,561	70.4	16,618	16.0	111,061	68.3
Profit before tax	45,787	31.2	51,922	30.3	6,135	13.4	53,989	33.2
Income tax expense	8,861	6.0	11,021	6.4	2,160	24.4	11,014	6.8
Profit for the term from all operations	36,926	25.1	40,901	23.9	3,974	10.8	42,975	26.4
Other comprehensive income:								
Items that will not be reclassified subsequently to profit or loss								
Assets measured at fair value through other comprehensive income	270	-	-213	-	-	-	-239	-
Remeasurements of the net defined benefit liability(asset)	-	-	-0	-	-0	-	-	-
Income tax relating to components of other comprehensive income	-87	-	65	-	152	-	74	-
Total Items that will not be reclassified subsequently to profit or loss	183	-	-148	-	-331	-	-165	-
Items that may be reclassified subsequently to profit or loss								
Exchange differences on translation of foreign operations	-272	-	15,403	-	15,675	-	-1,622	-
Share of other comprehensive income of associates	-13	-	26	-	39	-	-16	-
Income tax relating to components of other comprehensive income	-76	-	-38	-	38	-	-2	-
Total Items that may be reclassified subsequently to profit or loss	-361	-	15,390	-	15,752	-	-1,640	-
Total other comprehensive income	-179	-	15,242	-	15,421	-	-1,805	-
Total comprehensive income for the quarter	36,748	-	56,143	-	19,395	52.8	41,170	-
Profit attributable to :								
Owners of the Company	36,698	25.0	40,861	23.9	4,162	11.3	42,967	26.4
Non-controlling interests	228	0.2	40	0.0	-188	-	8	0.0
Total	36,926	25.1	40,901	23.9	3,974	10.8	42,975	26.4
Total comprehensive income attributable to :								
Owners of the Company	36,715	-	55,966	-	19,251	52.4	41,207	-
Non-controlling interests	32	-	177	-	144	-	-37	-
Total	36,748	-	56,143	-	19,395	52.8	41,170	-
Basic earnings/(loss) per share (yen)								
Continuing operations	98.17	-	110.75	-	12.58	-	116.47	-
Discontinued operations	-	-	-	-	-	-	-	-
Basic earnings per share (yen)	98.17	-	110.75	-	12.58	-	116.47	-
Diluted earnings/(loss) per share (yen)								
Continuing operations	98.02	-	110.62	-	12.60	-	116.32	-
Discontinued operations	-	-	-	-	-	-	-	-
Diluted earnings per share (yen)	98.02	-	110.62	-	12.60	¥	116.32	-

Notes:

1. Effect of Exchange Rate Change on Net Sales and Incomes ("2021A" is the actual value of this period. "2021B" is the nominal value of this period which temporarily exchanged by the currency rate of the same period last year. unit : millions of Yen)

	2021B	2021A	Influences	Real change (%)
Sales	162,901	171,270	8,369	16,015 10.9%
Profit before tax	49,898	51,922	2,024	4,111 9.0%
Profit for the quarter	39,129	40,901	1,772	2,203 6.0%

	For the three months ended		
	Dec. 31, 2020	Dec. 31, 2021	Variance(%)
2. Average rates of major foreign currencies			
US\$	Yen 104.00	114.15	-9.8%
Euro	Yen 124.49	130.56	-4.9%
Thai Baht	Yen 3.41	3.41	0.0%

(4) Segment Information

<Overview of major products and services of reportable segments>

The reportable segments are constituent units of the Group for which separate financial information is obtained and examined on a regular basis by the Board of Directors, the chief operation decision maker, to determine the allocation of management resources and evaluate the business performance.

In accordance with its management philosophy, the Group has categorized "life and culture" and "information technology" as its business domains. To achieve sustainable growth in corporate value in these business domains, the Group has been making decisions on the allocation of management resources and monitoring the operating results.

As a result, the Group consists of three reportable business segments: the Life Care business, the Information Technology business and Other business, which are consistent with the above business domains.

In the Life Care business, the Group produces and sells health care related products that are used in the healthcare and medical sectors and medical related products, including medical equipment and medical materials that are used in medical treatments. In operating this business, it is typically required to obtain approvals and permissions of the relevant authorities in Japan and other countries, and sophisticated technologies and highly reliable quality control systems represent the critical elements for operating this business.

In the Information Technology business, the Group produces and sells parts and components indispensable for digital devices in the information and communication sector, including electronics related products that are essential for the modern digital information and communication technologies, and imaging related products that are necessary to import pictures and video images as digital information based on optical technologies.

Other business mainly includes the business that provides speech synthesis software and information system services as well as new businesses.

The main products and services for each "reportable segment" described above are as follows:

Reportable Segment		Major Products and Services
Life Care	Health care related products	Eyeglass lenses, Contact lenses, etc.
	Medical related products	Endoscopes, Medical accessories, Automated endoscope reprocessors, Intraocular lenses, Ophthalmic medical devices, Artificial bone, Metallic implants for orthopedics, etc.
Information Technology	Electronics related products	Photomasks and Maskblanks for semiconductors, Photomasks for flat-panel displays (FPDs) Glass disks for hard disk drives (HDDs), etc.
	Imaging related products	Optical lenses, Optical glasses, Laser equipment, Light source, etc.
Other		Speech synthesis software, Design of information systems, etc.

1. Segment revenues and results

(Millions of Yen)

For the three months ended Dec. 31, 2020	Life Care	Information Technology	Other	Total	Adjustments	All operations
Revenue						
Revenue from external customers	94,475	51,062	1,350	146,887	—	146,887
Inter-segment	1	12	304	317	-317	—
Total	94,475	51,074	1,654	147,203	-317	146,887
Segment profit before tax	20,742	23,882	242	44,866	921	45,787
Segment profit before tax ratio	22.0%	46.8%	14.6%	30.5%	—	31.2%
Ref: Profit from ordinary operating activities	21,733	25,144	258	47,135	-1,002	46,134
% of revenue	23.0%	49.2%	15.6%	32.0%	—	31.4%

For the three months ended Dec. 31, 2021	Life Care	Information Technology	Other	Total	Adjustments	All operations
Revenue						
Revenue from external customers	105,489	64,281	1,501	171,270	—	171,270
Inter-segment	1	16	271	288	-288	—
Total	105,489	64,297	1,772	171,558	-288	171,270
Segment profit before tax	21,466	31,260	89	52,814	-892	51,922
Segment profit before tax ratio	20.3%	48.6%	5.0%	30.8%	—	30.3%
Ref: Profit from ordinary operating activities	23,217	31,132	247	54,597	-1,059	53,537
% of revenue	22.0%	48.4%	13.9%	31.8%	—	31.3%

Ref : Difference between the results of the quarter under review and the same period the previous year is as follows:

	Life Care	Information Technology	Other	Total	Adjustments	All operations
Variance						
Revenue from external customers	11,014	13,219	151	24,384	—	24,384
Variance	11.7%	25.9%	11.2%	16.6%	—	16.6%
Inter-segment	0	5	-34	-29	29	—
Total	11,014	13,223	117	24,355	29	24,384
Segment profit before tax	724	7,377	-153	7,948	-1,814	6,135
Variance	3.5%	30.9%	-63.2%	17.7%	—	13.4%
Profit from ordinary operating activities	1,484	5,989	-11	7,461	-58	7,404
Variance	6.8%	23.8%	-4.4%	15.8%	5.8%	16.0%

Note: Effect of Exchange Rate Change on Net Sales and Incomes ("2021 A" is the actual value of this period. "2021 B" is the nominal value of this period which temporarily exchanged by the currency rate of the same period the previous year. unit : millions of Yen)

	2021 B	2021 A	Influences	Real change	(%)
Life Care					
Revenue from external customers	100,570	105,489	4,919	6,095	6.5%
Profit from ordinary operating activities	22,821	23,217	397	1,088	5.0%
Segment profit before tax	20,872	21,466	594	130	0.6%
Information Technology					
Revenue from external customers	60,868	64,281	3,413	9,806	19.2%
Profit from ordinary operating activities	29,705	31,132	1,427	4,561	18.1%
Segment profit before tax	29,807	31,260	1,453	5,925	24.8%

Ref : Results of the previous quarter are as follows:

For the three months ended Sep. 30, 2021	Life Care	Information Technology	Other	Total	Adjustments	All operations
Revenue						
Revenue from external customers	99,082	61,969	1,550	162,601	—	162,601
Inter-segment	1	40	255	296	-296	—
Total	99,083	62,010	1,805	162,897	-296	162,601
Segment profit before tax	23,426	31,037	319	54,782	-793	53,989
Segment profit before tax ratio	23.6%	50.1%	17.7%	33.6%	—	33.2%
Ref: Profit from ordinary operating activities	19,762	30,114	296	50,172	-962	49,210
% of revenue	19.9%	48.6%	16.4%	30.8%	—	30.3%

Note: Profit from ordinary operating activities is operating profit before finance income/costs, share of profits(loss) of associates, foreign exchange gain/loss and other temporary gain/loss.

2. Revenue from major products and services

Revenue from external customers

(Millions of Yen)

	For the three months ended				Variance		For the three months ended Sep. 30,2021	
	Dec. 31, 2020		Dec. 31, 2021					
	Amount	(%)	Amount	(%)	Amount	(%)	Amount	(%)

Revenue from all operations

Life Care	94,475	64.3	105,489	61.6	11,014	11.7	99,082	60.9
Health care related products	69,061	[73.1]	76,405	[72.4]	7,344	10.6	73,563	[74.2]
Medical related products	25,414	[26.9]	29,084	[27.6]	3,671	14.4	25,519	[25.8]
Information Technology	51,062	34.8	64,281	37.5	13,219	25.9	61,969	38.1
Electronics related products	43,133	[84.5]	53,466	[83.2]	10,333	24.0	51,743	[83.5]
Imaging related products	7,929	[15.5]	10,814	[16.8]	2,885	36.4	10,226	[16.5]
Other	1,350	0.9	1,501	0.9	151	11.2	1,550	1.0
Corporate (including R&D)	-	-	-	-	-	-	-	-
Total revenue from all operations	146,887	100.0	171,270	100.0	24,384	16.6	162,601	100.0

Notes 1. Figures in [] are percentages of each segment.

Notes 2. Effect of Exchange Rate Change on Net Sales and Incomes ("2021 A" is the actual value of this period. "2021 B" is the nominal value of this period which temporarily exchanged by the currency rate of the same period last year. unit : millions of Yen)

	2021 B	2021 A	Influences	Real change	(%)
Life Care	100,570	105,489	4,919	6,095	6.5%
Health care related products	73,085	76,405	3,319	4,024	5.8%
Medical related products	27,484	29,084	1,600	2,071	8.1%
Information Technology	60,868	64,281	3,413	9,806	19.2%
Electronics related products	50,805	53,466	2,661	7,672	17.8%
Imaging related products	10,063	10,814	751	2,134	26.9%

3. Information about geographical areas

Revenue from external customers

(Millions of Yen)

	For the three months ended				Variance		For the three months ended Sep. 30,2021	
	Dec. 31, 2020		Dec. 31, 2021					
	Amount	(%)	Amount	(%)	Amount	(%)	Amount	(%)

Revenue from all operations

Total revenue from all operations	146,887	100.0	171,270	100.0	24,384	16.6	162,601	100.0
Japan	37,895	25.8	44,195	25.8	6,300	16.6	40,832	25.1
Americas	21,965	15.0	24,326	14.2	2,361	10.7	24,234	14.9
Europe	30,709	20.9	33,889	19.8	3,180	10.4	31,994	19.7
Asia/Oceania	55,058	37.5	66,632	38.9	11,574	21.0	63,875	39.3
Others	1,258	0.9	2,228	1.3	970	77.1	1,666	1.0

Note: Geographical areas are based on the location of customers.

<Reference>

Supplementary data for 3rd Quarter: from October 1 to December 31, 2021

The breakdown of changes in revenue and profit before tax

(Millions of Yen)

	FY20-3Q	FY21-3Q	Variance	Breakdown of Variance	
				Foreign exchange	Others
Revenue	146,887	171,270	24,384	8,369	16,015
Life Care	94,475	105,489	11,014	4,919	6,095
Health care related products	69,061	76,405	7,344	3,319	4,024
Medical related products	25,414	29,084	3,671	1,600	2,071
Information Technology	51,062	64,281	13,219	3,413	9,806
Electronics related products	43,133	53,466	10,333	2,661	7,672
Imaging related products	7,929	10,814	2,885	751	2,134
Profit from ordinary operating activities	46,134	53,537	7,404	1,802	5,602
Life Care	21,733	23,217	1,484	397	1,088
Information Technology	25,144	31,132	5,989	1,427	4,561
Other, adjustment (Corporate)	-743	-812	-69	-22	-47
Profit before tax	45,787	51,922	6,135	2,024	4,111
Life Care	20,742	21,466	724	594	130
Information Technology	23,882	31,260	7,377	1,453	5,925
Other, adjustment (Corporate)	1,163	-803	-1,966	-23	-1,943

<All operations ~ Adjustments to "Profit from ordinary operating activities">

	All operations		
	FY20-3Q	FY21-3Q	Variance
Profit before tax	45,787	51,922	6,135
Adjustments	-347	-1,616	-1,269
Finance income	355	464	109
Finance costs	-636	-357	279
Share of loss of associates	-77	-14	63
Foreign exchange (gain)/loss	-1,356	-1,857	-501
Impairment losses	15	-174	-189
Others	1,352	323	-1,030
Profit from ordinary operating activities	46,134	53,537	7,404

<Segment ~ Adjustments to "Profit from ordinary operating activities">

	Life Care			Information Technology			Other, adjustment (Corporate)		
	FY20-3Q	FY21-3Q	Variance	FY20-3Q	FY21-3Q	Variance	FY20-3Q	FY21-3Q	Variance
Profit before tax	20,742	21,466	724	23,882	31,260	7,377	1,163	-803	-1,966
Adjustments	-991	-1,752	-760	-1,262	127	1,389	1,906	9	-1,897
Finance income	72	95	22	161	149	-12	121	220	98
Finance costs	-138	-242	-104	-93	-61	32	-405	-53	351
Share of loss of associates	32	22	-10	-1	1	2	-108	-37	70
Foreign exchange (gain)/loss	-629	-1,503	-874	-822	10	833	95	-364	-459
Impairment losses	35	-174	-209	-21	-	21	-	-	-
Others	-364	51	415	-486	27	514	2,202	244	-1,958
Profit from ordinary operating activities	21,733	23,217	1,484	25,144	31,132	5,989	-743	-812	-69

1. Consolidated Financial Highlights

HOYA CORPORATION and Consolidated Subsidiaries

1. Performance for the nine months ended December 31, 2020 and 2021 (All operations *Notes)

(The yen amounts shown therein are rounded off to the nearest million.)

	Nine months ended		Variance (%)
	Dec. 31, 2020	Dec. 31, 2021	
(1)Revenue and Profit before tax			
Revenue	396,527	491,872	24.0
Profit before tax	117,922	156,929	33.1
Ratio of profit before tax(%)	29.7%	31.9%	
Profit for the term	94,396	125,175	32.6
Ratio of profit for the term(%)	23.8%	25.4%	
Profit attributable to owners of the Company	94,428	125,085	32.5
Ratio of profit attributable to owners of the Company(%)	23.8%	25.4%	
Basic earnings per share (yen)	252.17	339.04	
Diluted earnings per share (yen)	251.75	338.63	
	As of		
(2)Financial Position	Mar.31,2021	Dec. 31, 2021	
Total assets	853,290	962,139	
Total equity	672,412	771,997	
Equity attributable to owners of the Company	688,000	787,261	
Ratio of assets attributable to owners of the Company	80.6%	81.8%	
Assets attributable to owners of the Company per share (yen)	1,862.96	2,133.66	
	Nine months ended		
(3) Conditions of Cash Flows	Dec. 31, 2020	Dec. 31, 2021	
Net cash generated from operating activities	99,329	136,011	
Net cash used in investing activities	-22,014	-20,362	
Free cash flow	77,315	115,649	
Net cash provided by (used in) financing activities	-72,154	-44,695	
Cash and cash equivalents at end of period	318,055	416,047	

3.Other

	Nine months ended	
	Dec. 31, 2020	Dec. 31, 2021
Capital expenditure	30,110	24,384
R&D expenses	16,868	18,764

Notes:

"All operations" means here that the figures are including not only "Continuing operations" but also "Discontinued operations".

These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to differ materially from that anticipated in these statements. These factors include changes in economic conditions, trends in our major markets, or currency exchange rates.

2. Consolidated Financial Statements

(1) Consolidated Statement of Financial Position

(HOYA Corporation and its subsidiaries)

(Millions of Yen)

	As of Mar. 31, 2021		As of Dec. 31, 2021		Variance		As of Dec. 31, 2020	
	Amount	(%)	Amount	(%)	Amount	(%)	Amount	(%)
ASSETS								
NON-CURRENT ASSETS								
Property, plant and equipment-net	164,957		164,253		-703		158,603	
Goodwill	35,688		37,211		1,522		37,946	
Intangible assets	37,110		35,843		-1,267		35,648	
Investments in associates	661		845		184		655	
Long-term financial assets	52,005		49,331		-2,674		46,676	
Other non-current assets	797		841		44		688	
Deferred tax assets	7,488		8,350		862		7,134	
Total non-current assets	298,705	35.0	296,673	30.8	-2,032	-0.7	287,349	35.3
CURRENT ASSETS								
Inventories	77,367		83,285		5,919		78,042	
Trade and other receivables	117,251		128,514		11,264		107,951	
Other short-term financial assets	3,897		6,478		2,581		1,322	
Income tax receivables	1,218		2,536		1,319		796	
Other current assets	19,956		28,605		8,650		19,431	
Cash and cash equivalents	334,897		416,047		81,150		318,055	
Sub total	554,584		665,466		110,882		525,597	
Assets held for sale	—		—		—		579	
Total current assets	554,584	65.0	665,466	69.2	110,882	20.0	526,176	64.7
Total assets	853,290	100.0	962,139	100.0	108,850	12.8	813,524	100.0

(Millions of Yen)

	As of Mar. 31, 2021		As of Dec. 31, 2021		Variance		As of Dec. 31, 2020	
	Amount	(%)	Amount	(%)	Amount	(%)	Amount	(%)
EQUITY AND LIABILITIES								
EQUITY								
Share capital	6,264		6,264		—		6,264	
Capital reserves	15,899		15,899		—		15,899	
Treasury shares	-43,560		-9,114		34,447		-40,380	
Other capital reserves	-10,354		-10,983		-629		-9,292	
Retained earnings	710,274		763,090		52,816		715,971	
Accumulated other comprehensive income/(loss)	9,477		22,104		12,627		-21,302	
Equity attributable to owners of the Company	688,000	80.6	787,261	81.8	99,261	14.4	667,159	82.0
Non-controlling interests	-15,589		-15,264		325		-15,597	
Total equity	672,412	78.8	771,997	80.2	99,586	14.8	651,563	80.1
LIABILITIES								
NON-CURRENT LIABILITIES								
Interest-bearing long-term debt	13,234		13,818		584		12,820	
Other long-term financial liabilities	21,874		22,543		669		20,953	
Retirement benefits liabilities	3,248		3,434		185		3,409	
Provisions	2,587		2,660		72		2,505	
Other non-current liabilities	1,455		1,882		428		1,326	
Deferred tax liabilities	6,870		9,803		2,934		4,427	
Total non-current liabilities	49,268	5.8	54,140	5.6	4,872	9.9	45,440	5.6
CURRENT LIABILITIES								
Interest-bearing short-term debt	7,515		7,338		-177		7,218	
Trade and other payables	57,354		58,527		1,173		52,801	
Other short-term financial liabilities	2,598		1,127		-1,471		2,608	
Income tax payables	17,041		13,455		-3,585		9,108	
Provisions	1,161		1,399		239		1,195	
Other current liabilities	45,942		54,155		8,213		43,592	
Total current liabilities	131,610	15.4	136,002	14.1	4,392	3.3	116,521	14.3
Total liabilities	180,878	21.2	190,142	19.8	9,264	5.1	161,962	19.9
Total equity and liabilities	853,290	100.0	962,139	100.0	108,850	12.8	813,524	100.0
Total number of issued shares in thousand	369,306		368,972		-334		372,414	
Equity attributable to owner of the Company per share	1,862.96 Yen		2,133.66 Yen		270.70 Yen		1,791.44 Yen	

(2) Consolidated Statement of Cash Flows

(HOYA Corporation and its subsidiaries)

(Millions of Yen)

	For the nine months ended		Variance	For the year ended Mar.31 2021
	Dec. 31, 2020	Dec. 31, 2021		
Cash flows from operating activities				
Profit before tax	117,922	156,929	39,007	159,218
Depreciation and amortization	26,556	31,591	5,035	36,336
Impairment losses	3,089	174	-2,915	8,166
Finance income	-1,884	-1,246	638	-2,204
Finance costs	1,449	1,222	-228	2,010
Share of (profits)/loss of associates	298	59	-239	369
(Gain)/loss on sales of property, plant and equipment	-201	-239	-38	-1,266
Loss on disposal of property, plant and equipment	93	44	-49	147
Gain on business transfer	—	-1,690	-1,690	—
Foreign exchange (gain)/loss	1,552	-3,027	-4,580	-357
Others	-4,845	2,780	7,625	-4,957
Net cash generated from operating activities (Before adjustment of movements in working capital)	144,030	186,596	42,567	197,463
Movements in working capital				
Decrease/(increase) in inventories	75	-3,959	-4,034	4,017
Decrease/(increase) in trade and other receivables	-5,346	-9,883	-4,537	-9,788
Increase/(decrease) in trade and other payables	-9,577	5,036	14,613	-6,352
Increase/(decrease) in retirement benefits liabilities and provisions	49	400	351	-69
Sub total	129,231	178,192	48,961	185,270
Interests received	1,093	717	-375	1,286
Dividends received	8	11	3	8
Interests paid	-485	-326	159	-580
Income taxes paid	-31,094	-42,822	-11,728	-34,875
Income taxes refunded	576	239	-337	703
Net cash generated from operating activities	99,329	136,011	36,682	151,812
Cash flows from investing activities				
Withdrawals of time deposit	560	212	-348	560
Payments for time deposit	-12	-211	-199	-12
Proceeds from sales of property, plant and equipment	1,250	1,387	138	2,077
Payments for acquisition of property, plant and equipment	-24,278	-21,993	2,284	-31,246
Proceeds from sales of investment	665	70	-596	665
Payments for acquisition of investment	-113	-195	-82	-163
Proceeds from sales of subsidiary	—	2,178	2,178	—
Payments for acquisition of subsidiaries	-309	-120	189	-335
Proceeds from business transfer	—	1,545	1,545	—
Payments for business transfer	—	-1,543	-1,543	-800
Other proceeds	2,244	182	-2,062	2,300
Other payments	-2,022	-1,874	148	-2,837
Net cash used in investing activities	-22,014	-20,362	1,652	-29,790
Cash flows from financing activities				
Dividends paid to owners of the Company	-33,697	-33,185	512	-33,720
Dividends paid to non-controlling interests	—	-89	-89	—
Increase (decrease) in short-term debt	300	-100	-400	-27
Proceeds from long-term borrowings	738	—	-738	738
Repayments of long-term borrowings	-15	-17	-3	-20
Payments for lease liabilities	-5,344	-6,126	-782	-7,273
Proceeds from disposal of treasury shares	—	0	0	—
Payments for purchase of treasury shares	-34,985	-5,765	29,220	-76,675
Proceeds from exercise of stock options	849	422	-427	1,304
Proceeds from share issuance to non-controlling shareholders	—	164	164	—
Net cash used in financing activities	-72,154	-44,695	27,459	-115,673
Net increase/(decrease) in cash and cash equivalents	5,161	70,953	65,792	6,349
Cash and cash equivalents at the beginning of the term	317,982	334,897	16,915	317,982
Effects of exchange rate changes on the balance of cash and cash equivalents in foreign currencies	-5,087	10,197	15,284	10,566
Cash and cash equivalents at the end of the term	318,055	416,047	97,991	334,897

(3) Consolidated Statement of Comprehensive Income

(HOYA Corporation and its subsidiaries)

(Millions of Yen)

	For the nine months ended				Variance		For the year ended	
	Dec. 31, 2020		Dec. 31, 2021				Mar.31 2021	
	Amount	(%)	Amount	(%)	Amount	(%)		
All operations								
Revenue:								
Sales	396,527	100.0	491,872	100.0	95,345	24.0	547,921	100.0
Finance income	1,884	0.5	1,246	0.3	-638	-33.8	2,204	0.4
Other income	6,735	1.7	3,363	0.7	-3,372	-50.1	8,139	1.5
Total Revenue	405,145	102.2	496,481	100.9	91,335	22.5	558,264	101.9
Expenses:								
Changes in inventories of goods, products and work in progress	1,313	0.3	-675	-0.1	-1,987	-151.4	3,898	0.7
Raw materials and consumables used	58,238	14.7	77,861	15.8	19,623	33.7	79,390	14.5
Employee benefits expense	87,235	22.0	106,604	21.7	19,369	22.2	120,004	21.9
Depreciation and amortization	26,556	6.7	31,591	6.4	5,035	19.0	36,336	6.6
Subcontracting cost	3,237	0.8	3,278	0.7	42	1.3	4,082	0.7
Advertising and promotion expense	6,988	1.8	10,049	2.0	3,060	43.8	9,999	1.8
Commission expense	22,122	5.6	27,298	5.5	5,176	23.4	30,475	5.6
Impairment losses	3,089	0.8	174	0.0	-2,915	-94.4	8,166	1.5
Finance costs	1,449	0.4	1,222	0.2	-228	-15.7	2,010	0.4
Share of loss of associates	298	0.1	59	0.0	-239	-80.2	369	0.1
Foreign exchange (gain)/loss	2,439	0.6	-2,720	-0.6	-5,159	-211.5	-330	-0.1
Other expenses	74,259	18.7	84,810	17.2	10,551	14.2	104,646	19.1
Total Expenses	287,223	72.4	339,552	69.0	52,328	18.2	399,046	72.8
Profit before tax	117,922	29.7	156,929	31.9	39,007	33.1	159,218	29.1
Income tax expense	23,526	5.9	31,755	6.5	8,229	35.0	33,997	6.2
Profit for the term from all operations	94,396	23.8	125,175	25.4	30,779	32.6	125,221	22.9
Other comprehensive income:								
Items that will not be reclassified subsequently to profit or loss	650		-631		-1,281	—	8,363	
Remeasurements of the net defined benefit liability(asset)	2		-0		-2	—	280	
Income tax relating to components of other comprehensive income	-205		193		398	—	-2,562	
Total Items that will not be reclassified subsequently to profit or loss	446		-438		-884	—	6,081	
Items that may be reclassified subsequently to profit or loss								
Exchange differences on translation of foreign operations	-4,501		13,262		17,763	—	21,093	
Share of other comprehensive income of associates	-166		46		212	—	-144	
Income tax relating to components of other comprehensive income	-69		-39		29	—	-78	
Total Items that may be reclassified subsequently to profit or loss	-4,736		13,269		18,005	—	20,871	
Total other comprehensive income	-4,290		12,831		17,121	—	26,952	
Total comprehensive income for the half year	90,106		138,005		47,900	53.2	152,173	
Profit attributable to :								
Owners of the Company	94,428	23.8	125,085	25.4	30,657	32.5	125,446	22.9
Non-controlling interests	-32	-0.0	89	0.0	122	—	-225	-0.0
Total	94,396	23.8	125,175	25.4	30,779	32.6	125,221	22.9
Total comprehensive income attributable to :								
Owners of the Company	89,925		137,756		47,831	53.2	151,984	
Non-controlling interests	180		249		69	—	188	
Total	90,106		138,005		47,900	53.2	152,173	
Basic earnings/(loss) per share (yen)								
Continuing operations	252.17		339.04		86.87		335.77	
Discontinued operations	—		—		—		—	
Basic earnings per share (yen)	252.17		339.04		86.87		335.77	
Diluted earnings/(loss) per share (yen)								
Continuing operations	251.75		338.63		86.88		335.25	
Discontinued operations	—		—		—		—	
Diluted earnings per share (yen)	251.75		338.63		86.88		335.25	

Notes:

1. Effect of exchange rate change on net sales and incomes ("2021A" is the actual value of this period. "2021 B" is the nominal value of this period which temporarily exchanged by the currency rate of the same period last year. unit : millions of Yen)

	2021B	2021A	Influences	Real change	(%)
Sales	471,459	491,872	20,413	74,932	18.9%
Profit before tax	152,515	156,929	4,414	34,593	29.3%
Profit for the term	121,441	125,175	3,733	27,045	28.7%

		For the nine months ended		
		Dec. 31, 2020	Dec. 31, 2021	Variance(%)
2. Average rates of major foreign currencies				
US\$	Yen	105.54	111.45	-5.6%
Euro	Yen	122.61	130.96	-6.8%
Thai Baht	Yen	3.39	3.41	-0.6%

(4) Segment Information

<Overview of major products and services of reportable segments>

The reportable segments are constituent units of the Group for which separate financial information is obtained and examined on a regular basis by the Board of Directors, the chief operation decision maker, to determine the allocation of management resources and evaluate the business performance.

In accordance with its management philosophy, the Group has categorized "life and culture" and "information technology" as its business domains. To achieve sustainable growth in corporate value in these business domains, the Group has been making decisions on the allocation of management resources and monitoring the operating results.

As a result, the Group consists of three reportable business segments: the Life Care business, the Information Technology business and Other business, which are consistent with the above business domains.

In the Life Care business, the Group produces and sells health care related products that are used in the healthcare and medical sectors and medical related products, including medical equipment and medical materials that are used in medical treatments. In operating this business, it is typically required to obtain approvals and permissions of the relevant authorities in Japan and other countries, and sophisticated technologies and highly reliable quality control systems represent the critical elements for operating this business.

In the Information Technology business, the Group produces and sells parts and components indispensable for digital devices in the information and communication sector, including electronics related products that are essential for the modern digital information and communication technologies, and imaging related products that are necessary to import pictures and video images as digital information based on optical technologies.

Other business mainly includes the business that provides speech synthesis software and information system services as well as new businesses.

The main products and services for each "reportable segment" described above are as follows:

Reportable Segment		Major Products and Services
Life Care	Health care related products	Eyeglass lenses, Contact lenses, etc.
	Medical related products	Endoscopes, Medical accessories, Automated endoscope reprocessors, Intraocular lenses, Ophthalmic medical devices, Artificial bone, Metallic implants for orthopedics, etc.
Information Technology	Electronics related products	Photomasks and Maskblanks for semiconductors, Photomasks for flat-panel displays (FPDs) Glass disks for hard disk drives (HDDs), etc.
	Imaging related products	Optical lenses, Optical glasses, Laser equipment, Light source, etc.
Other		Speech synthesis software, Design of information systems, etc.

1. Segment revenues and results

(Millions of Yen)

For the nine months ended Dec. 31, 2020	Life Care	Information Technology	Other	Total	Adjustments	All operations
Revenue						
Revenue from external customers	246,511	146,249	3,767	396,527	—	396,527
Inter-segment	89	24	814	927	-927	—
Total	246,600	146,273	4,581	397,454	-927	396,527
Segment profit before tax	48,796	67,928	561	117,285	637	117,922
Segment profit before tax ratio	19.8%	46.4%	12.2%	29.5%	—	29.7%
Ref: Profit from ordinary operating activities	52,178	70,441	595	123,213	-2,500	120,714
% of revenue	21.2%	48.2%	13.0%	31.0%	—	30.4%

For the nine months ended Dec. 31, 2021	Life Care	Information Technology	Other	Total	Adjustments	All operations
Revenue						
Revenue from external customers	301,419	186,065	4,387	491,872	—	491,872
Inter-segment	2	74	817	893	-893	—
Total	301,421	186,140	5,204	492,765	-893	491,872
Segment profit before tax	66,735	92,339	660	159,734	-2,805	156,929
Segment profit before tax ratio	22.1%	49.6%	12.7%	32.4%	—	31.9%
Profit from ordinary operating activities	63,601	90,929	736	155,266	-3,077	152,189
% of revenue	21.1%	48.8%	14.1%	31.5%	—	30.9%

Ref : Difference between the results of the year under review and the same period the previous year is as follows:

	Life Care	Information Technology	Other	Total	Adjustments	All operations
Variance						
Revenue from external customers	54,908	39,816	620	95,345	—	95,345
Variance	22.3%	27.2%	16.5%	24.0%	—	24.0%
Inter-segment	-87	51	2	-34	34	—
Total	54,821	39,867	623	95,311	34	95,345
Segment profit before tax	17,939	24,410	99	42,449	-3,442	39,007
Variance	36.8%	35.9%	17.7%	36.2%	—	33.1%
Profit from ordinary operating activities	11,423	20,488	141	32,052	-577	31,475
Variance	21.9%	29.1%	23.7%	26.0%	23.1%	26.1%

Note: Effect of Exchange Rate Change on Net Sales and Incomes ("2021A" is the actual value of this period. "2021 B" is the nominal value of this period which temporarily exchanged by the currency rate of the same period the previous year. unit : millions of Yen)

	2021 B	2021 A	Influences	Real change	(%)
Life Care					
Revenue from external customers	287,648	301,419	13,771	41,137	16.7%
Profit from ordinary operating activities	62,283	63,601	1,318	10,105	19.4%
Segment profit before tax ratio	65,104	66,735	1,632	16,308	33.4%
Information Technology					
Revenue from external customers	179,549	186,065	6,517	33,300	22.8%
Profit from ordinary operating activities	88,185	90,929	2,744	17,745	25.2%
Segment profit before tax ratio	89,522	92,339	2,816	21,594	31.8%

2. Revenue from major products and services

Revenue from external customers

(Millions of Yen)

	For the nine month ended				Variance		For the year ended	
	Dec. 31, 2020		Dec. 31, 2021				Mar.31 2021	
	Amount	(%)	Amount	(%)	Amount	(%)	Amount	(%)

Revenue from all operations

Life Care	246,511	62.2	301,419	61.3	54,908	22.3	341,801	62.4
Health care related products	181,153	[73.5]	221,638	[73.5]	40,485	22.3	251,626	[73.6]
Medical related products	65,358	[26.5]	79,781	[26.5]	14,424	22.1	90,175	[26.4]
Information Technology	146,249	36.9	186,065	37.8	39,816	27.2	200,965	36.7
Electronics related products	125,264	[85.7]	155,807	[83.7]	30,543	24.4	171,887	[85.5]
Imaging related products	20,985	[14.3]	30,258	[16.3]	9,273	44.2	29,078	[14.5]
Other	3,767	0.9	4,387	0.9	620	16.5	5,154	0.9
Corporate (including R&D)	-	-	-	-	-	-	-	-
Total revenue from all operations	396,527	100.0	491,872	100.0	95,345	24.0	547,921	100.0

Notes 1. Figures in [] are percentages of each segment.

Notes 2. Effect of Exchange Rate Change on Net Sales and Incomes ("2021A" is the actual value of this period. "2021B" is the nominal value of this period which temporarily exchanged by the currency rate of the same period last year. unit : millions of Yen)

	2021B	2021A	Influences	Real change	(%)
Life Care	287,648	301,419	13,771	41,137	16.7%
Health care related products	212,144	221,638	9,494	30,991	17.1%
Medical related products	75,504	79,781	4,277	10,147	15.5%
Information Technology	179,549	186,065	6,517	33,300	22.8%
Electronics related products	151,007	155,807	4,800	25,742	20.6%
Imaging related products	28,542	30,258	1,716	7,557	36.0%

3. Information about geographical areas

Revenue from external customers

(Millions of Yen)

	For the nine month ended				Variance		For the year ended	
	Dec. 31, 2020		Dec. 31, 2021				Mar.31 2021	
	Amount	(%)	Amount	(%)	Amount	(%)	Amount	(%)

Revenue from all operations

Total revenue from all operations	396,527	100.0	491,872	100.0	95,345	24.0	547,921	100.0
Japan	106,542	26.9	123,152	25.0	16,610	15.6	144,680	26.4
Americas	56,264	14.2	72,948	14.8	16,684	29.7	80,150	14.6
Europe	78,661	19.8	97,576	19.8	18,915	24.0	107,909	19.7
Asia/Oceania	151,229	38.1	192,670	39.2	41,441	27.4	209,560	38.2
Others	3,831	1.0	5,525	1.1	1,695	44.2	5,623	1.0

Note: Geographical areas are based on the location of customers.

<Reference>

Supplementary data for 3rd Quarter aggregated : from April 1 to December 31, 2021

The breakdown of changes in revenue and profit before tax

(Millions of Yen)

	FY2020	FY2021	Variance	Variance	
				Foreign exchange	Others
Revenue	396,527	491,872	95,345	20,413	74,932
Life Care	246,511	301,419	54,908	13,771	41,137
Health care related products	181,153	221,638	40,485	9,494	30,991
Medical related products	65,358	79,781	14,424	4,277	10,147
Information Technology	146,249	186,065	39,816	6,517	33,300
Electronics related products	125,264	155,807	30,543	4,800	25,742
Imaging related products	20,985	30,258	9,273	1,716	7,557
Profit from ordinary operating activities	120,714	152,189	31,475	4,021	27,454
Life Care	52,178	63,601	11,423	1,318	10,105
Information Technology	70,441	90,929	20,488	2,744	17,745
Other, adjustment (Corporate)	-1,905	-2,340	-436	-40	-396
Profit before tax	117,922	156,929	39,007	4,414	34,593
Life Care	48,796	66,735	17,939	1,632	16,308
Information Technology	67,928	92,339	24,410	2,816	21,594
Other, adjustment (Corporate)	1,198	-2,145	-3,342	-34	-3,308

<All operations ~ Adjustments to "Profit from ordinary operating activities">

	All operations		
	FY2020	FY2021	Variance
Profit before tax	117,922	156,929	39,007
Adjustments	-2,792	4,740	7,532
Finance income	1,884	1,246	-638
Finance costs	-1,449	-1,222	228
Share of loss of associates	-298	-59	239
Foreign exchange (gain)/loss	-2,439	2,720	5,159
Impairment losses	-3,089	-174	2,915
Others	2,600	2,229	-371
Profit from ordinary operating activities	120,714	152,189	31,475

<Segment ~ Adjustments to "Profit from ordinary operating activities">

	Life Care			Information Technology			Other, adjustment (Corporate)		
	FY2020	FY2021	Variance	FY2020	FY2021	Variance	FY2020	FY2021	Variance
Profit before tax	48,796	66,735	17,939	67,928	92,339	24,410	1,198	-2,145	-3,342
Adjustments	-3,382	3,135	6,517	-2,512	1,410	3,922	3,102	196	-2,907
Finance income	231	234	3	498	408	-90	1,155	604	-551
Finance costs	-849	-747	102	-286	-183	103	-315	-291	23
Share of loss of associates	61	87	26	4	2	-2	-363	-148	215
Foreign exchange (gain)/loss	-1,377	1,882	3,259	-1,463	1,176	2,639	401	-338	-739
Impairment losses	-3,047	-174	2,873	-42	-	42	-	-	-
Others	1,599	1,853	254	-1,222	8	1,231	2,223	368	-1,855
Profit from ordinary operating activities	52,178	63,601	11,423	70,441	90,929	20,488	-1,905	-2,340	-436

3. Projected Results for the Full Year (All Operations)

(Year ending Mar. 31, 2022)

	<u>Millions of Yen</u>		variance (%)
	<u>Year ended/ending</u>		
	Mar. 31, 2021	Mar. 31, 2022E	
Revenue	547,921	655,000	19.5
Profit before tax	159,218	205,000	28.8
Profit for the term	125,221	163,000	30.2
Profit attributable to owners of the Company	125,446	163,000	29.9
Basic earnings per share (Yen)	335.77	441.80	106.03

Ref: for the 4th quarter

1. Year-on-year comparison

	<u>Millions of Yen</u>		variance (%)
	<u>Three months ended/ending</u>		
	Mar. 31, 2021	Mar. 31, 2022E	
Revenue	151,394	163,128	7.8
Profit before tax	41,296	48,071	16.4
Profit for the term	30,825	37,825	22.7
Profit attributable to owners of the Company	31,017	37,915	22.2
Basic earnings per share (Yen)	83.61	102.76	19.15

2. Quarter-on-quarter comparison

	<u>Millions of Yen</u>		variance (%)
	<u>Three months ended/ending</u>		
	Dec. 31, 2021	Mar. 31, 2022E	
Revenue	171,270	163,128	-4.8
Profit before tax	51,922	48,071	-7.4
Profit for the term	40,901	37,825	-7.5
Profit attributable to owners of the Company	40,861	37,915	-7.2
Basic earnings per share (Yen)	110.75	102.76	-7.99

Notes:

To calculate expected profit for the term per share, expected profit for the term is divided by expected average number of shares through the term.

These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to differ materially from that anticipated in these statements. These factors include changes in economic conditions, trends in our major markets, or currency exchange rates.