## Quarterly Trends of Consolidated Financial Results [IFRS]

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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|  | FY Mar. 2021 |  |  |  |  |  |  |  |  |  | FY Mar. 2022 |  |  |  |  |  |  |  | Change compared with |  |  |  |  |  |
|  | Q1 |  | Q2 |  | Q3 |  | Q4 |  | Full year |  | Q1 |  | Q2 |  | Q3 |  | Q4 |  | Full year |  | Q4 of FY Mar. 2021 |  | Q3 of FY Mar. 2022 |  |
|  | Amount | $\begin{array}{\|c\|} \hline \% \text { to Sales } \\ \text { revenue } \end{array}$ | Amount | $\begin{gathered} \% \text { to Sales } \\ \text { revenue } \end{gathered}$ | Amount | $\begin{gathered} \% \text { to Sales } \\ \text { revenue } \end{gathered}$ | Amount | $\begin{gathered} \% \text { to Sales } \\ \text { revenue } \end{gathered}$ | Amount | $\begin{aligned} & \text { \% to Sales } \\ & \text { revenue } \end{aligned}$ | Amount | $\begin{gathered} \% \text { to Sales } \\ \text { revenue } \end{gathered}$ | Amount | $\begin{array}{\|c\|} \hline \% \text { to Sales } \\ \text { revenue } \end{array}$ | Amount | $\begin{array}{\|c\|} \hline \% \text { to Sales } \\ \text { revenue } \\ \hline \end{array}$ | Amount | $\begin{array}{\|c\|} \hline \% \text { to Sales } \\ \text { revenue } \\ \hline \end{array}$ | Amount | $\begin{array}{\|c\|} \hline \% \text { to Sales } \\ \text { revenue } \end{array}$ | Amount | \% | Amount | \% |
| Sales revenue | 317,094 | 100.0\% | 378,943 | 100.0\% | 404,497 | 100.0\% | 426,363 | 100.0\% | 1,526,897 | 100.0\% | 420,712 | 100.0\% | 455,625 | 100.0\% | 479,328 | 100.0\% | 483,273 | 100.0\% | 1,838,938 | 100.0\% | 56,910 | 13.3\% | 3,945 | 0.8\% |
| Operating profit | 7,574 | 2.4\% | 16,491 | 4.4\% | 18,918 | 4.7\% | 27,661 | 6.5\% | 70,644 | 4.6\% | 32,376 | 7.7\% | 43,303 | 9.5\% | 42,779 | 8.9\% | 30,452 | 6.3\% | 148,910 | 8.1\% | 2,791 | 10.1\% | -12,327 | -28.8\% |
| Profit before income taxes | 30,411 | 9.6\% | 17,838 | 4.7\% | 38,967 | 9.6\% | 30,343 | 7.1\% | 117,559 | 7.7\% | 54,476 | 12.9\% | 44,875 | 9.8\% | 63,752 | 13.3\% | 35,844 | 7.4\% | 198,947 | 10.8\% | 5,501 | 18.1\% | -27,908 | -43.8\% |
| Profit attributable to owners of the parent | 22,380 | 7.1\% | 11,980 | 3.2\% | 29,571 | 7.3\% | 26,283 | 6.2\% | 90,214 | 5.9\% | 40,760 | 9.7\% | 32,459 | 7.1\% | 46,614 | 9.7\% | 28,581 | 5.9\% | 148,414 | 8.1\% | 2,298 | 8.7\% | -18,033 | -38.7\% |


| Average exchange rate | US\$ | 108 | 106 | 105 | 106 | 106 | 109 | 110 | 114 | 116 | 112 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Euro | 118 | 124 | 125 | 128 | 124 | 132 | 130 | 130 | 130 | 131 |

2. Capital Expenditures, Depreciation Charge of Property, Plant and Equipment and R\&D Expenses
(Unit: Yen in millions)

|  | FY Mar. 2021 |  |  |  |  |  |  |  |  |  | FY Mar. 2022 |  |  |  |  |  |  |  |  |  | Change compared with |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 |  | Q2 |  | Q3 |  | Q4 |  | Full year |  | Q1 |  | Q2 |  | Q3 |  | Q4 |  | Full year |  | Q4 of FY Mar. 2021 |  | Q3 of FY Mar. 2022 |  |
|  | Amount | $\begin{gathered} \% \text { to Sales } \\ \text { revenue } \end{gathered}$ | Amount | $\begin{gathered} \% \text { to Sales } \\ \text { revenue } \end{gathered}$ | Amount | $\begin{gathered} \% \text { to Sales } \\ \text { revenue } \end{gathered}$ | Amount | $\begin{gathered} \% \text { to Sales } \\ \text { revenue } \end{gathered}$ | Amount | $\begin{array}{\|c} \hline \begin{array}{c} \% \\ \text { revenue } \\ \text { reve } \end{array} \end{array}$ | Amount | $\begin{gathered} \% \text { to Sales } \\ \text { revenue } \end{gathered}$ | Amount | $\begin{array}{\|c} \hline \% \text { to salase } \\ \text { revenue } \end{array}$ | Amount | $\left.\begin{array}{\|c\|} \hline \% \text { to salas } \\ \text { revenues } \end{array} \right\rvert\,$ | Amount | $\begin{gathered} \% \text { to Sales } \\ \text { revenue } \end{gathered}$ | Amount | $\begin{array}{\|c\|c\|} \hline \\ \text { trevenues } \\ \text { teves } \end{array}$ | Amount | \% | Amount | \% |
| Capital expenditures | 26,458 | 8.3\% | 30,609 | 8.1\% | 32,056 | 7.9\% | 27,983 | 6.6\% | 117,106 | 7.7\% | 34,199 | 8.1\% | 33,168 | 7.3\% | 34,636 | 7.2\% | 49,768 | 10.3\% | 151,771 | 8.3\% | 21,785 | 77.9\% | 15,132 | 43.7\% |
| Depreciation charge of property, plant and equipment | 17,065 | 5.4\% | 17,966 | 4.7\% | 18,980 | 4.7\% | 19,800 | 4.6\% | 73,811 | 4.8\% | 20,510 | 4.9\% | 21,551 | 4.7\% | 23,516 | 4.9\% | 24,652 | 5.1\% | 90,229 | 4.9\% | 4,852 | 24.5\% | 1,136 | 4.8\% |
| R\&D expenses | 17,355 | 5.5\% | 17,771 | 4.7\% | 19,116 | 4.7\% | 21,215 | 5.0\% | 75,457 | 4.9\% | 20,106 | 4.8\% | 20,253 | 4.4\% | 21,115 | 4.4\% | 22,649 | 4.7\% | 84,123 | 4.6\% | 1,434 | 6.8\% | 1,534 | 7.3\% |


| 3. Sales Revenue by Reporting Segment $\%$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY Mar. 2021 |  |  |  |  |  |  |  |  |  | FY Mar. 2022 |  |  |  |  |  |  |  | Change compared with |  |  |  |  |  |
|  | Q1 |  | Q2 |  | Q3 |  | Q4 |  | Full year |  | Q1 |  | Q2 |  | Q3 |  | Q4 |  | Full year |  | Q4 of FY Mar. 2021 |  | Q3 of FY Mar. 2022 |  |
|  | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \% | Amount | \% |
| Core Components Business | 92,548 | 29.2\% | 107,130 | 28.3\% | 114,861 | 28.4\% | 117,368 | 27.5\% | 431,907 | 28.3\% | 118,980 | 28.3\% | 132,998 | 29.2\% | 140,181 | 29.3\% | 135,774 | 28.1\% | 527,933 | 28.7\% | 18,406 | 15.7\% | -4,407 | -3.1\% |
| Industrial \& Automotive Components Unit Semiconductor Components Unit Others | 29,654 57,715 5,179 | 9.4\% $18.2 \%$ $1.6 \%$ | $\begin{array}{r} \hline 32,817 \\ 68,082 \\ 6,231 \end{array}$ | 8.7\% <br> 18.0\% <br> $1.6 \%$ | $\begin{array}{r} \hline 35,130 \\ 72,693 \\ 7,038 \end{array}$ | $\begin{array}{r}\text { 8.7\% } \\ 18.0 \% \\ 1.7 \% \\ \hline\end{array}$ | $\begin{array}{r} 38,461 \\ 72,166 \\ 6,741 \end{array}$ | 9, <br> $1.0 \%$ <br> $16.9 \%$ <br> $1.6 \%$ | $\begin{array}{r} \hline 136,062 \\ 270,656 \\ 25,189 \end{array}$ | $8.9 \%$ <br> $17.7 \%$ <br> $1.7 \%$ | $\begin{array}{r} \hline 40,590 \\ 72,068 \\ 6,322 \end{array}$ | $\begin{array}{r} \hline 9.7 \% \\ 17.1 \% \\ 1.5 \% \end{array}$ | $\begin{array}{r} \hline 42,916 \\ 83,537 \\ 6,545 \end{array}$ | $\begin{array}{r} \hline 9.4 \% \\ 18.4 \% \\ 1.4 \% \end{array}$ | $\begin{array}{r} \hline 44,222 \\ 88,507 \\ 7,452 \end{array}$ | $\begin{array}{r\|} \hline 9.2 \% \\ 18.5 \% \\ 1.6 \% \end{array}$ | $\begin{array}{r} \hline 45,180 \\ 83,634 \\ 6,960 \end{array}$ | 9.4\% <br> 17.3\% <br> $1.4 \%$ | 172,908 327,746 27,279 | $\begin{array}{r} \hline 9.4 \% \\ 17.8 \% \\ 1.5 \% \end{array}$ | 6,719 <br> 11,468 <br> 219 | $\begin{array}{r} \hline 17.5 \% \\ 15.9 \% \\ 3.2 \% \end{array}$ | 958 $-4,873$ -492 | $\begin{array}{r}\text { 2.2\% } \\ -5.5 \% \\ -6.6 \% \\ \hline\end{array}$ |
| Electronic Components Business | 54,398 | 17.1\% | 70,582 | 18.6\% | 73,923 | 18.3\% | 74,099 | 17.4\% | 273,002 | 17.9\% | 76,779 | 18.3\% | 86,521 | 19.0\% | 86,258 | 18.0\% | 89,544 | 18.5\% | 339,102 | 18.4\% | 15,445 | 20.8\% | 3,286 | 3.8\% |
| Solutions Business | 173,423 | 54.7\% | 204,793 | 54.0\% | 218,658 | 54.0\% | 238,387 | 55.9\% | 835,261 | 54.7\% | 228,019 | 54.2\% | 239,506 | 52.6\% | 255,144 | 53.2\% | 261,020 | 54.0\% | 983,689 | 53.5\% | 22,633 | 9.5\% | 5,876 | 2.3\% |
| Industrial Tools Unit | 44,254 | 14.0\% | 46,516 | 12.3\% | 48,479 | 11.9\% | 53,817 | 12.6\% | 193,066 | 12.6\% | 61,882 | 14.7\% | 59,552 | 13.1\% | 63,152 | 13.2\% | 66,476 | 13.8\% | 251,062 | 13.7\% | 12,659 | 23.5\% | 3,324 | 5.3\% |
| Document Solutions Unit | 60,058 | 18.9\% | 78,082 | 20.6\% | 87,941 | 21.8\% | 90,145 | 21.2\% | 316,226 | 20.7\% | 86,036 | 20.5\% | 89,212 | 19.6\% | 94,904 | 19.8\% | 96,539 | 20.0\% | 366,691 | 19.9\% | 6,394 | 7.1\% | 1,635 | 1.78 |
| Communications Unit | 49,737 | 15.7\% | 57,725 | 15.3\% | 57,464 | 14.2\% | 67,813 | 15.9\% | 232,739 | 15.2\% | 55,257 | 13.1\% | 65,281 | 14.3\% | 70,468 | 14.7\% | 71,300 | 14.7\% | 262,306 | 14.3\% | 3,487 | 5.1\% | 832 | 1.2\% |
| Others | 19,374 | 6.1\% | 22,470 | 5.8\% | 24,774 | 6.1\% | 26,612 | 6.2\% | 93,230 | 6.2\% | 24,844 | 5.9\% | 25,461 | 5.6\% | 26,620 | 5.5\% | 26,705 | 5.5\% | 103,630 | 5.6\% | 93 | 0.3\% | 85 | 0.3\% |
| Others | 2,117 | 0.7\% | 2,440 | 0.7\% | 2,832 | 0.7\% | 3,494 | 0.8\% | 10,883 | 0.7\% | 3,637 | 0.8\% | 4,276 | 0.9\% | 4,848 | 1.0\% | 5,056 | 1.1\% | 17,817 | 1.0\% | 1,562 | 44.7\% | 208 | 4.3\% |
| Adjustments and eliminations | -5,392 | -1.7\% | -6,002 | -1.6\% | -5,777 | -1.4\% | -6,985 | -1.6\% | -24,156 | -1.6\% | -6,703 | -1.6\% | -7,676 | -1.7\% | -7,103 | -1.5\% | -8,121 | -1.7\% | -29,603 | -1.6\% | -1,136 | - | -1,018 | - |
| Sales revenue | 317,094 | 100.0\% | 378,943 | 100.0\% | 404,497 | 100.0\% | 426,363 | 100.0\% | 1,526,897 | 100.0\% | 420,712 | 100.0\% | 455,625 | 100.0\% | 479,328 | 100.0\% | 483,273 | 100.0\% | 1,838,938 | 100.0\% | 56,910 | 13.3\% | 3,945 | 0.8\% |



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|  | FY Mar. 2021 |  |  |  |  |  |  |  |  |  | FY Mar. 2022 |  |  |  |  |  |  |  | Change compared with |  |  |  |  |  |
|  | Q1 |  | Q2 |  | Q3 |  | Q4 |  | Full year |  | Q1 |  | Q2 |  | Q3 |  | Q4 |  | Full year |  | Q4 of FY Mar. 2021 |  | Q3 of FY Mar. 2022 |  |
|  | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \% | Amount | \% |
| Core Components Business | 95,289 | 28.1\% | 105,821 | 28.2\% | 111,459 | 27.1\% | 113,393 | 27.7\% | 425,962 | 27.8\% | 125,363 | 28.3\% | 138,944 | 29.6\% | 134,195 | 27.9\% | 130,916 | 28.1\% | 529,418 | 28.4\% | 17,523 | 15.5\% | -3,279 | -2.4\% |
| Industrial \& Automotive Components Unit Semiconductor Components Unit Others | $\begin{array}{r} 28,828 \\ 61,213 \\ 5,248 \end{array}$ | $\begin{array}{r} \hline 8.5 \% \\ 18.0 \% \\ 1.6 \% \end{array}$ | $\begin{array}{r} 32,089 \\ 67,511 \\ 6,221 \end{array}$ | $\begin{array}{r} \hline 8.5 \% \\ 18.0 \% \\ 1.7 \% \end{array}$ | $\begin{array}{r} 34,867 \\ 69,585 \\ 7,007 \end{array}$ | $\begin{array}{r} \hline 8.4 \% \\ 17.0 \% \\ 1.7 \% \end{array}$ | $\begin{array}{r} 38,251 \\ 68,466 \\ 6,676 \end{array}$ | $\begin{array}{r} \hline 9.4 \% \\ 16.7 \% \\ 1.6 \% \end{array}$ | $\begin{array}{r\|} \hline 134,035 \\ 266,775 \\ 25,152 \end{array}$ | $\begin{array}{\|r\|} \hline 8.7 \% \\ 17.4 \% \\ 1.7 \% \\ \hline \end{array}$ | $\begin{array}{r} 43,316 \\ 75,632 \\ 6,415 \end{array}$ | $\begin{array}{r} \hline 9.8 \% \\ 17.1 \% \\ 1.4 \% \end{array}$ | $\begin{array}{r} \hline 45,030 \\ 87,339 \\ 6,575 \end{array}$ | $\begin{array}{r} \hline 9.6 \% \\ 18.6 \% \\ 1.4 \% \end{array}$ | $\begin{array}{r} 46,456 \\ 80,378 \\ 7,361 \end{array}$ | $\begin{array}{r} \hline 9.7 \% \\ 16.7 \% \\ 1.5 \% \end{array}$ | $\begin{array}{r} 46,978 \\ 77,011 \\ 6,927 \end{array}$ | $\begin{array}{r} \hline 10.1 \% \\ 16.5 \% \\ 1.5 \% \end{array}$ | $\begin{array}{r} \hline 181,780 \\ 320,360 \\ 27,278 \end{array}$ | $\begin{array}{r\|} \hline 9.8 \% \\ 17.2 \% \\ 1.4 \% \end{array}$ | $\begin{array}{r} 8,727 \\ 8,545 \\ 251 \end{array}$ | $\begin{array}{r} \hline 22.8 \% \\ 12.5 \% \\ 3.8 \% \end{array}$ | 522 $-3,367$ -434 | $\begin{array}{r}1.1 \% \\ -4.2 \% \\ -5.9 \% \\ \hline\end{array}$ |
| Electronic Components Business | 56,640 | 16.7\% | 72,435 | 19.3\% | 78,654 | 19.2\% | 63,797 | 15.6\% | 271,526 | 17.7\% | 89,284 | 20.2\% | 93,217 | 19.9\% | 90,906 | 18.9\% | 87,441 | 18.7\% | 360,848 | 19.4\% | 23,644 | 37.1\% | -3,465 | -3.8\% |
| Solutions Business | 191,444 | 56.3\% | 199,614 | 53.3\% | 222,571 | 54.2\% | 238,983 | 58.3\% | 852,612 | 55.5\% | 230,514 | 52.0\% | 239,745 | 51.0\% | 256,657 | 53.4\% | 254,692 | 54.6\% | 981,608 | 52.8\% | 15,709 | 6.6\% | -1,965 | -0.8\% |
| Industrial Tools Unit | 43,699 | 12.9\% | 47,575 | 12.7\% | 50,225 | 12.3\% | 55,169 | 13.4\% | 196,668 | 12.8\% | 62,767 | 14.2\% | 60,547 | 12.9\% | 63,566 | 13.2\% | 67,188 | 14.4\% | 254,068 | 13.7\% | 12,019 | 21.8\% | 3,622 | 5.7\% |
| Document Solutions Unit | 59,917 | 17.6\% | 77,899 | 20.8\% | 89,130 | 21.7\% | 91,063 | 22.2\% | 318,009 | 20.7\% | 85,621 | 19.3\% | 89,281 | 19.0\% | 94,842 | 19.7\% | 96,242 | 20.6\% | 365,986 | 19.7\% | 5,179 | 5.7\% | 1,400 | 1.5\% |
| Communications Unit | 69,775 | 20.5\% | 52,837 | 14.1\% | 57,632 | 14.0\% | 65,745 | 16.1\% | 245,989 | 16.0\% | 56,201 | 12.7\% | 62,204 | 13.2\% | 69,649 | 14.5\% | 65,826 | 14.1\% | 253,880 | 13.6\% | 81 | 0.1\% | -3,823 | -5.5\% |
| Others | 18,053 | 5.3\% | 21,303 | 5.7\% | 25,584 | 6.2\% | 27,006 | 6.6\% | 91,946 | 6.0\% | 25,925 | 5.8\% | 27,713 | 5.9\% | 28,600 | 6.0\% | 25,436 | 5.5\% | 107,674 | 5.8\% | -1,570 | -5.8\% | -3,164 | -11.1\% |
| Others | 2,546 | 0.7\% | 2,326 | 0.6\% | 2,856 | 0.7\% | 3,541 | 0.9\% | 11,269 | 0.7\% | 3,829 | 0.9\% | 4,176 | 0.9\% | 4,982 | 1.0\% | 5,651 | 1.2\% | 18,638 | 1.0\% | 2,110 | 59.6\% | 669 | 13.4\% |
| Adjustments and eliminations | -6,037 | -1.8\% | -5,171 | -1.4\% | -4,874 | -1.2\% | -9,964 | -2.5\% | -26,046 | -1.7\% | -6,124 | -1.4\% | -6,420 | -1.4\% | -5,737 | -1.2\% | -11,933 | -2.6\% | -30,214 | -1.6\% | -1,969 | - | -6,196 | - |
| Orders | 339,882 | 100.0\% | 375,025 | 100.0\% | 410,666 | 100.0\% | 409,750 | 100.0\% | 1,535,323 | 100.0\% | 442,866 | 100.0\% | 469,662 | 100.0\% | 481,003 | 100.0\% | 466,767 | 100.0\% | 1,860,298 | 100.0\% | 57,017 | 13.9\% | -14,236 | -3.0\% |

6. Capital Expenditures by Reporting Segment $※$
(Unit: Yen in millions

|  | FY Mar. 2021 |  |  |  |  |  |  |  | Full year |  | FY Mar. 2022 |  |  |  |  |  |  |  | Full year |  | Change compared with |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 |  | Q2 |  | Q3 |  | Q4 |  |  |  | Q1 |  | Q2 |  | Q3 |  | Q4 |  |  |  | Q4 of FY Mar. 2021 |  | Q3 of FY Mar. 2022 |  |
|  | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \% | Amount | \% |
| Core Components Business | 6,643 | 25.1\% | 9,431 | 30.8\% | 9,909 | 30.9\% | 8,948 | 32.0\% | 34,931 | 29.8\% | 16,771 | 49.0\% | 16,373 | 49.4\% | 17,422 | 50.3\% | 20,475 | 41.1\% | 71,041 | 46.8\% | 11,527 | 128.8\% | 3,053 | 17.5\% |
| Electronic Components Business | 10,197 | 38.5\% | 11,970 | 39.1\% | 13,440 | 41.9\% | 10,505 | 37.5\% | 46,112 | 39.4\% | 7,632 | 22.3\% | 7,505 | 22.6\% | 8,537 | 24.6\% | 13,466 | 27.1\% | 37,140 | 24.5\% | 2,961 | 28.2\% | 4,929 | 57.7\% |
| Solutions Business | 7,691 | 29.1\% | 6,798 | 22.2\% | 6,713 | 21.0\% | 6,185 | 22.1\% | 27,387 | 23.4\% | 5,331 | 15.6\% | 7,134 | 21.5\% | 6,222 | 18.0\% | 7,661 | 15.4\% | 26,348 | 17.4\% | 1,476 | 23.9\% | 1,439 | 23.1\% |
| Others | 397 | 1.5\% | 849 | 2.8\% | 398 | 1.2\% | 379 | 1.4\% | 2,023 | 1.7\% | 425 | 1.3\% | 776 | 2.3\% | 1,351 | 3.9\% | 2,778 | 5.6\% | 5,330 | 3.5\% | 2,399 | 633.0\% | 1,427 | 105.6\% |
| Corporate | 1,530 | 5.8\% | 1,561 | 5.1\% | 1,596 | 5.0\% | 1,966 | 7.0\% | 6,653 | 5.7\% | 4,040 | 11.8\% | 1,380 | 4.2\% | 1,104 | 3.2\% | 5,388 | 10.8\% | 11,912 | 7.8\% | 3,422 | 174.1\% | 4,284 | 388.0\% |
| Total | 26,458 | 100.0\% | 30,609 | 100.0\% | 32,056 | 100.0\% | 27,983 | 100.0\% | 117,106 | 100.0\% | 34,199 | 100.0\% | 33,168 | 100.0\% | 34,636 | 100.0\% | 49,768 | 100.0\% | 151,771 | 100.0\% | 21,785 | 77.9\% | 15,132 | 43.7\% |

7. Depreciation Charge of Property, Plant and Equipment by Reporting Segment $\mathbb{*}$

|  | FY Mar. 2021 |  |  |  |  |  |  |  | Full year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 |  | Q2 |  | Q3 |  | Q4 |  |  |  |
|  | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* |
| Core Components Business | 5,547 | 32.5\% | 5,918 | 32.9\% | 6,291 | 33.2\% | 6,833 | 34.5\% | 24,589 | 33.3\% |
| Electronic Components Business | 4,781 | 28.0\% | 5,249 | 29.2\% | 5,531 | 29.1\% | 6,033 | 30.5\% | 21,594 | 29.3\% |
| Solutions Business | 5,817 | 34.1\% | 5,849 | 32.6\% | 6,196 | 32.6\% | 5,789 | 29.2\% | 23,651 | 32.0\% |
| Others | 395 | 2.3\% | 418 | 2.3\% | 417 | 2.2\% | 586 | 3.0\% | 1,816 | 2.5\% |
| Corporate | 525 | 3.1\% | 532 | 3.0\% | 545 | 2.9\% | 559 | 2.8\% | 2,161 | 2.9\% |
| Total | 17,065 | 100.0\% | 17,966 | 100.0\% | 18,980 | 100.0\% | 19,800 | 100.0\% | 73,811 | 100.0\% |


| FY Mar. 2022 |  |  |  |  |  |  |  |  |  | Change compared with |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Q1 |  | Q2 |  | Q3 |  | Q4 |  | Full year |  | Q4 of FY Mar. 2021 |  | Q3 of FY Mar. 2022 |  |
| Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \% | Amount | \% |
| 7,140 | 34.8\% | 7,797 | 36.2\% | 8,617 | 36.7\% | 9,342 | 37.9\% | 32,896 | 36.4\% | 2,509 | 36.7\% | 725 | 8.4\% |
| 5,682 | 27.7\% | 5,830 | 27.1\% | 6,541 | 27.8\% | 6,742 | 27.4\% | 24,795 | 27.5\% | 709 | 11.8\% | 201 | 3.1\% |
| 5,861 | 28.6\% | 6,083 | 28.2\% | 6,424 | 27.3\% | 6,567 | 26.6\% | 24,935 | 27.6\% | 778 | 13.4\% | 143 | 2.2\% |
| 770 | 3.8\% | 782 | 3.6\% | 831 | 3.5\% | 834 | 3.4\% | 3,217 | 3.6\% | 248 | 42.3\% | 3 | 0.4\% |
| 1,057 | 5.1\% | 1,059 | 4.9\% | 1,103 | 4.7\% | 1,167 | 4.7\% | 4,386 | 4.9\% | 608 | 108.8\% | 64 | 5.8\% |
| 20,510 | 100.0\% | 21,551 | 100.0\% | 23,516 | 100.0\% | 24,652 | 100.0\% | 90,229 | 100.0\% | 4,852 | 24.5\% | 1,136 | 4.8\% |

8. R\&D Expenses by Reporting Segment $\%$

|  | FY Mar. 2021 |  |  |  |  |  |  |  |  |  | FY Mar. 2022 |  |  |  |  |  |  |  | Change compared with |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 |  | Q2 |  | Q3 |  | Q4 |  | Full year |  | Q1 |  | Q2 |  | Q3 |  | Q4 |  | Full year |  | Q4 of FY Mar. 2021 |  | Q3 of FY Mar. 2022 |  |
|  | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \% | Amount | \% |
| Core Components Business | 3,329 | 19.2\% | 3,678 | 20.7\% | 3,994 | 20.9\% | 4,610 | 21.7\% | 15,611 | 20.7\% | 3,916 | 19.5\% | 3,776 | 18.6\% | 4,072 | 19.3\% | 4,662 | 20.6\% | 16,426 | 19.5\% | 52 | 1.1\% | 590 | 14.5\% |
| Electronic Components Business | 3,343 | 19.2\% | 3,056 | 17.2\% | 4,375 | 22.9\% | 4,682 | 22.1\% | 15,456 | 20.5\% | 3,309 | 16.4\% | 3,172 | 15.7\% | 3,250 | 15.4\% | 3,768 | 16.6\% | 13,499 | 16.0\% | -914 | -19.5\% | 518 | 15.9\% |
| Solutions Business | 9,576 | 55.2\% | 9,696 | 54.6\% | 9,603 | 50.2\% | 9,924 | 46.8\% | 38,799 | 51.4\% | 10,170 | 50.6\% | 10,552 | 52.1\% | 10,529 | 49.9\% | 11,361 | 50.2\% | 42,612 | 50.7\% | 1,437 | 14.5\% | 832 | 7.9\% |
| Others | 1,107 | 6.4\% | 1,341 | 7.5\% | 1,144 | 6.0\% | 1,999 | 9.4\% | 5,591 | 7.4\% | 2,711 | 13.5\% | 2,753 | 13.6\% | 3,264 | 15.4\% | 2,858 | 12.6\% | 11,586 | 13.8\% | 859 | 43.0\% | -406 | -12.4\% |
| Total | 17,355 | 100.0\% | 17,771 | 100.0\% | 19,116 | 100.0\% | 21,215 | 100.0\% | 75,457 | 100.0\% | 20,106 | 100.0\% | 20,253 | 100.0\% | 21,115 | 100.0\% | 22,649 | 100.0\% | 84,123 | 100.0\% | 1,434 | 6.8\% | 1,534 | 7.3\% |

## 9. Sales Revenue by Geographic Segment

|  | FY Mar. 2021 |  |  |  |  |  |  |  | Full year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 |  | Q2 |  | Q3 |  | Q4 |  |  |  |
|  | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* |
| Japan | 122,807 | 38.7\% | 133,643 | 35.3\% | 139,788 | 34.6\% | 153,923 | 36.1\% | 550,161 | 36.0\% |
| Asia | 79,615 | 25.1\% | 99,957 | 26.4\% | 107,394 | 26.5\% | 103,693 | 24.3\% | 390,659 | 25.6\% |
| Europe | 50,462 | 15.9\% | 68,193 | 18.0\% | 78,080 | 19.3\% | 85,687 | 20.1\% | 282,422 | 18.5\% |
| United States of America | 56,190 | 17.7\% | 65,572 | 17.3\% | 65,536 | 16.2\% | 68,758 | 16.1\% | 256,056 | 16.8\% |
| Others | 8,020 | 2.6\% | 11,578 | 3.0\% | 13,699 | 3.4\% | 14,302 | 3.4\% | 47,599 | 3.1\% |
| Sales revenue | 317,094 | 100.0\% | 378,943 | 100.0\% | 404,497 | 100.0\% | 426,363 | 100.0\% | 1,526,897 | 100.0\% |


| FY Mar. 2022 |  |  |  |  |  |  |  |  |  | Change compared with |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Q1 |  | Q2 |  | Q3 |  | Q4 |  | Full year |  | Q4 of FY Mar. 2021 |  | Q3 of FY Mar. 2022 |  |
| Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \%* | Amount | \% | Amount | \% |
| 143,175 | 34.0\% | 151,797 | 33.3\% | 160,372 | 33.5\% | 158,408 | 32.8\% | 613,752 | 33.4\% | 4,485 | 2.9\% | -1,964 | -1.2\% |
| 106,583 | 25.4\% | 126,480 | 27.8\% | 127,587 | 26.6\% | 124,557 | 25.8\% | 485,207 | 26.4\% | 20,864 | 20.1\% | -3,030 | -2.4\% |
| 80,015 | 19.0\% | 81,469 | 17.9\% | 84,701 | 17.7\% | 92,897 | 19.2\% | 339,082 | 18.4\% | 7,210 | 8.4\% | 8,196 | 9.7\% |
| 77,115 | 18.3\% | 80,833 | 17.7\% | 91,811 | 19.1\% | 91,763 | 19.0\% | 341,522 | 18.6\% | 23,005 | 33.5\% | -48 | -0.1\% |
| 13,824 | 3.3\% | 15,046 | 3.3\% | 14,857 | 3.1\% | 15,648 | 3.2\% | 59,375 | 3.2\% | 1,346 | 9.4\% | 791 | 5.3\% |
| 420,712 | 100.0\% | 455,625 | 100.0\% | 479,328 | 100.0\% | 483,273 | 100.0\% | 1,838,938 | 100.0\% | 56,910 | 13.3\% | 3,945 | 0.8\% |

$\%$ represents the component ratio.

|  | FY Mar. 2021 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q2 | Q3 | Q4 |
| Total | 77,036 | 76,102 | 77,690 | 78,490 |
| Japan | 26,903 | 26,829 | 26,794 | 27,122 |
| Outside Japan | 50,133 | 49,273 | 50,896 | 51,368 |


| (As of the end of each quarter) |  |  |  |  |  |
| :---: | ---: | ---: | ---: | :---: | :---: |
| FY Mar. 2022 |  |  |  |  |  |
| Q1 | Q2 | Q3 | Q4 |  |  |
| 80,308 | 82,098 | 82,906 | 82,995 |  |  |
| 27,191 | 27,396 | 27,417 | 28,041 |  |  |
| 53,117 | 54,702 | 55,489 | 54,954 |  |  |

Kyocera has changed the classification of its reporting segments from the year ended March 31, 2022
n addition, effective from the three months ended March 31, 2022, certain sales of by-products generated by each reporting segment, which was included in "Others," has been recorded into respective reporting segments due to their materiaity ended March 31, 2022.
Business results for the year ended March 31, 2021 have been reclassified in line with the above changes.

