

**Summary of Consolidated Financial Results
for the Fiscal Year Ended March 31, 2022
[Japan GAAP]**

Prepared in accordance with accounting principles generally accepted in Japan
Translated from the original Japanese-language document

May 13, 2022

Daifuku Co., Ltd.

Stock exchange listing: Tokyo

Stock code: 6383

URL: www.daifuku.com/jp

Representative: Hiroshi Geshiro, President and CEO

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Scheduled date of general meeting of shareholders: June 24, 2022

Scheduled date of commencing dividend payment: June 27, 2022

Scheduled date for filing financial statements: June 27, 2022

Earnings supplementary materials: Yes

Earnings presentation: Yes (for institutional investors and securities analysts)

Note: Figures are rounded down to the nearest one million yen.

1. Consolidated Financial Results for Fiscal 2021

(April 1, 2021 - March 31, 2022)

(1) Operating results

(Figures in percentages denote the year-on-year change)

	Net sales		Operating income		Ordinary income		Net income attributable to shareholders of the parent company	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Fiscal 2021	512,268	8.1	50,252	12.8	51,253	11.8	35,877	10.8
Fiscal 2020	473,902	6.8	44,566	10.0	45,846	11.9	32,390	15.4

Note: Comprehensive income

Fiscal 2021: 46,368 million yen 39.1%

Fiscal 2020: 33,345 million yen 30.1%

	Net income per share	Diluted net income per share	Return on equity	Ratio of ordinary income to total assets	Ratio of operating income to net sales
	Yen	Yen	%	%	%
Fiscal 2021	284.71	—	13.1	11.0	9.8
Fiscal 2020	257.13	—	13.2	10.7	9.4

Reference: Equity in earnings of affiliates during the period

Fiscal 2021: 48 million yen

Fiscal 2020: 39 million yen

(2) Financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
Fiscal 2021	483,322	292,059	60.2	2,307.38
Fiscal 2020	445,456	262,012	57.7	2,040.07

Reference: Shareholders' equity

Fiscal 2021: 290,769 million yen

Fiscal 2020: 257,060 million yen

(3) Cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents, end of year
	Million yen	Million yen	Million yen	Million yen
Fiscal 2021	56,691	(9,828)	(27,550)	118,672
Fiscal 2020	38,229	(6,132)	(8,932)	94,079

2. Dividends

	Dividend per share					Total cash dividends (annual)	Dividends payout (consolidated)	Net assets dividend ratio (consolidated)
	Q1-end	Q2-end	Q3-end	FY-end	Annual			
	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
Fiscal 2020	—	30.00	—	50.00	80.00	10,090	31.1	4.1
Fiscal 2021	—	35.00	—	55.00	90.00	11,351	31.6	4.1
Fiscal 2022 (forecast)	—	40.00	—	65.00	105.00		33.4	

3. Consolidated Earnings Forecast for Fiscal 2022

(April 1, 2022- March 31, 2023)

(Figures in percentage denote the year-on-year change from the same period of the previous fiscal year.)

	Net sales		Operating income		Ordinary income		Net income attributable to shareholders of the parent company		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Interim	275,000	13.0	27,500	35.3	28,000	36.3	18,500	32.9	146.81
Full-year	565,000	10.3	56,500	12.4	57,500	12.2	39,600	10.4	314.24

Notes:

- (1) Changes in significant subsidiaries that affected the scope of consolidation during the fiscal year: None
- (2) Changes in accounting policies, accounting estimates, and restatement
- 1) Changes in accounting policies resulting from the revision of the accounting standards and other regulations: Yes
 - 2) Changes in accounting policies other than 1): None
 - 3) Changes in accounting estimates: None
 - 4) Restatement: None
- (3) Number of shares issued (Common stock)
- 1) Number of shares issued including treasury stock at the end of the period
Fiscal 2021: 126,610,077 shares
Fiscal 2020: 126,610,077 shares
 - 2) Number of treasury stock at the end of the period
Fiscal 2021: 592,870 shares
Fiscal 2020: 604,068 shares
 - 3) Average number of shares during the period
Fiscal 2021: 126,016,507 shares
Fiscal 2020: 125,966,030 shares

Note: The number of treasury stock at the end of the period includes shares owned by the Board Benefit Trust (BBT). The number of treasury stock at the end of the fiscal year ended March 31, 2022 includes 106,500 shares owned by the BBT. The number of treasury stock at the end of the fiscal year ended March 31, 2021 included 119,200 shares owned by the BBT.

These consolidated financial statements are not subject to audit through the certified public accountant or an audit firm.

Disclaimer

The consolidated earnings forecast contained in this document is based on information available to management at the present time and certain assumptions judged to be rational. As such, actual sales and income may differ from this forecast due to uncertain factors present in the forecast or future changes in business circumstances.

Earnings supplementary materials are available at the [TDnet](#) and our website: www.daifuku.com/ir.

Consolidated Financial Statements

(1) Consolidated balance sheets

(Million yen)

	FY2020 (ended March 31, 2021)	FY2021 (ended March 31, 2022)
ASSETS		
Current assets:		
Cash on hand and in banks	94,167	118,769
Notes receivable, accounts receivable from completed construction contracts and other	211,906	—
Notes receivable, accounts receivable from completed construction contracts and other, and contract assets	—	208,915
Merchandise and finished goods	6,355	7,045
Costs incurred on uncompleted construction contracts and other	13,670	11,430
Raw materials and supplies	16,325	22,778
Other current assets	8,749	13,148
Allowance for doubtful accounts	(571)	(777)
Total current assets	350,604	381,310
Non-current assets:		
Property, plant and equipment		
Buildings and structures, net	21,304	22,734
Machinery and vehicles, net	5,802	7,799
Tools and fixtures, net	2,637	2,602
Land	12,228	12,496
Other, net	7,574	9,583
Total property, plant and equipment	49,547	55,215
Intangible assets		
Software	3,998	5,077
Goodwill	4,212	3,956
Other	1,804	1,687
Total intangible assets	10,015	10,720
Investments and other assets		
Investments in securities	14,965	13,322
Long-term loans	117	44
Assets for retirement benefits	7,738	9,002
Deferred tax assets	9,566	10,082
Other	3,066	3,627
Allowance for doubtful accounts	(165)	(3)
Total investments and other assets	35,289	36,076
Total non-current assets	94,852	102,012
Total assets	445,456	483,322

(Million yen)

	FY2020 (ended March 31, 2021)	FY2021 (ended March 31, 2022)
LIABILITIES		
Current liabilities:		
Notes and accounts payable and construction contracts payable	43,778	48,046
Electronically recorded obligations - operating	20,169	28,084
Short-term borrowings and current portion of long-term borrowings	15,543	22,449
Income taxes payable	9,907	7,252
Advances received on uncompleted construction contracts and other	34,263	—
Contact liabilities	—	40,682
Provision for losses on construction contracts	343	711
Other current liabilities	25,172	26,419
Total current liabilities	149,178	173,645
Non-current liabilities:		
Long-term borrowings	19,600	3,907
Deferred tax liabilities	516	802
Liabilities for retirement benefits	7,674	7,494
Other reserves	351	327
Other non-current liabilities	6,123	5,086
Total non-current liabilities	34,265	17,617
Total liabilities	183,443	191,263
NET ASSETS		
Shareholders' equity:		
Common stock	31,865	31,865
Capital surplus	21,980	20,691
Retained earnings	202,377	227,609
Treasury stock	(941)	(901)
Total shareholders' equity	255,282	279,264
Accumulated other comprehensive income:		
Net unrealized gain (loss) on securities	4,376	4,107
Deferred gain (loss) on hedges	(260)	(637)
Foreign currency translation adjustments	(1,425)	8,380
Accumulated adjustments on retirement benefits	(912)	(344)
Total accumulated other comprehensive income	1,778	11,504
Non-controlling interests	4,952	1,289
Total net assets	262,012	292,059
Total liabilities and net assets	445,456	483,322

(2) Consolidated statements of income and comprehensive income

(Million yen)

	FY2020 (April 1, 2020 - March 31, 2021)	FY2021 (April 1, 2021 - March 31, 2022)
Net sales	473,902	512,268
Cost of sales	385,744	417,968
Gross profit	88,157	94,299
Selling, general and administrative expenses:		
Selling expenses	16,185	15,162
General and administrative expenses	27,405	28,883
Total selling, general and administrative expenses	43,591	44,046
Operating income	44,566	50,252
Other income:		
Interest income	347	346
Dividend income	415	384
Foreign exchange gains	296	—
Subsidy income	128	645
Land and house rental revenue	218	227
Other	680	419
Total other income	2,086	2,023
Other expenses:		
Interest expenses	644	352
Foreign exchange losses	—	279
Tender offer related expenses	—	275
Other	162	116
Total other expenses	806	1,022
Ordinary income	45,846	51,253
Extraordinary income:		
Gain on sales of property, plant and equipment	14	7
Gain on sales of investments in securities	920	234
Insurance claim income	—	215
Other	—	24
Total extraordinary income	935	481
Extraordinary loss:		
Loss on sales of property, plant and equipment	3	0
Loss on disposal of property, plant and equipment	235	300
Loss on valuation of shares in affiliates	1,027	—
Settlement package	234	—
Extra retirement payments	—	278
Loss on liquidation of affiliates	—	143
Other	170	33
Total extraordinary loss	1,671	756

(Million yen)

	FY2020 (April 1, 2020 - March 31, 2021)	FY2021 (April 1, 2021 - March 31, 2022)
Income before income taxes	45,109	50,978
Income taxes - current	14,010	14,032
Income taxes - deferred	(1,683)	501
Total income taxes	12,326	14,534
Net income	32,783	36,444
Net income attributable to:		
Shareholders of the parent company	32,390	35,877
Non-controlling interests	393	566
Other comprehensive income		
Net unrealized gain (loss) on securities	1,666	(267)
Deferred gain (loss) on hedges	(171)	(375)
Foreign currency translation adjustments	(2,539)	9,974
Retirement benefits reserves adjustments	1,589	553
Share of other comprehensive income (loss) of affiliates accounted for using the equity method	16	39
Total other comprehensive income (loss)	562	9,924
Comprehensive income:	33,345	46,368
Comprehensive income (loss) attributable to:		
Shareholders of the parent company	32,921	45,604
Non-controlling interests	423	764

(3) Consolidated statements of changes in net assets
 FY2020 (April 1, 2020 - March 31, 2021)

(Million yen)

	Shareholders' equity				
	Common stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity
Balance at the beginning of the period	31,865	21,987	179,292	(1,430)	231,714
Cumulative effects of changes in accounting policies					—
Restated balance	31,865	21,987	179,292	(1,430)	231,714
Changes of items during the period					
Cash dividends			(9,459)		(9,459)
Net income attributable to shareholders of the parent company			32,390		32,390
Purchase of treasury stock				(22)	(22)
Disposal of treasury stock		0		511	512
Change in scope of consolidation			155		155
Change in the parent's ownership interest arising from transactions with non-controlling shareholders		(7)			(7)
Net changes of items other than shareholders' equity					
Total changes of items during the period	—	(7)	23,085	489	23,567
Balance at the end of the period	31,865	21,980	202,377	(941)	255,282

(Million yen)

	Accumulated other comprehensive income					Non-controlling interests	Total net assets
	Net unrealized gain (loss) on securities	Deferred gain (loss) on hedges	Foreign currency translation adjustments	Accumulated adjustments on retirement benefits	Total accumulated other comprehensive income		
Balance at the beginning of the period	2,716	(89)	1,038	(2,419)	1,246	4,394	237,356
Cumulative effects of changes in accounting policies							—
Restated balance	2,716	(89)	1,038	(2,419)	1,246	4,394	237,356
Changes of items during the period							
Cash dividends							(9,459)
Net income attributable to shareholders of the parent company							32,390
Purchase of treasury stock							(22)
Disposal of treasury stock							512
Change in scope of consolidation							155
Change in the parent's ownership interest arising from transactions with non-controlling shareholders							(7)
Net changes of items other than shareholders' equity	1,659	(171)	(2,463)	1,507	531	557	1,089
Total changes of items during the period	1,659	(171)	(2,463)	1,507	531	557	24,656
Balance at the end of the period	4,376	(260)	(1,425)	(912)	1,778	4,952	262,012

FY2021 (April 1, 2021 - March 31, 2022)

(Million yen)

	Shareholders' equity				
	Common stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity
Balance at the beginning of the period	31,865	21,980	202,377	(941)	255,282
Cumulative effects of changes in accounting policies			(3)		(3)
Restated balance	31,865	21,980	202,374	(941)	255,278
Changes of items during the period					
Cash dividends			(10,720)		(10,720)
Net income attributable to shareholders of the parent company			35,877		35,877
Purchase of treasury stock				(14)	(14)
Disposal of treasury stock				54	54
Change in scope of consolidation			77		77
Change in the parent's ownership interest arising from transactions with non-controlling shareholders		(1,288)			(1,288)
Net changes of items other than shareholders' equity					
Total changes of items during the period	—	(1,288)	25,235	39	23,985
Balance at the end of the period	31,865	20,691	227,609	(901)	279,264

(Million yen)

	Accumulated other comprehensive income					Non-controlling interests	Total net assets
	Net unrealized gain (loss) on securities	Deferred gain (loss) on hedges	Foreign currency translation adjustments	Accumulated adjustments on retirement benefits	Total accumulated other comprehensive income		
Balance at the beginning of the period	4,376	(260)	(1,425)	(912)	1,778	4,952	262,012
Cumulative effects of changes in accounting policies							(3)
Restated balance	4,376	(260)	(1,425)	(912)	1,778	4,952	262,009
Changes of items during the period							
Cash dividends							(10,720)
Net income attributable to shareholders of the parent company							35,877
Purchase of treasury stock							(14)
Disposal of treasury stock							54
Change in scope of consolidation							77
Change in the parent's ownership interest arising from transactions with non-controlling shareholders						(4,322)	(5,611)
Net changes of items other than shareholders' equity	(269)	(377)	9,805	567	9,726	660	10,386
Total changes of items during the period	(269)	(377)	9,805	567	9,726	(3,662)	30,050
Balance at the end of the period	4,107	(637)	8,380	(344)	11,504	1,289	292,059

(4) Consolidated statements of cash flows

(Million yen)

	FY2020 (April 1, 2020 - March 31, 2021)	FY2021 (April 1, 2021 - March 31, 2022)
Cash flows from operating activities:		
Income before income taxes and non-controlling interests	45,109	50,978
Depreciation	6,401	7,326
Amortization of goodwill	695	639
Interest and dividend income	(763)	(731)
Interest expenses	644	352
Loss (gain) on sales of investments in securities	(920)	(234)
Loss (gain) on disposal or sales of property, plant and equipment	224	292
Loss on valuation of shares in affiliates	1,027	—
Decrease (increase) in notes and accounts receivables	(10,669)	—
Decrease (increase) in notes and accounts receivables and contract assets	—	12,775
Decrease (increase) in inventories	(3,279)	(3,510)
Increase (decrease) in notes and accounts payable	(4,599)	7,464
Increase (decrease) in advances received on uncompleted construction contracts	647	—
Increase (decrease) in contract liabilities	—	3,796
Other, net	7,259	(6,463)
Subtotal	41,778	72,686
Interest and dividend received	763	729
Interest paid	(624)	(404)
Income taxes refund (paid)	(4,173)	(17,146)
Other, net	485	826
Net cash provided by (used in) operating activities	38,229	56,691
Cash flows from investing activities:		
Investments in time deposits	(62)	(3)
Proceeds from refund of time deposits	0	1
Payments for purchase of property, plant and equipment	(7,481)	(10,461)
Proceeds from sales of property, plant and equipment	23	53
Payments for purchase of investments in securities	(27)	(29)
Proceeds from sales of investments in securities	1,596	625
Collection of loans receivable	6	15
Other, net	(186)	(29)
Net cash provided by (used in) investing activities	(6,132)	(9,828)

(Million yen)

	FY2020 (April 1, 2020 - March 31, 2021)	FY2021 (April 1, 2021 - March 31, 2022)
Cash flows from financing activities:		
Payments from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation	—	(5,683)
Proceeds from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation	—	152
Increase (decrease) in short-term borrowings, net	1,760	(8,320)
Proceeds from long-term borrowings	—	131
Repayment of long-term borrowings	(482)	(1,647)
Proceeds from disposal of treasury stock	662	38
Payments for purchase of treasury stock	(22)	(14)
Payments of cash dividends	(9,462)	(10,720)
Other, net	(1,387)	(1,486)
Net cash provided by (used in) financing activities	(8,932)	(27,550)
Effect of exchange rate change on cash and cash equivalents	(741)	4,868
Net increase (decrease) in cash and cash equivalents	22,422	24,180
Cash and cash equivalents at beginning of year	70,883	94,079
Increase (decrease) in cash and cash equivalents resulting from changes in scope of consolidation	772	412
Cash and cash equivalents at end of year	94,079	118,672