

**Summary of Consolidated Financial Results
for the First Three Quarters of the Fiscal Year Ending March 31, 2022
[Japan GAAP]**

Prepared in accordance with accounting principles generally accepted in Japan
Translated from the original Japanese-language document

February 4, 2022

Daifuku Co., Ltd.

Stock code: 6383, First Section of Tokyo Stock Exchange

URL: www.daifuku.com/jp

Representative: Hiroshi Geshiro, President and CEO

Contact: Tetsuya Hibi, Corporate Officer, Finance and Accounting Division Manager

Tel: +81-6-6472-1261

Scheduled date for filing quarterly financial report: February 7, 2022

Scheduled date of commencing dividend payment: -

Quarterly earnings supplementary materials: Yes

Quarterly earnings presentation: Yes (for institutional investors and securities analysts)

Note: Figures are rounded down to the nearest one million yen.

1. Consolidated Financial Results for the First Three Quarters of Fiscal 2021

(April 1, 2021 - December 31, 2021)

(1) Operating results

(Figures in percentages denote the year-on-year change)

	Net sales		Operating income		Ordinary income		Net income attributable to shareholders of the parent company	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Fiscal 2021 3Qs	369,480	6.5	32,993	9.7	33,940	9.7	23,855	8.0
Fiscal 2020 3Qs	346,770	8.8	30,067	4.0	30,937	4.8	22,084	1.3

Note: Comprehensive income

Fiscal 2021 3Qs: 30,573 million yen 41.9%

Fiscal 2020 3Qs: 21,550 million yen 13.5%

	Net income per share	Diluted net income per share
	Yen	Yen
Fiscal 2021 3Qs	189.30	—
Fiscal 2020 3Qs	175.33	—

(2) Financial position

	Total assets	Net assets	Equity ratio
	Million yen	Million yen	%
Fiscal 2021 Q3	475,413	281,889	58.1
Fiscal 2020	445,456	262,012	57.7

Reference: Shareholders' equity

Fiscal 2021 Q3: 276,438 million yen

Fiscal 2020: 257,060 million yen

2. Dividends

	Dividend per share				
	Q1-end	Q2-end	Q3-end	FY-end	Annual
	Yen	Yen	Yen	Yen	Yen
Fiscal 2020	—	30.00	—	50.00	80.00
Fiscal 2021	—	35.00	—		
Fiscal 2021 (forecast)				55.00	90.00

Note: Revisions to the latest dividend forecast: Yes

3. Consolidated Earnings Forecast for Fiscal 2021

(April 1, 2021 - March 31, 2022)

(Figures in percentages denote the year-on-year change)

	Net sales		Operating income		Ordinary income		Net income attributable to shareholders of the parent company		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full-year	505,000	6.6	48,500	8.8	50,000	9.1	35,500	9.6	281.71

Note: Revisions to the latest consolidated earnings forecast: Yes

Notes:

- (1) Changes in significant subsidiaries that affected the scope of consolidation during the period: None
- (2) Adoption of specific accounting methods for preparing the quarterly consolidated financial statements: None
- (3) Changes in accounting policies, accounting estimates, and restatement
 - 1) Changes in accounting policies resulting from the revision of the accounting standards and other regulations: Yes
 - 2) Changes in accounting policies other than 1): None
 - 3) Changes in accounting estimates: None
 - 4) Restatement: None
- (4) Number of shares issued (Common stock)
 - 1) Number of shares issued including treasury stock at the end of the period
Fiscal 2021 Q3: 126,610,077 shares
Fiscal 2020: 126,610,077 shares
 - 2) Number of treasury stock at the end of the period
Fiscal 2021 Q3: 592,525 shares
Fiscal 2020: 604,068 shares
 - 3) Average number of shares during the period (cumulative from the beginning of the fiscal year)
Fiscal 2021 3Qs: 126,016,250 shares
Fiscal 2020 3Qs: 125,955,508 shares

Note: The number of treasury stock at the end of the period includes shares owned by the Board Benefit Trust (BBT). The number of treasury stock at the end of the third quarter of the fiscal year ending March 31, 2022 includes 106,500 shares owned by the BBT. The number of treasury stock at the end of the fiscal year ended March 31, 2021 included 119,200 shares owned by the BBT.

These quarterly consolidated financial statements are not subject to audit through the certified public accountant or an auditing firm.

Disclaimer

The consolidated earnings forecast contained in this document is based on information available to management at the present time and certain assumptions judged to be rational. As such, actual sales and income may differ from this forecast due to uncertain factors present in the forecast or future changes in business circumstances.

Earnings supplementary materials are available at the [TDnet](#) and our website: www.daifuku.com/ir.

Consolidated Financial Statements

(1) Consolidated balance sheets

(Million yen)

	FY2020 (ended March 31, 2021)	FY2021 Q3 (ended December 31, 2021)
ASSETS		
Current assets:		
Cash on hand and in banks	94,167	110,312
Notes receivable, accounts receivable from completed construction contracts and other	211,906	—
Notes receivable, accounts receivable from completed construction contracts and other, and contract assets	—	211,524
Merchandise and finished goods	6,355	6,655
Costs incurred on uncompleted construction contracts and other	13,670	15,241
Raw materials and supplies	16,325	22,298
Other current assets	8,749	12,328
Allowance for doubtful accounts	(571)	(588)
Total current assets	350,604	377,771
Non-current assets:		
Property, plant and equipment	49,547	53,040
Intangible assets		
Goodwill	4,212	4,015
Other	5,803	5,950
Total intangible assets	10,015	9,966
Investments and other assets		
Other	35,454	34,697
Allowance for doubtful accounts	(165)	(63)
Total investments and other assets	35,289	34,634
Total non-current assets	94,852	97,641
Total assets	445,456	475,413
LIABILITIES		
Current liabilities:		
Notes and accounts payable and construction contracts payable	43,778	51,425
Electronically recorded obligations - operating	20,169	25,505
Short-term borrowings and current portion of long-term borrowings	15,543	19,885
Income taxes payable	9,907	2,625
Advances received on uncompleted construction contracts and other	34,263	—
Contract liabilities	—	44,350
Provision for losses on construction contracts	343	1,088
Other current liabilities	25,172	24,450
Total current liabilities	149,178	169,331

(Million yen)

	FY2020 (ended March 31, 2021)	FY2021 Q3 (ended December 31, 2021)
Non-current liabilities:		
Long-term borrowings	19,600	10,412
Liabilities for retirement benefits	7,674	7,389
Other reserves	351	412
Other non-current liabilities	6,639	5,977
Total non-current liabilities	34,265	24,192
Total liabilities	183,443	193,523
NET ASSETS		
Shareholders' equity:		
Common stock	31,865	31,865
Capital surplus	21,980	21,974
Retained earnings	202,377	215,586
Treasury stock	(941)	(898)
Total shareholders' equity	255,282	268,528
Accumulated other comprehensive income:		
Net unrealized gain (loss) on securities	4,376	4,297
Deferred gain (loss) on hedges	(260)	(212)
Foreign currency translation adjustments	(1,425)	4,725
Accumulated adjustments on retirement benefits	(912)	(900)
Total accumulated other comprehensive income	1,778	7,910
Non-controlling interests	4,952	5,451
Total net assets	262,012	281,889
Total liabilities and net assets	445,456	475,413

(2) Consolidated statements of income and comprehensive income

(Million yen)

	FY2020 3Qs (April 1, 2020 - December 31, 2020)	FY2021 3Qs (April 1, 2021 - December 31, 2021)
Net sales	346,770	369,480
Cost of sales	284,049	304,386
Gross profit	62,721	65,094
Selling, general and administrative expenses:		
Selling expenses	12,150	11,044
General and administrative expenses	20,502	21,056
Total selling, general and administrative expenses	32,653	32,100
Operating income	30,067	32,993
Other income:		
Interest income	276	257
Dividend income	410	383
Foreign exchange gains	213	—
Rent income	164	170
Subsidy income	57	337
Other	410	311
Total other income	1,532	1,460
Other expenses:		
Interest expenses	500	284
Foreign exchange losses	—	195
Other	162	33
Total other expenses	662	513
Ordinary income	30,937	33,940
Extraordinary income:		
Insurance claim income	—	212
Other	54	76
Total extraordinary income	54	289
Extraordinary loss:		
Loss on disposal or sales of property, plant and equipment	179	223
Extra retirement payments	—	223
Settlement package	235	—
Other	0	22
Total extraordinary loss	415	469
Income before income taxes	30,576	33,760
Income taxes - current	9,557	8,963
Income taxes - deferred	(1,325)	492
Total income taxes	8,231	9,456
Net income	22,344	24,303
Net income attributable to:		
Shareholders of the parent company	22,084	23,855
Non-controlling interests	260	448

(Million yen)

	FY2020 3Qs (April 1, 2020 - December 31, 2020)	FY2021 3Qs (April 1, 2021 - December 31, 2021)
Other comprehensive income		
Net unrealized gain (loss) on securities	1,499	(77)
Deferred gain (loss) on hedges	(43)	48
Foreign currency translation adjustments	(2,969)	6,273
Retirement benefits reserves adjustments	708	1
Share of other comprehensive income (loss) of affiliates accounted for using the equity method	10	23
Total other comprehensive income (loss)	(793)	6,269
Comprehensive income:	21,550	30,573
Comprehensive income (loss) attributable to:		
Shareholders of the parent company	21,313	29,987
Non-controlling interests	237	586

(3) Consolidated statements of cash flows

(Million yen)

	FY2020 3Qs (April 1, 2020 - December 31, 2020)	FY2021 3Qs (April 1, 2021 - December 31, 2021)
Cash flows from operating activities:		
Income before income taxes and non-controlling interests	30,576	33,760
Depreciation	4,648	5,344
Interest and dividend income	(686)	(641)
Interest expenses	500	284
Decrease (increase) in notes and accounts receivable	1,980	—
Decrease (increase) in notes and accounts receivables and contract assets	—	7,275
Decrease (increase) in inventories	(6,687)	(6,870)
Increase (decrease) in notes and accounts payables	(7,866)	9,835
Increase (decrease) in advances received on uncompleted contracts	(946)	—
Increase (decrease) in contract liabilities	—	5,120
Other, net	8,010	(1,703)
Subtotal	29,528	52,406
Interest and dividend received	687	630
Interest paid	(510)	(335)
Income taxes refund (paid)	(2,688)	(16,355)
Other, net	201	729
Net cash provided by (used in) operating activities	27,218	37,075
Cash flows from investing activities:		
Payments for purchase of property, plant and equipment	(5,749)	(6,674)
Proceeds from sales of property, plant and equipment	13	50
Proceeds from sales of investments in securities	87	65
Payments for purchase of investments in securities	(23)	(24)
Other, net	(195)	66
Net cash provided by (used in) investing activities	(5,868)	(6,516)

(Million yen)

	FY2020 3Qs (April 1, 2020 - December 31, 2020)	FY2021 3Qs (April 1, 2021 - December 31, 2021)
Cash flows from financing activities:		
Increase (decrease) in short-term borrowings, net	16,129	(5,860)
Repayment of long-term borrowings	(377)	—
Payments for purchase of treasury stock	(15)	(11)
Payments of cash dividends	(9,462)	(10,723)
Other, net	(400)	(885)
Net cash provided by (used in) financing activities	5,874	(17,482)
Effect of exchange rate change on cash and cash equivalents	(2,002)	2,713
Net increase (decrease) in cash and cash equivalents	25,221	15,789
Cash and cash equivalents at beginning of period	70,883	94,079
Increase (decrease) in cash and cash equivalents resulting from changes in scope of consolidation	772	412
Cash and cash equivalents at end of period	96,878	110,281