



Presentation on Business Results
for the First Nine Months of FY 3/2022
(April 1, 2021 to December 31, 2021)

February 8, 2022

SANKYO CO., LTD.

1st Sec. of the TSE #6417

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- ✓ Substantial increases in both net sales and profits compared with the same period of the previous year due to increases in the sales volume of pachinko machines and pachislot machines.
- ✓ The two major pachinko titles led the favorable performance.

Consolidated Financial Results

Net Sales	70,344	million yen	YoY	+71.6 %
Operating Income	20,033	million yen		+371.0 %
Net Income attributable to owners of parent	16,949	million yen		+313.0 %
Net Income per share	277.42	yen		+210.34 yen

Pachinko Machines Business

Net Sales	61,777	million yen	YoY	+66.7 %
Operating Income	22,459	million yen		+129.2 %
Sales of Unit	138,494	unit		+60.5 %

Pachislot Machines Business

Net Sales	5,635	million yen	YoY	+231.9 %
Operating Income	539	million yen		+2,696 million yen
Sales of Unit	12,608	unit		+204.2 %

Pachinko Pachislot Market

- ✓ There have been some impacts of the worldwide semiconductor shortages, such as postponing the release of certain new models and restrictions on sales quantities.
- ✓ The sales volume of pachinko machines was buoyant, partly supported by replacement demand as the deadline for removal of machines compliant with the former regulations was January 31, 2022.
- ✓ The sales volume of pachislot machines increased significantly toward the end of the year, centering on successor models of powerful series.

SANKYO Group

- Number of New Titles of Pachinko machine released, except for reused models : Seven
- Number of New Titles of Pachislot machine released : Two
- ✓ Major titles, “Fever Mobile Suit Gundam Unicorn”, and “NEON GENESIS EVANGELION – Roar for tomorrow-”, gained the enthusiastic support of players, with orders received and sales exceeding the forecasts.
- ✓ In 4Q, through additional sales of major titles and by introducing reused models, we strove to capture last-minute demand in the run-up to the deadline for removal of machines compliant with the former regulations and will strive to capture demand once replacement has been completed.

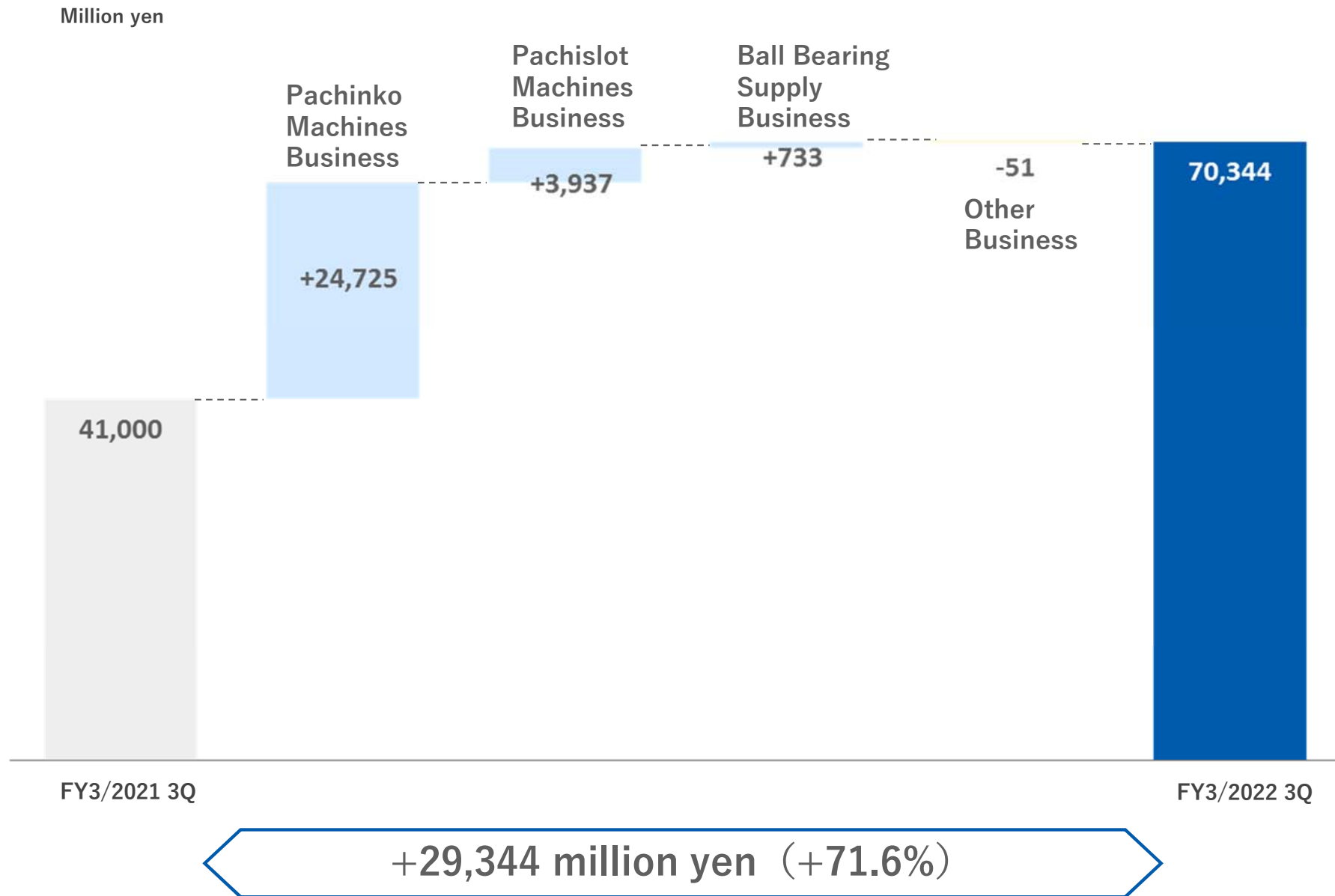
- ✓ Upward revision of the financial forecasts for the full year mainly due to robust sales of two titles, “Fever Mobile Suit Gundam Unicorn”, and “NEON GENESIS EVANGELION -Roar for tomorrow-”.
- ✓ We strategically postponed the introduction schedule for two pachinko titles and one pachislot title after the next fiscal year in order to refine them so as to ensure compliance with the new regulations as well as to focus on additional sales of major titles in 4Q.

million yen	FY 3/2021 Results	FY 3/2022 Forecast	FY 3/2022 Revised Forecast	Variance from FY 3/2021	Variance from Previous Forecast
Net Sales	58,129	73,000	83,600	+25,471 (+43.8%)	+10,600 (+14.5%)
Operating Income	6,587	8,900	20,500	+13,913 (+211.2%)	+11,600 (+130.3%)
Percentage	11.3%	12.2%	24.5%	+13.2pt	+12.3pt
Recurring Income	7,488	9,600	21,400	+13,912 (+185.8%)	+11,800 (+122.9%)
Net Income attributable to owners of parent	5,749	6,600	17,200	+11,451 (+199.2%)	+10,600 (+160.6%)
Pachinko machine Sales of Unit (unit)	126,565	154,000	163,000	+36,435 (+28.8%)	+9,000 (+5.8%)
Pachislot machine Sales of Unit (unit)	7,679	30,000	22,000	+14,321 (+186.5%)	-8,000 (-26.7%)

Summary of Financial Results

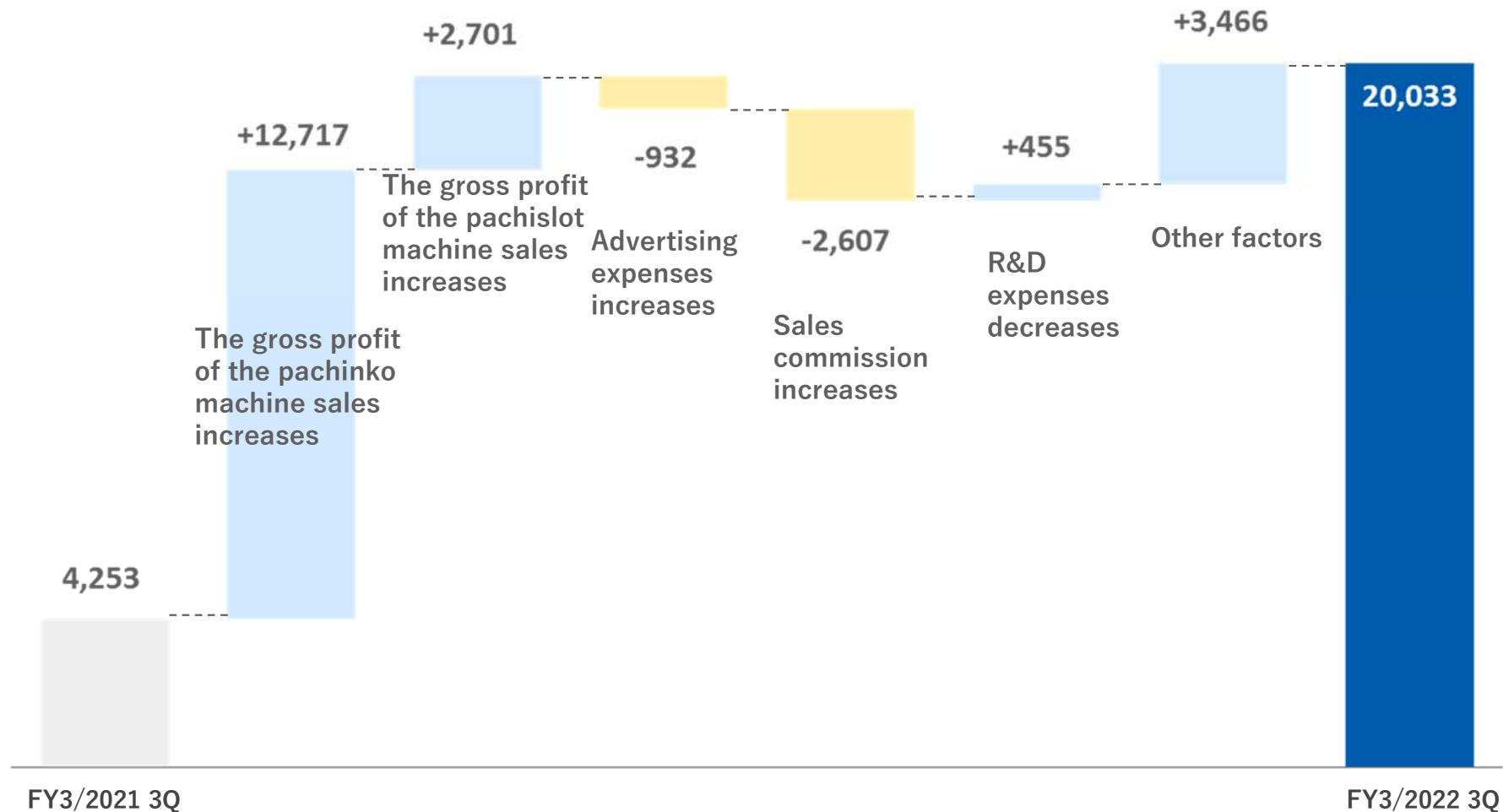
million yen	FY 3/2021 3Q	FY 3/2022 3Q	YoY	FY 3/2022 Forecast	
Net Sales	41,000	70,344	+29,344	+71.6%	83,600
Pachinko Machines Business	37,052	61,777	+24,725	+66.7%	71,500
Pachislot Machines Business	1,698	5,635	+3,937	+231.9%	8,800
Cost of Sales	19,428	30,471	+11,043	+56.8%	36,100
Gross Profit	21,572	39,872	+18,300	+84.8%	47,500
Percentage	52.6%	56.7%	+4.1pt		56.8%
SG & A Expenses	17,319	19,838	+2,519	+14.5%	27,000
Operating Income	4,253	20,033	+15,780	+371.0%	20,500
Percentage	10.4%	28.5%	+18.1pt		24.5%
Pachinko Machines Business	9,799	22,459	+12,660	+129.2%	23,900
Pachislot Machines Business	(2,157)	539	+2,696		700
Recurring Income	5,061	20,851	+15,790	+312.0%	21,400
Net Income attributable to owners of parent	4,104	16,949	+12,845	+313.0%	17,200

Factors of Change in Consolidated Net Sales



Factors of Change in Consolidated Operating Income

Million yen



+15,780 million yen (+371.0%)

Costs and Expenses

million yen	FY 3/2021 3Q	FY 3/2022 3Q	YoY		FY 3/2022 Forecast
SG & A Expenses	17,319	19,838	+2,519	+14.5%	27,000
Advertising Expenses	511	1,443	+932	+182.4%	1,808
Sales Commission	1,194	3,801	+2,607	+218.3%	4,505
R&D Expenses	8,787	8,332	-455	-5.2%	12,324
Salaries & Wages	2,305	2,134	-171	-7.4%	2,693
Depreciation & Amortization	1,659	1,522	-137	-8.3%	2,194
Capital Expenditure	843	1,462	+619	+73.4%	

Summary of Balance Sheet

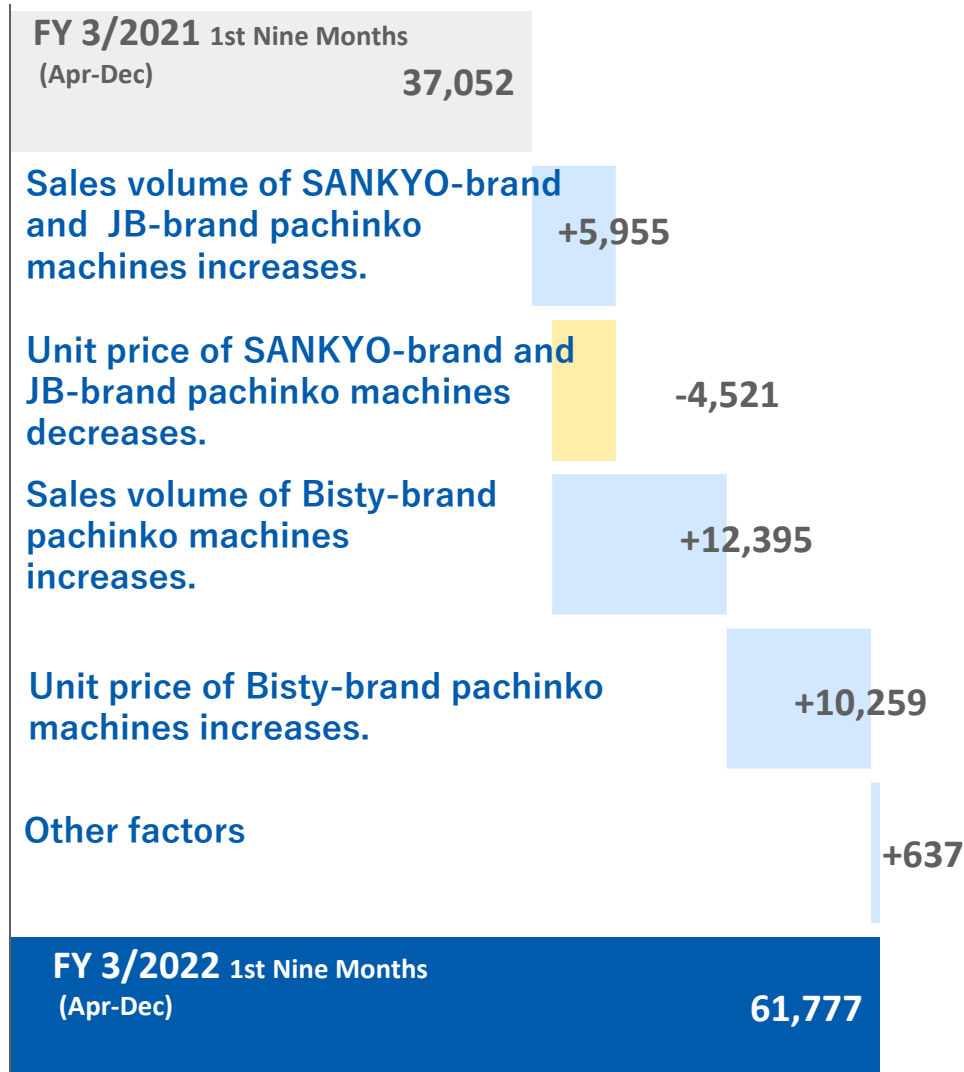
million yen	As of 31-Mar-21	As of 30-Dec-21	YoY	Factors of Change
Total current assets	243,343	272,777	+29,434	
Quick assets	234,738	257,828	+23,090	Decrease in cash and deposits, and increase in notes and accounts receivable-trade, and contract assets
Inventories	4,268	5,322	+1,054	
Total fixed assets	48,761	44,688	-4,073	
Investment securities	15,599	13,737	-1,862	Sales of a portion of the investment securities
Total assets	292,104	317,466	+25,362	
Total current liabilities	14,815	35,932	+21,117	Increases in notes and accounts payable-trade
Total long-term liabilities	8,401	8,236	-165	
Total liabilities	23,216	44,169	+20,953	
Total net assets	268,887	273,296	+4,409	Deduction of cash dividends paid and purchase of treasury stock and addition of net income
Total liabilities and total net assets	292,104	317,466	+25,362	

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Factors of Change in Net sales

Million yen



Data

million yen	FY 3/2021 3Q	FY 3/2022 3Q	YoY
Net Sales	37,052	61,777	+24,725
Operating Income	9,799	22,459	+12,660
Percentage	26.4%	36.4%	
units			
Machines sales	86,266	138,494	+52,228
SANKYO+JB	69,530	83,362	+13,832
Frame	59,835	61,847	+2,012
Gauge	9,695	21,515	+11,820
Bisty	16,736	55,132	+38,396
Frame	5,381	52,659	+47,278
Gauge	11,355	2,473	-8,882

+24,725

Pachinko Machines Business

New Title
x 9 → 7

Reused
Models



©創通・サンライズ



©2009, 2011 BIGWEST/MACROSS F PROJECT



©カラー ©カラー/Project Eva. Bisty FIELDS

SANKYO x 1
 Bisty x 1

We strategically rescheduled the introduction of two titles, which was initially scheduled in 4Q, to the next fiscal year in order to focus on additional sales of major titles.

1Q	2Q	3Q	4Q
<p>SANKYO Fever Valvrave the Liberator 2</p> <p>JB Fever Powerful</p> <p>SANKYO Fever Golgo13 Shippu Machine Gun ver.</p>	<p>Bisty Fever Star Blazers: Space Battleship Yamato 2202</p> <p>SANKYO Fever Mobile Suit Gundam Unicorn</p> <p>Bisty CODE GEASS Lelouch of the Rebellion Light middle ver.</p>	<p>SANKYO Fever Macross Frontier 4</p> <p>JB J-RUSH 5</p> <p>Bisty NEON GENESIS EVANGELION -Roar for tomorrow-</p>	<p>SANKYO Fever Tiger Mask W Light ver.</p> <p>SANKYO Fever Symphogear 2 Light / Light middle ver.</p> <p>SANKYO Fever Golgo13 Light ver.</p> <p>SANKYO Fever Valvrave the Liberator 2 Light / Light middle ver.</p> <p>Bisty CODE GEASS Lelouch of the Rebellion Light ver.</p>
<p>Sales of Unit 22,300 units</p>	<p>38,440 units</p>	<p>77,754 units</p>	<p>- units</p>

Progress

138,494 units (85.0%)

FY 3/2022 Forecast
163,000 units

Factors of Change in Net sales

Million yen

FY 3/2021 1st Nine Months

(Apr-Dec)

1,698

Volume difference of SANKYO-brand pachislot machines 0

Unit price of SANKYO-brand pachislot machines increases. +5,294

Sales volume of Bisty-brand pachislot machines decreases. -1,400

Unit price of Bisty-brand pachislot machines decreases. -9

Other factors +53

FY 3/2022 1st Nine Months

(Apr-Dec)

5,635

+3,937

Data

million yen	FY 3/2021 3Q	FY 3/2022 3Q	YoY
Net Sales	1,698	5,635	+3,937
Operating Income	(2,157)	539	+2,696
Percentage	(127.0%)	9.6%	
units			
Machines sales	4,145	12,608	+8,463
SANKYO	0	12,353	+12,353
Bisty	4,145	255	-3,890

Pachislot Machines Business



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1Q

SANKYO
Pachislot Macross DELTA

New Title
x 4 → 3

Sales of
Unit

2,367 units

Progress

12,608 units (57.3 %)

2Q



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3Q

SANKYO
Pachislot Symphogear
"Yuki no Uta"

10,224 units



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4Q

Bisty
NEON GENESIS EVANGELION
- Resonance of souls -

SANKYO
Pachislot Macross Frontier 4

Rescheduled for introduction
after the next fiscal year to
ensure compliance with the
new regulations

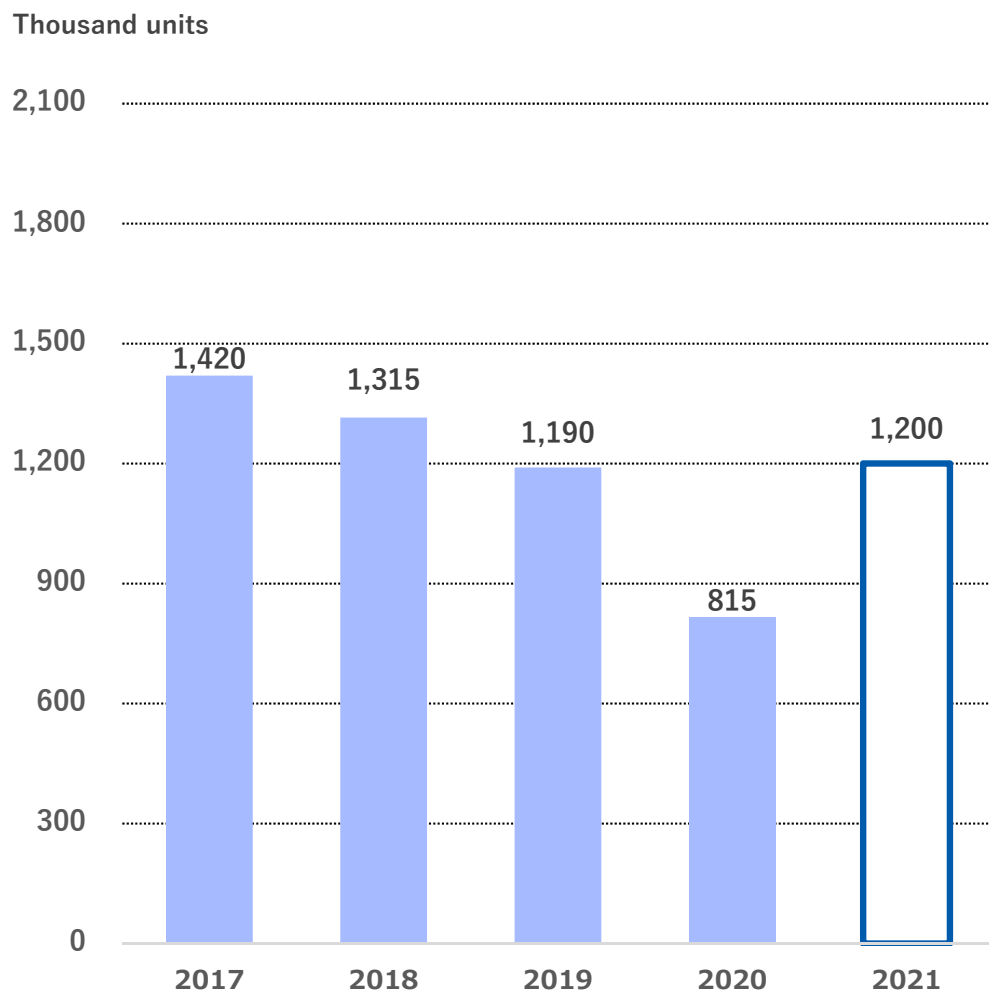
- units

FY 3/2022 Forecast
22,000 units

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Sales Volume



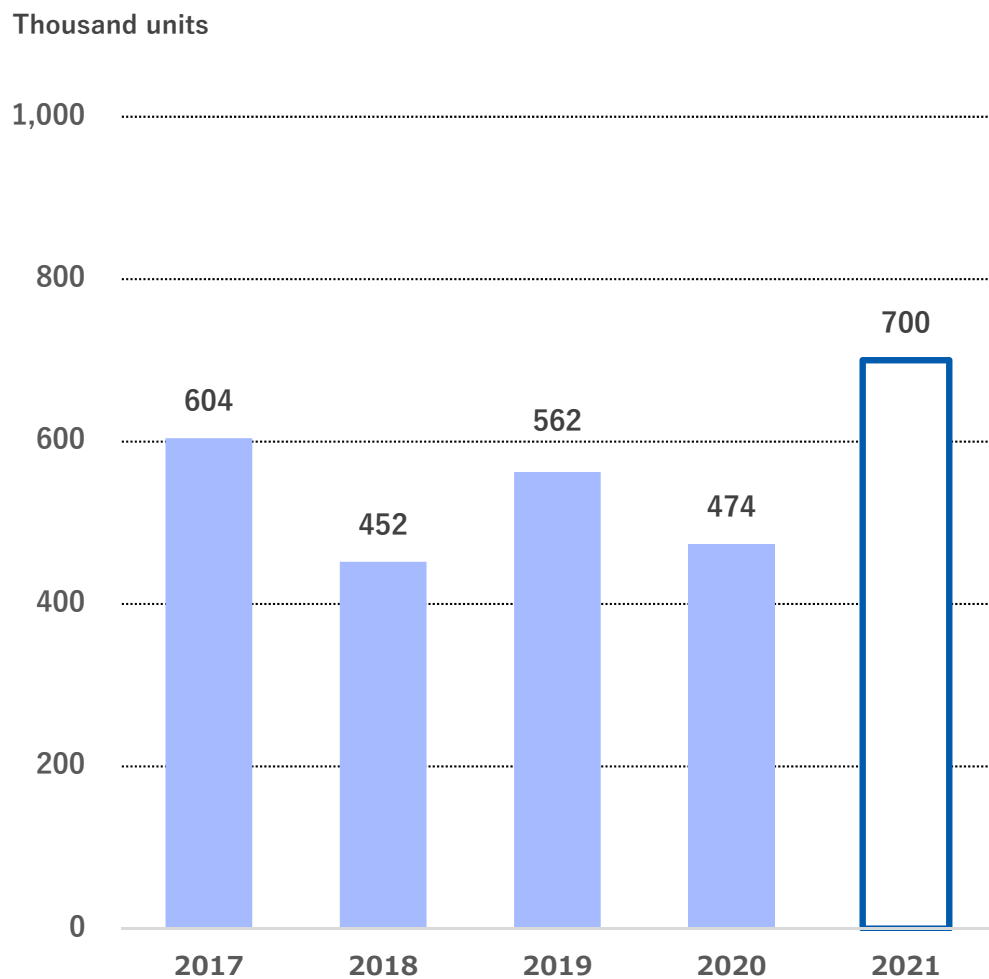
※ Estimates of SANKYO

1,100^{thousand units}
 ↓
Sales volume forecast FY2022 : **1,200^{thousand units}**
 (April 1, 2021 to March 31, 2022)

Total number of units sold **Approx. 910^{thousand units}** YoY Approx. +52%
 (April to December, 2021) (7 titles sold 30,000 units or more.)
 (April to December)

- ✓ Total sales volume in the period from April to December 2021 was a level exceeding that of the same period of the previous year substantially.
- We revise the forecast of total sales volume in pachinko market from 1,100 thousand units, assumed at initial forecast, to 1,200 thousand units, because total sales volume in the period from April to December 2021 was supported by a certain level of replacement demand arising from the deadline of January 31, 2022 for removing machines compliant with the former regulations and a level exceeding forecast.
- ✓ In 4Q, last-minute demand in the run-up to the deadline for removal of machines compliant with the former regulations and a lull demand once replacement has been completed are expected.
- Strong demand in January, the final month for removal of machines compliant with the former regulations.
- A temporary weakness in demand is expected in February and March in reaction to the conclusion of demand for replacement with machines compliant with the new regulations.

Sales Volume



Source: Yano Research Institute

2021 : Estimate of SANKYO

Sales volume forecast FY2022 :

600 thousand units



700 thousand units

(April 1, 2021 to March 31, 2022)

Total number of units sold

Approx. 460 thousand units YoY Approx. +67%

(April to December, 2021)

(5 titles sold 20,000 units or more.)

(April to December)

- ✓ Total sales volume in the period from April to December 2021 was a level exceeding that of the same period of the previous year substantially.
 - Upward revision of the sales volume forecast from 600 thousand to 700 thousand units in view of growing sales volume centering on successor models of powerful series in the run-up to the deadline for removal of machines compliant with the former regulations
- ✓ In 4Q, last-minute demand in the run-up to the deadline for removal of machines compliant with the former regulations and a lull demand once replacement has been completed are expected.
 - The sales volume is expected to increase in January, the final month for removal of machines compliant with the former regulations, because of enriched product lineups and increased production of strongly performing titles.
 - Pachinko parlor operators have high expectations of machines compliant with the new regulations, which are scheduled to be rolled out from now on, and their cautious stance on purchasing may continue until the rollout.

- In 4Q, through additional sales of major titles and by introducing reused models, we strove to capture last-minute demand in the run-up to the deadline for removal of machines compliant with the former regulations and will strive to capture demand once replacement has been completed.
- Keep up with the sales schedule as planned, while minimizing the impact of the semiconductor shortages.

Q1 – Q3

- ✓ Focus on capturing of parlor operators' replacement demand for machines compliant with the new regulations
 - Focus on stimulating and capturing replacement demand by offering diverse products, including major titles
- ✓ Implementation of TV commercial of machines.
 - We implemented TV commercial for “Fever Mobile Suit Gundam Unicorn”. TV commercials are helping increase players' recognition and parlor operators' willingness to purchase products.
- ✓ Additional orders received for titles, “Fever Mobile Suit Gundam Unicorn”, and “NEON GENESIS EVANGELION -Roar for tomorrow-”, which became a hit product with a high machine utilization rate.
 - Maintaining a high machine utilization rate at pachinko parlors, greatly contributing to the enhancement of the brand power of the Company's products

Q4

- ✓ Additional sales of major titles
 - Making an all-out effort to secure parts for the additional production in order to reduce sales opportunity loss
- ✓ Stimulation parlor operators' demand by offering diverse products.
 - The group will vigorously offer reuse models, whose impact is expected to be comparable to that of new models but at lower cost.

【Cumulative Number of Own Shares Repurchased】 (As of January 31,2022)

Aggregate number of shares repurchased: 2,501,300 shares

Aggregate amount of repurchase cost: 7,518 million yen

【Details of Share Repurchase】 (Disclosed in November 8,2021)

Type of shares to be repurchased: Common stock

Number of shares to be repurchased: Up to 3.5 million shares (5.7% of the total number of shares issued (excluding treasury stock))

Aggregate amount of repurchase cost: Up to 10 billion yen

Period of repurchase: From November 9, 2021 to April 28, 2022

Method of repurchase: Open market purchase on the Tokyo Stock Exchange

※Treasury shares acquired by the Company through market purchase on the exchange are scheduled to be cancelled after the completion of the purchase, and the detail of such cancellation shall be notified promptly after it is decided.

(Reference)

Total number of shares issued and treasury stock as of January 31, 2022:

Total number of shares issued (excluding treasury stock): 59,721,285 shares

Treasury stock: 10,796,215 shares

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Consolidated: million yen	FY 3/2021	FY 3/2022	YoY	Forecast	FY 3/2021				FY 3/2022			
	9 Months	9 Months		Full Year	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Net Sales	41,000	70,344	+29,344	83,600	17,960	7,372	15,668	17,129	58,129	10,932	17,129	42,283
Pachinko	37,052	61,777	+24,725	71,500	16,952	5,432	14,668	15,258	52,310	9,189	16,481	36,107
Pachislot	1,698	5,635	+3,937	8,800	210	1,303	185	1,324	3,022	1,029	102	4,504
Ball Bearing Supply	2,049	2,782	+733	3,100	742	564	743	484	2,533	663	500	1,619
Other Business	200	149	-51	200	56	71	73	62	262	49	46	54
Cost of Sales	19,428	30,471	+11,043	36,100	8,809	3,979	6,640	7,975	27,403	4,779	8,353	17,339
Gross Profit	21,572	39,872	+18,300	47,500	9,151	3,393	9,028	9,154	30,726	6,153	8,775	24,944
SG & A Expenses	17,319	19,838	+2,519	27,000	5,399	6,060	5,860	6,819	24,138	5,385	6,629	7,824
Operating Income	4,253	20,033	+15,780	20,500	3,752	(2,668)	3,169	2,334	6,587	768	2,146	17,119
Pachinko	9,799	22,459	+12,660	23,900	5,408	(671)	5,062	3,117	12,916	1,981	4,520	15,958
Pachislot	(2,157)	539	+2,696	700	(722)	(597)	(838)	267	(1,890)	(338)	(1,131)	2,008
Ball Bearing Supply	(52)	89	+141	50	(22)	(34)	4	(37)	(89)	(22)	(23)	134
Other Business	21	28	+7	40	10	5	6	5	26	4	12	12
Elimination/Corporate	(3,356)	(3,083)	+273	(4,190)	(922)	(1,370)	(1,064)	(1,019)	(4,375)	(857)	(1,232)	(994)
Recurring Income	5,061	20,851	+15,790	21,400	4,181	(2,593)	3,473	2,427	7,488	1,192	2,217	17,442
Extra ordinary Gains	290	2,686	+2,396		145	145	0	0	290	13	2,668	5
Extra ordinary Losses	37	30	-7		20	0	17	14	51	6	4	20
Net Income	4,104	16,949	+12,845	17,200	3,259	(1,852)	2,697	1,645	5,749	944	3,631	12,374
EPS: yen		277.42		283.79					93.97			

Machines sales: units

Pachinko	86,266	138,494	+52,228	163,000	33,327	13,792	39,147	40,299	126,565	22,300	38,440	77,754
SANKYO+JB	69,530	83,362	+13,832	95,000	32,409	12,119	25,002	24,489	94,019	19,728	27,129	36,505
Bisty	16,736	55,132	+38,396	68,000	918	1,673	14,145	15,810	32,546	2,572	11,311	41,249
Pachislot	4,145	12,608	+8,463	22,000	314	3,531	300	3,534	7,679	2,367	17	10,224
SANKYO	0	12,353	+12,353	12,000	0	0	0	3	3	2,344	17	9,992
Bisty	4,145	255	-3,890	10,000	314	3,531	300	3,531	7,676	23	0	232

GP Margin/OP Margin

Consolidated	FY 3/2021	FY 3/2022	YoY	Forecast	FY 3/2021					FY 3/2022			
	9 Months	9 Months		Full Year	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	
GP Margin	52.6%	56.7%	+4.1pt	56.8%	51.0%	46.0%	57.6%	53.4%	52.9%	56.3%	51.2%	59.0%	
OP Margin	10.4%	28.5%	+18.1pt	24.5%	20.9%	(36.2%)	20.2%	13.6%	11.3%	7.0%	12.5%	40.5%	

Expenses etc.

Consolidated: million yen	FY 3/2021	FY 3/2022	YoY	Forecast	FY 3/2021					FY 3/2022			
	9 Months	9 Months		Full Year	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	
Sales Commission	1,194	3,801	+2,607	4,505	292	145	757	978	2,172	285	664	2,852	
Advertising Expenses	511	1,443	+932	1,808	122	123	266	360	871	571	633	239	
R&D Expenses	8,787	8,332	-455	12,324	2,859	3,110	2,818	3,346	12,133	2,558	3,089	2,685	
Salaries & Wages	2,305	2,134	-171	2,693	640	608	1,057	632	2,937	573	566	995	
Others	4,522	4,128	-394	5,670	1,486	2,074	962	1,503	6,025	1,398	1,677	1,053	

Consolidated: million yen

Capital Expenditure	843	1,462	+619		250	261	332	867	1,710	431	538	493
Depreciation & Amortization	1,659	1,522	-137	2,194	465	549	645	739	2,398	416	544	562

Consolidated

No. of Employees	973	913	-60		987	979	973	964	964	935	923	913
No. of R&D Staff	300	292	-8		302	302	300	298	298	300	298	292

Indirect Sales Ratio

SANKYO+JB Pachinko	27.1%	27.3%	+0.2pt		27.4%	27.0%	27.1%	27.9%	27.9%	28.0%	26.1%	27.3%
SANKYO Pachislot	-	34.6%	-		-	-	-	33.3%	33.3%	34.0%	34.0%	34.6%

Pachinko Machines Business

Consolidated: million yen	FY 3/2021	FY 3/2022	YoY	Forecast	FY 3/2021					FY 3/2022			
	9 Months	9 Months		Full Year	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	
Net Sales	37,052	61,777	+24,725	71,500	16,952	5,432	14,668	15,258	52,310	9,189	16,481	36,107	
Operating Income	9,799	22,459	+12,660	23,900	5,408	(671)	5,062	3,117	12,916	1,981	4,520	15,958	
Percentage	26.4%	36.4%	+9.9pt	33.4%	31.9%	(12.4%)	34.5%	20.4%	24.7%	21.6%	27.4%	44.2%	

Machines sales: units

	FY 3/2021	FY 3/2022	YoY	Forecast	FY 3/2021	Q2	Q3	Q4	FY	Q1	Q2	Q3
Pachinko	86,266	138,494	+52,228	163,000	33,327	13,792	39,147	40,299	126,565	22,300	38,440	77,754
SANKYO+JB	69,530	83,362	+13,832	95,000	32,409	12,119	25,002	24,489	94,019	19,728	27,129	36,505
Frame	59,835	61,847	+2,012		30,870	9,522	19,443	13,581	73,416	16,095	26,061	19,691
Gauge	9,695	21,515	+11,820		1,539	2,597	5,559	10,908	20,603	3,633	1,068	16,814
Bisty	16,736	55,132	+38,396	68,000	918	1,673	14,145	15,810	32,546	2,572	11,311	41,249
Frame	5,381	52,659	+47,278		864	497	4,020	12,604	17,985	1,904	9,908	40,847
Gauge	11,355	2,473	-8,882		54	1,176	10,125	3,206	14,561	668	1,403	402

Titles to Release

FY 3/2022	Series name	Brand	Release Date	No. of Models	Unit Sales	
Q1	Fever Valvrave the Liberator 2	SANKYO	(Apr-21)	1	11,100	
	Fever Powerful	JB	(May-21)	2	5,900	
	Fever Golgo13 Shippu Machine Gun ver.	SANKYO	(Jun-21)	1	--	
Q2	Fever Star Blazers: Space Battleship Yamato 2202	Bisty	(Jul-21)	1	9,400	
	Fever Mobile Suit Gundam Unicorn	SANKYO	(Aug-21)	1	31,500	
	CODE GEASS Lelouch of the Rebellion Light middle ver.	Bisty	(Sep-21)	1	--	
Q3	Fever Tiger Mask W Light ver.	SANKYO	(Oct-21)	1	--	
	Fever Macross Frontier 4	SANKYO	(Oct-21)	1	13,000	
	Fever Symphogear 2 Light / Light middle ver.	SANKYO	(Nov-21)	2	10,600	
	J-RUSH 5	JB	(Nov-21)	2	7,100	Total
	NEON GENESIS EVANGELION -Roar for tomorrow-	Bisty	(Dec-21)	1	40,800	138,494
Q4	Fever Golgo13 Light ver.	SANKYO	(Jan-22)	1	--	
	Fever Valvrave the Liberator 2 Light / Light middle ver.	SANKYO	(Feb-22)	2	--	
	CODE GEASS Lelouch of the Rebellion Light ver.	Bisty	(Mar-22)	1	--	

Pachislot Machines Business

Consolidated: million yen	FY 3/2021	FY 3/2022	YoY	Forecast	FY 3/2021				FY 3/2022			
	9 Months	9 Months		Full Year	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Net Sales	1,698	5,635	+3,937	8,800	210	1,303	185	1,324	3,022	1,029	102	4,504
Operating Income	(2,157)	539	+2,696	700	(722)	(597)	(838)	267	(1,890)	(338)	(1,131)	2,008
Percentage	(127.0%)	9.6%	+136.6pt	8.0%	(343.8%)	(45.8%)	(453.0%)	20.2%	(62.5%)	(32.8%)	(1108.8%)	44.6%

Machines sales: units

	FY 3/2021	FY 3/2022	YoY	Forecast	FY 3/2021				FY 3/2022			
	9 Months	9 Months		Full Year	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Pachislot	4,145	12,608	+8,463	22,000	314	3,531	300	3,534	7,679	2,367	17	10,224
SANKYO	0	12,353	+12,353	12,000	0	0	0	3	3	2,344	17	9,992
Bisty	4,145	255	-3,890	10,000	314	3,531	300	3,531	7,676	23	0	232

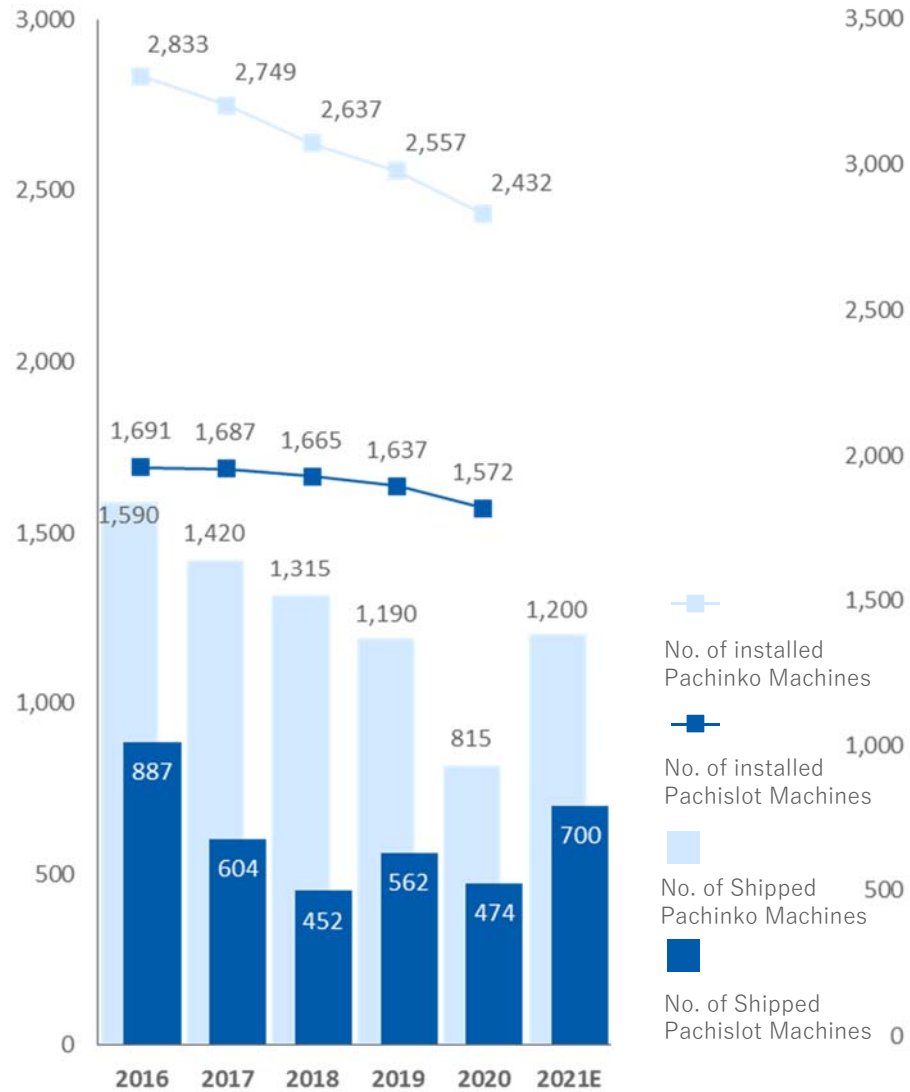
Titles to Release

FY 3/2022	Series name	Brand	Release Date	Unit Sales	
Q1	Pachislot Macross DELTA	SANKYO	(Apr-21)	--	Total 12,608
Q2	--				
Q3	Pachislot Symphogear "Yuki no Uta"	SANKYO	(Dec-21)	9,900	
Q4	NEON GENESIS EVANGELION -Resonance of souls-	Bisty	(Jan-22)	--	

million yen	FY 3/2015	FY 3/2016	FY 3/2017	FY 3/2018	FY 3/2019	FY 3/2020	FY 3/2021	FY 3/2022E
Net Sales	146,579	137,130	81,455	86,220	88,558	78,416	58,129	83,600
Operating Income	13,233	18,826	5,059	10,181	21,286	12,551	6,587	20,500
Recurring Income	14,870	19,965	3,832	11,319	22,300	13,476	7,488	21,400
Net Income	8,728	10,485	1,777	5,550	13,384	13,045	5,749	17,200
Total Assets	434,648	414,183	390,585	396,291	399,585	325,232	292,104	
Total Net Assets	371,670	348,941	340,287	337,242	337,377	269,521	268,887	
DPS (Yen)	150.00	150.00	150.00	150.00	150.00	150.00	150.00	100.00
Return on Equity	2.2%	2.9%	0.5%	1.6%	4.0%	4.3%	2.1%	
Average ROE of five consecutive	4.5%	3.4%	2.5%	2.6%	2.3%	2.7%	2.5%	
Net Income Ratio	6.0%	7.6%	2.2%	6.4%	15.1%	16.6%	9.9%	
Total Asset Turnover	0.33	0.32	0.20	0.22	0.22	0.22	0.19	
Financial Leverage	1.13	1.18	1.17	1.16	1.18	1.19	1.15	

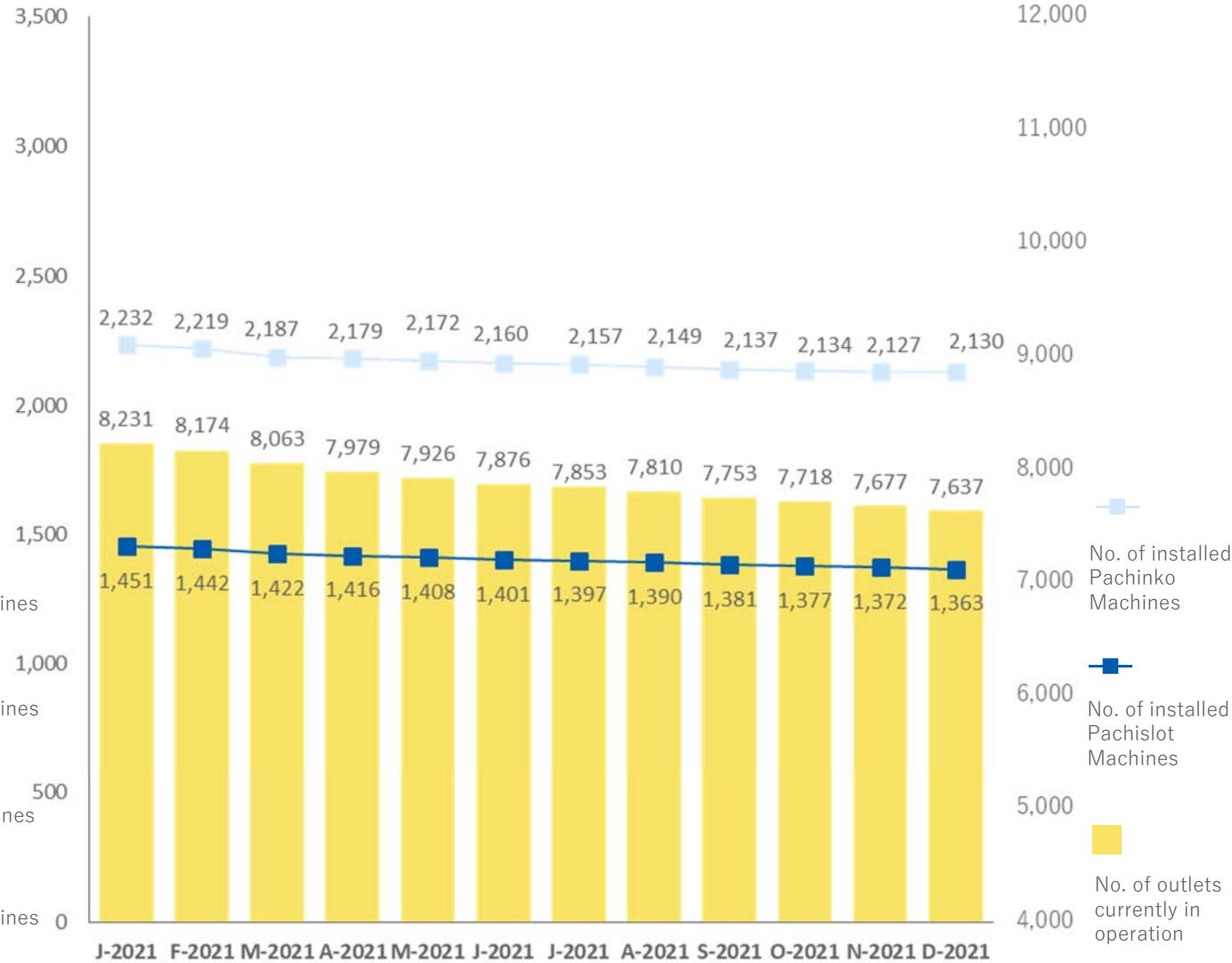
Pachinko/Pachislot Machine Market

Market size



(thousand units)

Situation of Parlors that Are Members of Zennichiuren for recent a year

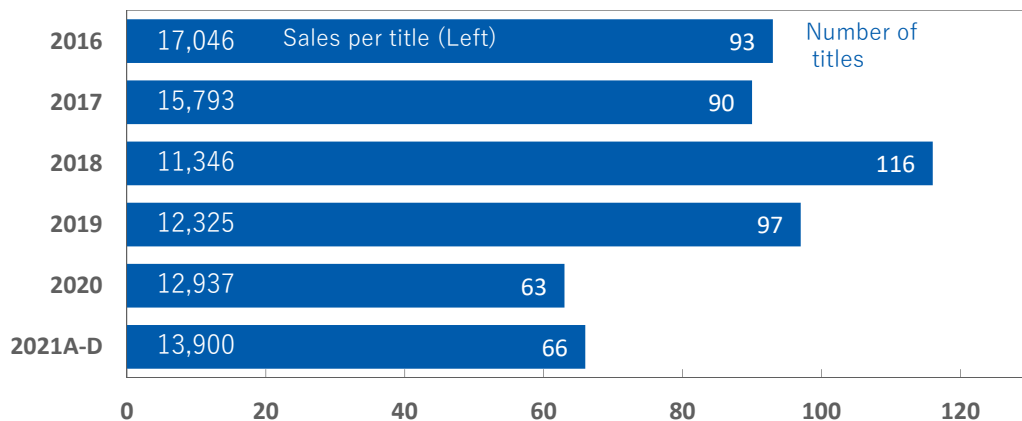


(thousand units)

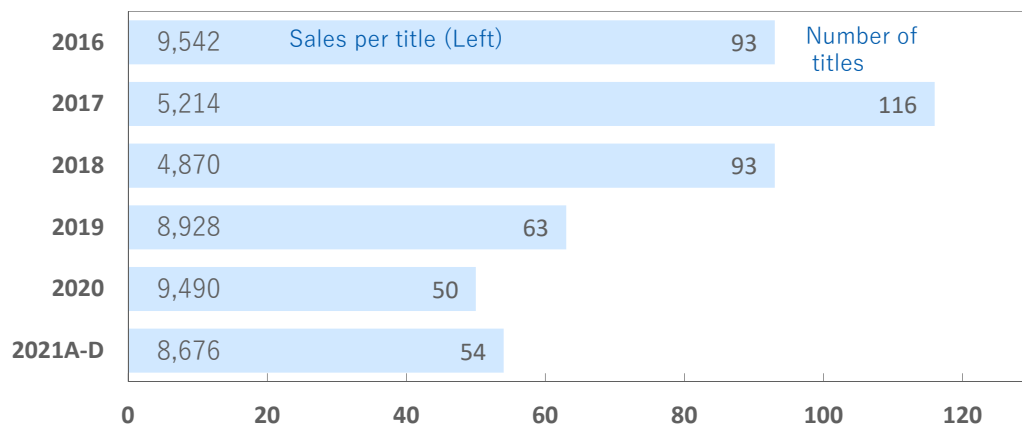
Source: National Police Agency, Yano Research Institute, Zennichiuren

Number of Titles Sold (All Manufacturers)

Pachinko machines



Pachislot machines



※ Estimates of SANKYO

Compliance with Format Inspection

	2016	2017	2018	2019	2020	2021
Applicant	864	875	711	945	912	990
Pass	396	361	336	430	295	313
Fail	458	463	333	560	499	598
SANKYO+JB	39	34	30	28	37	23
Bisty	8	6	9	19	8	9
SANKYO Group Total	47	40	39	47	45	32

including Arrange Ball, Jong-Kyu

	2016	2017	2018	2019	2020	2021
Applicant	736	913	596	982	917	985
Pass	300	326	203	191	185	263
Fail	444	494	444	721	665	694
SANKYO	7	15	6	9	2	9
Bisty	8	3	3	3	8	7
SANKYO Group Total	15	18	9	12	10	16

including Palot

Source: Security Electronics and Communications Technology Association

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【Notes of forecasts】

The Company's plans, strategies and forecasts, except historical facts, contained in this document may be subject to change due to factors of risk and uncertainty. Therefore, the Company does not guarantee their attainability explicitly or implicitly.

The Company assumes that the 'factors of potential risk and uncertainty' may include the economic climate, especially concerning the pachinko and pachislot markets which constitute the Company's main business field, competition in the market and competitiveness of the Company's products, and also include other unpredictable factors.