

(Summary English Translation of the Materials disclosed via the Internet pursuant to Laws, Regulations, and the Articles of Incorporation regarding the Notice of the 110th Ordinary General Meeting of Shareholders Originally Issued in Japanese Language)

June 6, 2022

**MATERIALS DISCLOSED VIA THE INTERNET PURSUANT TO LAWS, REGULATIONS,  
AND THE ARTICLES OF INCORPORATION REGARDING THE NOTICE OF THE 110TH  
ORDINARY GENERAL MEETING OF SHAREHOLDERS**

**Notes to Consolidated Financial Statements  
Notes to Non-consolidated Financial Statements**

**MAKITA CORPORATION**

Pursuant to applicable laws and regulations and Article 14 of the Articles of Incorporation of the Corporation, these contents are deemed to be provided to shareholders by posting them on our website (<https://www.makita.biz/ir/>).

## Notes to Consolidated Financial Statements

### Notes to Important Basic Matters for Preparation of Consolidated Financial Statements

#### 1. Basis of presentation

The consolidated financial statements are prepared in accordance with International Financial Reporting Standards (“IFRS”) pursuant to the provision of Article 120, paragraph 1 of the Ordinance on Accounting of Companies. Provided that certain statements and notes required by IFRS are omitted in accordance with the second sentence of said Article.

#### 2. Scope of consolidation

Number of consolidated subsidiaries: 52

Major subsidiaries are as follows:

Makita U.S.A. Inc., Makita (U.K.) Ltd., Makita Werkzeug GmbH. (Germany), Makita France SAS, Makita Oy (Finland), Makita LLC (Russia), Makita (China) Co., Ltd., Makita (Kunshan) Co., Ltd., Makita (Australia) Pty. Ltd., SC Makita EU S.R.L., etc.

#### 3. Valuation of Financial Instruments

##### (1) Non-derivative financial assets

###### (i) Initial recognition and measurement

At initial recognition, Makita classifies financial assets as financial assets measured at amortized cost, financial assets measured at fair value through other comprehensive income, or financial assets measured at fair value through profit or loss. We initially recognize trade receivables and other receivables on the effective date, and other financial assets on the transaction date in which we become a party to the contract of the financial instrument.

All of the financial assets, except financial assets measured at fair value through profit or loss, are initially measured at the amount of fair value added to the transaction cost directly attributable to the financial asset. However, trade receivables without a significant financial component are initially measured at the transaction price.

###### (a) Financial assets measured at amortized cost

We classify financial assets that both of the following conditions are met as financial assets measured at amortized cost:

- The financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows, and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

###### (b) Financial assets measured at fair value through other comprehensive income

An entity may, at initial recognition, make an irrevocable election to present in other comprehensive income subsequent changes in the fair value of a particular investment in an equity instrument not held for trading that would otherwise be measured at fair value and not classified as financial assets measured at amortized cost. Makita determines the designation for each financial instrument.

###### (c) Financial assets measured at fair value through profit or loss

Financial assets, other than financial assets measured at amortized cost or at fair value through other comprehensive income, are classified as financial assets measured at fair value through profit or loss.

###### (ii) Subsequent measurement

###### (a) Financial assets measured at amortized cost

Financial assets measured at amortized cost are, after initial recognition, measured at amortized cost based on the effective interest method. Interest revenue calculated by using the effective interest method is recognized in profit or loss.

###### (b) Financial assets measured at fair value through other comprehensive income

Equity instruments measured at fair value through other comprehensive income are, after initial recognition, measured at fair value, and its subsequent changes are recognized in other comprehensive income. The cumulative amount that is recognized in other comprehensive income is transferred to retained earnings, when the amount is derecognized or when the fair value decreases significantly. In addition, dividends from equity instruments measured at fair value through other comprehensive income are recognized in profit or loss.

###### (c) Financial assets measured at fair value through profit or loss

Financial assets measured at fair value through profit or loss are, after initial recognition, measured at fair value. Gain or loss of valuation arising from changes in fair value, dividends, and interest revenue are recognized in profit or loss.

(iii) Derecognition

Financial assets are derecognized, when the contractual rights to the cash flows from the financial asset expire, or when the contractual rights to receive the cash flows of the financial asset along with almost all of the risks related to the contract and its economic value transferred.

(2) Impairment of financial assets

Makita recognizes allowance for doubtful receivables for expected credit losses related to financial assets measured at amortized cost. Expected credit losses are measured based on discounted present value of the difference between contractual cash flows to be received based on the contract and cash flows to be expected to be received.

If the credit risks related to the financial asset increase significantly after initial recognition, lifetime expected credit losses are recognized in allowance for doubtful receivables. If the risk does not increase significantly after initial recognition, 12-month expected credit losses are recognized in allowance for doubtful receivables. In addition, trade receivables without a significant financial component are classified in accordance with the credit risk of the other party based on the past due information or the internal credit rating, and their allowance for doubtful receivables are necessarily measured at an amount equal to lifetime expected credit losses, with the ratio of past credit losses calculated by the classification multiplied the provision ratio in consideration of expected future economic conditions.

We assess whether credit risks related to financial assets increase significantly after initial recognition or not by comparing the risk of default at initial recognition and the risk of default at each reporting date, taking into consideration the reasonable information with evidence as well as the past due information. If entire or part of a financial asset is judged to be impossible or incredibly difficult to be collected, it is considered to be in default and treated as credit-impaired financial assets.

We directly reduce the gross carrying amount of a financial asset when there is no reasonable expectations of recovering the financial asset in its entirety or a portion thereof.

Allowance for doubtful receivables and reversal of allowance for doubtful receivables of financial assets are recognized in profit or loss.

(3) Non-derivative financial liabilities

(i) Initial recognition and measurement

At initial recognition, Makita classifies financial liabilities as financial liabilities measured at amortized cost or liabilities measured at fair value through profit or loss. A financial liability is initially recognized on the transaction date in which we become a party to the contract of the financial liability.

All of the financial liabilities are measured at fair value at initial recognition. However, financial liabilities measured at amortized cost are measured at the amount after deduction of the transaction cost directly attributable to the financial liabilities from the fair value.

(ii) Subsequent measurement

(a) Financial liabilities measured at amortized cost

Financial liabilities measured at amortized cost are, after initial recognition, measured at amortized cost based on the effective interest method.

(b) Financial liabilities measured at fair value through profit or loss

Financial liabilities measured at fair value through profit or loss are, after initial recognition, measured at fair value. Gain or loss of valuation arising from changes in fair value are recognized in profit or loss.

(iii) Derecognition

A financial liability is derecognized, when it is extinguished, namely, when the obligation specified in the contract is discharged, cancelled or expired.

(4) Derivatives

Makita uses derivative transactions including foreign exchange contracts in order to hedge the foreign currency risk. Derivatives are initially recognized at fair value and remeasured at fair value after initial recognition. Changes in fair value of derivatives are recognized in profit or loss.

#### 4. Valuation of Inventories

Inventories are measured at the lower of the acquisition cost and the net realizable value. Acquisition costs include all costs of purchases, conversion and other costs incurred in bringing the inventories to their present location and condition. Acquisition costs are calculated by using the weighted average cost formula. Costs of conversion include production overheads based on the normal capacity of production. Net realizable value is the estimated selling price in the ordinary course of business less the estimated cost necessary to make the sale.

#### 5. Depreciation Method of Significant Depreciable Assets

##### (1) Property, plant and equipment

Property, plant and equipment other than land and construction in progress are depreciated by using the straight-line method, for its depreciable amount that is its acquisition cost less the residual value, over its estimated useful life beginning from the point when the assets are available for use. The estimated useful lives of the major assets are as follows.

Buildings and improvements:	3 to 60 years
Machinery and equipment:	2 to 20 years

Depreciation method, residual value and estimated useful lives are reviewed every year and revised if necessary.

##### (2) Intangible assets

Intangible assets with definite useful lives are amortized by using the straight-line method over each estimated useful life. The estimated useful lives of the major intangible assets are as follows.

Development expenses:	5 years
Software:	2 to 10 years
Industrial property rights:	4 to 17 years

Amortization method, residual value and estimated useful lives are reviewed every year and revised if necessary.

##### (3) Right-of-use assets

After the initial recognition of the right-of-use assets, when the ownership of the underlying asset transfers to Makita or when it is reasonably certain that Makita will exercise a purchase option, the right-of-use assets are depreciated by using the straight-line method over the estimated useful life of the underlying asset. In other cases, the right-of-use assets are depreciated by using the straight-line method over the shorter of the estimated useful life and the lease term.

#### 6. Impairment of Non-financial Assets

We judge at the reporting date whether there are any indications that Makita's non-financial assets except inventories and deferred income taxes may be impaired.

If any of those indications is present, we conduct impairment tests to estimate recoverable amount of the assets. Goodwill, intangible assets with no definite useful life, and intangible assets that are not yet available for use are not amortized, and the impairment tests are conducted every year and every time when indications of impairment are present.

Makita's corporate assets do not generate independent cash inflow, therefore, if there is any indication that the corporate assets may be impaired, the recoverable amount of cash-generating unit to which the corporate assets is attributable is estimated.

A recoverable amount is the higher amount of the fair value less the cost of disposal and the value in use. In calculating value in use, an estimate of the future cash flows is discounted to the present value by using the discount rate before tax that reflects the time value of money and the risk inherent in the asset.

If the carrying amount of each asset or cash-generating unit exceeds the recoverable amount, the impairment loss is recognized in profit or loss, and the carrying amount of the asset is reduced to a recoverable amount. Any impairment loss recognized related to cash-generating units or groups of cash-generating units is allocated to reduce the carrying amount of goodwill allocated to the unit, and then the carrying amount of other assets in the unit is reduced proportionally.

Impairment losses of goodwill are not reversed. As for impairment losses of non-financial assets other than goodwill, the recoverable amount of the asset is estimated if there is no impairment losses or any indication of possibility that the impairment loss is reduced, and the impairment loss is reversed if the recoverable amount exceeds the carrying amount after impairment. In addition, reversal of impairment losses are recognized in profit or loss, within the range not exceeding the carrying amount when there was no impairment loss recognized in the asset in the past.

## 7. Provisions

Provisions are recognized when Makita has a present legal obligation or constructive obligation as a result of a past event, and when it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

When the effect of the time value of money is material, the provision is measured at the present value of the expenditures that are expected to be required to settle the obligation. Present value is calculated by using the discount rate before tax that reflects the time value of money and the risks inherent in the liability. Rebate of the discounted amount arising from the passage of time is recognized as financial cost.

Warranty provisions are provided to prepare for the expense of after-sales service for the products based on the past actual cost, taking into consideration the defective rate of current products, the malfunction of specific products never manufactured before, the effects of the costs of materials and shipping related to repair of defective products. Warranty provisions are provided as provisions and cost of sales, when the revenue is recognized.

## 8. Post-employment Benefits

Makita has adopted defined benefit pension plans and defined contribution plans for post-employment benefits.

### (i) Defined benefit pension plans

The present value of the defined benefit obligations and the related current service cost and past service cost are calculated by using the projected unit credit method.

A discount rate is calculated based on the market yields of high quality corporate bonds at the reporting date corresponding to a discount period which is determined based on the period until the expected date of future benefit payment in each fiscal year.

Assets and liabilities related to defined benefit pension plans are calculated by the amount of the present value of defined benefit obligations less the fair value of the plan assets. The current service cost and net interest on the net defined benefit liability are recognized in profit or loss. Past service costs are recognized as expense during the period in which they occur.

Remeasurements of the net defined benefit liability or asset are entirely recognized in other comprehensive income in the period in which they occur, and immediately transferred to retained earnings.

### (ii) Defined contribution plans

The contribution payable to defined contribution plans is recognized as expense during the period in which employees render the related service.

## 9. Translation

### (1) Foreign Currency Transactions

Foreign currency transactions are conducted by translating into a functional currency of each company of Makita at the exchange rate as of the transaction date.

Monetary assets and liabilities denominated in foreign currencies as of the reporting date are translated into functional currencies at the exchange rate as of the reporting date.

As for non-monetary assets and liabilities denominated in foreign currencies, those measured at the acquisition cost are translated by using the exchange rate as of the transaction date, and those measured at fair value are translated by using the exchange rate as of the date of calculation of the fair value. The exchange differences arising from the translation or the settlement are recognized in profit or loss. However, the differences arising from the translation of equity instruments measured at fair value whose changes are recognized in other comprehensive income are recognized in other comprehensive income.

### (2) Foreign operations

Assets and liabilities of a foreign operation are translated into Japanese yen at the exchange rate as of the reporting date, and its revenue and expenses are translated at the average exchange rate for the period except the case that the exchange rate changes significantly. The exchange differences as a result of this are recognized in other comprehensive income. Also, the exchange differences of a foreign operation are recognized in profit or loss during the period in which the foreign operation is disposed.

## 10. Revenue Recognition

Makita recognizes revenue by applying the following five steps.

Step 1: Identify the contract with a customer

Step 2: Identify the performance obligations in the contract

Step 3: Determine the transaction price

Step 4: Allocate the transaction price to the performance obligations in the contract

Step 5: Recognize revenue when the entity satisfies a performance obligation

Makita is engaged mainly in production and sales of power tools and outdoor power equipment, etc. Regarding these products, we have determined that a performance obligation is satisfied when a product is transferred to a customer as the customer has control of the product. Therefore, revenue of these products is recognized at the point of transferring these products. In addition, the revenue is measured at the amount of the promised consideration in a contract with a customer less the amount of a reduction, rebate and returned products.

### Notes to Accounting Estimates

The following items have balance amounts recorded in the consolidated financial statements for the fiscal year ended March 31, 2022 under the accounting estimates and may have a significant impact on the consolidated financial statements for the fiscal year ended March 31, 2023.

- Measurement of defined benefit obligation

The amount of defined benefit obligation recorded in the consolidated financial statements for the fiscal year ended March 31, 2022 is 38,560 million yen. Makita has adopted defined benefit pension plans and defined contribution plans for post-employment benefits. The present value of the defined benefit obligations and the related current service cost, etc. are calculated by actuarial assumptions. Actuarial assumptions requires estimates and judgement for various factors including discount rates. Actuarial assumptions is decided by estimates and judgement made by management. However, it may be affected by the fluctuation of future uncertain financial condition or by amending or promulgating related laws. In the event that revision is necessary, it may have a significant impact on the amount recognized in the consolidated financial statements from the following consolidated fiscal year.

- Recoverability of deferred tax asset

The amount of deferred tax asset recorded in the consolidated financial statements for the fiscal year ended March 31, 2022 is 12,238 million yen. Deferred tax assets are recognized for the carryforward of unused tax losses, tax credits, and deductible temporary differences, to the extent of that it is probable that future taxable income will be available against such deferred tax assets. Period and amount of taxable income may be affected by the fluctuation of future uncertain financial condition. In the event that the actual period and amount of taxable income are different from the assumption for which the estimation is used, it may have a significant impact on the amount recognized in the consolidated financial statements from the following consolidated fiscal year. In the event of changes in effective tax rate, the balance of deferred tax assets may increase or decrease.

- Valuation of inventories

The amount of inventories recorded in the consolidated financial statements for the fiscal year ended March 31, 2022 is 475,128 million yen, which is recorded after subtracting the book value devaluation of 28,084 million yen due to a decline in net realizable value.

Inventories are measured at the lower of the acquisition cost and the net realizable value. When inventories are measured at the net realizable value, the difference between the acquisition cost is recognized as cost of sales in principle.

Net realizable value is the estimated selling price in the ordinary course of business less the estimated cost necessary to make the sale. However, for inventories that stay outside of the business cycle process, the net realizable value is calculated by reflecting sales policies, future demand and market trends. If the market environment deteriorates more than expected and the net realizable value falls significantly, it may have a significant impact on the amount recognized in the consolidated financial statements from the following consolidated fiscal year.

## Notes to Consolidated Balance Sheet

1. Allowance for doubtful receivables directly deducted from assets  
Trade receivables and other receivables: 1,614 million yen
2. Accumulated depreciation of property, plant and equipment: 173,686 million yen  
Accumulated depreciation includes accumulated impairment losses.

## Notes to Consolidated Statement of Changes in Equity

### 1. Matter regarding shares issued

Kind of shares	Beginning of the period	Increase	Decrease	End of the period
Common stock	280,017,520 shares	-	-	280,017,520 shares

### 2. Matter regarding dividend distribution

#### (1) Amount of dividend distribution

Resolution	Type of shares	Total amount of dividends (Millions of Yen)	Dividend per share (Yen)	Record date	Effective date
Ordinary General Meeting of Shareholders held on June 25, 2021	Common stock	16,020	59	March 31, 2021	June 28, 2021
Board of Directors held on October 28, 2021	Common stock	2,715	10	September 30, 2021	November 26, 2021

#### (2) Dividends that becomes effective during the following period, whose record date falls during the period under review

Scheduled resolution	Type of shares	Dividend resource	Total amount of dividends (Millions of Yen)	Dividend per share (Yen)	Record date	Effective date
Ordinary General Meeting of Shareholders held on June 28, 2022	Common stock	Retained earnings	16,835	62	March 31, 2022	June 29, 2022

## Notes to Financial Instruments

### 1. Matter regarding status of financial instruments

In the course of business activities, Makita is exposed to financial risks, such as foreign exchange rate risks, stock price risks, interest rate risks, credit risks, and liquidity risks. We perform risk management activities to reduce such financial risks.

#### (1) Market risk

##### (i) Foreign exchange rate risk management

Makita operates business activities globally and is exposed to risks related to foreign exchange rate fluctuation in purchase and sales transactions denominated in foreign currencies. For foreign currency transactions, we hedge against the foreign exchange rate fluctuation risk through derivative transactions such as settlement and forward exchange contract in a bank account abroad to reduce the impact of the exchange rate fluctuation risk. Although we do not apply hedge accounting to these derivative transactions, we have judged that the transactions effectively offset the impact of the exchange rate fluctuation.

##### (ii) Stock price risk management

Makita holds listed stock and is exposed to market price fluctuation risks. To manage the risks, we periodically monitor the market prices and financial conditions of issuing entities and revise our stock holding status appropriately.

#### (2) Interest rate risk

Makita's liabilities with interest include borrowings and lease liabilities, partial borrowings are financed at variable interest rates. Although, we consider that the change of the market interest rate has a minor impact on Makita's profit or loss because all borrowings are short-term. Accordingly, the matter of interest rate risks is immaterial for Makita.

#### (3) Credit risk

Makita is exposed to credit risks causing financial losses due to default by the other party of our financial assets. Trade accounts receivable and trade notes receivable, which are trade receivable, are exposed to the credit risk of customers. In order to reduce the risks, we established a credit limit for each partner in accordance with the credit management rules, and our sales management department manages a fixed date and balance of each partner, periodically monitoring

the conditions of the major partners to identify doubtful accounts due to worsening financial conditions as soon as possible. In addition, we do not have over-concentration risks of a partner or of a group that the partner belongs to. The fund management of Makita is exposed to credit risks of depositors or issuers of receivables. We hold cash and cash equivalents and other financial assets of only high-ranked financial institutions in accordance with the guidelines for fund management. Therefore, we believe that credit risks are low.

(4) Liquidity risk

The liquidity risk is a risk that Makita may be unable to repay the obligation related to a financial liability to be settled by cash or other financial assets on the due date.

Although trade payables and other payables, borrowings, and other financial liabilities are exposed to liquidity risks, we manage the risks by maintaining borrowing limits of financial institutions as well as developing and renewing a cash plan in a timely manner.

2. Matter regarding such as fair value of financial instruments

The carrying amount and fair value of the financial instruments as of March 31, 2021 are as follows.

	(Millions of Yen)	
	Carrying amount	Fair value
Financial assets measured at amortized cost	200	200
Debt securities		

(Notes) 1. The table above does not include financial instruments measured at fair value in the consolidated balance sheet and financial instruments whose carrying amounts are reasonable approximations to the fair value.

2. Debt securities of financial assets measured at amortized cost are included in “Other financial assets” in the consolidated balance sheet.

(The fair value hierarchy)

The fair value hierarchy of financial instruments is categorized as follows:

Level 1: Fair value measured with quoted prices for identical assets and liabilities in an active market.

Level 2: Fair value measured with inputs other than quoted prices categorized within Level 1 that are observable, either directly or indirectly, for the asset or liability.

Level 3: Fair value measured using valuation techniques, including inputs not based on observable market data for the asset or liability.

(Measurement of fair value)

(Cash and cash equivalents, trade receivables and other receivables, and trade payables and other payables)

Since they are settled in a short period, the carrying amounts are reasonable approximations to the fair value.

(Borrowings)

Since all of them are settled within 1 year, the carrying amounts are reasonable approximations to the fair value.

(Other financial assets and other financial liabilities)

Since time deposits due over 3 months of the other financial assets are settled in a short period, the carrying amounts are reasonable approximations to the fair value. Listed stock is determined by exchange market prices as financial assets measured at fair value through other comprehensive income. Debt securities are calculated at an exchange market price or a price presented by a financial institution as financial assets measured at fair value through profit or loss.

Derivatives are calculated as financial assets or financial liabilities measured at fair value through profit or loss, based on such basic conditions observable at the market as exchange rate, etc.



3. Matter regarding the details of the fair value of financial instruments for each appropriate classification

(1) Financial instruments measured at amortized cost

The carrying amount and fair value of financial instruments measured at amortized cost are as follows.

(Millions of Yen)

	The carrying Amount	The fair value			
		Level 1	Level 2	Level 3	Total
Debt securities	200	200	-	-	200

(Notes) 1. The table above does not include financial instruments whose carrying amounts are reasonable approximations to the fair value.

2. Debt securities of financial assets measured at amortized cost are included in “Other financial assets” in the consolidated balance sheet.

The fair value of Level 1 debt securities is based on quoted prices in active markets where there is sufficient trading volume and frequent trading.

(2) The fair value of financial assets and liabilities measured at fair value on a recurring basis

Details of the financial assets and liabilities measured at fair value on a recurring basis, classified by level in the fair value hierarchy are as follows:

Reclassification between levels in the fair value hierarchy is recognized on the date when the event or change in circumstances occurred that caused the reclassification.

(Millions of Yen)

	Level 1	Level 2	Level 3	Total
Financial assets				
Financial assets measured at fair value through other comprehensive income				
Stocks	23,460	-	1,448	24,908
Financial assets measured at fair value through net profit or loss				
Derivative assets	-	315	-	315
Total	23,460	315	1,448	25,223
Financial liabilities				
Financial liabilities measured at fair value through net profit or loss				
Derivative liabilities	-	7,053	-	7,053
Total	-	7,053	-	7,305

(Notes) 1. There were no reclassifications between Level 1 and Level 2 during the consolidated fiscal year ended March 31, 2022.

2. Financial assets measured at fair value through other comprehensive income, and financial assets measured at fair value through profit or loss are included in “Other financial assets” in the consolidated balance sheet. Financial liabilities measured at fair value through profit or loss are included in “Other financial liabilities” in the consolidated balance sheet.

Financial assets classified as Level 1 are mainly marketable publicly listed stocks. Publicly listed stocks are based on quoted prices in active markets where there is sufficient trading volume and frequent trading.

Financial assets and liabilities classified as Level 2 are derivatives. Derivatives are mainly exchange contracts and are calculated based on the basic terms observable in the market such as exchange rates.

Financial assets classified as Level 3 are primarily unlisted stocks. In accordance with the Group’s accounting policies, the fair value is measured using the most recently available data. There were no significant changes from the previous year in respect of the financial assets classified as Level 3.

## Notes to Revenue Recognition

### (1) The breakdown of revenue

Makita has conducted the business activities in singularity business field of the production and sales of power tools and outdoor power equipment. The details of the revenue are as follows. Our revenue arises from contracts with our customers.

#### (i) Revenue by each product and services

Details of revenue by each product and services are as follows:

(Millions of Yen)

	The consolidated fiscal year (From April 1, 2021 To March 31, 2022)
Power tools	422,076
Outdoor power equipments, household tools, and other tools	189,579
Components, repairing, and accessories	127,605
Total amounts	739,260

#### (ii) Revenue by region

Details of revenue by region are as follows:

(Millions of Yen)

	The consolidated fiscal year (From April 1, 2021 To March 31, 2022)
Japan	118,050
Europe	352,470
North America (America)	112,248 (99,549)
Asia	49,196
Others	107,296
Total amounts	739,260

(Notes) Revenue is classified as countries or regions on the basis of the location of customers.

### (2) Basic information for understanding revenue

The content and time of revenue recognition of the performance obligations based on the contract with a customer in Makita's major business is stated in "10. Revenue Recognition" of Notes to Important Basic Matters for Preparation of Consolidated Financial Statements.

## Notes to Information Per Share

Equity attributable to owners of the parent per share	2,748.64 yen
Profit attributable to owners of the parent per share (Basic)	238.54 yen

## Notes to Significant Subsequent Events:

None.

\*Amounts less than 1 million yen have been rounded.

## Notes to Non-consolidated Financial Statements

### Notes to Significant Accounting Policies

#### 1. Valuation of securities

Held-to-maturity securities: Amortized cost (straight-line method)

Stocks of subsidiaries: At moving-average cost

Other securities

Other than stocks having no fair market value: Fair market value as of the end of the period  
(Valuation differences are presented as valuation and translation adjustments in net assets.)

The cost of securities sold is calculated based on the moving-average method.)

Stocks having no fair market value: At moving-average cost

#### 2. Valuation of net assets and liabilities accrued from derivative transactions:

Fair market value as of the end of the period

#### 3. Valuation of inventories

Inventories are valued at the lower of cost based (the balance sheet amount is computed using the method of devaluing the book price to reflect declines in profitability).

Finished goods, merchandise, work in process, and raw materials:

At average cost

Supplies:

At latest purchase cost

#### 4. Depreciation method of fixed assets

Tangible fixed assets: Straight-line method

(Excluding lease assets) Useful life:

Buildings: 31 to 50 years

Machinery and equipment: 5 to 10 years

Intangible fixed assets: Straight-line method

(Excluding lease assets) Software for internal use is depreciated on the straight-line method over its estimated useful life (5 years).

Industrial property rights are depreciated on the straight-line method over 4 to 17 year period.

Lease assets:

Lease assets relating to finance lease transactions, excluding those whose ownership is transferred to the lessee upon lease expiration, are depreciated by the straight-line method over the lease term with no residual value, the lease term being regarded as the useful life.

## 5. Allowances

Allowance for doubtful accounts:	The allowance for doubtful accounts is reserved based on the historical write-off ratio for accounts receivable. For accounts receivable that are difficult to collect, individually estimated write-off amounts are reserved.
Allowance for directors' bonuses:	In preparation for the anticipated payment of directors' bonuses, we appropriate the amount estimated to pay for the period.
Allowance for product warranties:	In preparation for the payment of product after-service and free post-sale repair services, we appropriate the projected amount based on actual payment in the past.
Retirement and termination allowance:	To be prepared for employee retirement, retirement and termination allowance and prepaid pension cost are reserved based on projected benefit obligations and plan assets at the balance sheet date. In calculating the projected benefit obligations, the Corporation adopted the benefit formula basis as the method for attributing the expected benefit to the period up to the end of the period. Past service costs are amortized by the straight-line method over the average remaining employment period. Actuarial differences are amortized starting immediately after the year of accrual by the straight-line method over the average remaining employment period.
Retirement allowance for Directors and Audit & Supervisory Board Members:	The Corporation terminated the retirement allowance plan for Directors and Audit & Supervisory Board Members as of the conclusion of the ordinary general meeting of shareholders held on June 29, 2006. The balance of the period end is the amount of the reserve for the period of office served until abolition of the plan by those current directors (excluding outside directors) who served until June 29, 2006.

## 6. Income and Expense

The Corporation is primarily involved in the production and sales of power tools and outdoor equipment, etc. Regarding these products, the Corporation has determined that the performance obligation is satisfied when the product is delivered to a customer, as the customer has control of the product. Therefore, revenue in respect of these products is recognized at the point in time of delivery of these products. In addition, the revenue is measured at the amount of the promised consideration in the contract with a customer less the amount of any reduction, rebate or returned products.

### Changes in Accounting Policies

The Corporation applied the "Accounting Standard for Fair Value Measurement" (Accounting Standards Board of Japan (ASBJ) Statement No. 30, July 4, 2019, the "Accounting Standard for Fair Value Measurement") and related measures from the beginning of the fiscal year ended March 31, 2022, and in the future the Corporation will apply the new accounting policy specified in the Accounting Standard for Fair Value Measurement and related measures, in accordance with the transitional treatment stipulated in Paragraph 19 of the Accounting Standard for Fair Value Measurement and Item 44-2 of the "Accounting Standard for Financial Instruments" (ASBJ Statement No. 10, July 4, 2019). It does not have any impact on the financial statements.

### Notes to Accounting Estimate

The following item has balance amount recorded in the financial statements for the period under the accounting estimates and may have a significant impact on the financial statements for the following period.

- Valuation of inventories

The amount of inventories recorded in the financial statements for the period is 47,512 million yen, which is recorded after subtracting the book value devaluation of 1,067 million yen due to a decline in profitability.

Inventories are valued at the lower of cost based (the balance sheet amount is computed using the method of devaluing the book price to reflect declines in profitability). If the true cash value (calculated by deducting the estimated direct selling expense from the estimated selling price) is lower than the acquisition cost, inventories are measured at the true cash value and the difference between the acquisition cost is recognized as cost of sales in principle. For inventories that stay outside of the business cycle process, the book value thereof is devaluated, in consideration of sales policies, future demand and market trends. If the market environment deteriorates more than expected and profitability fall significantly, it may have a significant impact on the amount recognized in the consolidated financial statements from the following period.

## Notes to Balance Sheet

### 1. Accumulated depreciation on tangible fixed assets:

Buildings	32,066	million yen
Structures	2,818	million yen
Machinery and equipment	12,467	million yen
Vehicles and transportation equipment	263	million yen
Tools, furniture and fixtures	27,805	million yen
Total	75,419	million yen

### 2. Guarantee:

Guarantee for borrowing from financial institution		
Maximum amount of guarantee for Makita U.S.A. Inc. (50 million U.S. dollars)	6,120	million yen

### 3. Receivables and payables for affiliates:

Short-term receivables	170,451	million yen
Short-term payables	73,041	million yen

## Notes to Statement of Income

Transactions with affiliates		
Amount of operating transactions		
Sales	391,726	million yen
Purchases, etc.	377,300	million yen
Amount of non-operating transactions	4,201	million yen

## Notes to Statement of Changes in Net Assets

### 1. Matter regarding treasury stock

Kind of shares	Beginning of the period	Increase	Decrease	End of the period
Common stock	8,490,396 shares	1,249 shares	6,584 shares	8,485,061 shares

(Reasons for the change)

The reason for the increase is as follows:

Purchase of shares constituting less than a full unit:	1,249	shares
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The reason for the decrease is as follows:

Allotment of restricted shares	6,584	shares
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## Notes to Tax Effect Accounting

1. The main reasons for deferred income tax assets and liabilities are as follows:

Deferred income tax assets		
Accrued expenses	2,113	million yen
Inventories	878	million yen
Accrued enterprise taxes	523	million yen
Loss on valuation of investment securities	2,005	million yen
Excess in depreciation	3,274	million yen
Retirement allowance for directors and audit & supervisory board members	91	million yen
Loss on impairment of fixed assets	84	million yen
Other	153	million yen
Subtotal	9,121	million yen
Valuation allowance	(361)	million yen
Total	8,760	million yen
Deferred income tax liabilities		
Prepaid pension cost	(3,314)	million yen
Net unrealized gains on securities	(2,129)	million yen
Reserve for advanced depreciation of fixed assets	(1,026)	million yen
Total	(6,469)	million yen
Net amount of deferred income tax liabilities	2,291	million yen

2. Major items causing the significant difference between the statutory income tax rates applicable to the Corporation and the effective income tax rates after the adoption of tax effect accounting are as follows:

Statutory income tax rate	30.2%
(Reconciliations)	
Dividend income and other permanently non-taxable income	(2.4%)
Withholding tax on foreign dividends	0.2%
Tax credit for R&D expenses	(1.7%)
Other	0.9%
Effective income tax rate after the adoption of tax effect accounting	27.2%

## Notes to Fixed Assets Used through Leases

Operating leases

Lease commitments under non-cancelable operating leases

Within 1 year	314	million yen
Over 1 year	2,138	million yen

## Notes to Transactions with Related Parties

### 1. Directors and primary individual shareholders

Attribute	Companies which directors and their relatives own the majority of voting rights (including the subsidiaries of such companies)	
Corporate name	TOA Co., Ltd. (Note 1)	Maruwa, Ltd. (Note 2)
Principal business or position	Design, production and distribution of automatic regulators	Real estate business
Owning and owned ratio of voting rights (%)	Direct owned ratio: 0.0	Direct owned ratio: 3.2
Relationship	Purchase of production equipment Interlocking Directors (Number of directors: 2)	Advertising Interlocking Directors (Number of directors: 2)
Principal transactions	Purchase of production equipment (Note 3)	Advertising (Note 3)
Transaction amount (Millions of Yen)	199	2
Account title	Other payable	-
Balance at end of the period (Millions of Yen)	19	-

#### Terms of transactions and the policy to decide the terms

- (Note 1) Masahiko Goto, Chairman and Representative Director of the Corporation, Munetoshi Goto, President and Representative Director of the Corporation, and their relatives own 100% of voting rights of TOA Co., Ltd.
- (Note 2) Masahiko Goto, Chairman and Representative Director of the Corporation, Munetoshi Goto, President and Representative Director of the Corporation, and their relatives own 68.1% of voting rights of Maruwa, Ltd.
- (Note 3) The prices of the transactions with TOA Co., Ltd. and Maruwa, Ltd. are determined upon negotiation, considering the prevailing market prices.

## 2. Subsidiaries

Attribute	Subsidiaries	
Corporate name	Makita U.S.A. Inc.	
Owning and owned ratio of voting rights (%)	Direct owning ratio: 100.0	
Relationship	Debt guarantee Sale of merchandise and finished goods Interlocking Directors (Number of directors: 3)	
Principal transactions	Debt guarantee (Note 1)	Sale of merchandise and finished goods (Note 2)
Transaction amount (Millions of Yen)	6,120	74,865
Account title	-	Trade accounts receivable
Balance at end of the period (Millions of Yen)	-	42,688

Attribute	Subsidiaries	
Corporate name	Makita Werkzeug GmbH. (Germany)	
Owning and owned ratio of voting rights (%)	Direct owning ratio:1.0 Indirect owning ratio:99.0	
Relationship	Sale of merchandise and finished goods Interlocking Directors (Number of directors: 3)	
Principal transactions	Sale of merchandise and finished goods (Note 2)	
Transaction amount (Millions of Yen)	43,441	
Account title	Trade accounts receivable	
Balance at end of the period (Millions of Yen)	10,158	



Attribute	Subsidiaries	
Corporate name	Makita (U.K) Ltd.	
Owning and owned ratio of voting rights (%)	Direct owning ratio:100.0	
Relationship	Sale of merchandise and finished goods Subscription of additional increase of capitalInterlocking Directors (Number of directors: 3)	
Principal transactions	Capital increase (Note 3)	Sale of merchandise and finished goods (Note 2)
Transaction amount (Millions of Yen)	8,016	27,094
Account title	-	Trade accounts receivable
Balance at end of the period (Millions of Yen)	-	9,446

Attribute	Subsidiaries	
Corporate name	Makita Oy (Finland)	
Owning and owned ratio of voting rights (%)	Indirect owning ratio:100.0	
Relationship	Sale of merchandise and finished goods Interlocking Directors (Number of directors: 2)	
Principal transactions	Sale of merchandise and finished goods (Note 2)	
Transaction amount (Millions of Yen)	24,792	
Account title	Trade accounts receivable	
Balance at end of the period (Millions of Yen)	8,158	
Attribute	Subsidiaries	

Corporate name	Makita LLC (Russia)
Owning and owned ratio of voting rights (%)	Direct owning ratio:80.2 Indirect owning ratio:19.8
Relationship	Sale of merchandise and finished goods
Principal transactions	Sale of merchandise and finished goods (Note 2)
Transaction amount (Millions of Yen)	21,331
Account title	Trade accounts receivable
Balance at end of the period (Millions of Yen)	7,831
Attribute	Subsidiaries

Corporate name	Makita sp. zo.o (Poland)
Owning and owned ratio of voting rights (%)	Indirect owning ratio:100.0
Relationship	Sale of merchandise and finished goods
Principal transactions	Sale of merchandise and finished goods (Note 2)
Transaction amount (Millions of Yen)	17,433
Account title	Trade accounts receivable
Balance at end of the period (Millions of Yen)	7,032

Attribute	Subsidiaries
Corporate name	Makita (Australia) Pty. Ltd.
Owning and owned ratio of voting rights (%)	Direct owning ratio:100.0
Relationship	Sale of merchandise and finished goods
Principal transactions	Sale of merchandise and finished goods (Note 2)
Transaction amount (Millions of Yen)	32,730
Account title	Trade accounts receivable
Balance at end of the period (Millions of Yen)	6,886

Attribute	Subsidiaries
Corporate name	Makita Werkzeug GmbH. (Austria)
Owning and owned ratio of voting rights (%)	Indirect owning ratio:100.0
Relationship	Sale of merchandise and finished goods Interlocking Directors (Number of directors: 2)
Principal transactions	Sale of merchandise and finished goods (Note 2)
Transaction amount (Millions of Yen)	17,036
Account title	Trade accounts receivable
Balance at end of the period (Millions of Yen)	6,568

Attribute	Subsidiaries
Corporate name	Makita France SAS
Owning and owned ratio of voting rights (%)	Indirect owning ratio:100.0
Relationship	Sale of merchandise and finished goods Interlocking Directors (Number of directors: 2)
Principal transactions	Sale of merchandise and finished goods (Note 2)
Transaction amount (Millions of Yen)	16,999
Account title	Trade accounts receivable
Balance at end of the period (Millions of Yen)	6,506

Attribute	Subsidiaries
Corporate name	Makita EU S.R.L. (Romania)
Owning and owned ratio of voting rights (%)	Direct owning ratio:100.0
Relationship	Loan of funds Interlocking Directors (Number of directors: 1)
Principal transactions	Loan of funds (Notes 4)
Transaction amount (Millions of Yen)	7,391
Account title	Loans receivable to affiliates
Balance at end of the period (Millions of Yen)	11,893

Attribute	Subsidiaries	
Corporate name	Makita (China) Co., Ltd.	Makita (Kunshan) Co., Ltd.
Owning and owned ratio of voting rights (%)	Direct owning ratio: 100.0	Direct owning ratio: 100.0
Relationship	Purchase of merchandise and finished goods, etc. Interlocking Directors (Number of directors: 4)	Purchase of merchandise and finished goods, etc. Interlocking Directors (Number of directors: 4)
Principal transactions	Purchase of merchandise and finished goods, etc. (Note 2)	Purchase of merchandise and finished goods, etc. (Note 2)
Transaction amount (Millions of Yen)	103,342	252,935
Account title	Trade accounts payable	Trade accounts payable
Balance at end of the period (Millions of Yen)	17,444	51,442

Terms of transactions and the policy to decide the terms

- (Note 1) For Makita U.S.A. Inc., the Corporation has guaranteed its debt, and the amount shown in “Transaction amount” represents the maximum amount of guarantee (50 million U.S. dollars with no payment deadline).
- (Note 2) The price of goods and other terms of transactions are determined upon negotiation, considering the prevailing market prices.
- (Note 3) Investment by way of capital increase was made.
- (Note 4) The lending interest rate in loan of funds is reasonably determined in consideration with market interest rate. The Corporation has not taken collateral.

**Notes to Revenue Recognition**

It is omitted as described in “Notes to Revenue Recognition” of the Notes to the Consolidated Financial Statements.

**Notes to Information Per Share**

Net assets per share 1,607.61 yen

Net income per share 121.22 yen

**Notes to Significant Subsequent Events:**

None.

**Notes to Company to which Consolidated Dividend Regulations Apply**

The Corporation is a company to which consolidated dividend regulations apply.

\*Amounts less than 1 million yen have been rounded.