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To whom it may concern

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(Securities code: 8016 Prime Market of  
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**Summary of Monthly Net Sales for April 2022**

Compared to the previous fiscal year

(Unit: %)

	FY2022							
	1Q						2Q	1H
	March	April	May	June	July	August		
Total								
Like-for-like stores	108.7	123.5						
All stores	102.0	117.2						
Store net sales								
Like-for-like stores	106.2	135.3						
All stores	96.5	122.2						
E-commerce net sales								
Like-for-like stores	114.1	105.8						
All stores	114.6	108.6						

(Note 1) The above figures are preliminary figures announced in principle by the fifth business day of each month. In the event that final figures differ from preliminary ones, revisions will be made when the preliminary figures for the following month are announced.

(Note 2) The above figures are the total store and e-commerce net sales of 9 consolidated subsidiaries (ONWARD KASHIYAMA CO., LTD., ISLAND CO., LTD., ONWARD PERSONAL STYLE CO., LTD., TIACLASSE CO., LTD., YAMATO CO., LTD., CHACOTT CO., LTD., INTIMATES CO., LTD., CREATIVE YOKO CO., LTD., KOKOBUY CO., LTD.).

(Note 3) The above figures do not reflect point discounts, etc., and therefore may not match those in other disclosure documents.

**[Summary]**

In the month under review, the number of customers visiting physical stores increased significantly in reaction to the impact of the temporary closure of the stores in the same month of the previous year, which was caused by the spread of COVID-19. As a result, net sales at like-for-like stores (total) were 123.5% and those of all stores (total) were 117.2%, respectively, compared with the same month of the previous year.

In the apparel business segment, sales of early summer clothing such as blouses, shirts, casual pants and jackets expanded due to a rise in temperature, while those of men's suits jumped centering on "GOTAIRIKU" brand at Onward Kashiya.

In the lifestyle business segment, sales trended steady at Creative Yoko, which is engaged in the pet & home life business, Chacott, which develops the wellness business, and Yamato, which conducts the gift catalogue business.

**[Reference: Results for FY2021]**

(Unit: %)

	FY2021								
	1Q			2Q			1H		
	March	April	May	June	July	August			
Total									
Like-for-like stores	116.1	198.7	127.8	137.6	95.4	106.9	91.7	98.3	116.0
All stores	99.9	187.2	117.7	123.0	79.4	88.9	74.8	81.4	99.7
Store net sales									
Like-for-like stores	121.7	514.2	205.6	183.1	94.4	109.5	83.5	96.7	129.8
All stores	95.9	342.6	147.0	138.1	70.8	80.3	60.1	71.1	97.1
E-commerce net sales									
Like-for-like stores	106.0	101.3	94.7	100.3	96.9	103.1	103.0	100.7	100.5
All stores	110.7	104.9	98.3	105.1	99.1	106.6	107.2	103.9	104.1

	3Q			4Q			2H	Full Year		
	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.				
Total										
Like-for-like stores	97.6	104.4	112.7	105.8	112.3	116.1	98.1	109.8	107.6	111.3
All stores	92.5	100.3	107.0	100.7	106.2	110.3	93.8	104.2	102.3	101.1
Store net sales										
Like-for-like stores	89.9	104.5	115.5	104.6	119.5	125.3	90.8	113.4	108.5	117.1
All stores	83.1	97.2	105.7	96.5	107.9	113.1	83.8	102.8	99.2	98.3
E-commerce net sales										
Like-for-like stores	112.4	104.2	107.9	108.0	100.7	105.4	108.9	104.6	106.2	103.4
All stores	114.0	107.8	109.7	110.2	103.2	106.5	111.5	106.6	108.3	106.2