

3Q 2022

Materials for Financial Results Briefing

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TSE Growth: 3300

Section 1	Financial Results Overview 3Q of FY06/2022(Company-wide)	P.3
Section 2	Financial Results Overview 3Q of FY06/2022(By segment)	P.11
Section 3	Policy	P.27
Section 4	Performance forecasts (full-term) FY06/2022 Dividend forecasts	P.44
Section 5	Most recent topics	P.47



Section 1

Financial Results Overview
3Q of FY06/2022
(Company-wide)

Lower revenues / Much higher earnings

Point 01

Company-wide

- **Business reform by promoting DX is underway**
- DX for Leasing DX Property Management Business segment is preferentially promoted Building up the next-generation management system named "AMBITION Cloud" is underway (80% complete)

Point 04

【Sales/Purchase DX】 Investment Business

- **Actual results were as planned**

Point 02

【Leasing DX】 Property Management Business

- **Net sales increased by 8.7%**
- **Number of houses under management: +9.5%** (YoY)

Point 05

Incubation Business

- Selling out a portion of portfolios **substantially contributed** to earnings

Point 03

【Leasing DX】 Leasing Brokerage Business

- **'Profit increased more than assumed by 56 mil. yen** (71.8% YoY)
- 'Attracting guests on the WEB by strengthened advertising strategies did well
- Remote customer service, VR preview, electronic contract and others Measures for attracting guests including enhanced non-face-to-face services were successful

Lower revenues / Much higher earnings

Policy: "Reform of existing businesses by promoting DX and growth of Real Estate DX Business"

Net sales	22,570mil. yen	+/- %	-4.7%	+/- amount	-1,116mil. Yen	(Prev. 3Q	23,683mil. yen)
Operating profit	1,178mil. yen	+/- %	+41.2%	+/- amount	+343mil. Yen	(Prev. 3Q	835mil. yen)
Ordinary profit	1,037mil. yen	+/- %	+37.8%	+/- amount	+283mil. Yen	(Prev. 3Q	752mil. yen)
Net profit*	590mil. yen	+/- %	+25.6%	+/- amount	+120mil. yen	(Prev. 3Q	470mil. yen)

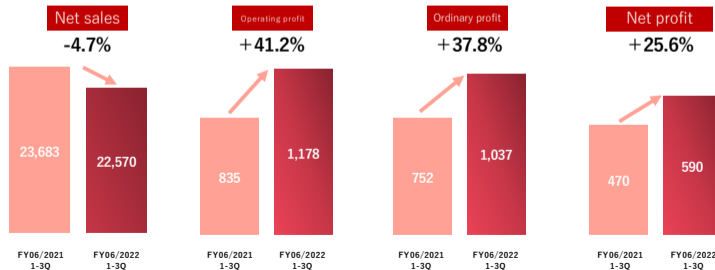
* Net profit attributable to owners of parent

【Leasing DX】 Property Management Business Higher revenues: Number of houses under management increased by about 9.5%

【Leasing DX】 Leasing Brokerage Business Earnings: Higher than initial prediction. Profit: +56 million yen (YoY) through enhanced remote customer service and DX measures.

【Sales/Purchase DX】 Investment Business: Number of houses sold was as initially predicted.

【Incubation Business】 Selling out a portion of investment securities contributed to earnings.



Lower revenues / Much higher earnings

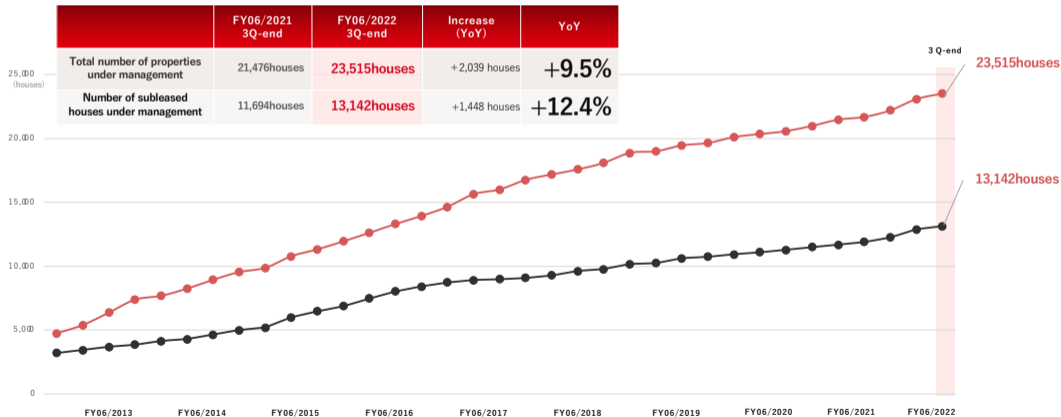
(mil. yen)	FY06/2021 1-3Q actual	FY06/2022 1-3Q actual	+/- %	+/- amount
Net sales	23,683	22,570	-4.7%	-1,112
Gross profit	4,262	4,569	+7.2%	+307
SG&A expenses	3,427	3,391	-1.0%	-36
EBITDA*	1,024	1,371	+33.8%	+346
Operating profit	835	1,178	+41.2%	+343
Ordinary profit	752	1,037	+37.8%	+284
Net profit before income taxes and minority interests	807	995	+23.2%	+188
Net profit attributable to owners of parent	470	590	+25.6%	+120

* EBITDA = Operating profit + Depreciation + Software depreciation + Goodwill amortization

(mil. yen)	FY06/2021 (Jun. 30, 2021)	FY06/2022 (Mar. 31, 2022)	+/- amount
Current assets	13,079	14,163	+1,084
Non-current assets	4,564	4,007	-557
Deferred assets	4	3	-1
Total assets	17,648	18,174	+525
Current liabilities	4,728	7,070	+2,342
Non-current liabilities	9,067	7,565	-1,501
Net assets	3,852	3,537	-314
Total liabilities and net assets	17,648	18,174	+525

Number of houses under management: Continuously increased

Number of houses under management: Trend in number of subleased houses under management

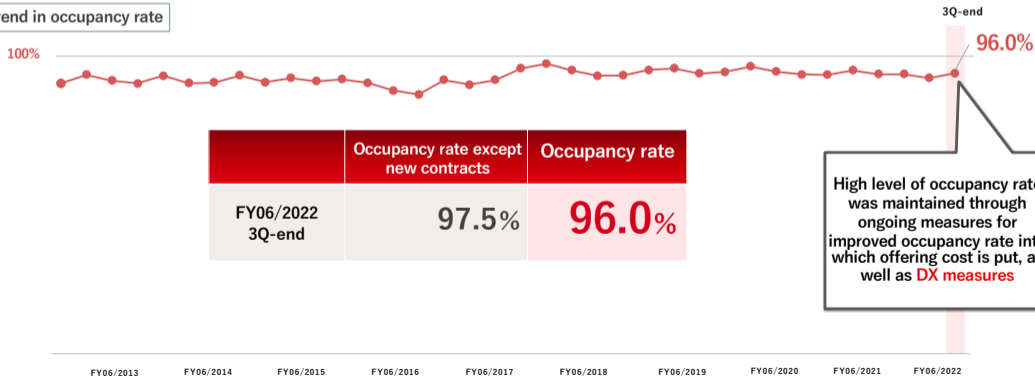


High level of occupancy rate was maintained

[Features]

- Properties under management: Mainly high-quality studio apartments such as designer's brand
- Areas: Concentrated in Tokyo (mainly 23 wards) & Kanagawa/Chiba/Saitama Prefectures
- Target: Mainly for young people

Trend in occupancy rate

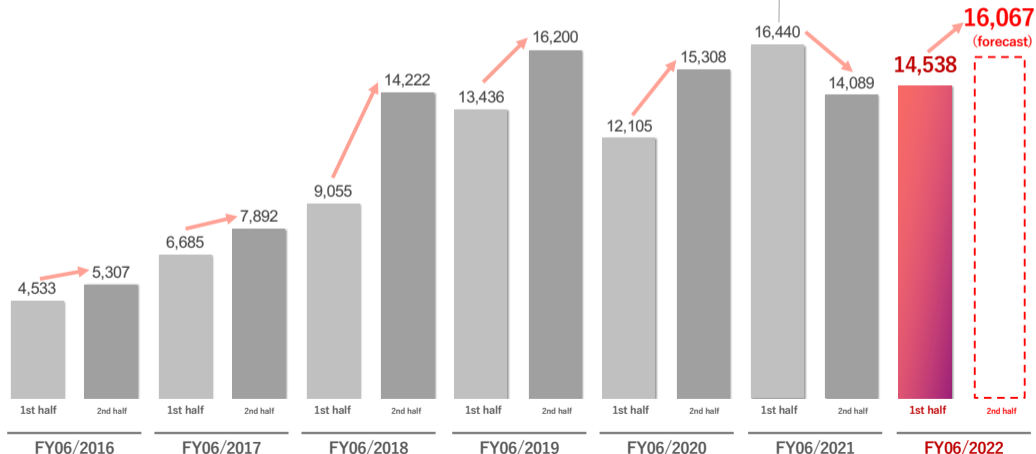


High level of occupancy rate was maintained through ongoing measures for improved occupancy rate into which offering cost is put, as well as **DX measures**

Net sales tend to be lopsided to second half as peak periods of Leasing DX* come in 3Q and later

* Leasing DX: Property Management Business + Leasing Brokerage Business

Sales of properties supposed to be allocated in the second half of FY06/2020 were in part postponed and concentrated to the first half of FY06/2021 because of COVID-19





Section 2
Financial Results Overview
3Q of FY06/2022
(By segment)

Five business segments

[Leasing DX]
Property Management Business

[Leasing DX]
Leasing Brokerage Business

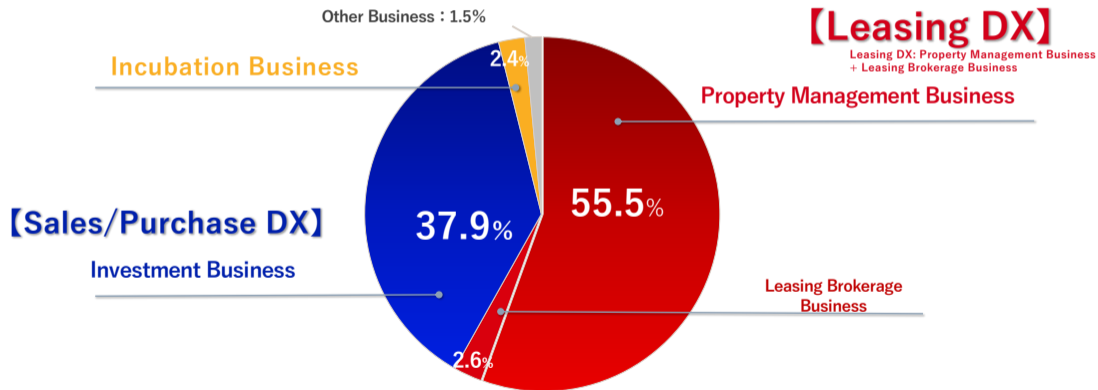
[Sales/Purchase DX]
Investment Business

Incubation Business

[Real Estate DX]
Other Business

- ◆ **Subleasing business and leasing management business for residential properties**
- ◆ Efforts are put to building up its **next-generation management system named "AMBITION Cloud"**
- ◆ which facilitates higher operational efficiency
- ◆ **Brokerage business for leased properties**, mainly those managed by the Company
- ◆ AMBITION AGENCY Co., Ltd. (which operates **"ROOMPIA"**) and VALOR Co., Ltd. (which operates **"VALOR"**), both of which are subsidiaries, run **total 14 shops**: 6 in Tokyo, 7 in Kanagawa Pref. and 1 in Saitama Pref.
- ◆ **High leasing ability** of this segment contributes to the high occupancy rates maintained by the Property Management Business
- ◆ VERITAS INVESTMENT (subsidiary): Develops its business around **selling self-developed studio apartments for investment in new building**
- ◆ Investment Division of the Company: By means of its ability to purchase properties from diverse routes, **sells renovated condominium apartments with emphasis on location**
- ◆ AMBITION VENTURES (subsidiary): Invests in **venture companies which carry out businesses highly compatible with those of the Group**
- ◆ **Provides support to invested companies** through capital tie-up, leading to **earnings via IPO or other means**
- ◆ Real Estate DX Business (Re-Tech RaaS)
- ◆ Small Amount Short-term Insurance Business (HOPE)
- ◆ Overseas Systems Business (AMBITION VIETNAM)
- ◆ Hotel Business

【Leasing DX】 accounts for about 60% of overall sales



1-3Q of FY06/2022

【Leasing DX】
Property Management Business

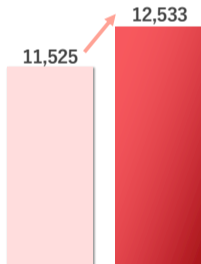
**Developed mainly by the Business Division of the Company but
also partly by VERITAS INVESTMENT and VALOR**

Higher revenues / Lower earnings

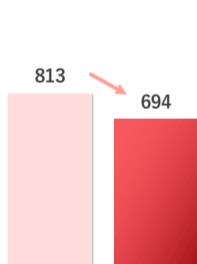
Net sales :	12,533mil.yen +/- %	+8.7% +/- amount	+1,007mil.yen	(Prev. 3Q	11,525mil. yen)
Segment profit :	694mil.yen +/- %	-14.7% +/- amount	-119mil.yen	(Prev. 3Q	813mil. yen)

Net sales

(mil.yen)



Segment profit



Factors

Higher revenues: Increased number of houses under management

Lower earnings: Increased cost due to measures for improved occupancy rates and DX investment

[KPI] Stayed in steady progress

- Number of houses under management: 23,515(+2,039, +9.5% YoY)
- Subleased houses under management: 13,142(+1,448, +12.4% YoY)
- Occupancy rate: 96.0%(Occupancy rate except new contracts: 97.5%)

High level of occupancy rate was maintained through measures for improved occupancy rate

[Efforts in 3Q]

Efforts are put to building up next-generation management system named "AMBITION Cloud" (which facilitates higher operational efficiency)

【Leasing DX】 Leasing Brokerage Business

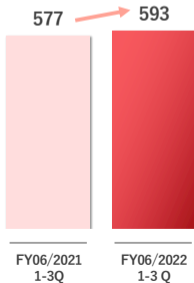
**Undertaken by AMBITION AGENCY, VALOR, as well as
AMBITION RENT and AMBITION PARTNER**

Higher revenues & Higher profit

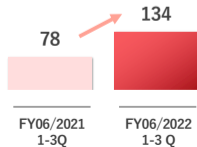
Net sales :	593mil. yen +/- %	+2.8% +/- amount	+16mil. Yen	(Prev. 3Q	577mil. yen)
Segment profit :	134mil. yen +/- %	+71.8% +/- amount	+56mil. Yen	(Prev. 3Q	78mil. yen)

Net sales

(mil.yen)



Segment profit



Factors

- Improved productivity per shop provided the first black figure for the first quarter which is a off season and continuous good performance in the third quarter as well
- By making use of an AIxRPA tool named "RAC-TECH", the Company succeeded in personnel downsizing for inputting work and substantial increase in the number of response
- Attracting guests on the WEB by strengthened advertising strategies is doing well, and measures for attracting guests including enhanced non-face-to-face services such as remote customer VR preview, electronic contract, are also successful

[Features]

- Under the trade names of "ROOMPIA" and "VALOR" (respectively run by AMBITION AGENCY and VALOR which are subsidiaries), 14 shops in total are run: 6 in Tokyo, 7 in Kanagawa Pref. and 1 in Saitama Pref.
- During the current 3Q, "ROOMPIA Uenookachimachi Branch" was opened as an "innovative DX shop". Further, by partnering with membership-based shared offices 19 more shops located at highly accessible places were added.

【Sales/Purchase DX】 Investment Business

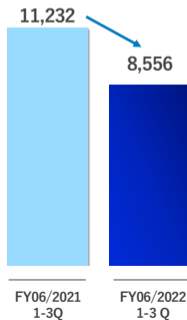
Undertaken by VERITAS INVESTMENT and by Investment Division of the Company.

Actual results were as planned

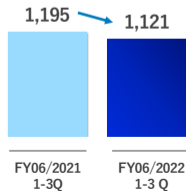
Net sales :	8,556mil.yen	+/- %	-23.8%	+/- amount	-2,676mil.yen	(Prev. 3Q 11,232mil.yen)
Segment profit :	1,121mil.yen	+/- %	-6.2%	+/- amount	-73mil. Yen	(Prev. 3Q 1,195mil.yen)

Net sales

(mil.yen)



Segment profit



Factors

Actual results were as planned.

Number of houses sold during 1-3Q of FY2022 was as initially planned.

- VERITAS INVESTMENT (subsidiary): 188
- Investment Division of the Company: 65

Properties developed by VERITAS INVESTMENT (subsidiary) will be completed during the second half as planned.

Incubation Business

Since the second quarter consolidated fiscal period of FY06/2022, "Incubation Business" segment, which was previously included in the category "Other Business", has been presented as one of the reportable segments.

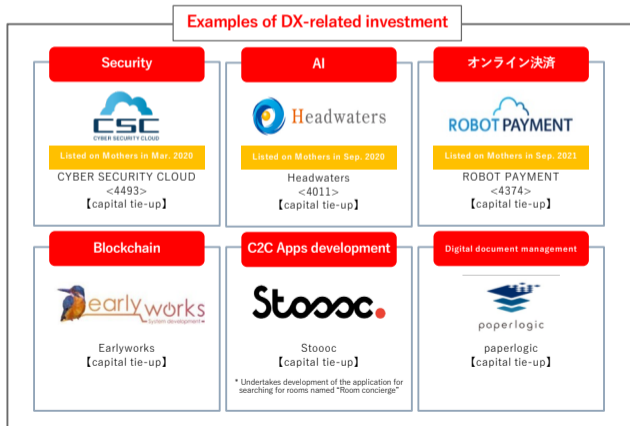
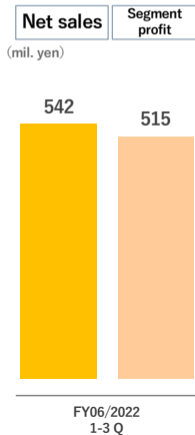
Undertaken by AMBITION VENTURES

(Since the second quarter consolidated fiscal period of FY06/2022, "Incubation Business" segment, which was previously included in the category "Other Business", has been presented as one of the reportable segments.)

Net sales : 542mil. yen

Segment profit : 515mil. yen

- Some of operational investment securities of invested companies were sold
- So far the Company has invested in 22 venture companies (three of them have already got listed)



【Real Estate DX】 Other Business

- Real Estate DX Business (Re-Tech RaaS)
Overseas Systems Business (AMBITION VIETNAM)
- Small Amount Short-term Insurance Business (HOPE)
- Hotel Business (the Company)

Lower revenues / Improved profitability (smaller deficit)

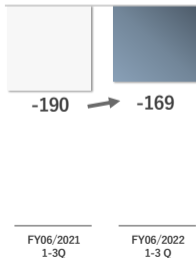
Net sales :	344mil.yen +/- %	-0.7% +/- amount	2mil.yen	(Prev. 3Q 347mil.yen)
Segment profit :	-169mil.yen +/- %	- % +/- amount	-21mil.yen	(Prev. 3Q -190mil.yen)

Net sales

(mil.yen)



Segment profit



Efforts

【Real Estate DX Business】


- Development of the next-generation leasing management system “AMBITION Cloud” is underway (by AMBITION VIETNAM, an overseas subsidiary)
- AIxRPA tool named “RAC-TECH” developed by a subsidiary, Re-Tech RaaS Inc., has been functionally enhanced, and a new brand “RAC-TECH Auto-input” was also released in December 2021
- Application for searching for rooms named “Room concierge” has been deployed in full-swing and has increasing number of registered users (the Group’s first BtoC matching service application)
- On May 12, 2021, laws on digital reforms were passed at the Japanese Congress, which enables computerization of various paper procedures in the real estate industry such as explanation of important matters (related to Articles 34, 35 and 37 of the Building Lots and Buildings Transaction Business Law) on May 18, 2022 and onwards
- Test introduction of an electronic contract package integrated with the IT explanation of important matters and the electronic contract system named “Cloud Sign” developed by Bengo4.com, Inc., has started since August 2021 in the Leasing DX Leasing Brokerage Business segment
- In March 2022, the Company started to provide its unique electronic signature system named “AMBITION Sign” which utilizes blockchain (distributed ledger) technologies

【Small Amount Short-term Insurance Business】

- Obtained new contracts smoothly
- Following returning to the black in the previous term and thus change in the funding method for underwriting reserve, temporal deficit is expected for the current term
- New system “MONOLITH” realized an entirely paperless process from application through to payment

【Hotel Business】 Decreased demand from inbound tourists, and termination of contracts with one facility

All business operations in connection with real estate are covered in a straightforward fashion



(real estate industry)		AMBITION DX HOLDINGS	Developer company	Real estate sales company	Purchase/Resale company	Leasing management company	Real estate brokerage company
Development business	Land acquisition	○ subsidiary: VERITAS INVESTMENT	○	×	×	×	×
	Construction	○ subsidiary: VERITAS INVESTMENT	○	×	×	×	×
	Sales	○ subsidiary: VERITAS INVESTMENT	○	○	×	×	×
Purchase/Resale business	Purchase /Sales	○ AMBITION DX HOLDINGS	×	×	○	×	×
Ownership business	Leasing management	○ AMBITION DX HOLDINGS	×	×	×	○	×
Brokerage business	Finding customers	○ subsidiary: VALOR subsidiary: AMBITION AGENCY	×	×	×	×	○

The Company's own designers' condominium



Concept	Good location, modern and fashionable
Design	Famous designers/architects “PREMIUM CUBE” series is highly popular
Examples of specialty designs	<ul style="list-style-type: none"> ■ Security (hands-free key system “Raccess”) ■ Automatic lock system with color monitor ■ Flooring (LL50 grade) ■ Door knob (KAWAJUN) ■ Kitchen (gas stove of 3 burners with Si sensors) ■ Cabinet (sliding cabinet with assisting pockets) ■ Kitchen (single lever) ■ Powder room (single lever, twin mirror with storage) ■ Bathroom (archline bathtub, switched ecoful chower) ■ Toilet (washing toilet seat with deodorizing function) ■ Architecture (no sound leakage) ■ Security equipment, architecture, no sound leakage ■ 24-hours ventilation system, bathroom dryer, heating <p style="text-align: right;">...etc</p>

Modernized real estate DX company deploying DX on its own in every field of real estate

DX fields	AMBITION DX HOLDINGS	Conventional real estate company
DX case	deploying hands-on DX in every field of real estate (embodying hands-on issues) with high quality	outsourcing (to a tech company) using some products (tools), difficult to lead to solving issues
operations	digital	analog
documents	electronic	paper
communication	Internet	fax, telephone
contracts	online	paper
explanation	online explanation on important matters	face-to-face
preview	perfect preview experience with high-level VR	photo, visit
properties management	automatic entry with RPA	manual entry
	single platform (owner / management company / brokerage company)	multiple tools
	management system including construction work	e-mail, paper and fax
settlement for properties management	online settlement	bank transfer, in cash
data management	cloud	local server
security	blockchain technologies which store records and prevent falsification	less credibility
database management	digitalized data are managed	difficult to digitalize
finding properties	matching application finds a user and a room matching via room concierge	users search for properties by himself/herself
	online customer services	face-to-face customer services



Section 3

Policies



The Company changed its name on October 1, 2021
AMBITION DX HOLDINGS Co., Ltd.
(formerly AMBITION Co., Ltd.)

To reform real estate business through DX and
become a sole real estate digital platformer
which fuses digital and real world together

Only to view that building on your smartphone

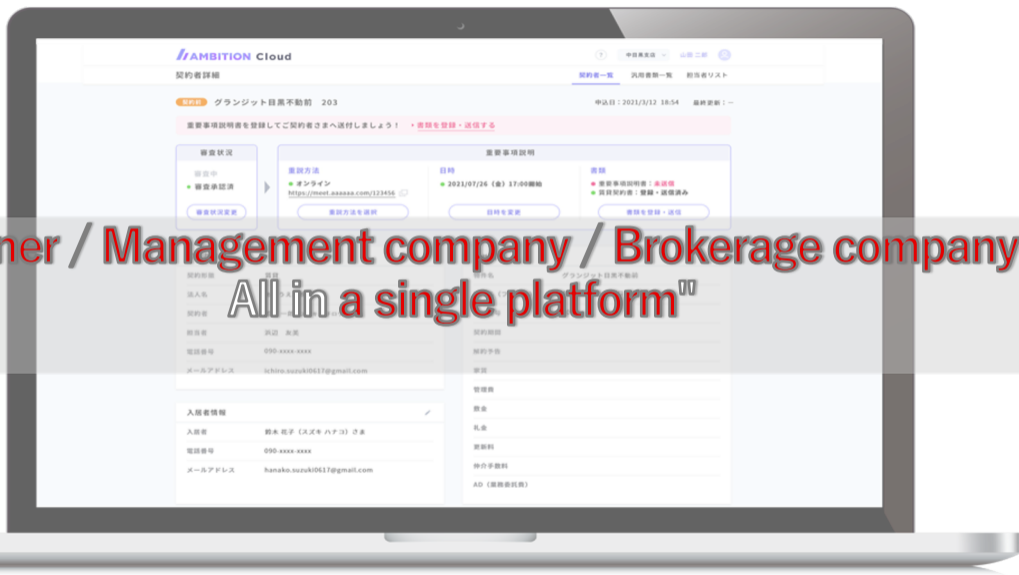




Perfect **preview**
experience with
high-precision **VR**



Explanation & Contract
entirely completed on
your **smartphone**



Owner / Management company / Brokerage company
All in a single platform

To build up a DX platform on which real estate business can be made more efficient in a straightforward fashion, and provide comfortable residence experience



To realize new vision

Policies
01

Business reform by promoting **DX**

Adding more value to existing business and creating new business

Policies
02

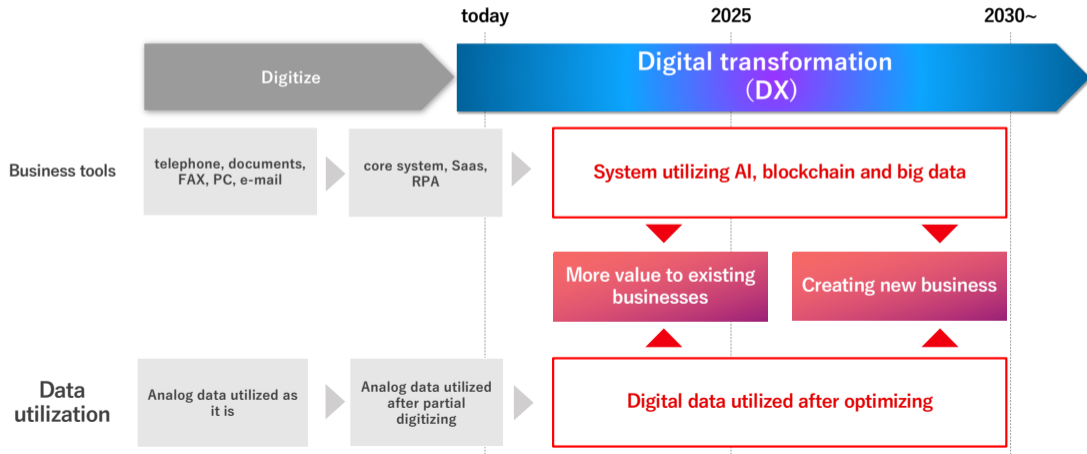
Efforts to discrete business expansion, such as **M&A** facilitation

Business expansion by promoting M&A and alliance with others, venture investment, etc.

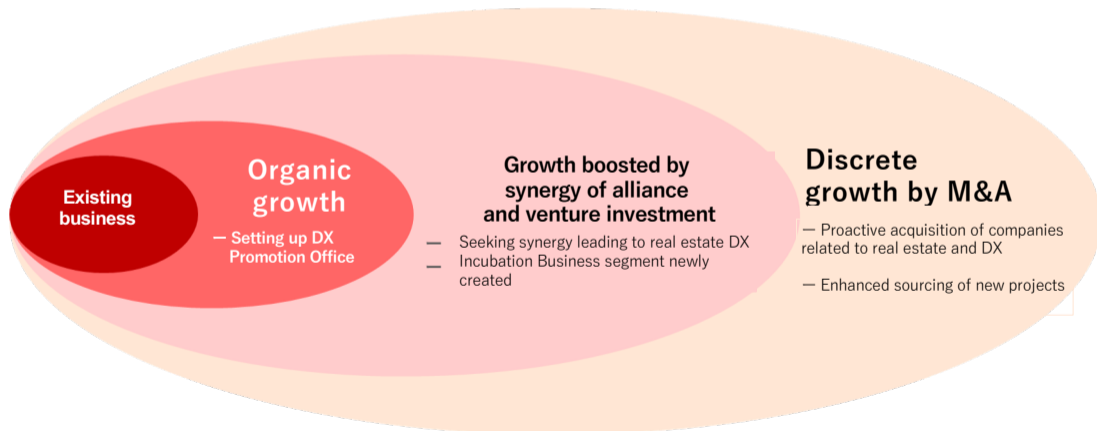
Policies
03

Industry reform by development/sales of novel **real estate DX products**

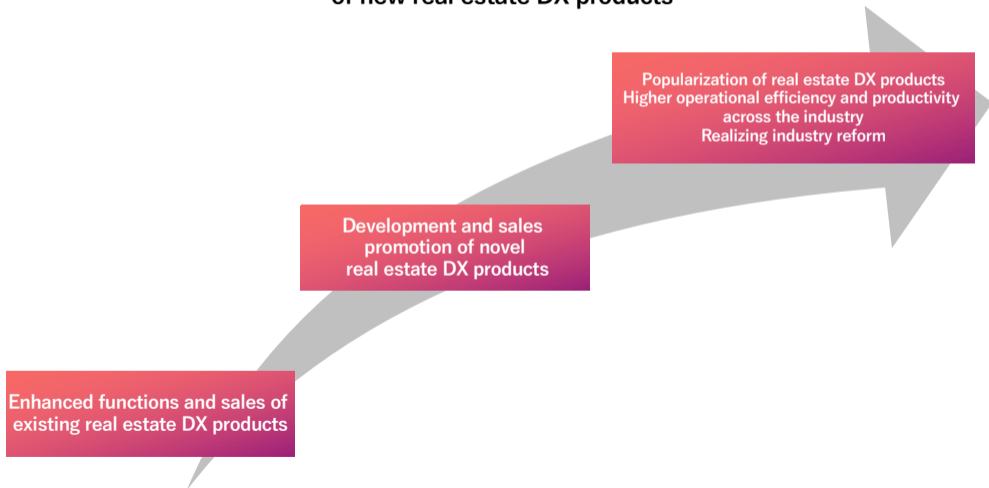
Advanced technologies and optimized digital data should add more value to existing businesses, and create new business in the future



In addition to organic growth, M&A and alliance and venture investment are boosted towards business expansion



In addition to enhanced functions and external sales of existing services in Real Estate DX Business, industry reform should be realized by development, sales promotion and popularization of new real estate DX products



Policies in FY06/2022

Reform of existing businesses by **promoting DX**
and growth of **Real Estate DX Business**

Progress in various DX
measures during **3Q**

DX measures

01

DX management system (AMBITION Cloud)
: under development

DX measures

02

Electronic contract package (online explanation of
important matters and online contract)
: products for external sales under development

DX measures

03

Third-party DX product (RAC·TECH)
: completed

DX measures

04

Services for consumers (Room concierge)
: test operation

DX management system (AMBITION Cloud) is under development

→ **【Leasing DX】** Property Management Business would be expanded



Development: 70-80% completed
Next term: Each system will be integrated with API
Tested internally and then external sales will start



Manages progress and communication on cloud from offering leased properties to executing contract



For repair works on properties under management, connects owner with job site and manages whole process from quotation to billing on cloud



Manages changes in complex conditions of offering from new offering to secondary offering on cloud



Manages billing/receivable/credit on cloud



Manages whole process from acceptance of termination to settlement after vacating on cloud



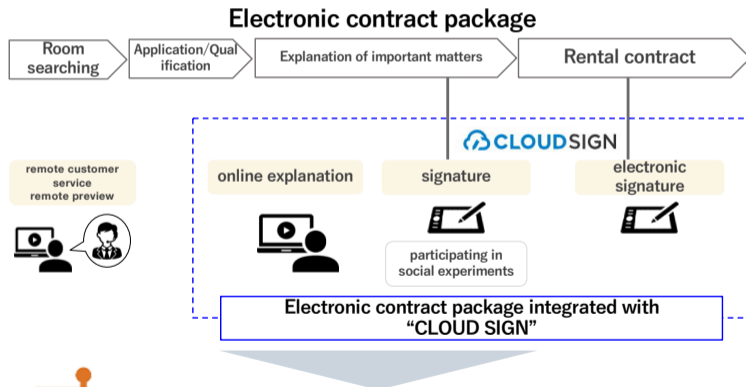
Manages automation of sales activities for new contracts on cloud

Data management via blockchain



Electronic contract package (online explanation of important matters and online contract) is under development
 Aiming to start sales during the current FY

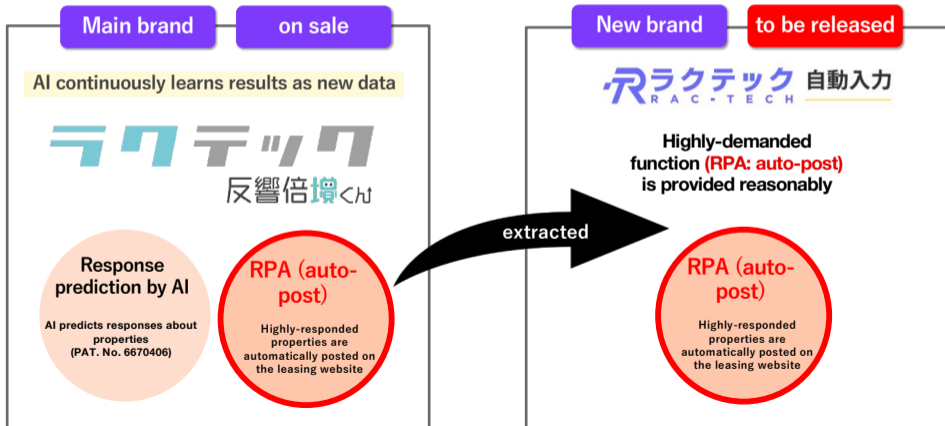
Bengo4.com, Inc.
 (partnered in Nov. 2020)
 Integration with CLOUD SIGN



Third-party DX product (RAC·TECH) has been completed

→ This will contribute to
earnings from 3Q

Inputting properties information from brokerage
company is **automated One-click** operation



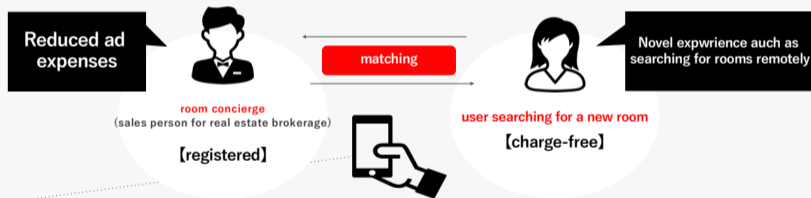
now in test operation (Aiming to start full-swing operation in the next FY)



Numbers of downloads
and room concierges
are increasing!

Matching application which connects users searching for new rooms
with a room concierge (sales person for real estate brokerage)


“Room Concierge”



- SNS-type UI/UX in which a series of posts introducing properties can be viewed
- Evaluation by “Like!” and comments for the post
- Functions for searching for room concierges and chatting

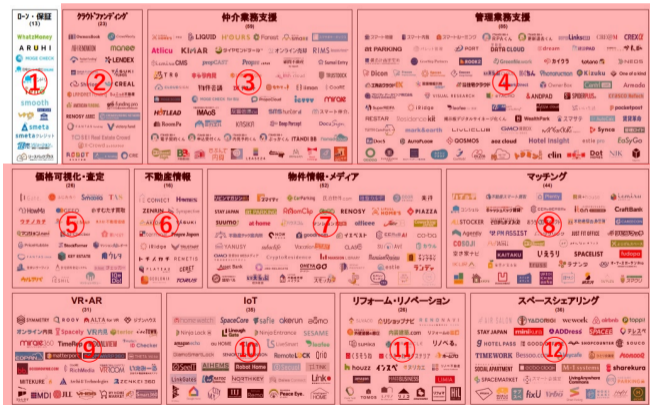
To be expanded across Japan and leasing brokerage industry

Now in promotion! Real estate business reform by **AMBITION DX** products

	service name	service overview	under development	in-house operation	go-live
B2Cv	 -Room Concierge-	Matching application which connects users searching for new rooms with a room concierge (sales person for real estate brokerage)			●
		 自動入力	【Collective proposal of properties】 Auto-posting tool for properties information which utilizes response prediction by AI and leasing business data 【Individual proposal of properties】 A tool specialized particularly in highly-demanded functions (RPA: auto-post) among others of main brand		
Res-Tech RaaS	Online Electronic contract package	System which enables explanation of important matters and execution of contracts online		●	
		 Cloud	Contract progress management system		●
Cloud		Repair management system		●	
		Offering management system		●	
		Credit management system		●	
		Vacating management system	●		
		New contract management system	●		

Real estate DX services are deployed in all 12 areas (except “loan/guarantee”)

Real Estate Tech, chaos map (computerized areas in real estate industry)



第7版：2021年7月（446サービス）

作成：一般社団法人不動産テック協会

NO	12 areas	pertaining to the Company
①	loan/guarantee	X
②	crowdfunding	○
③	brokerage business support	○
④	management business support	○
⑤	price visualization/evaluation	○
⑥	real estate information	○
⑦	property information/media	○
⑧	matching	○
⑨	VR/AR	○
⑩	IOT	○
⑪	remodeling/renovation	○
⑫	space sharing	○



Section 4

FY06/2022 (full term)

Performance forecasts

Dividend forecasts

Higher revenues / Much higher earnings forecasted Upward revision was announced on Feb. 14, 2022

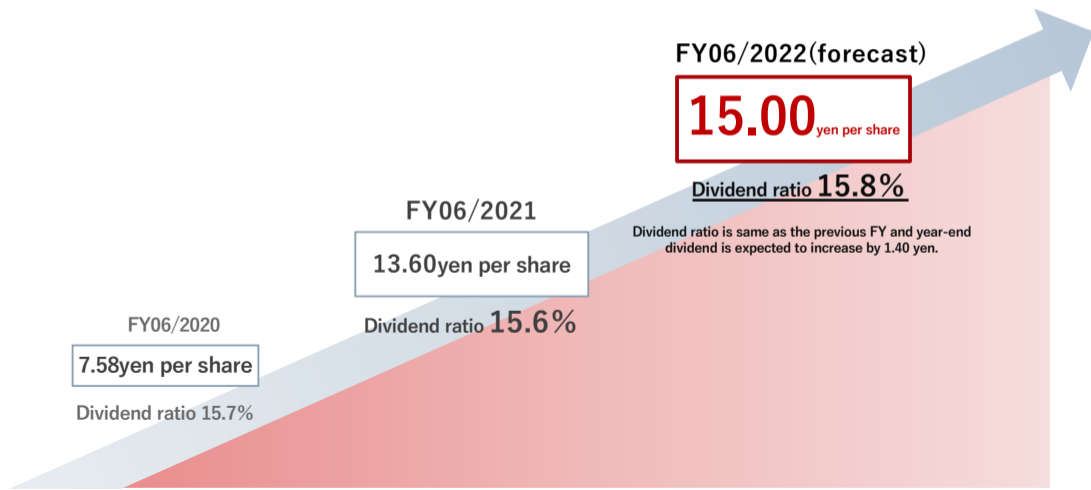
		(mil.yen)	
	FY06/2021 actual	FY06/2022 forecast*	YoY
Net sales	30,529	30,605	+0.2%
EBITDA(for eference)	1,231	1,563	+27.0%
Operating profit	978	1,301	+33.0%
Ordinary profit	897	1,165	+29.8%
Net profit attributable to owners of parent	595	646	+8.6%

* Descriptions about the future such as performance forecasts contained in this document are based on information currently available to the Company and certain presumptions considered to be reasonable, and therefore actual business performance and other elements may differ substantially due to various factors.

Additional dividend increase was announced on Feb. 14, 2022

The Company intends to continue stable return to shareholders while proactively investing in growing fields.

Dividend increase is expected during FY06/2022, too.





Section 5

Most recent topics

Started to provide a unique electronic signature system named “AMBITION Sign” which utilizes blockchain technologies

Points

- The Company has been working on building up a next-generation cloud system for managing real estates named “AMBITION Cloud” for the purpose of bringing about improved lives and businesses of all the people involved, and recently released “AMBITION Sign” which utilizes blockchain (distributed ledger) technologies.
- This system enables higher safety for information by incorporating elements of blockchain technologies into conventional electronic contract system, due to the fact that contracts related to real estates handle highly confidential information.

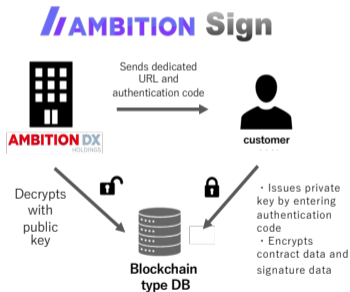
Development background

Previously lease contracts in the real estate industry were required to be executed on a face-to-face basis, but on May 12, 2021, laws on digital reforms were passed at the Japanese Congress, which has enabled computerization of various paper procedures in the real estate industry such as explanation of important matters (related to Articles 34, 35 and 37 of the Building Lots and Buildings Transaction Business Law). Also, in the real estate industry, when a lease contract is executed many procedures which are complicated for both customer and real estate agent are required, and discrete tools are used, thus in this industry there is an issue that contracting itself is burdensome and it has become quite usual that there is sporadic information by means of such as analog hand-written notes, Excel spreadsheets and oral explanation. In order to solve this issue, in February 2022, the Company developed a system (AMBITION Cloud) which digitalize a set of procedures involved in real estate lease contracts and conclude the entire process all online from explanation on important matters to eventual execution. In addition, for the purpose of providing customers with further safe transactions, the Company recently developed an electronic signature system which utilizes blockchain (distributed ledger) technologies.

Overview

This electronic contracting system (AMBITION Sign) enables customers to execute contracts easily on their smartphones or PCs while doing video conferences with salespersons. Moreover, with respect to highly confidential information about real estate contracts, by utilizing blockchain (distributed ledger) technologies, information leakage/alteration is prevented and robustness is reinforced such as preventing impersonation, thereby making it possible to execute contracts in a secure environment. Grid Ledger System* developed by Earlyworks which established a capital tie-up with the Company in June 2021 is used as the blockchain technologies in this system.

* It is a “next-generation type blockchain” that satisfies both security and processing speed with no stress which were considered impossible against the technical common sense of existing blockchain technologies. And it is a unique technology as a next-generation infrastructure technology which supports technologies for creating a new era such as AI and IoT, so that important data of customers are protected, evolution of solutions is accelerated, and businesses are scaled up.



Next-generation room searching station “ROOMPIA” partnered with “Business-Airport” and expanded at a dash to 28 bases in Tokyo metropolitan area

ROOMPIA
Tokyo Smart Life

(run by AMBITION AGENCY Co., Ltd., a subsidiary)

Points

- Since March 2022, AMBITION AGENCY Co., Ltd., a subsidiary, has partnered with membership-based shared offices “Business-Airport” run by Life & Work Design Co., Ltd. “ROOMPIA” expanded its bases substantially from 9 to 28 in total.
- Next-generation room searching station “ROOMPIA” run by AMBITION AGENCY provides services for room searching which utilize IT solution tools such as remote customer services / preview using VR or online, and electronic contracting / IT explanation of important matters promoted by DX.
- Business-Airports are membership-based shared offices which have not only fulfilling office environment/facilities responsive to various business needs but also convenience that every base is located in a key business area and within a walking distance.
- By this partnership, ROOMPIA added 19 more shops located at highly accessible places , not only leading to improved services for customers who want to search for rooms but also encourages new ways of working such as remote-work and tele-work for staff who support finding rooms. It is a challenge as part of facilitating real estate DX promoted by the Group.



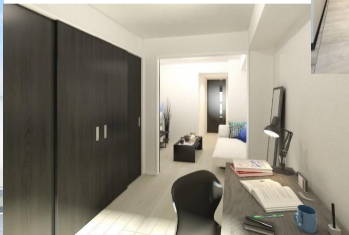
< Existing 9 bases of ROOMPIA >

Nakameguro, Ginza, Takadanobaba, Shibuyaebisu (April 1), Higashi-Omiya, Ikebukuro-Higashiguchi, Uenookachimachi (April 1), Web Section, Corporate Section

< New 19 bases > Tokyo, Marunouchi, Hibiya, Kanda, Nihonbashi, Kyobashi, Aoyama, Roppongi, Shinbashi, Takeshiba, Tamachi, Shinagawa, Meguro, Shibuya-Fukuras, Shibuyanapeidai, Ebisu, Shinjuku 3-Chome, Yokohama, Nishimedea

Designers' condominium for investment “PREMIUM CUBE Higashi Koenji” offered for sale

- VERITAS INVESTMENT Co., Ltd., a subsidiary, which undertakes development of newly built designers' condominiums for investment started to sell “PREMIUM CUBE Higashi Koenji” (Suginami Ward, Tokyo; scheduled final completion: late May 2022; scheduled move-in: early June 2022).
- Around Tokyo premium area, the “PREMIUM CUBE” series enjoy popularity among customers for their design profiles and good locations and have always been sold out early.



Winning “No.1 real estate leasing brokerage company to recommend to friends” and “No.1 popularity for online customer services in the industry” to achieve triple crowns!

- “ROOMPIA” run by a subsidiary newly won the first places in the two categories of “No.1 real estate leasing brokerage company to recommend to friends” and “No.1 popularity for online customer services in the industry” of the brand image survey for FY03/2022*.
- It had already won the first place in the category of “No.1 reliability from customers among leased real estate companies in Tokyo” of the brand image survey for FY04/2021*, thus achieving triple crowns.
- ROOMPIA run by AMBITION AGENCY Co., Ltd., a subsidiary, which undertakes Leasing DX Leasing Brokerage Business currently operates at 28 bases.

Loved by every customer,
and at last,
Won
triple crowns!

AWARD
Reliability from customers among leased real estate companies in Tokyo
No.1

AWARD
Real estate leasing brokerage company to recommend to friends
No.1

AWARD
Popularity for online customer services in the industry
No.1

AWARD
No.1
2022
JMR ORGANIZATION

Surveyed by Japan Marketing Research Organization
Survey overview: Brand image survey for FY03/2022
Survey period: Jan. 31, 2022 - Mar. 29, 2022

ROOMPIA
Tokyo Smart Life

■ Survey overview
Planned by: Japan Marketing Research Organization, Inc.
Survey overview: Brand image survey for FY03/2022

■ Method and Period
Survey method: Questionnaire via Internet
Survey period: Jan. 31, 2022 - Mar. 29, 2022

■ Keywords
“No.1 real estate leasing brokerage company to recommend to friends”
“No.1 popularity for online customer services in the industry”



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Forecasts inherently include wide variety of uncertainty, and therefore actual performance may differ substantially from these future prospects.