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## Consolidated Financial Results for the Nine Months Ended December 31, 2021 [Japanese GAAP]



February 8, 2022

Company name: HAZAMA ANDO CORPORATION  
 Stock exchange listing: Tokyo Stock Exchange  
 Code number: 1719  
 URL: <https://www.ad-hzm.co.jp/>  
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 Scheduled date of filing quarterly securities report: February 8, 2022  
 Scheduled date of commencing dividend payments: —  
 Availability of supplementary briefing material on quarterly financial results: No  
 Schedule of quarterly financial results briefing session: No

(Amounts of less than one million yen are rounded down.)

### 1. Consolidated Financial Results for the Nine Months Ended December 31, 2021 (April 1, 2021 to December 31, 2021)

(1) Consolidated Operating Results (% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Nine months ended								
December 31, 2021	245,145	(6.8)	18,981	(4.0)	18,674	2.0	13,070	4.5
December 31, 2020	263,051	(2.3)	19,762	16.9	18,314	11.6	12,507	13.3

(Note) Comprehensive income: Nine months ended December 31, 2021: ¥12,342 million [(9.3)%]

Nine months ended December 31, 2020: ¥13,614 million [14.8%]

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
Nine months ended		
December 31, 2021	72.06	72.05
December 31, 2020	64.92	64.91

### (2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
	Million yen	Million yen	%
As of December 31, 2021	274,829	143,409	51.9
As of March 31, 2021	339,387	146,676	43.0

(Reference) Equity: As of December 31, 2021: ¥142,673 million

As of March 31, 2021: ¥145,915 million

## 2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
Fiscal year ended March 31, 2021	Yen —	Yen 15.00	Yen —	Yen 15.00	Yen 30.00
Fiscal year ending March 31, 2022	—	20.00	—		
Fiscal year ending March 31, 2022 (Forecast)				20.00	40.00

(Note) Revision to the forecast for dividends announced most recently: No

## 3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2022 (April 1, 2021 to March 31, 2022)

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share	
Full year	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen	
	339,000	(3.7)	24,900	(9.0)	23,400	(9.6)	15,800	(8.1)	87.78	

(Note) Revision to the financial results forecast announced most recently: Yes

### \* Notes:

- (1) Changes in significant subsidiaries during the nine months ended December 31, 2021 (changes in specified subsidiaries resulting in changes in scope of consolidation): No
- (2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: Yes
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
  - 1) Changes in accounting policies due to the revision of accounting standards: Yes
  - 2) Changes in accounting policies other than 1) above: No
  - 3) Changes in accounting estimates: No
  - 4) Retrospective restatement: No
- (4) Total number of issued shares (common shares)
  - 1) Total number of issued shares at the end of the period (including treasury shares):
    - December 31, 2021: 181,021,197 shares
    - March 31, 2021: 200,343,397 shares
  - 2) Total number of treasury shares at the end of the period:
    - December 31, 2021: 5,190,207 shares
    - March 31, 2021: 13,818,561 shares
  - 3) Average number of shares during the period:
    - Nine months ended December 31, 2021: 181,394,873 shares
    - Nine months ended December 31, 2020: 192,654,680 shares

The Company has adopted a performance-linked stock remuneration plan using a trust. The Company's shares held by the trust (639,519 shares) are included in the total number of treasury shares at the end of the period and the average number of shares during the period is calculated and stated taking into account shares held by the trust.

### \* Explanation of the proper use of financial results forecast and other notes

- (1) The earnings forecasts and other forward-looking statements herein are based on information currently available to the Company and certain assumptions deemed reasonable. Actual results may differ significantly due to a wide range of factors.

# 1. Quarterly Consolidated Financial Statements

## (1) Quarterly Consolidated Balance Sheets

(Million yen)

	As of March 31, 2021	As of December 31, 2021
<b>Assets</b>		
Current assets		
Cash and deposits	129,317	41,168
Notes receivable, accounts receivable from completed construction contracts and other	121,461	139,654
Costs on construction contracts in progress	5,593	5,014
Other inventories	8,823	8,577
Other	9,023	14,297
Allowance for doubtful accounts	(12)	(14)
<b>Total current assets</b>	<b>274,206</b>	<b>208,697</b>
Non-current assets		
Property, plant and equipment		
Land	15,799	15,811
Other, net	13,755	13,491
<b>Total property, plant and equipment</b>	<b>29,555</b>	<b>29,303</b>
Intangible assets	1,505	1,477
Investments and other assets		
Investment securities	21,697	20,857
Deferred tax assets	7,819	8,082
Other	4,605	6,412
Allowance for doubtful accounts	(1)	(1)
<b>Total investments and other assets</b>	<b>34,120</b>	<b>35,350</b>
<b>Total non-current assets</b>	<b>65,181</b>	<b>66,131</b>
<b>Total assets</b>	<b>339,387</b>	<b>274,829</b>

(Million yen)

	As of March 31, 2021	As of December 31, 2021
<b>Liabilities</b>		
Current liabilities		
Notes payable, accounts payable for construction contracts and other	70,624	41,108
Short-term borrowings	16,312	17,107
Current portion of bonds	291	291
Advances received on construction contracts in progress	27,385	16,705
Provision for warranties for completed construction	2,129	1,533
Provision for bonuses	2,595	651
Provision for loss on construction contracts	1,248	663
Provision for loss on damage due to fire	5,996	4,509
Other	47,176	33,363
Total current liabilities	173,761	115,935
Non-current liabilities		
Bonds payable	400	254
Long-term borrowings	8,271	9,541
Deferred tax liabilities	37	35
Retirement benefit liability	8,857	3,933
Provision for environmental measures	139	138
Provision for management board incentive plan trust	116	185
Other	1,127	1,394
Total non-current liabilities	18,949	15,484
Total liabilities	192,710	131,419
<b>Net assets</b>		
Shareholders' equity		
Share capital	17,006	17,006
Capital surplus	19,919	17,058
Retained earnings	115,086	109,525
Treasury shares	(10,187)	(4,299)
Total shareholders' equity	141,824	139,290
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	3,754	3,010
Foreign currency translation adjustment	55	54
Remeasurements of defined benefit plans	281	317
Total accumulated other comprehensive income	4,091	3,382
Share acquisition rights	3	0
Non-controlling interests	758	736
Total net assets	146,676	143,409
Total liabilities and net assets	339,387	274,829

(2) Quarterly Consolidated Statements of Income and Comprehensive Income  
(Quarterly Consolidated Statements of Income)  
(Nine Months Ended December 31)

(Million yen)

	For the nine months ended December 31, 2020	For the nine months ended December 31, 2021
<b>Net sales</b>		
Net sales of completed construction contracts	249,767	227,195
Sales in other businesses	13,283	17,949
<b>Total net sales</b>	<b>263,051</b>	<b>245,145</b>
<b>Cost of sales</b>		
Cost of sales of completed construction contracts	217,100	195,946
Cost of sales in other businesses	10,767	15,165
<b>Total cost of sales</b>	<b>227,867</b>	<b>211,112</b>
<b>Gross profit</b>		
Gross profit on completed construction contracts	32,667	31,248
Gross profit - other business	2,516	2,784
<b>Total gross profit</b>	<b>35,183</b>	<b>34,032</b>
<b>Selling, general and administrative expenses</b>	<b>15,421</b>	<b>15,051</b>
<b>Operating profit</b>	<b>19,762</b>	<b>18,981</b>
<b>Non-operating income</b>		
Dividend income	154	140
Late charges income	—	166
Gain on extinguishment of debt	23	147
Other	106	123
<b>Total non-operating income</b>	<b>284</b>	<b>578</b>
<b>Non-operating expenses</b>		
Interest expenses	250	236
Foreign exchange losses	153	141
Other	1,329	506
<b>Total non-operating expenses</b>	<b>1,732</b>	<b>884</b>
<b>Ordinary profit</b>	<b>18,314</b>	<b>18,674</b>
<b>Extraordinary income</b>		
Subsidy income	354	—
Gain on sales of non-current assets	10	—
Gain on sales of investment securities	160	221
<b>Total extraordinary income</b>	<b>525</b>	<b>221</b>
<b>Extraordinary losses</b>		
Loss on damage due to fire	21	20
Loss on tax purpose reduction entry of non-current assets	354	—
Loss on sales of non-current assets	—	18
Loss on retirement of non-current assets	15	12
Loss on valuation of investment securities	26	24
Loss on litigation	66	18
<b>Total extraordinary losses</b>	<b>483</b>	<b>94</b>
<b>Profit before income taxes</b>	<b>18,356</b>	<b>18,801</b>
<b>Income taxes</b>	<b>5,873</b>	<b>5,729</b>
<b>Profit</b>	<b>12,483</b>	<b>13,072</b>
<b>Profit (loss) attributable to non-controlling interests</b>	<b>(24)</b>	<b>1</b>
<b>Profit attributable to owners of parent</b>	<b>12,507</b>	<b>13,070</b>

(Quarterly Consolidated Statements of Comprehensive Income)

(Nine Months Ended December 31)

(Million yen)

	For the nine months ended December 31, 2020	For the nine months ended December 31, 2021
Profit	12,483	13,072
Other comprehensive income		
Valuation difference on available-for-sale securities	1,086	(744)
Foreign currency translation adjustment	(151)	(22)
Remeasurements of defined benefit plans	195	36
Total other comprehensive income	1,131	(730)
Comprehensive income	13,614	12,342
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	13,707	12,361
Comprehensive income attributable to non-controlling interests	(93)	(19)

(Change in accounting policy)

(Application of “Accounting Standard for Revenue Recognition”, etc.)

The Company has adopted ASBJ Statement No.29, “Accounting Standard for Revenue Recognition” (March 31, 2020) (hereinafter referred to as “The Accounting Standard”), etc. since the beginning of the consolidated first quarter; and recognizes revenue at the amount expected to be received in exchange for the goods or services when control over the promised goods or services is transferred to the customer. The Company had previously adopted percentage of completion method for recognizing revenue from construction contracts when the outcome of the progress part of the construction was deemed certain ; otherwise the completed contract method is adopted; thereby however, the Company has changed it to the method which recognizes revenue over a period of time as the performance obligation to transfer the goods or services to the customer is satisfied when control over the goods or services is transferred to the customer over a period of time. The Company measures progress related to the satisfaction of performance obligations based on the percentage of construction costs incurred by the end of each reporting period to the total expected construction costs. If it is impossible to estimate reasonably the progress of satisfaction of the performance obligation, but probable that the costs incurred will be recovered, the Company recognizes revenue using “the cost recovery method”. For construction contracts where the period from the date of the contract commencement to the date when the performance obligation is expected to be fully satisfied is very short, the Company applies the alternative treatment; and recognizes revenue when the performance obligation is fully satisfied, instead of recognizing revenue a period of time. This change in accounting policy has been applied retrospectively in principle; and financial statements for the previous quarterly and previous consolidated fiscal year have been adjusted retrospectively. However, the following methods specified in the accounting Standard, paragraph 85 have been applied.

(1) For contracts in which almost all amounts of revenue were recognized in accordance with the previous treatment prior to the beginning of the previous fiscal year, the comparative information shall not be adjusted retrospectively.

(2) For amounts of variable consideration included in contracts in which almost all amounts of the revenue were recognized in accordance with the previous treatment prior to the beginning of the current fiscal year, the comparative information shall be adjusted retrospectively using the amount at the time when the uncertainty regarding the amount of the variable consideration is resolved.

(3) For contracts which began and ended during the previous fiscal year, the quarterly consolidated financial statements for the previous fiscal year shall not be adjusted retrospectively.

As a result, net sales for the consolidated cumulative third quarter of the previous fiscal year increased by ¥123 million, cost of sales increased by ¥125 million, and operating income, ordinary income, and income before income taxes decreased by ¥1 million, respectively, compared with those before the retrospective application. In addition, the balance of retained earnings at the beginning of the previous fiscal year increased by ¥0 million, as the cumulative effect was reflected in net assets at the beginning of the previous fiscal year.

(Accounting Standard for Fair Value Measurement.)

The Company has adopted ASBJ Statement No.30” Accounting Standard for Fair Value Measurement” (July 4, 2019) (hereinafter referred to as “The Accounting Standard”), etc. since the beginning of the consolidated first quarter; and adopts the new accounting policies specified in the accounting Standard , etc. into the future in accordance with the transitional treatment specified in both the accounting Standard paragraph 19 and ASBJ Statement No.10 Accounting Standard for Financial Instruments (July 4, 2019) Paragraph 44 2. For your information, there is no impact caused by the application on the quarterly consolidated financial statements.

## 2. (Reference) Quarterly Non-Consolidated Financial Statements

### (1) Quarterly Non-Consolidated Balance Sheets

(Million yen)

	As of March 31, 2021	As of December 31, 2021
<b>Assets</b>		
Current assets		
Cash and deposits	122,029	33,128
Notes receivable, accounts receivable from completed construction contracts and other	119,669	138,658
Costs on construction contracts in progress	5,236	4,873
Other inventories	1,462	1,544
Other	8,610	13,721
Allowance for doubtful accounts	(12)	(13)
<b>Total current assets</b>	<b>256,996</b>	<b>191,913</b>
Non-current assets		
Property, plant and equipment		
Land	12,984	12,979
Other, net	10,074	10,093
<b>Total property, plant and equipment</b>	<b>23,058</b>	<b>23,073</b>
Intangible assets	1,254	1,216
Investments and other assets		
Investment securities	24,079	23,249
Deferred tax assets	7,378	7,623
Other	5,603	7,310
Allowance for doubtful accounts	(1)	(1)
<b>Total investments and other assets</b>	<b>37,060</b>	<b>38,183</b>
<b>Total non-current assets</b>	<b>61,373</b>	<b>62,472</b>
<b>Total assets</b>	<b>318,369</b>	<b>254,386</b>



(Million yen)

	As of March 31, 2021	As of December 31, 2021
<b>Liabilities</b>		
Current liabilities		
Notes payable, accounts payable for construction contracts and other	68,751	41,092
Short-term borrowings	16,226	17,021
Current portion of bonds	291	291
Advances received on construction contracts in progress	26,986	15,712
Provision for warranties for completed construction	2,128	1,531
Provision for bonuses	2,459	609
Provision for loss on construction contracts	1,248	661
Provision for loss on damage due to fire	5,996	4,509
Other	40,150	26,740
Total current liabilities	164,240	108,171
Non-current liabilities		
Bonds payable	400	254
Long-term borrowings	7,799	9,134
Provisions for retirement benefits	7,957	3,022
Provision for environmental measures	139	138
Provision for management board incentive plan trust	116	185
Other	1,066	1,051
Total non-current liabilities	17,479	13,786
Total liabilities	181,720	121,957
Net assets		
Shareholders' equity		
Share capital	17,006	17,006
Capital surplus	19,984	17,123
Retained earnings	106,133	99,623
Treasury shares	(10,187)	(4,299)
Total shareholders' equity	132,936	129,453
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	3,709	2,974
Total valuation and translation adjustments	3,709	2,974
Share acquisition rights	3	0
Total net assets	136,649	132,428
Total liabilities and net assets	318,369	254,386

(2) Quarterly Non-Consolidated Statements of Income  
(Nine Months Ended December 31)

(Million yen)

	For the nine months ended December 31, 2020	For the nine months ended December 31, 2021
<b>Net sales</b>		
Net sales of completed construction contracts	247,426	223,855
Sales in other businesses	2,758	3,562
Total net sales	250,184	227,417
<b>Cost of sales</b>		
Cost of sales of completed construction contracts	214,950	193,327
Cost of sales in other businesses	2,348	3,092
Total cost of sales	217,299	196,420
<b>Gross profit</b>		
Gross profit on completed construction contracts	32,475	30,527
Gross profit - other business	410	469
Total gross profit	32,885	30,996
Selling, general and administrative expenses	14,119	13,859
Operating profit	18,766	17,136
Non-operating income	455	852
Non-operating expenses	1,717	858
Ordinary profit	17,505	17,130
Extraordinary income	525	221
Extraordinary losses	468	74
Profit before income taxes	17,562	17,277
Income taxes	5,516	5,156
Profit	12,045	12,120

### 3. Supplementary Information

#### (1) Results for the nine months ended December 31, 2021 and forecasts for full year

##### 1. Non-consolidated

(Unit: Million yen. Rounded down to the unit)

Items		Results for the nine months ended December 31, 2020	Results for the nine months ended December 31, 2021	Results for the fiscal year ended March 31, 2021	Forecasts for the fiscal year ending March 31, 2022	
					Previous forecast (announced in May 2021)	Revised forecast
Orders received	Civil engineering	49,241	63,924	101,527	125,000	125,000
	Building construction	92,631	110,104	199,341	210,000	210,000
	Total orders received	141,872	174,029	300,869	335,000	335,000
Net sales of completed construction contracts	Civil engineering	100,780	97,597	135,976	140,000	133,000
	Building construction	146,645	126,257	192,212	200,000	177,000
	Total net sales of completed construction contracts	247,426	223,855	328,189	340,000	310,000
Gross profit on completed construction contracts	Civil engineering	17,551 [17.4%]	16,626 [17.0%]	23,303 [17.1%]	22,700 [16.2%]	22,400 [16.8%]
	Building construction	14,924 [10.2%]	13,901 [11.0%]	20,732 [10.8%]	17,900 [9.0%]	18,500 [10.5%]
	Total gross profit on completed construction contracts	32,475 [13.1%]	30,527 [13.6%]	44,035 [13.4%]	40,600 [11.9%]	40,900 [13.2%]

<b>Gross sales</b>	<b>250,184</b>	<b>227,417</b>	<b>333,067</b>	<b>350,000</b>	<b>315,500</b>
Gross profit	32,885 [13.1%]	30,996 [13.6%]	44,751 [13.4%]	41,600 [11.9%]	41,600 [13.2%]
Selling, general and administrative expenses	14,119	13,859	19,038	18,500	18,500
<b>Operating profit</b>	<b>18,766</b> [7.5%]	<b>17,136</b> [7.5%]	<b>25,712</b> [7.7%]	<b>23,100</b> [6.6%]	<b>23,100</b> [7.3%]
Non-operating income/expenses [Interest income/expenses]	(1,261) [130]	(6) [202]	(1,244) [230]	(1,000) [150]	(1,000) [150]
<b>Ordinary profit</b>	<b>17,505</b> [7.0%]	<b>17,130</b> [7.5%]	<b>24,468</b> [7.3%]	<b>22,100</b> [6.3%]	<b>22,100</b> [7.0%]
Extraordinary income/losses	56	147	(783)	—	—
Profit before income taxes	17,562 [7.0%]	17,277 [7.6%]	23,684 [7.1%]	22,100 [6.3%]	22,100 [7.0%]
Tax expenses	5,516	5,156	7,486	7,000	7,000
<b>Profit</b>	<b>12,045</b> [4.8%]	<b>12,120</b> [5.3%]	<b>16,198</b> [4.9%]	<b>15,100</b> [4.3%]	<b>15,100</b> [4.8%]

## 2. Consolidated

(Unit: Million yen. Rounded down to the unit)

Items	Results for the nine months ended December 31, 2020	Results for the nine months ended December 31, 2021	Results for the fiscal year ended March 31, 2021	Forecasts for the fiscal year ending March 31, 2022	
				Previous forecast (announced in May 2021)	Revised forecast
<b>Gross sales</b>	<b>263,051</b>	<b>245,145</b>	<b>352,146</b>	<b>372,000</b>	<b>339,000</b>
Selling, general and administrative expenses	15,421	15,051	20,808	20,300	20,300
<b>Operating profit</b>	<b>19,762</b> [7.5%]	<b>18,981</b> [7.7%]	<b>27,356</b> [7.8%]	<b>24,900</b> [6.7%]	<b>24,900</b> [7.3%]
<b>Ordinary profit</b>	<b>18,314</b> [7.0%]	<b>18,674</b> [7.6%]	<b>25,890</b> [7.4%]	<b>23,400</b> [6.3%]	<b>23,400</b> [6.9%]
<b>Profit attributable to owners of parent</b>	<b>12,507</b> [4.8%]	<b>13,070</b> [5.3%]	<b>17,188</b> [4.9%]	<b>15,800</b> [4.2%]	<b>15,800</b> [4.7%]

### (2) Non-consolidated orders received, net sales, and backlog

(Orders received for the construction business)

(Unit: Million yen, %)

Category		For the nine months ended December 31, 2020		For the nine months ended December 31, 2021		Increase/decrease		Results for the fiscal year ended March 31, 2021	
		Amount	%	Amount	%	Amount	% change	Amount	%
Domestic civil engineering	Government sector	33,991	[69.7]	46,486	[73.0]	12,494	36.8	66,969	[66.3]
	Private sector	14,811	[30.3]	17,188	[27.0]	2,376	16.0	33,978	[33.7]
	Total	48,802	34.4	63,674	36.6	14,871	30.5	100,947	33.6
Domestic building construction	Government sector	22,511	[24.7]	17,129	[17.0]	(5,381)	(23.9)	42,475	[21.7]
	Private sector	68,758	[75.3]	83,927	[83.0]	15,169	22.1	153,272	[78.3]
	Total	91,269	64.3	101,057	58.1	9,787	10.7	195,747	65.1
Domestic	Government sector	56,502	[40.3]	63,615	[38.6]	7,113	12.6	109,444	[36.9]
	Private sector	83,569	[59.7]	101,116	[61.4]	17,546	21.0	187,251	[63.1]
	Total	140,072	98.7	164,731	94.7	24,659	17.6	296,695	98.6
Overseas	Civil engineering	438	[24.4]	250	[2.7]	(188)	(43.0)	579	[13.9]
	Building construction	1,362	[75.6]	9,047	[97.3]	7,685	564.2	3,593	[86.1]
	Total	1,800	1.3	9,297	5.3	7,496	416.3	4,173	1.4
Sum total	Civil engineering	49,241	[34.7]	63,924	[36.7]	14,683	29.8	101,527	[33.7]
	Building construction	92,631	[65.3]	110,104	[63.3]	17,472	18.9	199,341	[66.3]
	Total	141,872	100.0	174,029	100.0	32,156	22.7	300,869	100.0

(Net sales for the construction business)

(Unit: Million yen, %)

Category		For the nine months ended December 31, 2020		For the nine months ended December 31, 2021		Increase/decrease		Results for the fiscal year ended March 31, 2021	
		Amount	%	Amount	%	Amount	% change	Amount	%
Domestic civil engineering	Government sector	63,490	[66.6]	57,076	[61.9]	(6,413)	(10.1)	85,010	[66.1]
	Private sector	31,802	[33.4]	35,067	[38.1]	3,264	10.3	43,690	[33.9]
	Total	95,292	38.5	92,143	41.2	(3,148)	(3.3)	128,701	39.2
Domestic building construction	Government sector	14,430	[10.4]	19,943	[16.3]	5,512	38.2	18,591	[10.2]
	Private sector	123,780	[89.6]	102,090	[83.7]	(21,690)	(17.5)	164,057	[89.8]
	Total	138,211	55.9	122,033	54.5	(16,178)	(11.7)	182,649	55.7
Domestic	Government sector	77,921	[33.4]	77,020	[36.0]	(900)	(1.2)	103,602	[33.3]
	Private sector	155,583	[66.6]	137,157	[64.0]	(18,426)	(11.8)	207,748	[66.7]
	Total	233,504	94.4	214,177	95.7	(19,327)	(8.3)	311,350	94.9
Overseas	Civil engineering	5,487	[39.4]	5,453	[56.4]	(33)	(0.6)	7,274	[43.2]
	Building construction	8,433	[60.6]	4,223	[43.6]	(4,210)	(49.9)	9,563	[56.8]
	Total	13,921	5.6	9,677	4.3	(4,243)	(30.5)	16,838	5.1
Sum total	Civil engineering	100,780	[40.7]	97,597	[43.6]	(3,182)	(3.2)	135,976	[41.4]
	Building construction	146,645	[59.3]	126,257	[56.4]	(20,388)	(13.9)	192,212	[58.6]
	Total	247,426	100.0	223,855	100.0	(23,571)	(9.5)	328,189	100.0

(Backlog for the construction business)

(Unit: Million yen, %)

Category		For the nine months ended December 31, 2020		For the nine months ended December 31, 2021		Increase/decrease		Results for the fiscal year ended March 31, 2021	
		Amount	%	Amount	%	Amount	% change	Amount	%
Domestic civil engineering	Government sector	128,320	[43.8]	129,186	[45.6]	866	0.7	139,777	[44.8]
	Private sector	164,627	[56.2]	154,028	[54.4]	(10,599)	(6.4)	171,907	[55.2]
	Total	292,948	66.5	283,215	60.3	(9,732)	(3.3)	311,684	60.0
Domestic building construction	Government sector	28,669	[23.0]	41,658	[25.5]	12,988	45.3	44,472	[24.1]
	Private sector	95,803	[77.0]	121,878	[74.5]	26,074	27.2	140,040	[75.9]
	Total	124,472	28.3	163,536	34.8	39,063	31.4	184,513	35.5
Domestic	Government sector	156,989	[37.6]	170,844	[38.2]	13,855	8.8	184,249	[37.1]
	Private sector	260,430	[62.4]	275,906	[61.8]	15,475	5.9	311,947	[62.9]
	Total	417,420	94.7	446,751	95.2	29,331	7.0	496,197	95.5
Overseas	Civil engineering	19,329	[83.5]	12,787	[56.2]	(6,541)	(33.8)	18,033	[78.0]
	Building construction	3,820	[16.5]	9,961	[43.8]	6,140	160.7	5,093	[22.0]
	Total	23,150	5.3	22,748	4.8	(401)	(1.7)	23,126	4.5
Sum total	Civil engineering	312,277	[70.9]	296,002	[63.0]	(16,274)	(5.2)	329,717	[63.5]
	Building construction	128,292	[29.1]	173,497	[37.0]	45,204	35.2	189,606	[36.5]
	Total	440,570	100.0	469,500	100.0	28,929	6.6	519,324	100.0

(Net sales for other businesses)

(Unit: Million yen, %)

Category	For the nine months ended December 31, 2020	For the nine months ended December 31, 2021	Increase/decrease		Results for the fiscal year ended March 31, 2021
	Amount	Amount	Amount	% change	Amount
Other businesses	2,758	3,562	803	29.1	4,878