

VERITÉ February 2022 Flash Report vs. LY

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<https://www.verite.jp/aboutus/irinfo.html>



Total		2021												2022						
		Apr.	May	Jun.	1st Q	Jul.	Aug.	Sep.	2nd Q	1st H	Oct.	Nov.	Dec.	3rd Q	Jan.	Feb.	Mar.	4th Q	2nd H	YTD
Total Company	Sales	674.7%	426.7%	114.1%	216.6%	95.1%	98.7%	93.4%	95.5%	125.4%	107.7%	115.9%	115.6%	113.2%	119.1%	91.2%		104.8%	110.1%	117.2%
	Footfall	494.1%	312.8%	101.5%	190.9%	96.7%	94.5%	94.3%	95.2%	123.4%	108.8%	116.4%	114.2%	113.3%	119.2%	92.6%		106.4%	110.6%	116.6%
	Ave. Customer Spend	136.5%	136.4%	112.5%	113.4%	98.4%	104.4%	99.0%	100.4%	101.6%	99.0%	99.6%	101.2%	100.0%	99.9%	98.5%		98.5%	99.6%	100.5%
Existing Store	Sales	646.2%	412.1%	113.6%	212.3%	92.5%	91.6%	89.1%	91.0%	120.3%	96.1%	109.3%	112.1%	105.9%	114.9%	88.2%		101.4%	104.2%	111.8%
	Footfall	474.6%	293.6%	99.3%	184.1%	93.5%	87.8%	88.4%	90.0%	117.5%	100.7%	109.0%	108.1%	106.2%	113.4%	87.1%		100.9%	104.1%	110.4%
	Ave. Customer Spend	136.2%	140.4%	114.4%	115.3%	98.9%	104.3%	100.7%	101.1%	102.4%	95.5%	100.3%	103.7%	99.8%	101.3%	101.1%		100.5%	100.1%	101.2%

(Unit : store) Upper part : # stores in 2021/22 Lower part : increase/decrease vs same month LY

The Number of Stores	2021										2022			Store Summary
	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.		
Number of stores as of the end of month	92	92	92	93	93	94	95	95	95	94	95		•February 22nd ; Verite Musashi Urawa store opened.	
	+3	+3	+2	+4	+4	+5	+6	+6	+5	+4	+5			
VERITÉ	74	74	74	75	75	75	76	76	76	75	76		Monthly Summary Due to the impact of the spread of the novel coronavirus infection, some of our stores had reduced the opening hours as large commercial facilities reduced their store hours. The number of stores with shortened hours is as follows. Reducing store hours information for February 2022 VERITÉ 5 out of 76 stores MAHARAJA 0 out of 3 stores MiMiK ZaRi 0 out of 1 stores Velicia 0 out of 15 stores	
	+4	+4	+3	+5	+5	+5	+6	+6	+5	+4	+5			
MAHARAJA DIAMOND	3	3	3	3	3	3	3	3	3	3	3			
	0	0	0	0	0	0	0	0	0	0	0			
MiMiK ZaRi	1	1	1	1	1	1	1	1	1	1	1			
	0	0	0	0	0	0	0	0	0	0	0			
Velicia	14	14	14	14	14	15	15	15	15	15	15			
	-1	-1	-1	-1	-1	0	0	0	0	0	0			
Number of existing stores	86	86	86	87	87	87	87	87	87	87	88	87		

(Note) The revenue recognition standard has been changed from the fiscal year ending March 31, 2022. This data has been calculated using the method before the application of the new standard.