

Financial Highlights for Fiscal Year 2021



Resona Holdings

May 12, 2022

Outline of Financial Results for FY2021

■ Net income attributable to owners of parent : JPY109.9 bn

- Down JPY14.5 bn, or 11.6%, YoY
Progress rate against the full year target*1 : 75.8%

■ Actual net operating profit : JPY186.0 bn

Down JPY37.9 bn, or 16.9%, YoY

Core income [Net interest income from loans and deposits + Fee income + Operating expenses] : Up JPY13.6 bn, YoY

- **Gross operating profit : JPY601.9 bn**, Down JPY37.1 bn, or 5.8%, YoY

- Net interest income from domestic loans and deposits :
Down JPY2.3 bn, YoY
Average loan balance : +2.42%, YoY, Loans rate : down by 3bps, YoY
[Excluding loans to the Japanese government and others]
Average loan balance : +1.95%, YoY, Loans rate: down by 2bps, YoY

Both loan balance and loan rate were in line with the plan.

- Fee income : Up JPY16.8 bn, YoY, Fee income ratio : 34.6%
Fee income increased 8.7%, YoY, which is a record high level increased driven by growth in asset formation support business and corporate solution

- Net gains on bonds (including futures) : Down JPY67.9 bn, YoY
Implemented to restore soundness of securities portfolio mainly of foreign bonds

- **Operating expenses : JPY416.3 bn**, increased by JPY0.8 bn, YoY
Operating expenses improved compared to the plan due to KMFG cost reduction and other factors.

- **Credit related expenses : JPY58.7 bn (cost)**,
increased by JPY1.2 bn, YoY

Credit related expenses increased by JPY14.7 bn compared to the plan due to revising down the obligor categories of certain corporate borrowers.

- **Announced the new plan for reduction in policy-oriented stocks (May '22)**

- Plan to reduce JPY80.0 bn in 4 years (Apr. '22 – Mar. '26)
(Double the pace of reduction)

| HD consolidated (JPY bn) | FY2021 (a) | YoY change | | Target for FY2022 (d) |
|---|-------------------|---------------|----------------|-----------------------------|
| | | (b) | % (c) | |
| Net income attributable to owners of parent | (1) 109.9 | (14.5) | (11.6)% | 150.0 |
| EPS (yen) | (2) 45.41 | (8.78) | (16.2)% | |
| BPS (yen) | (3) 1,025.01 | +16.19 | +1.6% | |
| ROE(stockholders' equity) ^{*2} | (4) 5.63% | (1.24)% | | |
| Gross operating profit | (5) 601.9 | (37.1) | (5.8)% | |
| Net interest income | (6) 429.1 | +11.7 | | |
| Nil from loans and deposits ^{*3} | (7) 337.9 | (2.3) | | |
| Fee income | (8) 208.3 | +16.8 | | |
| Fee income ratio | (9) 34.6% | +4.6% | | |
| Trust fees | (10) 20.8 | +1.6 | | |
| Fees and commission income | (11) 187.4 | +15.2 | | |
| Other operating income | (12) (35.5) | (65.7) | | |
| Net gains on bonds (including futures) | (13) (53.8) | (67.9) | | |
| Operating expenses (excluding group banks' non-recurring items) | (14) (416.3) | (0.8) | (0.2)% | |
| Cost income ratio (OHR) | (15) 69.1% | +4.1% | | |
| Actual net operating profit | (16) 186.0 | (37.9) | (16.9)% | |
| Net gains on stocks (including equity derivatives) | (17) 47.1 | +9.8 | | |
| Credit related expenses, net | (18) (58.7) | (1.2) | | |
| Other gains, net | (19) (18.8) | +0.7 | | |
| Net income before income taxes and non-controlling interests | (20) 155.6 | (28.6) | (15.5)% | |
| Income taxes and other | (21) (45.5) | +9.0 | | |
| Net income attributable to non-controlling interests | (22) (0.1) | +5.0 | | |

*1. Full year target of FY2021: JPY145.0 bn, released in May '21

*2. Net income attributable to owners of parent / Total shareholders equity (simple sum of the balance at the beginning and the end of the term/2)

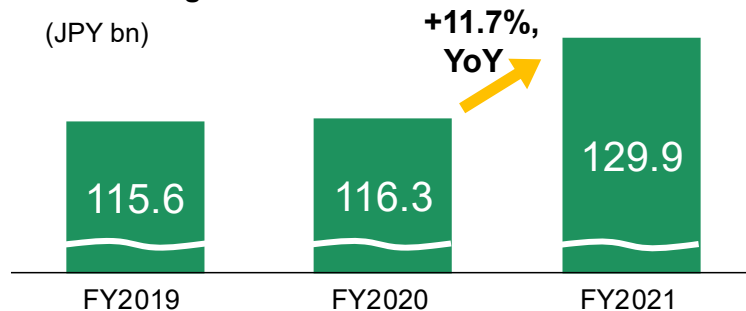
*3. Total of non-consolidated domestic banking accounts of group banks, deposits include NCDs

Review of FY2021 and Outlook for the Final Year of the Medium-term Management Plan(FY2022) (1)

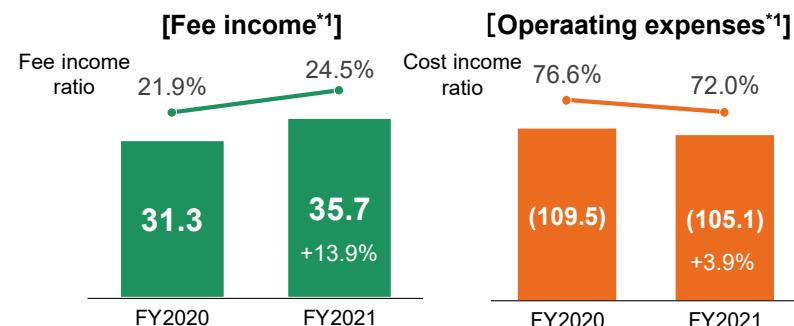
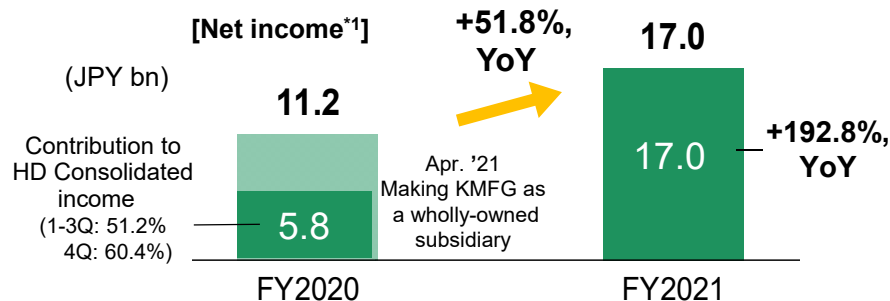
Progress in income and cost structure reforms

- Core income [Net interest income from loans and deposits + Fee income + Operating expenses] remained on an increasing trend

(JPY bn)



- Evolution of Kansai Mirai Financial Group



*1. KMF consolidated *2. Including corporation and external group

- Focused business has grown to "earnings pillar"

- # of App DL : 5.02 million (+36.6%, YoY) and external group 0.69 million
- Fund wrap income : JPY8.2 bn (+47.0%, YoY)
Balance of fund wrap *2 : JPY756.8 bn (+40.9%, YoY).
Of which, external group JPY40.8 bn
 - Roll out the fund wrap across regional financial institutions
 - Bank of Yokohama (Apr. '21 -), Keiyo bank (Jun. '22 - , plan)
- Debit card income : JPY4.3 bn (+27.9%, YoY)
of debit card issued : 2.96 million (+19.2%, YoY)

- Breaking free of the bank model / Initiatives for next growth

- Progress of financial digital platform
 - "Verification testing" and "established a consortium" related to facial recognition-based individual authorization (Dec. '21)
 - Capital and business alliance with BrainPad Inc. for the purpose of strengthen data utilization (Feb. '22)
 - Develop an organizational structure to accelerate business

FinBASE Co., Ltd.
(Established in Apr. '22)

- Supporting SME customers' promotion of DX

Resona Digital Hub Co., Ltd.
(Established in Apr. '22)

- Solving regional issues

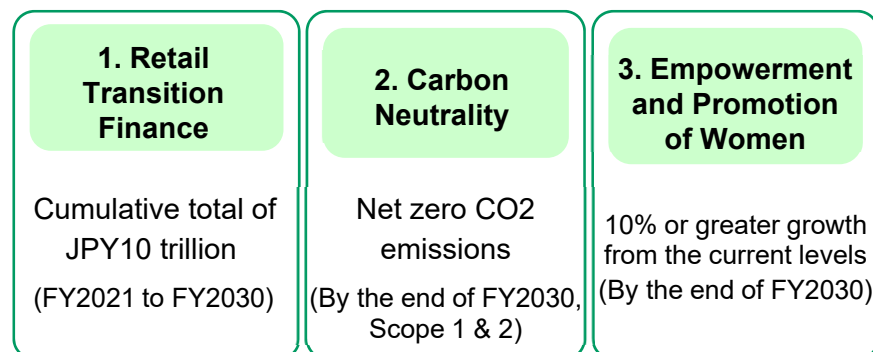
Regional Design Laboratory of Saitama Co., Ltd.
(Established in Oct. '21)

Mirai Reenal Partners Co., Ltd.
(Established in Mar. '22)

Review of FY2021 and Outlook for the Final Year of the Medium-term Management Plan(FY2022) (2)

Strengthen sustainability initiatives

■ Formulation of long-term sustainability targets (Jun. '21)



■ Formulation of Resona group basic policy on sustainability (Apr. '22)

■ Retail Transition Finance

- Cumulative total in FY2021 : JPY845.8 bn
- Promotion of dialogue with customers
 - SDGs / SX questionnaire : Approx. 31 thousand*1 (Oct. '21 - Mar. '22)
- New loan products with conditions linked to ESG target accomplishments across the Group
 - “Resona SX Framework Loan” “TryNow”, etc (Oct. '21 -)

■ Expansion of human capital investment

- Apr. '21 new personnel system ⇒ Multi-path(19 courses), options for retirement age
- Expansion of comprehensive career support system

Appropriate response to changes in the business environment

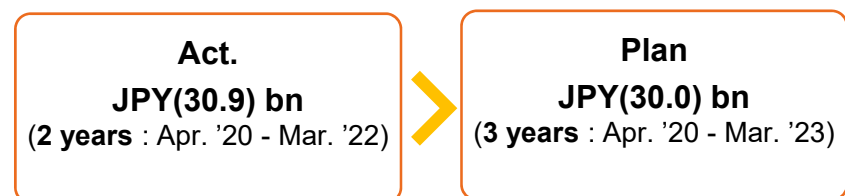
■ Measure to restore soundness of securities portfolio (4Q of FY'21)

- Aim for ensuring flexibility and soundness for the future ⇒ Correspondence of soundness in 4Q of FY'21 : Approx. JPY(55.0) bn

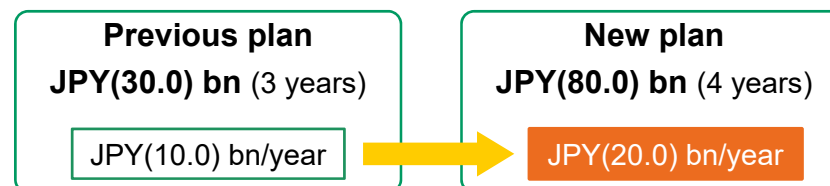
■ Response to credit risk

- Reserve for revising down the obligor categories of certain corporate borrowers ⇒ Credit cost in 4Q of FY'21 : JPY(38.1) bn
- Exposures to Russia, Ukraine, Belarus : Zero
 - Strengthen monitoring that screening for indirectly affected industries, etc.
- COVID-19 related preemptive provisioning : As of Mar. '22 JPY8.8 bn

Achieved the plan on reduction in policy-oriented stocks one year ahead of schedule



The new target that doubles the pace of reduction announced in May '22 ⇒ page 14



*1. Number of respondents (total of group banks)

Breakdown of Financial Results

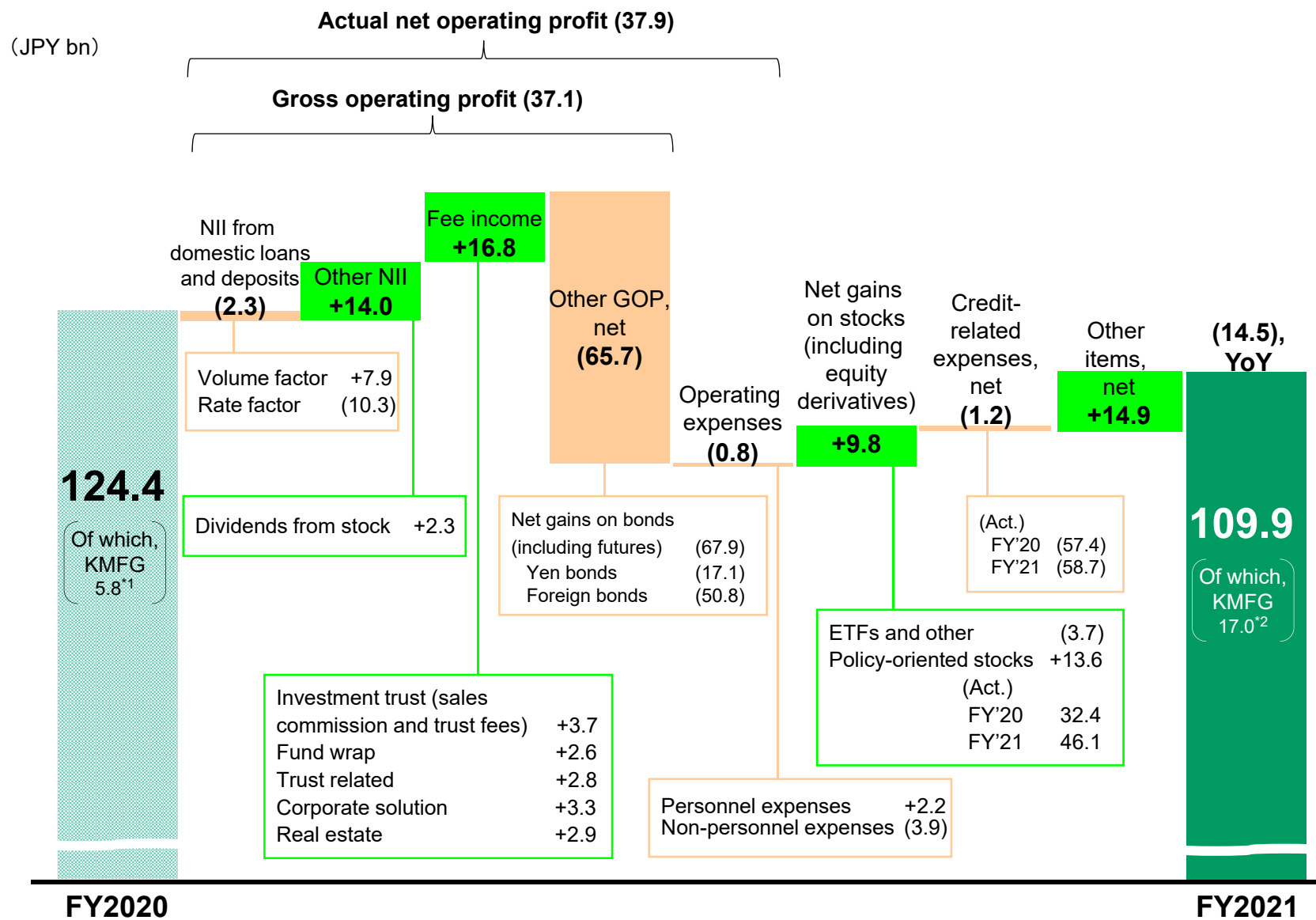
| (JPY bn) | Resona Holdings (Consolidated) | | Total of group banks | | Resona Bank | | Saitama Resona Bank | | Total of group banks under KMFGB | | Difference (a)-(c) | |
|--|-----------------------------------|--------------|----------------------|--------------|---------------|--------------|---------------------|--------------|----------------------------------|--------------|-----------------------|-------------|
| | (a) | YoY (b) | (c) | YoY (d) | (e) | YoY (f) | (g) | YoY (h) | (i) | YoY (j) | | |
| Gross operating profit | (1) | 601.9 | (37.1) | 544.8 | (38.1) | 306.7 | (32.6) | 101.4 | (9.1) | 136.7 | +3.7 | 57.0 |
| Net interest income | (2) | 429.1 | +11.7 | 422.2 | +11.8 | 230.3 | +8.8 | 84.1 | +0.9 | 107.6 | +2.1 | 6.9 |
| NII from domestic loans and deposits | (3) | | | 337.9 | (2.3) | 174.6 | +0.7 | 68.3 | (1.8) | 94.9 | (1.3) | |
| Net gains on cancellation of investment trusts | (4) | 0.8 | (0.8) | 0.7 | (0.2) | *1 — | +1.6 | *1 — | +0.0 | 0.7 | (1.9) | 0.0 |
| Fee income | (5) | 208.3 | +16.8 | 159.6 | +15.7 | 103.8 | +9.3 | 27.5 | +1.7 | 28.3 | +4.6 | 48.6 |
| Fee income ratio | (6) | 34.6% | +4.6% | 29.3% | +4.6% | 33.8% | +6.0% | 27.1% | +3.8% | 20.7% | +2.9% | |
| Trust fees | (7) | 20.8 | +1.6 | 20.9 | +1.6 | 20.8 | +1.6 | 0.0 | +0.0 | 0.0 | +0.0 | (0.1) |
| Fees and commission income | (8) | 187.4 | +15.2 | 138.7 | +14.0 | 82.9 | +7.7 | 27.4 | +1.7 | 28.3 | +4.6 | 48.7 |
| Other operating income | (9) | (35.5) | (65.7) | (37.0) | (65.7) | (27.4) | (50.8) | (10.2) | (11.8) | 0.7 | (3.0) | 1.4 |
| Net gains on bonds (including futures) | (10) | (53.8) | (67.9) | (54.0) | (67.9) | *1 (40.4) | (53.3) | *1 (11.8) | (11.7) | (1.7) | (2.8) | 0.1 |
| Operating expenses (excluding group banks' non-recurring items) | (11) | (416.3) | (0.8) | (389.7) | +1.2 | (212.4) | (2.6) | (75.8) | (0.7) | *2 (101.3) | +4.5 | (26.6) |
| Cost income ratio (OHR) | (12) | 69.1% | +4.1% | 71.5% | +4.4% | 69.2% | +7.4% | 74.8% | +6.8% | 74.1% | (5.4)% | |
| Actual net operating profit | (13) | 186.0 | (37.9) | 155.1 | (36.9) | 94.2 | (35.2) | 25.5 | (9.8) | 35.3 | +8.2 | 30.8 |
| Core net operating profit (excluding gains on cancellation of investment trusts) *3 | (14) | | | 214.2 | +31.1 | 141.2 | +18.7 | 36.6 | (0.4) | 36.2 | +12.8 | |
| Net gains on stocks (including equity derivatives) | (15) | 47.1 | +9.8 | 47.0 | +6.1 | 42.7 | +19.8 | 3.0 | (11.8) | 1.3 | (1.8) | 0.0 |
| Credit related expenses, net | (16) | (58.7) | (1.2) | (61.2) | (8.9) | (47.2) | (14.8) | (5.5) | +3.4 | (8.3) | +2.5 | 2.4 |
| Other gains, net | (17) | (18.8) | +0.7 | (17.9) | (0.6) | (5.9) | +2.5 | (3.1) | +0.6 | (8.8) | (3.7) | (0.9) |
| Net income before income taxes | (18) | 155.6 | (28.6) | 123.0 | (40.3) | 83.8 | (27.6) | 19.8 | (17.7) | 19.4 | +5.0 | 32.5 |
| Income taxes and other | (19) | (45.5) | +9.0 | (36.0) | +12.0 | (23.6) | +8.6 | (5.5) | +5.6 | (6.7) | (2.2) | |
| Net income attributable to non-controlling interests | (20) | (0.1) | +5.0 | | | | | | | | | |
| Net income (attributable to owners of parent) | (21) | 109.9 | (14.5) | 87.0 | (28.2) | 60.1 | (19.0) | 14.2 | (12.0) | 12.6 | +2.8 | |

*1. Net gains on cancellation of investment trusts are posted in the net gains on bonds since net of the gains and dividends from investment trusts become negative
(Net gains on cancellation of investment trusts: JPY(15.5) bn, dividends from investment trusts: +JPY4.8 bn → net amount: JPY(10.7) bn)

*2. Exclude goodwill amortization by KMB, JPY(0.7) bn, related to acquisition of former Biwako Bank

*3. Actual net operating profit – Net gains on cancellation of investment trusts - Net gains on bonds

Factors for the Changes in Net Income Attributable to Owners of Parent (YoY Comparison)



*1. KMFG consolidated net income (1-3Q x 51.2%, 4Q x 60.4%)

*2. KMFG consolidated net income x 100%

Trend of Loans and Deposits (Domestic Account)

Total of Group Banks

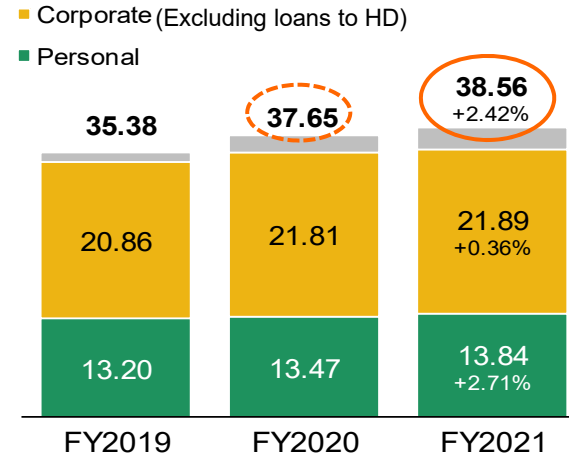
Average loan / deposit balance, rates and spread

- FY'21 (YoY)
 - Average loan balance : +2.42%, Loan rate : (3) bps
 - [Excluding loans to the Japanese government and others]
 - Average loan balance : +1.95%, Loan rate : (2) bps
 - => FY'22 (plan) +1.46% (2) bps

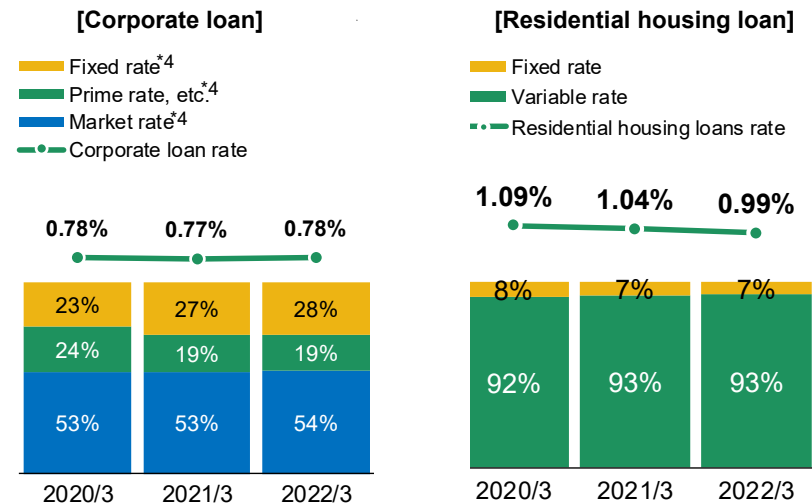
| Avg. bal : Trillion Yen Income/Cost : Billion Yen | | FY2021 | | FY2022 | |
|--|--------------------------|-------------|--------------------------|-------------|--------------------------|
| | | Act. (a) | YoY ^{*3} (b) | Plan (c) | YoY ^{*3} (d) |
| Loans | Avg. Bal. (1) | 38.56 | +2.42% | 39.14 | +1.48% |
| | Rate (2) | 0.88% | (0.03)% | 0.86% | (0.02)% |
| | Income (3) | 342.5 | (3.2) | 337.5 | (4.9) |
| Corporate banking business unit ^{*1} | Avg. Bal. (4) | 21.89 | +0.36% | 22.04 | +0.68% |
| | Rate (5) | 0.83% | +0.00% | 0.81% | (0.01)% |
| Corporate Loan | Avg. Bal. (6) | 18.49 | +1.26% | 18.73 | +1.28% |
| | Rate (7) | 0.78% | +0.01% | 0.77% | (0.00)% |
| Personal banking business unit ^{*2} | Avg. Bal. (8) | 13.84 | +2.71% | 14.13 | +2.08% |
| | Rate (9) | 1.11% | (0.06)% | 1.07% | (0.04)% |
| Deposits (Including NCDs) | Avg. Bal. (10) | 59.24 | +5.71% | 59.75 | +0.87% |
| | Rate (11) | 0.00% | (0.00)% | 0.00% | (0.00)% |
| | Cost (12) | (4.5) | +0.8 | (4.0) | +0.5 |
| Loan-to-deposit | Spread (13) | 0.88% | (0.02)% | 0.85% | (0.02)% |
| | Net interest income (14) | 337.9 | (2.3) | 333.5 | (4.4) |

Trend of average loan balance

[Average loan balance (JPY tn)] % represents YoY change



Loan rate on a stock basis and composition by interest rate type



*1. Corporate Banking Business Unit : Corporate loans (excluding loans to HD) + apartment loans, Figures are for internal administration purpose
 *2. Personal Banking Business Unit: Residential housing loans + other consumer loans, Figures are for internal administration purpose
 *3. Average balance : rate of change *4. Corporate banking business unit (excluding apartment loans) + public corporation, etc.

Term-end Balance of Loans and Deposits

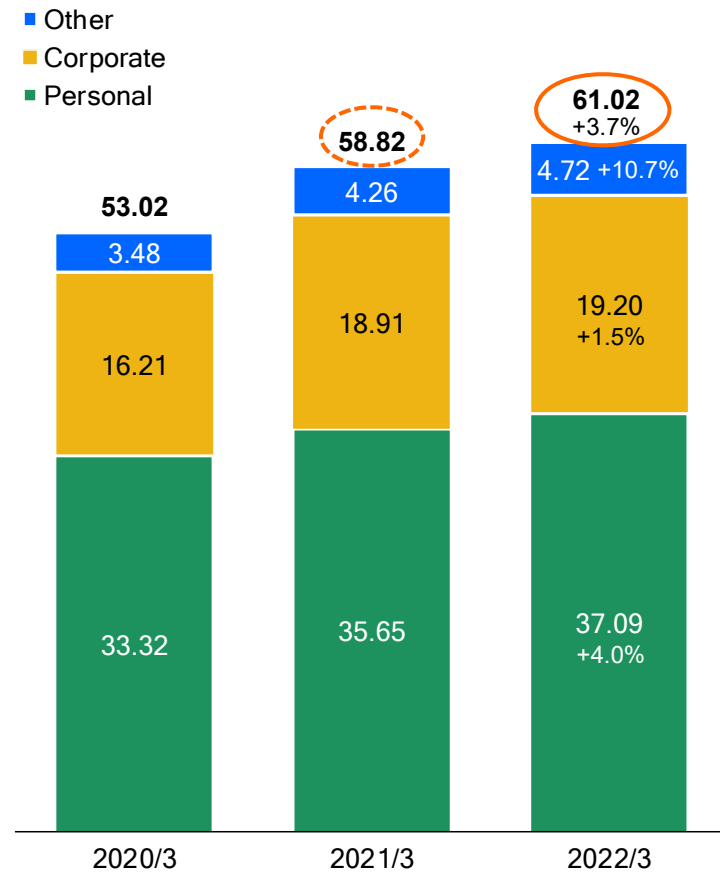
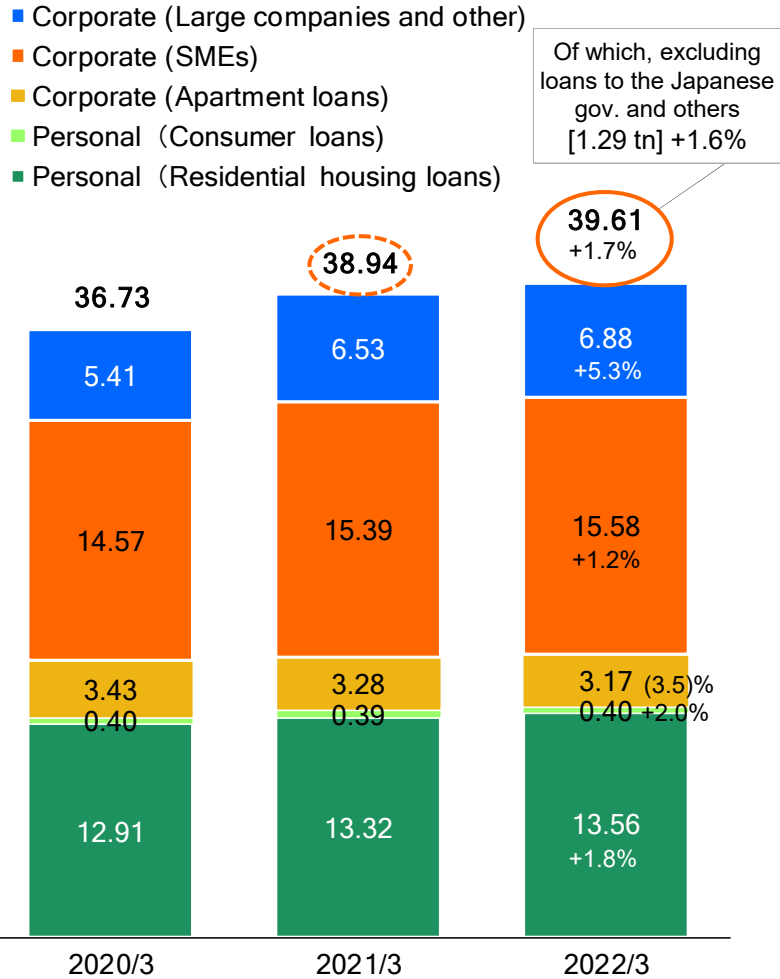
Total of Group Banks

Term-end loan balance

Term-end deposit balance

[JPY tn, % represents YoY change]

[JPY tn, % represents YoY change]



Housing Loan Business

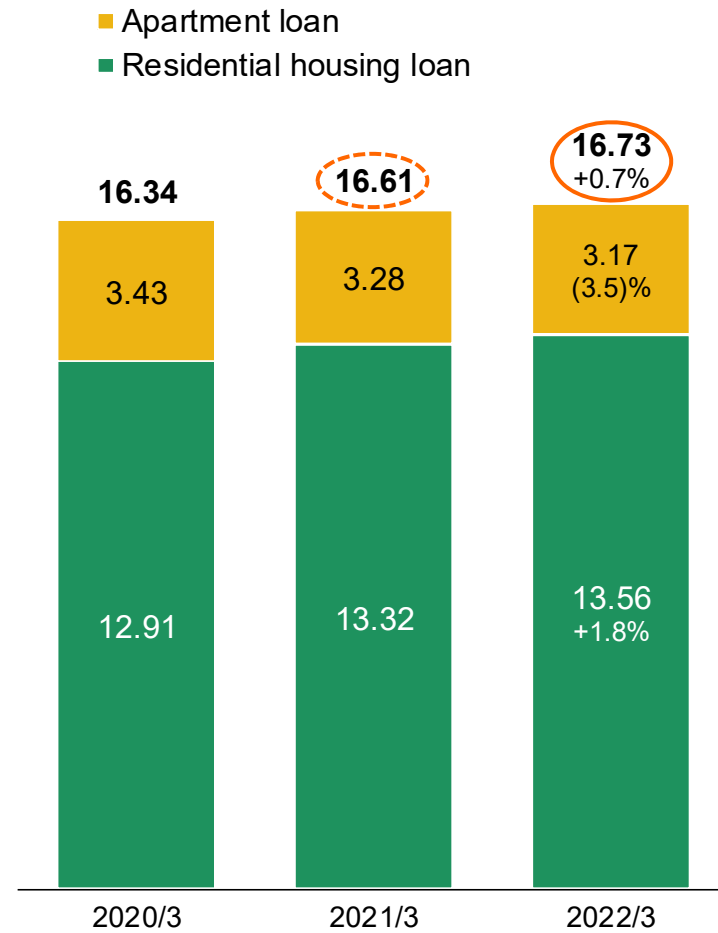
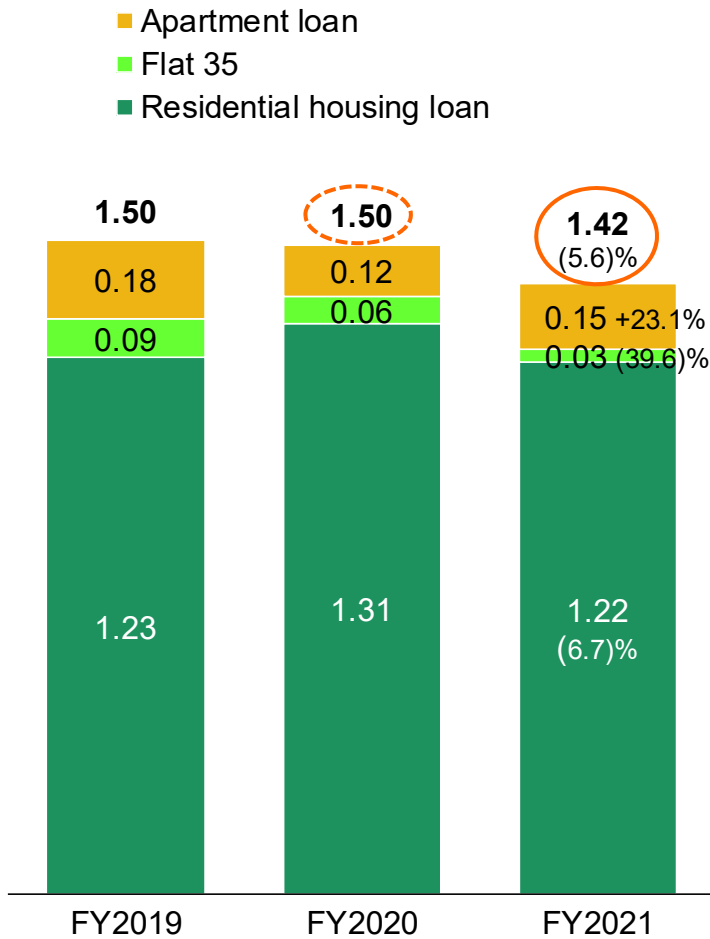
Total of Group Banks

New housing loan origination

Term-end housing loan balance

[JPY tn, % represents YoY change]

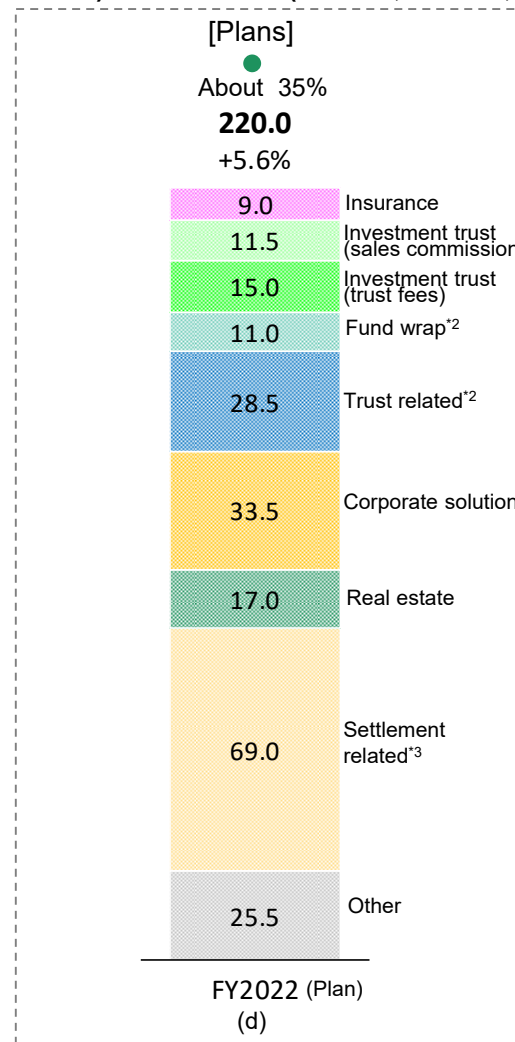
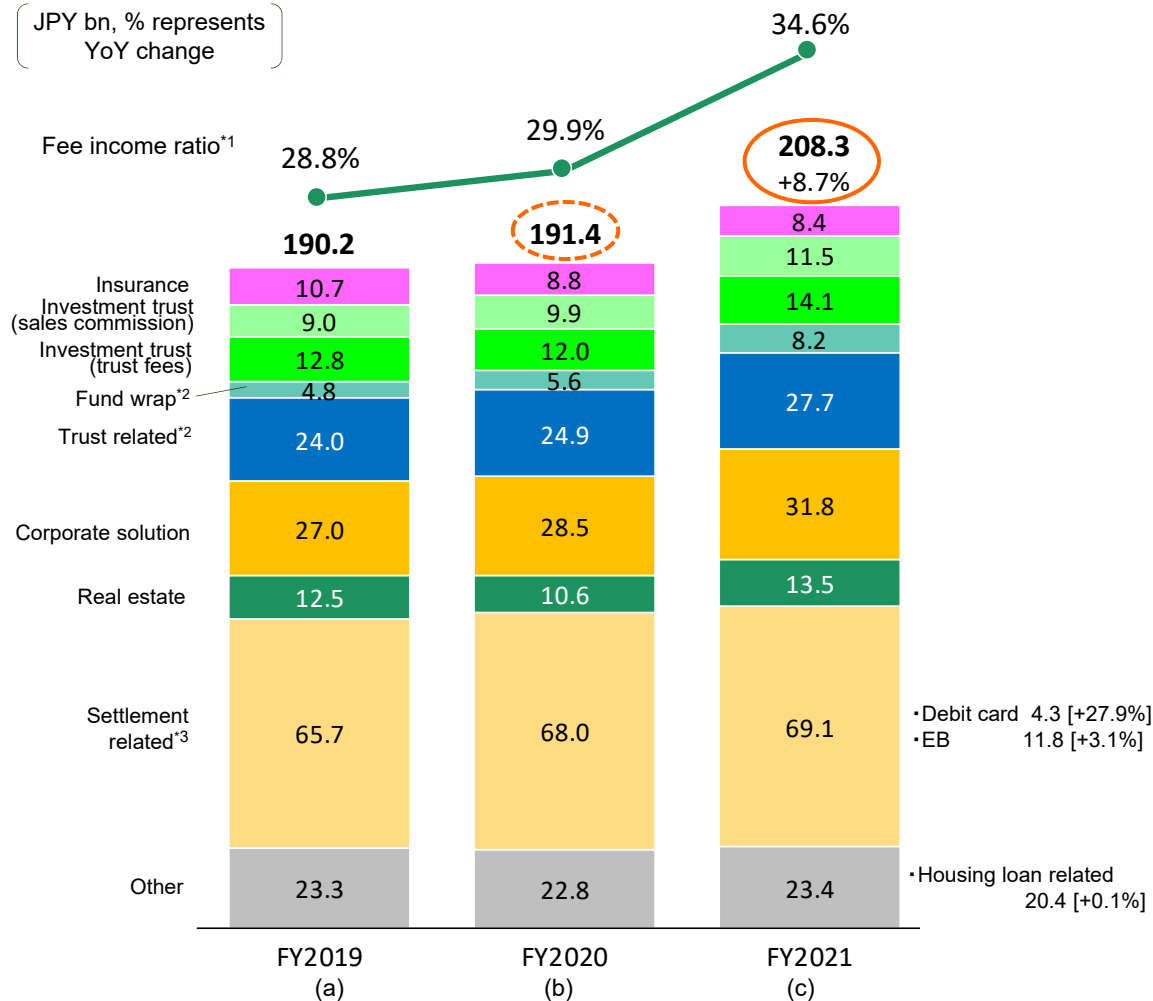
[JPY tn, % represents YoY change]



Fee Income

- Consolidated fee income ratio*1 : 34.6%
- Increased driven by growth in investment trust (+3.7 bn, +16.9%, YoY) , corporate solution (+3.3 bn, +11.8%, YoY), fund wrap (+2.6 bn, +47.0%, YoY), etc.
- Succession-related income (asset and business succession related trust / real estate / M&A) : JPY23.4 bn (+4.9 bn, +26.8%, YoY)

[JPY bn, % represents YoY change]



*1. (Fees and commission income + trust fees) / Consolidated gross operating profit

*2. Including fee income earned by Resona Asset Management

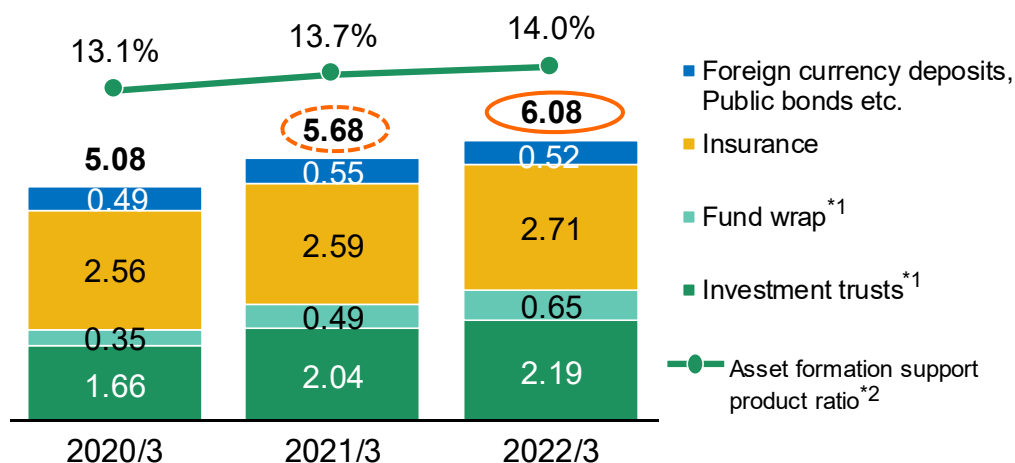
*3. Fees and commission from domestic exchange, account transfer, EB, debit card, etc. and fee income earned by Resona Kessai Service and Resona Card

Major Fee Businesses(1) (Asset Formation Support Business)

HD Consolidated

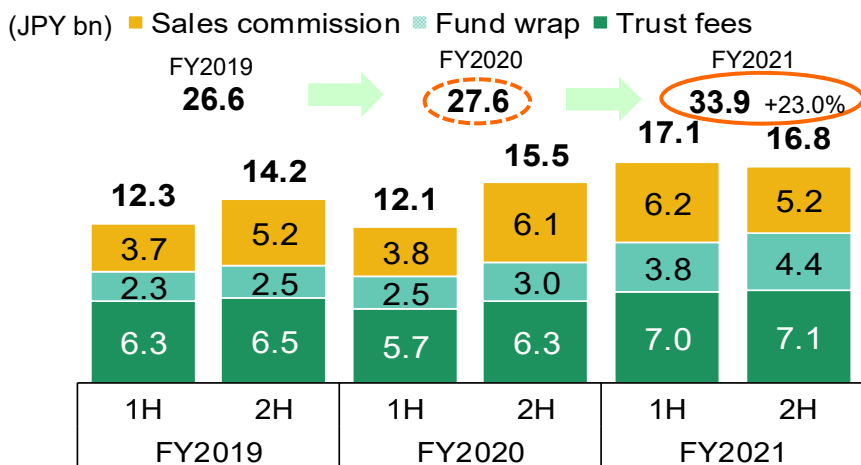
Balance of asset formation support products sold to individuals

(JPY tn)

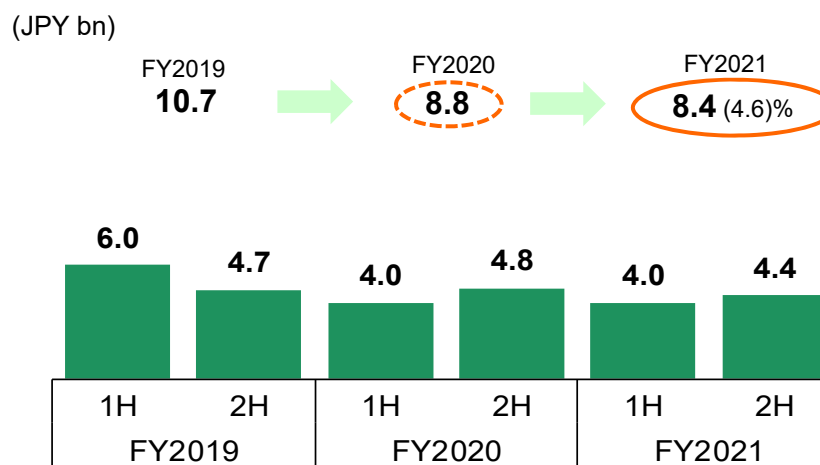


- **Balance of fund wrap^{*1}:**
'22/3 JPY756.8 bn (including corporation^{*3})
- **Change in balance of investment trust and fund wrap : FY'21 Approx. +JPY310.0 bn**
 - Net inflow (new purchase – withdrawal and redemption):
Approx. +JPY225.0 bn
- **Number of individual customers having investment trust, fund wrap and insurance products :**
'22/3 967 thousand +31 k, YoY
- **iDeCo participants^{*4}:**
'22/3 153 thousand , +13.3%, YoY

Investment trust and fund wrap income



Insurance income



*1. Based on market value *2. Balance of asset formation support products sold to individuals / (balance of asset formation support products sold to individuals and yen deposits held by individuals) *3. Including external group *4. iDeCo participants + members giving investment instructions

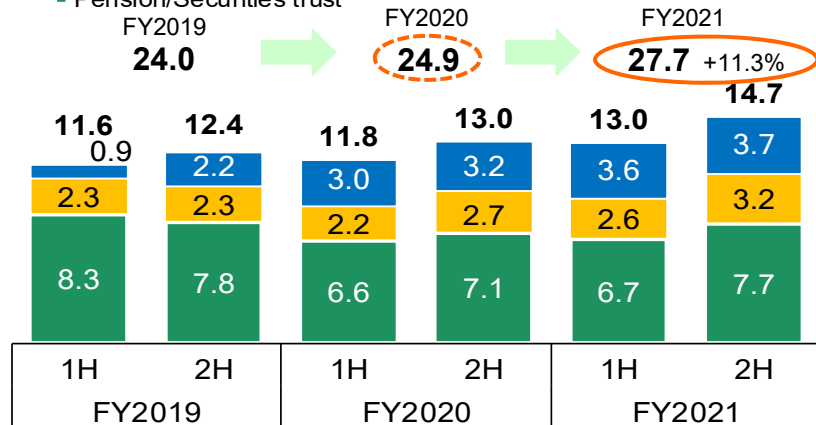
Major Fee Businesses(2) (Trust, Corporate Solution, Real Estate Business)

HD Consolidated

Trust-related business income

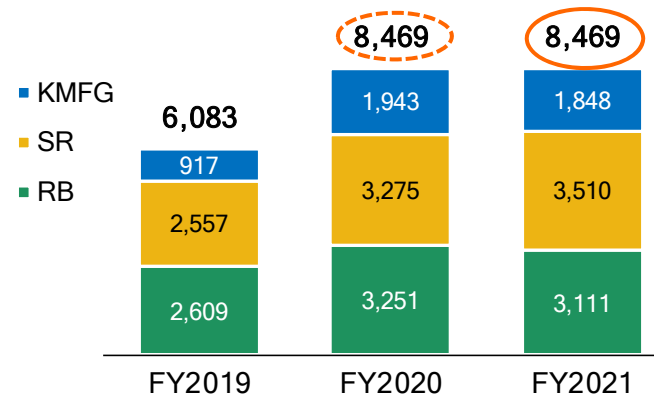
(JPY bn)

- Resona Asset Management
- Trust solution offered for asset and business succession
- Pension/Securities trust



- Expand business opportunities through providing group banks' customers with trust functions

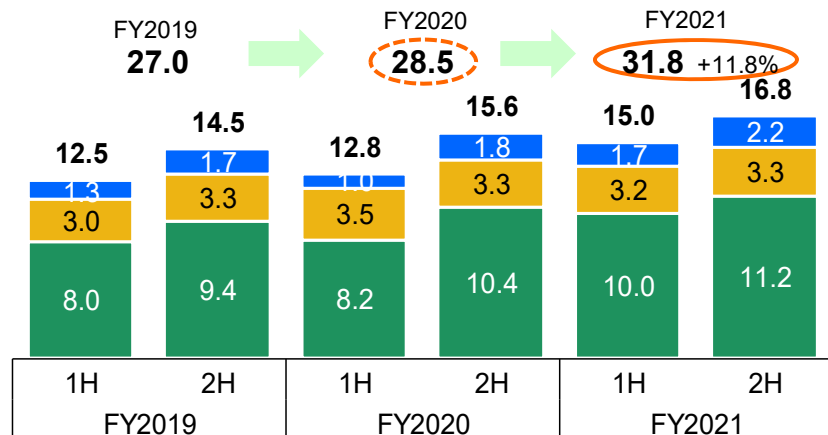
[Number of new asset succession-related contracts]



Corporate solutions business income

(JPY bn)

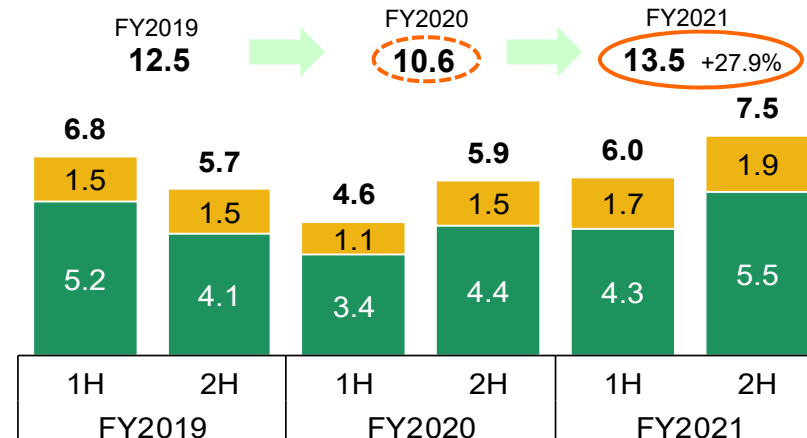
- M&A
- Private notes
- Commitment line, Syndicated loans, Covenants



Real estate business income*1

(JPY bn)

- Corporate
- Individual



*1. Excluding gains from investments in real estate funds

Credit Costs and NPL

HD Consolidated
Total of Group Banks

Credit costs

| (JPY bn) | FY2019 | FY2020 | FY2021 | FY2022 Plan |
|--|--------|--------|--------|----------------|
| | (a) | (b) | (c) | (d) |
| Net credit cost (HD consolidated) (1) | (22.9) | (57.4) | (58.7) | (38.0) |

| Net credit cost (Total of group banks) (2) | (18.8) | (52.3) | (61.2) | (31.0) |
|---|--------|--------|--------|--------|
| General reserve (3) | (4.7) | (15.9) | (7.2) | |
| Specific reserve and other items (4) | (14.0) | (36.3) | (53.9) | |
| New bankruptcy, downward migration (5) | (27.1) | (45.0) | (66.0) | |
| Collection/upward migration (6) | 13.1 | 8.7 | 12.0 | |

| Difference (1) - (2) (7) | (4.1) | (5.1) | 2.4 | (7.0) |
|---------------------------------|-------|-------|-------|-------|
| HL guarantee subsidiaries (8) | (2.3) | (0.5) | 6.5 | |
| Resona Card (9) | (2.1) | (1.5) | (1.4) | |

| <Credit cost ratio> | | (bps) | | | |
|---|--|-------|--------|--------|-------|
| HD consolidated* ¹ (10) | | (6.2) | (15.0) | (14.8) | (9.4) |
| Total of group banks* ² (11) | | (5.0) | (13.4) | (15.1) | (7.5) |

*(Note) Positive figures represent reversal gains

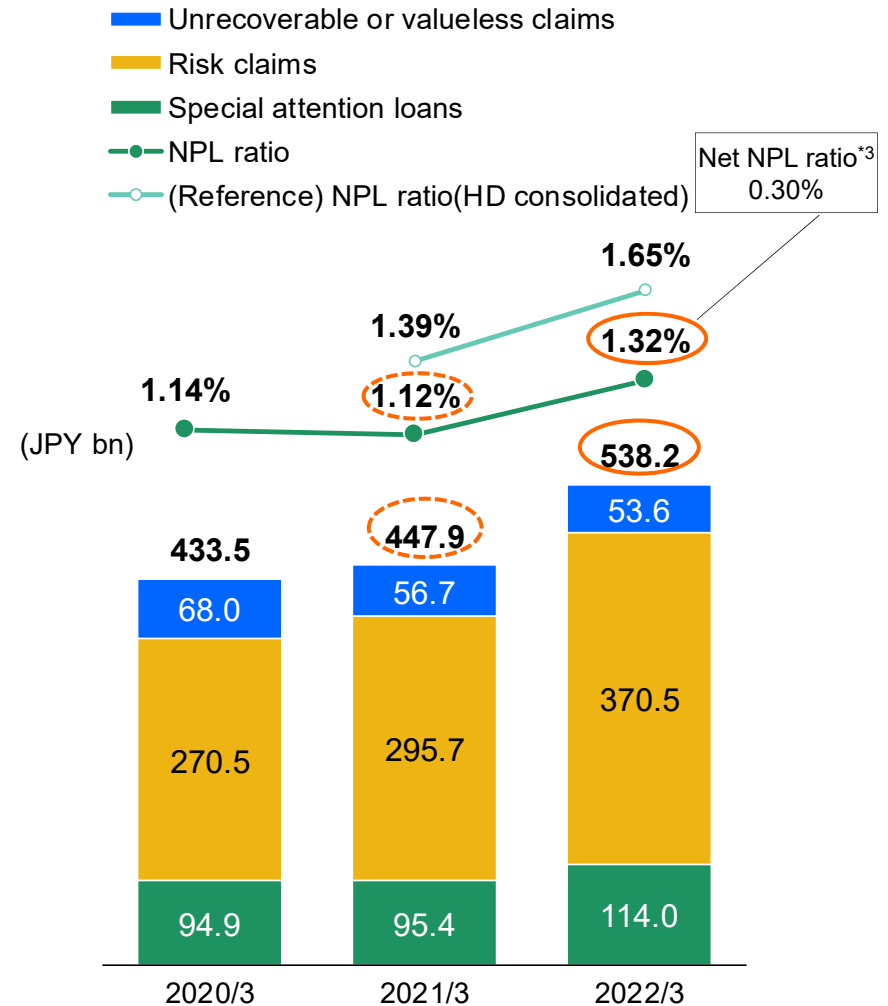
*1. Credit cost / (Loans and bills discounted + acceptances and guarantees)
(Simple average of the balances at the beginning and end of the term)

*2. Credit cost / total credits defined under the Financial Reconstruction Act
(Simple average of the balances at the beginning and end of the term)

*3. Net of collateral, guarantees and loan loss reserves

NPL balance and ratio (Total of group banks)

(Financial Reconstruction Act criteria)



Securities portfolio*1

| (JPY bn) | | 2020/3 | 2021/3 | 2022/3 | Unrealized gains/(losses) (d) |
|--|--|---------|---------|---------|----------------------------------|
| | | (a) | (b) | (c) | |
| Available-for-sale securities (1) | | 3,055.7 | 4,480.7 | 4,159.5 | 521.2 |
| Stocks (2) | | 336.9 | 325.2 | 305.9 | 586.3 |
| Bonds (3) | | 1,722.8 | 2,586.4 | 2,940.1 | (33.0) |
| JGBs (4) | | 459.6 | 925.7 | 1,137.3 | (24.4) |
| Average duration (years) (5) | | 14.8 | 13.1 | 9.3 | - |
| Basis point value (BPV) (6) | | (0.68) | (1.21) | (1.15) | - |
| Local government and corporate bonds (7) | | 1,263.1 | 1,660.6 | 1,802.8 | (8.5) |
| Other (8) | | 995.9 | 1,569.0 | 913.3 | (32.0) |
| Foreign bonds (9) | | 554.1 | 904.8 | 562.5 | (33.0) |
| Average duration (years) (10) | | 2.4 | 6.3 | 6.2 | - |
| Basis point value (BPV) (11) | | (0.00) | (0.51) | (0.26) | - |
| Investment trusts (Domestic) (12) | | 435.0 | 658.4 | 346.8 | (3.7) |
| Net unrealized gain (13) | | 420.7 | 615.3 | 521.2 | |
| Bonds held to maturity (14) | | 1,968.4 | 1,942.2 | 2,934.7 | (30.3) |
| JGBs (15) | | 1,144.2 | 1,035.6 | 1,856.1 | (26.3) |
| Net unrealized gain (16) | | 28.1 | 11.5 | (30.3) | |

■ **Unrealized gains/(losses) in 3 assets (4)+(9)+(12)**
 '20/3 +JPY(6.9) bn ⇒ '21/3 JPY(45.1) bn ⇒ '22/3 JPY(61.3) bn

■ **CLO: Zero**

Status of securities management

■ 4Q of FY2021 Initiatives to restore securities portfolio soundness

<Background>

- Unrealized losses have grown in step with a rapid rise in long-term U.S. interest rates
- Procurement costs are higher due to the upward revision of the U.S. fed funds rate

<Objectives>

- Gain flexibility in securities portfolio management for FY2022 and beyond while securing soundness in anticipation of a further rise in interest rates

<Specific Measure>

- Foreign bonds and other securities without substantial rationales for continued holding have been divested ahead of schedule
 ⇒ Recorded an approx. JPY55.0 bn loss on sale of securities in 4Q of FY2021

■ Policies for FY2022

- Decrease weighting toward foreign bonds and maintain a prudent approach for the time being with robust risk control and stronger focus on securing soundness
- In-house plans call for divesting an additional portion of foreign bonds, with the aim of further increasing the portfolio's resilience against rises in interest rates

*1. Acquisition cost basis. The presented figures include marketable securities only

Initiatives to reduction of policy-oriented stock holdings

Policy for holding policy-oriented stocks*1

- Since the capital enhancement with public funds, Resona Group has reduced the balance of the policy-oriented stocks to lessen the risk of price volatility. Our basic policy is to continue to reduce the balance of policy-oriented stocks.
- The Group determines whether to hold policy-oriented stocks by evaluating the risks and returns, including feasibility of the development of a trading relationship in a medium- to long-term. The Group may also sell stocks in consideration of the market situations, management and financial strategies, even though the Group considers appropriate for holding from the risk-return perspective.

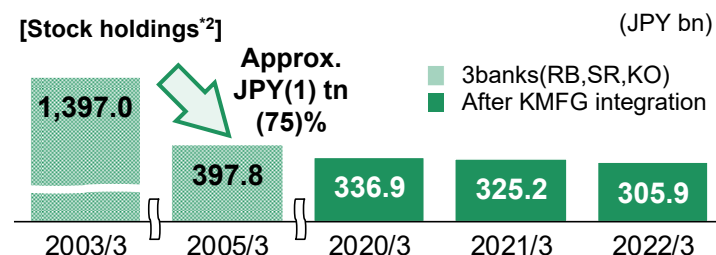
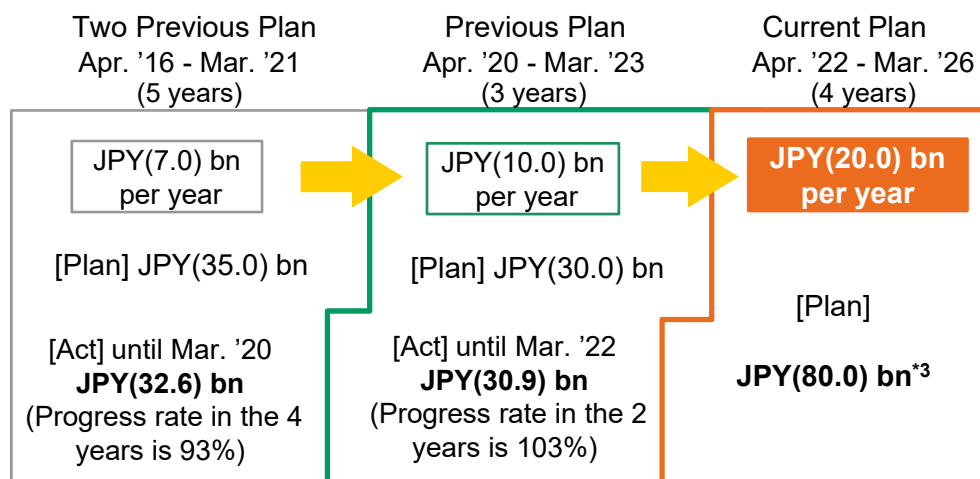
■ Balance of listed stocks disposed in FY2021

(acquisition cost basis): JPY19.3 bn,
 Net gain on sale: JPY45.6 bn (HD consolidated: JPY45.8 bn)
 Breakeven Nikkei average: Approx. 8,300 yen

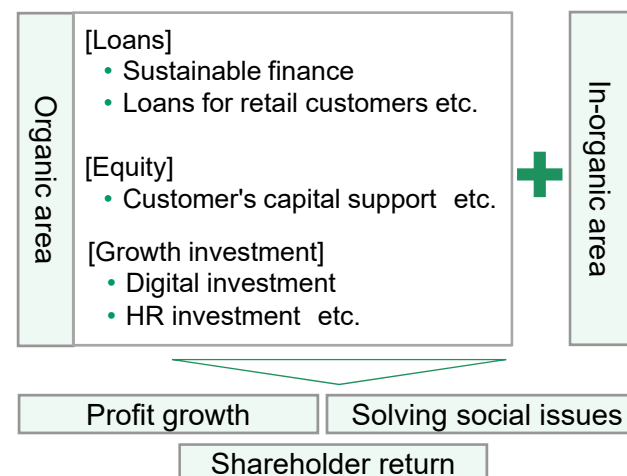
■ Released the new plan that doubled the pace of reduction

(May '22)

- Achieved the previous plan one year ahead of schedule



- Utilized in fields that contribute to solving social and customer issues



*1. Policy-oriented stocks are classified into (1) policy investment stocks and (2) strategic investment stocks, according to the purpose of holding.

Of these, (1) policy investment stocks are targeted for reduction of the balance. All listed shares held by group banks are (1) policy investment stocks

*2. Total of group banks, acquisition cost basis, marketable securities and policy investment stocks only

*3. Reference: Market value of about JPY250 bn (Estimated based on the market value of the policy-oriented stock as of Mar. '22)

Capital Adequacy Ratio

HD
Consolidated

- CAR (Domestic std.) and CET1 ratio (International std.) as of Mar. 31, 2022 were 11.82% and 13.43%, respectively, maintaining sound capital adequacy level

Domestic standard

| (JPY bn) | 2021/3 | 2022/3 | Change |
|--|---------------|---------------|---------------|
| Capital adequacy ratio (1) | 11.54% | 11.82% | +0.28% |
| Total capital (2) | 2,003.4 | 2,027.7 | +24.3 |
| Core Capital: instruments and reserves (3) | 2,076.3 | 2,103.1 | +26.8 |
| Stockholders' equity (4) | 1,836.1 | 2,018.9 | +182.7 |
| Adjusted non-controlling interests (5) | 170.9 | 7.8 | (163.0) |
| Reserves included in Core Capital (6) | 54.1 | 60.7 | +6.5 |
| Subordinated loans and bonds subject to transitional arrangement (7) | 43.5 | 34.7 | (8.7) |
| Core Capital: regulatory adjustments (8) | 72.8 | 75.3 | +2.4 |
| Risk weighted assets (9) | 17,351.9 | 17,150.2 | (201.7) |

- Change in total capital
 - Stockholders' equity +182.7 bn
 - Net income attributable to owners of parent +109.9 bn
 - Increase in capital surplus due to change in ownership interest of KMFG +184.5 bn
 - Share buyback* (58.5) bn
 - Dividends distributed (50.6) bn
- * (40.9) bn (released in May '21),
 (10.0) bn (released in Nov. '21),
 (7.6) bn (establishment of the Employee Stock Ownership Plan)

■ Group banks, Bank holding company

| Domestic standard | Resona (Consolidated) | Saitama Resona (Consolidated) | KMFG (Consolidated) |
|-------------------------------|--------------------------|-------------------------------------|------------------------|
| Capital adequacy ratio | 11.14% | 15.28% | 8.74% |

(Reference) International standard

| (JPY bn) | 2021/3 | 2022/3 | Change |
|--|---------------|---------------|----------------|
| Common Equity Tier1 capital ratio (10) | 13.31% | 13.43% | +0.12% |
| Excluding net unrealized gains on available-for-sale securities (11) | 10.81% | 11.26% | +0.45% |
| Tier1 capital ratio (12) | 13.50% | 13.45% | (0.05)% |
| Total capital ratio (13) | 14.14% | 13.81% | (0.33)% |
| Common Equity Tier1 capital (14) | 2,355.9 | 2,343.8 | (12.0) |
| Instruments and reserves (15) | 2,436.5 | 2,420.8 | (15.7) |
| Stockholders' equity (16) | 1,836.1 | 2,018.9 | +182.7 |
| Net unrealized gains on available-for-sale securities (17) | 442.9 | 378.5 | (64.3) |
| Adjusted non-controlling interests (18) | 143.4 | 3.6 | (139.8) |
| Regulatory adjustments (19) | 80.5 | 76.9 | (3.6) |
| Other Tier1 capital (20) | 32.8 | 2.6 | (30.2) |
| Tier1 capital (21) | 2,388.8 | 2,346.5 | (42.3) |
| Tier2 capital (22) | 114.2 | 62.3 | (51.9) |
| Total capital (Tier1+Tier2) (23) | 2,503.1 | 2,408.8 | (94.2) |
| Risk weighted assets (24) | 17,691.0 | 17,442.3 | (248.7) |

(Reference)

- Trial calculation based on the finalization of Basel 3
 CET1 ratio: Approx. 9.3%*
 (Excluding net unrealized gains on available-for-sale securities)

* Trial calculation which took into consideration the estimated increase in RWAs owing to the finalization of Basel 3 (SA and capital floor revisions) based on the actual CET1 ratio excluding net unrealized gains on available-for-sales securities as of Mar. 31, 2022 reported as (11) in the above table

Earnings Targets for FY2022

HD Consolidated
Total of Group Banks

HD consolidated

| (JPY bn) | | Full-year | YoY change |
|---|-----|-----------|------------|
| Net income attributable to owners of parent | (1) | 150.0 | +40.1 |
| KMFG consolidated | (2) | 20.0 | +3.0 |
| Difference | (3) | 14.5 | (3.9) |

Common DPS

| | | DPS | YoY change |
|-----------------------|-----|----------|------------|
| Common stock (annual) | (4) | 21.0 yen | - |
| Interim dividend | (5) | 10.5 yen | - |

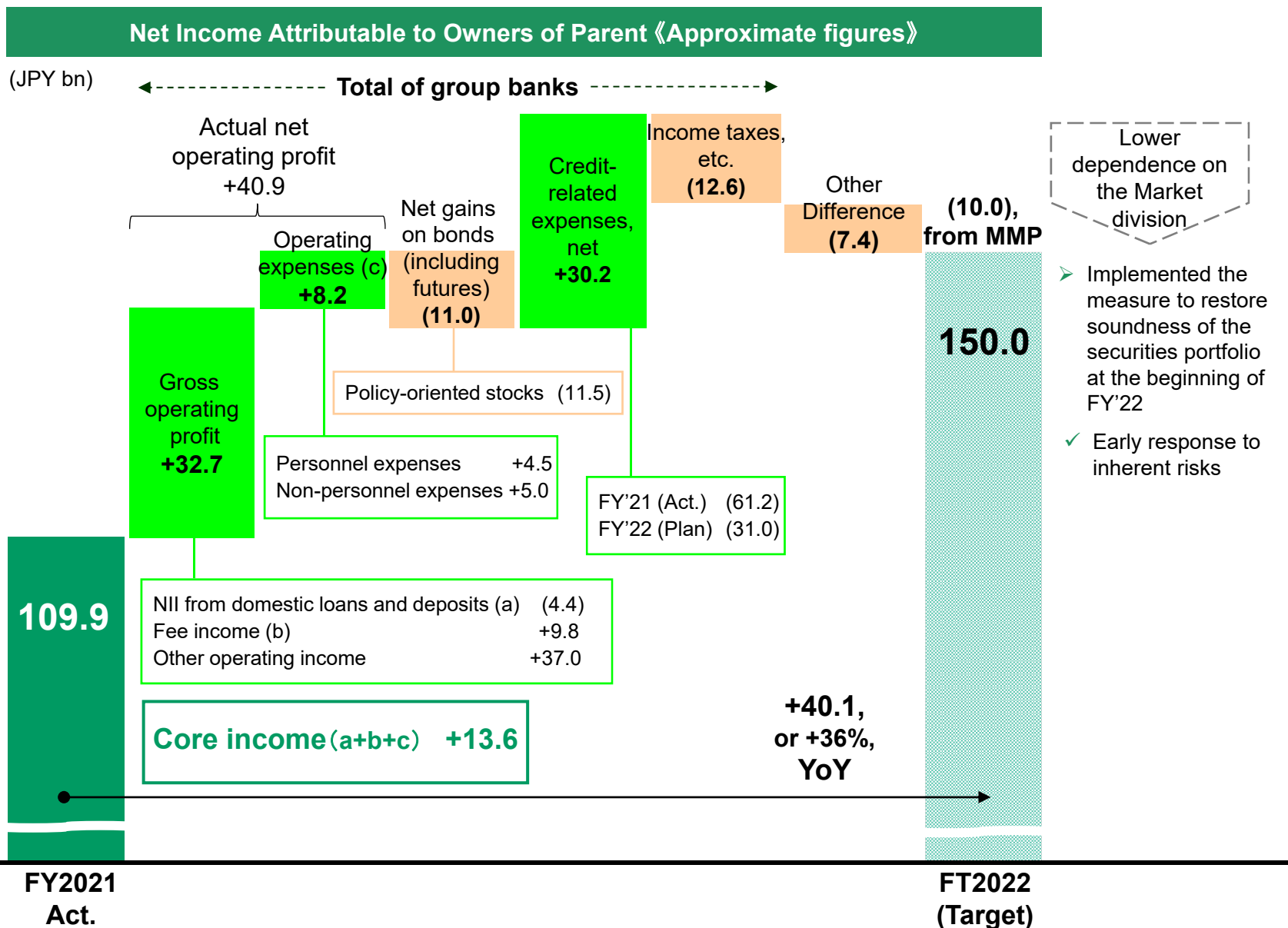
Total of group banks

| (JPY bn) | | Total of group banks | | Resona Bank | | Saitama Resona Bank | | KMFG (total of group banks) | |
|---|------|----------------------|------------|-------------|------------|---------------------|------------|--------------------------------|------------|
| | | Full-year | YoY change | Full-year | YoY change | Full-year | YoY change | Full-year | YoY change |
| Gross operating profit | (6) | 577.5 | +32.7 | 325.5 | +18.8 | 111.5 | +10.1 | 140.5 | +3.8 |
| Operating expenses | (7) | (381.5) | +8.2 | (205.5) | +6.9 | (74.0) | +1.8 | (102.0) | (0.7) |
| Actual net operating profit | (8) | 196.0 | +40.9 | 120.0 | +25.8 | 37.5 | +12.0 | 38.5 | +3.2 |
| Net gains on stocks (including equity derivatives) | (9) | 36.0 | (11.0) | 30.0 | (12.7) | 3.5 | +0.5 | 2.5 | +1.2 |
| Credit related expenses, net | (10) | (31.0) | +30.2 | (17.0) | +30.2 | (6.0) | (0.5) | (8.0) | +0.3 |
| Income before income taxes | (11) | 190.0 | +67.0 | 131.0 | +47.2 | 32.0 | +12.2 | 27.0 | +7.6 |
| Net income | (12) | 134.5 | +47.5 | 93.0 | +32.9 | 22.5 | +8.3 | 19.0 | +6.4 |
| Core income ^{*1} | (13) | 121.5 | +13.6 | | | | | | |

*1. Net interest income from domestic loans and deposits + Fee income + Operating expenses

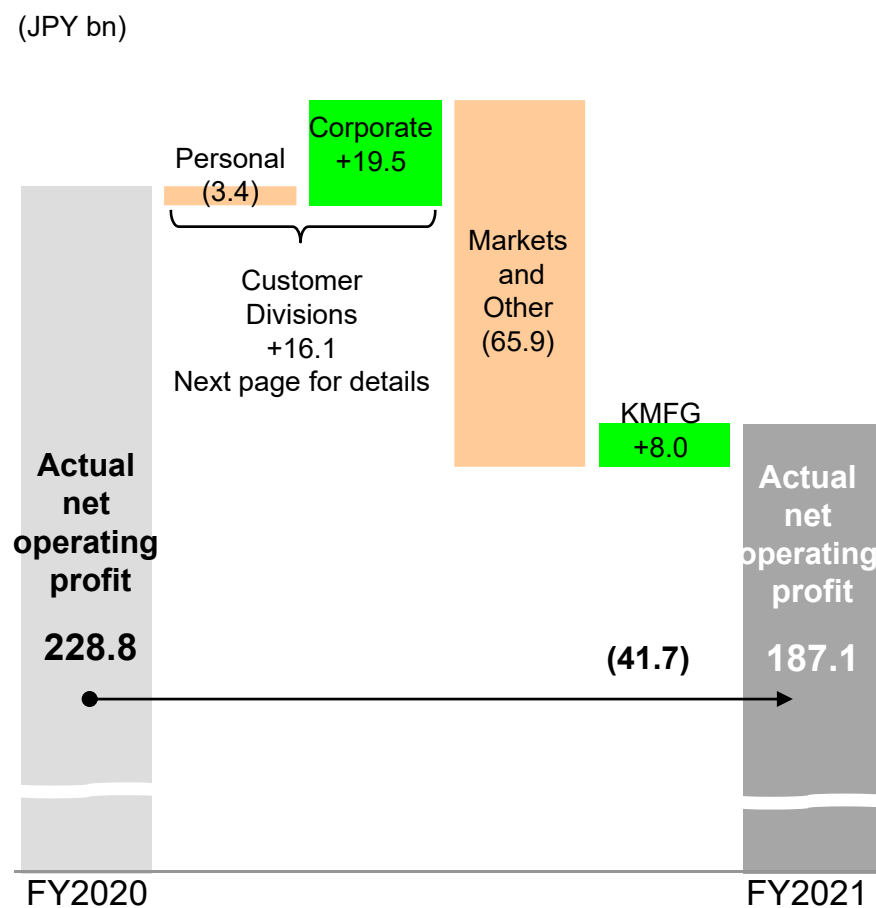
(Reference) Gap Analysis : FY2022 Target vs FY2021 Results

HD
Consolidated



(Reference) Outline of Financial Results of Each Segment

| (JPY bn) | | FY2021 | YoY Change |
|---------------------------|----------------------------------|---------|------------|
| Customer Divisions | Gross operating profit (1) | 462.6 | +20.7 |
| | Operating expense (2) | (304.1) | (4.5) |
| | Actual net operating profit (3) | 158.5 | +16.1 |
| Personal Banking | Gross operating profit (4) | 179.6 | (2.4) |
| | Operating expense (5) | (154.6) | (0.9) |
| | Actual net operating profit (6) | 25.0 | (3.4) |
| Corporate Banking | Gross operating profit (7) | 282.9 | +23.1 |
| | Operating expense (8) | (149.5) | (3.6) |
| | Actual net operating profit (9) | 133.5 | +19.5 |
| Markets and Other | Gross operating profit (10) | (6.3) | (65.3) |
| | Operating expense (11) | (7.0) | (0.5) |
| | Actual net operating profit (12) | (12.9) | (65.9) |
| KMFG | Gross operating profit (13) | 146.6 | +3.6 |
| | Operating expense (14) | (105.1) | +4.3 |
| | Actual net operating profit (15) | 41.5 | +8.0 |
| Total | Gross operating profit (16) | 602.9 | (40.9) |
| | Operating expense (17) | (416.3) | (0.8) |
| | Actual net operating profit (18) | 187.1 | (41.7) |



Definition of management accounting

1. “Customer Divisions” and “Markets and Other” segment refer to the HD Consolidated subsidiaries, except KMFG consolidated subsidiaries.
2. Gross operating profit of “Markets” segment includes a part of net gains/losses on stocks. “Other” segment refers to the divisions in charge of management and business administration.

(Reference) Outline of Financial Results of Customer Divisions

HD Consolidated
(exclude KMFG)

Personal Banking Segment

Corporate Banking Segment

Actual net operating profit : Down JPY3.4 bn, YoY

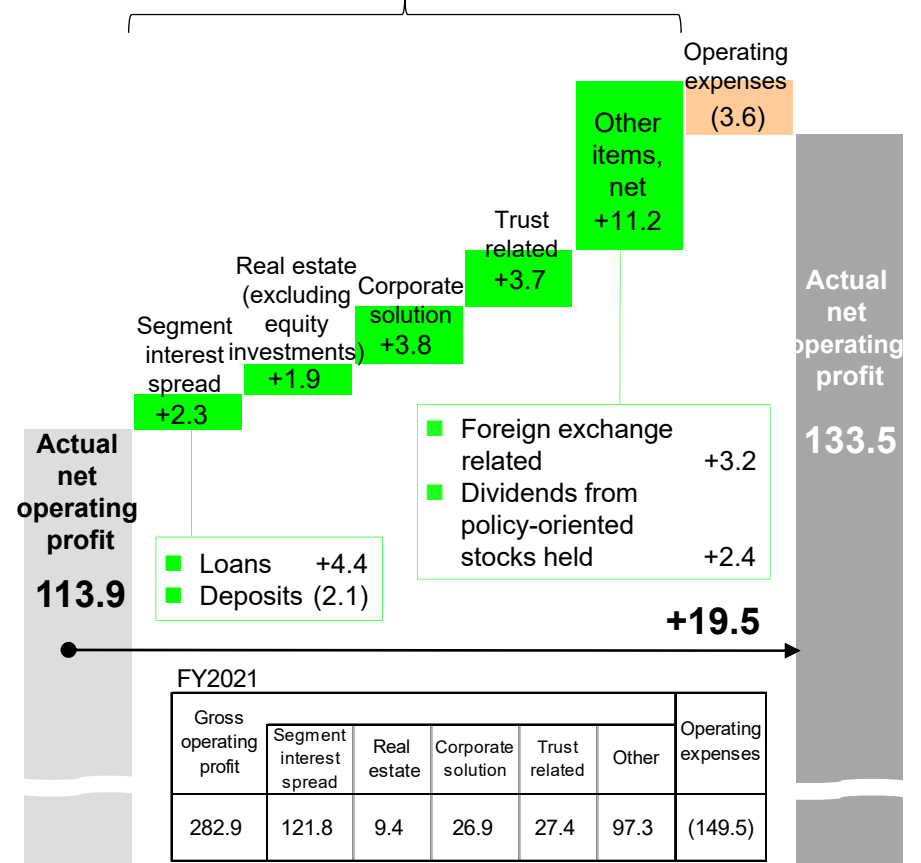
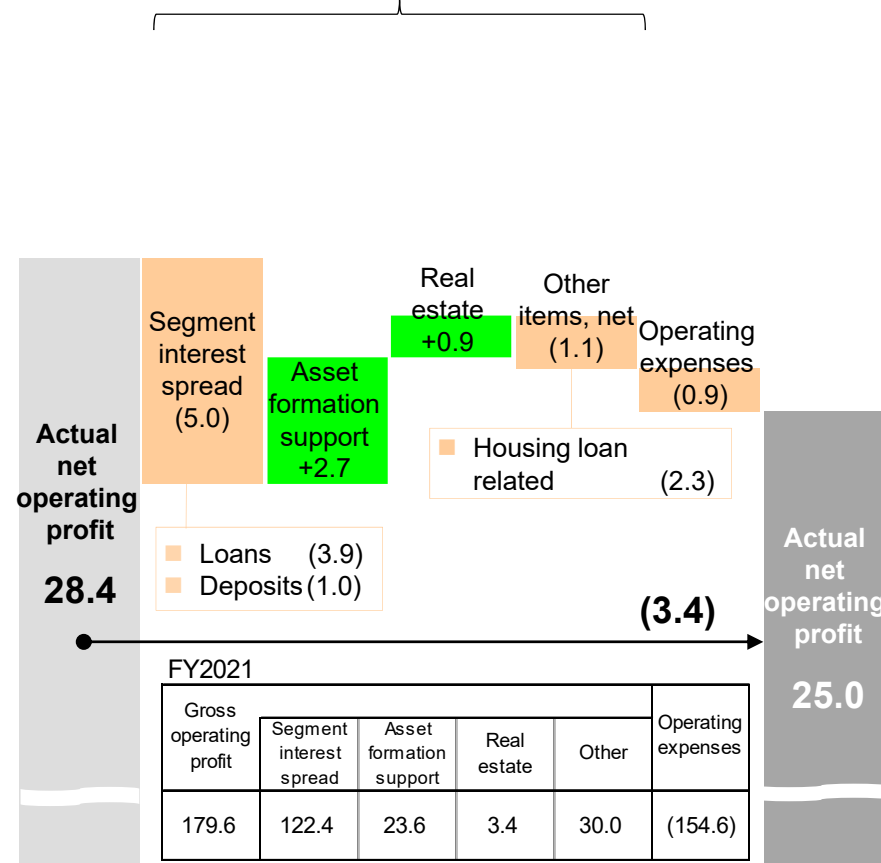
Actual net operating profit : Up JPY19.5 bn, YoY

(JPY bn)

Gross operating profit (2.4)

(JPY bn)

Gross operating profit +23.1



FY2020

FY2021

FY2020

FY2021

(Reference)

Investment in Human Resources Capable of Supporting Sustainable Growth

Developing a personnel system designed to empower diverse human resources to achieve success

2008 : Incorporated the concept of **equal pay for equal work**, taking a pioneering approach to empower diverse individuals to achieve success










2019 : Instituted a post-retirement **reemployment system in every job category for those aged 70 or younger**

2021 : Introduced a new personnel system

⇒ **Began to offer an option of delayed retirement** (up to age 65) , **Multi-path personnel system** (19 distinct job categories)

Accelerating companywide human resource development efforts

- Upon the introduction of the new personnel system, the pace of efforts to develop human resources sped up further in line with the shared slogan “people grow at Resona.”
- Developing a structure to provide comprehensive career development assistance to every employee in their pursuit of personal career goals

| Want to learn about available career options | | | Want to seek consultation on my career | | | Want to realize my career goals | | |
|---|--|---|--|--|--|---|---|---|
| Career Guidebook  | Videos showcasing possible career paths  | Career College  | Support extended by business unit managers  | Career advisors  | Training sessions, seminars, etc.  | Assistance for self-motivated learning  | Training systems by course  | Trainee system  |

Results of training and education programs

- In FY2021, training programs for leadership and career development were prioritized and enhanced
- Strove to help employees gain specialist skills by developing an environment supportive of individual learning while offering hybrid training programs (a combination of face-to-face and online sessions)

| | | *Sum of HD, RB and SR | | FY2020 | | FY2021 | |
|------------------------|---|---|------------------------------------|---|------------------------------------|--------|--|
| Item | Example of subjects | Cumulative number of individuals who completed programs | Overall hours of training provided | Cumulative number of individuals who completed programs | Overall hours of training provided | | |
| Overall | All training sessions except for in-house e-learning programs | 15,405 | 157 thousand hours | 22,353 | 208 thousand hours | | |
| Leadership development | Training for individuals newly appointed as departmental or branch managers, etc. | 2,492 | 25 thousand hours | 2,856 | 27 thousand hours | | |
| Career development | Career design seminars, etc. | 1,626 | 9 thousand hours | 2,929 | 20 thousand hours | | |
| Specialist skills | Extending credit, handling of financial instruments, etc. | 9,744 | 110 thousand hours | 14,847 | 151 thousand hours | | |

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- Abbreviations and definitions of the figures presented in this material are as follows:

[HD] Resona Holdings, [RB] Resona Bank, [SR] Saitama Resona Bank,
[KMFG] Kansai Mirai Financial Group, [KMB] Kansai Mirai Bank*, [MB] Minato Bank
* [KU] Kansai Urban Banking Corporation and [KO] Kinki Osaka Bank merged on April 1, 2019

Negative figures represent items that would reduce net income.

Figures include data for internal administration purpose.

The forward-looking statements contained in this material may be subject to material change due to the following factors. These factors may include changes in the level of stock price in Japan, any change related to the government's and central bank's policies, laws, business practices and their interpretation, emergence of new corporate bankruptcies, changes in the economic environment in Japan and abroad and any other factors which are beyond control of the Resona Group.

These forward-looking statements are not intended to provide any guarantees of the Group's future performance. Please also note that the actual performance may differ from these statements.