# Matters for Internet Disclosure upon the Convocation of the 151st Ordinary General Meeting of Shareholders

For Fiscal 2022 (April 1, 2021–March 31, 2022)

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The abovementioned items are disclosed to shareholders on Mitsubishi Electric's Website (https://www.MitsubishiElectric.com/en/investors/meeting/index.html) in accordance with laws and regulations as well as Article 15 of Mitsubishi Electric's Articles of Incorporation.

# MITSUBISHI ELECTRIC CORPORATION

#### ■Business Report

# Summary of Systems Necessary to Ensure the Properness of Operations of the Company and the Status of Management

(1) For the execution of the duties of the Audit Committee, its independence is secured by assigning employees whose job is exclusively to assist the Audit Committee members. In addition, internal regulations regarding the processing of expenses and debts incurred in the execution of the duties of the Audit Committee members are established and such expenses and debts are properly processed.

A system for reporting to the Audit Committee is developed to report information about the Company and its subsidiaries to the Audit Committee via the divisions in charge of internal control, and an internal whistle-blower system is developed and its details are reported to the Audit Committee members.

Furthermore, the Audit Committee members attend important meetings including Executive Officer meetings and conduct investigations such as interviews with Executive Officer and the executives of the Company's offices and subsidiaries, and undertake deliberations to determine audit policies, methods, implementation status, and results of the audit by regularly receiving reports from the Independent Auditor and Executive Officers in charge of audits

audit by regularly red	audit by regularly receiving reports from the Independent Auditor and Executive Officers in charge of audits.									
Item	Matters resolved	Status of management								
prescribed by the applicable Ordinance of the Ministry of Justice as those necessary for the execution of the duties of the Audit Committee	■Assign employees whose job is exclusively to assist the Audit Committee.  ■The Senior General Manager of the Corporate Human Resources Division will consult with Audit Committee members regarding the evaluation of performance by and relocation of employees exclusively assisting the Audit Committee.  ■Establish a system for reporting information about the Company and its subsidiaries to the Audit Committee via the divisions in charge of internal control.  ■Establish internal regulations and systems to protect people who reported information about the Company and its subsidiaries to the Audit Committee.  ■Establish internal regulations regarding the processing of expenses and debts incurred in the execution of the duties of the Audit Committee members.  ■Establish the following structures and systems in relation to other audits by the Audit Committee:  1. Conduct investigation of the Company and its subsidiaries.  2. Undertake deliberations to determine audit policies, methods, implementation status and results of the audit by regularly convening debriefing sessions between the Independent Auditor and Executive Officers in charge of audits.	■Employees whose job is exclusively to assist the Audit Committee are assigned and are assisting the Audit Committee.  ■The Senior General Manager of the Corporate Human Resources Division consults with Audit Committee members regarding the evaluation of performance by and relocation of employees exclusively assisting the Audit Committee.  ■Reporting systems are established based on the type of information, and information about the Company and its subsidiaries is reported to the Audit Committee via the divisions in charge of internal control.  ■Results of internal audit are reported to the Audit Committee on a regular basis from the internal auditors via the Executive Officers in charge of audits.  ■An internal whistle-blower system is developed and its details are reported to the Audit Committee members.  ■Internal regulations and systems to protect people who reported information about the Company and its subsidiaries to the Audit Committee are established and are thoroughly informed in the Group.  ■Internal regulations regarding the processing of expenses and debts incurred in the execution of the duties of the Audit Committee members are established, and such expenses and debts are properly processed.  ■The Audit Committee members attend important meetings including Executive Officer meetings, and conduct investigations such as interviews with Executive Officers and the executives of the Company's offices and subsidiaries.  ■The Audit Committee undertakes deliberations to determine audit policies, methods, implementation status and results of the audit by regularly receiving reports from the Independent Auditor and Executive Officers in charge of audits and exchanging opinions.								

(2) Internal regulations and systems to ensure the properness of operations within the Mitsubishi Electric Group are established. Executive Officers take responsibility for constructing such systems within the areas over which they are appointed. Important matters are deliberated by convening Executive Officer meetings.

Executive Officers regularly monitor the status of management of the systems. The divisions in charge of internal control monitor the status of design and management of internal control system and regulations. Also, an internal whistle-blower system is developed and its details are reported to the Audit Committee members.

Furthermore, the status of management of the system is audited by internal auditors, and the audit results are reported

regularly to the Audit Committee via Executive Officers in charge of audit.

Item	Matters resolved	Status of management			
The	■Establish internal regulations	■Internal regulations ensuring	Executive Officers take		
	ensuring that the Executive	that the Executive Officers'	responsibility for		
development	Officers' performance and	performance and execution	constructing systems to		
of systems	execution of duties is in	of duties is in accordance	ensure the properness of		
necessary to	accordance with laws and	with laws and regulations and	operations of the Group		
ensure that	regulations the Articles of	the Articles of	within the areas over which		
the execution	Incorporations. Internal	Incorporations are	they are appointed, and		
of duties by	auditors shall monitor the	established. Their duties are	regularly monitor the status		
Executive	status of management.	executed in accordance with	of management of the		
Officers		these internal regulations.	systems.		
complies with		■Compliance training is	The divisions in charge		
laws and		implemented for all	of internal control monitor		
regulations		Executive Officers on a regular basis. Points of	the status of design and		
and the		concern for Executive	management of internal control system and		
Articles of		Officers in light of legal	regulations. Also an internal		
Incorporation		reform and social trends are	whistle-blower system is		
•		provided.	developed and its details are		
Other systems	■Establish internal regulations	■Internal regulations related to	reported to the Audit		
prescribed by	related to the record keeping	the record keeping and	Committee members.		
the applicable	and information management	information management	The status of		
Ordinance of	regarding Executive Officers'	regarding Executive Officers'	management of the systems		
the Ministry	performance and execution	performance and execution	is audited by internal		
of Justice as	of duties. Internal auditors	of duties are established.	auditors, and the audit		
systems	shall monitor the status of	Record keeping and	results are reported regularly		
necessary to	management.	information management are	to the Audit Committee via Executive Officers in charge		
ensure the	■Executive officers shall take responsibility for constructing	carried out in an appropriate manner.	of audit.		
properness of operations of	risk management systems	■Executive Officers take	or addit.		
the company,	related to possible losses	responsibility for			
and of the	within the areas over which	constructing risk			
corporate	they are appointed.	management systems related			
group formed	Important matters shall be	to possible losses within the			
by the	deliberated at Executive	areas over which they are			
company and	Officer meetings. Internal	appointed. Important matters			
its subsidiaries	auditors shall monitor the	are deliberated by convening			
	status of management.	Executive Officer meetings.			
	■Executive officers shall take	■Executive officers take			
	responsibility for ensuring	responsibility for ensuring			
	management efficiency within the areas over which they are	management efficiency within the areas over which			
	appointed. Important matters	they are appointed.			
	shall be deliberated at	Important matters are			
	Executive Officer meetings.	deliberated by convening			
	Internal auditors shall	Executive Officer meetings.			
	monitor the status of	■Internal regulations and			
	management.	action guidelines regarding			
	■Establish the following	ethics and compliance are			
	systems ensuring that	established, based on which			
	employees' performance and	the performance and			
	execution of duties is in accordance with laws and the	execution of duties is carried			
	Articles of Incorporation.	out. ■Various types of compliance-			
	Internal auditors shall	related trainings are			
	monitor the status of	implemented for employees			
	management.	on a regular basis.			
	1. Establish internal	<i>S</i>			
	regulations and action				
	guidelines regarding ethics				
	and compliance.				
	2. Implement an internal				
	whistle-blower system.				

Item	Matters resolved	Status of management
	■The following systems shall be established in order to ensure the properness of operations within the Group.  1. Executive officers shall manage the subsidiaries within the areas over which they are appointed.  2. Establish action guidelines shared throughout the Group regarding ethics and compliance.  3. Create a specialized organization for integrated management of the Group companies.  4. Build systems for reporting matters relating to the performance and execution of duties of the Group companies, managing risks of possible losses, and ensuring the efficiency of performance and execution of duties, and establish management standards. Important matters shall be deliberated and reported at Executive Officer meetings.  5. Conduct regular audits of subsidiaries by internal auditors.	■Executive Officers take responsibility for managing the subsidiaries within the areas over which they are appointed. ■Action guidelines shared throughout the Group regarding ethics and compliance are established and thoroughly informed in the Group. ■A specialized organization for the management of associated companies is created for the integrated management of the Group companies. ■In order to ensure the properness of operations within the Group, management standards for the Group companies are established. Important matters of the Group companies are deliberated and reported by convening Executive Officer meetings.

### ■ Consolidated Financial Statements

# Consolidated Statement of Changes in Equity

(April 1, 2021 to March 31, 2022)

(Millions of yen)

Mitsubishi Electric Corp. stockholders' equity								lons or yen
Items	Common	Capital surplus	Retained earnings	Accumulated other comprehensive income (loss)	Treasury stock, at cost	Total	Non- controlling interests	Total equity
Balance at beginning of period	175,820	202,777	2,266,490	111,801	(2,595)	2,754,293	116,318	2,870,611
Net profit			203,482			203,482	14,403	217,885
Other comprehensive income (loss), net of tax				153,444		153,444	7,556	161,000
Comprehensive income	-	-	203,482	153,444	-	356,926	21,959	378,885
Reclassification to retained earnings			80,717	(80,717)		-		-
Dividends			(85,723)			(85,723)	(13,673)	(99,396)
Purchase of treasury stock					(50,526)	(50,526)		(50,526)
Disposal of treasury stock		(1,053)			1,053	0		0
Transactions with non- controlling interests and others		971				971	(3,148)	(2,177)
Balance at end of period	175,820	202,695	2,464,966	184,528	(52,068)	2,975,941	121,456	3,097,397

#### Notes to Consolidated Financial Statements:

1. Basis of Preparation of Consolidated Financial Statements

The consolidated financial statements of Mitsubishi Electric Corporation (the "Company") are prepared in accordance with the International Financial Reporting Standards ("IFRS"), pursuant to the Article 120, Paragraph 1 of the Ordinance of Company's Accounting. However, based on the second sentence of the same paragraph, some disclosure items required under IFRS are omitted.

2. Scope of Consolidation and Application of the Equity Method

Number of consolidated subsidiaries: 203

Number of associates and joint ventures accounted for using the equity method: 39

- 3. Significant Accounting Policies
  - (1) Valuation of Financial Instruments
    - (a) Non-derivative Financial Assets
      - (i) Financial assets measured at amortized cost

When financial assets are held within a business model whose objective is to hold assets in order to collect contractual cash flows and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding, such financial assets are classified as financial assets measured at amortized cost. Financial assets measured at amortized cost are initially recognized at fair value, and subsequently measured at the initial recognition amount plus or minus accumulated amortization using the effective interest method, adjusting allowance for credit losses.

(ii) Financial assets measured at fair value

Equity instruments which are held primarily to maintain and strengthen business relationships are designated as financial assets measured at fair value through other comprehensive income, and all other financial instruments are classified as financial assets measured at fair value through profit or loss.

- Financial assets measured at fair value through other comprehensive income are initially measured at fair value. Changes in fair value after initial recognition are recognized in other comprehensive income.
- Financial assets measured at fair value through profit or loss are initially measured at fair value. Changes in fair value after initial recognition are recognized in profit or loss.
- (b) Derivatives

Derivatives are initially measured at fair value at the time that contracts are entered into. They are subsequently remeasured at fair value and resulting gains or losses are recognized in profit or loss. However, the effective part of cash flow hedges is recognized in other comprehensive income.

(2) Valuation of Inventories

Inventories are measured at the lower of cost or net realizable value. Net realizable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale. In determining the cost, work-in-process for build-to-ordered products are recorded under the specific identification method and make-to-stock products are recorded under the average cost method. Raw material and finished goods inventories are generally recorded using the average-cost method.

- (3) Valuation and Depreciation of Property, Plant and Equipment
  - (a) Property, Plant and Equipment

The cost model is used to measure property, plant and equipment which are presented at cost less any accumulated depreciation and any accumulated impairment losses. Depreciation of property, plant and equipment is generally calculated by the diminishing balance method over the estimated useful life of the assets, except for certain assets which are depreciated by the straight-line method.

(b) Right-of-use Assets

Right-of-use assets are recognized for all leases other than leases that have a lease term of 12 months or less and leases for which the underlying asset is of low value.

Right-of-use assets are initially measured at cost, which mainly comprises the amount of the initial measurement of lease liabilities. Lease liabilities are initially measured at the present value of the remaining lease payments at the commencement date that are discounted mainly using the lessee's incremental borrowing rate. After the initial recognition, right-of-use assets are measured applying a cost model, and presented at cost less any accumulated depreciation and any accumulated impairment losses.

Right-of-use assets are depreciated over the shorter of the useful life or the lease term in the same way as the depreciation of property, plant and equipment owned by the Group.

(4) Impairment of Non-financial Assets

The Company and its consolidated subsidiaries determine whether there is an indication of impairment for non-financial assets, excluding inventories and deferred tax assets. If there is an indication of impairment, these non-financial assets are tested for impairment by estimating the recoverable amount of the asset or cash generating unit. Goodwill and intangible assets with an indefinite useful life are tested for impairment at least

annually at the same time every year, irrespective of whether there was any indication of impairment. An impairment loss is recognized in profit or loss if the carrying amount of an asset or a cash generating unit exceeds its recoverable amount.

#### (5) Provisions

Provisions are recognized when the Company and its consolidated subsidiaries have a present legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic resources will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are recognized at the amounts of estimated future cash flows discounted to their present value using a pre-tax discount rate that reflects the time value of money and the risks specific to the liabilities.

### (6) Accounting Treatment of Post-employment Benefits

The present value of the defined benefit obligations and the related current service cost and past service cost are determined using the projected unit credit method.

Discount rates are determined by reference to the market yields of high quality corporate bonds, at the end of the consolidated fiscal year.

Net defined benefit liability or asset is determined at the present value of the defined benefit obligation less the fair value of the plan assets.

The amount of change arising from the remeasurement of defined benefit plans is fully recognized in other comprehensive income in the periods in which it arises and immediately reclassified to retained earnings. Past service costs are recognized in profit or loss for the period in which they arise.

#### (7) Revenues

The Company and its consolidated subsidiaries recognize revenue in an amount that reflects the consideration to which they expect to be entitled by transferring a good or service to a customer using the five-step approach below, except for income from interest and dividends as defined in IFRS 9.

Step1: Identify the contract(s) with a customer.

Step2: Identify the performance obligations in the contract.

Step3: Determine the transaction price.

Step4: Allocate the transaction price to the separate performance obligations in the contract.

Step5: Recognize revenue when (or as) the entity satisfies a performance obligation.

For mass-produced goods such as home appliances, semiconductors and industrial products, revenue is recognized when the customer accepts the product. For products requiring acceptance inspection of delivered goods, revenue is only recognized when the customer accepts the product, the Company and its consolidated subsidiaries verify that the product achieves predefined performance and there remain only verification of items that are not significant for the customer's final operation check. Consideration for transactions is received primarily within one year after the performance obligation has been satisfied.

Revenue from maintenance agreements is recognized over the contract term as the maintenance is provided. Revenue from specific construction contracts meeting certain criteria is recognized according to the progress of the construction if progress can be reasonably measured. Revenue is recognized only to the extent of the cost incurred if progress cannot be reasonably measured. The progress of construction is measured by comparing the cost incurred through the current year to the estimated total cost. Estimates and underlying assumptions for the aggregate amount of estimated cost are reviewed on an ongoing basis since there is a possibility that the cost incurred may change due to the progress of construction.

Revenue is recognized in an amount that reflects the consideration to which the Company and its consolidated subsidiaries expect to be entitled by transferring the good or service. For contracts which consist of any combination of products, equipment, installation and maintenance, each element is treated as a separate performance obligation and revenue is allocated to each element in proportion to its stand-alone selling price when the good or service provided has a stand-alone value as a separate product.

For contracts which include subsequent changes in consideration such as rebates and discounts, the transaction price is determined by taking into account the variable consideration in a way that the actual value does not significantly diverge from the estimate.

For contracts in which the Company and its consolidated subsidiaries do not have discretion in establishing the transaction price, do not have inventory risk, or another party is primarily responsible for fulfilling the contract, revenue is recognized on a net basis.

#### 4. Notes to Accounting Estimates

The Group used accounting estimates for the following items to recognize their amounts in the consolidated financial statements for this fiscal year. These accounting estimates may significantly affect the consolidated financial statements for the next fiscal year.

With regard to the impact of the novel coronavirus disease (COVID-19), while circumstances remain uncertain, the Company has assumed that the pandemic would not have a significant long-term impact, and used accounting estimates such as the "Recoverable Amount of Property, Plant and Equipment, Goodwill and intangible assets." The Group believes that the above assumption is the best estimate as of the end of this fiscal year. However, if the COVID-19 has a greater impact on future circumstances than expected, it may significantly affect the amounts in the consolidated financial statements.

(1) Estimated Total Cost of Contracts in which Performance Obligations are satisfied Over Time

The Group recognizes revenue for specific construction contracts meeting certain criteria in the Energy and Electric Systems segment and Information and Communication Systems segment according to the progress of the construction. Revenue in the Energy and Electric Systems segment and Information and Communication Systems segment in this fiscal year are ¥1,238,111 million and ¥354,128 million respectively. A part of these revenues are recognized according to the progress of the construction. The progress of construction is measured by comparing the cost incurred through this fiscal year to the estimated total cost. The estimated total cost is calculated for each contract based on various information such as the contract details of the relevant construction contract, required specifications, the presence or absence of new technological development elements, and historical incurred cost results for similar contracts.

The estimated total cost may be fluctuated due to changes in the environment. Deviations between estimates and actual results may significantly affect the amount of revenue in the consolidated financial statements for the next fiscal year.

#### (2) Recognition and Measurement of Provisions

The Group records the expected amount of future losses on construction contracts in the Energy and Electric Systems segment and Information and Communication Systems segment as a provision for loss on construction, if it is probable that the estimated total cost of such construction will exceed the contract order amount and if the expected loss amount can be reasonably estimated. The balance of provision for loss on construction as of March 31, 2022 is \(\frac{247}{,267}\) million. The estimated total cost is calculated for each contract based on various information such as the contract details of the relevant construction contract, required specifications, the presence or absence of new technological development elements, and historical incurred cost results for similar contracts.

The Group generally offers warranties on their products against certain manufacturing and other defects for specific periods of time and/or used conditions of the product. The Group records a provision for product warranties if it is probable that the future cost will be incurred as of the end of the fiscal year and if the expected cost can be reasonably estimated. The Group estimates future warranty costs based primarily on the historical experience of actual warranty claims as well as current information on repair costs. The balance of provision for product warranties as of March 31, 2022 is ¥52,736 million.

The estimated total cost in provision for losses on construction contracts and estimated future warranty cost in provision for product warranties may be fluctuated due to changes in the environment. Deviations between estimates and actual results may significantly affect the amount of provision for losses on construction contracts and provision for product warranties in the consolidated financial statements for the next fiscal year.

#### (3) Recoverable Amount of Property, Plant and Equipment, Goodwill and intangible assets

For the impairment test of property, plant and equipment, goodwill, and intangible assets, the recoverable amount of an asset or cash generating unit is calculated as the higher of its value in use and its fair value less costs of disposal. Estimated future cash flows used in the calculation of value in use are discounted to their present value using a pre-tax discount rate reflecting the time value of money and the risks specific to the asset. Impairment losses are recognized in profit or loss if the carrying amount of an asset or a cash-generating unit exceeds its recoverable amount. Impairment losses of ¥4,080 million are recognized for this fiscal year. As a result, the balance of property plant and equipment is ¥855,746 million, and the balance of goodwill and intangible assets are ¥161,494 million as of March 31, 2022.

The estimated future cash flows and estimated fair value less costs of disposal may be fluctuated due to changes in the environment. Deviations between estimates and actual results may significantly affect the amount of impairment losses on property, plant and equipment, goodwill and intangible assets in the consolidated financial statements for the next fiscal year.

During this fiscal year, as a certain domestic manufacturing facility for the automotive equipment business within the Industrial Automation Systems segment has recognized consecutive operating losses for some years, due to the burden of upfront investments to increase orders of electric vehicle-related equipment, soaring material and logistics costs, the effects on sales and production from the supply crunch of semiconductor parts and other reasons, it was determined that there was an indication of impairment for the fixed assets of the facility. Accordingly, the Company performed an impairment test to determine whether an impairment loss should be recognized. While this manufacturing facility has property, plant and equipment of \$50,241 million, and intangible assets of \$1,733 million, the Company concluded that the recognition of an impairment loss was not necessary since the recoverable amount based on the value in use, which was calculated as the discounted present value of estimated future cash flows, exceeded the carrying amount of the assets. Future cash flows are based on the business plans prepared by management. The business plans are based on various assumptions, such as the increase in orders received for the Company's electric vehicle-related equipment in anticipation of an expanded electric vehicle market in response to the trend of decarbonization and the optimal procurement of parts.

The Group believes that the estimates based on these assumptions are reasonable. However, if any changes occur in the economic environment and accordingly revisions are required for such estimates, the recognition of impairment losses may become necessary for the next fiscal year.

#### (4) Recoverability of Deferred Tax Assets

A deferred tax asset is recognized for deductible temporary differences, unused tax losses carryforwards and tax credit carryforwards to the extent that is probable that they can be utilized against future taxable profit.

In assessing the realizability of deferred tax assets, the Group estimates future taxable income, and considers whether it is probable that some portion or all of the deferred tax assets will be realized. The Group consider the scheduled reversal of deferred tax liabilities, projected future taxable profit, and tax planning strategies in making this assessment. The balance of deferred tax assets as of March 31, 2022 is \forall 159,915 million.

The estimated future taxable profit may be fluctuated due to changes in the environment. Deviations between estimates and actual results may significantly affect the amount of deferred tax assets in the consolidated financial statements for the next fiscal year.

(5) Measurement of Defined Benefit Obligation

Defined benefit obligation is calculated based on actuarial assumptions, such as the discount rate, the retirement rate, the lump-sum payment selection rate, and the mortality rate. The period of discount is determined based on the period to the date on which future annual benefits are expected to be paid. Discount rates are determined by reference to market yields consistent with the period of discount on high quality corporate bonds at the end of this fiscal year. The balance of net defined benefit liabilities as of March 31, 2022 is \$162,353 million.

The actuarial assumptions may be fluctuated due to changes in the environment. Deviations between assumptions and actual results or changes in assumptions may significantly affect the amount of defined benefit obligation in the consolidated financial statements for the next fiscal year.

(6) Fair Value of Financial Instruments

The fair value of non-marketable equity instruments is calculated based on comprehensively taking into consideration quantitative information on the net assets and other financial information of the investee and forecasts of its future cash flows. The balance of non-marketable equity instruments as of March 31, 2022 is \quantitarrow{\chi}71,169 million.

The estimated fair value may be fluctuated due to changes in the environment. Changes in assumptions such as investee's performance and future cash flows estimation may affect the amount of other comprehensive income for the next fiscal year.

- 5. Notes to Consolidated Statement of Financial Position
  - (1) Allowance for credit losses directly deducted from assets: ¥14,878 million
  - (2) Accumulated depreciation of property, plant and equipment: ¥2,584,877 million

The figure for accumulated depreciation of property, plant and equipment includes accumulated impairment losses.

(3) Accumulated Other Comprehensive Income (Loss)

Changes in fair value of financial assets measured at fair value through other comprehensive income: ¥85,204 million

Exchange differences on translating foreign operations: ¥99,293 million

Net changes in the fair value of cash flow hedges: ¥31 million

- (4) Guarantee liabilities: ¥2,864 million
- 6. Notes to Consolidated Statement of Changes in Equity
  - (1) Class and Total Number of Shares Issued and Outstanding and Treasury Stock as of March 31, 2022 Shares issued and outstanding (common stock): 2,147,201,551 shares

Treasury stock (common stock): 35,228,959 shares

Note: Treasury stock includes 1,130,436 shares of the Company's stock held by the Board Incentive Plan Trust.

(2) Items Concerning Dividends

Dividends paid: ¥85,723 million

- 7. Notes to Financial Instruments
  - (1) Items Concerning the Status of Financial Instruments

The Company and its consolidated subsidiaries undertake fund management primarily through short-term investments that have a maturity of three months or less from the date of acquisition and are readily convertible to cash and which are subject to an insignificant risk of changes in value. Such funds are recognized in cash and cash equivalents. Financing is conducted through borrowings from financial institutions and by issuing bonds.

Risks associated with customer credit risk-related trade receivables and contract assets are managed by first conducting screening through external agencies, then establishing customer credit limits and regularly monitoring customers' financial condition.

Other financial assets are mainly equity instruments, which are managed by regularly monitoring their fair value. The Company and certain consolidated subsidiaries also make use of derivative instruments to avoid market risks from changes in foreign currencies and interest rates, and do not hold or issue financial instruments for trading purposes.

(2) Items Concerning the Fair Value of Financial Instruments

The Group classifies fair value measurements from level 1 to level 3 according to the observability of the inputs used in measurement:

Level 1: Quoted prices for identical assets or liabilities in active markets

Level 2: Fair value calculated directly or indirectly using observable prices other than those in level 1

Level 3: Fair value calculated using valuation techniques including unobservable inputs

A determination is made at the end of each fiscal year as to whether there are financial instruments for which transfers between levels were carried out. There were no financial instruments with significant transfers between

levels in this fiscal year.

#### (i) Financial instruments measured at amortized cost

Methods of measurement of fair value, carrying amount and fair value of financial instruments measured at amortized cost are as follows:

(Borrowings (including long-term borrowings to be repaid within 1 year))

Fair values of borrowings are calculated using the present value of future cash flows discounted by the expected interest rate for similar new contracts and are classified as level 2 because fair value is calculated using observable market data.

(Millions of ven)

	Carrying amount	Fair value
Borrowings		1.0000
(including long-term borrowings to be repaid within 1 year)	142,208	139,994
repaid within I year)		

Note: The fair value of financial assets and financial liabilities measured at amortized cost other than the above approximated the carrying amounts.

### (ii) Financial instruments measured at fair value on a recurring basis

The method of measurement of fair value and fair value of financial instruments measured at fair value on a recurring basis are as follows:

(Equity instruments and debt instruments)

The fair value of marketable equity instruments is calculated based on the market price at the end of the fiscal year and are classified as level 1 because fair value is calculated using the market value of an identical asset in an active market. The fair value of non-marketable equity instruments and debt instruments is calculated based on comprehensively taking into consideration quantitative information on the net assets and other financial information of the investee and forecasts of its future cash flows, and are classified as level 3 because fair value is calculated based on valuation techniques using unobservable indicators.

(Derivative assets and liabilities)

Fair values of derivatives are calculated based on market interest rates and market rates of foreign exchange banks as financial assets or financial liabilities measured at fair value through profit or loss and are classified as level 2 because fair value is calculated using observable market data.

(Millions of ven)

				viiiions or yen
	Level 1	Level 2	Level 3	Total
Equity instruments	200,178	_	70,614	270,792
Debt instruments	_	_	555	555
Derivative assets	_	4,564	-	4,564
Total assets	200,178	4,564	71,169	275,911
Derivative liabilities	_	17,867		17,867
Total liabilities	_	17,867	-	17,867

#### 8. Notes to Per Share Information

Equity attributable to Mitsubishi Electric Corp. stockholders per share: ¥1,409.08 Basic earnings per share for net profit attributable to Mitsubishi Electric Corp. stockholders: ¥95.41

Diluted earnings per share for net profit attributable to Mitsubishi Electric Corp. stockholders: ¥95.41

9. Notes to Significant Subsequent Events

There were no significant subsequent events.

#### 10. Notes to Revenue

The Group's business consists of 6 reportable segments: Energy and Electric Systems, Industrial Automation Systems, Information and Communication Systems, Electronic Devices, Home Appliances and Others. Revenue is presented by these categories since the Company's management periodically uses them for decision of business resources allocation and evaluation of business operations.

Revenue is disaggregated by region according to the customer's location. The relationship between these disaggregated revenue and segment revenue are as follows.

88 8	0					(N	fillions of yen)
			Consolidated				
	Japan	North America	Asia	Europe	Other	Subtotal	total
Energy and Electric Systems	856,910	108,705	218,052	24,277	20,355	371,389	1,228,299
Industrial Automation Systems	551,276	175,898	559,938	150,300	10,088	896,224	1,447,500
Information and Communication Systems	304,194	3,450	6,179	1,290	332	11,251	315,445
Electronic Devices	64,041	10,156	86,758	32,813	233	129,960	194,001
Home Appliances	414,841	162,952	226,440	285,629	41,150	716,171	1,131,012
Others	141,140	770	17,584	999	8	19,361	160,501
Consolidated total	2,332,402	461,931	1,114,951	495,308	72,166	2,144,356	4,476,758

#### 11. Other Notes

#### (1) Other profit (loss)

Other profit (loss) in this fiscal year includes impairment losses of ¥4,080 million on property, plant and equipment, intangible assets and others.

The impairment losses were mainly due to the decline in profitability of car multimedia products owing to commoditization, etc. at a certain domestic manufacturing facility in the automotive equipment business within the Industrial Automation Systems segment. The Group recorded impairment losses of \$1,577 million for property, plant and equipment related to business assets such as machinery and equipment, and \$2,107 million for intangible assets and others. The recoverable amount is mainly measured based on the fair value less cost of disposal. These measurements are based on real estate appraisal amount. The fair value hierarchy is level 3.

#### (2) Contingent liabilities

In June 2021, an internal investigation revealed that the inspections of some of the HVAC (Heating, Ventilation and Air Conditioning systems) and other products for railcars manufactured at Nagasaki Works were conducted in a different way from the inspections described in the purchase specification, had not been actually conducted, and had inappropriate documentation in the inspection reports.

The Company has been reporting the situation to the customers and discussing with the customers on the measures to be taken. In addition, the Company has set up an investigative committee chaired by an external lawyer in July 2021 to investigate the existence of improper quality control practices on a company-wide basis, the facts and causes of the improper practices, and based on the findings of the investigation, to formulate measures to prevent any recurrence.

Although the investigation is still in progress, the Company recognized inspection and replacement costs, etc. in relation to the improper quality control practices identified up to March 31, 2022 in this fiscal year.

The financial position and financial results of Mitsubishi Electric Group may be affected depending on the progress of future discussions with customers and investigations. The Company has not incorporated these impacts into the consolidated financial statements for this fiscal year as it is impossible to reasonably estimate the impacts at present.

## Financial Statements

# Statement of Changes in Net Assets (April 1, 2021 to March 31, 2022)

(Millions of ven)

				Shar	eholders' equ	ity					d translation ments
		Capital	surplus		Retained	earnings				,	
	Common	т 1	0.1	T 1	Other	retained ear	nings	Treasury	Total	Unrealized gains	Deferred gains or
	stock	Legal capital surplus	Other capital surplus	Legal retained earnings	Reserve for reduction entry	General reserve	Retained earnings brought forward	stock	shareholders' equity	(losses) on securities	losses on hedges
Balance at beginning of period	175,820	181,140	181	43,955	9,583	300,000	649,144	(2,595)	1,357,228	103,459	(264)
Changes of items during the period											
Dividends from surplus							(85,723)		(85,723)		
Net income							179,389		179,389		
Purchase of treasury stock								(50,526)	(50,526)		
Disposal of treasury stock			0					1,053	1,053		
Net change of items other than shareholders' equity									-	(14,117)	(320)
Total changes of items during the period	_	_	0		_	_	93,666	(49,472)	44,194	(14,117)	(320)
Balance at end of period	175,820	181,140	181	43,955	9,583	300,000	742,810	(52,068)	1,401,422	89,342	(584)

#### **Notes to Financial Statements:**

1. Valuation of Inventories

Raw materials and finished goods are generally recorded using the average-cost method. In work-in-process, Mitsubishi Electric Corporation (the "Company") records the ordered products at the acquisition cost and the regular purchased products at the average production cost. The inventories on the balance sheet are measured by reflecting write-downs resulting from decreased profitability.

- 2. Valuation of Short-Term Investment and Investment Securities
  - (1) Investment in subsidiaries and affiliates: Cost method using the moving-average method
  - (2) Other securities:

Marketable securities: Fair value at the fiscal year-end. (Unrealized gains and losses, net of the related tax effect are directly recorded in shareholders' equity. The cost is determined on the moving-average method.)

Non-marketable securities: Cost method using the moving-average method

- 3. Depreciation of property, plant and equipment is calculated by the declining-balance method. However, depreciation of buildings (excluding attached facilities) acquired since April 1, 1998, and on facilities attached to buildings and structures acquired since April 1, 2016 are calculated by the straight-line method.
- 4. Basis for Calculating Provisions
  - (1) Allowance for doubtful accounts: To prepare for possible losses on uncollectible notes and accounts receivable. The Company records the estimated uncollectible amounts based on credit loss history for general accounts receivable, and the collectability for each individual account for specific doubtful receivables.
  - (2) Provision for product warranties: To prepare for expenses related to the servicing of products, the Company records an estimated amount based upon historical experience.
  - (3) Provision for losses on construction contracts: To prepare for possible losses on the estimated amount of uncompleted construction contracts during the fiscal year, the Company records provisions for aforementioned estimated amount.
  - (4) Retirement and severance benefits: To prepare for employees' retirement benefits, the Company records an amount calculated based upon the estimated retirement and severance benefit obligations and the fair value of plan assets at the end of the fiscal year.
    - Past service costs are amortized as incurred using the straight-line method over the average remaining years of service of the employees.
    - Actuarial gains and losses are amortized in the year following the year in which the gains or losses are recognized using the straight-line method over the average remaining years of service of the employee.
  - (5) Provision for loss on investments in foreign subsidiaries and affiliates: To prepare for losses related to overseas investments, the Company records the amount of estimated losses based upon the financial conditions of the entities in which it has investments.
  - (6) Provision for directors' retirement benefits: To prepare for the payment of retirement benefits to directors and executive officers, the Company records the estimated amount at fiscal year-end calculated based upon internal regulations.
  - (7) Provision for competition-law-related expense: The Company records the estimated contingent losses related to Competition Laws.
- 5. Basis for Calculating Revenue and Expenses

The Company recognizes revenue in an amount that reflects the consideration to which they expect to be entitled by transferring a good or service to a customer using the five-step approach below, except for income from interest and dividends.

- Step1: Identify the contract(s) with a customer.
- Step2: Identify the performance obligations in the contract.
- Step3: Determine the transaction price.
- Step4: Allocate the transaction price to the separate performance obligations in the contract.
- Step5: Recognize revenue when (or as) the entity satisfies a performance obligation.

For mass-produced goods such as home appliances, semiconductors and industrial products, revenue is recognized when the customer accepts the product. For products requiring acceptance inspection of delivered goods, revenue is only recognized when the customer accepts the product, the Company verifies that the product achieves predefined performance and there remains only verification of items that are not significant for the customer's final operation check. Consideration for transactions is received primarily within one year after the performance obligation has been satisfied.

Revenue from maintenance agreements is recognized over the contract term as the maintenance is provided.

Revenue from specific construction contracts meeting certain criteria is recognized according to the progress of the construction if progress can be reasonably measured. Revenue is recognized only to the extent of the cost incurred if progress cannot be reasonably measured. The progress of construction is measured by comparing the cost incurred through the current year to the estimated total cost. Estimates and underlying assumptions for the aggregate amount of estimated cost are reviewed on an ongoing basis since there is a possibility that the cost incurred may change due to the progress of construction.

Revenue is recognized in an amount that reflects the consideration to which the Company expects to be entitled by transferring the good or service. For contracts which consist of any combination of products, equipment, installation and maintenance, each element is treated as a separate performance obligation and revenue is allocated to each element in proportion to its stand-alone selling price when the good or service provided has a stand-alone value as a separate product.

For contracts which include subsequent changes in consideration such as rebates and discounts, the transaction price is determined by taking into account the variable consideration in a way that the actual value does not significantly diverge from the estimate.

- 6. The tax-exclusion method is used to account for consumption taxes.
- 7. The Company adopts a consolidated taxation system.
- 8. Accounting Estimates

Items and balances including major accounting estimates and assumptions that could have a significant effect on the amounts in the financial statements of the Company are as follows.

The details of the estimates have been omitted as they are identical to those in the notes to the consolidated financial statements.

- (i) Estimated total cost of contracts in which performance obligations are satisfied over time

  The Company has reported net sales of \(\frac{\pmathbf{\frac{4}}}{2}\),557,436 million. A part of this is revenue recognized according to the progress of the construction pursuant to contract agreements.
- (ii) Provisions

Reserve for loss on construction contracts

Reserve for product warranties

Property, plant and equipment and intangible fixed assets

Y31,208 million

Y35,277 million

Y470,507 million

Deferred tax assets

Y47,599 million

(v) Investments and other assets - other

At the end of this fiscal year, plan assets exceeded the retirement and severance benefit obligations as adjusted for unrecognized actuarial gains and losses. A portion of the ¥141,589 million in investments and other assets - other corresponds to this excess amount.

- (vi) Investment in securities and investment in subsidiaries and affiliates ¥651,930 million
- 9. Accumulated depreciation of property, plant and equipment: ¥1,689,659 million

The figure for accumulated depreciation of property, plant and equipment includes accumulated impairment losses.

10. Contingent liabilities

(iii)

(iv)

(1) Guarantee liabilities: ¥1,168 million

Outstanding of transferred accounts receivable with recourse: ¥925 million; employees (home financing loans): ¥242 million

(2) Others

In June 2021, an internal investigation revealed that the inspections of some of the HVAC (Heating, Ventilation and Air Conditioning systems) and other products for railcars manufactured at Nagasaki Works were conducted in a different way from the inspections described in the purchase specification, had not been actually conducted, and had inappropriate documentation in the inspection reports.

The Company has been reporting the situation to the customers and discussing with the customers on the measures to be taken. In addition, the Company has set up an investigative committee chaired by an external lawyer in July 2021 to investigate the existence of improper quality control practices on a company-wide basis, the facts and causes of the improper practices, and based on the findings of the investigation, to formulate measures to prevent any recurrence.

Although the investigation is still in progress, the Company recognized inspection and replacement costs, etc. in relation to the improper quality control practices identified up to March 31, 2022 in this fiscal year.

The financial position and financial results of the Company may be affected depending on the progress of future discussions with customers and investigations. The Company has not incorporated

these impacts into the financial statements for this fiscal year as it is impossible to reasonably estimate the impacts at present.

11. Receivables from affiliates:

Short-term: ¥545,171 million Long-term: ¥9,499 million

Payables to affiliates:

Short-term: ¥683,824 million Long-term: ¥78,529 million

12. Net sales to affiliates: ¥1,449,744 million Purchases from affiliates: ¥1,171,703 million

Total transactions with affiliates, excluding operating transactions: ¥10,134 million

- 13. Shares issued and outstanding at the fiscal year-end (common stock): 2,147,201,551 shares
- 14. Treasury stock at the fiscal year-end (common stock): 35,228,959 shares

Note: The number of treasury stock includes 1,130,436 shares held through the Board Incentive Plan (BIP) Trust.

#### 15. Dividends

(1) Amount of dividends paid

Resolution	Total cash dividends	Dividends per share	Record date	Effective date
April 28, 2021 resolution of the Board of Directors	¥55,816 million	¥26.00	March 31, 2021	June 2, 2021
October 28, 2021 resolution of the Board of Directors	¥29,906 million	¥14.00	September 30, 2021	December 2, 2021

(2) Dividends with a record date in the current period and the effective date in the next period

Resolution	Total cash dividends	Dividends per share	Record date	Effective date
May 25, 2022 resolution	3754.040 '11'	<b>V2</b> ( 00	M 1 24 2022	1 2 2022
of the Board of Directors	¥54,940 million	¥26.00	March 31, 2022	June 2, 2022

- 16. Significant components of the deferred tax assets and deferred tax liabilities
  - (1) Deferred tax assets:

Provision for retirement benefits and others: ¥106,495 million

(2) Deferred tax liabilities:

Gain on contribution of securities to employee retirement benefit trust and others: ¥(58,895) million

(3) Net deferred tax assets: ¥47,599 million

### 17. Transactions with Related Parties

Category	Company name	% of voting rights	Relationship	Details of transactions	Amount (¥ Millions)	Item	Period-end balance (¥ Millions)
Subsidiary	Mitsubishi Electric Europe B.V.	Direct 100%	As a subsidiary, sells Mitsubishi Electric products	Sales of Mitsubishi Electric products*	172,815	Trade accounts receivables	79,693
Subsidiary	Mitsubishi Electric Living Environment Systems Corporation	Direct 73% Indirect 27%	As a subsidiary, sells Mitsubishi Electric's home electric systems and equipment	Sales of Mitsubishi Electric products*	170,629	Trade accounts receivables	42,265
Subsidiary	Mitsubishi Electric Automotive America, Inc.	Indirect 100%	As a subsidiary, purchases components from Mitsubishi Electric to manufacture and sell automotive equipment	Manufacture and sales of Mitsubishi Electric products*	80,395	Trade accounts receivables	29,369

Note: Terms of transactions with subsidiaries, including prices are determined through the negotiation considering the market condition.

- 18. Net assets per share: ¥705.59 Net income per share: ¥84.11
- 19. The impairment losses of ¥3,684 million were mainly due to the decline in profitability of car multimedia products owing to commoditization, etc. at a certain domestic manufacturing facility in the automotive equipment business. The Company recorded impairment losses of ¥1,577 million for property, plant and equipment related to business assets such as machinery and equipment, and ¥2,107 million for intangible fixed assets and others. The recoverable amount is mainly measured based on the fair value less the estimated cost of disposal.
- 20. Significant subsequent events

On October 18, 2021, the Company decided to consolidate its management structure by transferring its building systems business, which is mainly responsible for new installations of elevators and escalators, to Mitsubishi Electric Building Techno-Service Co., Ltd., its consolidated subsidiary which is primarily responsible for the maintenance and renewal of elevators and escalators, through a business integration by means of an absorption-type company split, in order to further strengthen its global competitiveness and improve efficiency. The absorption-type company split agreement was subsequently concluded on February 17, 2022 and the company split was executed on April 1, 2022.

In accordance with the provisions of the absorption-type company split agreement, Mitsubishi Electric Building Techno-Service Co., Ltd. has acquired the assets and liabilities associated with the building systems business of the Company, the amounts of which are as follows.

Assets: ¥61,302 million Liabilities: ¥59,554 million

Valuation and translations adjustments: ¥1,747 million

Mitsubishi Electric Building Techno-Service Co., Ltd. has changed its corporate name to Mitsubishi Electric Building Solutions Corporation, effective April 1, 2022.