



Presentation on Business Results
of FY 3/2022
(April 1, 2021 to March 31, 2022)

May 12, 2022

SANKYO CO., LTD.

Prime Market of the TSE #6417

Contents

➤ Overview of Financial Results	P3
Overview of Business	P11
FY 3/2023 Forecast	P18
Appendix	P34

- ✓ Substantial increases in both net sales and profits compared with the same period of the previous year due to increases in the sales volume of pachinko machines and pachislot machines.
- ✓ The two major pachinko titles led the favorable performance.

Consolidated Financial Results

Net Sales	84,857	million yen	YoY	+46.0 %
Operating Income	21,357	million yen		+224.2 %
Net Income attributable to owners of parent	18,466	million yen		+221.2 %
Net Income per share	305.06	yen		+211.09 yen

Pachinko Machines Business

Net Sales	71,860	million yen	YoY	+37.4 %
Operating Income	24,142	million yen		+86.9 %
Sales of Unit	164,590	unit		+30.0 %

Pachislot Machines Business

Net Sales	8,891	million yen	YoY	+194.2 %
Operating Income	1,185	million yen		+3,075 million yen
Sales of Unit	22,433	unit		+192.1 %

Pachinko Pachislot Market

- ✓ Support by replacement demand for machines compliant with the new regulations, despite a challenging market environment due to the COVID-19 pandemic and semiconductor shortages.
- ✓ The sales volume of pachinko machines was buoyant, because new regulation machines have been entrenched.
- ✓ The pachislot machines market remained challenging but the sales volume recovered as replacement progressed, centering on successor models of popular series.
- ✓ Completion of the transition to machines compliant with the new regulations led to a further decrease in the number of parlors.

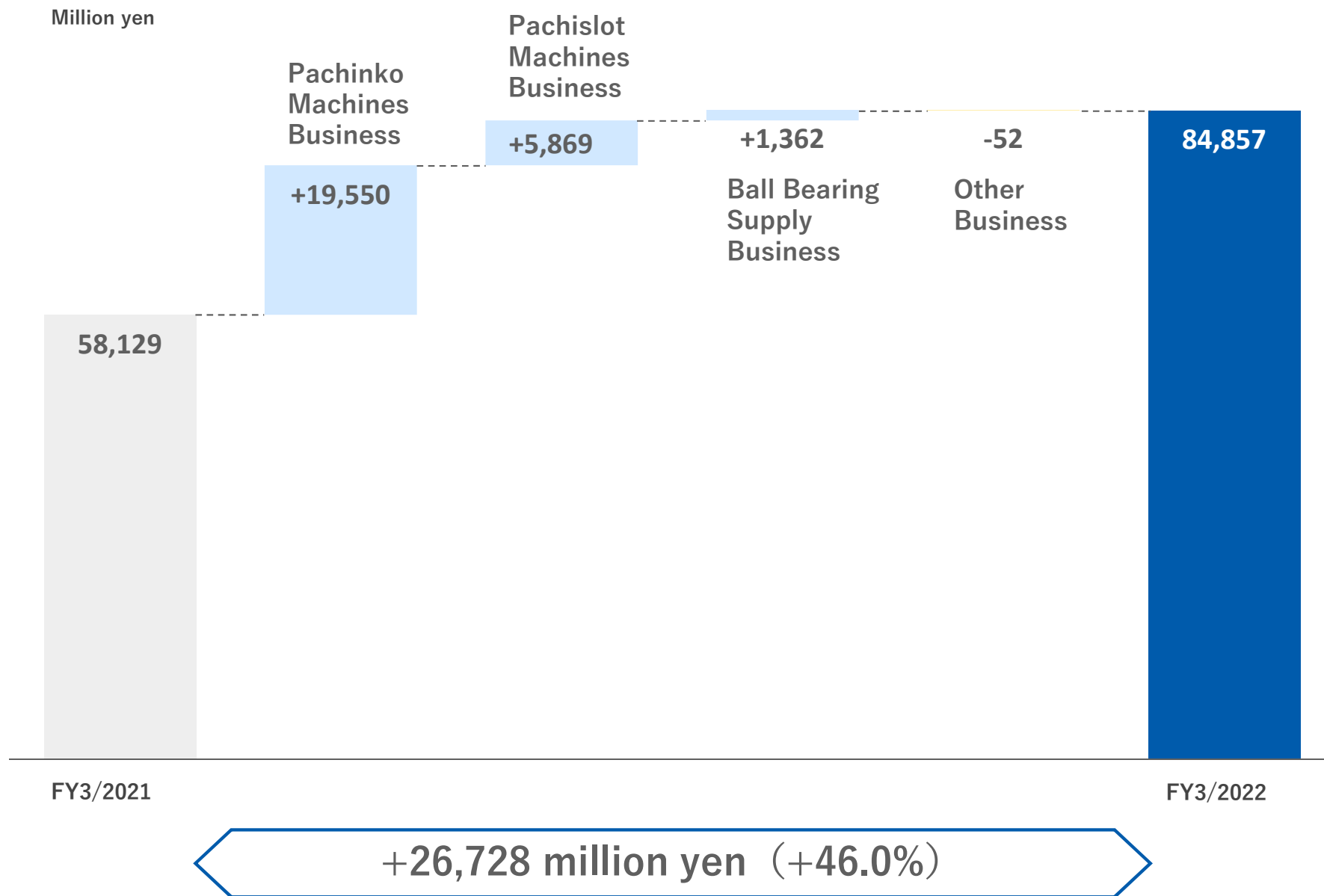
SANKYO Group

- Number of New Titles of Pachinko machine released, except for reused models : Seven
- Number of New Titles of Pachislot machine released : Three
- ✓ Major titles, “Fever Mobile Suit Gundam Unicorn”, and “NEON GENESIS EVANGELION – Roar for tomorrow-”, gained the enthusiastic support of players, and they contributed significantly to the enhancement of the Group’s brand power.
- ✓ We strove to capture demand for replacement with machines compliant with the new regulations by offering diverse products.

Summary of Financial Results

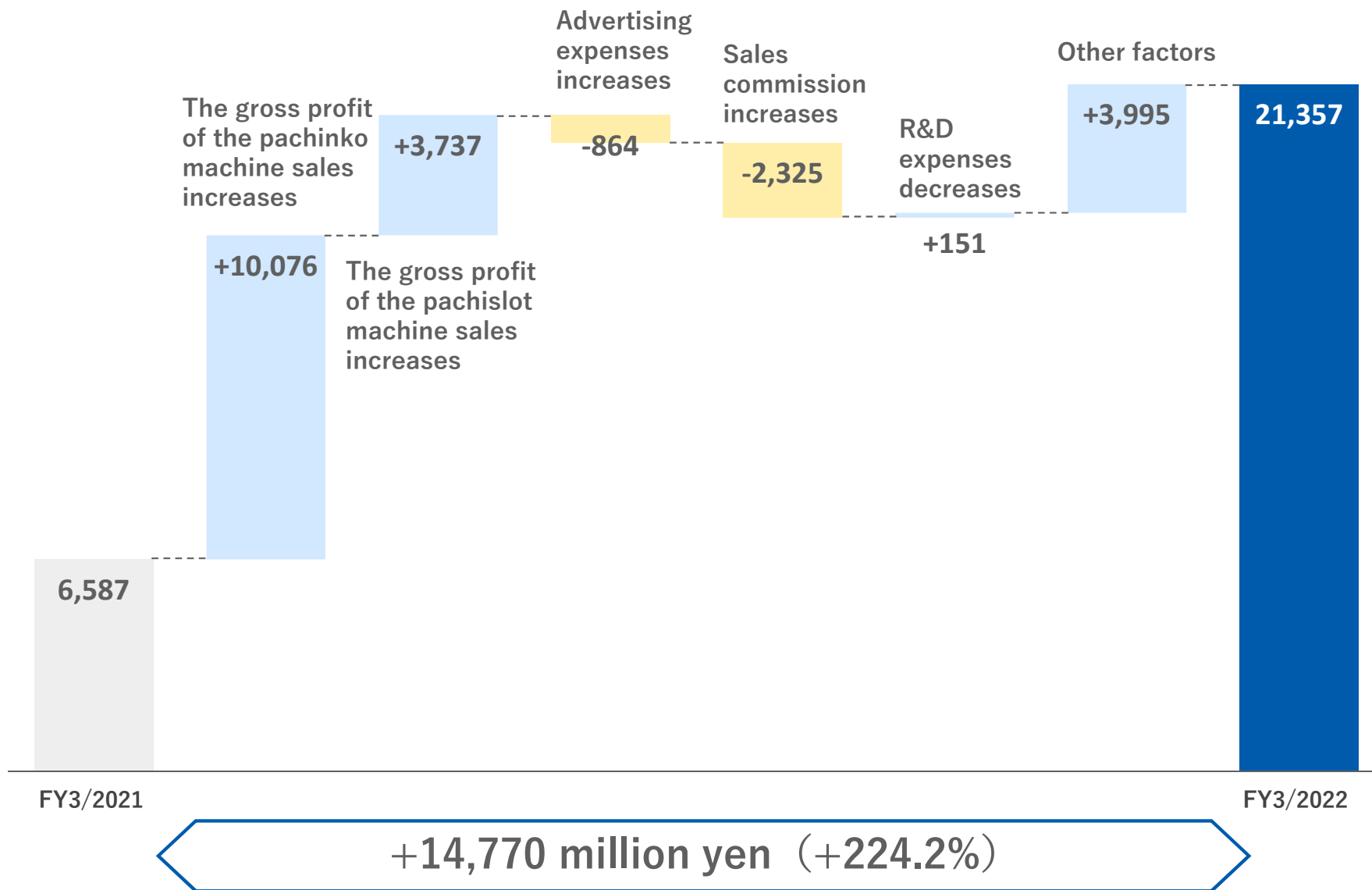
million yen	FY 3/2021	FY 3/2022	YoY	
Net Sales	58,129	84,857	+26,728	+46.0%
Pachinko Machines Business	52,310	71,860	+19,550	+37.4%
Pachislot Machines Business	3,022	8,891	+5,869	+194.2%
Cost of Sales	27,403	37,037	+9,634	+35.2%
Gross Profit	30,726	47,819	+17,093	+55.6%
Percentage	52.9%	56.4%	+3.5pt	
SG & A Expenses	24,138	26,462	+2,324	+9.6%
Operating Income	6,587	21,357	+14,770	+224.2%
Percentage	11.3%	25.2%	+13.8pt	
Pachinko Machines Business	12,916	24,142	+11,226	+86.9%
Pachislot Machines Business	(1,890)	1,185	+3,075	
Recurring Income	7,488	22,257	+14,769	+197.2%
Net Income attributable to owners of parent	5,749	18,466	+12,717	+221.2%

Factors of Change in Consolidated Net Sales



Factors of Change in Consolidated Operating Income

Million yen



Costs and Expenses

million yen	FY 3/2021	FY 3/2022	YoY	
SG & A Expenses	24,138	26,462	+2,324	+9.6%
Advertising Expenses	871	1,735	+864	+99.2%
Sales Commission	2,172	4,497	+2,325	+107.0%
R&D Expenses	12,133	11,982	-151	-1.2%
Salaries & Wages	2,937	2,678	-259	-8.8%
Depreciation & Amortization	2,398	2,113	-285	-11.9%
Capital Expenditure	1,710	1,875	+165	+9.6%

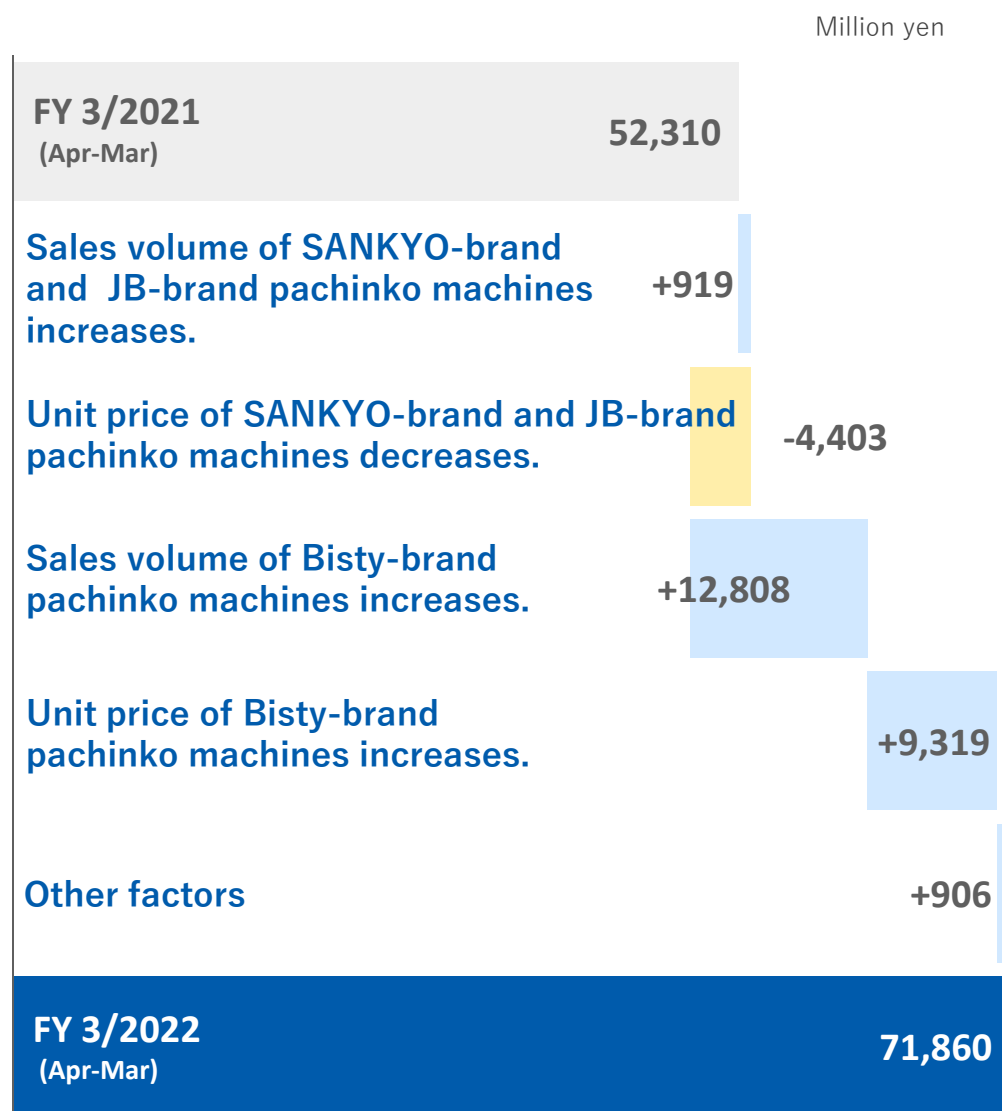
Summary of Balance Sheet

million yen	As of 31-Mar-21	As of 31-Mar-22	YoY	Factors of Change
Total current assets	243,343	264,859	+21,516	
Quick assets	234,738	250,241	+15,503	Increase in cash and deposits and notes and accounts receivable-trade
Inventories	4,269	7,820	+3,551	
Total fixed assets	48,761	44,353	-4,408	
Investment securities	15,599	13,288	-2,311	Sales of a portion of the investment securities
Total assets	292,104	309,213	+17,109	
Total current liabilities	14,815	30,946	+16,131	Increases in notes and accounts payable-trade
Total long-term liabilities	8,401	8,147	-254	
Total liabilities	23,216	39,093	+15,877	
Total net assets	268,887	270,120	+1,233	Deduction of cash dividends paid and purchase of treasury stock and addition of net income
Total liabilities and total net assets	292,104	309,213	+17,109	

Contents

Overview of Financial Results	P3
➤ Overview of Business	P11
FY 3/2023 Forecast	P18
Appendix	P34

Factors of Change in Net sales



Data

million yen	FY 3/2021	FY 3/2022	YoY
Net Sales	52,310	71,860	+19,550
Operating Income	12,916	24,142	+11,226
Percentage	24.7%	33.6%	
units			
Machines sales	126,565	164,590	+38,025
SANKYO+JB	94,019	96,272	+2,253
Frame	73,416	64,653	-8,763
Gauge	20,603	31,619	+11,016
Bisty	32,546	68,318	+35,772
Frame	17,985	61,583	+43,598
Gauge	14,561	6,735	-7,826

+19,550

Pachinko Machines Business

New Title
x 7

Reused
Models



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©創通・サンライズ



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©カラー ©カラー / Project Eva. ©Bisty

1Q

2Q

3Q

4Q

SANKYO
Fever Valvrave the Liberator 2

JB
Fever Powerful

SANKYO
Fever Golgo13 Shippu
Machine Gun ver.

Bisty
Fever Star Blazers: Space
BattleShip Yamato 2202

SANKYO
Fever Mobile Suit Gundam Unicorn

Bisty
CODE GEASS Lelouch of the Rebellion
Light middle ver.

SANKYO
Fever Macross Frontier 4

JB
J-RUSH 5

Bisty
NEON GENESIS EVANGELION
-Roar for tomorrow-

SANKYO
Fever Tiger Mask W
Light ver.

SANKYO
Fever Symphogear 2
Light / Light middle ver.

SANKYO
Fever Golgo13
Light ver.

SANKYO
Fever Valvrave the Liberator 2
Light / Light middle ver.

Bisty
CODE GEASS Lelouch of the
Rebellion Light ver.

**Sales of
Unit** 22,300 units

38,440 units

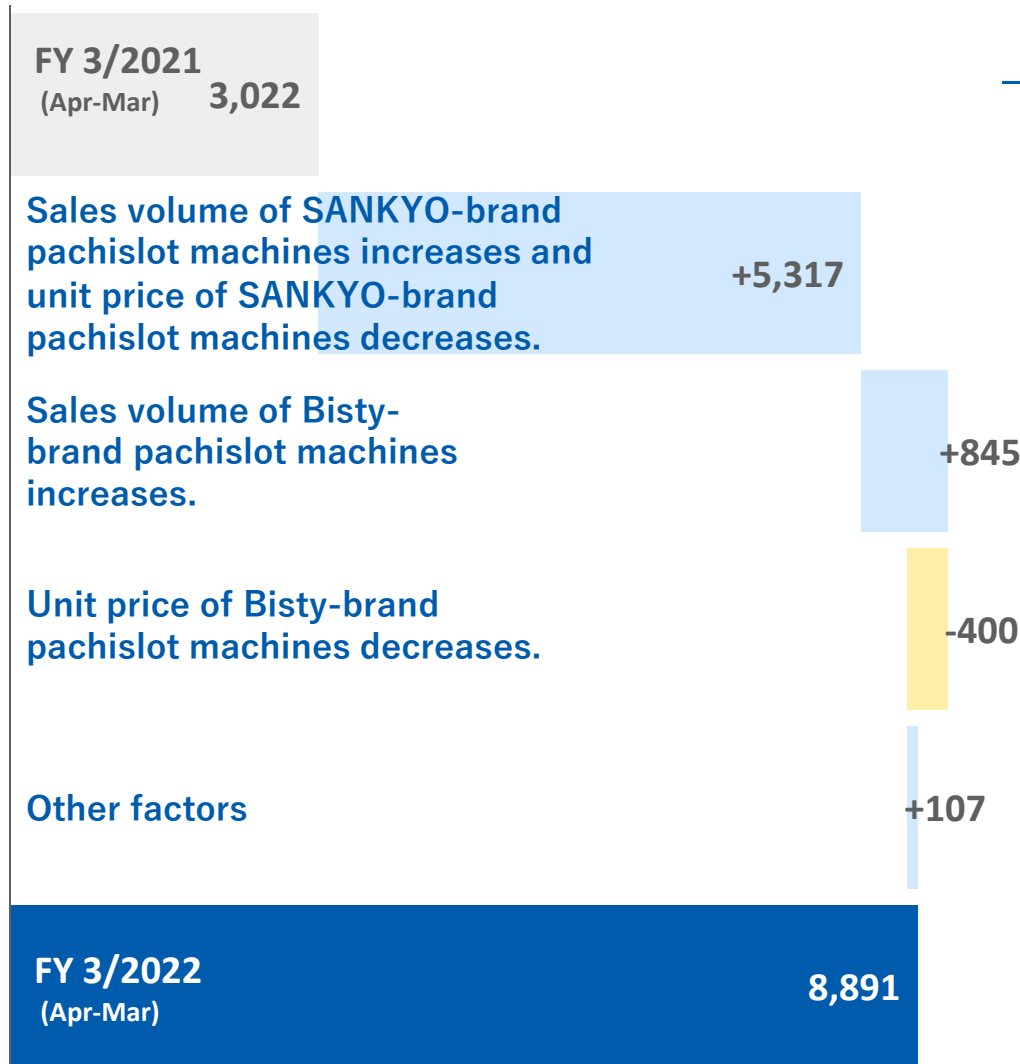
77,754 units

26,096 units

Total 164,590 units

Factors of Change in Net sales

Million yen



Data

million yen	FY 3/2021	FY 3/2022	YoY
Net Sales	3,022	8,891	+5,869
Operating Income	(1,890)	1,185	+3,075
Percentage	(62.5%)	13.3%	
units			
Machines sales	7,679	22,433	+14,754
SANKYO	3	12,410	+12,407
Bisty	7,676	10,023	+2,347

+5,869

Pachislot Machines Business



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1Q



©Project シンフォギア ©Project シンフォギアGX

2Q

3Q



©カラー ©カラー/Project Eva.

4Q

New Title
x 3

SANKYO
Pachislot Macross DELTA

SANKYO
Pachislot Symphogear
"Yuki no Uta"

Bisty
NEON GENESIS EVANGELION
-Resonance of souls-

Sales of
Unit

2,367 units

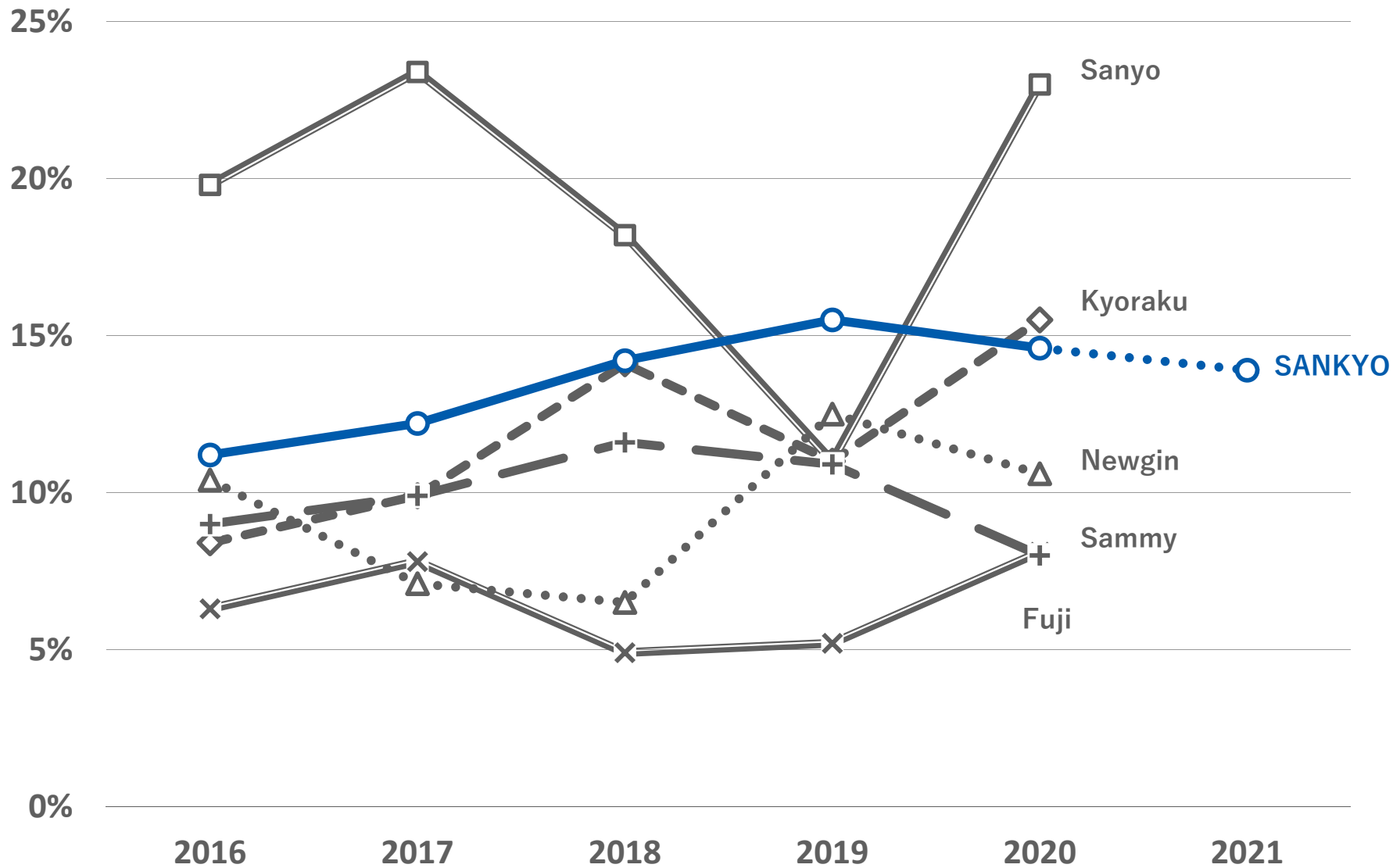
17 units

10,224 units

9,825 units

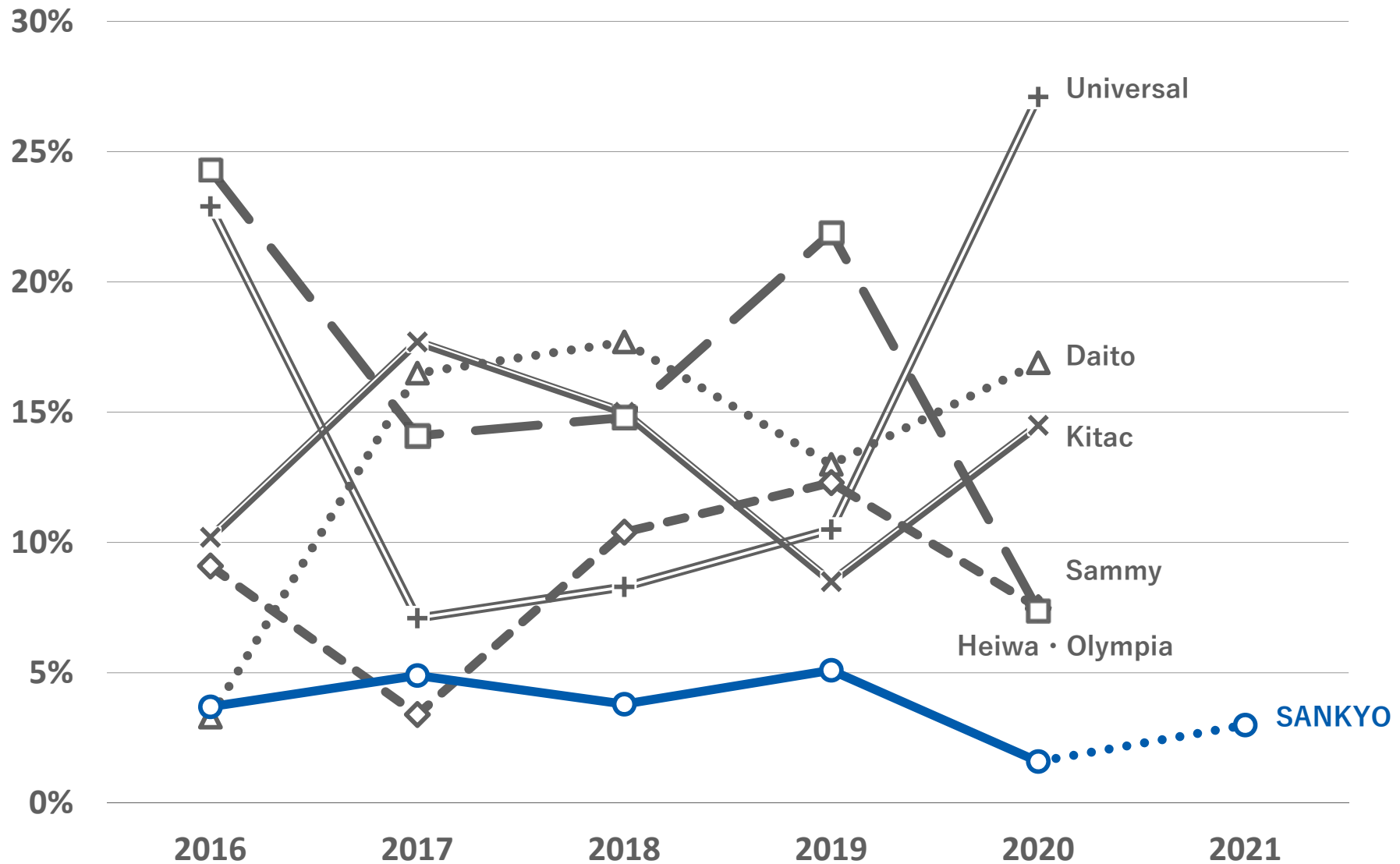
Total 22,433 units

Pachinko Machines Market Share (unit basis)



Source: Yano Research Institute
 ※2021 : Estimate of SANKYO

Pachislot Machines Market Share (unit basis)

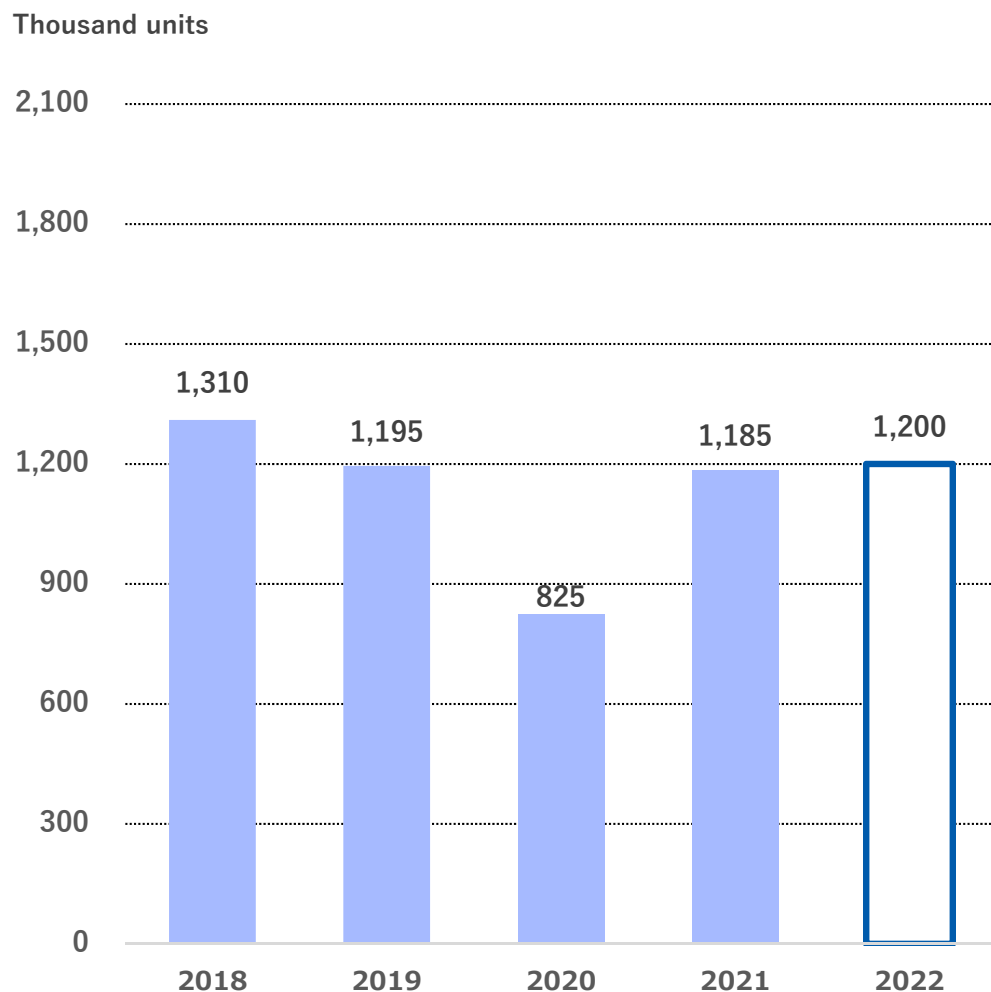


Source: Yano Research Institute
 ※2021 : Estimate of SANKYO

Contents

Overview of Financial Results	P3
Overview of Business	P11
➤ FY 3/2023 Forecast	P18
Appendix	P34

Sales Volume



※ Estimates of SANKYO

Sales volume forecast FY3/2023 : **1,200** thousand units

(April 1, 2022 to March 31, 2023)

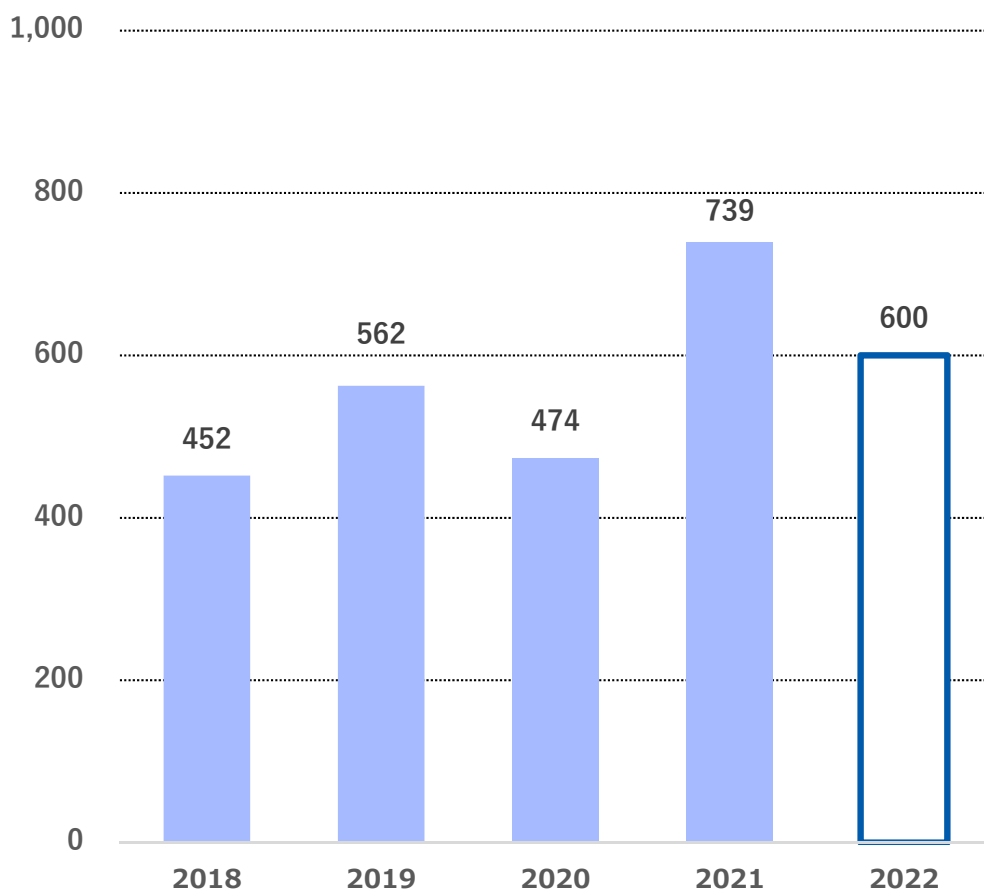
Total number of units sold FY3/2022 : **1,180** thousand units YoY Approx.+43%

(April 1, 2021 to March 31, 2022) (10 titles sold 30,000 units or more.)

- ✓ Total sales volume of FY 3/2022 restored the level before the COVID-19 pandemic.
 - Supported by a certain level of replacement demand for machines compliant with the new regulations.
 - The sales volume of pachinko machines was buoyant, because there were continuous release of hit products and new regulation machines have been entrenched.
- ✓ It is assumed the total sales volume of FY 3/2023 will be the level of the previous year.
 - Despite a temporary decrease in demand as replacement demand ran its course, sales volume is expected to remain buoyant because of relatively strong machine utilization.

Sales Volume

Thousand units



Source: Yano Research Institute ※2021・2022 : Estimate of SANKYO

Sales volume forecast FY3/2023 : **600** thousand units

(April 1, 2022 to March 31, 2023)

Total number of units sold FY3/2022 : **740** thousand units YoY Approx.+56%

(April 1, 2021 to March 31, 2022) (7 titles sold 20,000 units or more.)

- ✓ Total sales volume of FY 3/2022 exceeded the level before the COVID-19 pandemic.
 - Support by replacement demand despite a challenging market environment with no signs of improvement in machine utilization
 - The center of replacement demand for machines with the new regulation was successor series models with high installation shares.
- ✓ In FY 3/2023, there are expectations of an upturn in the second half.
 - Expected to be challenging at first because of a dip in sales volume following the end of replacement demand and in view of parlor operators' continued unwillingness to purchase new machines until #6.5 models debut.
 - Demand is expected to gain renewed impetus in the second half of the year with the launch of #6.5 models, which will offer enriched gaming performance and are highly anticipated by the market.

- ✓ Year-on-year increases in sales and profits are forecast due to increases in the sales volume of pachinko machines and pachislot machines.
- ✓ The Company will fully leverage the Group's brand power that has been enhanced in recent years to aim to increase market share.

Consolidated Financial Results

Net Sales	110,000	million yen	YoY	+29.6 %
Operating Income	29,000	million yen		+35.8 %
Net Income attributable to owners of parent	20,000	million yen		+8.3 %
Net Income per share	344.47	yen		+39.41 yen

Pachinko Machines Business

Net Sales	93,400	million yen	YoY	+30.0 %
Operating Income	31,900	million yen		+32.1 %
Sales of Unit	210,000	unit		+27.6 %

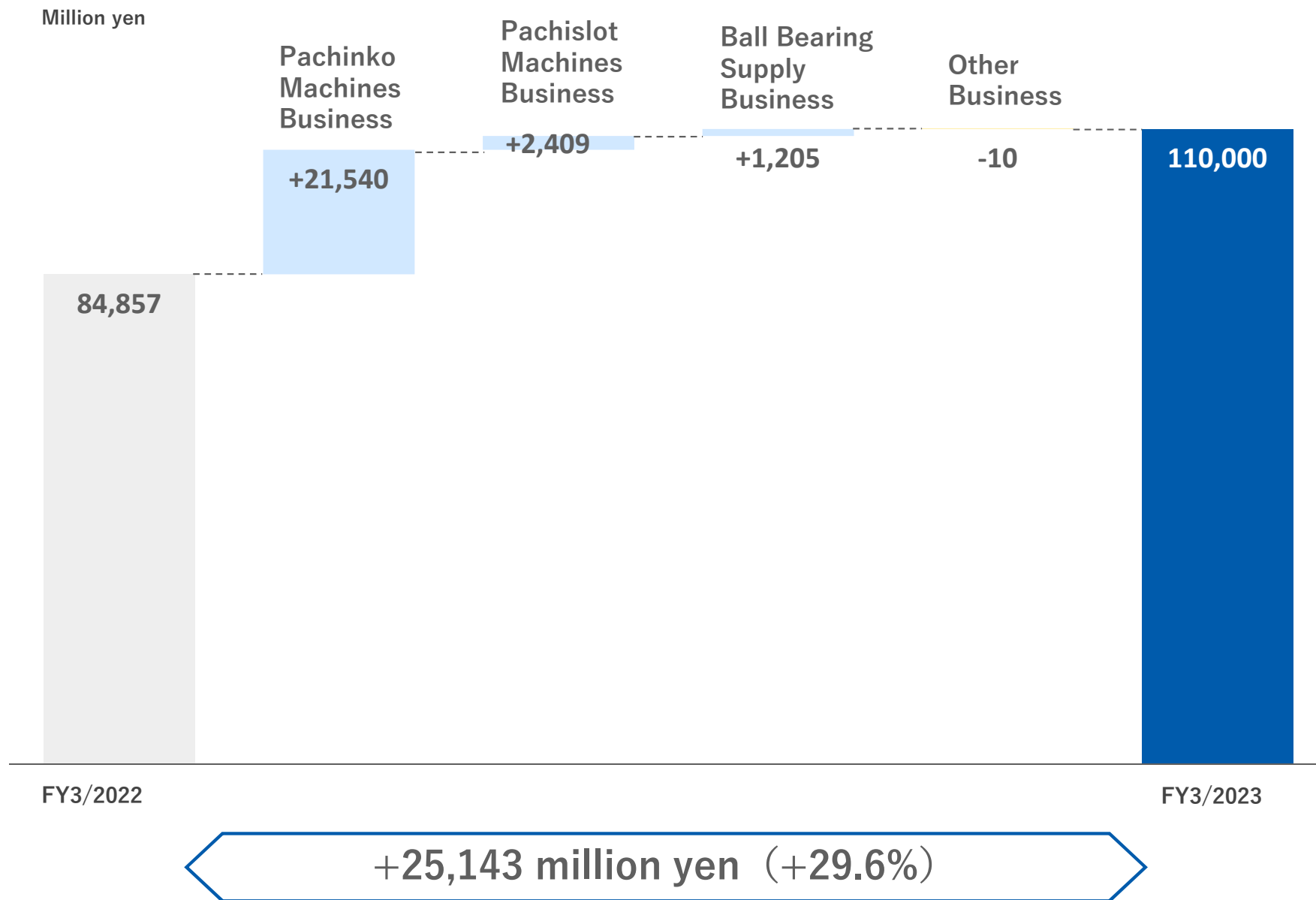
Pachislot Machines Business

Net Sales	11,300	million yen	YoY	+27.1 %
Operating Income	1,900	million yen		+60.3 %
Sales of Unit	30,000	unit		+33.7 %

Summary of Financial Forecasts

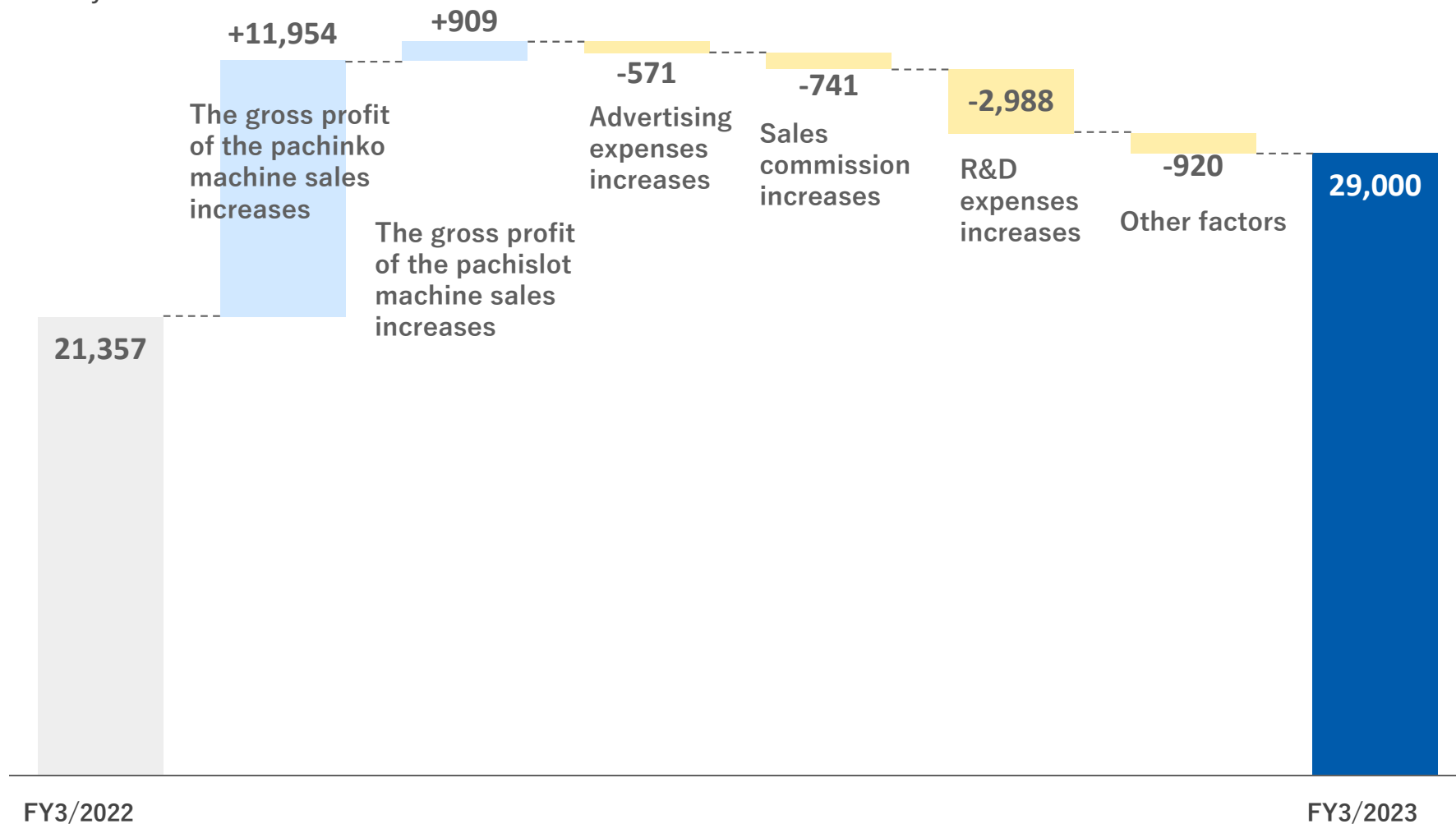
million yen	FY 3/2021	FY 3/2022 Forecast	YoY	
Net Sales	84,857	110,000	+25,143	+29.6%
Pachinko Machines Business	71,860	93,400	+21,540	+30.0%
Pachislot Machines Business	8,891	11,300	+2,409	+27.1%
Cost of Sales	37,037	48,800	+11,763	+31.8%
Gross Profit	47,819	61,200	+13,381	+28.0%
Percentage	56.4%	55.6%	-0.7pt	
SG & A Expenses	26,462	32,200	+5,738	+21.7%
Operating Income	21,357	29,000	+7,643	+35.8%
Percentage	25.2%	26.4%	+1.2pt	
Pachinko Machines Business	24,142	31,900	+7,758	+32.1%
Pachislot Machines Business	1,185	1,900	+715	+60.3%
Recurring Income	22,257	29,500	+7,243	+32.5%
Net Income attributable to owners of parent	18,466	20,000	+1,534	+8.3%

Factors of Change in Consolidated Net Sales



Factors of Change in Consolidated Operating Income

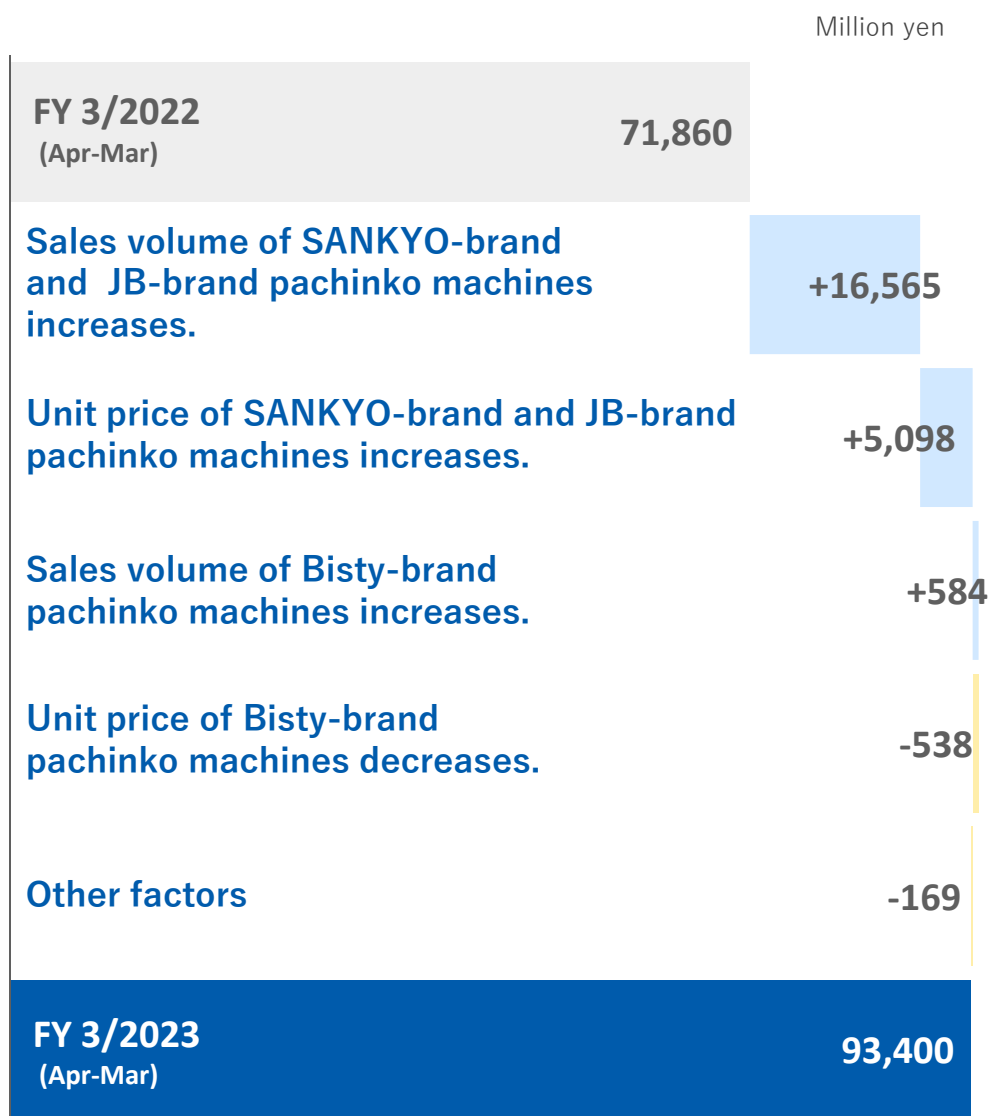
Million yen



+7,643 million yen (+35.8%)

million yen	FY 3/2022	FY 3/2023	YoY	
		Forecast		
SG & A Expenses	26,462	32,200	+5,738	+21.7%
Advertising Expenses	1,735	2,306	+571	+32.9%
Sales Commission	4,497	5,238	+741	+16.5%
R&D Expenses	11,982	14,970	+2,988	+24.9%
Salaries & Wages	2,678	2,331	-347	-13.0%
Depreciation & Amortization	2,113	1,912	-201	-9.5%
Capital Expenditure	1,875	3,472	+1,597	+85.2%

Factors of Change in Net sales



Data

million yen	FY 3/2022	FY 3/2023 Forecast	YoY
Net Sales	71,860	93,400	+21,540
Operating Income	24,142	31,900	+7,758
Percentage	33.6%	34.2%	
units			
Machines sales	164,590	210,000	+45,410
SANKYO+JB	96,272	140,500	+44,228
Frame	64,653	95,000	+30,347
Gauge	31,619	45,500	+13,881
Bisty	68,318	69,500	+1,182
Frame	61,583	55,000	-6,583
Gauge	6,735	14,500	+7,765

+21,540

Pachinko Machines Business



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©XEBEC・FANER EXODUS PROJECT

1Q

2Q以降

New Title
x 9

Reused
Models

Sales of
Unit

SANKYO
Fever Danmachi

SANKYO
Fever Fafner Dead Aggressor 3
EXODUS "Chou Soukyu" 3800 ver.

SANKYO
Fever THE iDOLM@STER
MILLION LIVE! 39 fes ver.

SANKYO
Fever THE iDOLM@STER
MILLION LIVE! Light ver.

(Resale)

SANKYO
Fever Mobile Suit Gundam Unicorn

SANKYO
JB x 5

Bisty x 2

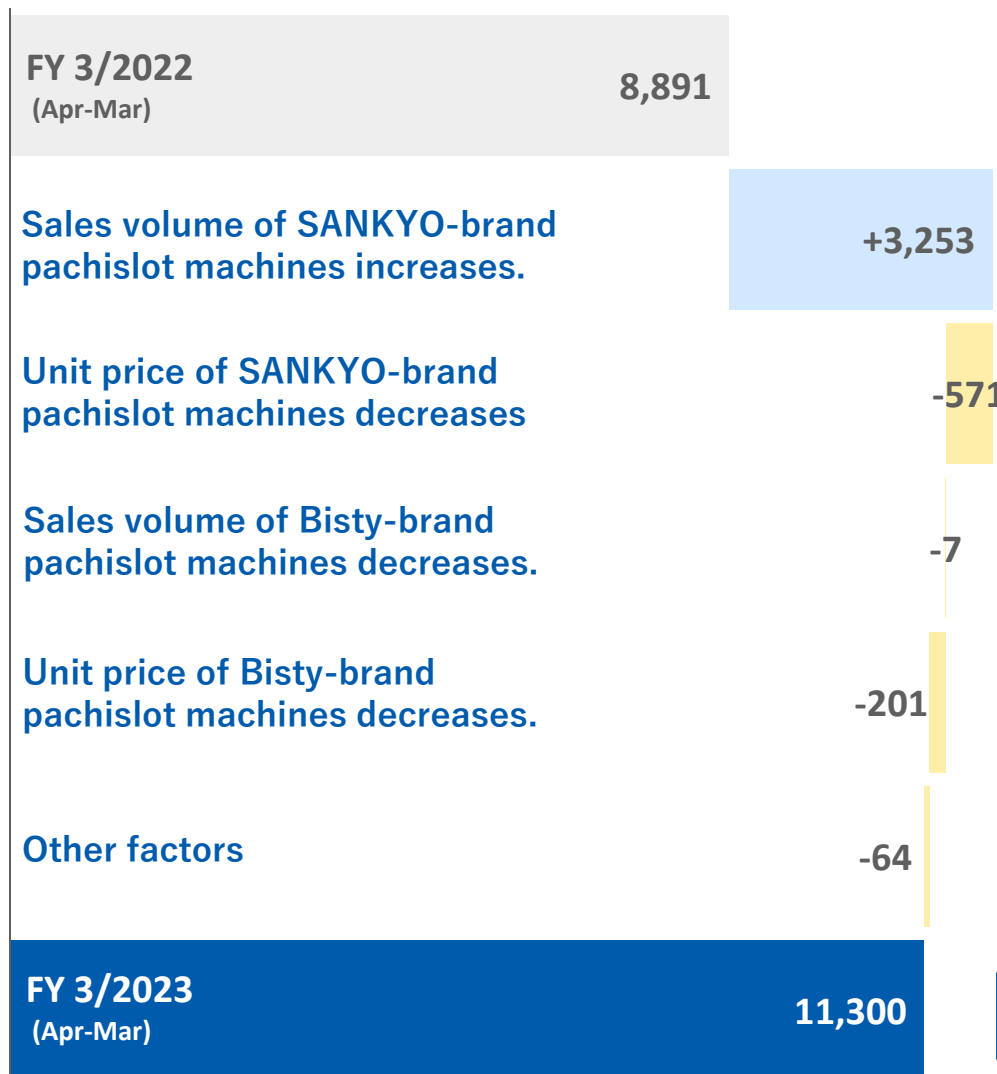
- units

- units

Forecast of Sales of Unit **210,000 units**

Factors of Change in Net sales

Million yen



Data

million yen	FY 3/2022	FY 3/2023 Forecast	YoY
Net Sales	8,891	11,300	+2,409
Operating Income	1,185	1,900	+715
Percentage	13.3%	16.8%	
units			
Machines sales	22,433	30,000	+7,567
SANKYO	12,410	20,000	+7,590
Bisty	10,023	10,000	-23

+2,409



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 ©SHOJI KAWAMORI, SATELIGHT/Project AQUARION EVOL
 ©2015 SHOJI KAWAMORI,SATELIGHT/Project AQUARION LOGOS



Pachinko Machines Business

- **Aim to increase market shares.**
 - ✓ Fully leveraging the brand power that has been enhanced thanks to brisk machine utilization of the products introduced by the Group in recent years.
 - ✓ In addition to mainstay titles with proven track records, the Group will introduce several new models featuring new IPs that the Group hopes to make into future mainstay product series.

Pachislot Machines Business

- **Aim to enhance the Group's presence.**
 - ✓ Launch of #6.5 models
 - ✓ Create hit titles

Risk Factors

- Protracted COVID-19 pandemic
 - ✓ Industry-wide effort to ensure a safe and secure playing environment and raise awareness
- Short supply of semiconductors and other electronic components
 - ✓ The Group will strive to achieve the progress of its business as planned, in terms of sales volumes and the schedule, by focusing on placing orders for parts in advance and procuring alternatives.

Smart Pachinko Machines/ Smart Pachislot Machines

- ✓ A major feature is that payout data is digitally managed without players touching pachinko balls or pachislot tokens. (Smart Pachinko and Smart Pachislot is planned to release in January 2023 and November 2022, respectively.)

	Merit
Manufacturers	<ul style="list-style-type: none"> • Increased freedom of development and differentiation through enriched gaming performance.
Parlors	<ul style="list-style-type: none"> • Reduce of parlors' obligation to invest capital and operational cost • Elimination of fraud • Greater freedom in terms of parlor locations and machine layout (They enable parlors to operate upstairs shops and smaller shops.)
Players	<ul style="list-style-type: none"> • Improvement of the playing environment by reducing noise • Players hygienically play without touching pachinko balls or pachislot tokens. • Improved operability by eliminating the need to insert tokens
Pachinko/Pachislot Industry	<ul style="list-style-type: none"> • Contribution to countermeasures against pachinko and pachislot addiction due to the integrated management of machine data

Cash dividend

Dividend Policy

- The Company's dividend policy is to continue stable dividend payments, taking into consideration financial results, the financial position, the payout ratio, and other factors comprehensively.

FY3/2023 Forecasts

¥120 per share (including a ¥60 interim dividend)

Repurchase of own shares

- Flexible decision-making, considering the following factors
 - Stock price
 - Opinions of shareholders and investors
 - Forecast of business results
 - SANKYO's management environment and others

Results of Repurchase of the Company's Own Shares

【Results of Repurchase of own shares】 (Disclosed in May 2, 2022)

Aggregate number of shares repurchased: 3,258,400 shares

Aggregate amount of repurchase cost: 9,999 million yen

【Planned Cancellation】 (Disclosed in May 12, 2022)

Number of shares to be cancelled: 3,258,400 shares

Planned cancellation date: May 31, 2022

【Reference】 (Disclosed in November 8, 2021)

Type of shares to be repurchased: Common stock

Aggregate number of shares eligible for repurchase: Up to 3,500,000 shares
(5.7% of the total number of shares issued(excluding treasury stock))

Aggregate amount of repurchase cost: Up to 10.0 billion yen

Period of repurchase: From November 9, 2021 to April 28, 2022

Method of repurchase: Open-market purchase on the Tokyo Stock Exchange

Contents

Overview of Financial Results	P3
Overview of Business	P11
FY 3/2023 Forecast	P18
➤ Appendix	P34

Business Results for the Full Year of FY 3/2022

Consolidated: million yen	FY 3/2021	FY 3/2022	YoY	FY 3/2023	FY 3/2021				FY 3/2022			
	Full year	Full Year		Forecast	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Net Sales	58,129	84,857	+26,728	110,000	17,960	7,372	15,668	17,129	10,932	17,129	42,283	14,513
Pachinko	52,310	71,860	+19,550	93,400	16,952	5,432	14,668	15,258	9,189	16,481	36,107	10,083
Pachislot	3,022	8,891	+5,869	11,300	210	1,303	185	1,324	1,029	102	4,504	3,256
Ball Bearing Supply	2,533	3,895	+1,362	5,100	742	564	743	484	663	500	1,619	1,113
Other Business	262	210	-52	200	56	71	73	62	49	46	54	61
Cost of Sales	27,403	37,037	+9,634	48,800	8,809	3,979	6,640	7,975	4,779	8,353	17,339	6,566
Gross Profit	30,726	47,819	+17,093	61,200	9,151	3,393	9,028	9,154	6,153	8,775	24,944	7,947
SG & A Expenses	24,138	26,462	+2,324	32,200	5,399	6,060	5,860	6,819	5,385	6,629	7,824	6,624
Operating Income	6,587	21,357	+14,770	29,000	3,752	(2,668)	3,169	2,334	768	2,146	17,119	1,324
Pachinko	12,916	24,142	+11,226	31,900	5,408	(671)	5,062	3,117	1,981	4,520	15,958	1,683
Pachislot	(1,890)	1,185	+3,075	1,900	(722)	(597)	(838)	267	(338)	(1,131)	2,008	646
Ball Bearing Supply	(89)	115	+204	200	(22)	(34)	4	(37)	(22)	(23)	134	26
Other Business	26	41	+15	0	10	5	6	5	4	12	12	13
Elimination/Corporate	(4,375)	(4,128)	+247	(5,000)	(922)	(1,370)	(1,064)	(1,019)	(857)	(1,232)	(994)	(1,045)
Recurring Income	7,488	22,257	+14,769	29,500	4,181	(2,593)	3,473	2,427	1,192	2,217	17,442	1,406
Extra ordinary Gains	290	3,330	+3,040	0	145	145	0	0	13	2,668	5	644
Extra ordinary Losses	51	64	+13	0	20	0	17	14	6	4	20	34
Net Income	5,749	18,466	+12,717	20,000	3,259	(1,852)	2,697	1,645	944	3,631	12,374	1,517
EPS: yen	93.97	305.06	+211.09	344.47								

Machines sales: units

Pachinko	126,565	164,590	+38,025	210,000	33,327	13,792	39,147	40,299	22,300	38,440	77,754	26,096
SANKYO+JB	94,019	96,272	+2,253	140,500	32,409	12,119	25,002	24,489	19,728	27,129	36,505	12,910
Bisty	32,546	68,318	+35,772	69,500	918	1,673	14,145	15,810	2,572	11,311	41,249	13,186
Pachislot	7,679	22,433	+14,754	30,000	314	3,531	300	3,534	2,367	17	10,224	9,825
SANKYO	3	12,410	+12,407	20,000	0	0	0	3	2,344	17	9,992	57
Bisty	7,676	10,023	+2,347	10,000	314	3,531	300	3,531	23	0	232	9,768

GP Margin/OP Margin

Consolidated	FY 3/2021	FY 3/2022	YoY	FY 3/2023	FY 3/2021				FY 3/2022			
	Full Year	Full Year		Forecast	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
GP Margin	52.9%	56.4%	+3.5pt	55.6%	51.0%	46.0%	57.6%	53.4%	56.3%	51.2%	59.0%	54.8%
OP Margin	11.3%	25.2%	+13.8pt	26.4%	20.9%	(36.2%)	20.2%	13.6%	7.0%	12.5%	40.5%	9.1%

Expenses etc.

Consolidated: million yen	FY 3/2021	FY 3/2022	YoY	FY 3/2023	FY 3/2021				FY 3/2022			
	Full Year	Full Year		Forecast	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Sales Commission	2,172	4,497	+2,325	5,238	292	145	757	978	285	664	2,852	696
Advertising Expenses	871	1,735	+864	2,306	122	123	266	360	571	633	239	292
R&D Expenses	12,133	11,982	-151	14,970	2,859	3,110	2,818	3,346	2,558	3,089	2,685	3,650
Salaries & Wages	2,937	2,678	-259	2,331	640	608	1,057	632	573	566	995	544
Others	6,025	5,570	-455	7,355	1,486	2,074	962	1,503	1,398	1,677	1,053	1,442

Consolidated: million yen

Capital Expenditure	1,710	1,875	+165	3,472	250	261	332	867	431	538	493	413
Depreciation & Amortization	2,398	2,113	-285	1,912	465	549	645	739	416	544	562	591

Consolidated

No. of Employees	964	906	-58	899	987	979	973	964	935	923	913	906
No. of R&D Staff	298	291	-7	284	302	302	300	298	300	298	292	291

Indirect Sales Ratio

SANKYO+JB Pachinko	27.9%	26.9%	-1.0pt	26.7%	27.4%	27.0%	27.1%	27.9%	28.0%	26.1%	27.3%	26.9%
SANKYO Pachislot	33.3%	34.6%	+1.3pt	34.7%	-	-	-	33.3%	34.0%	34.0%	34.6%	34.6%

Pachinko Machines Business

Consolidated: million yen	FY 3/2021	FY 3/2022	YoY	FY 3/2023	FY 3/2021				FY 3/2022			
	Full Year	Full Year		Forecast	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Net Sales	52,310	71,860	+19,550	93,400	16,952	5,432	14,668	15,258	9,189	16,481	36,107	10,083
Operating Income	12,916	24,142	+11,226	31,900	5,408	(671)	5,062	3,117	1,981	4,520	15,958	1,683
Percentage	24.7%	33.6%	+8.9pt	34.2%	31.9%	(12.4%)	34.5%	20.4%	21.6%	27.4%	44.2%	16.7%

Machines sales: units

	FY 3/2021	FY 3/2022	YoY	FY 3/2023	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Pachinko	126,565	164,590	+38,025	210,000	33,327	13,792	39,147	40,299	22,300	38,440	77,754	26,096
SANKYO+JB	94,019	96,272	+2,253	140,500	32,409	12,119	25,002	24,489	19,728	27,129	36,505	12,910
Frame	73,416	64,653	-8,763	95,000	30,870	9,522	19,443	13,581	16,095	26,061	19,691	2,806
Gauge	20,603	31,619	+11,016	45,500	1,539	2,597	5,559	10,908	3,633	1,068	16,814	10,104
Bisty	32,546	68,318	+35,772	69,500	918	1,673	14,145	15,810	2,572	11,311	41,249	13,186
Frame	17,985	61,583	+43,598	55,000	864	497	4,020	12,604	1,904	9,908	40,847	8,924
Gauge	14,561	6,735	-7,826	14,500	54	1,176	10,125	3,206	668	1,403	402	4,262

Titles to Release

FY 3/2022	Series name	Brand	Release Date	No. of Models	Unit Sales	
Q1	Fever Valvrave the Liberator 2	SANKYO	(Apr-21)	1	11,100	
	Fever Powerful	JB	(May-21)	2	5,900	
	Fever Golgo13 Shippu Machine Gun ver.	SANKYO	(Jun-21)	1	--	
Q2	Fever Star Blazers: Space Battleship Yamato 2202	Bisty	(Jul-21)	1	9,400	
	Fever Mobile Suit Gundam Unicorn	SANKYO	(Aug-21)	1	33,400	
	CODE GEASS Lelouch of the Rebellion Light middle ver.	Bisty	(Sep-21)	1	--	
Q3	Fever Tiger Mask W Light ver.	SANKYO	(Oct-21)	1	--	
	Fever Macross Frontier 4	SANKYO	(Oct-21)	1	13,000	
	Fever Symphogear 2 Light / Light middle ver.	SANKYO	(Nov-21)	2	10,800	
	J-RUSH 5	JB	(Nov-21)	2	7,200	
	NEON GENESIS EVANGELION -Roar for tomorrow-	Bisty	(Dec-21)	1	49,700	
Q4	Fever Golgo13 Light ver.	SANKYO	(Jan-22)	1	--	
	Fever Valvrave the Liberator 2 Light / Light middle ver.	SANKYO	(Feb-22)	2	8,300	Total
	CODE GEASS Lelouch of the Rebellion Light ver.	Bisty	(Mar-22)	1	--	164,590

Pachislot Machines Business

Consolidated: million yen	FY 3/2021	FY 3/2022	YoY	FY 3/2023	FY 3/2021	FY 3/2022						
	Full Year	Full Year		Forecast	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Net Sales	3,022	8,891	+5,869	11,300	210	1,303	185	1,324	1,029	102	4,504	3,256
Operating Income	(1,890)	1,185	+3,075	1,900	(722)	(597)	(838)	267	(338)	(1,131)	2,008	646
Percentage	(62.5%)	13.3%	+75.9pt	16.8%	(343.8%)	(45.8%)	(453.0%)	20.2%	(32.8%)	(1108.8%)	44.6%	19.8%

Machines sales: units

	FY 3/2021	FY 3/2022	YoY	FY 3/2023	FY 3/2021	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Pachislot	7,679	22,433	+14,754	30,000	314	3,531	300	3,534	2,367	17	10,224	9,825	
SANKYO	3	12,410	+12,407	20,000	0	0	0	3	2,344	17	9,992	57	
Bisty	7,676	10,023	+2,347	10,000	314	3,531	300	3,531	23	0	232	9,768	

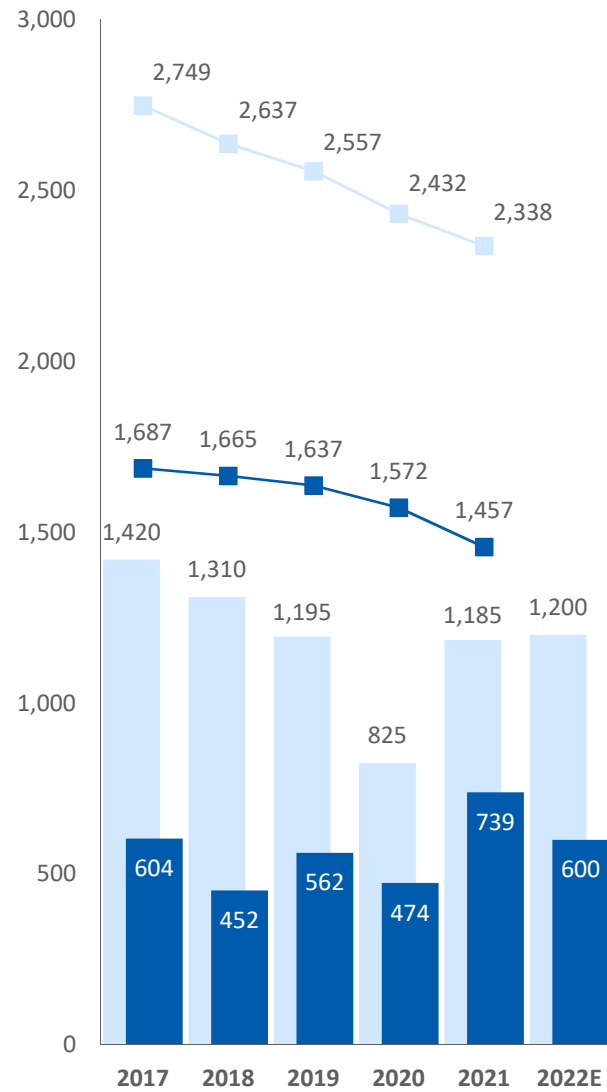
Titles to Release

FY 3/2022	Series name	Brand	Release Date	Unit Sales	
Q1	Pachislot Macross DELTA	SANKYO	(Apr-21)	--	
Q2	--				
Q3	Pachislot Symphogear "Yuki no Uta"	SANKYO	(Dec-21)	10,000	Total
Q4	NEON GENESIS EVANGELION -Resonance of souls-	Bisty	(Jan-22)	10,000	22,433

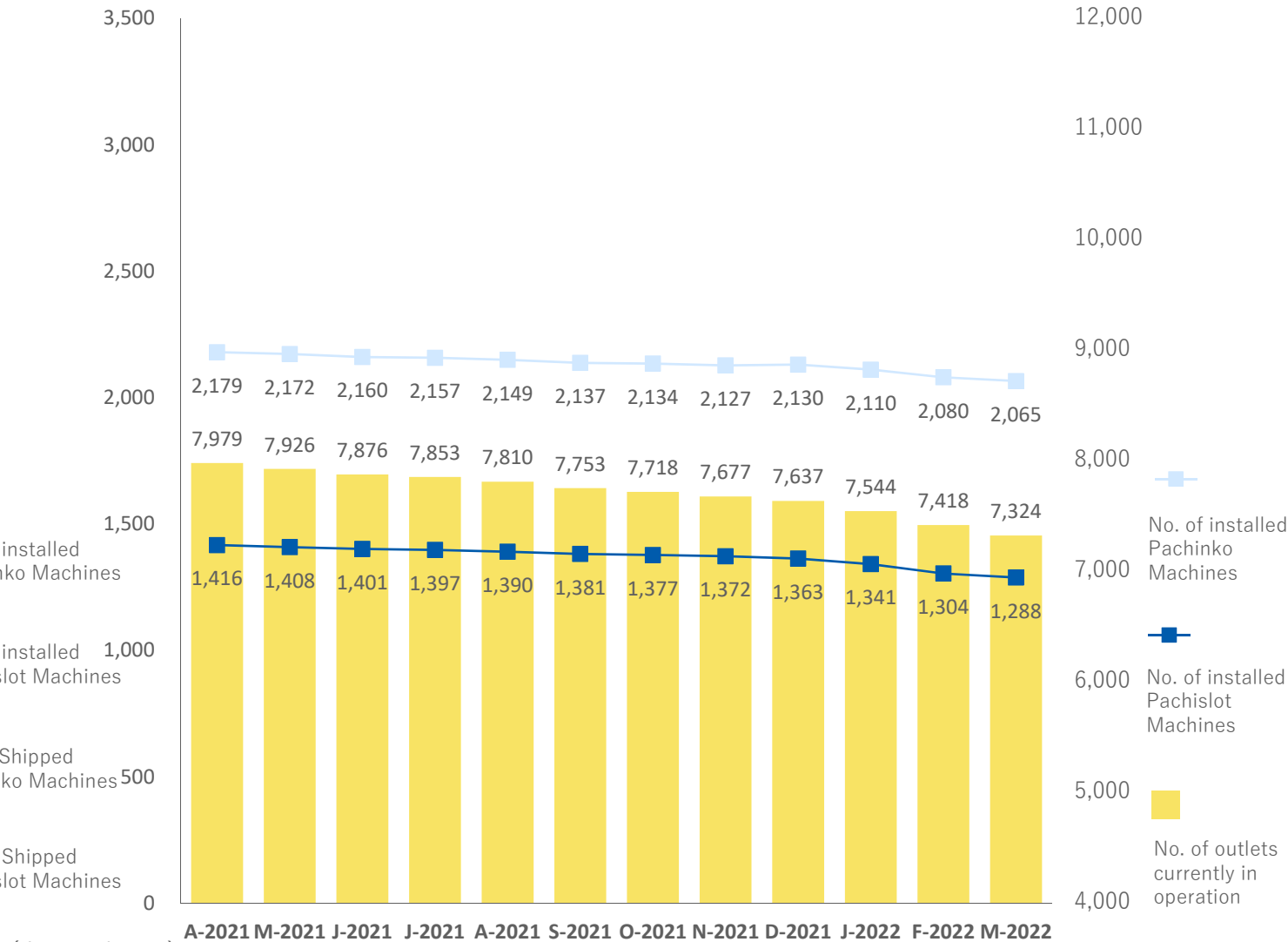
million yen	FY 3/2015	FY 3/2016	FY 3/2017	FY 3/2018	FY 3/2019	FY 3/2020	FY 3/2021	FY 3/2022
Net Sales	146,579	137,130	81,455	86,220	88,558	78,416	58,129	84,857
Operating Income	13,233	18,826	5,059	10,181	21,286	12,551	6,587	21,357
Recurring Income	14,870	19,965	3,832	11,319	22,300	13,476	7,488	22,257
Net Income	8,728	10,485	1,777	5,550	13,384	13,045	5,749	18,466
Total Assets	434,648	414,183	390,585	396,291	399,585	325,232	292,104	309,213
Total Net Assets	371,670	348,941	340,287	337,242	337,377	269,521	268,887	270,120
DPS (Yen)	150.00	150.00	150.00	150.00	150.00	150.00	150.00	100.00
Return on Equity	2.2%	2.9%	0.5%	1.6%	4.0%	4.3%	2.1%	6.9%
Average ROE of five consecutive	4.5%	3.4%	2.5%	2.6%	2.3%	2.7%	2.5%	3.8%
Net Income Ratio	6.0%	7.6%	2.2%	6.4%	15.1%	16.6%	9.9%	21.8%
Total Asset Turnover	0.33	0.32	0.20	0.22	0.22	0.22	0.19	0.28
Financial Leverage	1.13	1.18	1.17	1.16	1.18	1.19	1.15	1.12

Pachinko/Pachislot Machine Market

Market size



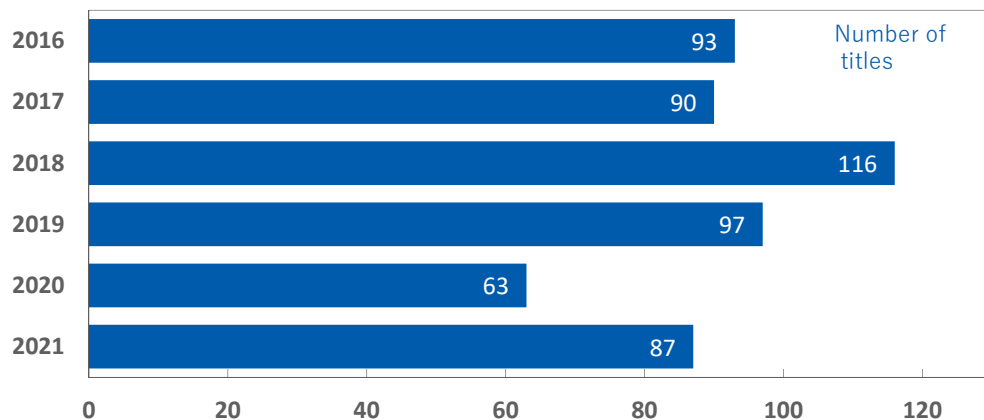
Situation of Parlors that Are Members of Zennichiuren for recent a year



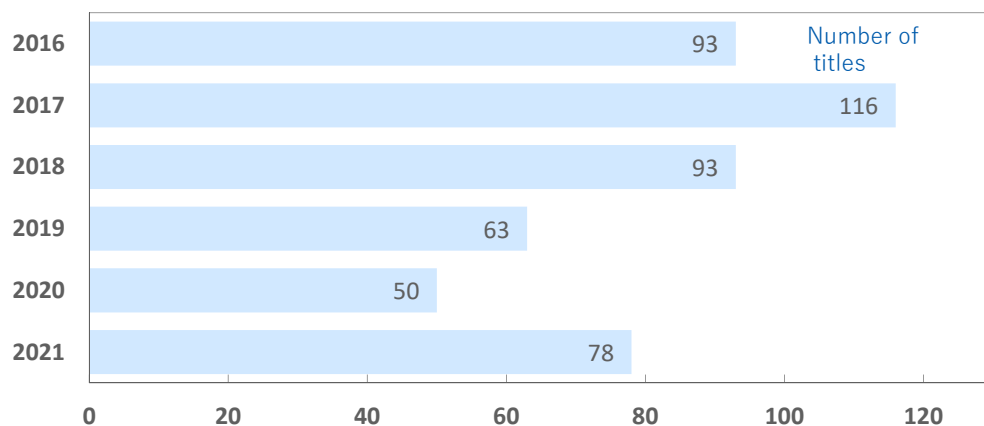
Source: National Police Agency, Yano Research Institute, Zennichiuren

Number of Titles Sold (All Manufacturers)

Pachinko machines



Pachislot machines



Compliance with Format Inspection

	2017	2018	2019	2020	2021	2022J-M
Applicant	875	711	945	912	990	218
Pass	361	336	430	295	313	61
Fail	463	333	560	499	598	131
SANKYO+JB	34	30	28	37	23	5
Bisty	6	9	19	8	9	0
SANKYO Group Total	40	39	47	45	32	5

including Arrange Ball, Jong-Kyu

	2017	2018	2019	2020	2021	2022J-M
Applicant	913	596	982	917	985	242
Pass	326	203	191	185	263	46
Fail	494	444	721	665	694	134
SANKYO	15	6	9	2	9	2
Bisty	3	3	3	8	7	0
SANKYO Group Total	18	9	12	10	16	2

including Palot

※ Estimates of SANKYO

※ Except for reuse and sub speck models

Source: Security Electronics and Communications Technology Association

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【Notes of forecasts】

The Company's plans, strategies and forecasts, except historical facts, contained in this document may be subject to change due to factors of risk and uncertainty. Therefore, the Company does not guarantee their attainability explicitly or implicitly.

The Company assumes that the 'factors of potential risk and uncertainty' may include the economic climate, especially concerning the pachinko and pachislot markets which constitute the Company's main business field, competition in the market and competitiveness of the Company's products, and also include other unpredictable factors.