

## Document and entity information

Mar 2022

Company information	
Company information	
FASF member mark	true
Document name	決算短信〔日本基準〕(連結)
Filing date	2022-05-13
Company name	AOYAMA TRADING Co.,Ltd.
Stock exchange listings	
Tokyo	true
Tokyo Prime	true
Tokyo Standard	-
Tokyo Growth	-
Tokyo 1st section	-
Tokyo 2nd section	-
Tokyo Mothers	-
Tokyo JASDAQ	-
Tokyo PRO Market	-
Tokyo Others	-
Nagoya	-
Nagoya Premire	-
Nagoya Main	-
Nagoya Next	-
Nagoya Others	-
Sapporo	-
Sapporo	-
Sapporo Ambitious	-
Sapporo Others	-
Fukuoka	-
Fukuoka	-
Fukuoka Q-Board	-
Fukuoka Others	-
Phoenix	-
Japan Securities Dealers Association	-
Securities code	82190
URL	<a href="https://www.aoyama-syouji.co.jp">https://www.aoyama-syouji.co.jp</a>
Business category	
General Business	true
Specific Business	-
Fiscal Year End	2022-03-31
Representative	
Title	代表取締役社長兼商品本部長
Name	青山 理
Inquiries	
Title	取締役兼常務執行役員グループ経営本部長兼総合企画部長
Name	山根 康一
Tel	084-920-0050
Other	
Date of general shareholders' meeting (as planned)	2022-06-29
Dividend payable date (as planned)	2022-06-30
Annual securities report filing date (as planned)	2022-06-30
Supplemental material of annual results	true
Way of getting	-
Convening briefing of annual results	true
Target audience	機関投資家・アナリスト向け

## Business Results-Operating results

(in millions of yens)

	Mar 2022	Mar 2021
Operating results		
Operating results		
Consolidated operating results		
Consolidated income statements information		
Net sales		
Net sales	165,961	161,404
% change	-	-25.9
Operating profit		
Operating profit	2,181	-14,404
% change	-	-
Ordinary profit		
Ordinary profit	5,150	-11,436
% change	-	-
Profit attributable to owners of parent		
Profit attributable to owners of parent	1,350	-38,887
% change	-	-
Note to consolidated income statements information		
Comprehensive income		
Comprehensive income	388	-34,586
Change in comprehensive income	-	-
Other consolidated operating results		
Basic earnings per share (Yen)	27.12	-781.33
Diluted earnings per share (Yen)	-	-
Rate of return on equity (%)	0.8	-21.8
Ordinary profit to total assets ratio (%)	1.6	-3.2
Operating profit to net sales ratio (%)	1.3	-8.9
Note to consolidated operating results		
Investment profit (loss) on equity method	-	-
Note to operating results	(注)「収益認識に関する会計基準」(企業会計基準第29号 2020年3月31日)等を当連結会計年度の期首から適用しており、2022年3月期に係る各数値については、当該会計基準等を適用した後の数値となっており、対前期増減率は記載しておりません。	

## Business Results-Financial positions

(in millions of yens)

	Mar 2022	Mar 2021
Financial positions		
Financial positions		
Consolidated financial positions		
Total assets	322,725	329,452
Net assets	164,501	164,460
Capital adequacy ratio (%)	49.9	48.8
Net assets per share (Yen)	3,234.47	3,231.50
Note to consolidated financial positions		
Owner's equity	161,144	160,843

(注)「収益認識に関する会計基準」(企業会計基準第29号 2020年3月31日)等を当連結会計年度の期首から適用しており、2022年3月期に係る各数値については、当該会計基準等を適用した後の数値となっております。

## Business Results-Cash flows

(in millions of yens)

	Mar 2022	Mar 2021
Cash flows		
Cash flows		
Consolidated cash flows		
Cash flows from operating activities	16,526	-6,135
Cash flows from investing activities	3,776	13,229
Cash flows from financing activities	-469	-9,777
Cash and equivalents, end of period	60,281	40,250

## Dividends

(in millions of yens)

	Mar 2023	Mar 2022	Mar 2021
Dividends			
Dividends			
Dividends			
Dividend per share (Yen)			
Dividend per share (Yen)			
First quarter			
Result		-	-
Forecast	-		
Upper	-		
Lower	-		
Second quarter			
Result		0.00	0.00
Forecast	0.00		
Upper	-		
Lower	-		
Third quarter			
Result		-	-
Forecast	-		
Upper	-		
Lower	-		
Year end			
Result		8.00	0.00
Forecast	14.00		
Upper	-		
Lower	-		
Annual			
Result		8.00	0.00
Forecast	14.00		
Upper	-		
Lower	-		
Total dividend paid			
Total dividend paid			
Annual			
Result		401	-
Payout ratio (consolidated)			
Payout ratio (%)			

Annual			
Result		29.5	-
Forecast	29.1		
Ratio of total amount of dividends to net assets (consolidated)			
Ratio of total amount of dividends to net assets (%)			
Annual			
Result		0.2	-
Note to dividends			
Note to dividends			
Annual			
		(注)詳細は、添付資料 P. 7 「利益配分に関する基本方針及び当期・次期の配当」をご覧ください。	

## Forecasts

(in millions of yens)

	Mar 2023	Sep 2022
Forecasts		
Forecasts		
Title for forecasts	3 . 2023年3月期の連結業績予想（2022年4月1日～2023年3月31日）	
Preamble to consolidated forecasts		
Preamble to forecasts	-	
Main table of consolidated forecasts		
Net sales		
Net sales		
Forecast	184,500	74,000
Upper	-	-
Lower	-	-
% change		
Forecast	11.2	10.2
Upper	-	-
Lower	-	-
Operating profit		
Operating profit		
Forecast	5,900	-4,600
Upper	-	-
Lower	-	-
% change		
Forecast	170.5	-
Upper	-	-
Lower	-	-
Ordinary profit		
Ordinary profit		
Forecast	6,200	-4,500
Upper	-	-
Lower	-	-
% change		
Forecast	20.4	-
Upper	-	-
Lower	-	-
Profit attributable to owners of parent		
Profit attributable to owners of parent		
Forecast	2,400	-5,500
Upper	-	-
Lower	-	-
% change		
Forecast	77.6	-
Upper	-	-
Lower	-	-

Basic earnings per share (Yen)		
Basic earnings per share (Yen)		
Forecast	48.17	-110.39
Upper	-	-
Lower	-	-
Note to consolidated forecasts		
Note to forecasts	-	

## Notes-Material changes in subsidiaries during this period changes in scope of consolidations resulting from change in subsidiaries

	Mar 2022
Material changes in subsidiaries during this period (Changes in scope of consolidations resulting from change is subsidiaries)	
Material changes in subsidiaries during this period (Changes in scope of consolidations resulting from change is subsidiaries)	
Others	
Material changes in subsidiaries during this period (Changes in scope of consolidations resulting from change is subsidiaries)	
Material changes in subsidiaries during this period (Changes in scope of consolidations resulting from change is subsidiaries)	-

## Notes-Changes in accounting policies and accounting estimates retrospective restatement

	Mar 2022
Changes in accounting policies and accounting estimates, retrospective restatement	
Changes in accounting policies and accounting estimates, retrospective restatement	
Others	
Changes in accounting policies and accounting estimates, retrospective restatement	
Changes in accounting policies based on revisions of accounting standard	true
Changes in accounting policies other than ones based on revisions of accounting standard	-
Changes in accounting estimates	-
Retrospective restatement	-
Note to changes in accounting policies and accounting estimates, retrospective restatement	
Note to changes in accounting policies and accounting estimates, retrospective restatement	(注)詳細は、添付資料 P.16 「連結財務諸表及び主な注記(5) 連結財務諸表に関する注記事項(会計方針の変更)」をご覧ください。

## Notes-Number of issued and outstanding shares common stock

	Mar 2022	Mar 2021
Number of issued and outstanding shares (common stock)		
Number of issued and outstanding shares (common stock)		
Others		
Number of issued and outstanding shares (common stock)		
Number of issued and outstanding shares at the end of fiscal year (including treasury stock)	50,394,016	50,394,016
Number of treasury stock at the end of fiscal year	572,892	620,489
Average number of shares	49,811,324	49,771,533
Note to number of issued and outstanding shares (common stock)		

Note to number of issued and outstanding shares (common stock)

(注)期末自己株式数には、従業員インセンティブ・プラン「株式給付信託（J-ESOP）」制度に係る信託財産として、株式会社日本カストディ銀行（信託E口）が保有する当社株式（2022年3月期 340,600株、2021年3月期 388,700株）が含まれております。また、株式会社日本カストディ銀行（信託E口）が保有する当社株式を、期中平均株式数の計算において控除する自己株式に含めておりません（2022年3月期 350,691株、2021年3月期 390,758株）。

## Business Results-Overview of nonconsolidated operating results

(in millions of yens)

	Mar 2022	Mar 2021
Non-consolidated operating results		
Non-consolidated operating results		
Non-consolidated operating results		
Non-consolidated income statements information		
Net sales		
Net sales	111,680	110,025
% change	-	-28.2
Operating profit		
Operating profit	361	-16,439
% change	-	-
Ordinary profit		
Ordinary profit	3,088	-13,766
% change	-	-
Profit		
Profit	1,868	-38,756
% change	-	-
Other non-consolidated operating results		
Basic earnings per share (Yen)	37.51	-778.69
Diluted earnings per share (Yen)	-	-

Note to non-consolidated operating results

Note to operating results

(注)「収益認識に関する会計基準」（企業会計基準第29号 2020年3月31日）等を当連結会計年度の期首から適用しており、2022年3月期に係る各数値については、当該会計基準等を適用した後の数値となっており、対前期増減率は記載しておりません。

## Business Results-Overview of nonconsolidated financial positions

(in millions of yens)

	Mar 2022	Mar 2021
Non-consolidated financial positions		
Non-consolidated financial positions		
Non-consolidated financial positions		
Total assets	232,947	242,477

Net assets	143,726	143,485
Capital adequacy ratio (%)	61.7	59.2
Net assets per share (Yen)	2,884.85	2,882.78
Note to non-consolidated financial positions		
Owner's equity	143,726	143,485
Note to financial positions	(注)「収益認識に関する会計基準」(企業会計基準第29号 2020年3月31日)等を当連結会計年度の期首から適用しており、2022年3月期に係る各数値については、当該会計基準等を適用した後の数値となっております。	

## Overview of nonconsolidated Forecasts

(in millions of yens)

	Mar 2023	Sep 2022
Non-consolidated forecasts		
Non-consolidated forecasts		
Title for forecasts	2 . 2023年3月期の個別業績予想(2022年4月1日~2023年3月31日)	
Preamble to non-consolidated forecasts		
Preamble to forecasts	-	-
Main table of non-consolidated forecasts		
Net sales		
Net sales		
Forecast	123,700	44,400
Upper	-	-
Lower	-	-
% change		
Forecast	10.8	10.9
Upper	-	-
Lower	-	-
Operating profit		
Operating profit		
Forecast	2,900	-5,700
Upper	-	-
Lower	-	-
% change		
Forecast	703.2	-
Upper	-	-
Lower	-	-
Ordinary profit		
Ordinary profit		
Forecast	3,400	-5,600
Upper	-	-
Lower	-	-
% change		
Forecast	10.1	-
Upper	-	-
Lower	-	-
Profit		
Profit		
Forecast	1,400	-5,800
Upper	-	-
Lower	-	-
% change		
Forecast	-25.1	-
Upper	-	-
Lower	-	-

Basic earnings per share (Yen)		
Basic earnings per share (Yen)		
Forecast	28.10	-116.42
Upper	-	-
Lower	-	-
Note to non-consolidated forecasts		
Note to forecasts	-	

**This information is a summary of the earnings report. It does not contain all details included in the earnings report disclosed in Japanese.**