

Summary of Consolidated Financial Statements For the First Quarter Ended March 31, 2022 (Japan GAAP)

May 11, 2022

Name of the Company: ASICS Corporation

Listing Exchanges: Tokyo

Code No.: 7936

URL: <https://corp.asics.com/en/>

President, CEO and COO, Representative Director: Yasuhiro Hirota

Date of filing Securities Report by quarter: May 12, 2022

Date of scheduled payment of dividends: –

Quarterly Results Supplemental Materials: Yes

Quarterly Results Presentation Meeting: Yes (Live streaming for institutional investors, analysts and press in Japan)

(Amounts less than one million yen are truncated)

1. Consolidated results for the first quarter ended March 31, 2022 (January 1, 2022– March 31, 2022)

(1) Consolidated business results (Accumulated)

(The percentages indicate the rates of increase or decrease compared with the corresponding period of the previous fiscal year)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
	MY	%	MY	%	MY	%	MY	%
1st quarter ended March 31, 2022	105,329	(1.1)	10,057	(31.1)	11,000	(25.3)	8,725	(16.8)
1st quarter ended March 31, 2021	106,549	24.8	14,604	–	14,732	–	10,485	–

(Note) Comprehensive income: 1st quarter ended March 31, 2022: ¥18,558 million (-11.9%)

1st quarter ended March 31, 2021: ¥21,056 million (–%)

	Net income per share	Diluted net income per share
	Yen	Yen
1st quarter ended March 31, 2022	47.67	47.63
1st quarter ended March 31, 2021	57.30	57.24

Note: ASICS Corporation has applied the “Accounting Standard for Revenue Recognition” (ASBJ Statement No. 29, March 31, 2020), etc. effective from the beginning of the first quarter of the current consolidated fiscal year.

The figures for the first three month of the fiscal year ending December 31, 2022 are the figures after the application of the accounting standards.

(2) Consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio
	MY	MY	%
As of March 31, 2022	367,713	162,224	44.0
As of December 31, 2021	345,773	146,537	42.2

(Reference) Shareholders' equity: March 31, 2022: ¥161,786 million December 31, 2021: ¥146,080 million

Note: ASICS Corporation has applied the “Accounting Standard for Revenue Recognition” (ASBJ Statement No. 29, March 31, 2020), etc. effective from the beginning of the first quarter of the current consolidated fiscal year.

The figures for the first three month of the fiscal year ending December 31, 2022 are the figures after the application of the accounting standards.

2. Dividends

(Record date)	Cash dividend per share				
	End of 1st quarter	End of 2nd quarter	End of 3rd quarter	End of year	Annual
FY ended December 31, 2021	Yen –	Yen 12.00	Yen –	Yen 12.00	Yen 24.00
FY ending December 31, 2022	–				
FY ending December 31, 2022 (Projected)		16.00	–	16.00	32.00

(Note) Changes in projected dividends: No

3. Forecast of consolidated business results for the fiscal year ending December 31, 2022 (January 1, 2022– December 31, 2022)

(The full-year percentages indicate the rates of increase or decrease compared with the previous fiscal year)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent		Net income per share
	MY	%	MY	%	MY	%	MY	%	Yen
Full-year	420,000	3.9	23,000	4.8	22,500	1.5	13,500	43.6	73.77

(Note) Changes in forecast of consolidated business results: No

※ Notes

- (1) Changes in significant subsidiaries during the fiscal year (changes in specified subsidiaries that caused changes in the scope of consolidation): None
- (2) Adopting accounting treatment simplified or specialized for quarterly consolidation: Yes
- (3) Changes in accounting policy, changes in accounting estimates, and changes in presentation due to revisions
 - ① Changes in accounting policy to conform to revisions in accounting standards and others: Adopted: Yes
 - ② Changes in accounting policy adopted otherwise than in ①: None
 - ③ Changes in accounting estimates: None
 - ④ Changes in presentation due to revisions: None
- (4) Number of shares (of common stock) issued and outstanding
 - ① Number of shares outstanding (including treasury shares) at fiscal end:

March 31, 2022	189,870,559 shares	December 31, 2021	189,870,559 shares
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 - ② Number of treasury shares at fiscal end:

March 31, 2022	6,829,956 shares	December 31, 2021	6,829,533 shares
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 - ③ Average number of shares during the term:

1st quarter ended March 31, 2022	183,040,837 shares	1st quarter ended March 31, 2021	182,988,107 shares
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* Summary of Consolidated Financial Statements is not subjected to quarterly review by independent auditors

* Explanation of appropriate use of business performance forecasts; other special items

(Notes to the description about future, other)

The performance forecasts above are estimated based on information available as of the date hereof. This may cause actual results to differ from stated projections due to changing business conditions or other factors. Please refer to page 8, "(3) Explanation on forecast for consolidated business results and others" for the forecast of consolidated business results.

(How to access supplemental materials on quarterly business results)

The Company is scheduled to hold live streaming on business results for institutional investors, analysts and press on Wednesday, May 11, 2022. We plan to post the materials used in the meeting on the Company's website (https://corp.asics.com/en/investor_relations/library/financial_summary) at the same time on the meeting.

1. Qualitative information for consolidated business results

(1) Explanation on business results

Forward-looking statements in the text are our estimation as of the end of the first quarter ended March 31, 2022.

Effective from the first quarter ended March 31, 2022, the Company has adopted the “Accounting Standard for Revenue Recognition” (ASBJ Statement No. 29, March 31, 2020) and others.

Major initiatives during the first quarter ended March 31, 2022

Although there are concerns about the various effects of the novel of coronavirus disease (COVID-19) this quarter, efforts to normalize socioeconomic activities are underway in many parts of the world.

Production impacted by the spread of COVID-19 in last year, the shortage of products in this Q1 has been already factored into the plan. Despite the logistics disruption in various regions and the impact of lockdown in Shanghai and other areas, Net sales remained at the same level as the same period of the previous year. However, Net sales exceeded our plan.

Under these circumstances there has been confusion over the situation in Russia and Ukraine. However, the scale of ASICS Russia and Ukraine operations are small and the impact on business performance has been minimal.

◇ Digital

Worldwide EC sales grew by 13% from the previous year. OneASICS membership increased to about 5.8 million. The number of races managed globally by ASICS has been increased from 540 of FY21 Q1 to 722 of FY22 Q1 partially due to contribution by an Australian race registration company called Register Now, which ASICS acquired last year.

Following actions this fiscal year.

① ASICS and Zwift have formed a partnership to create inspiring online running experiences. These experiences will include an in-game run training program to be released in June 2022. In this experience, runners will train on the Zwift platform with ASICS athlete avatars and have the opportunity to earn a digital newest pair of ASICS shoes.

② In Japan, ASICS Premium Triathlon Program, a new service that offers a variety of experiences to triathletes to improve their performance, will be rolled out. The program is scheduled to run from March 14th to May 15th.

This program is designed for participants who have completed the Triathlon Standard Distance (1.5 km swim, 40 km bike, and 10 km run, for a total of 51.5 km), those who are motivated to improve their performance, and those who have difficulty with the running portion. This program is designed to support participants in "becoming the person they want to be" and is centered on content that will lead to their “growth and continuity”.

◇ Performance Running

Sales exceeded the plan with double-digits year-on-year growth in North America, Greater China, Oceania, and other regions, despite significant supply shortages and logistical disruptions caused by the factory shutdown in the previous year. Southeast and South Asia, which are positioned as a growth market, also posted an increase of more than 32% over the same period of the previous year.

Following actions this fiscal year.

① Released "GEL-NIMBUS™ 24" running shoes

Launch of "GEL-NIMBUS™ 24" neutral cushion model running shoes with new material "FF BLAST™ PLUS".

From the long-selling "GEL-NIMBUS™" series of running shoes that emphasize cushioning, four new models of the latest "GEL-NIMBUS™ 24" with softer comfort were launched in February. This one uses a newly developed cushion foam material "FF BLAST™ PLUS" to provide lightweight and soft cushioning.

② Released "GT-2000 10" running shoes

Two new running shoes, the GT-2000 10, which combine smooth running and a soft ground feel, were released in February. Recommended for runners aiming for sub-4 to sub-5 (4 to under 5 hour finishes) and top runners in training.

The latest in the "GT-2000" series, which has supported many runners with features that reduce the burden on the foot, the new model retains the excellent support and comfort of the past while pursuing a smooth transition from landing to kicking off, evolving into a model that makes it even easier to generate speed.

◇ Onitsuka Tiger

Onitsuka Tiger sales decreased in Greater China, which had a large impact by lockdown in Shanghai and other areas, while sales increased more than double in Southeast and South Asia, the second largest growth market after China.

In February 2022, the Fall/Winter 2022 collection was presented at Milan Fashion Week. After digital shows in Fall-Winter 2021 and Spring-Summer 2022, this time we held a physical show in a runway format. In addition, the Group are implementing an annual project "Year Of Onitsuka Tiger" to commemorate the Year of the Tiger. The brand's first collaboration with Yasushi Nirasawa is based on the brand's iconic tiger motif.

◇ Sustainability

The Group has been identified as a global leader for engaging with its suppliers on climate-change, being awarded a position on the Supplier Engagement Leaderboard three years in a row, by global environmental impact non-profit CDP.

In addition, recycled materials have been used in more than 95% of the new products in Performance Running category launched in the spring and summer of 2022.

In Japan, the Group has begun using Kaneka Biodegradable Polymer Green Planet® ("Green Planet"), an environmentally friendly material that is a biodegradable polymer, for the body of the shoulder shopper (shoulder shopping bag) that customers receive when they purchase products. "Green Planet" is a 100% plant-derived biodegradable polymer produced from vegetable oil and other biomass through a microbial fermentation process. It is decomposed by microorganisms present in natural seawater and soil, and ultimately converted into carbon dioxide gas and water. These will be given out when our products are purchased at marathons and sporting events in Japan that the Group sponsor.

The Group will continue to promote sustainability-conscious initiatives in all aspects of our business, and strive to make further contributions toward the realization of a sustainable society.

◇ **ROA Tree Management**

ROA is one of the Financial Index of the Mid-term Plan 2023, but due to an increase in inventories caused by the weak yen and offshore inventories related to logistics disruptions etc. ROA declined about 3% from 12.4% to 9.8% year-on-year. However, ROA improved about 7% from 2.8% compared to the end of the previous fiscal year.

The cash conversion cycle deteriorated by 3 days, from 162 to 165 days year-on-year, and by 31 days, from 134 to 31 days compared to the end of the previous fiscal year.

ROA calculation as follow (Annualized)

$$\frac{\text{Profit attributable to owners of parent for the first quarter ended March 31, 2022}}{(\text{Total assets for the fiscal year ended December 31, 2021} + \text{Total assets for the first quarter ended March 31, 2022}) \div 2} \times 4$$

1) Net sales

Despite strong sales in North America, net sales decreased 1.1% to ¥105,329 million due to production disruptions caused by shutdown of some factories.

2) Gross profit

Gross profit decreased 1.1% to ¥52,601 million due to the impact of the decrease in net sales described above.

3) Operating income

Operating income decreased 31.1% to ¥10,057 million mainly due to an increase in commission fee, as well as due to the decrease in net sales described above.

4) Ordinary income

Ordinary income decreased 25.3% to ¥11,000 million mainly due to the impact of the decrease in net sales and profit described above.

5) Profit attributable to owners of parent

Profit attributable to owners of parent decreased 16.8% to ¥8,725 million mainly due to the impact of the decrease in net sales and profit described above.

Business results by category were as follows.

The results for the first quarter ended March 31, 2021 have been reclassified to reflect changes of the aggregation method for some categories that were made in the first quarter ended March 31, 2022.

(Millions of yen)

Category	Net sales			Category profit		
	FY2022	FY2021	Increase	FY2022	FY2021	Increase
	Jan 1 to March 31	Jan 1 to March 31	(Decrease)	Jan 1 to March 31	Jan 1 to March 31	(Decrease)
Performance Running	58,779	54,468	4,311	13,285	14,356	(1,070)
Core Performance Sports	10,223	13,570	(3,346)	1,540	3,055	(1,515)
Sports Style	8,117	8,846	(728)	1,345	1,696	(351)
Apparel and Equipment	8,733	8,733	0	175	581	(406)
Onitsuka Tiger	8,735	9,879	(1,143)	1,852	2,040	(187)

1) Performance Running

Net sales increased 7.9% to ¥58,779 million due to strong sales in all regions other than Japan. Category profit decreased 7.5% to ¥13,285 million mainly due to a decline in the gross profit ratio.

2) Core Performance Sports

Net sales decreased 24.7% to ¥10,223 million mainly due to the impact of shutdown of some factories. Category profit decreased 49.6% to ¥1,540 million mainly due to the impact of the decrease in net sales.

3) Sports Style

Net sales decreased 8.2% to ¥8,117 million mainly due to the impact of shutdown of some factories. Category profit decreased 20.7% to ¥1,345 million mainly due to the impact of the decrease in net sales, despite an improvement in the gross profit ratio.

4) Apparel and Equipment

Net sales were ¥8,733 million, same level year on year, due to strong sales in all regions other than Japan. Category profit decreased 69.9% to ¥175 million due to the impact of the decrease in the gross profit ratio and the increase in Selling, General and Administrative expenses.

5) Onitsuka Tiger

Net sales decreased 11.6% to ¥8,735 million due to the decrease in sales in the Greater China region, affected by lockdown in Shanghai and other areas. Category profit decreased 9.2% to ¥1,852 million mainly due to the impact of the decrease in net sales, despite an improvement in the gross profit ratio.

Business results by reportable segments were as follows.

1) Japan region

Net sales decreased 11.7% to ¥26,933 million due to weak sales in all categories.

Segment income decreased 42.6% to ¥1,447 million mainly due to the impact of the decrease in net sales described above.

2) North America region

Net sales increased 12.2% to ¥21,112 million due to strong sales of the Performance Running category and Core Performance Sports category.

Segment loss amounted to ¥774 million mainly due to a deterioration in the gross profit ratio caused by the increase in logistics costs and the increase in Selling, General and Administrative expenses resulting from higher E-commerce sales.

3) Europe region

Net sales decreased 0.7% to ¥30,894 million due to weak sales of Sports Style category and Onitsuka Tiger category.

Segment income decreased 26.3% to ¥4,052 million mainly due to a deterioration in the gross profit ratio and the increase in advertising expenses.

4) Greater China region

Net sales were ¥13,579 million, same level year on year, due to weak sales of Onitsuka Tiger category despite strong sales of Performance Running category.

Segment income increased 4.3% to ¥3,621 million mainly due to an improvement in the gross profit ratio of products for wholesale and retail.

5) Oceania region

Net sales decreased 4.1% to ¥7,364 million due to weak sales of all categories other than Performance Running category.

Segment income increased 2.2% to ¥1,447 million mainly due to an improvement in the gross profit ratio.

6) Southeast and South Asia regions

Net sales increased 45.3% to ¥3,641 million due to strong sales of the Performance Running category and Onitsuka Tiger category.

Segment income increased significantly 280.6% to ¥629 million due to an improvement in the gross profit ratio, as well as mainly due to the increase in net sales described above.

7) Other regions

Net sales increased 23.0% to ¥9,227 million due to strong sales of the Performance Running category and Sports Style category.

Segment income increased 73.9% to ¥715 million mainly due to the impact of the increase in net sales described above.

(2) Explanation on financial position

As for the consolidated financial position as of March 31, 2022, total assets increased 6.3% from the end of the previous fiscal year to ¥367,713 million, total liabilities increased 3.1% from the end of the previous fiscal year to ¥205,488 million and net assets increased 10.7% from the end of the previous fiscal year to ¥162,224 million.

1) Current assets

Current assets increased 7.0% to ¥260,187 million mainly due to an increase in notes and accounts receivable-trade.

2) Non-current assets

Non-current assets increased 4.8% to ¥107,525 million mainly due to increases in software.

3) Current liabilities

Current liabilities increased 6.9% to ¥93,732 million mainly due to an increase in notes and accounts payable-trade.

4) Non-current liabilities

Non-current liabilities increased 0.2% to ¥111,756 million mainly due to an increase in deferred income taxes.

5) Net assets

Net assets increased 10.7% to ¥162,224 million mainly due to an increase in translation adjustments.

(3) Explanation on forecast for consolidated business results and others

There is no change to the forecast of consolidated business results announced on February 10, 2022.

(4) Information about risks related to COVID-19

The Company's economic activity continues to be affected by the global spread of COVID-19, which includes temporary closures and reduced business hours of the Group's some own retail stores and commercial facilities in Japan and overseas, a decrease in customers because of people refraining from going out.

It is difficult to estimate the final impact of COVID-19 as when the pandemic will end continues to be uncertain. If the COVID-19 impact continued, there is a risk that the Company's financial position and business results may be affected.

Consolidated Balance Sheet

2. Consolidated Financial Statements and Notes

(1) Consolidated Balance Sheet

ASICS Corporation and Consolidated Subsidiaries
As of March 31, 2022 and December 31, 2021

ASSETS	Millions of yen	
	March 31, 2022	December 31, 2021
Current assets:		
Cash and deposits	¥ 69,117	¥ 96,298
Notes and accounts receivable :		
Trade	72,278	50,135
Less allowance for doubtful receivables	(2,693)	(2,471)
Inventories	98,952	80,047
Other current assets	22,531	19,123
Total current assets	260,187	243,133
 Property, plant and equipment:		
Land	5,788	5,747
Buildings and structures	36,658	36,056
Machinery, equipment and vehicles	5,575	5,267
Tools, furniture and fixtures	32,305	30,201
Leased assets	7,635	7,443
Construction in progress	209	675
Less accumulated depreciation	(60,039)	(58,000)
Property, plant and equipment, net	28,133	27,391
 Intangible assets:		
Goodwill	2,918	2,856
Software	17,197	8,422
Right of use asset	23,478	23,960
Other intangible assets	4,175	11,604
Total intangible assets	47,769	46,843
 Investments and other assets:		
Investments in securities:		
Investments in unconsolidated subsidiaries and affiliates	156	156
Other	10,998	10,129
Long-term loans receivable	37	41
Deferred income taxes	10,073	8,509
Other assets	11,593	10,758
Less allowance for doubtful receivables	(1,237)	(1,189)
Total investments and other assets	31,622	28,404
 Total assets	¥ 367,713	¥ 345,773

Consolidated Balance Sheet

LIABILITIES AND NET ASSETS	Millions of yen	
	March 31, 2022	December 31, 2021
Current liabilities:		
Short-term bank loans	¥ —	¥ 5,200
Current portion of long-term debt	8,355	8,173
Notes and accounts payable:		
Trade	39,771	30,459
Accrued income taxes	4,812	4,328
Accrued expenses	19,189	25,500
Provision for sales returns	—	277
Provision for employees' bonuses	1,432	460
Asset retirement obligations	89	73
Other current liabilities	20,081	13,225
Total current liabilities	93,732	87,699
Long-term liabilities:		
Long-term debt	96,565	97,100
Liabilities for retirement benefits	7,240	7,330
Asset retirement obligations	1,656	1,544
Deferred income taxes	2,254	1,471
Other long-term liabilities	4,039	4,089
Total long-term liabilities	111,756	111,536
Net assets:		
Shareholders' equity :		
Common stock:	23,972	23,972
Capital surplus	15,571	15,571
Retained earnings	116,073	110,205
Less treasury share, at cost	(10,019)	(10,018)
Total shareholders' equity	145,597	139,731
Accumulated other comprehensive income:		
Unrealized holding gain on securities	2,332	1,830
Unrealized deferred gain on hedges	6,345	4,923
Translation adjustments	7,691	(193)
Retirement benefits liability adjustments	(181)	(211)
Total accumulated other comprehensive income	16,188	6,349
Stock acquisition rights	300	313
Non-controlling interests	137	143
Total net assets	162,224	146,537
 Total liabilities and net assets	¥ 367,713	¥ 345,773

Consolidated Income Statement

(2) Consolidated Income Statement and Statement of Comprehensive Income

ASICS Corporation and Consolidated Subsidiaries
The First quarter ended March 31, 2022 and 2021

	Millions of yen	
	The First Quarter Ended March 31, 2022	The First Quarter Ended March 31, 2021
Net sales	¥ 105,329	¥ 106,549
Cost of sales	52,727	53,357
Gross profit	52,601	53,191
Selling, general and administrative expenses *1	42,543	38,587
Operating income	10,057	14,604
Other income (expenses):		
Interest and dividend income	152	63
Interest expense	(457)	(403)
Exchange gain (loss), net	37	(84)
Related expense of restricted stock remuneration	—	(179)
Gain on sales of investments in securities, net	1	16
Loss on sales or disposal of property, plant and equipment and other, net	(12)	(53)
Loss on impairment of property, plant and equipment	—	(34)
Extra retirement payments *2	—	(9)
Loss on temporary closing of stores *3	—	(490)
Loss on the cancellation of lease contracts	(46)	—
Subsidy income	831	579
Other, net	378	153
	885	(442)
Profit before income taxes	10,943	14,161
Income taxes:		
Current	2,234	3,672
	2,234	3,672
Profit	8,708	10,489
Profit (loss) attributable to:		
Non-controlling interests	(16)	3
Owners of parent	¥ 8,725	¥ 10,485

Consolidated Statement of Comprehensive Income

ASICS Corporation and Consolidated Subsidiaries
The First quarter ended March 31, 2022 and 2021

	Millions of yen			
	The First Quarter Ended March 31, 2022	8,708	The First Quarter Ended March 31, 2021	10,489
Profit	¥	8,708	¥	10,489
Other comprehensive income:				
Unrealized holding gain on securities		502		708
Unrealized deferred gain on hedges		1,422		4,483
Translation adjustments		7,895		5,337
Retirement benefits liability adjustments		30		38
Total other comprehensive income, net		9,850		10,567
Comprehensive income	¥	18,558	¥	21,056
Comprehensive income attributable to:				
Owners of parent	¥	18,564	¥	21,040
Non-controlling interests		(6)		15

(3) Notes for Consolidated Financial Statements

(Consolidated Balance Sheet)

The Company has an overdraft agreement with the bank to finance working capital efficiently.
The balance of unused loan commitments as of March 31, 2022 under this agreement is as follows.

	Millions of yen	
	As of March 31, 2022	As of December 31, 2021
Overdraft maximum amount	¥204,500	¥204,500
Balance of used loans	-	5,200
Unused balance	¥204,500	¥199,300

(Consolidated Income Statement)

*1 The material expenses in Selling, General and Administrative expenses are as follows:

The Company has received subsidies related to COVID-19, which are directly deducted from selling, general and administrative expenses in the amount of ¥95 million and ¥15 million for the 1st quarter ended March 31, 2021 and 2022 respectively.

	Millions of yen	
	2022 (from January 1 to March 31, 2022)	2021 (from January 1 to March 31, 2021)
Packing and transportation	¥4,156	¥4,131
Advertising	5,575	5,525
Commission fee	6,381	5,576
Provision for bad debt	63	231
Salaries and wages	11,151	9,777
Provision for bonus	1,153	824
Retirement benefit	265	263
Rent	2,889	2,932
Depreciation and amortization	3,587	2,903

*2 Extra retirement payments

2021 (from January 1 to March 31, 2021)

This is a special severance payment associated with the rationalization of management of European subsidiaries.

2022 (from January 1 to March 31, 2022)

Not applicable.

*3 Loss on temporary closing of stores

2021 (from January 1 to March 31, 2021)

We have been temporarily closing some own retail stores in Japan, North America, Europe, etc., due to requests of governments and local governments regarding the infection (COVID-19), and as a measure against the spread of infections. Fixed costs (payroll, depreciation and amortization, etc.) of own retail stores incurred during the closure period are recorded in extraordinary losses as losses resulting from temporary store closures.

The Company has received subsidy related to COVID-19 and deducted ¥123 million directly from the extraordinary losses described above.

2022 (from January 1 to March 31, 2022)

Not applicable.

(Segment Information)

1) Outline of Reportable Segments

Reportable segments of the Group are components for which discrete financial information is available and whose operating results are regularly reviewed by the Executive Meeting of the Company to make decisions on the allocation of management resources and assess performance.

The Company is mainly engaged in business management activities and product development as the global headquarters.

The Group is primarily engaged in the manufacture and sales of sporting goods. ASICS Japan Corporation and other subsidiaries in Japan are responsible for Japan. ASICS America Corporation is responsible for North America; ASICS Europe B.V. for Europe, Middle East, and Africa; ASICS China Trading Co., Ltd. for Greater China; ASICS Oceania PTY., Ltd. for Oceania; and ASICS Asia PTE., Ltd. for SouthEast and South Asia.

2) Net Sales and Segment Income/Loss of Reportable Segment

	Millions of yen									
	Japan	North America	Europe	Greater China	Oceania	SouthEast and South Asia	Others	Total	Adjustments	Consolidated
2022 (from January 1 to March 31, 2022)										
Net sales:										
Sales to customers	¥18,259	¥21,112	¥30,890	¥13,576	¥7,364	¥3,641	¥9,225	¥104,070	¥1,258	¥105,329
Intersegment	8,673	-	4	2	-	-	1	8,682	(8,682)	-
Total sales	26,933	21,112	30,894	13,579	7,364	3,641	9,227	112,753	(7,423)	105,329
Segment income (loss)	¥1,447	(¥774)	¥4,052	¥3,621	¥1,447	¥629	¥715	¥11,138	¥(1,080)	¥10,057

	Millions of yen									
	Japan	North America	Europe	Greater China	Oceania	SouthEast and South Asia	Others	Total	Adjustments	Consolidated
2021 (from January 1 to March 31, 2021)										
Net sales:										
Sales to customers	¥24,480	¥18,818	¥31,119	¥13,572	¥7,678	¥2,506	¥7,470	¥105,645	¥903	¥106,549
Intersegment	6,004	2	1	0	-	-	30	6,040	(6,040)	-
Total sales	30,485	18,820	31,121	13,572	7,678	2,506	7,501	111,685	(5,136)	106,549
Segment income (loss)	¥2,522	¥473	¥5,496	¥3,470	¥1,416	¥165	¥411	¥13,955	¥648	¥14,604

3. Supplemental Information

(1) Net Sales per Regions

	Millions of yen					
	Japan	North America	Europe	Greater China	Others	Consolidated
2022 (from January 1 to March 31, 2022)						
Net sales	¥18,919	¥21,712	¥31,606	¥13,593	¥19,498	¥105,329

	Millions of yen					
	Japan	North America	Europe	Greater China	Others	Consolidated
2021 (from January 1 to March 31, 2021)						
Net sales	¥24,958	¥19,185	¥31,749	¥13,652	¥17,003	¥106,549

(2) Foreign Currency Exchange Rates

	USD	EUR	RMB	AUD	SGD
Ist quarter ended March 31, 2022	¥117.01	¥131.42	¥18.43	¥84.80	¥86.46
Ist quarter ended March 31, 2021	¥106.15	¥128.04	¥16.32	¥81.63	¥79.67
Increase or (Decrease)	¥10.86	¥3.38	¥2.11	¥3.17	¥6.79
Ratio (%)	10.2	2.6	12.9	3.9	8.5

(3) Net Sales and Segment Income Ratio

	(Local Currency)	North America		Greater China		SouthEast and South Asia		Others	
		Japan	Europe	China	Oceania	South Asia	Others		
Net Sales	-	1.7	(3.2)	(11.0)	(7.8)	35.5	14.9		
Vs 1st quarter ended March 31, 2021 (%)	(Yen)	(11.7)	12.2	(0.7)	0.0	(4.1)	45.3	23.0	
Segment income	-	-	(28.1)	(7.4)	(1.8)	252.0	56.3		
Vs 1st quarter ended March 31, 2021 (%)	(Yen)	(42.6)	-	(26.3)	4.3	2.2	280.6	73.9	
Segment Income Ratio (%)		5.4	(3.7)	13.1	26.7	19.7	17.3	7.7	