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Securities Code: 4284

March 11, 2022

To our shareholders:

Akira Nagao
President and Representative Director **SOLXYZ Co., Ltd.**1-21 Shibaura 3-chome, Minato-ku, Tokyo

# Notice of the 42nd Annual General Meeting of Shareholders

You are cordially invited to attend the 42nd Annual General Meeting of Shareholders (the "Meeting") of SOLXYZ Co., Ltd. (the "Company"), which will be held as indicated below.

Furthermore, from the perspective of ensuring the safety of shareholders and preventing the spread of novel coronavirus disease (COVID-19), we ask that you refrain from attending the Meeting on the day, regardless of the condition of your health, and consider exercising your voting rights in writing or via the internet. Accordingly, please review the attached Reference Documents for the General Meeting of Shareholders and exercise your voting rights by no later than 5:30 p.m. on Monday, March 28, 2022 (JST).

**1. Date and Time:** Tuesday, March 29, 2022, at 10:00 a.m. (JST)

**2. Venue:** La Salle Royale, second basement floor, AURUM

26-2 Higashi Ueno 1-chome, Taito-ku, Tokyo

#### 3. Purpose of the Meeting

### Matters to be reported

- (1) The Business Report and the Consolidated Financial Statements for the 42nd fiscal year (from January 1, 2021 to December 31, 2021), and the audit results of the Consolidated Financial Statements by the Accounting Auditor and the Audit & Supervisory Committee
- (2) The Non-consolidated Financial Statements for the 42nd fiscal year (from January 1, 2021 to December 31, 2021)

#### Matters to be resolved

# < Company Proposals (Proposal Nos. 1 to 4) >

**Proposal No. 1:** Appropriation of Surplus

**Proposal No. 2:** Amendment to the Articles of Incorporation

**Proposal No. 3:** Election of 11 Directors (Excluding Directors Who Are Audit & Supervisory

Committee Members)

**Proposal No. 4:** Election of Five Directors Who Are Audit & Supervisory Committee Members

### < Shareholder Proposals (Proposal Nos. 5 and 6) >

**Proposal No. 5:** Election of One Director Who Is an Audit & Supervisory Committee Member

**Proposal No. 6:** Acquisition of Own Shares

### 4. Notes Regarding the Exercise of Voting Rights

- If there is no indication of a vote for or against any proposal, it shall be treated as an indication of a vote "for" proposals submitted by the Company, and a vote "against" proposals submitted by shareholders.
- If Proposal No. 4 (company proposal) and Proposal No. 5 (shareholder proposal) are both passed and approved, the maximum number of Directors who are Audit & Supervisory Committee Members prescribed by the Articles of Incorporation of the Company will be exceeded.

Accordingly, in principle, candidates who obtain a majority of consenting votes, including votes submitted in writing and via electromagnetic means (the internet, etc.), will be elected, but if, as a result of voting, the number of candidates who obtain a majority of consenting votes exceeds the maximum number prescribed in the Articles of Incorporation, candidates will be elected in order, starting with the candidate who has the most consenting votes, and continuing until the maximum number of Directors who are Audit & Supervisory Committee Members, as prescribed in the Articles of Incorporation, is reached.

- If you attend the Meeting, please submit the enclosed voting form at the reception desk.
- In accordance with the provisions of laws and regulations, and Article 15 of the Articles of Incorporation of the Company, among the documents to be attached to the Notice of the 42nd Annual General Meeting of Shareholders, Notes to Consolidated Financial Statements and Notes to Non-consolidated Financial Statements are posted on the website of the Company and therefore, they shall not be stated on the documents attached to this notice. Notes to Consolidated Financial Statements and Non-consolidated Financial Statements are part of the Consolidated Financial Statements and Non-consolidated Financial Statements audited by the Accounting Auditor and the Audit & Supervisory Committee when they prepared the audit report.
- Revisions to the Reference Documents for the General Meeting of Shareholders, Business Report, Consolidated Financial Statements, and Non-consolidated Financial Statements will be announced on the Company's website.

The Company's website: https://www.solxyz.co.jp/
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#### Reference Documents for the General Meeting of Shareholders

# Company Proposal

# **Proposal No. 1:** Appropriation of Surplus

The Company recognizes the return of profit to its shareholders as a key management priority, while striving to build stable management infrastructure, in pursuit of balanced corporate management.

The Company seeks to distribute dividends in accordance with its performance, with consideration to dividend payout ratio, and maintains a policy of making the utmost effort to pay stable dividends on a continual basis.

In accordance with this policy, the Company proposes to appropriate surplus for the fiscal year as follows:

### Matters Regarding Year-end Dividend

(1) Type of dividend property

Cash

(2) Allotment of dividend property and aggregate amount thereof

¥12.0 per common share of the Company

Total payment: ¥293,679,144

(3) Effective date of dividend of surplus

March 30, 2022

### Company Proposal

## **Proposal No. 2:** Amendment to the Articles of Incorporation

#### 1. Reasons for Proposal

- (1) Since the revised provisions provided for in a proviso to Article 1 of the Supplementary Provisions of the "Act Partially Amending the Companies Act" (Act No. 70 of 2019) are to be enforced on September 1, 2022, the Company will make amendments as follows, in order to prepare for the introduction of the system for providing informational materials for the general meeting of shareholders in electronic format.
  - (i) Article 15, paragraph 1 of the proposed amendment stipulates that the Company shall take measures to provide information that constitutes the content of the reference documents for the general meeting of shareholders, etc., in electronic format.
  - (ii) Article 15, paragraph 2 of the proposed amendment establishes a provision limiting the scope of matters that will be provided in paper-based documents delivered to shareholders who have requested the delivery of paper-based documents.
  - (iii) Since the provisions for Internet Disclosure and Deemed Provision of Reference Documents for the General Meeting of Shareholders, Etc., (Article 15 of the current Articles of Incorporation) will no longer be required, they will be deleted.
  - (iv) Accompanying the aforementioned new establishment and deletion, supplementary provisions regarding the effective date, etc., will be established.
- (2) In order to strengthen systems for audits by the Audit & Supervisory Committee and further enhance corporate governance, the maximum number of Directors who are Audit & Supervisory Committee Members in Article 19 of the Articles of Incorporation will be amended from four to five, and thus increased by one.

# 2. Details of the Amendment

The details of the amendment are as follows:

(Underlined sections indicate amended parts.)

Proposed Amendment
(Deleted)
<ul> <li>(Measures to Provide Information in Electronic Format, Etc.)</li> <li>Article 15.</li> <li>1. When the Company convenes a general meeting of shareholders, it shall take measures to provide</li> </ul>
information that constitutes the content of the reference documents for the general meeting of shareholders, etc., in electronic format.
2. Among matters for which the measures for providing information in electronic format will be taken, the Company may exclude some or all of those matters designated by the Ministry of Justice Order from statements in the paper-based documents to be delivered to shareholders who requested the delivery of paper-based documents by the record date for voting rights.
(Number of Directors)
Article 19. The number of Directors (excluding Directors who are Audit & Supervisory Committee Members) of the Company shall be no more than 11, and the number of Directors who are Audit and Supervisory Committee Members shall be no more than five.

Current Articles of Incorporation	Proposed Amendment
(Newly established)	(Supplementary Provisions)
	1. The deletion of Article 15 (Internet Disclosure and
	Deemed Provision of Reference Documents for the
	General Meeting of Shareholders, Etc.) of the Articles
	of Incorporation prior to the amendment and the new
	establishment of Article 15 of the amended Articles of
	Incorporation (Measures to Provide Information in
	Electronic Format, Etc.) shall take effect from
	September 1, 2022, which is the date of enforcement of
	the revised provisions provided for in a proviso to
	Article 1 of the Supplementary Provisions of the Act
	Partially Amending the Companies Act (Act No. 70 of
	2019) (the "Date of Enforcement").
	2. Notwithstanding the provisions of the preceding
	paragraph, Article 15 of the Articles of Incorporation
	prior to the amendment shall remain effective in relation
	to any general meeting of shareholders held on a date
	within six months of the Date of Enforcement.
	3. These Supplementary Provisions shall be deleted on the
	date when six months have passed from the Date of
	Enforcement or three months have elapsed from the date
	of the general meeting of shareholders in the preceding
	paragraph, whichever is later.

# Company Proposal

**Proposal No. 3:** Election of 11 Directors (Excluding Directors Who Are Audit & Supervisory Committee Members)

The term of office of all 11 Directors (excluding Directors who are Audit & Supervisory Committee Members) will expire at the conclusion of the Meeting. Therefore, the Company proposes the election of 11 Directors (excluding Directors who are Audit & Supervisory Committee Members).

With regard to this proposal, the Audit & Supervisory Committee has stated its opinion that all of the candidates for Director (excluding Directors who are Audit & Supervisory Committee Members) are qualified.

Candidates for Director (excluding Directors who are Audit & Supervisory Committee Members) are as follows:

Candidate No.	Name		Age	Gender	Current position in the Company
1	Akira Nagao	Re-election	67	Male	President and Representative Director
2	Toshihiko Kayanuma	Re-election	63	Male	Managing Director
3	Yoshiaki Nagao	Re-election	62	Male	Managing Director
4	Hiroki Akiyama	Re-election	58	Male	Managing Director
5	Yoshio Komori	Re-election	62	Male	Director
6	Hiroki Kannari	Re-election	64	Male	Director
7	Hiroyuki Watanabe	Re-election	59	Male	Director
8	Toshiyasu Kabashima	Re-election	60	Male	Director
9	Kenya Eguchi	Re-election	54	Male	Director
10	Tsunekazu Ichikawa	Re-election	52	Male	Director
11	Motoko Kai	Re-election	49	Female	Director

Note: The respective ages stated for each candidate are current as of the date of the Meeting.

Candidate	Name	Career su	mmary, and position and responsibility in the	Number of the Company's
No.	(Date of birth)		Company (Significant concurrent positions outside the Company)	
	(= 1.1.1 = 1 = 1.1.1.2)	(Significa		
		Mar. 1983	Established Total System Consultant Co.,	
			Ltd.	
			Director	
		Apr. 1997	Managing Director	
		Jan. 1998	Senior Managing Director and	
			Representative of System Division of the	
			Company due to a merger between the	
			Company and Total System Consultant Co.,	
			Ltd.	
		Jan. 2000	Managing Director and Representative of Business Division	
		Mar. 2000	Senior Managing Director and	
			Representative of Business Division	
		Jan. 2004	Representative Director and Senior	
			Managing Officer	
		Mar. 2005	Representative Director and Senior Vice	1,119,448
	пина		President	1,119,440
		Mar. 2006	President and Representative Director	
	A1: NI		(current position)	
1	Akira Nagao (February 23, 1955)	(Significant	concurrent positions outside the Company)	
1	(reordary 25, 1955)	Chairman ar	nd Representative Director of FFSOL Co., Ltd.	
	Re-election		nd Representative Director of E.I.SOL Co., Ltd.	
	Re-election		nd Director of Infinite Consulting Co., Ltd.	
			nd Representative Director of NEUMANN Co.,	
		Ltd.	•	
		Chairman ar	nd Director of eXmotion Co., Ltd.	
		Chairman ar	nd Representative Director of CORE NEXT	
		Co., Ltd.	•	
		Director of A	ASWARE Co., Ltd.	
		Chairman ar	nd Representative Director of Fleekdrive Co.,	
		Ltd.		
		Director of A	Ariadne International Consulting Co., Ltd.	
	[Reasons for nomination as ca	andidate for Dir	ector	

Akira Nagao has served for the management of the Company group (the "Group") since assuming the position of President and Representative Director of the Company in 2006. He has played a leading role in implementing management strategies of the Group, including strategic specialization of the Group companies, promotion of a stock-type business, and working on cutting-edge technology such as FinTech and IoT. He is expected to contribute to the Group's further growth and increased medium- to long-term corporate value with his abundant experience and track record. Therefore, the Company has nominated him as a candidate for Director.

Candidate	Name	Career sur	Career summary, and position and responsibility in the		
No.	(Date of birth)	(G: :C	Company		
			(Significant concurrent positions outside the Company)		
		Nov. 1983	Joined the Company		
		Jan. 2005	General Manager of PMO Office of		
			Business Promotion Division		
		July 2007	Operating Officer		
		July 2007	General Manager of PMO Office and		
			General Manager of HR Development Office		
		Apr. 2008	General Manager of PMO Office		
		Jan. 2009	Representative of Business Promotion Division		
		Mar. 2011	Director		
		Jan. 2012	Representative of Business Promotion		
	66		Division and General Manager of Internal Audit Office		
		Jan. 2013	Representative of Sales Promotion Division and Representative of Business Promotion Division	151,500	
	3	Jan. 2015	Representative of Sales Promotion Division		
	Toshihiko Kayanuma	Aug. 2016	Representative of Cloud Solution Division		
2	(March 6, 1959)		and Department Manager of Cloud Business Development Department		
	Re-election	Jan. 2017	Representative of Cloud Solution Division		
		Mar. 2017	Managing Director (current position)		
		Jan. 2020	Representative of Career Promotion		
			Division and General Manager of HR		
			Development Office		
		Jan. 2022	Representative of Sales Promotion Division		
			(current position)		
		(Significant	concurrent positions outside the Company)		
		Director of E	E.I.SOL Co., Ltd.		
		Director of F	leekdrive Co., Ltd.		

Toshihiko Kayanuma has acquired experience and a track record in various areas of the Group including business promotion and PMO.

He has served in positions starting up new departments in the Company, namely as Representative of Cloud Solution Division from 2016 and Representative of Career Promotion Division from 2020, and is engaged in organizational reforms in the Sales Promotion Division of the Company, using his proven ability to put organizations on a promising trajectory. He is expected to contribute to the Group's further growth and increased medium- to long-term corporate value with his wide range of experience. Therefore, the Company has nominated him as a candidate for Director.

Candidate	Name	Career sur	nmary, and position and responsibility in the	Number of the
No.	(Date of birth)	Company		Company's
110.	(Date of offili)		nt concurrent positions outside the Company)	shares owned
		Aug. 1984	Joined the Company	
		Jan. 2004	General Manager of Finance 1st SI	
			Department	
		Jan. 2006	Deputy Representative of Business Division	
			and General Manager of Finance 1st SI	
			Department	
		Jan. 2008	Operating Officer	
		Jan. 2011	Department Manager of 1st Finance	
			Business Department of Business Division	
		Mar. 2014	Director	
		Apr. 2014	Deputy Representative of Business Division	
		Aug. 2016	Deputy Representative of SI & Solution	152,308
			Division and Department Manager of 1st	
			Finance Business Department	
	Yoshiaki Nagao	Jan. 2017	Representative of SI & Solution Division	
3	(April 9, 1959)		(current position)	
		Mar. 2017	Managing Director (current position)	
	Re-election	Mar. 2020	Representative of Sales Promotion Division	
		Jan. 2021	Department Manager of Credit SI	
			Department (current position)	
		(Significant	concurrent positions outside the Company)	
		Director of In	nfinite Consulting Co., Ltd.	
		Director of A	riadne International Consulting Co., Ltd.	

Yoshiaki Nagao has abundant experience and a track record in the credit-related system development of the Group. Since assuming office as Representative of SI & Solution Division in 2017, he has played a leading role in all aspects of the outsourced system development of the Company. In addition, since 2020, he has also supervised the Sales Promotion Division, and has focused on building more strategic and efficient organizational systems. He is expected to contribute to the Group's further growth and increased medium-to long-term corporate value with his abundant experience and track record. Therefore, the Company has nominated him as a candidate for Director.

Candidate	Name	Career summary, and position and responsibility in the		Number of the
No.	No. (Date of birth)		Company nt concurrent positions outside the Company)	Company's shares owned
		Jan. 1987	Joined the Company	
		Apr. 2004	General Manager of Business Promotion Office	
		Apr. 2008	Representative of Business Promotion Division and General Manager of Business Promotion Office	
		Jan. 2009	General Manager of Technical & Business Promotion Office	
		Jan. 2011	Operating Officer	50,000
		Apr. 2011	General Manager of Planning & Control Office and General Manager of Technical & Business Promotion Office	58,988
4	Hiroki Akiyama (January 25, 1964)	Jan. 2013	General Manager of Planning & Control Office (current position)	
	Re-election	Mar. 2015	Director	
Re-election	Mar. 2020	Managing Director (current position)		
		(Significant	concurrent positions outside the Company)	
		Director of N	JEUMANN Co., Ltd.	

Hiroki Akiyama has acquired experience and a track record in various areas of the Group including business strategy, management planning and publicity. He has led numerous measures to increase the Company's corporate value since assuming the position of Director in 2015, and has also responded appropriately as Chairman of the Company's Risk Management Committee, including measures to tackle the spread of COVID-19. He is expected to contribute to the Group's further growth and increased medium- to long-term corporate value with his wide range of experience. Therefore, the Company has nominated him as a candidate for Director.

Candidate	Name	Career sur	Career summary, and position and responsibility in the		
No. (Date of birth)		(G: :C	Company		
			nt concurrent positions outside the Company)	shares owned	
		Apr. 1978	Joined Nikko Securities Co., Ltd. (current		
		2005	SMBC Nikko Securities Inc.)		
		Sept. 2005	Joined the Company		
		Jan. 2006	Deputy Representative of Finance Business		
			Division		
		July 2007	Operating Officer		
		Jan. 2011	Department Manager of 2nd Finance		
			Business Department of Business Division		
		Mar. 2011	Director (current position)		
		Apr. 2011	Deputy Representative of Business Division		
		Aug. 2016	Deputy Representative of SI & Solution	74,100	
			Division and Department Manager of 2nd	74,100	
			Finance Business Department		
	Yoshio Komori	Jan. 2017	Deputy Representative of SI & Solution		
	(November 29, 1959)		Division and Department Manager of		
5	(November 29, 1939)		Securities and Insurance Business		
	Re-election		Department		
	Re-election	Jan. 2021	Deputy Representative of SI & Solution		
			Division and Representative of FinTech		
			Solution Division (current position)		
		(Significant	concurrent positions outside the Company)		
		Director of C	CORE NEXT Co., Ltd.		
	[Reasons for nomination as ca	indidate for Dir	ector	•	

Based on his abundant experience acquired in securities-related system development, Yoshio Komori supervised system development in the securities and insurance areas of the Group. In 2017, he built a highly competitive organizational structure by consolidating the resources of securities and insurance system development. In 2021, he established the FinTech Solution Division and has been performing a role actively utilizing the resources of the Group to respond to accelerating demand relating to digital transformation in the financial industry. He is expected to contribute to the Group's further growth and increased medium- to longterm corporate value with his abundant experience and track record. Therefore, the Company has nominated him as a candidate for Director.

Candidate	Name	Career su	mmary, and position and responsibility in the	Number of the Company's		
No.	(Date of birth)		Company			
110.	(Dute of office)		nt concurrent positions outside the Company)	shares owned		
6	Hiroki Kannari (August 3, 1957) Re-election	Audit & Sup Ltd.	Joined The Long-Term Credit Bank of Japan, Limited (current Shinsei Bank, Limited) Joined the Company Operating Officer Deputy Representative of Control Division and General Manager of Affiliate Company Management Department Deputy Representative of Control Division, General Manager of Accounting Department, and General Manager of Affiliate Company Management Department General Manager of President's Office Deputy Representative of Control Division and General Manager of General Affairs Department Representative of Control Division (current position) Director (current position) concurrent positions outside the Company) ervisory Board Member of NEUMANN Co.,	24,800		
	[Reasons for nomination as candidate for Director]					
			has experienced various operations in the manage			
	_		ntrol Office, Accounting Department and Genera			
	_		presentative of Control Division. He is expected			
			dium- to long-term corporate value with his wide	_		
	experience and insights into corporate management and financial and legal operations. Therefore, the Company					

has nominated him as a candidate for Director.

Candidate No.	Name (Date of birth)		Career summary, and position and responsibility in the Company			
110.	(Bate of office)	(Significar	nt concurrent positions outside the Company)	shares owned		
		June 1996	Joined OGIS-RI Co., Ltd.			
		Sept. 2008	Senior Managing Director of eXmotion Co., Ltd.			
	12 2	Dec. 2013	President and Director			
		Feb. 2017	President and Representative Director (current position)			
		Mar. 2019	Director of the Company (current position)	40,000		
		(Significant	concurrent positions outside the Company)			
		President and	Representative Director of eXmotion Co.,			
7	Hiroyuki Watanabe	Ltd.	•			
,	(December 11, 1962)					
	Re-election					
	[Reasons for nomination as can	didate for Dire	ector]			
	_		r of eXmotion Co., Ltd., a company of the Group			
			ized in embedded software, has been a Tokyo Sto	-		
		July 2018. He also contributes to the industry energetically, for example, as a				
			st. He is expected to contribute to the Group's fur	•		
		-	lue with his superior insights and high name reco	ognition.		
	Therefore, the Company has no	minated him a	as a candidate for Director.			

Candidate	Name	Career su	mmary, and position and responsibility in the	Number of the
No.	(Date of birth)		Company	Company's
140.	(Bate of offin)	(Significan	nt concurrent positions outside the Company)	shares owned
		Aug. 1991	Joined the Company	
		Jan. 2004	General Manager of Industrial 3rd SI	
			Department	
		Jan. 2006	General Manager of Finance 4th SI	
	36		Department	
		Jan. 2011	Operating Officer	
		Jan. 2011	Department Manager of Development	
			Business Department	6,680
		Jan. 2017	Department Manager of Product	
			Development Department	
	Toshiyasu Kabashima	Mar. 2020	Director (current position)	
8	(December 11, 1961)	Mar. 2020	Deputy Representative of SI & Solution	
			Division (current position)	
	Re-election	(Significant	concurrent positions outside the Company)	
		Director of N	NEUMANN Co., Ltd.	

Toshiyasu Kabashima has acquired a track record in various development projects of the Group. With his proven ability to raise the level of technological skills of the Fukuoka Regional Office to that of the Company's core near-shore business center, he has led the Product Development Department as a cross-sectional development force. In 2020, he assumed the position of Deputy Representative of SI & Solution Division, and he has been utilizing his insight in a wide range of development projects. He is expected to contribute to the Group's further growth and increased medium- to long-term corporate value with his abundant experience and track record. Therefore, the Company has nominated him as a candidate for Director.

Candidate	Name (Data of birds)	Career su	mmary, and position and responsibility in the	Number of the
No.			Company	
INO.	(Date of birth)	(Significan	nt concurrent positions outside the Company)	shares owned
		Mar. 1992	Joined the Company	
		Jan. 2010	General Manager of Industrial 2nd SI	
			Department	
	~~	Jan. 2015	Department Manager of 2nd Industrial	
			Business Department	
		Jan. 2016	Operating Officer	
		Jan. 2017	Department Manager of Cloud Business	24,484
			Development Department (current position)	
	6	Mar. 2020	Director (current position)	
	Kenya Eguchi	Mar. 2020	Deputy Representative of Cloud Solution	
9	(December 18, 1967)		Division (current position)	
9		Jan. 2022	Representative of Cloud Solution Division	
	Re-election		(current position)	

Kenya Eguchi has been utilizing abundant experience in the industrial system development and acquired a track record in the Group.

As Department Manager of Cloud Business Development Department since 2017, he has focused on acquiring cloud-driven development projects in addition to conventional outsourced system development projects, achieving steady results. Since assuming the position of Representative of Cloud Solution Division in January 2022, he has been working on further promoting the cloud business. He is expected to contribute to the Group's further growth and increased medium- to long-term corporate value with his abundant experience and track record. Therefore, the Company has nominated him as a candidate for Director.

Candidate	Name	Career sur	Career summary, and position and responsibility in the Company		
No.					
INO.	(Date of birth)	(Significan	nt concurrent positions outside the Company)	shares owned	
		Oct. 1990	Joined the Company		
		Jan. 2013	General Manager of Technical & Business		
			Promotion Office (current position)		
		Jan. 2018	Operating Officer		
		Mar. 2020	Director (current position)		
		Jan. 2022	Representative of Career Promotion		
			Division and General Manager of HR	17,800	
			Development Office (current position)		
,	Tsunekazu Ichikawa				
	(May 24, 1969)				
10					
,	Re-election				

Since joining the Company, Tsunekazu Ichikawa has demonstrated his technological capability in a number of development projects. He has been engaged in the research and development since 2005. He has accumulated a track record as a central person supporting the Company's technological capabilities, including promoting the FinTech Business, training engineers, and supporting existing development projects, particularly in relation to technical research in areas such as AI, blockchains, and RPA. Since assuming the position of Representative of Career Promotion Division in January 2022, he has been working on the recruitment of human resources and improving their development at the Group. He is expected to contribute to the Group's further growth and increased medium- to long-term corporate value with his abundant experience and track record. Therefore, the Company has nominated him as a candidate for Director.

Candidate	Name (Date of birth)	Career sur	mmary, and position and responsibility in the	Number of the	
No.		Company		Company's	
140.	(Date of offili)	(Significar	nt concurrent positions outside the Company)	shares owned	
		Sept. 1999	Joined the Company		
		Jan. 2015	General Manager of Accounting Department		
			(current position)		
		Apr. 2019	Operating Officer		
		Mar. 2021	Director (current position)		
		Mar. 2021	Deputy Representative of Control Division		
	0		(current position)		
		(Significant	concurrent positions outside the Company)		
	370	Audit & Supervisory Board Member of FFSOL Co., Ltd.		8,000	
		Auditor of E.I.SOL Co., Ltd.			
		Director (Audit & Supervisory Committee Member) of			
11	Motoko Kai	eXmotion Co., Ltd.			
	(July 8, 1972) Re-election	Audit & Supervisory Board Member of CORE NEXT Co.,			
		Ltd.			
		Audit & Supervisory Board Member of Fleekdrive Co., Ltd.			
		Audit & Supervisory Board Member of Ariadne			
		International	Consulting Co., Ltd.		
	[Reasons for nomination as car	ndidate for Dir	ector]		
	Since joining the Company, Motoko Kai has been appropriately fulfilling her duties in the Accounting				
	Department. As General Manag	ger of the Acco	ounting Department since 2015, she has been imp	olementing	
	various measures aimed at creating firm financial foundations for the Group. She is expected to contribute to				
	the Group's further growth and	increased med	dium- to long-term corporate value with her adva	inced expertise.	
	Therefore, the Company has nominated her as a candidate for Director.				

Notes:

- 1. The Company is in a competitive relationship with FFSOL Co., Ltd. and E.I.SOL Co., Ltd., organizations where Akira Nagao serves as Representative Director, in the contracting of system development, and outsources its system development operation, etc. to these companies.
- 2. The Company is outsourced system development operations by NEUMANN Co., Ltd., where Akira Nagao serves as Representative Director, and guarantees its debts, etc.
- 3. The Company is in a competitive relationship with CORE NEXT Co., Ltd., where Akira Nagao serves as Representative Director, in the contracting of system development, and is outsourced and outsources system development operations. The Company also guarantees debts, etc. of CORE NEXT Co., Ltd.
- 4. The Company outsources the sales of its systems, as well as development operations and maintenance operations, to Fleekdrive Co., Ltd., where Akira Nagao serves as Representative Director.
- 5. There is no special interest between any other candidates for Director and the Company.
- 6. The Company has entered into a directors and officers liability insurance (D&O) policy with an insurance company, as provided for in Article 430-3, paragraph (1) of the Companies Act. This insurance policy covers damages arising from liability borne by the insured persons in the course of execution of their duties or claims pertaining to the pursuit of such liability.

The candidates will be included in the insured persons under this insurance policy.

In addition, the Company intends to renew this policy with the same content when it is next due for renewal.

### **Proposal No. 4:** Election of Five Directors Who Are Audit & Supervisory Committee Members

The term of office of all four Directors who are Audit & Supervisory Committee Members will expire at the conclusion of the Meeting. Therefore, the Company proposes the election of five Directors who are Audit & Supervisory Committee Members, including one new candidate, in order to strengthen systems for audit by the Audit & Supervisory Committee and further enhance corporate governance.

The consent of the Audit & Supervisory Committee has been obtained for this proposal.

Furthermore, this proposal shall take effect subject to the amendment to the Articles of Incorporation (Article 19) in Proposal No. 2 becoming effective.

Candidates for Director who is Audit & Supervisory Committee Member are as follows:

Candidate No.	Name		Age	Gender	Current position in the Company
1	Hozumi Ishida	Re-election	72	Male	Director who is full-time Audit & Supervisory Committee Member
2	Kiyomi Nakata	Re-election	66	Male	Outside Director who is Audit & Supervisory Committee Member
3	Yuji Maeda	Re-election	63	Male	Outside Director who is Audit & Supervisory Committee Member
4	Yoshitaka Sano	Re-election	68	Male	Outside Director who is Audit & Supervisory Committee Member
5	Mitsuru Aoki	New election	64	Male	None

Note: The respective ages stated for each candidate are current as of the date of the Meeting.

Candidate	Name	Career sur	nmary, and position and responsibility in the Company	Number of the		
No.	(Date of birth)		Company's shares			
110.	(Bute of offin)	(Significan	t concurrent positions outside the Company)	owned		
		Apr. 1974	Joined The Long-Term Credit Bank of			
			Japan, Limited (current Shinsei Bank,			
			Limited)			
		Jan. 2002	Joined the Company			
		Jan. 2005	Operating Officer and General Manager of			
			Planning & Control Office			
		Mar. 2011	Full-time Audit & Supervisory Board	28,600		
			Member			
		Mar. 2016	Director who is full-time Audit &			
	Hozumi Ishida		Supervisory Committee Member (current			
	(January 20, 1950)		position)			
1	Re-election					
	[Reasons for nomination as candidate for Director who is Audit & Supervisory Committee Member]					
	Hozumi Ishida gained experience in operational planning, system development, etc., at a financial institution,					
	then joined the Company in January 2002. Subsequently, he served in positions such as General Manager of the					
	Planning & Control Office, before being appointed full-time Audit & Supervisory Board Member in March					
	2011, then serving in his current position as full-time Audit & Supervisory Committee Member from March					
	2016.					
	Through his professional experience, he has gained wide-ranging insight into areas such as corporate planning,					
	finance and accounting, and system development, and since being appointed full-time Audit & Supervisory					
	Board Member and Audit & Supervisory Committee Member of the Company, he has appropriately fulfilled his					
	duties as Director through such means as attending meetings of the Board of Directors and other important					
	meetings, and providing his opin		-			
			that he will be able to continue appropriately su			
	fulfillment of duties by Director	s of the Comp	any as Audit & Supervisory Committee Membe	er of the Company.		

Candidate	Name	Career sui	nmary, and position and responsibility in the	Number of the Company's shares	
No.	(Date of birth)		Company		
110.	(Bate of offin)	(Significat	nt concurrent positions outside the Company)	owned	
		July 1999	Retired from Tokyo Regional Taxation Bureau		
	M Kiyomi Nakata	Sept. 1999	Established Nakata Certified Public Tax Accountant Office (current position)		
		Jul	July 2008	Established Nakata Certified Public Tax Accountant Corporation	
		Mar. 2013	Outside Audit & Supervisory Board Member of the Company	27,700	
		Mar. 2016	Outside Director who is Audit & Supervisory Committee Member (current position)		
	(April 16, 1955)	(Significant	concurrent positions outside the Company)		
	Re-election		ve of Nakata Certified Public Tax Accountant		
2	Kiyomi Nakata has many yea	for nomination as candidate for outside Director and summary of expected role]  Nakata has many years of experience as a certified public tax accountant at the Tokyo Regional Taetc., and following his appointment as outside Audit & Supervisory Board Member of the Compar			

Kiyomi Nakata has many years of experience as a certified public tax accountant at the Tokyo Regional Taxation Bureau, etc., and following his appointment as outside Audit & Supervisory Board Member of the Company in March 2013, he was appointed outside Director who is an Audit & Supervisory Committee Member in March 2016. Subsequently, he has used his wide range of knowledge and experience to provide appropriate guidance for decision-making by the Board of Directors.

The Company has judged that he may be expected to continue fulfilling a role in advising and supervising the management of the Company based on his wide-ranging insight and abundant experience, and has therefore nominated him as a candidate for outside Director who is an Audit & Supervisory Committee Member and proposes his election.

In addition, if he is re-elected, the Company expects that he will play a role in enhancing objectivity in procedures for making decisions related to nomination and remuneration as a member of the Audit & Supervisory Committee.

He has never in the past been involved in the management of a company except as an outside officer. However, the Company judges he will appropriately fulfill his duties as outside Director who is an Audit & Supervisory Committee Member based on the above reasons.

Candidate	Name	Career summary, and position and responsibility in the					
No.	(Date of birth)	Company (Significant concurrent positions outside the Company)	Company's shares owned				
		July 2000 Established Maeda Certified Public	Owned				
		Accountant Office (current position)					
		Mar. 2016 Outside Director who is Audit &					
		Supervisory Committee Member of the Company (current position)					
		(Significant concurrent positions outside the Company)					
		Representative of Maeda Certified Public Accountant	8,100				
		Office					
		Partner of Grant Thornton Taiyo LLC					
	Yuji Maeda	Director of One Nine Consulting Co., Ltd.					
	(October 18, 1958)						
3	Re-election						
	[Reasons for nomination as candidate for outside Director and summary of expected role]						
	Yuji Maeda has expert knowledge and many years of experience as a certified public accountant, and since his						
	appointment as outside Director who is an Audit & Supervisory Committee Member in March 2016, he has						
	conducted audits from a wide-ranging and advanced perspective, and has used his abundant knowledge and						
		te guidance for decision-making by the Board of Directors.					
		e may be expected to continue fulfilling a role in advising and					
		ased on his wide-ranging insight and abundant experience, and					
		or outside Director who is an Audit & Supervisory Committee	Member and				
		proposes his election.					
		he Company expects that he will play a role in enhancing obje					
	procedures for making decision Supervisory Committee.	s related to nomination and remuneration as a member of the	Audit &				

Candidate	Name	Career summary, and position and responsibility in the	Number of the		
No.	(Date of birth)	Company	Company's shares		
110.	(Date of offili)	(Significant concurrent positions outside the Company)	owned		
	Yoshitaka Sano (September 28, 1953) Re-election	July 1991 Established Sano Certified Public	34,136		
4	[Reasons for nomination as candidate for outside Director and summary of expected role]  Yoshitaka Sano has many years of experience as a certified public accountant, and he was appointed to the position of outside Audit & Supervisory Board Member of the Company in March 2002, in order to utilize hi expert knowledge and experience. Subsequently, he retired once in 2015, but since his appointment as outsid Director who is an Audit & Supervisory Committee Member in March 2018, he has conducted audits from a wide-ranging and advanced perspective, and has used his abundant knowledge and experience to provide appropriate guidance for decision-making by the Board of Directors.  The Company has judged that he may be expected to continue fulfilling a role in advising and supervising the management of the Company based on his wide-ranging insight and abundant experience, and has therefore nominated him as a candidate for outside Director who is an Audit & Supervisory Committee Member and proposes his election.				

procedures for making decisions related to nomination and remuneration as a member of the Audit &

He has never in the past been involved in the management of a company except as an outside officer. However, the Company judges he will appropriately fulfill his duties as outside Director who is an Audit & Supervisory

Supervisory Committee.

Committee Member based on the above reasons.

Candidate	Name (Date of birth)	Career sumn	Number of the Company's shares	
No.		(Significant of	Company concurrent positions outside the Company)	owned
5	Mitsuru Aoki (June 3, 1957) New election	Apr. 2010  Jun. 2014  Apr. 2017	Joined FUJITSU LIMITED  General Manager of Mizuho Business Division  Executive Officer of FUJITSU FSAS INC.  Managing Director  ncurrent positions outside the Company)	0
	[Reasons for nomination as can-	didate for outsid	e Director and summary of expected role]	

Mitsuru Aoki has many years of insight and experience in the SI business developed at a major IT company, as well as experience as an officer of an operating company, as described in his career summary. Based on his abundant knowledge and experience, particularly in relation to the SI business, the Company has judged that he is a necessary person to enhance the corporate value of the Group, and therefore proposes his election newly as an outside Director who is an Audit & Supervisory Committee Member.

In future, the Company expects that he will play a role in supervising and auditing all aspects of corporate operations and risk management utilizing his abundant experience, and also play a role in enhancing objectivity in procedures related to nomination and remuneration, as Audit & Supervisory Committee Member.

Notes:

- There is no special interest between any of the candidates and the Company.
- 2. Kiyomi Nakata, Yuji Maeda, Yoshitaka Sano, and Mitsuru Aoki are candidates for outside Director.
- 3. At the conclusion of the Meeting, Mr. Nakata's tenure since assuming office as Director who is Audit & Supervisory Committee Member of the Company will have been six years.
- 4. At the conclusion of the Meeting, Mr. Maeda's tenure since assuming office as Director who is Audit & Supervisory Committee Member of the Company will have been six years.
- 5. At the conclusion of the Meeting, Mr. Sano's tenure since assuming office as Director who is Audit & Supervisory Committee Member of the Company will have been four years.
- 6. The Company and Mr. Nakata entered into a corporate tax accountant contract as of November 1, 1999, but it was cancelled upon his assumption of office as outside Audit & Supervisory Board Member of the Company in March 2013.
  - Since the amount of the contract was less than 0.01% of the Company's consolidated net sales, and insignificant from our business scale point of view, it is considered to have had no material impact on his independence as outside Director.
- 7. The Company and Mr. Sano entered into a consulting contract concerning M&As, business alliances and other strategic investment deals as of December 1, 2016, but it was cancelled upon his assumption of office as Director who is Audit & Supervisory Committee Member of the Company in March 2018.
  - Since the amount of the contract was less than 0.01% of the Company's consolidated net sales, and insignificant from our business scale point of view, it is considered to have had no material impact on his independence as outside Director.
- 8. The Company has submitted notification to Tokyo Stock Exchange, Inc. that Mr. Nakata, Mr. Maeda and Mr. Sano have been designated as independent officers as provided for by the aforementioned exchange. If the reelection of these individuals is approved, the Company plans for their designation as an independent officer to continue.
- 9. Mr. Aoki satisfies the criteria for independent officers as provided for by the Tokyo Stock Exchange, Inc., and if his election is approved, the Company plans to designate him as an independent officer.
- 10. The Company has entered into a directors and officers liability insurance (D&O) policy with an insurance company, as provided for in Article 430-3, paragraph (1) of the Companies Act. This insurance policy covers damages arising from liability borne by the insured persons in the course of execution of their duties or claims pertaining to the pursuit of such liability.

The candidates will be included in the insured persons under this insurance policy. In addition, the Company intends to renew this policy with the same content when it is next due for renewal.

# [Reference] "Independence Standards for Outside Directors" of the Company

- 1. The Company sets forth these standards as criteria for designating outside Directors of the Company (\*1) as "independent officers" as stipulated in the Securities Listing Regulations of the Tokyo Stock Exchange.
- 2. Persons who do not fall under any of the criteria (i) through (viii) set forth below shall, in principle, be deemed not to have any material interests in the Company, and may be designated as independent officers.
  - (i) Persons who execute business ("executives") for the Company or the Group (\*2).
  - (ii) Persons for whom the Company is a major business partner (\*3) or executives thereof.
  - (iii) Major business partners of the Company or executives thereof.
  - (iv) Consultants, certified public accountants, attorneys, or other professionals who receive remuneration other than officer remuneration from the Company, and for whom the aggregate amount of remuneration paid other than officer remuneration from the Company in the most recent fiscal year exceeds ¥10 million; provided, however, that even when the amount of remuneration is ¥10 million or less, it shall be treated as a significant amount of remuneration in cases when it exceeds 50% of the annual income of those persons.
  - (v) Major shareholders of the Company (those directly or indirectly holding 10% or more of the total voting rights) or executives thereof.
  - (vi) Persons from organizations with which there is a relationship of mutual appointment of outside officers.
  - (vii) Persons who, in the ten years prior to their appointment, fell under category (i), and persons who fell under any of the categories (ii) through (vi) in the one year prior to the appointment.
  - (viii) Relatives within the second degree of kinship of any of the persons listed in the above categories (i) through (vii) (limited only to those in important positions (\*4)).
- \* 1. "Outside Directors" are as defined in the Companies Act. (Article 2, item (xv) of the Companies Act)
- \* 2. "Executives" refer to Directors other than outside Directors (excluding Directors who are Audit & Supervisory Committee Members), Operating Officers, and employees.
- \* 3. "Major business partners" refer to cases when the amount of transactions exceeds 2% of annual consolidated net sales in the most recent fiscal year.
- \* 4. "Persons in important positions" refer to Directors, Operating Officers, and other persons of General Manager rank or higher who execute important business operations.

Proposal Nos. 5 and 6 have been submitted by one shareholder (number of voting rights: 650).

The Board of Directors opposes both the proposals submitted by the shareholder.

The content of and reasons for each proposal are provided as written on the shareholder proposal form submitted by the proposing shareholder, excluding some minor spelling and notation matters and the omission of a photograph.

# Shareholder Proposal

**Proposal No. 5:** Election of One Director Who is an Audit & Supervisory Committee Member

#### Candidate for Director

< Note from the Company: A photograph of the candidate has been omitted, with the consent of the

proposing shareholder. >

Name (Date of birth)		Career summary, position and responsibility in the Company, and significant concurrent positions outside the Company		
	Mar. 2003	Graduated from College of Policy Science, Ritsumeikan University		
	Apr. 2003	Joined Future Venture Capital Co., Ltd.		
Tomoki Maeda	Nov. 2006	Outside Director of Medicine Plus Co., Ltd.		
(April 30, 1980)	Sept. 2008	Joined SBI Investment Co., Ltd.	65,000	
(April 30, 1980)	Apr. 2011	Hyogo Prefectural Assembly Member, Three Terms (current position)		
	Oct. 2018	Representative Partner, Catalyst LLC (current position)		

Reasons for nomination as candidate for Director:

The candidate has participated in many venture investments and management meetings as a venture capitalist, and possesses insight regarding management and business from an investor's perspective. In addition, he has also monitored and supervised public administration as a prefectural assembly member, and possesses an abundant and diverse range of insights related to governance from his experience as an outside director.

The skill set of the three outside Directors of the Company is concentrated in the taxation and accounting fields, and when their service as outside Audit & Supervisory Board Members is included, their terms in office are becoming prolonged. Therefore, an improvement in the composition is required.

The candidate in this proposal is qualified to enhance corporate value from an investor's perspective, strengthen the start-up investment and incubation business utilizing his experience as a venture capitalist, and strengthen monitoring functions as an outside Director elected via shareholder proposal.

# The Board of Directors of the Company "opposes this proposal" for the following reasons.

As a company with audit and supervisory committee, the Company intends to propose the election of five candidates (of whom four are candidates for outside Director) in the proposal concerning the election of Directors who are Audit & Supervisory Committee Members (Proposal No. 4), which is a company proposal.

This will increase the number of candidates for outside Director by one, to four candidates, and as all four candidates fulfill the standards for independent officers as provided for by the Tokyo Stock Exchange, Inc., the Company believes that it will be able to build a structure that will further strengthen corporate governance functions.

The three candidates who will be re-elected possess highly specialized insight in the professional fields of accounting and taxation, as well as experience in a wide range of operational fields. In their activities to date, these candidates have also sufficiently fulfilled the roles and responsibilities expected of them, including providing appropriate monitoring and advice on management from the perspective of maintaining and enhancing corporate governance systems, and enhancing corporate value over the medium- to long-term.

In addition, the one candidate for new election possesses wide-ranging insight and experience in the SI business and corporate management, and the Company expects that he will provide supervision and advice that will contribute to enhancing the corporate value of the Group.

Accordingly, the Company believes that the structure of the Board of Directors based on the company proposal for the election of Directors who are Audit & Supervisory Committee Members is the optimal structure for ensuring the effectiveness of corporate governance and maximizing corporate value, and the Board of Directors of the Company thus opposes this proposal.

# Shareholder Proposal

**Proposal No. 6:** Acquisition of Own Shares

Outline of Subject:

Pursuant to the provisions of Article 156, paragraph (1) of the Companies Act, the Company will acquire a maximum of up to 700,000 shares of the Company's common shares for a total acquisition amount of up to \(\frac{\pmax}{300}\) million (provided, however, that if the total acquisition amount permitted by the Companies Act (the "Distributable Amount" as set forth in Article 461 of the Companies Act) is less than this amount, it shall be the maximum acquisition amount permitted by the Companies Act), in exchange for the delivery of cash, within 150 days of the conclusion of the Meeting.

### Key Points of Proposal:

Japan, a country where share prices rise less than the US.

I believe that one of the main reasons is because of the <u>low proportion of share repurchases within total</u> payout ratio by dividends and share repurchase.

As shown below, Japanese companies use shareholder return policies that are weighted toward dividends.

2019 Companies in S&P 500

Dividends 41%: Share repurchases 59%

FY2019 Companies listed on First Section of TSE Dividends 65%: Share repurchases 35% \*Source

(\* Source: "Advantages Associated With Long-Term Investments in US Stocks," Masatoshi Kikuchi)

As shareholder returns, the Company announced a dividend increase twice in the previous fiscal year, and its dividend payout ratio was 27% with these dividend increases alone.

In order to increase market capitalization, it is necessary to take steps to increase the proportion of share repurchases and increase EPS (earnings per share), which shareholders will benefit from over the long term.

In addition, I believe that the proportion of dividends and share repurchases in the total payout ratio should be determined while taking into consideration factors such as the price-to-earnings (P/E) ratio, price/earnings-to-growth (PEG) ratio and price-to-book ratio (PBR). The Company's market capitalization remains based on a market valuation as a low-growth SIer. The increase in the P/E ratio as a result of the Company's future increase in the proportion of earnings from cash cow businesses and its expansion into the edge computing domain, as well as its medium-term management plan, in which ordinary profit will increase significantly, from the target of \(\frac{1}{2}\)1.1 billion for the fiscal year ended December 31, 2021, to \(\frac{1}{2}\)1.7 billion for the fiscal year ending December 31, 2023, are not being appropriately valued. This proposal concerns a proactive share repurchase as an investment, taking advantage of the current low market valuation as a chance to increase EPS at low cost.

In addition, this proposal is also a necessary measure for maintaining a listing on the Prime Market.

In the "Plan for Compliance With the Listing Standards for the New Market Segments" announced by the Company in November 2021, the tradable share market capitalization of the Company was ¥6.56 billion, which is lower than the criteria of ¥10.0 billion for the Prime Market.

In the same plan, a three-year historical average P/E ratio of 30.4 times was used in the calculation of the theoretical share price, but I believe this is optimistic, taking into consideration the P/E ratios of comparable companies and industry peers, as well as the current level of the Company's P/E ratio. Accordingly, in order to comply with the Prime Market, the Company must increase its EPS through continuous share repurchases, in addition to the four initiatives in the plan.

As of September 30, 2021, the Company had good financial foundations, with cash and deposits of \(\xi\_5,343\) million and trade notes receivable and accounts receivable of \(\xi\_1,886\) million, for an aggregate amount of \(\xi\_7,229\) million, compared with trade notes payable and accounts payable of \(\xi\_429\) million and short-term and long-term borrowings of \(\xi\_1,799\) million, for an aggregate amount of \(\xi\_2,228\) million. In addition, even taking into consideration recent statements of cash flows and growth investments, it is fully possible for the Company to allocate capital of \(\xi\_300\) million for a share repurchase.

I actually believe that the Company should conduct a share repurchase of ¥600 million, but I am proposing half of that amount in this proposal, and will entrust the remainder to the Board of Directors to decide after identifying circumstances in businesses and the market environment.

< Views of the Board of Directors in relation to Proposal No. 6 >

# The Board of Directors of the Company "opposes this proposal" for the following reasons.

The Company recognizes that the acquisition of its own shares, as described in this shareholder proposal, is a powerful method for returning profits to shareholders alongside dividend measures, and it also believes it will contribute to enhancing capital efficiency. In addition, the Company is also aware that some level of positive effect can be expected on the equity market.

On the other hand, the acquisition of its own shares may have a negative impact on the tradable share market capitalization through the reduction of the number of tradable shares, and as the Company aims to increase its tradable share market capitalization, it believes it must consider the timely and appropriate timing, number of shares, and amount for the acquisition of its own shares, while sufficiently taking into consideration its management circumstances and the market environment.

In accordance with the provisions of the Company's Articles of Incorporation, it is possible for the Company to flexibly acquire its own shares by resolution of the Board of Directors, and the Board of Directors of the Company has therefore judged that it is not necessary to separately pass a resolution at a General Meeting of Shareholders in relation to its own shares, as requested by the proposing shareholder.

Accordingly, the Board of Directors of the Company opposes this proposal.