# Quarterly Report 

4th Quarter : 3 months ended March 31, 2022
Annual : Fiscal year ended March 31, 2022
Consolidated (HOYA CORPORATION and Consolidated Subsidiaries)
Part 1
4th Quarter : from January 1 to March 31, 2022 <IFRS>

1. Quarterly Consolidated Financial Highlights : p. 1
2. Results of Operations: p. 2
3. Quarterly Consolidated Financial Statements
(1) Quarterly Consolidated Statement of Financial Position : p. 4
(2) Quarterly Consolidated Statement of Cash Flows : p. 6
(3) Quarterly Consolidated Statement of Comprehensive Income : p. 7
(4) Segment Information : p. 8
<Reference>Supplementary data for 4th Quarter : p. 11
Part .2
Annual : from April 1, 2021 to March 31, 2022 <IFRS>
4. Consolidated Financial Highlights : p. 12
5. Consolidated Financial Statements
(1) Consolidated Statement of Financial Position : p. 13
(2) Consolidated Statement of Cash Flows: p. 15
(3) Consolidated Statement of Comprehensive Income : p. 16
(4) Segment Information : p. 17
<Reference>Supplementary data for the Full Year : p. 20

Notes:

1. HOYA's fiscal year (FY) : from April 1 to March 31 of the following year.
2. These financial statements are excerpt translation of Japanese "Kessan Tanshin "and have been prepared for the references onlv of foreian investors.

## HOYA CORPORATION

This report is provided solely for the information of professional analysts who are expected to make their own evaluation of the company. This report contains forward-looking statements that are based on management's assumptions and beliefs in light of the information currently available to it and therefore you should not place undue reliance on them.
These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to differ materially from that anticipated in these statements. These factors include changes in economic conditions, trends in our major markets, currency exchange rates, etc.
We accept no liability whatsoever for any direct or consequential loss arising from any use of this report.

## Part. 1

## 1. Quarterly Consolidated Financial Highlights <br> hOYA CORPORATION and Consolidated Subsidiaries

1. Performance for the three months ended March 31, 2021 and 2022 (All operations *Notes)
( The yen amounts shown therein are rounded off to the nearest million.)

|  | Three months ended |  | Variance |
| :--- | :---: | ---: | ---: |
| (1)Revenue and Profit before tax | Mar. 31, 2021 | Mar. 31, 2022 | (\%) |
| Revenue | 151,394 | 169,594 | 12.0 |
| Profit before tax | 41,296 | 53,777 | 30.2 |
| Ratio of profit before tax(\%) | $27.3 \%$ | $31.7 \%$ |  |
| Profit for the quarter | 30,825 | 40,147 | 30.2 |
| Ratio of profit for the quarter(\%) | $20.4 \%$ | $23.7 \%$ |  |
| Profit attributable to owners of the Company | 31,017 | 39,422 | 27.1 |
| Ratio of profit attributable to owners of the Company(\%) | $20.5 \%$ | $23.2 \%$ |  |
| Basic earnings per share (yen) | 83.61 | 107.39 |  |
| Diluted earnings per share (yen) | 83.50 | 107.29 |  |
|  |  | As of |  |
| (2)Financial Position | Dec.31,2021 | Mar. 31, 2022 |  |
| Total assets | 962,139 | 992,839 |  |
| Total equity | 771,997 | 789,056 |  |
| Equity attributable to owners of the Company | 787,261 | 803,851 |  |
| Ratio of assets attributable to owners of the Company | $81.8 \%$ | $81.0 \%$ |  |
| Assets attributable to owners of the Company per share (yen) | $2,133.66$ | $2,201.68$ |  |


|  | Three months ended |  |
| :--- | ---: | ---: |
| (3) Conditions of Cash Flows | Mar. 31, 2021 | Mar. 31, 2022 |
| Net cash generated from operating activities | 52,483 | 54,044 |
| Net cash used in investing activities | $-7,776$ | $-8,936$ |
| Free cash flow | 44,707 | 45,108 |
| Net cash provided by (used in ) financing activities | $-43,519$ | $-62,027$ |
| Cash and cash equivalents at end of period | 334,897 | 419,404 |

2.Dividends per Share

|  | Year ended/ending |  |
| :--- | ---: | ---: |
|  | Mar. 31, 2021 | Mar. 31, 2022 |
| Interim (Yen) | 45.00 | 45.00 |
| Year-end (Yen) | 45.00 | 65.00 |
|  | 90.00 | 110.00 |

3.Other

|  | Three months ended |  |
| :--- | ---: | ---: |
| Mar. 31, 2021 | Mar. 31, 2022 |  |
| Capital expenditure | 9,984 | 10,052 |
| R\&D expenses | 6,389 | 6,611 |

Notes:
"All operations" means here that the figures are including not only "Continuing operations" but also "Discontinued operations".
These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to differ materially from that anticipated in these statements. These factors include changes in economic conditions, trends in our major markets, or currency exchange rates.

## 2. Results of Operations

## 1) General Overview

HOYA Group sales for the fourth quarter of the consolidated fiscal year under review (three months from January 1 to March 31, 2022) amounted to 169,594 million yen, an increase of $12.0 \%$ from the same period of the previous fiscal year (three months from January 1 to March 31, 2021).

Quarterly profit before tax amounted to 53,777 million yen, and quarterly profit amounted to 40,147 million yen, up $30.2 \%$ and $30.2 \%$ respectively.
The quarterly profit margin before tax was $31.7 \%$, representing a year-on-year increase of 4.4 points.
Disclosed figures and change ratios are for businesses with continuing operations. There were no discontinued businesses in the fourth quarter or the same quarter of the previous year.

In the Life Care segment, in healthcare-related products, sales of eyeglass lenses increased significantly, and sales of contact lenses increased. In Medical-Related Products, sales of medical endoscopes increased, and sales of intraocular lenses for cataracts increased significantly. Overall, sales in the Life Care Business also increased significantly.

In the Information Technology segment, in electronics-related products, sales of mask blanks for semiconductors and glass substrates for hard disks increased significantly, and sales of photomasks for FPDs increased. Imagingrelated products saw an increase in sales, and the Information Technology segment as a whole saw a significant increase in sales.

## 2) Segment Overview

The following discusses results by reportable segment. (Segment sales represent sales to external customers.)

## Life Care

## <Health care related products>

Sales of eyeglass lenses and contact lenses increased by a recovery following the resumption of economic activities compared to the same period of the previous fiscal year.
Sales of eyeglass lenses were strong, particularly overseas, and higher sales of high-value-added products also contributed to higher sales.
Contact lenses were affected by shortened operating hours at Eye City specialty stores and a temporary decline in demand due to fewer opportunities to go out, as the quasi-state of emergency was issued in many parts of Japan. However, sales increased by steady growth in home delivery services and less impact on economic activities from the spread of infections than in the same period of the previous fiscal year.
<Medical related products>
Sales of medical endoscopes and intraocular lenses for cataracts increased by a recovery following the resumption of economic activities compared to the same period of the previous fiscal year.
In the medical endoscopes business, there was a recovery in capital investment in hospitals, and our sales increased continuously.
In intraocular lenses for cataracts, there was a gradual recovery in the number of cataract operations, particularly overseas, and our sales increased continuously.
As a result, sales in the Life Care segment amounted to 106,130 million yen, an increase of $11.4 \%$. Segment profit increased by $32.4 \%$ to 19,534 million yen.

Information Technology

## <Electronics related products>

Sales of mask blanks for semiconductors increased significantly due to brisk research and development in cuttingedge products, including products for EUV (Extreme Ultraviolet), and our capturing demand for the launch of massproduction.
As for photomasks for FPDs, there was a recovery in demand for photomasks for R\&D, resulting in an increase in sales.
In hard disk glass substrates, sales of 3.5 -inch products, expecting to grow significantly in the future, increased thanks to continued demand for near-line applications at end customers, which are data centers.
In terms of 2.5 -inch products, sales grew as demand for external HDDs continued to be seen while the replacement of HDDs (Hard Disk Drive) with SSDs (Solid State Drive) continues.
For the overall segment, sales increased significantly.
<lmaging related products>
In lenses for cameras, the erosion by smartphones have continued for both digital compact cameras and interchangeable lenses. But sales increased by a recovery following the resumption of economic activities compared to the same period of the previous fiscal year.

As a result, sales in the Information Technology segment grew by $13.9 \%$ to 62,338 million yen. Segment profit increased by $13.2 \%$ to 30,547 million yen.

Other

The Other businesses consist mainly of speech synthesis software business and information system services business. Sales in the Other business decreased by $18.8 \%$ to 1,127 million yen. Segment profit increased to 2,325 million yen.

## 3) Subsequent events

Resolution on cancellation of Treasury Stock
On March 24, 2022, a resolution was made by the Company's board of directors for cancellation of certain shares held as treasury stock pursuant to Article 178 of the Companies Act of Japan. The shares repurchased under its repurchase plan approved by resolution of the Board of Directors on February 1, 2022 were cancelled on April 7, 2022 as outlined below.
<Reason for cancellation of Treasury Stock>
The Company decided cancellation of treasury stock with the aim of increasing capital efficiency as well as enhancing shareholder benefit by decreasing the total number of outstanding shares.
<Outline>
(1) Class of shares to be cancelled
Common stock
(2) Number of shares to be cancelled
$3,922,600$ shares
(1.07\% of total shares outstanding, excluding treasury stock)
(3) Date of cancellation April 7, 2022
(Reference)
Total number of issued and outstanding shares after the cancellation: 365,779,420 shares

## Resolution on Share Repurchase

On May 6, 2022, a resolution was made by the Company's board of directors for share repurchase based on Article 39 of Articles of Incorporation pursuant to Article 459.1 of the Companies Act of Japan as outlined below.
<Reason for Share Repurchase>
The Company decided to acquire its own shares with the aim of shareholders' benefit, improving capital efficiency and ensuring a flexible capital policy.
<Outline>

| (1) Class of share to be repurchased | Common stock issued by the Company |
| :--- | :--- |
| (2) Total number of shares to be repurchased | 5 million shares (maximum) |
| (1.37\% of total shares outstanding, excluding treasury stock) |  |
| (3) Total amount to be paid for repurchase | 60 billion yen (maximum) |
| (4) Period of share repurchase | May 9, 2022 through July 20, 2022 |
| (5) Method of repurchase |  |
| Purchase on the Tokyo Stock Exchange based on discretionary investment contract |  |
| (6) Others | Purchased stocks are planned to be cancelled with the aim of shareholders' benefit. |

## Changes of Directors

Nominated Director
Eiichiro Ikeda (Director, Representative Executive Officer \& CEO)
(Current position: Representative Executive Officer \& CEO)
Ryo Hirooka (Director, Representative Executive Officer \& CFO)
(Current position: Representative Executive Officer \& CFO)
Takayo Hasegawa (Independent Director)
President and Representative Director of SWCC SHOWA HOLDINGS CO., LTD.
Mika Nishimura (Independent Director)
Operational Partner of GILDE HEALTHCARE PARTNERS

## Retiring Director

Hiroshi Suzuki (Director)
Yukako Uchinaga (Independent Director)

## Date to change

June 28, 2022

## 3.Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Statement of Financial Position

| (HOYA Corporation and its subsidiaries) |  |  | (Millions of Yen) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As ofDec. 31,2021 |  | $\begin{gathered} \text { As of } \\ \text { Mar. } 31,2022 \end{gathered}$ |  | Variance |  | As ofMar. 31, 2021 |  |
|  | Amount | (\%) | Amount | (\%) | Amount | (\%) | Amount | (\%) |
| ASSETS |  |  |  |  |  |  |  |  |
| NON-CURRENT ASSETS |  |  |  |  |  |  |  |  |
| Property, plant and equipment-net | 164,253 |  | 169,665 |  | 5,411 |  | 164,957 |  |
| Goodwill | 37,211 |  | 39,648 |  | 2,437 |  | 35,688 |  |
| Intangible assets | 35,843 |  | 35,768 |  | -75 |  | 37,110 |  |
| Investments in associates | 845 |  | 930 |  | 85 |  | 661 |  |
| Long-term financial assets | 49,331 |  | 54,078 |  | 4,746 |  | 52,005 |  |
| Other non-current assets | 841 |  | 688 |  | -152 |  | 797 |  |
| Deferred tax assets | 8,350 |  | 9,098 |  | 748 |  | 7,488 |  |
| Total non-current assets | 296,673 | 30.8 | 309,874 | 31.2 | 13,201 | 4.4 | 298,705 | 35.0 |
| CURRENT ASSETS |  |  |  |  |  |  |  |  |
| Inventories | 83,285 |  | 91,441 |  | 8,156 |  | 77,367 |  |
| Trade and other receivables | 128,514 |  | 134,174 |  | 5,660 |  | 117,251 |  |
| Other short-term financial assets | 6,478 |  | 7,223 |  | 745 |  | 3,897 |  |
| Income tax receivables | 2,536 |  | 2,526 |  | -10 |  | 1,218 |  |
| Other current assets | 28,605 |  | 28,197 |  | -409 |  | 19,956 |  |
| Cash and cash equivalents | 416,047 |  | 419,404 |  | 3,358 |  | 334,897 |  |
| Total current assets | 665,466 | 69.2 | 682,965 | 68.8 | 17,499 | 2.6 | 554,584 | 65.0 |
| Total assets | 962,139 | 100.0 | 992,839 | 100.0 | 30,700 | 3.2 | 853,290 | 100.0 |


|  |  |  |  |  |  |  | (Millions of Yen)As ofMar. 31, 2021 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As ofDec. 31,2021 |  | $\begin{gathered} \text { As of } \\ \text { Mar. } 31,2022 \end{gathered}$ |  | Variance |  |  |  |
|  | Amount | (\%) | Amount | (\%) | Amount | (\%) | Amount | (\%) |
| EQUITY AND LIABILITIES |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Share capital | 6,264 |  | 6,264 |  | - |  | 6,264 |  |
| Capital reserves | 15,899 |  | 15,899 |  | - |  | 15,899 |  |
| Treasury shares | -9,114 |  | -68,310 |  | -59,197 |  | -43,560 |  |
| Other capital reserves | -10,983 |  | -11,570 |  | -587 |  | -10,354 |  |
| Retained earnings | 763,090 |  | 802,815 |  | 39,725 |  | 710,274 |  |
| Accumulated other comprehensive income/(loss) | 22,104 |  | 58,753 |  | 36,649 |  | 9,477 |  |
| Equity attributable to owners of the Company | 787,261 | 81.8 | 803,851 | 81.0 | 16,590 | 2.1 | 688,000 | 80.6 |
| Non-controlling interests | -15,264 |  | -14,795 |  | 468 |  | -15,589 |  |
| Total equity | 771,997 | 80.2 | 789,056 | 79.5 | 17,058 | 2.2 | 672,412 | 78.8 |
| LIABILITIES |  |  |  |  |  |  |  |  |
| NON-CURRENT LIABILITIES |  |  |  |  |  |  |  |  |
| Interest-bearing long-term debt | 13,818 |  | 13,763 |  | -56 |  | 13,234 |  |
| Other long-term financial liabilities | 22,543 |  | 23,863 |  | 1,321 |  | 21,874 |  |
| Retirement benefits liabilities | 3,434 |  | 3,766 |  | 332 |  | 3,248 |  |
| Provisions | 2,660 |  | 2,671 |  | 11 |  | 2,587 |  |
| Other non-current liabilities | 1,882 |  | 2,262 |  | 380 |  | 1,455 |  |
| Deferred tax liabilities | 9,803 |  | 10,079 |  | 276 |  | 6,870 |  |
| Total non-current liabilities | 54,140 | 5.6 | 56,404 | 5.7 | 2,264 | 4.2 | 49,268 | 5.8 |
| CURRENT LIABILITIES |  |  |  |  |  |  |  |  |
| Interest-bearing short-term debt | 7,338 |  | 7,837 |  | 499 |  | 7,515 |  |
| Trade and other payables | 58,527 |  | 61,984 |  | 3,457 |  | 57,354 |  |
| Other short-term financial liabilities | 1,127 |  | 647 |  | -481 |  | 2,598 |  |
| Income tax payables | 13,455 |  | 23,126 |  | 9,670 |  | 17,041 |  |
| Provisions | 1,399 |  | 1,474 |  | 75 |  | 1,161 |  |
| Other current liabilities | 54,155 |  | 52,312 |  | -1,843 |  | 45,942 |  |
| Total current liabilities | 136,002 | 14.1 | 147,380 | 14.8 | 11,378 | 8.4 | 131,610 | 15.4 |
| Total liabilities | 190,142 | 19.8 | 203,783 | 20.5 | 13,641 | 7.2 | 180,878 | 21.2 |
| Total equity and liabilities | 962,139 | 100.0 | 992,839 | 100.0 | 30,700 | 3.2 | 853,290 | 100.0 |
| Total number of issued shares in thousand | 368,972 |  | 365,108 |  | -3,864 |  | 369,306 |  |
| Equity attributable to owner of the Company per share | 2,133.66 | Yen | 2,201.68 | Yen | 68.02 | en | 1,862.96 | Yen |

(2)Quarterly Consolidated Statement of Cash Flows

| (HOYA Corporation and its subsidiaries) |  |  | (Millions of Yen) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | For the three months ended |  | Variance | For the three months ended Dec. 31,2021 |
|  | Mar. 31, 2021 | Mar. 31, 2022 |  |  |
| Cash flows from operating activities |  |  |  |  |
| Profit before tax | 41,296 | 53,777 | 12,481 | 51,922 |
| Depreciation and amortization | 9,780 | 11,428 | 1,648 | 10,694 |
| Impairment losses | 5,077 | 904 | -4,172 | 174 |
| Finance income | -320 | -472 | -152 | -464 |
| Finance costs | 561 | 442 | -119 | 357 |
| Share of (profits)/loss of associates | 70 | -14 | -85 | 14 |
| (Gain)/loss on sales of property, plant and equipment | -1,065 | -465 | 600 | -109 |
| Loss on disposal of property, plant and equipment | 55 | 76 | 22 | 26 |
| Gain on business transfer | - | 34 | 34 | 23 |
| Foreign exchange (gain)/loss | -1,910 | -1,854 | 55 | 1,599 |
| Others | -111 | -4,782 | -4,670 | 3,424 |
| Net cash generated from operating activities (Before adjustment of movements in working capital) | 53,433 | 59,074 | 5,641 | 67,660 |
| Movements in working capital |  |  |  |  |
| Decrease/(increase) in inventories | 3,942 | -3,134 | -7,075 | -2,878 |
| Decrease/(increase) in trade and other receivables | -4,442 | 1,186 | 5,629 | -6,925 |
| Increase/(decrease) in trade and other payables | 3,224 | 663 | -2,561 | 3,310 |
| Increase/(decrease) in retirement benefits liabilities and provisions | -118 | 302 | 420 | 88 |
| Sub total | 56,039 | 58,092 | 2,053 | 61,255 |
| Interests received | 193 | 238 | 45 | 266 |
| Dividends received | - | 31 | -31 | 0 |
| Interests paid | -95 | -40 | 55 | -104 |
| Income taxes paid | -3,781 | -4,469 | -688 | -15,116 |
| Income taxes refunded | 127 | 192 | 65 | 16 |
| Net cash generated from operating activities | 52,483 | 54,044 | 1,561 | 46,318 |
| Cash flows from investing activities |  |  |  |  |
| Payments for time deposit | - | -6 | -6 | - |
| Proceeds from sales of property, plant and equipment | 828 | 82 | -746 | 39 |
| Payments for acquisition of property, plant and equipment | -6,968 | -6,879 | 89 | -5,479 |
| Proceeds from sales of investment | - | 150 | 150 | - |
| Payments for acquisition of investment | -50 | - | 50 | - |
| Proceeds from sales of subsidiary | - | -138 | -138 | 2,178 |
| Payments for purchase of subsidiary | -26 | - | 26 | - |
| Proceeds from business transfer | - | 43 | 43 | - |
| Payments for business transfer | -800 | -559 | 241 | -1,543 |
| Other proceeds | 55 | 94 | 39 | 67 |
| Other payments | -815 | -1,724 | -908 | -749 |
| Net cash used in investing activities | -7,776 | -8,936 | -1,160 | -5,487 |
| Cash flows from financing activities |  |  |  |  |
| Dividends paid to owners of the Company | -23 | -16 | 8 | -16,578 |
| Dividends paid to non-controlling interests | - | - | - | -89 |
| Increase (decrease) in short-term debt | -327 | -100 | 227 | - |
| Repayments of long-term borrowings | -5 | -5 | 0 | -7 |
| Payments for lease liabilities | -1,928 | -2,090 | -162 | -2,113 |
| Payments for purchase of treasury shares | -41,690 | -59,999 | -18,310 | -2 |
| Proceeds from exercise of stock options | 455 | 185 | -271 | 265 |
| Net cash used in financing activities | -43,519 | -62,027 | -18,508 | -18,523 |
| Net increase/(decrease) in cash and cash equivalents | 1,188 | -16,919 | -18,107 | 22,308 |
| Cash and cash equivalents at the beginning of the term | 318,055 | 416,047 | 97,991 | 386,527 |
| Effects of exchange rate changes on the balance of cash and cash equivalents in foreign currencies | 15,653 | 20,277 | 4,623 | 7,212 |
| Cash and cash equivalents at the end of the term | 334,897 | 419,404 | 84,508 | 416,047 |

(3) Quarterly Consolidated Statement of Comprehensive Income

| (HOYA Corporation and its subsidiaries) | (Millions of Yen) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | For the three months ended |  |  |  | Variance |  | For the three months ended Dec. 31,2021 |  |
|  | Mar. 31, 2021 |  | Mar. 31, 2022 |  |  |  |  |  |
|  | Amount | (\%) | Amount | (\%) | Amount | (\%) | Amount | (\%) |
| All operations |  |  |  |  |  |  |  |  |
| Revenue: |  |  |  |  |  |  |  |  |
| Sales | 151,394 | 100.0 | 169,594 | 100.0 | 18,200 | 12.0 | 171,270 | 100.0 |
| Finance income | 320 | 0.2 | 472 | 0.3 | 152 | 47.5 | 464 | 0.3 |
| Other income | 1,405 | 0.9 | 3,778 | 2.2 | 2,373 | 168.9 | 749 | 0.4 |
| Total Revenue | 153,118 | 101.1 | 173,844 | 102.5 | 20,725 | 13.5 | 172,483 | 100.7 |
| Expenses: |  |  |  |  |  |  |  |  |
| Changes in inventories of goods, products and work in progress | 2,585 | 1.7 | -2,747 | -1.6 | -5,332 | - | -1,489 | -0.9 |
| Raw materials and consumables used | 21,152 | 14.0 | 28,603 | 16.9 | 7,450 | 35.2 | 27,375 | 16.0 |
| Employee benefits expense | 32,769 | 21.6 | 36,646 | 21.6 | 3,876 | 11.8 | 36,288 | 21.2 |
| Depreciation and amortization | 9,780 | 6.5 | 11,428 | 6.7 | 1,648 | 16.8 | 10,694 | 6.2 |
| Subcontracting cost | 845 | 0.6 | 1,078 | 0.6 | 233 | 27.5 | 1,124 | 0.7 |
| Advertising and promotion expense | 3,011 | 2.0 | 3,137 | 1.8 | 126 | 4.2 | 3,633 | 2.1 |
| Commission expense | 8,353 | 5.5 | 10,291 | 6.1 | 1,938 | 23.2 | 9,598 | 5.6 |
| Impairment losses | 5,077 | 3.4 | 904 | 0.5 | -4,172 | -82.2 | 174 | 0.0 |
| Finance costs | 561 | 0.4 | 442 | 0.3 | -119 | -21.2 | 357 | 0.2 |
| Share of loss of associates | 70 | 0.0 | -14 | 0.0 | -85 | - | 14 | 0.0 |
| Foreign exchange (gain)/loss | -2,769 | -1.8 | -3,118 | -1.8 | -349 | 12.6 | 1,857 | 1.1 |
| Other expenses | 30,387 | 20.1 | 33,418 | 19.7 | 3,031 | 10.0 | 30,935 | 18.1 |
| Total expense | 111,823 | 73.9 | 120,067 | 70.8 | 8,244 | 7.4 | 120,561 | 70.4 |
| Profit before tax | 41,296 | 27.3 | 53,777 | 31.7 | 12,481 | 30.2 | 51,922 | 30.3 |
| Income tax expense | 10,471 | 6.9 | 13,629 | 8.0 | 3,158 | 30.2 | 11,021 | 6.4 |
| Profit for the term from all operations | 30,825 | 20.4 | 40,147 | 23.7 | 9,323 | 30.2 | 40,901 | 23.9 |
| Other comprehensive income: |  |  |  |  |  |  |  |  |
| Items that will not be reclassified subsequently to profit or loss |  |  |  |  |  |  |  |  |
| Assets measured at fair value through other comprehensive income | 7,713 |  | 3,691 |  | -4,022 | - | -213 |  |
| Remeasurements of the net defined benefit liability(asset) | 279 |  | 290 |  | 11 | - | -0 |  |
| Income tax relating to components of other comprehensive income | -2,357 |  | -1,026 |  | 1,332 | - | 65 |  |
| Total ltems that will not be reclassified subsequently to profit or loss | 5,634 |  | 2,955 |  | -2,679 | - | -148 |  |
| Items that may be reclassified subsequently to profit or loss |  |  |  |  |  |  |  |  |
| Exchange differences on translation of foreign operations | 25,594 |  | 33,588 |  | 7,994 | - | 15,403 |  |
| Share of other comprehensive income of associates | 22 |  | 96 |  | 74 | - | 26 |  |
| Income tax relating to components of other comprehensive income | -9 |  | 28 |  | 37 | - | -38 |  |
| Total Items that may be reclassified subsequently to profit or loss | 25,608 |  | 33,713 |  | 8,105 | - | 15,390 |  |
| Total other comprehensive income/(loss) | 31,242 |  | 36,668 |  | 5,426 | - | 15,242 |  |
| Total comprehensive income for the quarter | 62,067 |  | 76,815 |  | 14,748 | 23.8 | 56,143 |  |
| Profit attributable to : |  |  |  |  |  |  |  |  |
| Owners of the Company | 31,017 | 20.5 | 39,422 | 23.2 | 8,404 | 27.1 | 40,861 | 23.9 |
| Non-controlling interests | -193 | -0.1 | 726 | 0.4 | 919 | - | 40 | 0.0 |
| Total | 30,825 | 20.4 | 40,147 | 23.7 | 9,323 | 30.2 | 40,901 | 23.9 |
| Total comprehensive income/(loss) attributable to : |  |  |  |  |  |  |  |  |
| Owners of the Company | 62,059 |  | 76,374 |  | 14,315 | 23.1 | 55,966 |  |
| Non-controlling interests | 8 |  | 441 |  | 433 |  | 177 |  |
| Total | 62,067 |  | 76,815 |  | 14,748 | 23.8 | 56,143 |  |
| Basic earnings/(loss) per share (yen) |  |  |  |  |  |  |  |  |
| Continuing operations | 83.61 |  | 107.39 |  | 23.78 |  | 110.75 |  |
| Discontinued operations | - |  | - |  | - |  | - |  |
| Basic earnings per share (yen) | 83.61 |  | 107.39 |  | 23.78 |  | 110.75 |  |
| Diluted earnings/(loss) per share (yen) |  |  |  |  |  |  |  |  |
| Continuing operations | 83.50 |  | 107.29 |  | 23.79 |  | 110.62 |  |
| Discontinued operations | - |  | - |  | - |  | - |  |
| Diluted earnings per share (yen) | 83.50 |  | 107.29 |  | 23.79 |  | 110.62 |  |

Notes:

1. Effect of Exchange Rate Change on Net Sales and Incomes (" 2021 A " is the actual value of this period. " 2021 B " is the nominal value of this period which temporarily exchanged by the currency rate of the same period last year. unit : millions of Yen)

|  |  | 2021B | 2021A | Influences | Real change | (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales |  | 162,379 | 169,594 | 7,215 | 10,985 | 7.3\% |
| Profit before tax |  | 51,797 | 53,777 | 1,980 | 10,501 | 25.4\% |
| Profit for the quarter |  | 38,520 | 40,147 | 1,627 | 7,696 | 25.0\% |
| 2. Average rates of major foreign currencies |  | For the three months ended |  |  |  |  |
|  |  | Mar. 31, 2021 | Mar. 31, 2022 | Variance(\%) |  |  |
| US\$ | Yen | 107.15 | 117.79 | -9.9\% |  |  |
| Euro | Yen | 128.48 | 131.57 | -2.4\% |  |  |
| Thai Baht | Yen | 3.51 | 3.55 | -1.3\% |  |  |

## (4) Segment Information

## <Overview of major products and services of reportable segments>

The reportable segments are constituent units of the Group for which separate financial information is obtained and examined on a regular basis by the Board of Directors, the chief operation decision maker, to determine the allocation of management resources and evaluate the business performance.

In accordance with its management philosophy, the Group has categorized "life and culture" and "information technology" as its business domains. To achieve sustainable growth in corporate value in these business domains, the Group has been making decisions on the allocation of management resources and monitoring the operating results.

As a result, the Group consists of three reportable business segments: the Life Care business, the Information Technology business and Other business, which are consistent with the above business domains.

In the Life Care business, the Group produces and sells health care related products that are used in the healthcare and medical sectors and medical related products, including medical equipment and medical materials that are used in medical treatments. In operating this business, it is typically required to obtain approvals and permissions of the relevant authorities in Japan and other countries, and sophisticated technologies and highly reliable quality control systems represent the critical elements for operating this business.

In the Information Technology business, the Group produces and sells parts and components indispensable for digital devices in the information and communication sector, including electronics related products that are essential for the modern digital information and communication technologies, and imaging related products that are necessary to import pictures and video images as digital information based on optical technologies.

Other business mainly includes the business that provides speech synthesis software and information system service.

The main products and services for each "reportable segment" described above are as follows:

| Reportable Segment |  | Major Products and Services |
| :---: | :---: | :---: |
| Life Care | Health care related products | Eyeglass lenses, Contact lenses, etc. |
|  | Medical related products | Endoscopes, Medical accessories, <br> Automated endoscope reprocessors, Intraocular lenses, Ophthalmic medical devices, Artificial bone, <br> Metallic implants for orthopedics, etc. |
| Information Technology | Electronics related products | Photomasks and Maskblanks for semiconductors, <br> Photomasks for flat-panel displays (FPDs) <br> Glass disks for hard disk drives (HDDs), etc. |
|  | Imaging related products | Optical lenses, Optical glasses, Laser equipment, Light source, etc. |
| Other |  | Speech synthesis software, Design of information systems, etc |

## 1. Segment revenues and results



| For the three months <br> ended Mar. 31, 2022 | Life Care | Information <br> Technology | Other | Total | Adjustments | All <br> operations |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Revenue |  |  |  |  |  |  |
| Revenue from external customers | 106,130 | 62,338 | 1,127 | 169,594 | - | 169,594 |
| Inter-segment | 1 | 7 | 5 | 13 | -13 | - |
| Total | 106,130 | 62,345 | 1,132 | 169,607 | -13 | 169,594 |
| Segment profit before tax | 19,534 | 30,547 | 2,325 | 52,406 | 1,370 | 53,777 |
| Segment profit before tax ratio | $18.4 \%$ | $49.0 \%$ | $205.4 \%$ | $30.9 \%$ | - | $31.7 \%$ |
| Ref: Profit from ordinary operating activities | 19,792 | 29,608 | 205 | 49,604 | $-1,459$ | 48,145 |
| $\%$ of revenue | $18.6 \%$ | $47.5 \%$ | $18.1 \%$ | $29.2 \%$ | - | $28.4 \%$ |

Ref : Difference between the results of the quarter under review and the same period the previous year is as follows:

|  | Life Care | Information <br> Technology | Other | Total | Adjustments | All <br> operations |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Variance |  |  |  |  |  |  |
| Revenue from external customers | 10,840 | 7,621 | -261 | 18,200 | - | 18,200 |
| Variance | $11.4 \%$ | $13.9 \%$ | $-18.8 \%$ | $12.0 \%$ | - | $12.0 \%$ |
| Inter-segment | -75 | -49 | -343 | -466 | 466 | - |
|  | 10,765 | 7,573 | -604 | 17,734 | 466 | 18,200 |
| Segment profit before tax | 4,786 | 3,570 | 2,080 | 10,436 | 2,045 | 12,481 |
| Variance | $32.4 \%$ | $13.2 \%$ | - | $24.9 \%$ | - | $30.2 \%$ |
| Profit from ordinary operating activities | 768 | 4,190 | -46 | 4,912 | -88 | 4,824 |
| $\quad$ Variance | $4.0 \%$ | $16.5 \%$ | - | $11.0 \%$ | $6.4 \%$ | $11.1 \%$ |

Note:Effect of Exchange Rate Change on Net Sales and Incomes ("2021 A" is the actual value of this period. "2021 B" is the nominal value of this period which temporarily exchanged by the currency rate of the same period the previous year. unit : millions of Yen)

|  | 2021 B | 2021 A | Influences | Real <br> change | $(\%)$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Life Care |  |  |  |  |  |
| Revenue from external customers | 101,991 | 106,130 | 4,139 | 6,701 | $7.0 \%$ |
| Profit from ordinary operating activities | 19,479 | 19,792 | 312 | 455 | $2.4 \%$ |
| Segment profit before tax | 18,888 | 19,534 | 646 | 4,140 | $28.1 \%$ |
| Information Technology |  |  |  |  |  |
| Revenue from external customers | 59,290 | 62,338 | 3,048 | 4,573 | $8.4 \%$ |
| Profit from ordinary operating activities | 28,317 | 29,608 | 1,291 | 2,899 | $11.4 \%$ |
| Segment profit before tax | 29,238 | 30,547 | 1,309 | 2,261 | $8.4 \%$ |

Ref : Results of the previous quarter are as follows:

| For the three months <br> ended Dec. 31, 2021 | Life Care | Information <br> Technology | Other | Total | Adjustments | All <br> operations |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Revenue |  |  |  |  |  |  |
| Revenue from external customers | 105,489 | 64,281 | 1,501 | 171,270 | - | 171,270 |
| Inter-segment | 1 | 16 | 271 | 288 | -288 | - |
| Total | 105,489 | 64,297 | 1,772 | 171,558 | -288 | 171,270 |
| Segment profit before tax | 21,466 | 31,260 | 89 | 52,814 | -892 | 51,922 |
| Segment profit before tax ratio | $20.3 \%$ | $48.6 \%$ | $5.0 \%$ | $30.8 \%$ | - | $30.3 \%$ |
| Ref: Profit from ordinary operating activities | 23,217 | 31,132 | 247 | 54,597 | $-1,059$ | 53,537 |
| \% of revenue | $22.0 \%$ | $48.4 \%$ | $13.9 \%$ | $31.8 \%$ | - | $31.3 \%$ |

Note:Profit from ordinary operating activities is operating profit before finance income/costs, share of profits(loss) of associates, foreign
exchange gain/loss and other temporary gain/loss.

## 2. Revenue from major products and services

| Revenue from external customers |  |  |  |  |  |  | (Millions of Yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | For the three months ended |  |  |  | Variance |  | For the three months ended Dec. 31,2021 |  |
|  | Mar. 31, 2021 |  | Mar. 31, 2022 |  |  |  |  |  |
|  | Amount | (\%) | Amount | (\%) | Amount | (\%) | Amount | (\%) |

## Revenue from all operations

| Life Care | 95,290 | 62.9 | 106,130 | 62.6 | 10,840 | 11.4 | 105,489 | 61.6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Health care related products | 70,472 | 74.0 ] | 78,185 | 73.7 ] | 7,713 | 10.9 | 76,405 | 72.4 ] |
| Medical related products | 24,818 | 26.0 ] | 27,945 | 26.3 ] | 3,127 | 12.6 | 29,084 | 27.6 ] |
| Information Technology | 54,716 | 36.1 | 62,338 | 36.8 | 7,621 | 13.9 | 64,281 | 37.5 |
| Electronics related products | 46,623 | 85.2 ] | 53,919 | 86.5 ] | 7,296 | 15.6 | 53,466 | 83.2 ] |
| Imaging related products | 8,093 | 14.8 ] | 8,419 | 13.5 ] | 325 | 4.0 | 10,814 | 16.8 ] |
| Other | 1,388 | 0.9 | 1,127 | 0.7 | -261 | -18.8 | 1,501 | 0.9 |
| Corporate (including R\&D) |  | - |  | - |  |  |  | - |
| Total revenue from all operations | 151,394 | 100.0 | 169,594 | 100.0 | 18,200 | 12.0 | 171,270 | 100.0 |

Notes 1. Figures in [ ] are percentages of each segment.
Notes 2.Effect of Exchange Rate Change on Net Sales and Incomes ("2021A" is the actual value of this period. "2021B" is the nominal value of this period which temporarily exchanged by the currency rate of the same period last year. unit : millions of Yen)

|  | 2021B | 2021A | Influences | Real <br> change | $(\%)$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Life Care | 101,991 | 106,130 | 4,139 | 6,701 | $7.0 \%$ |
| Health care related products | 75,278 | 78,185 | 2,907 | 4,805 | $6.8 \%$ |
| Medical related products | 26,713 | 27,945 | 1,232 | 1,896 | $7.6 \%$ |
| Information Technology | 59,290 | 62,338 | 3,048 | 4,573 | $8.4 \%$ |
| Electronics related products | 51,370 | 53,919 | 2,549 | 4,747 | $10.2 \%$ |
| Imaging related products | 7,920 | 8,419 | 499 | -174 | $-2.1 \%$ |

## 3. Information about geographical areas

| Revenue from external customers |  |  |  |  |  |  | (Millions of Yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | For the three months ended |  |  |  | Variance |  | For the three months ended Dec. 31,2021 |  |
|  | Mar. 31, 2021 |  | Mar. 31, 2022 |  |  |  |  |  |
|  | Amount | (\%) | Amount | (\%) | Amount | (\%) | Amount | (\%) |

## Revenue from all operations

| Total revenue from all operations | 151,394 | 100.0 | 169,594 | 100.0 | 18,200 | 12.0 | 171,270 | 100.0 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Japan | 38,138 | 25.2 | 41,511 | 24.5 | 3,373 | 8.8 | 44,195 | 25.8 |
| Americas | 23,885 | 15.8 | 26,958 | 15.9 | 3,073 | 12.9 | 24,326 | 14.2 |
| Europe | 29,247 | 19.3 | 33,218 | 19.6 | 3,970 | 13.6 | 33,889 | 19.8 |
| Asia/Oceania | 58,331 | 38.5 | 66,009 | 38.9 | 7,678 | 13.2 | 66,632 | 38.9 |
| Others | 1,792 | 1.2 | 1,898 | 1.1 | 106 | 5.9 | 2,228 | 1.3 |

Note: Geographical areas are based on the location of customers.

## <Reference>

Supplementary data for 4th Quarter: from January 1 to March 31, 2022
The breakdown of changes in revenue and profit before tax

| (Millions of Yen) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY20-4Q | FY21-4Q | Variance | Foreign exchange | Others |
| Revenue | 151,394 | 169,594 | 18,200 | 7,215 | 10,985 |
| Life Care | 95,290 | 106,130 | 10,840 | 4,139 | 6,701 |
| Health care related products | 70,472 | 78,185 | 7,713 | 2,907 | 4,805 |
| Medical related products | 24,818 | 27,945 | 3,127 | 1,232 | 1,896 |
| Information Technology | 54,716 | 62,338 | 7,621 | 3,048 | 4,573 |
| Electronics related products | 46,623 | 53,919 | 7,296 | 2,549 | 4,747 |
| Imaging related products | 8,093 | 8,419 | 325 | 499 | -174 |
| Profit from ordinary operating activities | 43,321 | 48,145 | 4,824 | 1,575 | 3,249 |
| Life Care | 19,024 | 19,792 | 768 | 312 | 455 |
| Information Technology | 25,417 | 29,608 | 4,190 | 1,291 | 2,899 |
| Other, adjustment (Corporate) | -1,120 | -1,254 | -134 | -28 | -106 |
| Profit before tax | 41,296 | 53,777 | 12,481 | 1,980 | 10,501 |
| Life Care | 14,748 | 19,534 | 4,786 | 646 | 4,140 |
| Information Technology | 26,977 | 30,547 | 3,570 | 1,309 | 2,261 |
| Other, adjustment (Corporate) | -430 | 3,695 | 4,125 | 25 | 4,100 |

<All operations ~ Adjustments to "Profit from ordinary operating activities

|  | All operations |  |  |
| :--- | ---: | ---: | ---: |
|  | FY20-4Q | FY21-4Q | Variance |
| Profit before tax | 41,296 | 53,777 | 12,481 |
| Adjustments | $-2,026$ | 5,631 | 7,657 |
| Finance income | 320 | 472 | 152 |
| Finance costs | -561 | -442 | 119 |
| Share of loss of associates | -70 | 14 | 85 |
| Foreign exchange (gain)/loss | 2,769 | 3,118 | 349 |
| Impairment losses | $-5,077$ | -904 | 4,172 |
| Others | 594 | 3,373 | 2,780 |
| Profit from ordinary operating | 43,321 | 48,145 | 4,824 |
| activities |  |  |  |

<Segment $\sim$ Adjustments to "Profit from ordinary operating activities">

|  | Life Care |  |  | Information Technology |  |  | Other, adjustment (Corporate) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY20-4Q | FY21-4Q | Variance | FY20-4Q | FY21-4Q | Variance | FY20-4Q | FY21-4Q | Variance |
| Profit before tax | 14,748 | 19,534 | 4,786 | 26,977 | 30,547 | 3,570 | -430 | 3,695 | 4,125 |
| Adjustments | -4,276 | -258 | 4,018 | 1,560 | 940 | -620 | 690 | 4,949 | 4,259 |
| Finance income | 64 | 75 | 12 | 136 | 132 | -4 | 121 | 265 | 144 |
| Finance costs | -271 | -318 | -46 | -74 | -76 | -1 | -215 | -49 | 167 |
| Share of loss of associates | 12 | 40 | 28 | 2 | 3 | 1 | -84 | -28 | 56 |
| Foreign exchange (gain)/loss | 998 | 115 | -884 | 1,078 | 371 | -707 | 692 | 2,633 | 1,941 |
| Impairment losses | -4,756 | -904 | 3,852 | -321 | - | 321 | - | - | - |
| Others | -322 | 735 | 1,057 | 739 | 510 | -229 | 176 | 2,129 | 1,952 |
| Profit from ordinary operating activities | 19,024 | 19,792 | 768 | 25,417 | 29,608 | 4,190 | -1,120 | -1,254 | -134 |

## HOYA

Part. 2
May 6, 2022

## 1. Consolidated Financial Highlights

hOYA CORPORATION and Consolidated Subsidiaries

1. Performance for the year ended March 31, 2020 and 2021 (All operations *Notes)
(The yen amounts shown therein are rounded off to the nearest million.)

| (1)Revenue and Profit before tax | Year ended |  | Variance (\%) |
| :---: | :---: | :---: | :---: |
|  | Mar. 31, 2021 | Mar. 31, 2022 |  |
| Revenue | 547,921 | 661,466 | 20.7 |
| Profit before tax | 159,218 | 210,706 | 32.3 |
| Ratio of profit before tax(\%) | 29.1\% | 31.9\% |  |
| Profit for the term | 125,221 | 165,322 | 32.0 |
| Ratio of profit for the term(\%) | 22.9\% | 25.0\% |  |
| Profit attributable to owners of the Company | 125,446 | 164,507 | 31.1 |
| Ratio of profit attributable to owners of the Company(\%) | 22.9\% | 24.9\% |  |
| Basic earnings per share (yen) | 335.77 | 446.45 |  |
| Diluted earnings per share (yen) | 335.25 | 445.93 |  |
|  |  | of |  |
| (2)Financial Position | Mar. 31, 2021 | Mar. 31, 2022 |  |
| Total assets | 853,290 | 992,839 |  |
| Total equity | 672,412 | 789,056 |  |
| Equity attributable to owners of the Company | 688,000 | 803,851 |  |
| Ratio of assets attributable to owners of the Company | 80.6\% | 81.0\% |  |
| Assets attributable to owners of the Company per share (yen) | 1,862.96 | 2,201.68 |  |


| (3) Conditions of Cash Flows | Year ended |  |
| :--- | ---: | ---: |
|  | Mar. 31, 2021 | Mar. 31, 2022 |
| Net cash used in investing activities | 151,812 | 190,055 |
| Free cash flow | $-29,790$ | $-29,298$ |
| Net cash provided by (used in) financing activities | 122,022 | 160,756 |
| Cash and cash equivalents at end of period | $-115,673$ | $-106,722$ |

3.Other

|  | Year ended |  |
| :--- | ---: | ---: |
|  | Mar. 31, 2021 | Mar. 31, 2022 |
| Capital expenditure | 40,093 | 34,435 |
| R\&D expenses | 23,256 | 25,376 |

Notes:
"All operations" means here that the figures are including not only "Continuing operations" but also "Discontinued operations". These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to differ materially from that anticipated in these statements. These factors include changes in economic conditions, trends in our major markets, or currency exchange rates.

## 2.Consolidated Financial Statements

(1) Consolidated Statement of Financial Position
(HOYA Corporation and its subsidiaries)
(Millions of Yen)

|  | As of <br> Mar. 31, 2021 |  | As of <br> Mar. 31, 2022 |  | Variance |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Amount | (\%) | Amount | $(\%)$ | Amount | $(\%)$ |
| ASSETS |  |  |  |  |  |  |
| NON-CURRENT ASSETS |  |  |  |  |  |  |
| Property, plant and equipment-net | 164,957 |  | 169,665 |  | 4,708 |  |
| Goodwill | 35,688 |  | 39,648 |  | 3,959 |  |
| Intangible assets | 37,110 |  | 35,768 |  | $-1,342$ |  |
| Investments in associates | 661 |  | 930 |  | 269 |  |
| Long-term financial assets | 52,005 |  | 54,078 |  | 2,072 |  |
| Other non-current assets | 797 |  | 688 |  | -108 |  |
| Deferred tax assets | 7,488 |  | 9,098 |  | 1,610 |  |
| $\quad$ Total non-current assets | 298,705 | 35.0 | 309,874 | 31.2 | 11,168 | 3.7 |
| CURRENT ASSETS |  |  |  |  |  |  |
| Inventories | 77,367 |  | 91,441 |  | 14,074 |  |
| Trade and other receivables | 117,251 |  | 134,174 |  | 16,923 |  |
| Other short-term financial assets | 3,897 |  | 7,223 |  | 3,326 |  |
| Income tax receivables | 1,218 |  | 2,526 |  | 1,309 |  |
| Other current assets | 19,956 |  | 28,197 |  | 8,241 |  |
| Cash and cash equivalents | 334,897 |  | 419,404 |  | 84,508 |  |
| $\quad$ Total current assets | 554,584 | 65.0 | 682,965 | 68.8 | 128,381 | 23.1 |
| $\quad$ Total assets | 853,290 | 100.0 | 992,839 | 100.0 | 139,549 | 16.4 |


(2) Consolidated Statement of Cash Flows

| (HOYA Corporation and its subsidiaries) | (Millions of Yen) |  |  |
| :---: | :---: | :---: | :---: |
|  | For the year ended |  | Variance |
|  | Mar. 31, 2021 | Mar. 31, 2022 |  |
| Cash flows from operating activities |  |  |  |
| Profit before tax | 159,218 | 210,706 | 51,488 |
| Depreciation and amortization | 36,336 | 43,019 | 6,683 |
| Impairment losses | 8,166 | 1,078 | -7,088 |
| Finance income | -2,204 | -1,718 | 486 |
| Finance costs | 2,010 | 1,664 | -347 |
| Share of (profits)/loss of associates | 369 | 45 | -324 |
| (Gain)/loss on sales of property, plant and equipment | -1,266 | -704 | 562 |
| Loss on disposal of property, plant and equipment | 147 | 120 | -27 |
| Gain on business transfer | - | -1,656 | -1,656 |
| Foreign exchange (gain)/loss | -357 | -4,882 | -4,524 |
| Others | -4,957 | -2,001 | 2,955 |
| Net cash generated from operating activities (Before adjustment of movements in working capital) | 197,463 | 245,671 | 48,208 |
| Movements in working capital |  |  |  |
| Decrease/(increase) in inventories | 4,017 | -7,092 | -11,109 |
| Decrease/(increase) in trade and other receivables | -9,788 | -8,696 | 1,092 |
| Increase/(decrease) in trade and other payables | -6,352 | 5,700 | 12,052 |
| Increase/(decrease) in retirement benefits liabilities and provisions | -69 | 702 | 771 |
| Sub total | 185,270 | 236,284 | 51,014 |
| Interests received | 1,286 | 955 | -331 |
| Dividends received | 8 | 42 | 34 |
| Interests paid | -580 | -366 | 214 |
| Income taxes paid | -34,875 | -47,291 | -12,416 |
| Income taxes refunded | 703 | 431 | -272 |
| Net cash generated from operating activities | 151,812 | 190,055 | 38,242 |
| Cash flows from investing activities |  |  |  |
| Withdrawals of time deposit | 560 | 212 | -348 |
| Payments for time deposit | -12 | -217 | -205 |
| Proceeds from sales of property, plant and equipment | 2,077 | 1,469 | -608 |
| Payments for acquisition of property, plant and equipment | -31,246 | -28,872 | 2,373 |
| Proceeds from sales of investment | 665 | 219 | -446 |
| Payments for acquisition of investment | -163 | -195 | -32 |
| Proceeds from sales of subsidiary | - | 2,040 | 2,040 |
| Payments for acquisition of subsidiaries | -335 | -120 | 215 |
| Proceeds from business transfer | - | 1,588 | 1,588 |
| Payments for business transfer | -800 | -2,102 | -1,302 |
| Other proceeds | 2,300 | 277 | -2,023 |
| Other payments | -2,837 | -3,597 | -760 |
| Net cash used in investing activities | -29,790 | -29,298 | 492 |
| Cash flows from financing activities |  |  |  |
| Dividends paid to owners of the Company | -33,720 | -33,201 | 520 |
| Dividends paid to non-controlling interests | - | -89 | -89 |
| Increase (decrease) in short-term debt | -27 | -200 | -173 |
| Proceeds from long-term borrowings | 738 | - | -738 |
| Repayments of long-term borrowings | -20 | -23 | -3 |
| Payments for lease liabilities | -7,273 | -8,217 | -944 |
| Proceeds from disposal of treasury shares | - | 0 | 0 |
| Payments for purchase of treasury shares | -76,675 | -65,764 | 10,911 |
| Proceeds from exercise of stock options | 1,304 | 607 | -697 |
| Proceeds from share issuance to non-controlling shareholders | - | 164 | 164 |
| Net cash used in financing activities | -115,673 | -106,722 | 8,951 |
| Net increase/(decrease) in cash and cash equivalents | 6,349 | 54,034 | 47,685 |
| Cash and cash equivalents at the beginning of the term | 317,982 | 334,897 | 16,915 |
| Effects of exchange rate changes on the balance of cash and cash equivalents in foreign currencies | 10,566 | 30,473 | 19,907 |
| Cash and cash equivalents at the end of the term | 334,897 | 419,404 | 84,508 |

(3) Consolidated Statement of Comprehensive Income

| (HOYA Corporation and its subsidiaries) | (Millions of Yen) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | For the year ended |  |  |  | Variance |  |
|  | Mar. 31, 2021 |  | Mar. 31, 2022 |  |  |  |
|  | Amount | (\%) | Amount | (\%) | Amount | (\%) |
| All operations |  |  |  |  |  |  |
| Revenue: |  |  |  |  |  |  |
| Sales | 547,921 | 100.0 | 661,466 | 100.0 | 113,545 | 20.7 |
| Finance income | 2,204 | 0.4 | 1,718 | 0.3 | -486 | -22.0 |
| Other income | 8,139 | 1.5 | 7,141 | 1.1 | -999 | -12.3 |
| Total Revenue | 558,264 | 101.9 | 670,325 | 101.3 | 112,061 | 20.1 |
| Expenses: |  |  |  |  |  |  |
| Changes in inventories of goods, products and work in progress | 3,898 | 0.7 | -3,422 | -0.5 | -7,319 | - |
| Raw materials and consumables used | 79,390 | 14.5 | 106,464 | 16.1 | 27,073 | 34.1 |
| Employee benefits expense | 120,004 | 21.9 | 143,250 | 21.7 | 23,246 | 19.4 |
| Depreciation and amortization | 36,336 | 6.6 | 43,019 | 6.5 | 6,683 | 18.4 |
| Subcontracting cost | 4,082 | 0.7 | 4,356 | 0.7 | 275 | 6.7 |
| Advertising and promotion expense | 9,999 | 1.8 | 13,186 | 2.0 | 3,186 | 31.9 |
| Commission expense | 30,475 | 5.6 | 37,589 | 5.7 | 7,114 | 23.3 |
| Impairment losses | 8,166 | 1.5 | 1,078 | 0.2 | -7,088 | -86.8 |
| Finance costs | 2,010 | 0.4 | 1,664 | 0.3 | -347 | -17.2 |
| Share of loss of associates | 369 | 0.1 | 45 | 0.0 | -324 | -87.9 |
| Foreign exchange (gain)/loss | -330 | -0.1 | -5,838 | -0.9 | -5,508 | - |
| Other expenses | 104,646 | 19.1 | 118,228 | 17.9 | 13,581 | 13.0 |
| Total Expenses | 399,046 | 72.8 | 459,619 | 69.5 | 60,573 | 15.2 |
| Profit before tax | 159,218 | 29.1 | 210,706 | 31.9 | 51,488 | 32.3 |
| Income tax expense | 33,997 | 6.2 | 45,384 | 6.9 | 11,387 | 33.5 |
| Profit for the term from all operations | 125,221 | 22.9 | 165,322 | 25.0 | 40,102 | 32.0 |
| Other comprehensive income: |  |  |  |  |  |  |
| Items that will not be reclassified subsequently to profit or loss | 8,363 |  | 3,060 |  | -5,303 | - |
| Remeasurements of the net defined benefit liability(asset) | 280 |  | 290 |  | 10 | - |
| Income tax relating to components of other comprehensive income | -2,562 |  | -832 |  | 1,730 | - |
| Total Items that will not be reclassified subsequently to profit or loss | 6,081 |  | 2,517 |  | -3,564 | - |
| Items that may be reclassified subsequently to profit or loss <br> Exchange differences on translation of foreign operations <br> Share of other comprehensive income of associates <br> Income tax relating to components of other comprehensive income | 21,093 -144 -78 |  | 46,850 142 -11 |  | 25,757 286 66 | - - - |
| Total Items that may be reclassified subsequently to profit or loss | 20,871 |  | 46,981 |  | 26,110 | - |
| Total other comprehensive income/(loss) | 26,952 |  | 49,498 |  | 22,546 | - |
| Total comprehensive income for the half year | 152,173 |  | 214,821 |  | 62,648 | 41.2 |
| Profit attributable to : |  |  |  |  |  |  |
| Owners of the Company | 125,446 | 22.9 | 164,507 | 24.9 | 39,061 | 31.1 |
| Non-controlling interests | -225 | 0.0 | 815 | 0.1 | 1,040 | - |
| Total | 125,221 | 22.9 | 165,322 | 25.0 | 40,102 | 32.0 |
| Total comprehensive income/(loss) attributable to : |  |  |  |  |  |  |
| Owners of the Company | 151,984 |  | 214,130 |  | 62,146 | 40.9 |
| Non-controlling interests | 188 |  | 691 |  | 502 | - |
| Total | 152,173 |  | 214,821 |  | 62,648 | 41.2 |
| Basic earnings/(loss) per share (yen) |  |  |  |  |  |  |
| Continuing operations | 335.77 |  | 446.45 |  | 110.68 |  |
| Discontinued operations | - |  | - |  | - |  |
| Basic earnings per share (yen) | 335.77 |  | 446.45 |  | 110.68 |  |
| Diluted earnings/(loss) per share (yen) |  |  |  |  |  |  |
| Continuing operations | 335.25 |  | 445.93 |  | 110.68 |  |
| Discontinued operations | - |  | - |  | - |  |
| Diluted earnings per share (yen) | 335.25 |  | 445.93 |  | 110.68 |  |

1. Effect of exchange rate change on net sales and incomes (" 2021 A " is the actual value of this period. " 2021 B " is the nominal value of this period which temporarily exchanged by the currency rate of the same period last year. unit : millions of Yen)


## (4) Segment Information

## <Overview of major products and services of reportable segments>

The reportable segments are constituent units of the Group for which separate financial information is obtained and examined on a regular basis by the Board of Directors, the chief operation decision maker, to determine the allocation of management resources and evaluate the business performance.

In accordance with its management philosophy, the Group has categorized "life and culture" and "information technology" as its business domains. To achieve sustainable growth in corporate value in these business domains, the Group has been making decisions on the allocation of management resources and monitoring the operating results.

As a result, the Group consists of three reportable business segments: the Life Care business, the Information Technology business and Other business, which are consistent with the above business domains.

In the Life Care business, the Group produces and sells health care related products that are used in the healthcare and medical sectors and medical related products, including medical equipment and medical materials that are used in medical treatments. In operating this business, it is typically required to obtain approvals and permissions of the relevant authorities in Japan and other countries, and sophisticated technologies and highly reliable quality control systems represent the critical elements for operating this business.

In the Information Technology business, the Group produces and sells parts and components indispensable for digital devices in the information and communication sector, including electronics related products that are essential for the modern digital information and communication technologies, and imaging related products that are necessary to import pictures and video images as digital information based on optical technologies.

Other business mainly includes the business that provides speech synthesis software and information system services.

The main products and services for each "reportable segment" described above are as follows:

| Reportable Segment |  | Major Products and Services |
| :--- | :--- | :--- |
|  | Health care related products | Eyeglass lenses, Contact lenses, etc. |
| Life Care | Medical related products | Endoscopes, Medical accessories, <br> Automated endoscope reprocessors, Intraocular lenses, <br> Ophthalmic medical devices, Artificial bone, <br> Metallic implants for orthopedics, etc. |
| Information <br> Technology | Electronics related products | Photomasks and Maskblanks for semiconductors, <br> Photomasks for flat-panel displays (FPDs) <br> Glass disks for hard disk drives (HDDs), etc. |
|  | Imaging related products | Optical lenses, Optical glasses, Laser equipment, <br> Light source, etc. |
|  | Other | Speech synthesis software, Design of information systems, etc. |

## 1. Segment revenues and results



| For the year ended Mar. 31, 2022 | Life Care | Information Technology | Other | Total | Adjustments | All operations |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue <br> Revenue from external customers Inter-segment | 407,549 | 248,403 82 | $\begin{array}{r} 5,514 \\ 822 \end{array}$ | 661,466 906 | -906 | 661,466 |
| Total | 407,552 | 248,485 | 6,336 | 662,372 | -906 | 661,466 |
| Segment profit before tax Segment profit before tax ratio | $\begin{gathered} \hline 86,269 \\ 21.2 \% \end{gathered}$ | $\begin{array}{r} \hline 122,886 \\ 49.5 \% \\ \hline \end{array}$ | $\begin{array}{r} \hline 2,986 \\ 47.1 \% \\ \hline \end{array}$ | 212,141 | $-1,435$ - | $\begin{array}{r} \hline 210,706 \\ 31.9 \% \end{array}$ |
| Profit from ordinary operating activities \% of revenue | $\begin{gathered} \hline 83,392 \\ 20.5 \% \end{gathered}$ | $\begin{array}{r} \hline 120,537 \\ 48.5 \% \\ \hline \end{array}$ | $\begin{array}{r} 941 \\ 14.9 \% \end{array}$ | $\begin{array}{r} \hline 204,870 \\ 30.9 \% \\ \hline \end{array}$ | $-4,535$ | $\begin{array}{r} \hline 200,334 \\ 30.3 \% \\ \hline \end{array}$ |

Ref : Difference between the results of the year under review and the same period the previous year is as follows:

|  | Life Care | Information Technology | Other | Total | Adjustments | All operations |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Variance |  |  |  |  |  |  |
| Revenue from external customers | 65,748 | 47,438 | 359 | 113,545 | - | 113,545 |
| Variance | 19.2\% | 23.6\% | 7.0\% | 20.7\% | - | 20.7\% |
| Inter-segment | -162 | 2 | -341 | -500 | 500 | - |
| Total | 65,586 | 47,440 | 19 | 113,045 | 500 | 113,545 |
| Segment profit before tax | 22,725 | 27,981 | 2,179 | 52,885 | -1,396 | 51,488 |
| Variance | 35.8\% | 29.5\% | 270.3\% | 33.2\% | - | 32.3\% |
| Profit from ordinary operating activities | 12,190 | 24,679 | 95 | 36,964 | -664 | 36,299 |
| Variance | 17.1\% | 25.7\% | 11.2\% | 22.0\% | 17.2\% | 22.1\% |

Note:Effect of Exchange Rate Change on Net Sales and Incomes ("2021A" is the actual value of this period. "2021 B" is the nominal value of this period which temporarily exchanged by the currency rate of the same period the previous year. unit : millions of Yen)

|  | 2021B | 2021A | Influences | Real change | (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Life Care |  |  |  |  |  |
| Revenue from external customers | 389,639 | 407,549 | 17,910 | 47,838 | 14.0\% |
| Profit from ordinary operating activities | 81,762 | 83,392 | 1,630 | 10,560 | 14.8\% |
| Segment profit before tax ratio | 83,992 | 86,269 | 2,277 | 20,448 | 32.2\% |
| Information Technology |  |  |  |  |  |
| Revenue from external customers | 238,838 | 248,403 | 9,565 | 37,873 | 18.8\% |
| Profit from ordinary operating activities | 116,502 | 120,537 | 4,035 | 20,644 | 21.5\% |
| Segment profit before tax ratio | 118,760 | 122,886 | 4,126 | 23,855 | 25.1\% |

## 2. Revenue from major products and services

| Revenue from external customers |  |  |  |  | (Millions of Yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | For the year ended |  |  |  | Variance |  |
|  | Mar. 31, 2021 |  | Mar. 31, 2022 |  |  |  |
|  | Amount | (\%) | Amount | (\%) | Amount | (\%) |

## Revenue from all operations

| Life Care | 341,801 | 62.4 | 407,549 | 61.6 | 65,748 | 19.2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Health care related products | 251,626 | 73.6 ] | 299,823 | 73.6 ] | 48,197 | 19.2 |
| Medical related products | 90,175 | 26.4 ] | 107,726 | 26.4 ] | 17,551 | 19.5 |
| Information Technology | 200,965 | 36.7 | 248,403 | 37.6 | 47,438 | 23.6 |
| Electronics related products | 171,887 | 85.5 ] | 209,726 | 84.4 ] | 37,839 | 22.0 |
| Imaging related products | 29,078 | 14.5 ] | 38,677 | 15.6 ] | 9,599 | 33.0 |
| Other | 5,154 | 0.9 | 5,514 | 0.8 | 359 | 7.0 |
| Corporate (including R\&D) | - | - | - | - | - | - |
| Total revenue from all operations | 547,921 | 100.0 | 661,466 | 100.0 | 113,545 | 20.7 |

Notes 1. Figures in [ ] are percentages of each segment.
Notes 2. Effect of Exchange Rate Change on Net Sales and Incomes ("2021A" is the actual value of this period.
"2021B" is the nominal value of this period which temporarily exchanged by the currency rate of the same period last year. unit : millions of Yen)

|  | 2021 B | 2021 A | Influences | Real <br> change | $(\%)$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Life Care | 389,639 | 407,549 | 17,910 | 47,838 | $14.0 \%$ |
| Health care related products | 287,422 | 299,823 | 12,401 | 35,796 | $14.2 \%$ |
| Medical related products | 102,218 | 107,726 | 5,509 | 12,042 | $13.4 \%$ |
| Information Technology | 238,838 | 248,403 | 9,565 | 37,873 | $18.8 \%$ |
| Electronics related products | 202,377 | 209,726 | 7,349 | 30,490 | $17.7 \%$ |
| Imaging related products | 36,462 | 38,677 | 2,216 | 7,383 | $25.4 \%$ |

## 3. Information about geographical areas

Revenue from external customers

| For the year ended |  |  |  | Variance |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mar. 31, 2021 |  | Mar. 31, 2022 |  |  |  |
| Amount | (\%) | Amount | (\%) | Amount | (\%) |

## Revenue from all operations

| Total revenue from all operations | 547,921 | 100.0 | 661,466 | 100.0 | 113,545 | 20.7 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Japan | 144,680 | 26.4 | 164,663 | 24.9 | 19,983 | 13.8 |
| Americas | 80,150 | 14.6 | 99,907 | 15.1 | 19,757 | 24.6 |
| Europe | 107,909 | 19.7 | 130,794 | 19.8 | 22,885 | 21.2 |
| Asia/Oceania | 209,560 | 38.2 | 258,679 | 39.1 | 49,119 | 23.4 |
| Others | 5,623 | 1.0 | 7,424 | 1.1 | 1,801 | 32.0 |

Note: Geographical areas are based on the location of customers.

## <Reference>

## Supplementary data for the Full Year : from April 1, 2021 to March 31, 2022

The breakdown of changes in revenue and profit before tax

| (Millions of Yen) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2020 | FY2021 | Variance | Foreign exchange | Others |
| Revenue | 547,921 | 661,466 | 113,545 | 27,628 | 85,917 |
| Life Care | 341,801 | 407,549 | 65,748 | 17,910 | 47,838 |
| Health care related products | 251,626 | 299,823 | 48,197 | 12,401 | 35,796 |
| Medical related products | 90,175 | 107,726 | 17,551 | 5,509 | 12,042 |
| Information Technology | 200,965 | 248,403 | 47,438 | 9,565 | 37,873 |
| Electronics related products | 171,887 | 209,726 | 37,839 | 7,349 | 30,490 |
| Imaging related products | 29,078 | 38,677 | 9,599 | 2,216 | 7,383 |
| Profit from ordinary operating activities | 164,035 | 200,334 | 36,299 | 5,597 | 30,703 |
| Life Care | 71,202 | 83,392 | 12,190 | 1,630 | 10,560 |
| Information Technology | 95,858 | 120,537 | 24,679 | 4,035 | 20,644 |
| Other, adjustment (Corporate) | -3,025 | -3,594 | -570 | -68 | -502 |
| Profit before tax | 159,218 | 210,706 | 51,488 | 6,394 | 45,094 |
| Life Care | 63,544 | 86,269 | 22,725 | 2,277 | 20,448 |
| Information Technology | 94,905 | 122,886 | 27,981 | 4,126 | 23,855 |
| Other, adjustment (Corporate) | 768 | 1,551 | 783 | -9 | 792 |


| <All operations $\sim$ Adjustments to "Profit from ordinary operating activities |
| :--- |
|  All operations   <br>  FY2020 FY2021 Variance <br> Profit before tax 159,218 210,706 51,488 <br> Adjustments $-4,818$ 10,372 15,189 <br> Finance income 2,204 1,718 -486 <br> Finance costs $-2,010$ $-1,664$ 347 <br> Share of loss of associates -369 -45 324 <br> Foreign exchange (gain)/loss 330 5,838 5,508 <br> Impairment losses $-8,166$ $-1,078$ 7,088 <br> Others 3,193 5,602 2,409 <br> Profit from ordinary operating 164,035 200,334 36,299 |

<Segment ~ Adjustments to "Profit from ordinary operating activities">

|  | Life Care |  |  | Information Technology |  |  | Other, adjustment (Corporate) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2020 | FY2021 | Variance | FY2020 | FY2021 | Variance | FY2020 | FY2021 | Variance |
| Profit before tax | 63,544 | 86,269 | 22,725 | 94,905 | 122,886 | 27,981 | 768 | 1,551 | 783 |
| Adjustments | -7,658 | 2,877 | 10,535 | -953 | 2,349 | 3,302 | 3,793 | 5,145 | 1,353 |
| Finance income | 295 | 309 | 15 | 633 | 539 | -94 | 1,276 | 869 | -407 |
| Finance costs | -1,120 | -1,065 | 55 | -360 | -259 | 101 | -530 | -340 | 190 |
| Share of loss of associates | 72 | 126 | 54 | 5 | 5 | -1 | -446 | -176 | 271 |
| Foreign exchange (gain)/loss | -379 | 1,996 | 2,375 | -385 | 1,547 | 1,931 | 1,094 | 2,295 | 1,202 |
| Impairment losses | -7,803 | -1,078 | 6,725 | -363 | - | 363 | - | - | - |
| Others | 1,277 | 2,588 | 1,311 | -483 | 518 | 1,001 | 2,400 | 2,496 | 97 |
| Profit from ordinary operating activities | 71,202 | 83,392 | 12,190 | 95,858 | 120,537 | 24,679 | -3,025 | -3,594 | -570 |

