








**VÉRITÉ** January 2022 Flash Report vs. LY

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<https://www.verite.jp/aboutus/irinfo.html>



Total		2021												2022						
		Apr.	May	Jun.	1st Q	Jul.	Aug.	Sep.	2nd Q	1st H	Oct.	Nov.	Dec.	3rd Q	Jan.	Feb.	Mar.	4th Q	2nd H	YTD
Total Company	Sales	674.7%	426.7%	114.1%	216.6%	95.1%	98.7%	93.4%	95.5%	125.4%	107.7%	115.9%	115.6%	113.2%	119.1%			119.1%	114.5%	120.1%
	Footfall	494.1%	312.8%	101.5%	190.9%	96.7%	94.5%	94.3%	95.2%	123.4%	108.8%	116.4%	114.2%	113.3%	119.2%			119.2%	114.8%	119.3%
	Ave. Customer Spend	136.5%	136.4%	112.5%	113.4%	98.4%	104.4%	99.0%	100.4%	101.6%	99.0%	99.6%	101.2%	100.0%	99.9%			99.9%	99.8%	100.7%
Existing Store	Sales	646.2%	412.1%	113.6%	212.3%	92.5%	91.6%	89.1%	91.0%	120.3%	96.1%	109.3%	112.1%	105.9%	114.9%			114.9%	108.0%	114.4%
	Footfall	474.6%	293.6%	99.3%	184.1%	93.5%	87.8%	88.4%	90.0%	117.5%	100.7%	109.0%	108.1%	106.2%	113.4%			113.4%	108.1%	113.0%
	Ave. Customer Spend	136.2%	140.4%	114.4%	115.3%	98.9%	104.3%	100.7%	101.1%	102.4%	95.5%	100.3%	103.7%	99.8%	101.3%			101.3%	100.0%	101.3%

(Unit : store) Upper part : # stores in 2021/22 Lower part : increase/decrease vs same month LY

The Number of Stores	2021										2022			Store Summary
	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.		
Number of stores as of the end of month	<b>92</b>	<b>92</b>	<b>92</b>	<b>93</b>	<b>93</b>	<b>94</b>	<b>95</b>	<b>95</b>	<b>95</b>	<b>94</b>			· January 23rd : Verite Meguro atré 1 store temporarily closed due to renovation.	
	+3	+3	+2	+4	+4	+5	+6	+6	+5	+4				
	<b>74</b>	<b>74</b>	<b>74</b>	<b>75</b>	<b>75</b>	<b>75</b>	<b>76</b>	<b>76</b>	<b>76</b>	<b>75</b>			<b>Monthly Summary</b> Due to the impact of the spread of the novel conavirus disease, some of our stores had reduced the opening hours as large commercial facilities reduced their store hours. The number of stores with shortened hours is as follows.  <u>Reducing store hours information for January 2022</u>  5 out of 75 stores  0 out of 3 stores MiMiK ZaRi 0 out of 1 stores  0 out of 15 stores	
	+4	+4	+3	+5	+5	+5	+6	+6	+5	+4				
	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>				
	0	0	0	0	0	0	0	0	0	0				
MiMiK ZaRi	<b>1</b>	<b>1</b>	<b>1</b>	<b>1</b>	<b>1</b>	<b>1</b>	<b>1</b>	<b>1</b>	<b>1</b>	<b>1</b>				
	0	0	0	0	0	0	0	0	0	0				
	<b>14</b>	<b>14</b>	<b>14</b>	<b>14</b>	<b>14</b>	<b>15</b>	<b>15</b>	<b>15</b>	<b>15</b>	<b>15</b>				
	-1	-1	-1	-1	-1	0	0	0	0	0				
Number of existing stores	<b>86</b>	<b>86</b>	<b>86</b>	<b>87</b>	<b>87</b>	<b>87</b>	<b>87</b>	<b>87</b>	<b>87</b>	<b>88</b>				

(Note) The revenue recognition standard has been changed from the fiscal year ending March 31, 2022. This data has been calculated using the method before the application of the new standard.