# Summary of Consolidated Financial Results for the Year Ended March 31, 2022 [Japanese GAAP] 

## Company name: PENTA-OCEAN CONSTRUCTION CO., LTD.

Stock exchange listing: Tokyo,Nagoya
Code number: 1893
URL: https://www.penta-ocean.co.jp
Representative: Takuzo Shimizu
President, Chief Executive Officer and Representative Director
Contact: Tsutomu Sasaki
Head of Accounting Division
Phone: (03)3817-7619
Schedule of ordinary general meeting of shareholders date: June 24, 2022
Schedule of payment of dividends date: June 27, 2022
Schedule of financial statement reporting date: June 24, 2022
(Amounts of less than one million yen are rounded down)

1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2022 (April 01, 2021 to March 31, 2022)
(1) Consolidated Operating Results
(\% indicates changes from the previous corresponding period.)

|  | Net sales |  | Operating profit |  | Ordinary income |  | Net income attributable to owners of parent |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Million yen | \% | Million yen | \% | Million yen | \% | Million yen | \% |
| FY3/22 | 458,231 | (2.7) | 15,939 | (47.7) | 15,659 | (48.7) | 10,753 | (48.8) |
| FY3/21 | 471,058 | (17.9) | 30,460 | (8.1) | 30,545 | (6.1) | 20,993 | (10.1) |

(Note) Comprehensive income:
Fiscal year ended March 31, 2022:
Fiscal year ended March 31, 2021:

| $¥$ | 9,226 million | $[$ | $(61.8) \%]$ |
| :--- | ---: | :--- | ---: |
| $¥$ | 24,179 million | $[$ | $20.4 \%]$ |


|  | Earnings per share | Diluted earnings per share | Rate of return on equity | Ordinary income to total assets ratio | Operating profit to net sales ratio |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Yen | Yen | \% | \% | \% |
| FY3/22 | 37.72 | - | 6.8 | 3.4 | 3.5 |
| FY3/21 | 73.62 | - | 14.0 | 6.9 | 6.5 |
| (Reference) Equity in earnings (losses) of affiliated companies: |  |  | Fiscal year ended March 31, 2022: <br> Fiscal year ended March 31, 2021: | 1, 2022: $\quad \geq$ | 45 million |
|  |  |  | 1, 2021: $\quad ¥$ | 10 million |

(2) Consolidated Financial Position

|  |  | Total assets | Net assets | Capital adequacy ratio |
| :--- | ---: | ---: | ---: | ---: |
| Net assets per share |  |  |  |  |
| As of | Million yen | Million yen | $\%$ | Yen |
| March 31, 2022 |  | 467,364 | 159,786 |  |
| March 31, 2021 |  | 452,248 | 158,403 |  |
| (Reference) Equity: | As of | March 31, 2022: | $¥$ | 159,599 million |
|  | As of | March 31, 2021: | $¥$ | 158,287 million |

(3) Consolidated Cash Flows

|  | Cash flows from <br> operating activities | Cash flows from <br> investing activities | Cash flows from <br> financing activities | Cash and cash <br> equivalents at the end <br> of period |
| ---: | ---: | ---: | ---: | ---: |
| FY3/22 | Million yen | Million yen | Million yen | Million yen |
| FY3/21 | $(7,687)$ | $(11,821)$ | 43,567 |  |

## 2. Dividends

|  | Annual dividends |  |  |  |  | Total dividends | $\begin{gathered} \text { Payout } \\ \text { ratio } \\ \text { (consolidated) } \end{gathered}$ | Dividendsto netassets(consolidated) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 st quarter-end | 2nd quarter-end | 3rd quarter-end | Year-end | Total |  |  |  |
|  | Yen | Yen | Yen | Yen | Yen | Million yen | \% | \% |
| FY3/21 | - | - | - | 28.00 | 28.00 | 8,002 | 38.1 | 5.3 |
| FY3/22 | - | - | - | 23.00 | 23.00 | 6,573 | 61.1 | 4.1 |
| FY3/23 <br> (Forecast) | - | - | - | 24.00 | 24.00 |  | 32.7 |  |

(Note) Total dividends contain the dividends for the trust banks of the Board Benefit Trust (BBT), JPY21 million in FY3/21, and JPY16 million in FY3/22. The payout ratio is calculated, by dividing the Total dividends by the net income attributable to owners of parent.
Breakdown of FY3/21 ordinary dividends: JPY 23, commemorative dividends for the 125 th founding anniversary: JPY 5
3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2023 (April 01, 2022 to March 31, 2023)
(\% indicates changes from the previous corresponding period.)

|  | Net sales |  | Operating profit |  | Ordinary income |  | Net income attributable to owners of parent |  | Earnings per share |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Full year | $\begin{array}{\|c\|} \hline \text { Million yen } \\ 515,000 \\ \hline \end{array}$ | 12.4 | $\begin{array}{\|c\|} \hline \text { Million yen } \\ 31,500 \\ \hline \end{array}$ | \% 97.6 | $\begin{gathered} \text { Million yen } \\ 31,000 \end{gathered}$ | \% 98.0 | $\begin{gathered} \text { Million yen } \\ 21,000 \\ \hline \end{gathered}$ | 95.3 | $\begin{array}{r} \text { Yen } \\ 73.66 \\ \hline \end{array}$ |

* Notes:
(1) Changes in significant subsidiaries during the period under review (changes in specified subsidiaries resulting in changes in scope of consolidation): No
(2) Changes in accounting policies, changes in accounting estimates and retrospective restatement

1) Changes in accounting policies due to the revision of accounting standards: Yes
2) Changes in accounting policies other than 1) above: No
3) Changes in accounting estimates: No
4) Retrospective restatement: No
(3) Total number of issued shares (common shares)
5) Total number of issued shares at the end of the period (including treasury shares):

| March 31, 2022: | $286,013,910$ shares |
| :--- | :--- |
| March 31, 2021: | $286,013,910$ shares |

2) Total number of treasury shares at the end of the period: March 31, 2022: 937,517 shares March 31, 2021: $\quad 977,610$ shares
3) Average number of shares during the period:

Fiscal Year ended March 31, 2022:
285,067,967 shares
Fiscal Year ended March 31, 2021:
285,167,470 shares

Note: Both the number of shares of treasury stock as of the end of FY3/22, and the average number of shares outstanding during the period that is calculated by subtracting the number of shares of treasury stock from the number of outstanding shares, contain the company's shares of the BBT.

* This document is out of the scope of the review procedures.

Notes: Request for appropriate use of the business outlook and other special remarks:
The forecasts given above are based on information currently available and certain premises regarded as reasonable, and do not include any intent that the company will guarantee its achievement. The actual business result is inherently subject to a variety of risks and uncertainties, and may vary significantly from forecast due to factors including, but not limited to, changes in the economic or business environment and exchange rate fluctuations.

## Consolidated Financial Statements

Consolidated Balance Sheets

|  | March 31,2021 | March 31,2022 |
| :---: | :---: | :---: |
| Assets |  |  |
| Current assets |  |  |
| Cash and deposits | 59,781 | 44,838 |
| Notes receivable, accounts receivable from completed construction contracts and other | 239,949 | 263,965 |
| Securities | 8 | 18 |
| Costs on construction contracts in progress | 12,395 | 14,896 |
| Real estate for sale and development projects in progress | 1,898 | 1,227 |
| Accounts receivable - other | 17,888 | 11,575 |
| Other | 3,524 | 8,201 |
| Allowance for doubtful accounts | (358) | (345) |
| Total current assets | 335,087 | 344,377 |
| Non-current assets |  |  |
| Property, plant and equipment |  |  |
| Buildings and structures | 38,121 | 37,943 |
| Machinery, vehicles, tools, furniture and fixtures | 105,620 | 109,669 |
| Land | 33,491 | 33,501 |
| Construction in progress | 11,962 | 16,340 |
| Other | 194 | 184 |
| Accumulated depreciation | $(104,983)$ | $(110,132)$ |
| Total property, plant and equipment | 84,407 | 87,507 |
| Intangible assets | 3,931 | 3,761 |
| Investments and other assets |  |  |
| Investment securities | 19,485 | 21,056 |
| Deferred tax assets | 3,109 | 4,248 |
| Retirement benefit asset | 3,190 | 3,476 |
| Other | 6,297 | 6,433 |
| Allowance for doubtful accounts | $(3,261)$ | $(3,498)$ |
| Total investments and other assets | 28,821 | 31,717 |
| Total non-current assets | 117,160 | 122,986 |
| Total assets | 452,248 | 467,364 |


| Liabilities |  |  |
| :---: | :---: | :---: |
| Current liabilities |  |  |
| Accounts payable for construction contracts and other | 117,482 | 117,852 |
| Short-term borrowings | 28,841 | 29,109 |
| Commercial papers | - | 10,000 |
| Current portion of bonds payable | 10,000 | - |
| Income taxes payable | 4,806 | 2,838 |
| Advances received on construction contracts in progress | 24,586 | 30,900 |
| Deposits received | 42,150 | 38,734 |
| Provision for warranties for completed construction | 992 | 791 |
| Provision for bonuses | 2,980 | 3,122 |
| Provision for loss on construction contracts | 1,374 | 3,867 |
| Other | 11,625 | 10,546 |
| Total current liabilities | 244,839 | 247,764 |
| Non-current liabilities |  |  |
| Bonds payable | 20,000 | 30,000 |
| Long-term borrowings | 23,371 | 23,447 |
| Deferred tax liabilities for land revaluation | 3,679 | 3,679 |
| Provision for share awards for directors (and other officers) | 299 | 348 |
| Retirement benefit liability | 1,118 | 1,847 |
| Other | 535 | 490 |
| Total non-current liabilities | 49,004 | 59,813 |
| Total liabilities | 293,844 | 307,577 |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Share capital | 30,449 | 30,449 |
| Capital surplus | 18,386 | 18,386 |
| Retained earnings | 101,198 | 103,984 |
| Treasury shares | (590) | (564) |
| Total shareholders' equity | 149,445 | 152,257 |
| Accumulated other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 4,583 | 3,227 |
| Deferred gains or losses on hedges | (175) | (162) |
| Revaluation reserve for land | 3,912 | 3,912 |
| Foreign currency translation adjustment | (15) | 513 |
| Remeasurements of defined benefit plans | 536 | (148) |
| Total accumulated other comprehensive income | 8,842 | 7,342 |
| Non-controlling interests | 116 | 186 |
| Total net assets | 158,403 | 159,786 |
| Total liabilities and net assets | 452,248 | 467,364 |

Consolidated Statements of Income and Comprehensive Income

## Consolidated Statements of Income

|  |  | Million yen) |
| :---: | :---: | :---: |
|  | FY3/21 (From Apr. 1, 2020 to Mar. 31, 2021) | FY3/22 (From Apr. 1, 2021 to Mar. 31, 2022) |
| Net sales |  |  |
| Net sales of completed construction contracts | 464,214 | 447,887 |
| Other sales | 6,844 | 10,344 |
| Total net sales | 471,058 | 458,231 |
| Cost of sales |  |  |
| Cost of sales of completed construction contracts | 416,483 | 413,457 |
| Other cost of sales | 4,536 | 7,539 |
| Total cost of sales | 421,020 | 420,996 |
| Gross profit |  |  |
| Gross profit on completed construction contracts | 47,730 | 34,430 |
| Gross profit - other | 2,308 | 2,805 |
| Total gross profit | 50,038 | 37,235 |
| Selling, general and administrative expenses | 19,577 | 21,296 |
| Operating profit | 30,460 | 15,939 |
| Non-operating income |  |  |
| Interest income | 61 | 38 |
| Dividend income | 387 | 352 |
| Foreign exchange gains | 9 | 176 |
| Other | 731 | 377 |
| Total non-operating income | 1,190 | 944 |
| Non-operating expenses |  |  |
| Interest expenses | 667 | 636 |
| Provision of allowance for doubtful accounts | 258 | 266 |
| Other | 179 | 323 |
| Total non-operating expenses | 1,105 | 1,225 |
| Ordinary income | 30,545 | 15,659 |
| Extraordinary income |  |  |
| Gain on sale of non-current assets | 92 | 120 |
| Gain on sale of investment securities | 44 | 757 |
| Other | 2 | 0 |
| Total extraordinary income | 138 | 878 |
| Extraordinary losses |  |  |
| Loss on sale of non-current assets | 45 | 124 |
| Loss on retirement of non-current assets | 44 | 305 |
| Loss on valuation of investment securities | 413 | - |
| Other | 14 | 34 |
| Total extraordinary losses | 518 | 463 |
| Income before income taxes | 30,165 | 16,073 |
| Income taxes - current | 7,449 | 5,620 |
| Income taxes - deferred | 1,734 | (267) |
| Total income taxes | 9,184 | 5,353 |
| Net income | 20,981 | 10,720 |
| Net loss attributable to non-controlling interests | (12) | (33) |
| Net income attributable to owners of parent | 20,993 | 10,753 |

Consolidated Statements of Comprehensive Income

|  |  | (Million yen) |
| :---: | :---: | :---: |
|  | FY3/21 (From Apr. 1, 2020 to Mar. 31, 2021) | FY3/22 (From Apr. 1, 2021 to Mar. 31, 2022) |
| Net income | 20,981 | 10,720 |
| Other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 1,910 | $(1,356)$ |
| Deferred gains or losses on hedges | (219) | 12 |
| Foreign currency translation adjustment | 155 | 618 |
| Remeasurements of defined benefit plans, net of tax | 1,351 | (685) |
| Share of other comprehensive income of entities accounted for using equity method | - | (84) |
| Total other comprehensive income | 3,197 | $(1,494)$ |
| Comprehensive income | 24,179 | 9,226 |
| Comprehensive income attributable to |  |  |
| Comprehensive income attributable to owners of parent | 24,188 | 9,253 |
| Comprehensive income attributable to non-controlling interests | (9) | (27) |

Consolidated Statements of Cash Flows

|  |  | (Million yen) |
| :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { FY3/21 } \\ \text { (From Apr. 1, 2020 } \\ \text { to Mar. 31, 2021) } \end{gathered}$ | FY3/22 <br> (From Apr. 1, 2021 to Mar. 31, 2022) |
| Cash flows from operating activities |  |  |
| Income before income taxes | 30,165 | 16,073 |
| Depreciation | 7,394 | 6,488 |
| Amortization of goodwill | 123 | 261 |
| Increase (decrease) in allowance for doubtful accounts | (142) | 224 |
| Increase (decrease) in provision for bonuses | 50 | 142 |
| Increase (decrease) in provision for loss on construction contracts | (765) | 2,469 |
| Increase (decrease) in retirement benefit liability | 40 | (0) |
| Decrease (increase) in retirement benefit asset | (275) | (286) |
| Interest and dividend income | (449) | (391) |
| Interest expenses | 667 | 636 |
| Foreign exchange losses (gains) | $(1,564)$ | $(2,474)$ |
| Share of loss (profit) of entities accounted for using equity method | (10) | (45) |
| Loss (gain) on sale of property, plant and equipment | (46) | 3 |
| Loss (gain) on sale of short-term and long-term investment securities | (43) | (757) |
| Loss (gain) on valuation of investment securities | 413 |  |
| Decrease (increase) in trade receivables | 380 | $(23,852)$ |
| Decrease (increase) in costs on construction contracts in progress | 984 | $(2,189)$ |
| Decrease (increase) in inventories | (304) | 552 |
| Increase (decrease) in trade payables | $(2,374)$ | 82 |
| Increase (decrease) in advances received on construction contracts in progress | 3,120 | 6,274 |
| Decrease (increase) in accounts receivable - other | 2,452 | 6,345 |
| Other, net | 897 | $(9,340)$ |
| Subtotal | 40,712 | 215 |
| Interest and dividends received | 445 | 381 |
| Interest paid | (650) | (637) |
| Income taxes paid | $(9,817)$ | $(7,647)$ |
| Net cash provided by (used in) operating activities | 30,690 | $(7,687)$ |
| Cash flows from investing activities |  |  |
| Payments into time deposits | (33) | $(1,155)$ |
| Proceeds from withdrawal of time deposits | 43 | 469 |
| Purchase of short-term and long-term investment securities | (28) | (423) |
| Proceeds from sale and redemption of short-term and long-term investment securities | 67 | 1,079 |
| Purchase of shares of subsidiaries resulting in change in scope of consolidation | $(1,742)$ |  |
| Purchase of stocks of equity method affiliate | - | $(3,251)$ |
| Purchase of property, plant and equipment | $(11,041)$ | $(8,657)$ |
| Proceeds from sale of property, plant and equipment | 511 | 480 |
| Proceeds from collection of loans receivable | 6 | 6 |
| Other, net | (582) | (368) |
| Net cash provided by (used in) investing activities | $(12,800)$ | $(11,821)$ |


|  |  | (Million yen) |
| :---: | :---: | :---: |
|  | FY3/21 (From Apr. 1, 2020 to Mar. 31, 2021) | FY3/22 <br> (From Apr. 1, 2021 to Mar. 31, 2022) |
| Cash flows from financing activities |  |  |
| Net increase (decrease) in short-term borrowings | 1,432 | $(2,059)$ |
| Net increase (decrease) in commercial papers | $(17,999)$ | 10,000 |
| Proceeds from long-term borrowings | 16,435 | 9,395 |
| Repayments of long-term borrowings | $(5,750)$ | $(7,922)$ |
| Proceeds from issuance of bonds | 19,898 | 9,943 |
| Redemption of bonds | $(10,000)$ | $(10,000)$ |
| Dividends paid | $(6,849)$ | $(7,994)$ |
| Other, net | (279) | (1) |
| Net cash provided by (used in) financing activities | $(3,111)$ | 1,362 |
| Effect of exchange rate change on cash and cash equivalents | 1,391 | 2,516 |
| Net increase (decrease) in cash and cash equivalents | 16,170 | $(15,630)$ |
| Cash and cash equivalents at beginning of period | 43,027 | 59,197 |
| Cash and cash equivalents at end of period | 59,197 | 43,567 |

(Reference)
Non-Consolidated Orders Received, Net Sales and Backlog

| 1. Orders Received |  |  | (Millions of Yen) |  |
| :---: | :---: | :---: | :---: | :---: |
| 1. Orders Received | FY3/21 <br> (From Apr. 1, 2020 to Mar. 31, 2021) | FY3/22 (From Apr. 1, 2021 to Mar. 31, 2022) | Increase (Decrease) | Rate of change (\%) |
| Public works | 125,775 | 104,872 | $(20,903)$ | (16.6) |
| Private works | 59,893 | 60,609 | 715 | 1.2 |
| Domestic civil engineering | 185,669 | 165,481 | $(20,188)$ | (10.9) |
| Public works | 37,312 | 12,129 | $(25,183)$ | (67.5) |
| Private works | 140,903 | 147,925 | 7,021 | 5.0 |
| Domestic building construction | 178,216 | 160,055 | $(18,161)$ | (10.2) |
| Civil engineering | 7,651 | 47,605 | 39,954 | 522.2 |
| Building construction | 133,416 | 368 | $(133,048)$ | (99.7) |
| Overseas | 141,067 | 47,973 | $(93,093)$ | (66.0) |
| Construction Total | 504,953 | 373,510 | $(131,443)$ | (26.0) |
| Others | 304 | 1,406 | 1,101 | 361.8 |
| Total | 505,258 | 374,916 | $(130,341)$ | (25.8) |


| 2. Net Sales |  |  | (Millions of Yen) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | FY3/21 (From Apr. 1, 2020 to Mar. 31, 2021) | FY3/22 (From Apr. 1, 2021 to Mar. 31, 2022) | Increase (Decrease) | Rate of change (\%) |
| Public works | 137,608 | 120,950 | $(16,658)$ | (12.1) |
| Private works | 47,894 | 39,599 | $(8,294)$ | (17.3) |
| Domestic civil engineering | 185,502 | 160,550 | $(24,952)$ | (13.5) |
| Public works | 19,094 | 20,887 | 1,792 | 9.4 |
| Private works | 123,007 | 130,805 | 7,798 | 6.3 |
| Domestic building construction | 142,102 | 151,693 | 9,591 | 6.7 |
| Civil engineering | 89,216 | 70,884 | $(18,332)$ | (20.5) |
| Building construction | 28,015 | 44,456 | 16,440 | 58.7 |
| Overseas | 117,232 | 115,341 | $(1,891)$ | (1.6) |
| Construction Total | 444,837 | 427,584 | $(17,252)$ | (3.9) |
| Others | 304 | 1,406 | 1,101 | 361.8 |
| Total | 445,142 | 428,991 | $(16,150)$ | (3.6) |


| 3. Backlog |  |  | (Millions of Yen) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { FY3/21 } \\ \text { (Mar. 31, 2021) } \end{gathered}$ | $\begin{gathered} \text { FY3/22 } \\ \text { (Mar. 31, 2022) } \end{gathered}$ | Increase (Decrease) | Rate of change (\%) |
| Public works | 126,465 | 110,386 | (16,078) | (12.7) |
| Private works | 73,183 | 94,193 | 21,009 | 28.7 |
| Domestic civil engineering | 199,649 | 204,579 | 4,930 | 2.5 |
| Public works | 50,379 | 41,621 | $(8,758)$ | (17.4) |
| Private works | 197,747 | 214,867 | 17,120 | 8.7 |
| Domestic building construction | 248,126 | 256,488 | 8,361 | 3.4 |
| Civil engineering | 188,680 | 176,279 | $(12,400)$ | (6.6) |
| Building construction | 179,872 | 147,837 | $(32,035)$ | (17.8) |
| Overseas | 368,552 | 324,117 | $(44,435)$ | (12.1) |
| Construction Total | 816,328 | 785,185 | $(31,142)$ | (3.8) |
| Others |  |  | - |  |
| Total | 816,328 | 785,185 | $(31,142)$ | (3.8) |

