

Consolidated Financial Results for the Fiscal Year Ended March 31, 2022 <under Japanese GAAP>

Company Name: **YUSHIN PRECISION EQUIPMENT CO., LTD.**

Listing: Prime Market of the Tokyo Stock Exchange

Securities code: 6482

URL: <https://www.ype.co.jp/en/>

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Scheduled date of annual general shareholders' meeting: June 22, 2022

Scheduled date to commence dividend payments: June 3, 2022

Scheduled date to submit annual securities report: June 27, 2022

Preparation of supplementary materials on financial results: Yes

Holding of financial results briefing: Yes (for analysts)

(Amounts less than one million yen are omitted, unless otherwise noted)

1. Consolidated Financial Results for the FY2022 (from April 1, 2021 to March 31, 2022)

(1) Consolidated operating results

(Percentages indicate year-on-year changes)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY2022	20,874	13.0	2,890	14.6	3,085	18.3	2,112	15.6
FY2021	18,473	(7.7)	2,522	9.2	2,608	18.3	1,827	19.2

Note: Comprehensive income FY2022: 2,612 million yen [14.2 %] FY2021: 2,288 million yen [75.9 %]

	Basic earnings per share	Diluted earnings per share	Return on equity	Ratio of ordinary profit to total assets	Ratio of operating profit to net sales
	Yen	Yen	%	%	%
FY2022	62.06	-	7.1	8.6	13.8
FY2021	53.70	-	6.5	7.8	13.7

Reference: Equity in earnings (losses) of affiliates FY2022: - million yen FY2021: - million yen

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of March 31, 2022	36,892	31,047	83.5	904.77
As of March 31, 2021	34,688	29,199	83.5	850.95

Reference: Equity capital (Net assets less Non-controlling interests)

As of March 31, 2022: 30,794 million yen As of March 31, 2021: 28,962 million yen

(3) Consolidated cash flows

	Net cash provided by (used in) operating activities	Net cash provided by (used in) investing activities	Net cash provided by (used in) financing activities	Cash and cash equivalents at end of period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
FY2022	2,083	(1,341)	(763)	7,055
FY2021	3,487	(1,987)	(561)	6,846

2. Cash Dividends

	Annual dividends per share					Total cash dividends (annual)	Dividends payout ratio (consolidated)	Ratio of dividends to net assets (consolidated)
	1Q	2Q	3Q	4Q	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
FY2021	-	5.00	-	13.00	18.00	612	33.5	2.2
FY2022	-	9.00	-	10.00	19.00	646	30.6	2.1
FY2023 (Forecast)	-	10.00	-	20.00	30.00		46.4	

Note: Breakdown of dividends 4Q in FY2023(forecast)

Ordinary dividends: 10.00 yen

Commemorative dividends: 10.00 yen (the 50th anniversary of the establishment)

3. Consolidated Earnings Forecasts for the FY2023 (from April 1, 2022 to March 31, 2023)

(Percentages indicate year-on-year changes)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
First six months ending September 30, 2022	10,400	7.0	1,450	7.5	1,450	2.1	1,050	1.9	30.85
FY2023	22,000	5.4	3,100	7.2	3,100	0.5	2,200	4.2	64.64

*** Notes**

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries accompanying changes in scope of consolidation): None

(2) Changes in accounting policies, changes in accounting estimates, and restatement

- 1) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
- 2) Changes in accounting policies due to other reasons: None
- 3) Changes in accounting estimates: None
- 4) Restatement: None

(3) Number of issued shares (common stock)

1) Number of issued shares at the end of the period (including shares of treasury shares)	As of March 31, 2022	35,638,066 shares	As of March 31, 2021	35,638,066 shares
2) Number of shares of treasury shares at the end of the period	As of March 31, 2022	1,602,804 shares	As of March 31, 2021	1,602,518 shares
3) Average number of outstanding shares during the period	FY2022	34,035,424 shares	FY2021	34,035,592 shares

(Reference) Summary of Non-consolidated Financial Results**1. Non-consolidated Financial Results for the FY2022 (April 1, 2021 - March 31, 2022)****(1) Non-consolidated operating results**

(Percentages indicate year-on-year changes)

	Net sales		Operating profit		Ordinary profit		Profit	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY2022	15,088	13.1	1,816	41.2	2,604	32.1	1,953	32.8
FY2021	13,337	(9.6)	1,286	0.8	1,972	19.9	1,470	21.2

	Basic earnings per share		Diluted earnings per share	
	Yen		Yen	
FY2022	57.39		-	
FY2021	43.21		-	

(2) Non-consolidated financial position

	Total assets	Total net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of March 31, 2022	31,420	27,287	86.8	801.73
As of March 31, 2021	29,942	26,098	87.2	766.79

Reference: Equity capital (Net assets)

As of March 31, 2022: 27,287 million yen

As of March 31, 2021: 26,098 million yen

* This financial information included in this summary is out of scope of audit procedure.

* Cautionary statement with respect to forward-looking statements and other special remarks

The forecast above is based on the information currently available. A number of factors could cause actual results to differ materially from expectations. For more information about these assumptions and notes regarding the use of earnings forecasts, please refer to “1. Overview of operating results, (4) Business forecasts” on page 3 of [Attached Material].

* Disclaimer:

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1. Overview of Operating Results

(1) Overview of operating results for the fiscal year ended March 31, 2022

With regard to the global economy during this consolidated fiscal year ended March 31, 2022, the world economy has shown a recovery trend toward positive growth, partly due to the fact that vaccinations against COVID-19 have progressed worldwide, and restrictions on business activities have been eased in an increasing number of regions. However, the future outlook still remains uncertain due to concerns about negative impacts on productions associated with a lack of semiconductors at a worldwide level and the rising ocean freight rates, as well as harmful effects caused by geopolitical risks.

Under these circumstances, YUSHIN Group has continued business activities on a global scale while paying close attention to the possibility of COVID-19 infection and placing the safety of its customers, business partners and employees as its first priority. As a result, orders received during this consolidated fiscal year ended March 31, 2022 significantly increased comparing previous consolidated fiscal year. As for the consolidated business results for this fiscal year ended March 31, 2022, sales of custom-ordered equipment decreased year on year due to a slow recovery in a large project but sales of take-out robots increased with results of focusing on sales of new models and keeping on-time delivery in difficulties of parts procurements. In regard to regional sales, YUSHIN Group increased sales of take-out robots in Japan and Asia, and also maintained a good sales performance in China and North America. As a result, Net sales increased by 13.0% year on year to 20,874 million yen. Operating profit increased by 14.6% year on year to 2,890 million yen due to the increase in Net sales. Ordinary profit increased by 18.3% year on year to 3,085 million yen due to rise of Foreign exchange gains and Profit attributable to owners of parent increased by 15.6% year on year to 2,112 million yen.

In addition, YUSHIN Group launched “RC-SE” series, with equipped “Smart ECO Vacuum” function contributing energy saving, and “SX-41” high-speed side-entry robot, expecting running in a clean room for medical relating productions in July 2021, and also released “YD” series, with environment friendly functions, which is a successor model of the main take-out robot, “YC” series.

Operating result by product category

- < Take-out robots > Net sales of take-out robots increased by 2,378 million yen (20.0%) from the previous FY to 14,282 million yen.
- < Custom-ordered equipment > Net sales of custom-ordered equipment decreased by 297 million yen (8.7%) from the previous FY to 3,124 million yen.
- < Parts and maintenance service > Net sales of parts and maintenance service increased by 319 million yen (10.2%) from the previous FY to 3,467 million yen.

Operating result by segment category

- < Japan > Net sales increased by 13.1% from the previous FY to 15,088 million yen and operating profit increased by 41.2% from the previous FY to 1,816 million yen.
- < North America > Net sales increased by 16.4% from the previous FY to 4,027 million yen and operating profit increased by 5.8% to 496 million yen.
- < Asia > Net sales increased by 25.1% from the previous FY to 5,732 million yen and operating profit increased by 25.8% to 511 million yen.
- < Europe > Net sales decreased by 32.9% from the previous FY to 1,283 million yen and operating profit decreased by 58.3% from the previous FY to 156 million yen.

(2) Overview of financial condition for the fiscal year ended March 31, 2022

- < Assets > Total assets increased by 2,204 million yen from the end of the previous fiscal year to 36,892 million yen. This was mainly due to increase of 714 million yen in Cash and deposits and 682 million yen in Land.
- < Liabilities > Total liabilities increased by 356 million yen from the end of the previous fiscal year to 5,845 million yen. This was due to increase of 373 million yen in Advances received.

< Net assets > Net assets increased by 1,848 million yen from the end of the previous fiscal year to 31,047 million yen mainly due to increase of Retained earnings by 1,363 million yen.

(3) Overview of cash flow for the fiscal year ended March 31, 2022

The balance of Cash and cash equivalents on March 31, 2022 increased by 209 million yen from the end of the previous fiscal year to 7,055 million yen. Main reasons are as follows.

< Cash flow from operating activities >

Cash flow from operating activities for the fiscal year ended March 31, 2022 was a net inflow of 2,083 million yen (it was a net inflow of 3,487 million yen in the previous fiscal year) as Profit before income taxes was 3,086 million yen, payment for income taxes was 822 million yen, and Increase in inventories was 575 million yen.

< Cash flow from investment activities >

Due to Proceeds from withdrawal of time deposits by 4,800 million yen and Payments into time deposits by 5,298 million yen, Cash flow from investment activities for the fiscal year ended March 31, 2022 was a net outflow of 1,341 million yen (it was a net outflow of 1,987 million yen in the previous fiscal year.)

< Cash flow from financing activities >

Due to cash dividends paid of 748 million yen and other factors, Cash flow from financing activities for the fiscal year ended March 31, 2022 was a net outflow of 763 million yen (it was a net outflow of 561 million yen in the previous fiscal year).

(4) Business forecasts

With regard to the external environment surrounding YUSHIN Group, it is expected that uncertainty still remains due to such factors as the prolonged COVID-19 infection and geopolitical risks as well as the global logistics disruption. However, in the medium- and long-term, the worldwide trend of production automation continues in consideration of labor safety and implementation of production efficiency.

Under this environment, YUSHIN Group will continue to capitalize on changes in the business environment swiftly and aim for further development as a leading company in take-out robot industry, based on management philosophy of "Look outward far and wide, constantly seek technological innovation and give back to society for all it has given us." To this end, YUSHIN Group will work to expand sales of the robots by enhancing product appeal and strengthen global sales development. For custom-ordered equipment, in response to rising demand for automation both domestically and overseas due to labor shortages and rising labor costs, YUSHIN Group will continue to work to expand sales and develop new businesses.

To improve organization strength, YUSHIN Group will develop human resources and strengthen organization structure and IT system, and then improve productivity by enhancing quality, efficiency and speed in operations. Furthermore, YUSHIN Group will also work to instill corporate identity(CI) created for clarifying the stance required in order to inherit the strengths and good qualities of YUSHIN and usher in a new era.

With regard to risk management, YUSHIN Group will take thorough measures against COVID-19 infections and strengthen corporate structures including a disaster prevention system, and keep providing the products and services to customers. YUSHIN Group will also analyze climate change risks and consider the countermeasures.

The forecast for the fiscal year ending March 31, 2023 is as follows.

Although the impact of the COVID-19 infection on business activities and difficulties of parts procurements continues, the demands will move toward recovery comparing to the fiscal year ending March 31, 2022.

(Consolidated Earnings Forecasts)

Net sales	22,000 million yen	Y/Y 5.4%
Operating profit	3,100 million yen	Y/Y 7.2%
Ordinary profit	3,100 million yen	Y/Y 0.5%
Profit attributable to owners of parent	2,200 million yen	Y/Y 4.2%

The assumed exchange rates for the forecast are 120 yen to the U.S. dollar.

2. Selection of Accounting Standards

YUSHIN plans to continue its policy of generating consolidated financial statements according to Japanese standards in consideration of the fact YUSHIN does not conduct global funding and to enable the comparison with other Japanese companies in the same sector.

With regard to the adoption of IFRS, YUSHIN will take into account the situation across various domestic and international markets and take appropriate action.

3. Consolidated Financial Statements and Major Notes**(1) Consolidated balance sheets**

	(Thousands of yen)	
	As of March 31, 2021	As of March 31, 2022
<ASSETS>		
Current assets		
Cash and deposits	11,690,730	12,404,898
Notes and accounts receivable - trade	5,563,680	5,905,288
Merchandise and finished goods	1,007,401	1,074,756
Work in process	987,869	1,203,508
Raw materials and supplies	2,987,777	3,571,482
Consumption taxes receivable	71,912	87,049
Other	236,954	261,516
Allowance for doubtful accounts	(36,825)	(7,869)
Total current assets	22,509,500	24,500,630
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	4,166,174	3,849,455
Machinery, equipment and vehicles, net	116,036	119,383
Land	6,129,718	6,812,488
Construction in progress	22,001	12,058
Other, net	97,627	132,651
Total property, plant and equipment	10,531,559	10,926,037
Intangible assets		
Other	254,601	186,751
Total Intangible assets	254,601	186,751
Investments and other assets		
Investment securities	285,724	263,848
Retirement benefit asset	296,727	264,457
Deferred tax assets	621,419	647,939
Other	209,365	181,809
Allowance for doubtful accounts	(20,224)	(78,488)
Total investments and other assets	1,393,012	1,279,566
Total non-current assets	12,179,174	12,392,355
Total assets	34,688,675	36,892,986

(Thousands of yen)

	As of March 31, 2021	As of March 31, 2022
<LIABILITIES>		
Current liabilities		
Notes and accounts payable - trade	1,933,977	1,710,595
Electronically recorded obligations - operating	839,221	935,700
Accounts payable - other	542,158	519,785
Income taxes payable	400,497	560,244
Advances received	789,464	1,162,547
Provision for bonuses	282,429	300,053
Provision for bonuses for directors	42,800	32,400
Provision for product warranties	162,715	137,341
Other	328,688	310,217
Total current liabilities	5,321,953	5,668,885
Non-current liabilities		
Retirement benefit liability	87,948	100,402
Deferred tax liabilities	35,955	24,179
Other	43,415	51,807
Total non-current liabilities	167,319	176,388
Total liabilities	5,489,273	5,845,274
<NET ASSETS>		
Shareholders' equity		
Share capital	1,985,666	1,985,666
Capital surplus	2,024,597	2,024,597
Retained earnings	25,848,552	27,212,010
Treasury shares	(1,355,222)	(1,355,446)
Total shareholders' equity	28,503,594	29,866,827
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	103,840	88,637
Foreign currency translation adjustment	290,333	796,769
Remeasurements of defined benefit plans	64,753	41,960
Total accumulated other comprehensive income	458,927	927,367
Non-controlling interests	236,879	253,516
Total net assets	29,199,402	31,047,712
Total liabilities and net assets	34,688,675	36,892,986

(2) Consolidated statements of income and consolidated statements of comprehensive income**Consolidated statements of income**

	(Thousands of yen)	
	FY2021	FY2022
Net sales	18,473,964	20,874,646
Cost of sales	10,598,790	11,883,001
Gross profit	7,875,173	8,991,644
Selling, general and administrative expenses	5,353,032	6,100,809
Operating profit	2,522,141	2,890,835
Non-operating income		
Interest and dividend income	11,882	12,432
Foreign exchange gains	34,653	96,608
Subsidy income	15,552	-
Surrender value of insurance policies	-	71,930
Other	26,230	14,758
Total non-operating income	88,319	195,729
Non-operating expenses		
Sales discounts	606	-
Other	928	1,289
Total non-operating expenses	1,535	1,289
Ordinary profit	2,608,925	3,085,275
Extraordinary income		
Gain on sales of non-current assets	1,964	1,311
Total extraordinary income	1,964	1,311
Extraordinary losses		
Loss on sales and retirement of non-current assets	74	221
Total extraordinary losses	74	221
Profit before income taxes	2,610,815	3,086,364
Income taxes – current	744,942	958,781
Income taxes – deferred	8,029	(6,320)
Total income taxes	752,971	952,461
Profit	1,857,844	2,133,903
Profit attributable to non-controlling interests	29,975	21,664
Profit attributable to owners of parent	1,827,868	2,112,238

Consolidated statements of comprehensive income

	(Thousands of yen)	
	FY2021	FY2022
Profit	1,857,844	2,133,903
Other comprehensive income		
Valuation difference on available-for-sale securities	87,397	(15,203)
Foreign currency translation adjustment	340,450	516,502
Remeasurements of defined benefit plans, net of tax	2,583	(22,792)
Total other comprehensive income	430,431	478,505
Comprehensive income	2,288,275	2,612,409
(Comprehensive income attributable to)		
Comprehensive income attributable to owners of parent	2,242,671	2,580,678
Comprehensive income attributable to non-controlling interests	45,604	31,730

(3) Consolidated statements of changes in equity

FY2021

(Thousands of Yen)

	Shareholders' equity				Total Shareholders' equity
	Share capital	Capital surplus	Retained earnings	Treasury shares	
Balance at the beginning of current period	1,985,666	2,023,903	24,531,217	(1,355,167)	27,185,619
Changes during period					
Dividends of surplus			(510,534)		(510,534)
Profit attributable to owners of parent			1,827,868		1,827,868
Purchase of treasury shares				(54)	(54)
Change in ownership interest of parent due to transactions with non-controlling interests		694			694
Net changes in items other than shareholders' equity					
Total changes during period	-	694	1,317,334	(54)	1,317,974
Balance at the end of current period	1,985,666	2,024,597	25,848,552	(1,355,222)	28,503,594

	Accumulated other comprehensive income				Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at the beginning of current period	16,443	(34,487)	62,169	44,125	242,216	27,471,961
Changes during period						
Dividends of surplus						(510,534)
Profit attributable to owners of parent						1,827,868
Purchase of treasury shares						(54)
Change in ownership interest of parent due to transactions with non-controlling interests						694
Net changes in items other than shareholders' equity	87,397	324,821	2,583	414,802	(5,336)	409,465
Total changes during period	87,397	324,821	2,583	414,802	(5,336)	1,727,440
Balance at the end of current period	103,840	290,333	64,753	458,927	236,879	29,199,402

FY2022

(Thousands of Yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total Shareholders' equity
Balance at the beginning of current period	1,985,666	2,024,597	25,848,552	(1,355,222)	28,503,594
Changes during period					
Dividends of surplus			(748,780)		(748,780)
Profit attributable to owners of parent			2,112,238		2,112,238
Purchase of treasury shares				(224)	(224)
Change in ownership interest of parent due to transactions with non-controlling interests					
Net changes in items other than shareholders' equity					
Total changes during period	-	-	1,363,457	(224)	1,363,233
Balance at the end of current period	1,985,666	2,024,597	27,212,010	(1,355,446)	29,866,827

	Accumulated other comprehensive income				Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at the beginning of current period	103,840	290,333	64,753	458,927	236,879	29,199,402
Changes during period						
Dividends of surplus						(748,780)
Profit attributable to owners of parent						2,112,238
Purchase of treasury shares						(224)
Change in ownership interest of parent due to transactions with non-controlling interests						-
Net changes in items other than shareholders' equity	(15,203)	506,435	(22,792)	468,439	16,636	485,076
Total changes during period	(15,203)	506,435	(22,792)	468,439	16,636	1,848,310
Balance at the end of current period	88,637	796,769	41,960	927,367	253,516	31,047,712

(4) Consolidated statements of cash flows

	(Thousands of yen)	
	FY2021	FY2022
Cash flows from operating activities		
Profit before income taxes	2,610,815	3,086,364
Depreciation	644,310	585,500
Increase (decrease) in allowance for doubtful accounts	12,763	23,807
Increase (decrease) in provision for bonuses	14,691	17,093
Increase (decrease) in provision for bonuses for directors	19,390	(10,400)
Increase (decrease) in retirement benefits asset and liability	(40)	43,610
Interest and dividend income	(11,882)	(12,432)
Decrease (increase) in trade receivables	43,895	(93,777)
Decrease (increase) in inventories	249,732	(575,941)
Increase (decrease) in trade payables	870,339	(351,423)
Increase (decrease) in other current liabilities	(418,973)	185,663
Other, net	(94,671)	(233,448)
Subtotal	3,940,370	2,664,615
Interest and dividends received	12,095	12,820
Proceeds from insurance income	-	227,892
Income taxes paid	(464,997)	(822,155)
Net cash provided by (used in) operating activities	3,487,467	2,083,173
Cash flows from investing activities		
Payments into time deposits	(6,796,678)	(5,298,951)
Proceeds from withdrawal of time deposits	4,950,000	4,800,000
Purchase of property, plant and equipment	(96,650)	(810,921)
Proceeds from sales of property, plant and equipment	4,315	1,823
Purchase of intangible assets	(48,612)	(33,685)
Net cash provided by (used in) investing activities	(1,987,626)	(1,341,734)
Cash flows from financing activities		
Purchase of treasury shares	(54)	(224)
Dividends paid	(510,750)	(748,321)
Dividends paid to non-controlling interests	(50,246)	(15,094)
Net cash provided by (used in) financing activities	(561,051)	(763,639)
Effect of exchange rate change on cash and cash equivalents	254,970	231,201
Net increase (decrease) in cash and cash equivalents	1,193,759	209,001
Cash and cash equivalents at beginning of period	5,652,986	6,846,745
Cash and cash equivalents at end of period	6,846,745	7,055,746

(5) Notes to consolidated financial statements*Notes related to regarding premise of going concerns*

Non applicable

*Accounting policy changes**(Application of accounting standards, etc., related to revenue recognition)*

YUSHIN Group has applied the Accounting Standard for Revenue Recognition (ASBJ Statement No. 29; March 31, 2020; hereinafter, "Accounting Standard for Revenue Recognition") from the beginning of this consolidated fiscal year ended March 31, 2022 under review. In accordance with the Accounting Standard for Revenue Recognition, when control of a promised good or service is transferred to the customer, revenue will be recognized at the amount expected to be received in exchange for the good or service.

When applying the Accounting Standard for Revenue Recognition, etc., we comply with the transitional treatment stipulated in the provisions of Paragraph 84 of the Standard. The cumulative impact of retroactively applying the new accounting policy prior to the beginning of this consolidated fiscal year ended March 31, 2022 under review is added or subtracted to the retained earnings at the beginning of this consolidated fiscal year ended March 31, 2022 under review and the new accounting policy is applied from the beginning balance.

This has no effect on the current consolidated financial statements and on the balance of retained earnings at the beginning of the period by applying Accounting Standard for Revenue Recognition.

(Application of accounting standards, etc., for calculation of fair value)

YUSHIN Group has applied "Accounting Standard for Fair Value Measurement" (ASBJ Statement No.30, July 4, 2019; hereinafter, "Fair Value Accounting Standards") and others from the beginning of this consolidated fiscal year ended March 31, 2022. In accordance with the transitional treatment set forth in Article 19 of Fair Value Accounting Standards and Article 44-2 of "Accounting Standard for Financial Instruments" (ASBJ Statement No.10, July 4, 2019), the Company has applied prospectively a new accounting policy prescribed by Fair Value Accounting Standards and others. This has no effect on the current consolidated financial statements.

Segment information etc.

a. Segment information

1. Overview of reportable segment

Segments used for financial reporting are the Company's constituent units for which separate financial information is available and for which the Board of Directors performs periodic studies for the purposes of determining the allocation of resources and evaluating performance.

YUSHIN carries out the development, production, sales and after-sales maintenance of take-out robots for injection-molded products and peripheral equipment, including labor-saving systems. In the domestic market, these operations are handled by the Company; overseas markets - North America, Asia (South Korea, Taiwan, China, Indonesia, Vietnam, Malaysia, Thailand and India) and Europe (UK and Germany) - are serviced by local subsidiaries, including Yushin America Inc. (US), Yushin Korea Co., Ltd. (South Korea), Yushin Automation Ltd. (Europe) and other local ones. The local subsidiaries are independently managed units, with separately drafted strategies and activities.

Accordingly, YUSHIN's operations, based on its production, sales and after-sales maintenance setups, are geographically grouped into four reportable segments: Japan, North America, Asia and Europe.

2. Method of calculating sales and profit (loss), identifiable assets, and other items by business segment reported

Accounting policies for the reportable business segments are the same as "Basis of Presenting Consideration Financial Statements".

Income by business segment reported is calculated based on operating profit.

Inter-segment profit and transfer are based on realized market price basis.

3. Information related to sales and profit (loss), identifiable assets, and other items for each reportable segment

FY2021 (from April 1, 2020 to March 31, 2021)

(Thousands of yen)

	Reportable segment				Total	Adjustment *1	Amounts shown on consolidated statements of income *2
	Japan	North America	Asia	Europe			
Net sales							
Sales to customers	8,777,873	3,451,057	4,334,706	1,910,325	18,473,964	-	18,473,964
Inter-segment sales or transfers	4,559,898	9,833	247,575	4,184	4,821,491	(4,821,491)	-
Total	13,337,772	3,460,891	4,582,282	1,914,510	23,295,456	(4,821,491)	18,473,964
Segment profit	1,286,162	468,994	406,492	375,702	2,537,352	(15,211)	2,522,141
Segment assets	19,221,636	2,417,273	4,500,956	1,472,056	27,611,922	7,076,752	34,688,675
Other items							
Depreciation	565,352	29,436	31,254	17,289	643,334	976	644,310
Increase in increment of tangible & intangible assets	71,919	10,131	28,905	14,405	125,362	-	125,362

*Notes 1: Adjustment is as follows.

- (1) The (15,211) thousand yen adjustment to segment profit includes eliminations for inter-segment transactions of 2,927 thousand yen and inventory adjustments of (18,138) thousand yen.
- (2) The 7,076,752 thousand yen adjustment to segment assets includes eliminations for inter-segment transactions of (2,624,621) thousand yen and operating funds of surplus assets by the Company (Cash and deposits) and long-term investments funds (Investments securities) of 9,701,374 thousand yen.

*Notes 2: Segment profit is adjusted to be consistent with operating profit shown on the consolidated statements of income.

FY2022 (from April 1, 2021 to March 31, 2022)

(Thousands of yen)

	Reportable segment				Total	Adjustment *1	Amounts shown on consolidated statements of income *2
	Japan	North America	Asia	Europe			
Net sales							
Sales to Customers	10,265,289	4,021,459	5,306,618	1,281,279	20,874,646	-	20,874,646
Inter-segment sales or transfers	4,823,672	5,707	425,785	2,576	5,257,741	(5,257,741)	-
Total	15,088,961	4,027,166	5,732,404	1,283,855	26,132,387	(5,257,741)	20,874,646
Segment profit	1,816,464	496,032	511,483	156,837	2,980,818	(89,983)	2,890,835
Segment assets	20,195,458	3,023,260	4,810,225	1,538,924	29,567,868	7,325,117	36,892,986
Other items							
Depreciation	509,026	29,761	30,536	16,119	585,443	56	585,500
Increase in increment of tangible & intangible assets	795,306	25,067	13,981	12,202	846,557	-	846,557

*Notes 1: Adjustment is as follows.

- (1) The (89,983) thousand yen adjustment to segment profit includes eliminations for inter-segment transactions of 12,073 thousand yen and inventory adjustments of (102,056) thousand yen.
- (2) The 7,325,117 thousand yen adjustment to segment assets includes eliminations for inter-segment transactions of (2,868,816) thousand yen and operating funds of surplus assets by the Company (Cash and deposits) and long-term investments funds (Investments securities) of 10,193,933 thousand yen.

*Notes 2: Segment profit is adjusted to be consistent with operating profit shown on the consolidated statements of income.

Per share indexes

(Yen)

	FY2021	FY2022
Book-value per share (BPS)	850.95	904.77
Earnings per share (EPS)	53.70	62.06

*Notes 1: Net income per share fully diluted is not shown since there is none.

*Notes 2: The bases for calculating Earnings per share (EPS) are followings.

(Thousands of yen)

	FY2021	FY2022
Profit attributable to owners of parent	1,827,868	2,112,238
Amount not attributable to general shareholders	-	-
Profit attributable to owners of parent for common shares	1,827,868	2,112,238
Average number of shares	34,035,592 shares	34,035,424 shares

*Notes 3: The bases for calculating Book-value per share (BPS) are followings.

(Thousands of yen)

	As of March 31, 2021	As of March 31, 2022
Total net assets	29,199,402	31,047,712
Amounts deducted from total net assets	236,879	253,516
(Portion of non-controlling interest)	(236,879)	(253,516)
Net assets at fiscal year-end applicable to common shares	28,962,522	30,794,195
Number of common shares at fiscal year-end used in calculating book-value per share	34,035,548 shares	34,035,262 shares

Significant subsequent events

Non applicable

Order, backlog and sales**(1) Orders**

1) Order received

(Thousands of yen)

Products	FY2021	FY2022	Changes (%)
Take-out robots	12,785,093	14,402,822	12.7
Custom-ordered equipment	2,784,378	3,910,657	40.4
Parts and maintenance service	3,145,886	3,519,089	11.9
Total	18,715,357	21,832,569	16.7

2) Backlog of orders

(Thousands of yen)

Products	As of March 31, 2021	As of March 31, 2022	Changes (%)
Take-out robots	3,000,734	3,120,818	4.0
Custom-ordered equipment	1,423,775	2,209,590	55.2
Parts and maintenance service	207,106	259,129	25.1
Total	4,631,615	5,589,539	20.7

(2) Net sales

(Thousands of yen)

Products	FY2021	FY2022	Changes (%)
Take-out robots	11,904,506	14,282,738	20.0
Custom-ordered equipment	3,422,063	3,124,841	(8.7)
Parts and maintenance service	3,147,394	3,467,065	10.2
Total	18,473,964	20,874,646	13.0

Overseas sales

FY2021 (from April 1, 2020 to March 31, 2021)

(Thousands of yen)

	North America	Asia	Europe	Other areas	Total
I Overseas sales	3,375,120	5,786,482	1,782,680	593,533	11,537,816
II Consolidated net sales					18,473,964
III Ratio of overseas sales to consolidated net sales (%)	18.3	31.3	9.7	3.2	62.5

FY2022 (from April 1, 2021 to March 31, 2022)

(Thousands of yen)

	North America	Asia	Europe	Other areas	Total
I Overseas sales	4,103,678	6,940,765	1,075,765	492,372	12,612,580
II Consolidated net sales					20,874,646
III Ratio of overseas sales to consolidated net sales (%)	19.7	33.2	5.2	2.4	60.4

End of Materials