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Consolidated Financial Results for the Fiscal Year Ended December 31 2021 [Japanese GAAP]



February 14, 2022

Company name: NJS Co., Ltd.

Stock exchange listing: Tokyo Stock Exchange

Code number: 2325

URL: https://www.njs.co.jp/

Representative: Masaaki Murakami, President & Chief Executive Officer

Contact: Yasuhiko Kabaya, Director, Chief Administrative Officer

Phone: +81-3-6324-4355

Scheduled date of general shareholders' meeting: March 25, 2022 Scheduled date of commencing dividend payments: March 28, 2022

Scheduled date of filing securities report: March 29, 2022

Availability of supplementary explanatory materials on annual financial results: None

Schedule of annual financial results briefing session: Yes (for institutional investors and analysts)

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Fiscal Year Ended December 31, 2021 (January 1, 2021 - December 31, 2021)

(1) Consolidated Operating Results

(% indicates changes from the previous corresponding period.)

	Net sales	S	Operating profit		Ordinary profit		Profit attributable to owners of parent	
Fiscal year ended	Million yen	%	Million yen	%	Million yen	%	Million yen	%
December 31, 2021	19,315	1.9	2,758	11.7	2,859	14.0	1,929	13.3
December 31, 2020	18,951	9.3	2,469	9.5	2,507	8.5	1,703	1.5

(Note) Comprehensive income: Fiscal year ended December 31, 2021: 1,891 million yen [13.5%] Fiscal year ended December 31, 2020: 1,666 million yen [(3.9)%]

	Basic earnings per share	Diluted earnings per share	Return on equity	Ratio of ordinary profit to total assets	Ratio of operating profit to net sales
Fiscal year ended	Yen	Yen	%	%	%
December 31, 2021	202.40	_	9.3	10.8	14.3
December 31, 2020	178.67	_	8.6	9.8	13.0

(Reference) Equity in earnings of affiliated companies:

Fiscal year ended December 31, 2021: – million yen Fiscal year ended December 31, 2020: – million yen

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of December 31, 2021	27,516	21,505	78.0	2,250.65
As of December 31, 2020	25,667	20,157	78.5	2,112.60

(Reference) Equity: As of December 31, 2021: 21,455 million yen As of December 31, 2020: 20,139 million yen

(3) Consolidated Cash Flows

\				
	Cash flows from	Cash flows from	Cash flows from	Cash and cash
	operating activities	investing activities	financing activities	equivalents at year-end
Fiscal year ended	Million yen	Million yen	Million yen	Million yen
December 31, 2021	227	(551)	(556)	13,460
December 31, 2020	2,500	(371)	(852)	14,343

2. Dividends

	Annual dividends					Total		Ratio of
	1st quarter- end	2nd quarter- end	3rd quarter- end	Year- end	Total	dividends (annual)	Payout ratio (consolidated)	dividends to net assets (consolidated)
	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
Fiscal year ended December 31, 2020	-	25.00	_	30.00	55.00	530	30.8	2.7
Fiscal year ended December 31, 2021	_	30.00	_	35.00	65.00	621	32.1	3.0
Fiscal year ending December 31, 2022 (Forecast)	ı	35.00	ı	35.00	70.00		ı	

3. Consolidated Financial Results Forecast for the Fiscal Year Ending December 31, 2022 (January 1, 2022 - December 31, 2022)

(% indicates changes from the previous corresponding period.)

	Net sale	es.	Operating 1	profit	Ordinary p	orofit	Profit attrib to owners parent	s of	Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
First six months	_	_	=	_	_	_	_	_	=
Full year	20,000	3.5	2,800	1.5	2,860	0.0	1,940	0.5	203.51

* Notes:

(1) Changes in significant subsidiaries during the fiscal year under review: Yes

(Changes in specified subsidiaries resulting in changes in scope of consolidation)

Newly included: One (1) (Company name: FINDi Co., Ltd.)

Excluded: – (Company name: –)

- (2) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: None
 - 2) Changes in accounting policies other than 1) above: None
 - 3) Changes in accounting estimates: None
 - 4) Retrospective restatement: None
- (3) Total number of issued shares (common shares)
 - 1) Total number of issued shares at the end of the year (including treasury shares):

December 31, 2021: 10,048,000 shares December 31, 2020: 10,048,000 shares

2) Total number of treasury shares at the end of the year:

December 31, 2021: 515,209 shares
December 31, 2020: 515,124 shares

3) Average number of shares during the year:

Fiscal year ended December 31, 2021: 9,532,833 shares Fiscal year ended December 31, 2020: 9,531,673 shares

(Reference) Summary of Non-consolidated Financial Results

1. Non-consolidated Financial Results for the Fiscal Year Ended December 31, 2021 (January 1, 2021 - December 31, 2021)

(1) Non-consolidated Operating Results

(% indicates changes from the previous corresponding period.)

	Net sale	S	Operating profit		Ordinary profit		Profit	
Fiscal year ended	Million yen	%	Million yen	%	Million yen	%	Million yen	%
December 31, 2021	17,459	18.9	2,626	15.5	2,709	16.4	1,827	15.3
December 31, 2020	14,683	7.3	2,273	3.4	2,327	3.6	1,584	3.0

	Basic earnings per share	Diluted earnings per share
Fiscal year ended	Yen	Yen
December 31, 2021	191.74	_
December 31, 2020	163.86	_

(2) Non-consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of December 31, 2021	26,651	20,892	78.4	2,191.61
As of December 31, 2020	24,853	19,708	79.3	2,067.43

(Reference) Equity: As of December 31, 2021: 20,892 million yen As of December 31, 2020: 19,708 million yen

Forward-looking statements, such as performance forecasts, made in this document are based on information currently available to the Company and certain assumptions deemed reasonable, and the Company does not in any way guarantee the achievement of the projections. Actual results, etc., may differ significantly due to various factors. For the assumptions for financial results forecast, etc., please refer to "(4) Future Outlook" under "1. Overview of Operating Results, etc." on page 4 of the attached document.

^{*} These financial results are outside the scope of audit by certified public accountants or an audit firm.

^{*} Explanation of the proper use of financial results forecast and other notes

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1. Overview of Operating Results, etc.

(1) Overview of Operating Results for the Fiscal Year under Review

During the fiscal year under review (the year ended December 31, 2021), the world economy and the Japanese economy continued to be unstable due to the spread of COVID-19, with economic activity at a standstill, supply chains disrupted, and inflation pressures increasing. Meanwhile, progress was seen in terms of sharing a sense of crisis regarding climate change and making efforts toward carbon neutrality, including an agreement reached at COP26 in the United Kingdom to limit the rise in global average temperatures to 1.5 degrees Celsius.

In the water supply and sewerage field, torrential rains in Shizuoka and Kanagawa Prefectures triggered a major landslide in Atami City in July. Then in October, a water supply bridge suddenly collapsed in Wakayama Prefecture. This reiterated the importance of preparing for natural disasters caused by climate change and managing aging infrastructure.

Risks that threaten safety and health, such as the spread of COVID-19 and the escalation of climate change, are increasing. Along with measures against the spread of COVID-19, global warming, and natural disasters, the importance of life-support infrastructure such as water supply and sewerage is increasing. Enhanced functionality and efficient management are necessary, in addition to measures that address intensifying natural disasters and work toward a decarbonized society.

NJS Co., Ltd. ("the Company") and its subsidiaries (collectively, "the Group") formed the "NJS Group PLAN 2030: Strategies for the Era of Carbon-Neutral," whose purpose is to "Pass healthy water and environment to future generations." Based on the principle of making water and an environment that protect the health and safety of the next generations, this plan strives to create a decarbonized era, increase corporate value, and achieve growth. The Group will develop a consulting business for this new era, as well as create a wide range of technologies and services beyond consulting.

As a result, in the fiscal year under review, on a consolidated basis, the Group posted consolidated orders received of 18,185 million yen (down 3.4% year on year) and net sales of 19,315 million yen (up 1.9% year on year).

With regard to ,profits the Group had strived for active investment in technological development and efforts to increase productivity, then posted operating profit of 2,758 million yen (up 11.7% year on year), ordinary profit of 2,859 million yen (up 14.0% year on year), and profit attributable to owners of parent of 1,929 million yen (up 13.3% year on year) that marked the highest at an all time.

Operating results by segment are as described below

[Japan]

In Japan, we worked mainly on examinating and planning to rebuild infrastructure, prevention, mitigation, and resilience against intensifying natural disasters, streamlining inspections of infrastructure, and operations to promote public-private partnership projects.

As a result, orders received were 16,612 million yen (down 3.9% year on year), net sales were 16,156 million yen (up 4.9% year on year), and operating profit was 2,483 million yen (down 4.4% year on year).

[Overseas]

In overseas operations, we pursued water infrastructure projects in emerging countries in Asia, the Middle East, Africa, and elsewhere.

As a result, orders received were 1,573 million yen (up 2.4% year on year), net sales were 2,932 million yen (down 12.4% year on year), and operating profit was 181 million yen (operating loss of 205 million yen in the previous fiscal year).

(2) Overview of Financial Position for the Fiscal Year under Review

At the end of the fiscal year under review, total assets amounted to 27,516 million yen, up 1,848 million yen from the end of the previous fiscal year, mainly due to an increase of 1,974 million yen in notes and accounts receivable - completed operation.

At the end of the fiscal year under review, total liabilities amounted to 6,010 million yen, up 501 million yen from the end of the previous fiscal year, mainly due to an increase of 510 million yen in accounts payable operating.

At the end of the fiscal year under review, net assets amounted to 21,505 million yen, up 1,347 million yen from the end of the previous fiscal year, mainly due to an increase of 1,355 million yen in retained earnings after deducting dividends paid from profit attributable to owners of parent. As a result, the equity ratio was 78.0%.

(3) Overview of Cash Flows for the Fiscal Year under Review

Status of cash flows

At the end of the fiscal year under review, the balance of cash and cash equivalents amounted to 13,460 million yen, down 882 million yen from the end of the previous fiscal year.

(Cash Flows from Operating Activities)

Funds provided by operating activities were 227 million yen (an inflow of 2,500 million yen in the previous fiscal year).

This is mainly attributable to profit before income taxes of 2,850 million yen, offsetting an increase in notes and accounts receivable - completed operation of 1,937 million yen and income taxes paid of 629 million yen.

(Cash Flows from Investing Activities)

Funds used in investing activities were 551 million yen (an outflow of 371 million yen in the previous fiscal year).

This is mainly attributable to proceeds from redemption of investment securities of 1 million yen, offsetting purchases of property, plant and equipment of 460 million yen and purchases of intangible fixed assets of 239 million yen.

(Cash Flows from Financing Activities)

Funds used in financing activities were 556 million yen (an outflow of 852 million yen in the previous fiscal year).

This is mainly attributable to dividends paid of 573 million yen.

(Reference) Trends in cash flow indicators

Indicator	Year ended				
	December	December	December	December	December
	31, 2017	31, 2018	31, 2019	31, 2020	31, 2021
Equity ratio (%)	76.2	71.8	75.6	78.5	78.0
Equity ratio at fair value (%)	70.9	61.3	67.7	75.8	67.0
Cash flow vs. interest-bearing debt (years)	_	0.0	0.1	0.0	0.0
Interest coverage ratio (times)	_	10,683.5	295.9	16,652.9	4,759.4

(Note) All indicators are calculated based on financial figures on a consolidated basis as follows.

- (1) Equity ratio: Equity/Total assets
- (2) Equity ratio at fair value: Market capitalization/Total assets

 Market capitalization is calculated based on the number of shares issued excluding treasury shares.
- (3) Cash flow vs interest-bearing debt: Interest-bearing debt/Cash flows from operating activities

(4) Interest coverage ratio: Cash flows from operating activities/Interest payment

(4) Future Outlook

In the year ending December 31, 2022, needs such as improved operational efficiency, disaster countermeasures, and rehabilitation of aging and deteriorating facilities are expected to continue. Over the medium term, the need for operations using digital technologies such as ICT is expected to increase. In response, the Group will strive to increase corporate value by expanding consulting services and providing related software development and new services under the basic business policy of "Water and Environmental Consultancy and Software Services." In addition, we will pursue work process reform in conjunction with business innovation to improve productivity.

With regard to the consolidated financial results forecast for the year ending December 31, 2022, the Group is forecasting orders received of 20,200 million yen (up 11.1% year on year), net sales of 20,000 million yen (up 3.5% year on year), operating profit of 2,800 million yen (up 1.5% year on year), ordinary profit of 2,860 million yen (up 0.0% year on year), and profit attributable to owners of parent of 1,940 million yen (up 0.5% year on year).

Furthermore, the impact of the spread of COVID-19 on the Group's financial results is minimal as of the present, but we will continue to monitor trends and promptly make announcements if we determine that the financial results forecast needs to be revised.

2. Basic Policy on Selection of Accounting Standards

The Group's policy is to prepare its consolidated financial statements based on accounting standards generally accepted in Japan (J-GAAP). The Group will appropriately deal with the future application of International Financial Reporting Standards upon monitoring various developments in Japan and overseas.

3. Consolidated Financial Statements and Principal Notes (1) Consolidated Balance Sheet

Assets		As of December 31, 2020	As of December 31, 2021
Cash and deposits 14,343,181 13,460,637 Notes and accounts receivable-completed operation 1,341,156 3,316,142 Securities 100,000 — Costs on service contracts in progress 4,051,849 4,489,659 Other 378,909 459,626 Allowance for doubtful accounts (42,667) (22,944) Total current assets 20,172,430 21,700,121 Non-current assets 24,1786 2,443,587 Accumulated depreciation (1,478,187) (1,533,416) Buildings and structures, net 939,680 910,171 Machinery and equipment 129,640 131,215 Accumulated depreciation (113,451) (118,426) Vehicles 24,178 20,869 Accumulated d	Assets		
Notes and accounts receivable-completed operation 1,341,156 3,316,142 Securities 100,000 — Costs on service contracts in progress 4,051,849 4,489,659 Other 378,909 459,626 Allowance for doubtful accounts (42,667) (25,944) Total current assets 20,172,430 21,700,121 Non-current assets 2,417,868 2,443,587 Property, plant and equipment 8 2,417,868 2,443,587 Accumulated depreciation (1,478,187) (1,533,416) Buildings and structures, net 939,680 910,171 Machinery and equipment 129,640 131,215 Accumulated depreciation (113,451) (118,426) Machinery and equipment, net 16,189 12,788 Vehicles 24,178 20,869 Accumulated depreciation (20,026) (17,794) Vehicles, net 4,152 3,075 Tools, furniture and fixtures 333,481 423,003 Accumulated depreciation (251,550) (303,587) <	Current assets		
Securities 100,000 — Costs on service contracts in progress 4,051,849 4,489,659 Other 378,909 459,626 Allowance for doubtful accounts (42,667) (25,944) Total current assets 20,172,430 21,700,121 Non-current assets Property, plant and equipment 2417,868 2,443,587 Accumulated depreciation (1,478,187) (1,533,416) Buildings and structures, net 939,680 9910,171 Machinery and equipment 129,640 131,215 Accumulated depreciation (113,451) (118,426) Machinery and equipment, net 16,189 12,788 Vehicles 24,178 20,869 Accumulated depreciation (20,026) (17,794) Vehicles, net 4,152 3,075 Tools, furniture and fixtures 353,481 423,003 Accumulated depreciation (251,550) (303,587) Tools, furniture and fixtures, net 101,931 119,416 Land 1,136,998 1,446,831	Cash and deposits	14,343,181	13,460,637
Costs on service contracts in progress 4,051,849 4,489,659 Other 378,909 459,626 Allowance for doubtful accounts (42,667) (25,944) Total current assets 20,172,430 21,700,121 Non-current assets *** *** Property, plant and equipment *** *** Buildings and structures 2,417,868 2,443,587 Accumulated depreciation (1,478,187) (1,533,416) Buildings and structures, net 939,680 910,171 Machinery and equipment 129,640 131,215 Accumulated depreciation (113,451) (118,426) Machinery and equipment, net 16,189 12,788 Vehicles 24,178 20,869 Accumulated depreciation (20,026) (17,794) Vehicles, net 4,152 3,075 Tools, furniture and fixtures 353,481 423,003 Accumulated depreciation (251,550) (303,587) Tools, furniture and fixtures, net 101,931 119,416 Land	Notes and accounts receivable-completed operation	1,341,156	3,316,142
Other 378,909 459,626 Allowance for doubtful accounts (42,667) (22,944) Total current assets 20,172,430 21,700,121 Non-current assets 20,172,430 21,700,121 Property, plant and equipment 30,724,868 2,443,587 Buildings and structures 2,417,868 2,443,587 Accumulated depreciation (14,78,187) (1,533,416) Buildings and structures, net 939,680 910,171 Machinery and equipment 129,640 131,215 Accumulated depreciation (113,451) (118,426) Machinery and equipment, net 16,189 12,788 Vehicles 24,178 20,869 Accumulated depreciation (20,026) (17,794) Vehicles, net 4,152 3,075 Tools, furniture and fixtures 353,481 423,003 Accumulated depreciation (251,550) (303,587) Tools, furniture and fixtures, net 101,931 119,416 Land 1,136,998 1,446,831 Construction in progress	Securities	100,000	_
Allowance for doubtful accounts Total current assets Non-current assets Property, plant and equipment Buildings and structures Accumulated depreciation Machinery and equipment Accumulated depreciation Machinery and equipment, et	Costs on service contracts in progress	4,051,849	4,489,659
Total current assets 20,172,430 21,700,121 Non-current assets Property, plant and equipment Buildings and structures 2,417,868 2,443,587 Accumulated depreciation (1,478,187) (1,533,416) Buildings and structures, net 939,680 910,171 Machinery and equipment 129,640 131,215 Accumulated depreciation (113,451) (118,426) Machinery and equipment, net 16,189 12,788 Vehicles 24,178 20,869 Accumulated depreciation (20,026) (17,794) Vehicles, net 4,152 3,075 Tools, furniture and fixtures 353,481 423,003 Accumulated depreciation (251,550) (303,587) Tools, furniture and fixtures 101,931 119,416 Land 1,136,998 1,446,831 Construction in progress — 148,500 Total property, plant and equipment 2,198,952 2,640,782 Software 285,634 430,807 Telephone subscription right 18,366 18,366 Other 93 48 Total intangible assets 304,094 449,222 Investments and other assets 1,378,874 1,255,384 Long-term time deposits 162,669 127,237 Deferred tax assets 768,082 749,161 Other 855,016 645,128 Allowance for doubtful accounts (173,022) (50,952) Total investments and other assets 5,494,667 5,815,966	Other	378,909	459,626
Non-current assets Property, plant and equipment Buildings and structures 2,417,868 2,443,587 Accumulated depreciation (1,478,187) (1,533,416) Buildings and structures, net 939,680 910,171 Machinery and equipment 129,640 131,215 Accumulated depreciation (113,451) (118,426) Machinery and equipment, net 16,189 12,788 Vehicles 24,178 20,869 Accumulated depreciation (20,026) (17,794) Vehicles, net 4,152 3,075 Tools, furniture and fixtures 353,481 423,003 Accumulated depreciation (251,550) (303,587) Tools, furniture and fixtures, net 101,931 119,416 Land 1,136,998 1,446,831 Construction in progress	Allowance for doubtful accounts	(42,667)	(25,944)
Property, plant and equipment 2,417,868 2,443,587 Accumulated depreciation (1,478,187) (1,533,416) Buildings and structures, net 939,680 910,171 Machinery and equipment 129,640 131,215 Accumulated depreciation (113,451) (118,426) Machinery and equipment, net 16,189 12,788 Vehicles 24,178 20,869 Accumulated depreciation (20,026) (17,794) Vehicles, net 4,152 3,075 Tools, furniture and fixtures 353,481 423,003 Accumulated depreciation (251,550) (303,587) Tools, furniture and fixtures, net 101,931 119,416 Land 1,136,998 1,446,831 Construction in progress — 148,500 Total property, plant and equipment 2,198,952 2,640,782 Intangible assets — 148,500 Software 285,634 430,807 Telephone subscription right 18,366 18,366 Other 93 4	Total current assets	20,172,430	21,700,121
Buildings and structures 2,417,868 2,443,587 Accumulated depreciation (1,478,187) (1,533,416) Buildings and structures, net 939,680 910,171 Machinery and equipment 129,640 131,215 Accumulated depreciation (113,451) (118,426) Machinery and equipment, net 16,189 12,788 Vehicles 24,178 20,869 Accumulated depreciation (20,026) (17,794) Vehicles, net 4,152 3,075 Tools, furniture and fixtures 353,481 423,003 Accumulated depreciation (251,550) (303,587) Tools, furniture and fixtures, net 101,931 119,416 Land 1,136,998 1,446,831 Construction in progress — 148,500 Total property, plant and equipment 2,198,952 2,640,782 Intangible assets — 148,500 Software 285,634 430,807 Telephone subscription right 18,366 18,366 Other 93 48 <td>Non-current assets</td> <td></td> <td></td>	Non-current assets		
Buildings and structures 2,417,868 2,443,587 Accumulated depreciation (1,478,187) (1,533,416) Buildings and structures, net 939,680 910,171 Machinery and equipment 129,640 131,215 Accumulated depreciation (113,451) (118,426) Machinery and equipment, net 16,189 12,788 Vehicles 24,178 20,869 Accumulated depreciation (20,026) (17,794) Vehicles, net 4,152 3,075 Tools, furniture and fixtures 353,481 423,003 Accumulated depreciation (251,550) (303,587) Tools, furniture and fixtures, net 101,931 119,416 Land 1,136,998 1,446,831 Construction in progress — 148,500 Total property, plant and equipment 2,198,952 2,640,782 Intangible assets — 148,500 Software 285,634 430,807 Telephone subscription right 18,366 18,366 Other 93 48 <td>Property, plant and equipment</td> <td></td> <td></td>	Property, plant and equipment		
Buildings and structures, net 939,680 910,171 Machinery and equipment 129,640 131,215 Accumulated depreciation (113,451) (118,426) Machinery and equipment, net 16,189 12,788 Vehicles 24,178 20,869 Accumulated depreciation (20,026) (17,794) Vehicles, net 4,152 3,075 Tools, furniture and fixtures 353,481 423,003 Accumulated depreciation (251,550) (303,587) Tools, furniture and fixtures, net 101,931 119,416 Land 1,136,998 1,446,831 Construction in progress — 148,500 Total property, plant and equipment 2,198,952 2,640,782 Intangible assets — 148,500 Software 285,634 430,807 Telephone subscription right 18,366 18,366 Other 93 48 Total intangible assets 1,378,874 1,255,384 Long-term time deposits 162,669 127,237 <td></td> <td>2,417,868</td> <td>2,443,587</td>		2,417,868	2,443,587
Machinery and equipment 129,640 131,215 Accumulated depreciation (113,451) (118,426) Machinery and equipment, net 16,189 12,788 Vehicles 24,178 20,869 Accumulated depreciation (20,026) (17,794) Vehicles, net 4,152 3,075 Tools, furniture and fixtures 353,481 423,003 Accumulated depreciation (251,550) (303,587) Tools, furniture and fixtures, net 101,931 119,416 Land 1,136,998 1,446,831 Construction in progress — 148,500 Total property, plant and equipment 2,198,952 2,640,782 Intangible assets 285,634 430,807 Telephone subscription right 18,366 18,366 Other 93 48 Total intangible assets 304,094 449,222 Investments and other assets 1,378,874 1,255,384 Long-term time deposits 16,2669 127,237 Deferred tax assets 768,082 749,1	Accumulated depreciation	(1,478,187)	(1,533,416)
Accumulated depreciation (113,451) (118,426) Machinery and equipment, net 16,189 12,788 Vehicles 24,178 20,869 Accumulated depreciation (20,026) (17,794) Vehicles, net 4,152 3,075 Tools, furniture and fixtures 353,481 423,003 Accumulated depreciation (251,550) (303,587) Tools, furniture and fixtures, net 101,931 119,416 Land 1,136,998 1,446,831 Construction in progress — 148,500 Total property, plant and equipment 2,198,952 2,640,782 Intangible assets 285,634 430,807 Telephone subscription right 18,366 18,366 Other 93 48 Total intangible assets 304,094 449,222 Investments and other assets 162,669 127,237 Deferred tax assets 768,082 749,161 Other 855,016 645,128 Allowance for doubtful accounts (173,022) (50,952)	Buildings and structures, net	939,680	910,171
Machinery and equipment, net 16,189 12,788 Vehicles 24,178 20,869 Accumulated depreciation (20,026) (17,794) Vehicles, net 4,152 3,075 Tools, furniture and fixtures 353,481 423,003 Accumulated depreciation (251,550) (303,587) Tools, furniture and fixtures, net 101,931 119,416 Land 1,136,998 1,446,831 Construction in progress — 148,500 Total property, plant and equipment 2,198,952 2,640,782 Intangible assets 285,634 430,807 Telephone subscription right 18,366 18,366 Other 93 48 Total intangible assets 304,094 449,222 Investments and other assets 1,378,874 1,255,384 Long-term time deposits 162,669 127,237 Deferred tax assets 768,082 749,161 Other 855,016 645,128 Allowance for doubtful accounts (173,022) (50,952)	Machinery and equipment	129,640	131,215
Vehicles 24,178 20,869 Accumulated depreciation (20,026) (17,794) Vehicles, net 4,152 3,075 Tools, furniture and fixtures 353,481 423,003 Accumulated depreciation (251,550) (303,587) Tools, furniture and fixtures, net 101,931 119,416 Land 1,136,998 1,446,831 Construction in progress — 148,500 Total property, plant and equipment 2,198,952 2,640,782 Intangible assets Software 285,634 430,807 Telephone subscription right 18,366 18,366 18,366 Other 93 48 Total intangible assets 304,094 449,222 Investments and other assets 1,378,874 1,255,384 Long-term time deposits 162,669 127,237 Deferred tax assets 768,082 749,161 Other 855,016 645,128 Allowance for doubtful accounts (173,022) (50,952) Total investments and other assets </td <td>Accumulated depreciation</td> <td>(113,451)</td> <td>(118,426)</td>	Accumulated depreciation	(113,451)	(118,426)
Accumulated depreciation (20,026) (17,794) Vehicles, net 4,152 3,075 Tools, furniture and fixtures 353,481 423,003 Accumulated depreciation (251,550) (303,587) Tools, furniture and fixtures, net 101,931 119,416 Land 1,136,998 1,446,831 Construction in progress — 148,500 Total property, plant and equipment 2,198,952 2,640,782 Intangible assets 285,634 430,807 Telephone subscription right 18,366 18,366 Other 93 48 Total intangible assets 304,094 449,222 Investments and other assets 1,378,874 1,255,384 Long-term time deposits 162,669 127,237 Deferred tax assets 768,082 749,161 Other 855,016 645,128 Allowance for doubtful accounts (173,022) (59,952) Total investments and other assets 2,991,620 2,725,960 Total non-current assets 5,494,667 <td>Machinery and equipment, net</td> <td>16,189</td> <td>12,788</td>	Machinery and equipment, net	16,189	12,788
Vehicles, net 4,152 3,075 Tools, furniture and fixtures 353,481 423,003 Accumulated depreciation (251,550) (303,587) Tools, furniture and fixtures, net 101,931 119,416 Land 1,136,998 1,446,831 Construction in progress — 148,500 Total property, plant and equipment 2,198,952 2,640,782 Intangible assets 285,634 430,807 Telephone subscription right 18,366 18,366 Other 93 48 Total intangible assets 304,094 449,222 Investments and other assets 1,378,874 1,255,384 Long-term time deposits 162,669 127,237 Deferred tax assets 768,082 749,161 Other 855,016 645,128 Allowance for doubtful accounts (173,022) (50,952) Total investments and other assets 2,991,620 2,725,960 Total non-current assets 5,494,667 5,815,966	Vehicles	24,178	20,869
Vehicles, net 4,152 3,075 Tools, furniture and fixtures 353,481 423,003 Accumulated depreciation (251,550) (303,587) Tools, furniture and fixtures, net 101,931 119,416 Land 1,136,998 1,446,831 Construction in progress — 148,500 Total property, plant and equipment 2,198,952 2,640,782 Intangible assets Software 285,634 430,807 Telephone subscription right 18,366 18,366 Other 93 48 Total intangible assets 304,094 449,222 Investments and other assets 1,378,874 1,255,384 Long-term time deposits 1,669 127,237 Deferred tax assets 768,082 749,161 Other 855,016 645,128 Allowance for doubtful accounts (173,022) (50,952) Total investments and other assets 2,991,620 2,725,960 Total non-current assets 5,494,667 5,815,966	Accumulated depreciation	(20,026)	(17,794)
Accumulated depreciation (251,550) (303,587) Tools, furniture and fixtures, net 101,931 119,416 Land 1,136,998 1,446,831 Construction in progress — 148,500 Total property, plant and equipment 2,198,952 2,640,782 Intangible assets Software 285,634 430,807 Telephone subscription right 18,366 18,366 Other 93 48 Total intangible assets 304,094 449,222 Investments and other assets 1,378,874 1,255,384 Long-term time deposits 162,669 127,237 Deferred tax assets 768,082 749,161 Other 855,016 645,128 Allowance for doubtful accounts (173,022) (50,952) Total investments and other assets 2,991,620 2,725,960 Total non-current assets 5,494,667 5,815,966	Vehicles, net	4,152	
Accumulated depreciation (251,550) (303,587) Tools, furniture and fixtures, net 101,931 119,416 Land 1,136,998 1,446,831 Construction in progress — 148,500 Total property, plant and equipment 2,198,952 2,640,782 Intangible assets Software 285,634 430,807 Telephone subscription right 18,366 18,366 Other 93 48 Total intangible assets 304,094 449,222 Investments and other assets 1,378,874 1,255,384 Long-term time deposits 162,669 127,237 Deferred tax assets 768,082 749,161 Other 855,016 645,128 Allowance for doubtful accounts (173,022) (50,952) Total investments and other assets 2,991,620 2,725,960 Total non-current assets 5,494,667 5,815,966	Tools, furniture and fixtures	353,481	423,003
Tools, furniture and fixtures, net 101,931 119,416 Land 1,136,998 1,446,831 Construction in progress — 148,500 Total property, plant and equipment 2,198,952 2,640,782 Intangible assets Software 285,634 430,807 Telephone subscription right 18,366 18,366 Other 93 48 Total intangible assets 304,094 449,222 Investments and other assets 1,378,874 1,255,384 Long-term time deposits 162,669 127,237 Deferred tax assets 768,082 749,161 Other 855,016 645,128 Allowance for doubtful accounts (173,022) (50,952) Total investments and other assets 2,991,620 2,725,960 Total non-current assets 5,494,667 5,815,966	Accumulated depreciation	· · · · · · · · · · · · · · · · · · ·	
Land 1,136,998 1,446,831 Construction in progress — 148,500 Total property, plant and equipment 2,198,952 2,640,782 Intangible assets Software 285,634 430,807 Telephone subscription right 18,366 18,366 Other 93 48 Total intangible assets 304,094 449,222 Investments and other assets 1,378,874 1,255,384 Long-term time deposits 162,669 127,237 Deferred tax assets 768,082 749,161 Other 855,016 645,128 Allowance for doubtful accounts (173,022) (50,952) Total investments and other assets 2,991,620 2,725,960 Total non-current assets 5,494,667 5,815,966			
Construction in progress — 148,500 Total property, plant and equipment 2,198,952 2,640,782 Intangible assets 285,634 430,807 Telephone subscription right 18,366 18,366 Other 93 48 Total intangible assets 304,094 449,222 Investments and other assets 1,378,874 1,255,384 Long-term time deposits 162,669 127,237 Deferred tax assets 768,082 749,161 Other 855,016 645,128 Allowance for doubtful accounts (173,022) (50,952) Total investments and other assets 2,991,620 2,725,960 Total non-current assets 5,494,667 5,815,966	Land		·
Total property, plant and equipment 2,198,952 2,640,782 Intangible assets 285,634 430,807 Telephone subscription right 18,366 18,366 Other 93 48 Total intangible assets 304,094 449,222 Investments and other assets 1,378,874 1,255,384 Long-term time deposits 162,669 127,237 Deferred tax assets 768,082 749,161 Other 855,016 645,128 Allowance for doubtful accounts (173,022) (50,952) Total investments and other assets 2,991,620 2,725,960 Total non-current assets 5,494,667 5,815,966	Construction in progress	_	
Intangible assets 285,634 430,807 Telephone subscription right 18,366 18,366 Other 93 48 Total intangible assets 304,094 449,222 Investments and other assets 1,378,874 1,255,384 Long-term time deposits 162,669 127,237 Deferred tax assets 768,082 749,161 Other 855,016 645,128 Allowance for doubtful accounts (173,022) (50,952) Total investments and other assets 2,991,620 2,725,960 Total non-current assets 5,494,667 5,815,966		2,198,952	
Software 285,634 430,807 Telephone subscription right 18,366 18,366 Other 93 48 Total intangible assets 304,094 449,222 Investments and other assets 1,378,874 1,255,384 Long-term time deposits 162,669 127,237 Deferred tax assets 768,082 749,161 Other 855,016 645,128 Allowance for doubtful accounts (173,022) (50,952) Total investments and other assets 2,991,620 2,725,960 Total non-current assets 5,494,667 5,815,966	_	_,_,_,_	
Telephone subscription right 18,366 18,366 Other 93 48 Total intangible assets 304,094 449,222 Investments and other assets 1,378,874 1,255,384 Long-term time deposits 162,669 127,237 Deferred tax assets 768,082 749,161 Other 855,016 645,128 Allowance for doubtful accounts (173,022) (50,952) Total investments and other assets 2,991,620 2,725,960 Total non-current assets 5,494,667 5,815,966	9	285,634	430.807
Other 93 48 Total intangible assets 304,094 449,222 Investments and other assets 1,378,874 1,255,384 Long-term time deposits 162,669 127,237 Deferred tax assets 768,082 749,161 Other 855,016 645,128 Allowance for doubtful accounts (173,022) (50,952) Total investments and other assets 2,991,620 2,725,960 Total non-current assets 5,494,667 5,815,966			
Total intangible assets 304,094 449,222 Investments and other assets 1,378,874 1,255,384 Long-term time deposits 162,669 127,237 Deferred tax assets 768,082 749,161 Other 855,016 645,128 Allowance for doubtful accounts (173,022) (50,952) Total investments and other assets 2,991,620 2,725,960 Total non-current assets 5,494,667 5,815,966	, , ,		*
Investments and other assets Investment securities 1,378,874 1,255,384 Long-term time deposits 162,669 127,237 Deferred tax assets 768,082 749,161 Other 855,016 645,128 Allowance for doubtful accounts (173,022) (50,952) Total investments and other assets 2,991,620 2,725,960 Total non-current assets 5,494,667 5,815,966			
Investment securities 1,378,874 1,255,384 Long-term time deposits 162,669 127,237 Deferred tax assets 768,082 749,161 Other 855,016 645,128 Allowance for doubtful accounts (173,022) (50,952) Total investments and other assets 2,991,620 2,725,960 Total non-current assets 5,494,667 5,815,966	_		,===
Long-term time deposits 162,669 127,237 Deferred tax assets 768,082 749,161 Other 855,016 645,128 Allowance for doubtful accounts (173,022) (50,952) Total investments and other assets 2,991,620 2,725,960 Total non-current assets 5,494,667 5,815,966		1,378,874	1,255,384
Deferred tax assets 768,082 749,161 Other 855,016 645,128 Allowance for doubtful accounts (173,022) (50,952) Total investments and other assets 2,991,620 2,725,960 Total non-current assets 5,494,667 5,815,966			
Other 855,016 645,128 Allowance for doubtful accounts (173,022) (50,952) Total investments and other assets 2,991,620 2,725,960 Total non-current assets 5,494,667 5,815,966			
Allowance for doubtful accounts (173,022) (50,952) Total investments and other assets 2,991,620 2,725,960 Total non-current assets 5,494,667 5,815,966		· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·
Total investments and other assets 2,991,620 2,725,960 Total non-current assets 5,494,667 5,815,966	- 11111		
Total non-current assets 5,494,667 5,815,966	-		
	-		
	Total assets	25,667,098	27,516,087

	As of December 31, 2020	As of December 31, 2021	
iabilities			
Current liabilities			
Accounts payable - operating	630,051	1,140,954	
Current portion of long-term borrowings	7,932	2,856	
Income taxes payable	403,715	611,599	
Advances received on service contracts in progress	930,077	720,984	
Provision for bonuses	498,770	659,995	
Provision for share awards for directors (and other officers)	_	14,170	
Provision for loss on order received	67,126	28,374	
Provision for loss compensation	64,435	78,800	
Other	1,540,338	1,574,417	
Total current liabilities	4,142,446	4,832,152	
Non-current liabilities			
Long-term accounts payable - other	41,289	39,809	
Long-term borrowings	4,292	1,436	
Retirement benefit liability	1,089,975	898,727	
Provision for retirement benefits for directors (and other officers)	22,583	25,505	
Provision for share awards for directors (and other officers)	21,837	26,140	
Deferred tax liabilities	5,865	7,879	
Asset retirement obligations	107,599	108,178	
Other	73,392	70,651	
Total non-current liabilities	1,366,835	1,178,329	
Total liabilities	5,509,281	6,010,482	
Vet assets			
Shareholders' equity			
Share capital	520,000	520,000	
Capital surplus	300,120	300,120	
Retained earnings	19,706,015	21,061,671	
Treasury shares	(806,551)	(806,724)	
Total shareholders' equity	19,719,583	21,075,066	
Accumulated other comprehensive income			
Valuation difference on available-for-sale securities	512,576	442,578	
Foreign currency translation adjustment	(76,984)	(38,757)	
Remeasurements of defined benefit plans	(15,979)	(23,877)	
Total accumulated other comprehensive income	419,613	379,943	
Non-controlling interests	18,619	50,595	
Total net assets	20,157,816	21,505,605	
Cotal liabilities and net assets	25,667,098	27,516,087	

(2) Consolidated Statements of Income and Comprehensive Income Consolidated Statement of Income

	For the fiscal year ended December 31, 2020	For the fiscal year ended December 31, 2021
Net sales	18,951,988	19,315,097
Cost of sales	11,551,829	11,740,404
Gross profit	7,400,158	7,574,693
Selling, general and administrative expenses		
Remuneration for directors (and other officers)	309,241	306,230
Salaries and allowances	1,276,001	1,339,583
Bonuses	275,836	341,704
Provision for bonuses	173,379	250,177
Retirement benefit expenses	88,871	61,509
Provision for share awards for directors (and other officers)	16,775	18,473
Provision for retirement benefits for directors (and other officers)	2,979	2,921
Legal and other welfare expenses	298,997	262,566
Travel and transportation expenses	103,046	91,936
Rent expenses	263,876	244,599
Depreciation	41,315	53,815
Provision of allowance for doubtful accounts	34,201	1,144
Research and development expenses	686,888	641,153
Other	1,358,792	1,200,068
Total selling, general and administrative expenses	4,930,202	4,815,885
Operating profit	2,469,955	2,758,808
Non-operating income	,,.	,
Interest income	12,402	10,717
Dividend income	23,305	29,917
Insurance claim income	10,544	
Reversal of allowance for doubtful accounts		21,460
Foreign exchange gains	<u> </u>	27,272
Other	22,415	11,108
Total non-operating income	68,668	100,475
Non-operating expenses	00,000	100,175
Interest expenses	182	47
Foreign exchange losses	31,226	_
Other	97	
Total non-operating expenses	31,505	47
Ordinary profit	2,507,117	2,859,235
Extraordinary income	2,307,117	2,839,233
Gain on sale of non-current assets	334	27
Insurance claim income	334	59,000
Settlement received	_	-
	18,126	40,627
Reversal of provision for loss compensation		00.655
Total extraordinary income	18,461	99,655
Extraordinary losses	1.050	4.424
Loss on sale and retirement of non-current assets	1,850	4,424
Loss on valuation of investment securities	<u> </u>	25,165
Provision for loss compensation	64,435	78,800
Total extraordinary losses	66,285	108,390
Profit before income taxes	2,459,293	2,850,500
Income taxes - current	729,113	863,024
Income taxes - deferred	27,305	56,026
Total income taxes	756,418	919,050

		(Thousand Jen)
	For the fiscal year ended	For the fiscal year ended
	December 31, 2020	December 31, 2021
Profit	1,702,874	1,931,449
Profit (loss) attributable to non-controlling interests	(180)	1,975
Profit attributable to owners of parent	1,703,054	1,929,474

Consolidated Statement of Comprehensive Income

	For the fiscal year ended December 31, 2020	For the fiscal year ended December 31, 2021
Profit	1,702,874	1,931,449
Other comprehensive income		
Valuation difference on available-for-sale securities	(27,376)	(69,998)
Foreign currency translation adjustment	(25,110)	38,226
Remeasurements of defined benefit plans, net of tax	16,338	(7,898)
Total other comprehensive income	(36,148)	(39,669)
Comprehensive income	1,666,725	1,891,780
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,666,905	1,889,804
Comprehensive income attributable to non-controlling interests	(180)	1,975

(3) Consolidated Statements of Changes in Equity Fiscal year ended December 31, 2020 (from January 1, 2020 to December 31, 2020)

	Shareholders' equity						
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity		
Balance at beginning of period	520,000	300,120	18,490,346	(459,142)	18,851,324		
Changes during period							
Dividends of surplus			(487,385)		(487,385)		
Profit attributable to owners of parent			1,703,054		1,703,054		
Purchase of treasury shares				(354,278)	(354,278)		
Disposal of treasury stock possession of stock ownership plan trust				6,869	6,869		
Increase in consolidated subsidiaries - non-controlling interests					_		
Net changes in items other than shareholders' equity							
Total changes during period	_	_	1,215,669	(347,409)	868,259		
Balance at end of period	520,000	300,120	19,706,015	(806,551)	19,719,583		

	Accun	nulated other c	ncome			
	Valuation difference on available-for- sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Non- controlling interests	Total net assets
Balance at beginning of period	539,953	(51,874)	(32,317)	455,761	13,800	19,320,885
Changes during period						
Dividends of surplus						(487,385)
Profit attributable to owners of parent						1,703,054
Purchase of treasury shares						(354,278)
Disposal of treasury stock possession of stock ownership plan trust						6,869
Increase in consolidated subsidiaries - non-controlling interests					5,000	5,000
Net changes in items other than shareholders' equity	(27,376)	(25,110)	16,338	(36,148)	(180)	(36,328)
Total changes during period	(27,376)	(25,110)	16,338	(36,148)	4,819	836,931
Balance at end of period	512,576	(76,984)	(15,979)	419,613	18,619	20,157,816

Fiscal year ended December 31, 2021 (from January 1, 2021 to December 31, 2021)

	Shareholders' equity						
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity		
Balance at beginning of period	520,000	300,120	19,706,015	(806,551)	19,719,583		
Changes during period							
Dividends of surplus			(573,819)		(573,819)		
Profit attributable to owners of parent			1,929,474		1,929,474		
Purchase of treasury shares				(172)	(172)		
Disposal of treasury stock possession of stock ownership plan trust					_		
Increase in consolidated subsidiaries - non-controlling interests					_		
Net changes in items other than shareholders' equity							
Total changes during period	_		1,355,655	(172)	1,355,482		
Balance at end of period	520,000	300,120	21,061,671	(806,724)	21,075,066		

	Accun	nulated other c	ncome			
	Valuation difference on available-for- sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Non- controlling interests	Total net assets
Balance at beginning of period	512,576	(76,984)	(15,979)	419,613	18,619	20,157,816
Changes during period						
Dividends of surplus						(573,819)
Profit attributable to owners of parent						1,929,474
Purchase of treasury shares						(172)
Disposal of treasury stock possession of stock ownership plan trust						_
Increase in consolidated subsidiaries - non-controlling interests					30,000	30,000
Net changes in items other than shareholders' equity	(69,998)	38,226	(7,898)	(39,669)	1,975	(37,693)
Total changes during period	(69,998)	38,226	(7,898)	(39,669)	31,975	1,347,788
Balance at end of period	442,578	(38,757)	(23,877)	379,943	50,595	21,505,605

	For the fiscal year ended December 31, 2020	For the fiscal year ended December 31, 2021	
Cash flows from operating activities			
Profit before income taxes	2,459,293	2,850,500	
Depreciation	188,448	218,646	
Interest and dividend income	(35,708)	(40,634)	
Interest expenses	182	47	
Foreign exchange losses (gains)	18,515	(14,249)	
Loss (gain) on sale and retirement of non-current assets	1,515	4,397	
Loss (gain) on valuation of investment securities	_	25,165	
Notes and accounts receivable-completed operation	310,940	(1,937,941)	
Decrease (increase) in costs on uncompleted services	762,986	(426,054)	
Decrease (increase) in accounts payable-operating	(199,520)	507,271	
Increase (decrease) in advances received on service contracts in progress	(452,417)	(217,680)	
Increase (decrease) in accrued consumption taxes	245,259	(141,005)	
Increase (decrease) in allowance for doubtful accounts	11,406	(141,944)	
Increase (decrease) in provision for bonuses	(136,984)	161,224	
Increase (decrease) in retirement benefit liability	(148,384)	(202,632)	
Other, net	(17,072)	156,502	
Subtotal	3,008,459	801,615	
Interest and dividends received	37,808	42,291	
Interest paid	(150)	(47)	
Proceeds from insurance income	10,544	(+7 _,	
Income taxes refund	28,427	12,255	
Income taxes paid	(584,924)	(629,093)	
Net cash provided by (used in) operating activities	2,500,165	227,020	
Cash flows from investing activities	2,300,103	221,020	
Proceeds from cancellation of time deposits	103,603	351,413	
Payments into time deposits	(184,939)	(302,686)	
Purchase of property, plant and equipment	(107,281)	(460,209	
Proceeds from sale of property, plant and equipment	1,277	27	
Purchase of intangible assets	(127,518)	(239,794)	
Purchase of investment securities	(28,600)	(3,600)	
Proceeds from redemption of investment securities	(28,000)	100,000	
Payments of leasehold and guarantee deposits	(59,969)	(3,392)	
Proceeds from refund of leasehold and guarantee deposits	32,720	13,513	
Other, net	(1,014)	(6,571	
Net cash provided by (used in) investing activities	(371,722)	(551,299	
Cash flows from financing activities	(3/1,/22)	(331,299	
Purchase of treasury shares	(354,278)	(172	
Proceeds from share issuance to non-controlling	(334,278)	(172)	
shareholders	5,000	30,000	
Repayments of long-term borrowings	(14,928)	(7,932)	
Dividends paid	(486,068)	(573,338)	
Other, net	(2,572)	(5,512)	
Net cash provided by (used in) financing activities	(852,848)	(556,955)	
Effect of exchange rate change on cash and cash equivalents	(2,655)	(1,309)	
Net increase (decrease) in cash and cash equivalents	1,272,939	(882,544)	
Cash and cash equivalents at beginning of period	13,070,242	14,343,181	
Cash and cash equivalents at end of period	14,343,181	13,460,637	

(5) Notes to Consolidated Financial Statements

(Notes on going concern assumption)

Not applicable.

(Additional Information)

(Adoption of tax effect accounting for the transition from the consolidated taxation system to the group tax sharing system)

The Company and some of its domestic consolidated subsidiaries do not apply Paragraph 44 of the "Implementation Guidance on Tax Effect Accounting" (ASBJ Guidance No. 28, February 16, 2018) to items revised under the non-consolidated taxation system in connection with the transition from the consolidated taxation system to the group tax sharing system established under the "Act on the Partial Revision of the Income Tax Act, etc." (Act No. 8 of 2020) due to the application of Paragraph 3 of the "Practical Solution on the Treatment of Tax Effect Accounting for the Transition from the Consolidated Taxation System to the Group Tax Sharing System" (ASBJ Practical Issues Task Force Report No. 39, March 31, 2020), and instead apply the pre-revision income tax law provisions to the amount of deferred tax assets and deferred tax liabilities.

(Accounting estimates regarding the impact of COVID-19)

There were no significant changes in the assumptions regarding the impact of COVID-19 described in "Accounting estimates regarding the impact of COVID-19" under "Additional information" in the Securities Report of the previous consolidated fiscal year.

(Segment information, etc.)

[Segment information]

1. Overview of reportable segments

The Group's reportable segments are units composing the Group for which separate financial information is available and are the subject of regular review by the Board of Directors to determine the allocation of management resources and evaluate performance.

The Group, as a comprehensive water and environmental consultant, engages primarily in the construction consultancy business. Business activities are conducted in Japan mainly by the Company and its domestic subsidiaries in Japan, and overseas mainly by the Company's Global Business Division and local subsidiaries in India and America, respectively. The Company's consolidated subsidiaries, as independent business units, propose business strategies and develop business activities on their own.

Therefore, the Group consists of two reportable segments classified according to region and customer, namely, "Domestic Operations" and "Overseas Operations."

2. Method of calculating amounts of net sales, profit (loss), assets, liabilities and other items by reportable segment

The accounting of business segments reported are generally the same as stated in "Significant basis of preparing consolidated financial statements."

Profits of reportable segments are amounts based on operating profit.

Inter-segment sales and transfers are based on prevailing market prices.

3. Information on net sales, profit (loss), assets, liabilities and other items by reportable segment For the fiscal year ended December 31, 2020 (from January 1, 2020 to December 31, 2020)

	Re	portable segmer	ıt				Amount recorded in
	Domestic Operations	Overseas Operations	Total	Other (Note 1)	Total	Adjustment (Note 2)	consolidated financial statements (Note 3)
Net sales							
Net sales to							
outside customers	15,407,285	3,318,328	18,725,614	226,373	18,951,988	_	18,951,988
Inter-segment net sales or transfers	715	30,068	30,783		30,783	(30,783)	_
Total	15,408,000	3,348,396	18,756,397	226,373	18,982,771	(30,783)	18,951,988
Segment profit (loss)	2,597,351	(205,254)	2,392,097	87,276	2,479,373	(9,418)	2,469,955
Segment assets	20,586,853	3,405,848	23,992,701	1,895,919	25,888,620	(221,522)	25,667,098
Other items							
Depreciation	141,222	6,061	147,284	41,164	188,448	_	188,448
Increases in							
property, plant							
and equipment	198,620	7,650	206,270	_	206,270	_	206,270
and intangible							
assets							

- (Notes) 1. "Other" consists of business segments not included in the reportable segments, and the Company conducts real estate leasing business.
 - 2. Details of adjustments are as follows:
 - (1) Adjustment of segment profit (loss) is based on inter-segment eliminations.
 - (2) Adjustment of segment assets is based on inter-segment eliminations.
 - 3. Segment profit (loss) is adjusted with operating profit in the consolidated financial statements.

For the fiscal year ended December 31, 2021 (from January 1, 2021 to December 31, 2021)

(Thousand yen)

	Reportable segment						Amount recorded in
	Domestic Operations	Overseas Operations	Total	Other (Note 1)	Total	Adjustment (Note 2)	consolidated financial statements (Note 3)
Net sales							
Net sales to outside customers	16,156,541	2,930,952	19,087,494	227,603	19,315,097	_	19,315,097
Inter-segment net sales or transfers		1,500	1,500		1,500	(1,500)	_
Total	16,156,541	2,932,452	19,088,994	227,603	19,316,597	(1,500)	19,315,097
Segment profit (loss)	2,483,780	181,465	2,665,246	94,116	2,759,363	(554)	2,758,808
Segment assets	22,382,861	3,487,647	25,870,508	1,862,560	27,733,069	(216,981)	27,516,087
Other items Depreciation Increases in	171,454	5,811	177,265	41,380	218,646		218,646
property, plant and equipment and intangible assets	789,806	9,893	799,700	8,022	807,722	_	807,722

- (Notes) 1. "Other" consists of business segments not included in the reportable segments, and the Company conducts real estate leasing business.
 - 2. Details of adjustments are as follows:
 - (1) Adjustment of segment profit (loss) is based on inter-segment eliminations.
 - (2) Adjustment of segment assets is based on inter-segment eliminations.
 - 3. Segment profit (loss) is adjusted with operating profit in the consolidated financial statements.

[Related information]

For the fiscal year ended December 31, 2020 (from January 1, 2020 to December 31, 2020)

1. Information by product and service

(Thousand yen)

	Water Supply	Sewerage	Environmental/Other	Total
Net sales to outside customers	5,926,378	11,702,573	1,323,036	18,951,988

2. Information by region

(1) Net sales

(Thousand yen)

Japan	Asia & Oceania	Africa	Middle East	Central & South America	North America	Total
15,633,659	2,089,019	_	1,186,248	35,520	7,540	18,951,988

(Note) Net sales are based on the location of the customer and classified according to country or region.

(2) Property, plants and equipment

The amount of property, plants and equipment located in Japan is not presented as it exceeds 90% of the property, plants and equipment recorded on the consolidated balance sheet.

3. Information by major customer

(Thousand yen)

Name of customer	Net sales	Related segment
Japan Sewage Works Agency	3,354,571	Domestic Operations

For the fiscal year ended December 31, 2021 (from January 1, 2021 to December 31, 2021)

1. Information by product and service

(Thousand yen)

	Water supply	Sewerage	Environmental/Other	Total
Net sales to outside customers	6,442,271	11,641,171	1,231,654	19,315,097

2. Information by region

(1) Net sales

(Thousand yen)

Japan	Asia & Oceania	Africa	Middle East	Central & South America	North America	Total
16,384,145	1,652,787	50,324	1,184,807	42,547	485	19,315,097

(Note) Net sales are based on the location of the customer and classified according to country or region.

(2) Property, plants and equipment

The amount of property, plants and equipment located in Japan is not presented as it exceeds 90% of the property, plants and equipment recorded on the consolidated balance sheet.

3. Information by major customer

Name of customer	Net sales	Related segment
Japan Sewage Works Agency	3,098,972	Domestic Operations

[Information on impairment loss on non-current assets by reportable segment]

For the fiscal year ended December 31, 2020 (from January 1, 2020 to December 31, 2020) Not applicable.

For the fiscal year ended December 31, 2021 (from January 1, 2021 to December 31, 2021) Not applicable.

[Information on amortization and unamortized balance of goodwill by reportable segment]

For the fiscal year ended December 31, 2020 (from January 1, 2020 to December 31, 2020)

Not applicable.

For the fiscal year ended December 31, 2021 (from January 1, 2021 to December 31, 2021) Not applicable.

[Information on gain on negative goodwill by reportable segment]

For the fiscal year ended December 31, 2020 (from January 1, 2020 to December 31, 2020) Not applicable.

For the fiscal year ended December 31, 2021 (from January 1, 2021 to December 31, 2021) Not applicable.

(Per share information)

	For the fiscal year	For the fiscal year	
	ended December 31, 2020	ended December 31, 2021	
	(from January 1, 2020	(from January 1, 2021	
	to December 31, 2020)	to December 31, 2021)	
Net assets per share	2,112.60	2,250.65	
Basic earnings per share	178.67	202.40	

- (Notes) 1. Diluted earnings per share is not provided as there were no potential shares.
 - 2. The basis for the calculation of net assets per share is as follows. Furthermore, the Company's shares held in the board benefit trust are included in the treasury shares to be deducted in the calculation of total number of shares issued as of the end of the fiscal year and average number of shares during the fiscal year for the purpose of calculating net assets per share and basic earnings per share.

	For the fiscal year ended December 31, 2020	For the fiscal year ended December 31, 2021
Total net assets (Thousand yen)	20,157,816	21,505,605
Amounts deducted from total net assets (Thousand yen)	18,619	50,595
(Non-controlling interests (Thousand yen))	(18,619)	(50,595)
Net assets attributable to shares of common stock (Million yen)	20,139,197	21,455,010
Number of shares of common stock used to calculate net assets per share (Thousand shares)	9,532	9,532

3. The basis for the calculation of basic earnings per share is as follows.

	For the fiscal year ended December 31, 2020	For the fiscal year ended December 31, 2021
Profit attributable to owners of parent (Thousand yen)	1,703,054	1,929,474
Amount not attributable to common shareholders (Thousand yen)		_
Profit attributable to owners of parent relating to common shares (Thousand yen)	1,703,054	1,929,474
Average number of common shares during the period (Thousand shares)	9,531	9,532

(Significant subsequent events)

Not applicable.