

# Summary of Consolidated Financial Results for the Fiscal Year Ended March 31, 2022 [Japanese GAAP]

May 10, 2022

Listed company's name: TOCALO Co., Ltd. Stock Exchange Listing: Tokyo  
 Stock code: 3433 URL <https://www.tocalo.co.jp/>  
 Representative: Noriyuki MIFUNE, President and Executive Officer  
 Contact: Hiroshi GOTO, Managing Executive Officer Phone: +81-78-303-3433  
 Scheduled date of Annual General Meeting of Shareholders: June 24, 2022  
 Scheduled date of commencing dividend payments: June 27, 2022  
 Scheduled date of filing annual securities report: June 27, 2022  
 Availability of supplementary briefing material on annual financial results: Yes  
 Schedule of annual financial results briefing session: Yes (for institutional investors and analysts)

(Amounts in millions of yen rounded down to the nearest million yen)

## 1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2022 (April 1, 2021 to March 31, 2022)

### (1) Consolidated Operating Results

(Percentages indicate changes from the same period of the previous fiscal year)

Fiscal year ended	Net sales		Operating profit		Recurring profit		Net income attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
March 31, 2022	43,813	11.5	10,255	15.4	10,571	18.6	6,909	26.5
March 31, 2021	39,294	3.2	8,890	32.2	8,914	30.9	5,463	24.0

(Note) Comprehensive income: Fiscal year ended March 31, 2022: 8,274 million yen [ 39.9 % ]

Fiscal year ended March 31, 2021: 5,916 million yen [ 24.9 % ]

Fiscal year ended	Basic earnings per share	Diluted earnings per share	Rate of return on equity	Recurring profit to total assets ratio	Operating profit to net sales ratio
	Yen	Yen	%	%	%
March 31, 2022	113.62	-	14.8	15.8	23.4
March 31, 2021	89.86	-	12.9	14.2	22.6

(Reference) Equity in earnings (losses) of affiliated companies: Fiscal year ended March 31, 2022: - million yen  
 Fiscal year ended March 31, 2021: - million yen

(Note) The Company has applied "Accounting Standard for Revenue Recognition" (ASBJ Statement No.29, March 31, 2020) from the beginning of the fiscal year under review. The presentation method has been changed from the fiscal year under review, and therefore, with regard to net sales, operating profit in the Consolidated Operating Results, the Company states figures and year-on-year changes after reclassification that reflect this change in the presentation method.

### (2) Consolidated Financial Position

As of	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
March 31, 2022	69,517	52,459	70.6	807.31
March 31, 2021	64,183	46,891	68.9	727.06

(Reference) Equity: As of March 31, 2022: 49,099 million yen

As of March 31, 2021: 44,201 million yen

### (3) Consolidated Cash Flows

Fiscal year ended	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at the end of period
	Million yen	Million yen	Million yen	Million yen
March 31, 2022	9,873	(5,044)	(4,547)	19,141
March 31, 2021	10,588	(4,615)	(3,798)	18,672

## 2. Dividends

	Annual dividends per share					Total dividends	Payout ratio (consolidated)	Dividends to net assets (consolidated)
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total			
Fiscal year ended	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
March 31, 2021	-	12.50	-	22.50	35.00	2,127	38.9	5.0
March 31, 2022	-	20.00	-	25.00	45.00	2,736	39.6	5.9
Fiscal year ending March 31, 2023 (Forecast)	-	22.50	-	22.50	45.00		38.1	

(Note) Please refer to the press release "Announcement on Dividends for the Fiscal Year Ended March 31, 2022" published today.

## 3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2023 (April 1, 2022 to March 31, 2023)

(Percentages indicate changes from the same period of the previous fiscal year)

	Net sales		Operating profit		Recurring profit		Net income attributable to owners of parent		Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Second quarter (cumulative)	22,900	8.5	5,200	1.7	5,200	(0.4)	3,400	(1.4)	55.90
Full year	47,500	8.4	11,000	7.3	11,000	4.1	7,184	4.0	118.12

## Notes

(1) Changes in significant subsidiaries during the period

(Changes in specified subsidiaries associated with changes in scope of consolidation): None

(2) Changes in accounting policies, changes in accounting estimates and restatements

1) Changes in accounting policies along with changes in accounting standards: Yes

2) Changes in accounting policies other than 1) above: None

3) Changes in accounting estimates: None

4) Restatements: None

(3) Number of shares issued and outstanding (common stock)

1) Number of shares issued as of period-end (including treasury stock)

As of March 31, 2022: 63,200,000 shares

As of March 31, 2021: 63,200,000 shares

2) Number of shares held in treasury as of period-end

As of March 31, 2022: 2,381,222 shares

As of March 31, 2021: 2,405,136 shares

3) Average number of shares during respective periods

Fiscal Year ended March 31, 2022: 60,809,521 shares

Fiscal Year ended March 31, 2021: 60,794,864 shares

(Reference) Summary of Non-consolidated Financial Results

Non-Consolidated Financial Results for the Fiscal Year Ended March 31, 2022  
(April 1, 2021 to March 31, 2022)

(1) Non-Consolidated Operating Results

(Percentages indicate changes from the same period of the previous fiscal year)

Fiscal year ended	Net sales		Operating profit		Recurring profit		Net income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
March 31, 2022	36,487	10.2	8,271	15.1	8,917	18.4	6,324	33.0
March 31, 2021	33,122	5.3	7,186	39.9	7,531	36.4	4,756	19.5

  

Fiscal year ended	Basic earnings per share	Diluted earnings per share
	Yen	Yen
March 31, 2022	104.01	-
March 31, 2021	78.23	-

(Note) The Company has applied “Accounting Standard for Revenue Recognition” (ASBJ Statement No.29, March 31, 2020) from the beginning of the fiscal year under review. The presentation method has been changed from the fiscal year under review, and therefore, with regard to net sales, operating profit in the Consolidated Operating Results, the Company states figures and year-on-year changes after reclassification that reflect this change in the presentation method.

(2) Non-Consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
As of	Million yen	Million yen	%	Yen
March 31, 2022	59,331	44,226	74.5	727.19
March 31, 2021	55,976	40,452	72.3	665.40

(Reference) Equity: As of March 31, 2022: 44,226 million yen  
As of March 31, 2021: 40,452 million yen

\* This Summary of Consolidated Financial Results is outside the scope of external auditor's audit procedures under the Financial Instruments and Exchange Act.

\* Appropriate Use of Financial Forecasts and Other Important Matters

The financial forecasts and estimates in this Summary of Consolidated Financial Results are based on information available to the Company at the time of report issuance and certain assumptions judged to be reasonable by the Company, and therefore are not guarantees of future performance. Consequently, actual results may differ substantially from those described in this Summary of Consolidated Financial Results.