



Hamee Corp.

FY04/22

Results briefing materials

Reference only

In case of any discrepancies between Japanese version and English version,
Japanese Language version shall prevail.

I. Financial Results
II. Business Summary
III. Estimates for the year

Appendix

- Company Profile
- Business Overview
- Reference information

I. Financial Results

FY04/22 Overview

Total trading transactions and trading income

• Consolidated sales and profits increased while investing in new businesses.

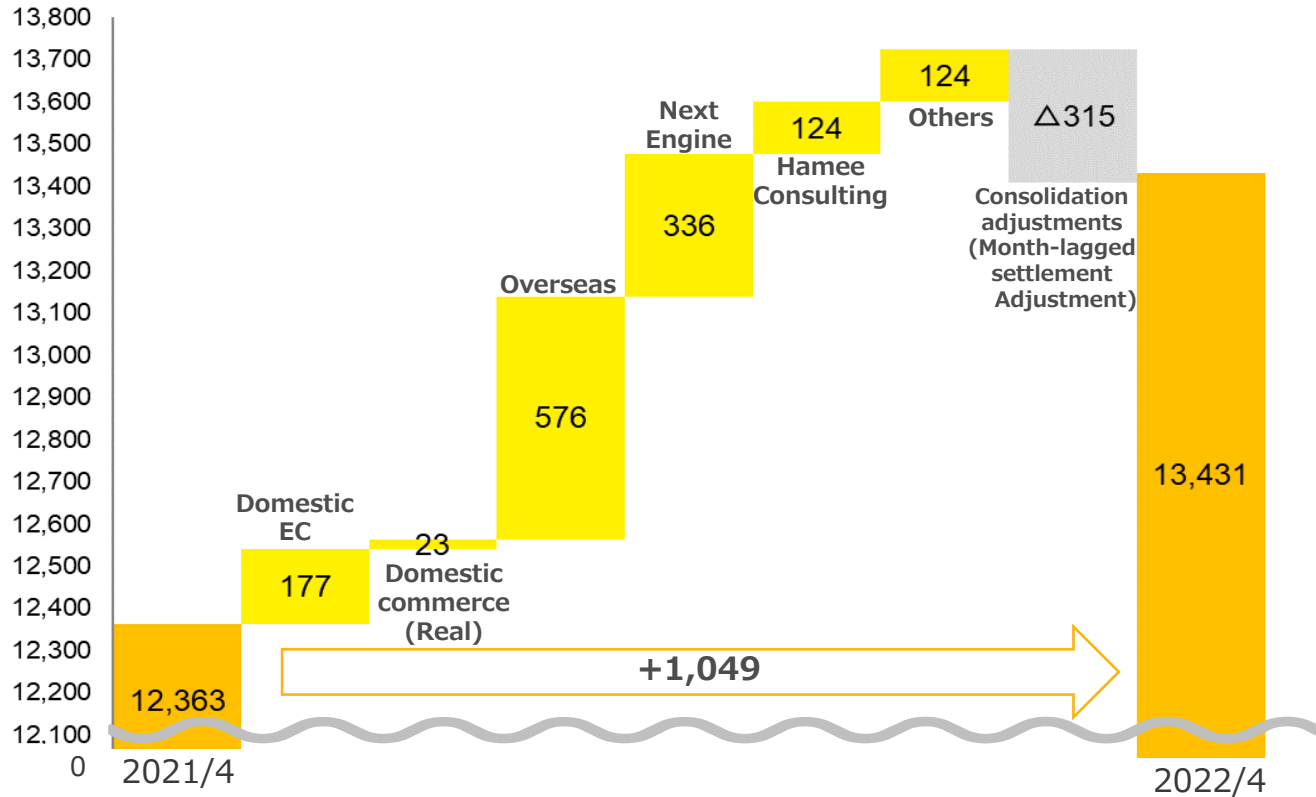
(Millions of yen)

Financial statement	2021/4	2022/4		
	Full-year results	Full-year results	Increase /Decrease	% YoY
Net sales	12,363	13,413	1,049	8.5%
Gross profit	7,561	8,521	959	12.7%
Operating income	2,179	2,202	22	1.0%
Net Profit attributable to owners of parent	1,556	1,743	187	12.0%

FY04/22 Overview Net Sales analysis

Net Sales (Full Year)

(Millions of yen)



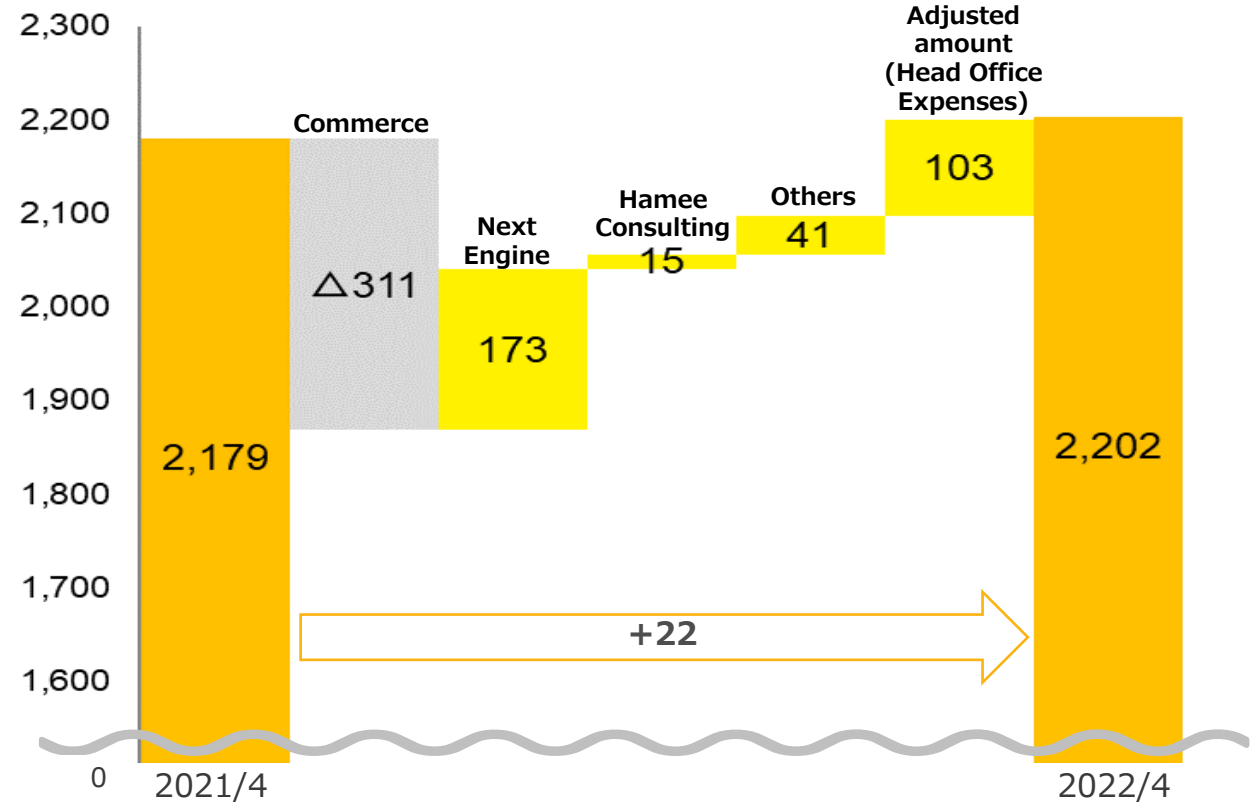


FY04/22 Overview

Operating income analysis

Operating Income (Full Year)

(Millions of yen)





Overview of FY04/22

Commerce Business

- Sales of the mainstay iFace series grew steadily by 4%.
- Because of organizational restructuring at the beginning of the fiscal year, expenses in the design department were transferred from the adjustment amount to mainly the Commerce Business (approx. JPY100 million).
- An investment of approximately JPY200 million in conjunction with the release of the cosmetics business.

Platform Business

- Steady growth, with the value of orders processed exceeding JPY1 trillion per year.

Others

- Sales and profits increased because of significant growth in Hometown Tax Payment Services.

(Millions of yen)		2021/4	2022/4		
		Full-year results	Full-year results	Increase /Decrease	% YoY
Consolidated Segment Summary					
Commerce Business	Net sales	9,726	10,189	462	4.8%
	Operating income	2,498	2,186	△311	△12.5%
	Profit ratio	25.7%	21.5%	△4.2%	—
Platform Business	Net sales	2,308	2,769	461	20.0%
	Operating income	954	1,144	189	19.8%
	Profit ratio	41.4%	41.3%	△0.1%	—
Others (New Businesses) ※1	Net sales	329	454	124	37.9%
	Operating income	△273	△231	41	—
	Profit ratio	—	—	—	—
Total	Net sales	12,363	13,413	1,049	8.5%
	Segment profit	3,180	3,099	△80	△2.5%
	Adjusted amount ※2	△1,000	△897	103	—
	Operating income	2,179	2,202	22	1.0%
	Profit ratio	17.6%	16.4%	△1.2%	—

※1 Others: New services that cannot be clearly classified into either the Commerce Business or the Platform Business are described as "Others."

※2 Adjusted amount: Back office administrative expenses.

FY 04/22 Overview

Total trading transactions and trading income

- Sales grew, but business sale declined, partly due to investment in advertising in the Cosmetics Business.

(Millions of yen)

Financial statement	2021/4	2022/4		
	Q4 results (Accounting Period)	Q4 results (Accounting Period)	Increase /Decrease	% YoY
Net sales	3,307	3,434	126	3.8%
Gross profit	1,951	2,110	158	8.1%
Operating income	524	327	△196	△37.5%
Net Profit attributable to owners of parent	411	295	△112	△27.4%



FY 04/22 Overview

Commerce Business

- Sales of iFace series grew steadily.
- Pixio also steadily contributed to sales.
- Profit decreased compared to the previous fiscal year due in part to more than JPY100 million investments associated with the cosmetics business.

Platform Business

- Steady growth, with the transaction market capitalization exceeding JPY1 trillion per year.
- Promoting server investment in cloud infrastructure.

(Millions of yen)		2021/4	2022/4		
			Q4 results (Accounting Period)	Q4 results (Accounting Period)	Increase /Decrease
Consolidated Segment Summary					
Commerce Business	Net sales	2,631	2,656	25	1.0%
	Operating income	623	403	△219	△35.3%
	Profit ratio	23.7%	15.2%	△8.5%	—
Platform Business	Net sales	618	717	99	16.1%
	Operating income	243	293	49	20.4%
	Profit ratio	39.4%	40.8%	△1.4%	—
Others (New Businesses) ※1	Net sales	58	59	1	2.3%
	Operating income	△98	△141	△42	—
	Profit ratio	—	—	—	—
Total	Net sales	3,307	3,434	126	3.8%
	Segment profit	767	555	△212	△27.7%
	Adjusted amount ※2	△242	△227	15	—
	Operating income	524	327	△194	△37.5%
	Profit ratio	15.9%	9.6%	△6.3%	—

※1 Others: New services that cannot be clearly classified into either the Commerce Business or the Platform Business are described as "Others."

※2 Adjusted amount: Back office administrative expenses.

II. Business Overview

Platform Business



NEXT ENGINE

Highlights

PF Business

Sales (Q4)

JPY **717** million

(up 16.1% YoY)

Operating income(Q4)

40.8%

(up 1.4% YoY)

Next Engine

Number of clients(Q4)

5,417 clients

(up 678 clients YoY)

GMV(Q4)^{※1}

JPY **284.4** billion

(up 16.0% YoY)

ARPU(Q4)^{※2}

JPY **35,638**

(up 0.5% YoY)

Monthly churn rate (Q4)^{※3}

0.90%

(±0 YoY)

※1 GMV . . . Gross Merchandise Value = transaction amount processed through Next Engine.

※2 ARPU . . . Average Revenue Per User = the averages of sales per Next Engine clients.

※3 monthly churn rate . . . Figures are calculated by dividing the number of contracted clients end of Q4 from the average number of cancellations during the quarterly period.

Platform Business

FY04/22 results

Next Engine:

- Steady growth, with the value of orders processed exceeding JPY1 trillion in a year.
- Promoting server investment in cloud infrastructure.

Hamee Consulting:

- Profits declined slightly in the accounting period, but achieved a profit for the full fiscal year.

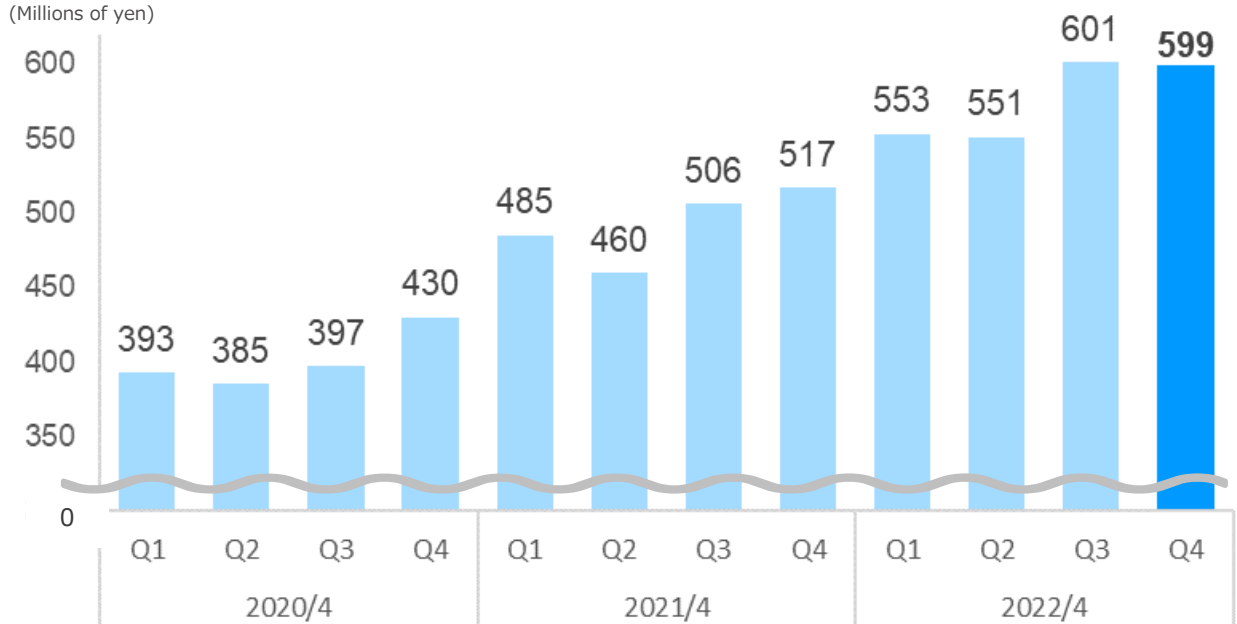
(Millions of yen)	2021/4	2022/4			[Reference] 2022/4	
	Q4 results (Accounting Period)	Q4 results (Accounting Period)	Increase /decrease	% YoY	Full-year results	% YoY
Net sales	618	717	99	16.1%	2,769	20.0%
Next Engine	517	599	81	15.8%	2,306	17.1%
Hamee Consulting	100	118	17	17.8%	462	36.9%
Operating income	243	293	49	20.4%	1,144	19.8%
Next Engine	242	293	50	20.8%	1,134	18.1%
Hamee Consulting	0	△0	△0	—	9	—
Operating profit ratio	39.4%	40.8%	1.4%	—	41.3%	—
Next Engine	46.9%	48.9%	2.0%	—	49.2%	—
Hamee Consulting	0.6%	△0.2%	△0.8%	—	2.1%	—

Platform Business

Next Engine —FY04/22 4Q sales

- Achieved the same level of sales as 3Q, the busiest season, and increased significantly YoY.

Net Sales (Accounting Period)



Platform Business

Next Engine —FY04/22 4Q Operating Income

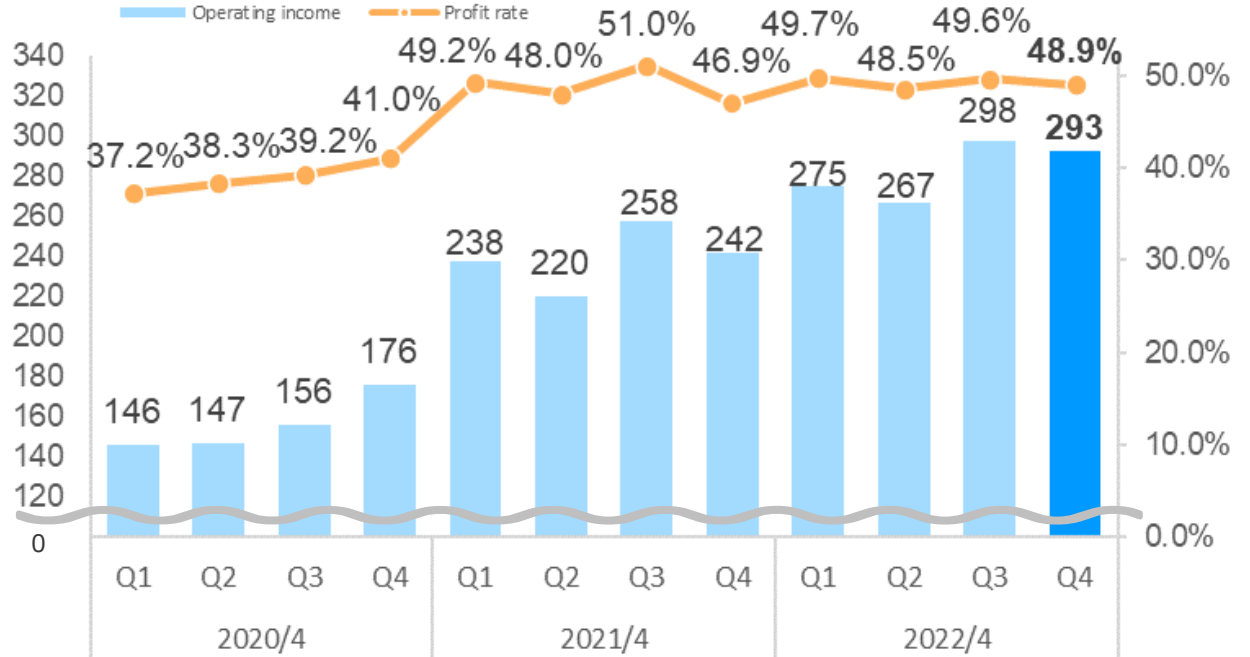
- Strengthen personnel (development and fresh graduates) as planned and investment in cloud infrastructure. Income improved year-on-year because of the achievement of sales expansion to cover those costs.

- If the sum of "growth" and "profitability" advocated by the U.S. venture capital firm "BatteryVentures" exceeds 40%, we will greatly satisfy the "40% Rule" of sustainable growth※.

※Calculated as the sum of the sales growth rate and the operating income margin.

Operating Income (Accounting Period)

(Millions of yen)



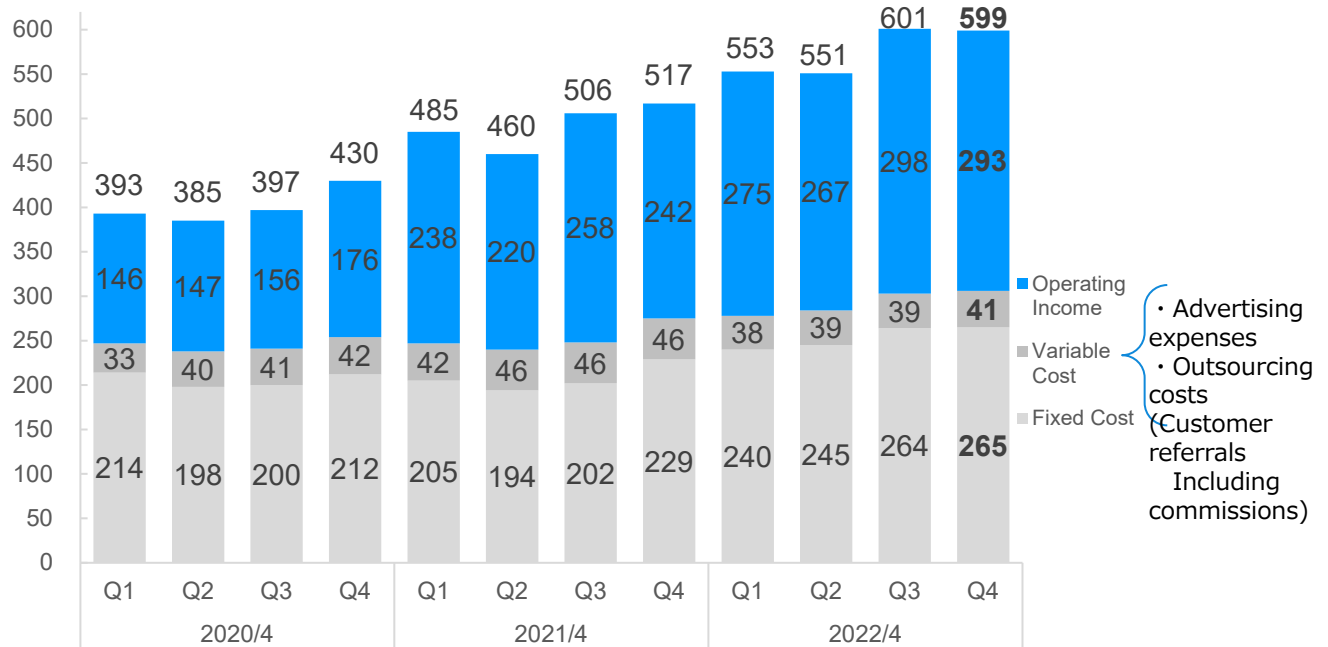
Platform Business

Next Engine —Operating Income Analysis

• Fixed costs: Invested in strengthening personnel (development and recruitment) and converting to cloud infrastructure as planned in the fiscal year under review.

Operating Income Analysis (Accounting Period)

(Millions of yen)

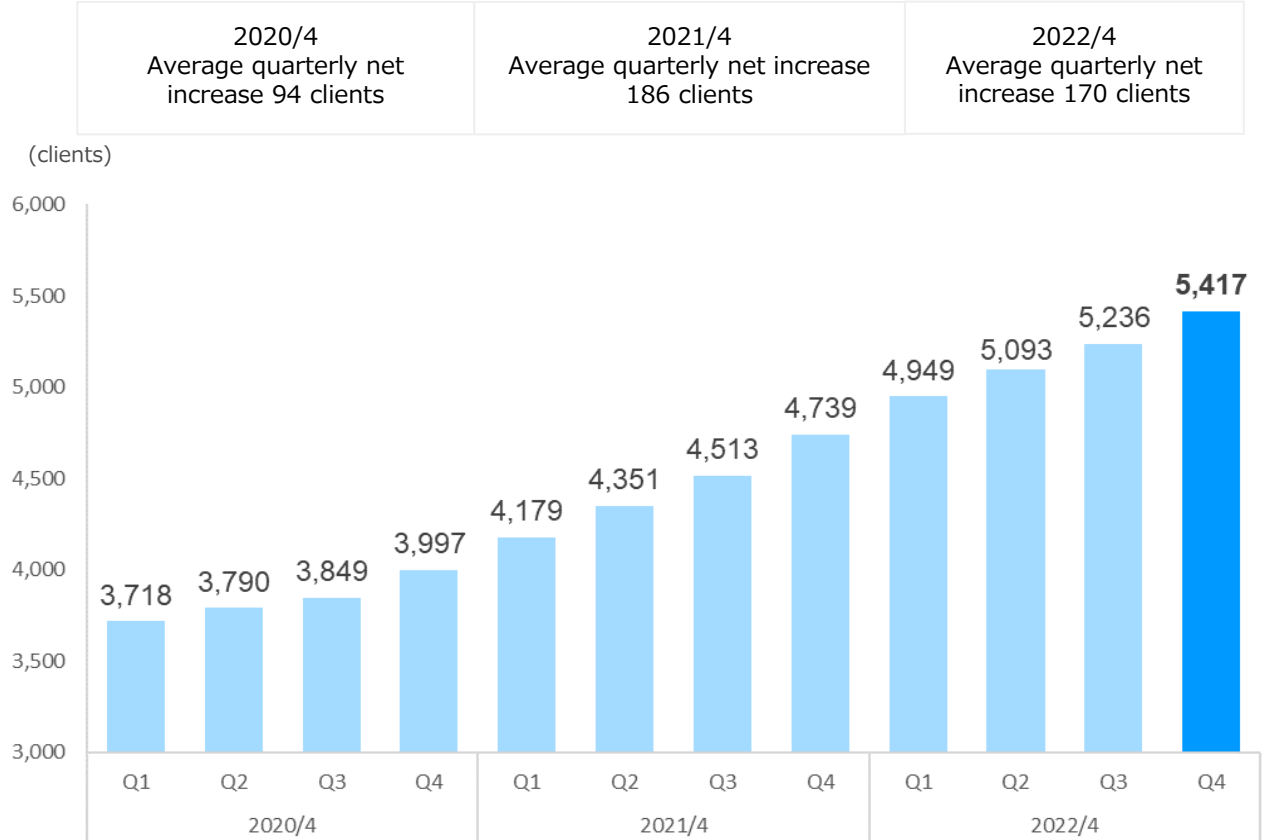


Platform Business

Next Engine —Trends in number of clients

- The number of acquisitions remained at a high level compared to before COVID-19.

Number of clients

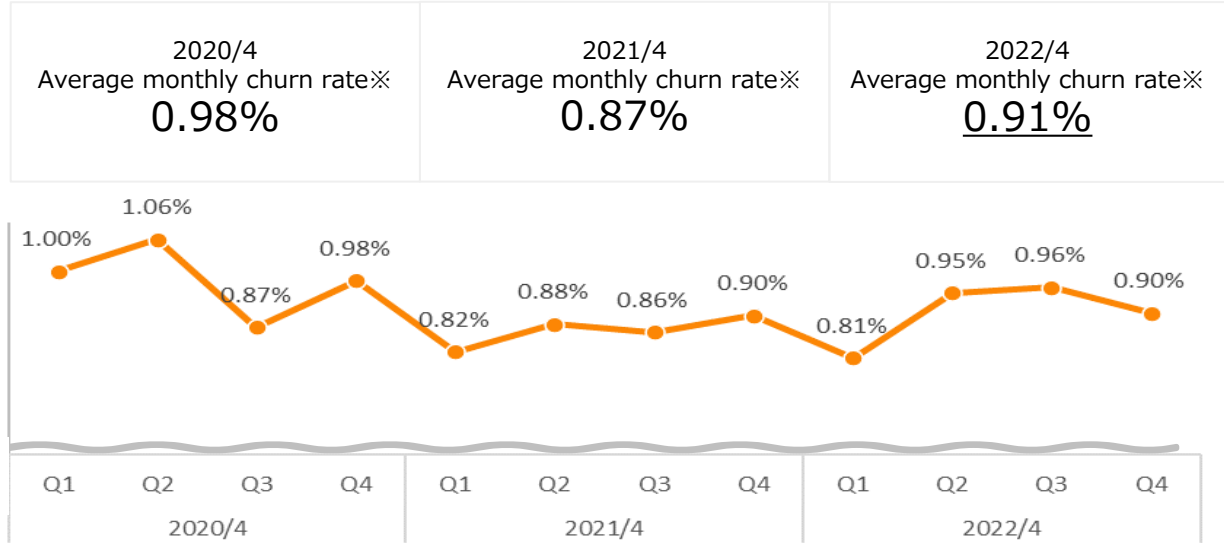


Platform Business

Next Engine
—Churn rate trend

- Continuously staying at a low level.

Churn rate



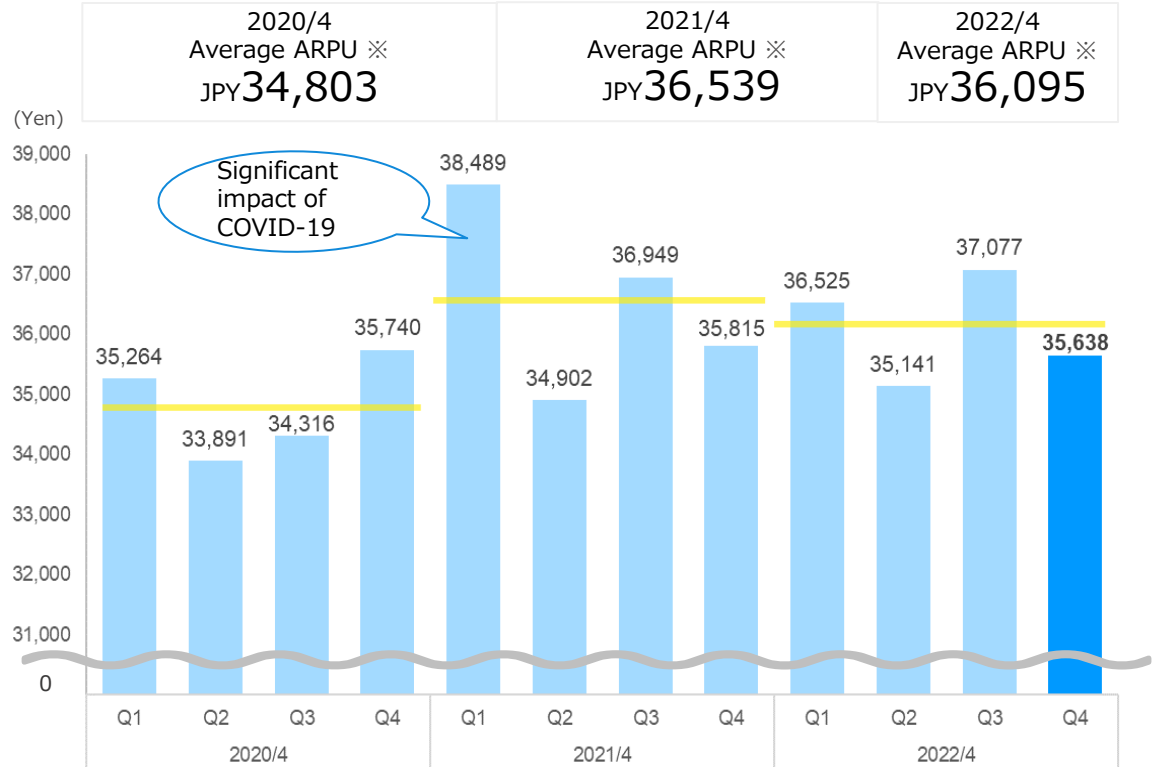
※ Annual average monthly churn rate: Figures calculated by dividing the number of contracted clients as of the end of the quarter from the average number of cancellations for each quarterly period are simple averages.

Platform Business

Next Engine —ARPU Trends

- Achieved the same level as the previous year, when there was special demand from COVID-19.

ARPU



※ Annual average ARPU: Simple average of ARPU calculated for each quarterly period.

Commerce Business



Commerce Business

Q4 FY04/22 results

<Domestic market>

- Sales of iFace series remained steady.
- Pixio firmly contributed to sales.
- Investment of just over JPY100 million from the cosmetics business.
- Increase in personnel expenses due to organizational restructuring at the beginning of the fiscal year and an increase in personnel at subsidiaries.

<Overseas(US)market>

- Wholesale low rebound general merchandise (squeezes) expanded significantly.
- In addition, with the rollout of music toys (otamatone) and localized products, sales in the U.S. up by 40.3% QoQ.

(Millions of yen)	2021/4	2022/4			[Reference] 2022/4	
	Q4 results (Accounting Period)	Q4 results (Accounting Period)	Increase /decrease	% YoY	Full-year results	% YoY
Commerce Business						
Net sales	2,631	2,656	25	1.0%	10,189	4.8%
EC (retail)	1,457	1,596	138	10.7%	5,902	7.5%
Real (wholesale)	1,085	1,144	58	5.4%	4,326	9.3%
Consolidated adjustments※1	88	△83	△172	—	△38	—
Operating income	623	403	△219	△35.3%	2,186	△12.5%
Operating profit ratio	23.7%	15.2%	△8.5%	—	21.5%	—

※2 Consolidation adjustments: Arise from differences of closing month between HQ and subsidiaries at the time of consolidation are presented.

Commerce Business

Product development

• First Class

Mainstay Products



• Reflection



• Look in Clear

Product development



Full Clearance developed from user feedback

• Cardina



Flip Case developed from user feedback

iFace 10 anniversary

- We celebrated our 10th anniversary with the continued support of many customers for not only functionality, but also design features, such as color variations, and the development of various series.



Thanks to all of you, iFace marks 10th anniversary

Commerce Business

Category extensions —Pixio business (Gaming Accessories Business)

- Sales for the full fiscal year ended April 31, 2022 amounted to JPY395 million, contributing to sales. In addition to the start of operations at Amazon1 stores this fiscal year, we opened a PayPay mall store in May. We plans to open multiple stores in the future.



Commerce Business

Category extensions —Cosmetics Business

Since the release in January, wholesales have steadily expanded the number of stores handling the product, partly because of the results of new sales. On the other hand, it posted an operating loss of more than JPY100 million in Q4 due to advertising investment and other factors.



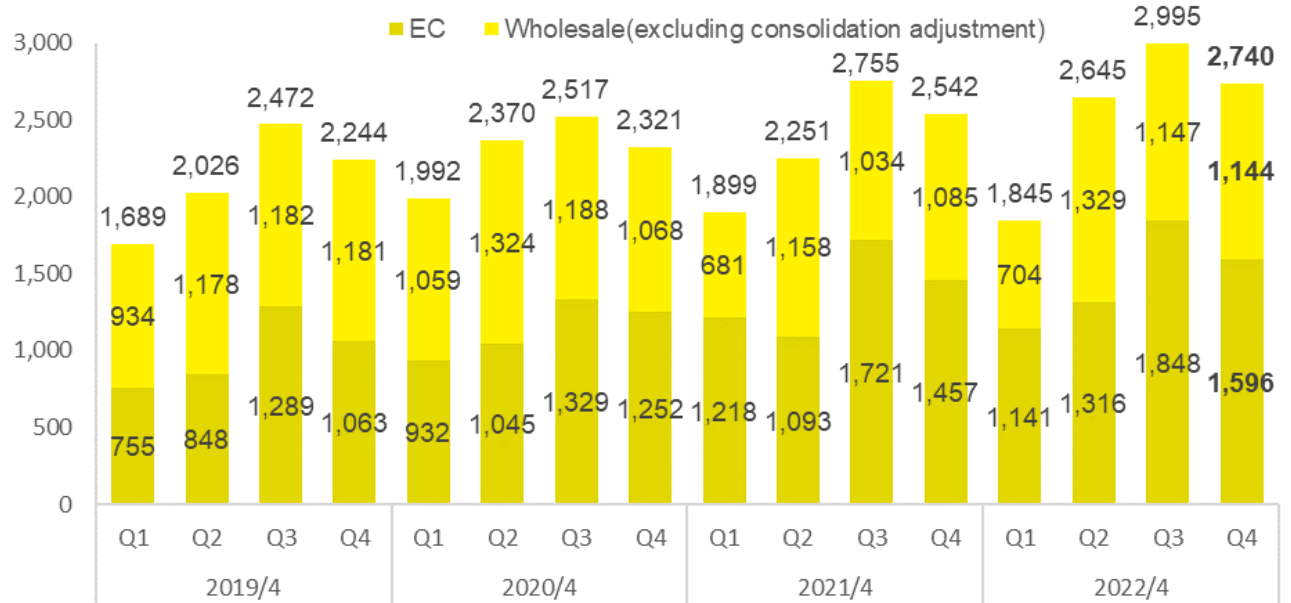
Commerce Business

Q4 FY04/22 sales

- Increased sales by about JPY196 million yoy.
- Domestic sales in Pixio contributed to EC(retail).
- Expansion of Real (wholesale) sales in the U.S. contributed.

Net Sales (Accounting Period)

(Millions of yen)



Commerce Business

Q4 FY04/22
Sales analysis(YoY)

<Domestic market>

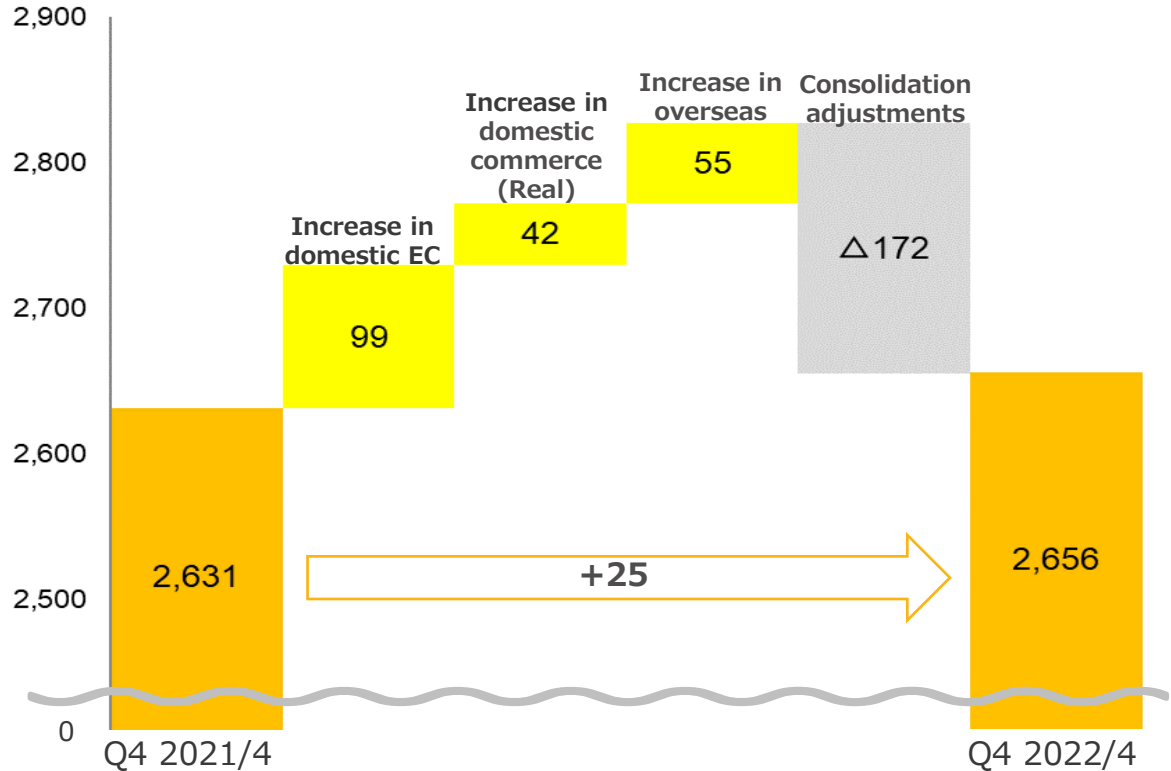
- EC expanded significantly year on year, partly because Pixio began contributing to sales.
- Real also remained firm.

<Overseas markets>

- U.S. market: Expand wholesale of low rebound general merchandise(squeezes).

Net Sales (Accounting Period)

(Millions of yen)



Commerce Business

Net Sales analysis(YoY)

<Domestic market>

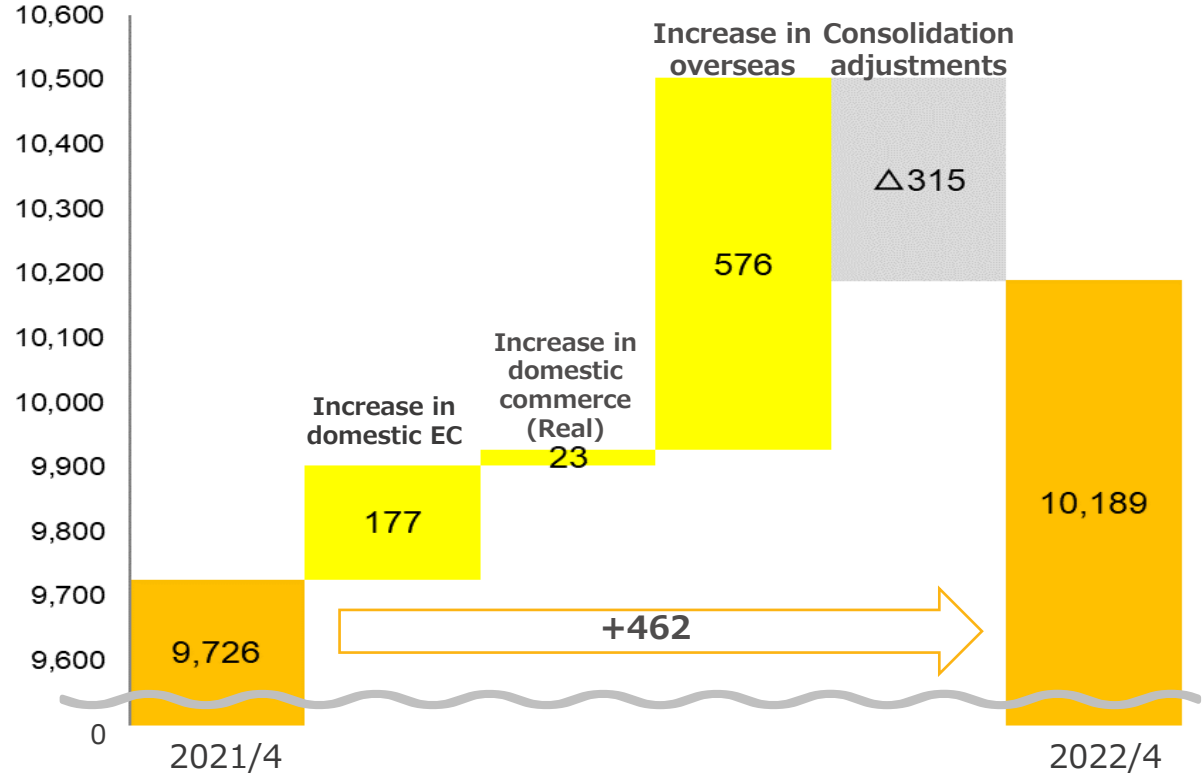
- In EC, Pixio steadily contributed to sales from the second half of the year. Despite difficult conditions for products purchased by other companies (toys, etc.), sales expanded because of solid performance in iFace series.
- Real exceeded the previous year's level.

<Overseas markets>

- U.S. market: Sales of music toys (otamatone) and low rebound general merchandise(squeeze) expanded. iFace also significantly expanded sales by developing characters tailored to low rebound general merchandise.

Net sales (cumulative period)

(Millions of yen)

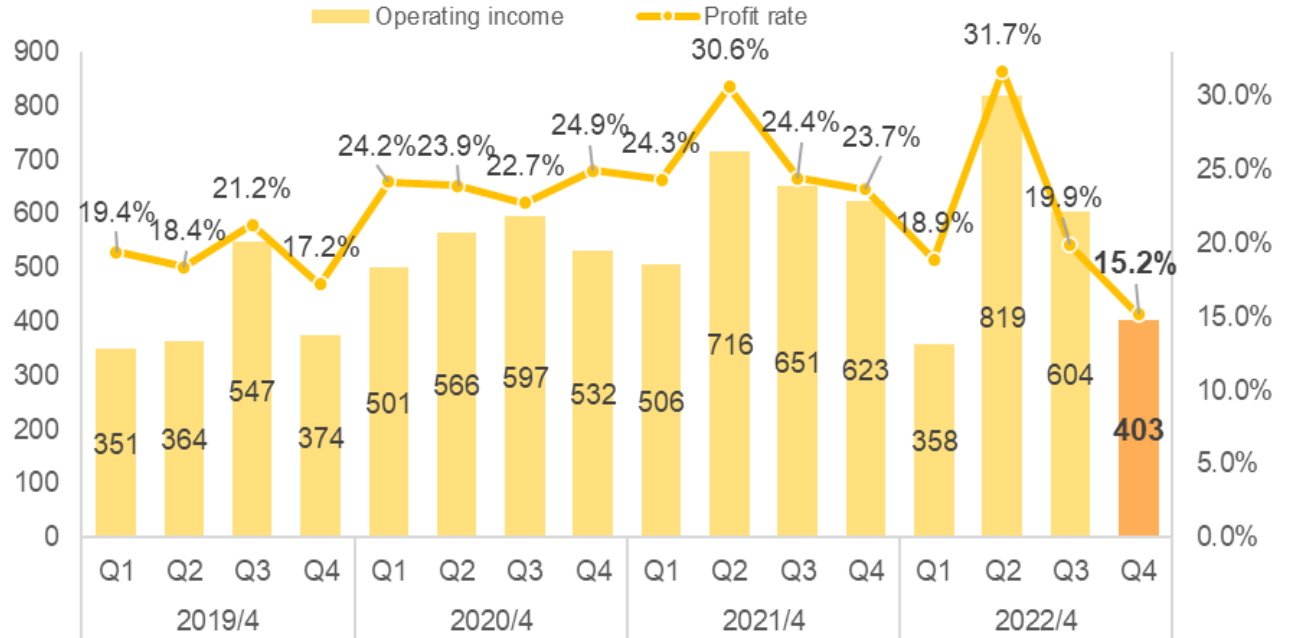


Operating Income (Accounting Period)

(Millions of yen)

FY04/22 4Q Operating Income

- Profit decreased partly due to investment of more than JPY100 million in the cosmetics business.



Commerce Business

Operating income analysis(YoY)

• Personnel expenses

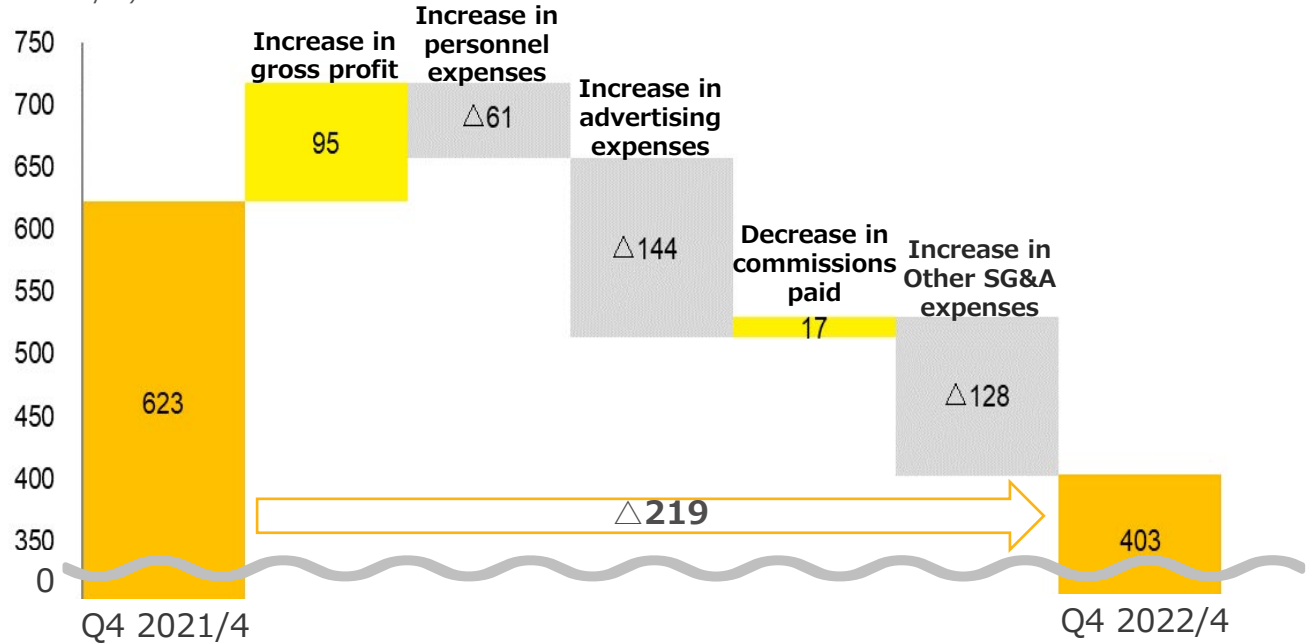
- ①Due to the planned organizational changes at the beginning of the fiscal year, a portion of personnel expenses for design functions, which was included in "Adjustments" in the previous quarter, was borne by the Commerce segment.
- ②Impact of an increase in personnel at a subsidiary in South Korea with development and production functions based on the initial plan.

• Advertising expenses

Increased in advertising due to the launch Cosmetics business.

Operating Income (Accounting Period)

(Millions of yen)



Commerce Business

Operating income analysis(YoY)

• Personnel expenses

- ①Due to the planned organizational changes at the beginning of the fiscal year, a portion of personnel expenses for design functions, which was included in "Adjustments" in the previous quarter, was borne by the Commerce segment.
- ②Impact of an increase in personnel at a subsidiary in South Korea with development and production functions based on the initial plan.

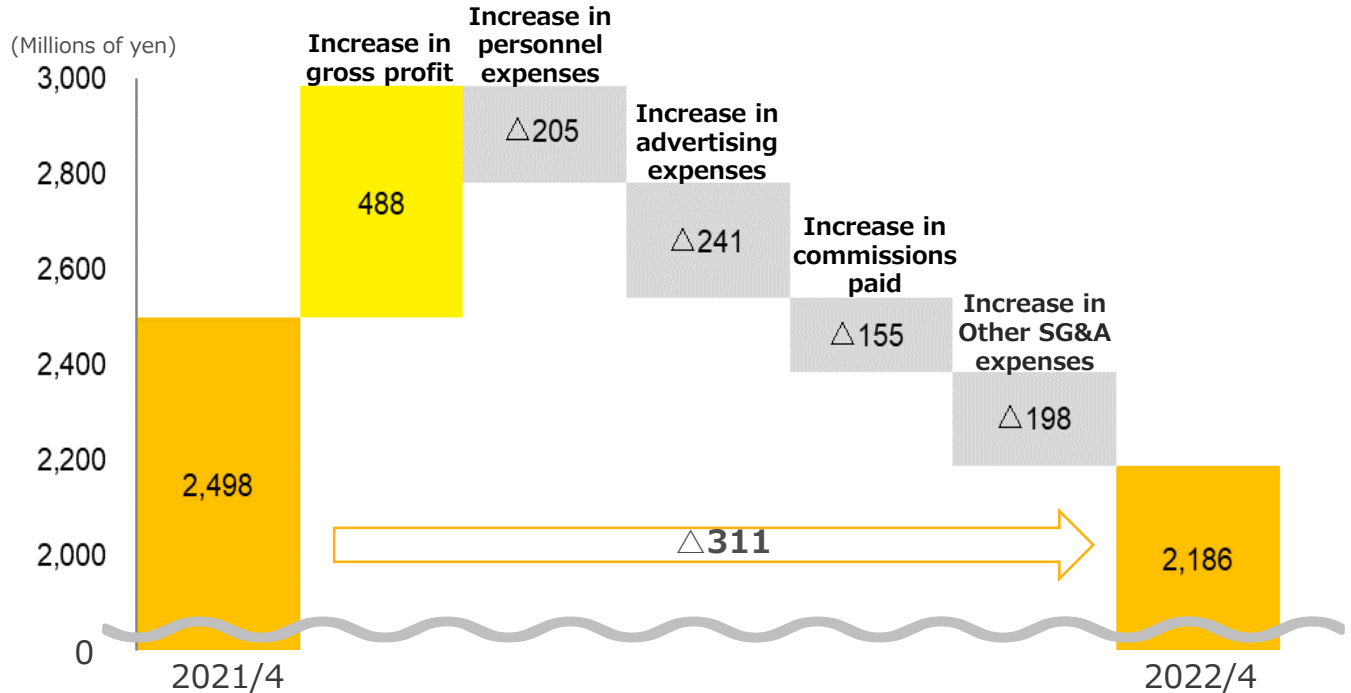
• Advertising expenses

Increased in advertising due to the launch Cosmetics business.

• Commissions paid

Increased because of sales growth in Pixio business and an increase in EC sales in US

Operating Income (Cumulative Period)



New Businesses

To utilize the capabilities of the 2 main businesses, create innovative new businesses. Same time, these support the evolution and growth of existing businesses

New Business

Q4 FY04/22 results

(Millions of yen)	2021/4	2022/4			[Reference]2022/4	
	Q4 results (Accounting Period)	Q4 results (Accounting Period)	Increase /Decrease	% YoY	Full-year results	% YoY
Net sales	58	59	1	2.3%	454	37.9%
Operating income	△98	△141	△42	—	△231	—

※ 1. Results in the "Others" Segment.

<Major Initiatives>



Hometown Tax Payment Support Service

- Promoting the development of returned goods and the amount of donations lead to an increase. Amount of donations from contracted municipalities was up **19.9%**(YoY)



H A M I C
POCKET

- Hamic developed based on feedback from current customers. Promote verification of issues.



RUKAMO

- Continuing to work on RUKAMO Zero.

III. FY04/23 Year End Estimate

Estimate for FY04/23 Segment

• Please refer to the materials that explain the medium-term management plan for the outlook for the future business, including the forecast for the next fiscal year.

(Millions of yen)		2022/4	2023/4			Composition ratio
		Forecasts	Forecasts	Increase /Decrease	% YoY	
Commerce Business	Net sales	10,189	12,311	2,122	20.8%	77.3%
	Operating income	2,186	2,026	△160	△7.3%	59.0%
	Profit ratio	21.5%	16.5%	△5.0%	—	—
Platform Business	Net sales	2,769	3,620	851	30.7%	22.7%
	Operating income	1,144	1,407	263	23.0%	41.0%
	Profit ratio	41.3%	38.9%	△2.4%	—	—
Others ※1	Net sales	454	—	—	—	—
	Operating income	△231	—	—	—	—
	Profit ratio	—	—	—	—	—
Total	Net sales	13,413	15,932	2,519	18.8%	100.0%
	Segment profit	3,099	3,432	333	10.7%	100.0%
	Adjusted amount ※2	△897	△1,139	△242	27.0%	△33.2%
	Operating income	2,202	2,293	91	4.1%	—
	Profit ratio	16.4%	14.4%	△2.0%	—	—

※1 Others: In order to revise the reportable segment in the fiscal year ending April 2023, the forecast value for "Other" is set to "-".

※2 Adjustment amount: Expenses related to administrative divisions

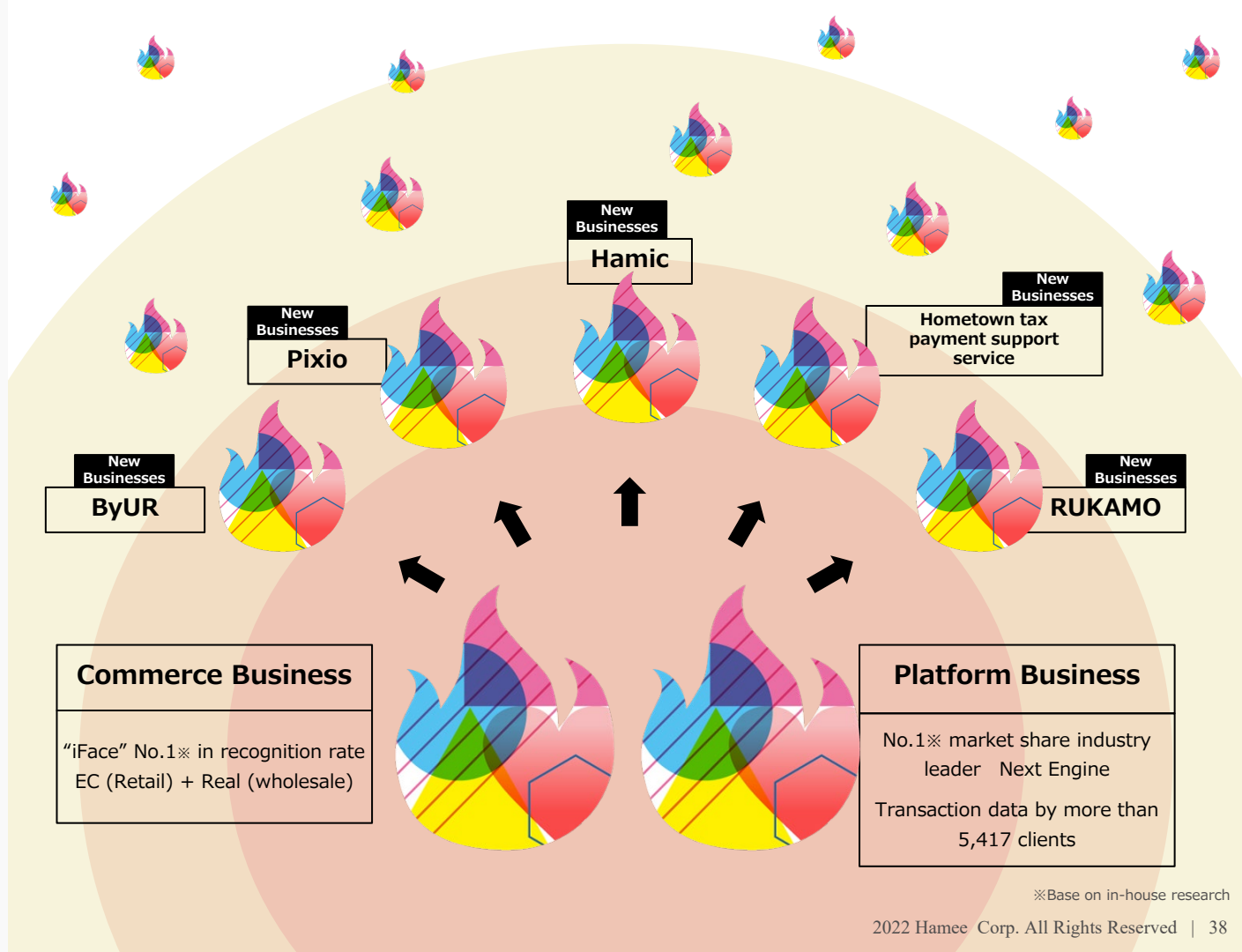
APPENDIX

Company Profile

Hamee

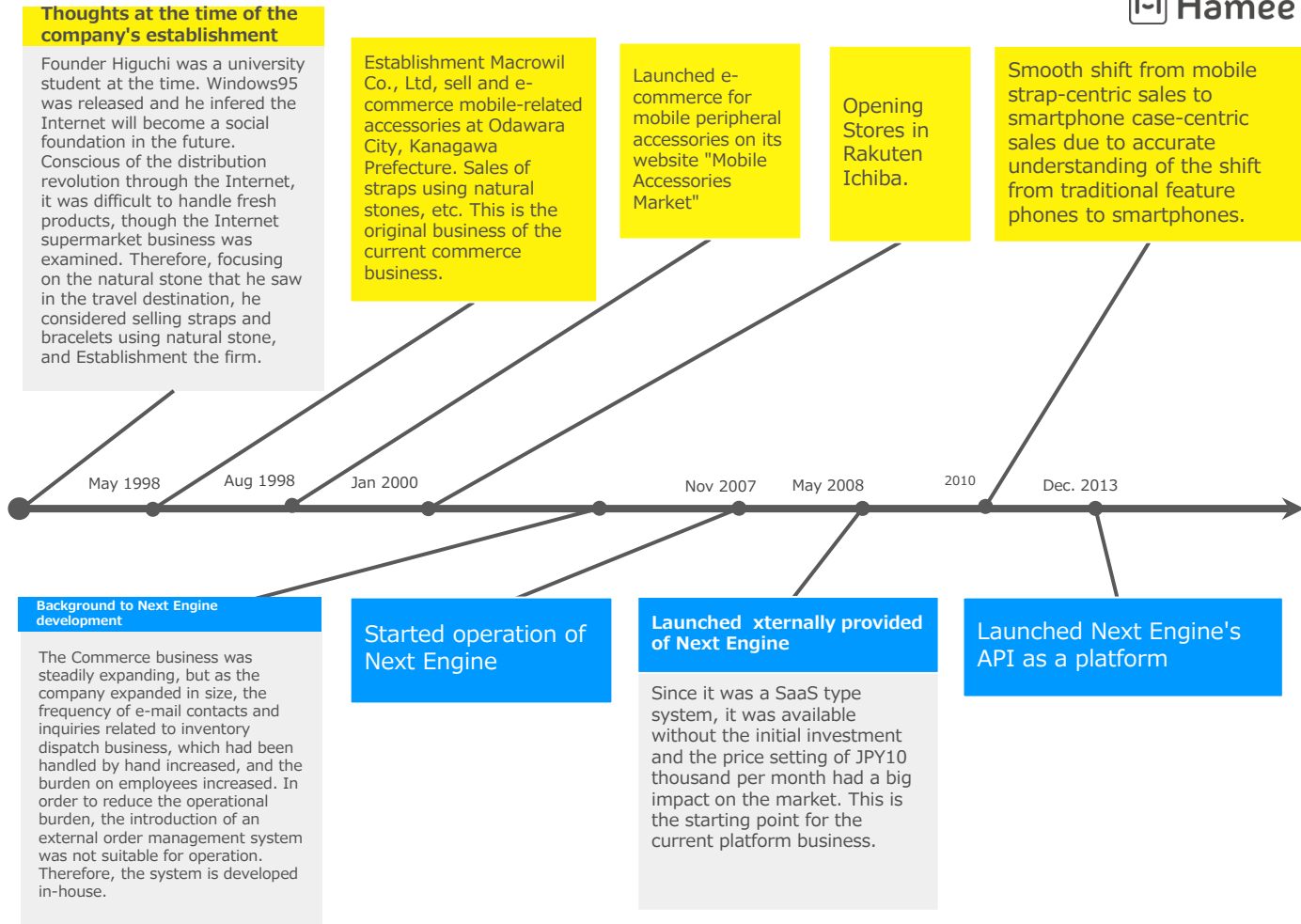
IR Topics

Ignite own creative soul, continue to evolve and grow the 2 main businesses, create innovative new businesses in peripheral areas, and ignite the creative soul of customers.



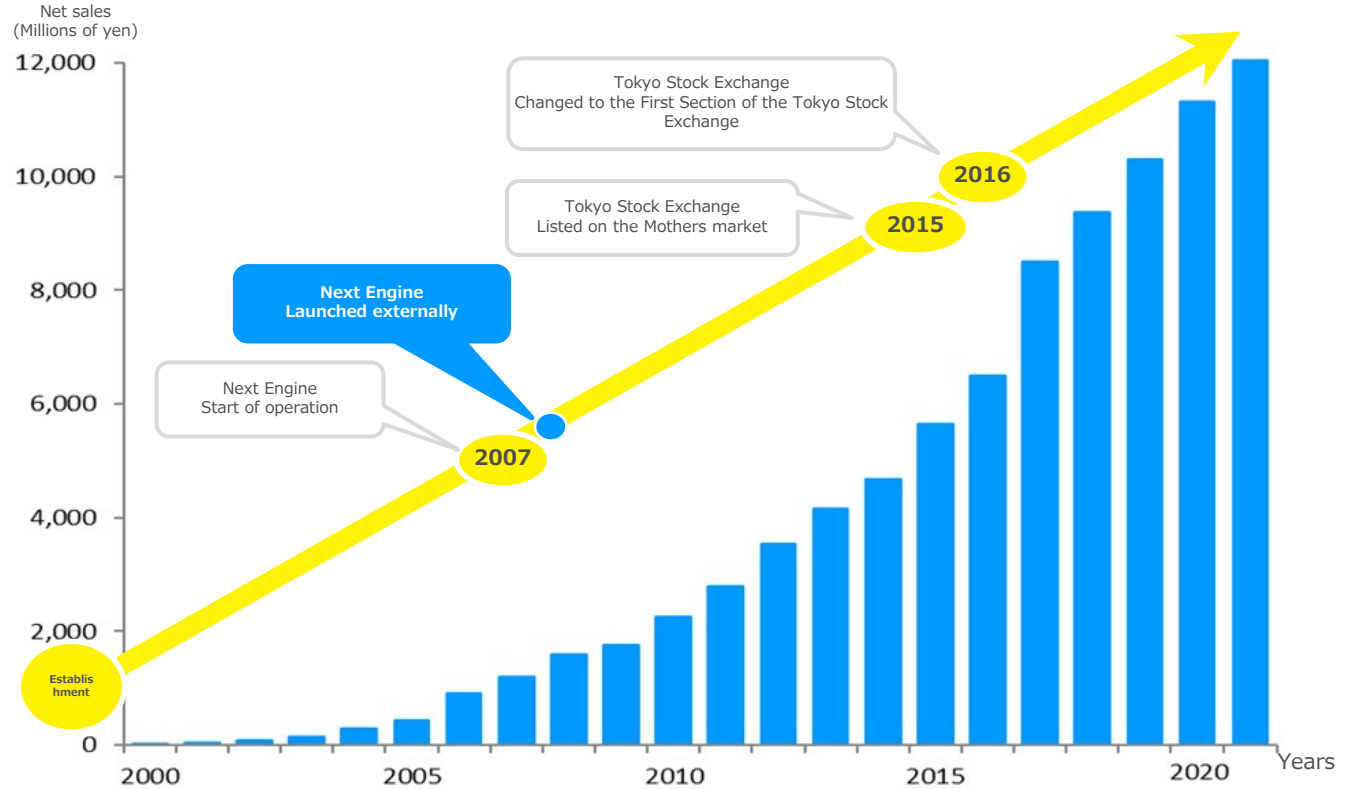
※Base on in-house research

History





History (Growth Trajectory)



Business Overview

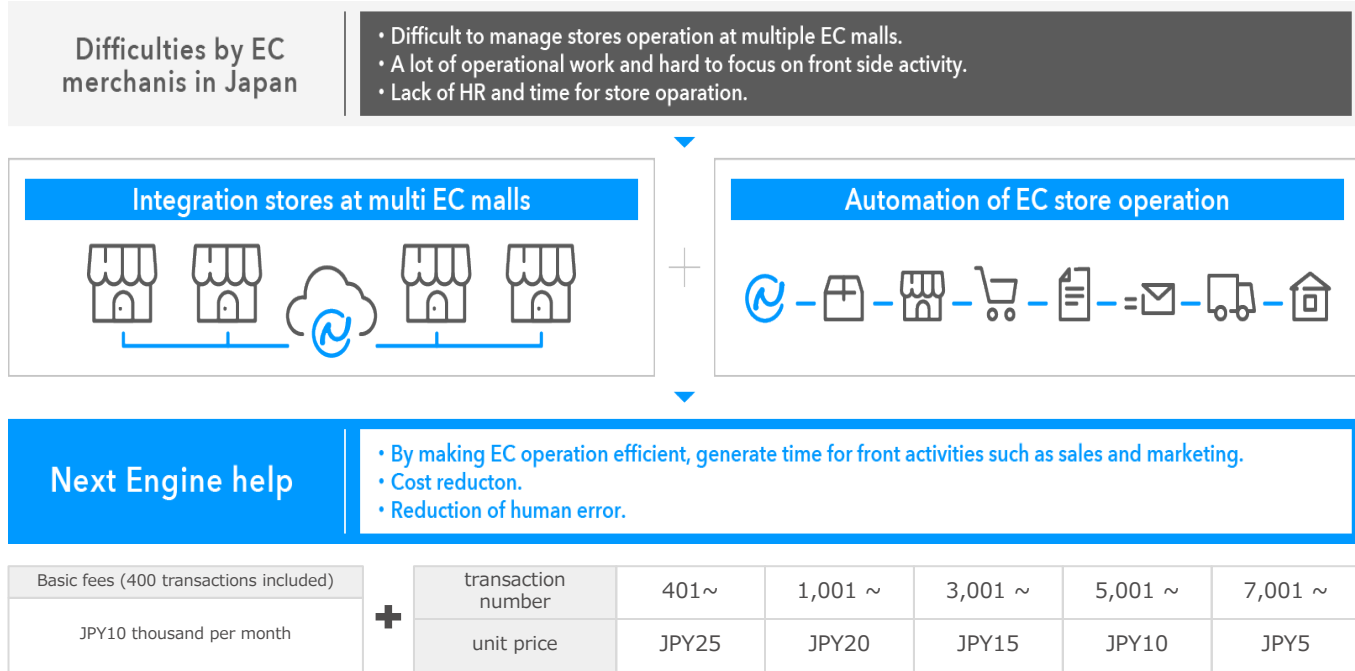
Platform Business



NEXT ENGINE

Next Engine —Main functions

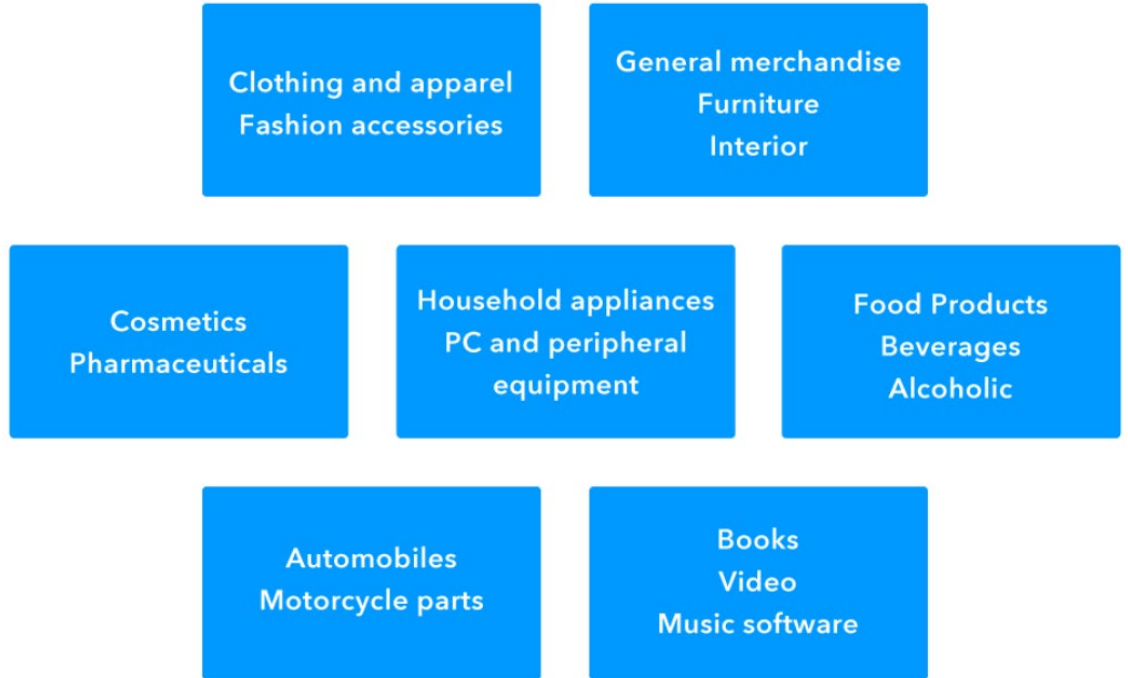
SaaS type EC Attractions
to support the automation
and streamlining of EC site
management operations



Platform Business

Next Engine —Clients

- Next Engine supports clients in various categories



※Partial posting

Platform Business

Next Engine —Clients



※Partial posting



Neversey Never Inc.

<https://neversaynever.jp/>

Product: Women's Fashion and Apparel



MADE IN EARTH

<https://madeinearth-store.jp/>

Product: Organic cotton products, Soap, furniture



International Swan Group

<https://swan-group.net/>

Product: Clothing, fashion accessories, etc.



THE BODY SHOP JAPAN

<http://www.the-body-shop.co.jp/shop/>

Product: Natural cosmetics



WARAI MIRAI

<http://waraimirai.com/>

Product: Suites, Fruits, Gifts

Next Engine —Strengths



NEXT ENGINE

**Born from
EC
operation**

Services born from opinions of "I want to enjoy work more " of our EC operations

**In No1 market
Number of
contracted
clients ※**

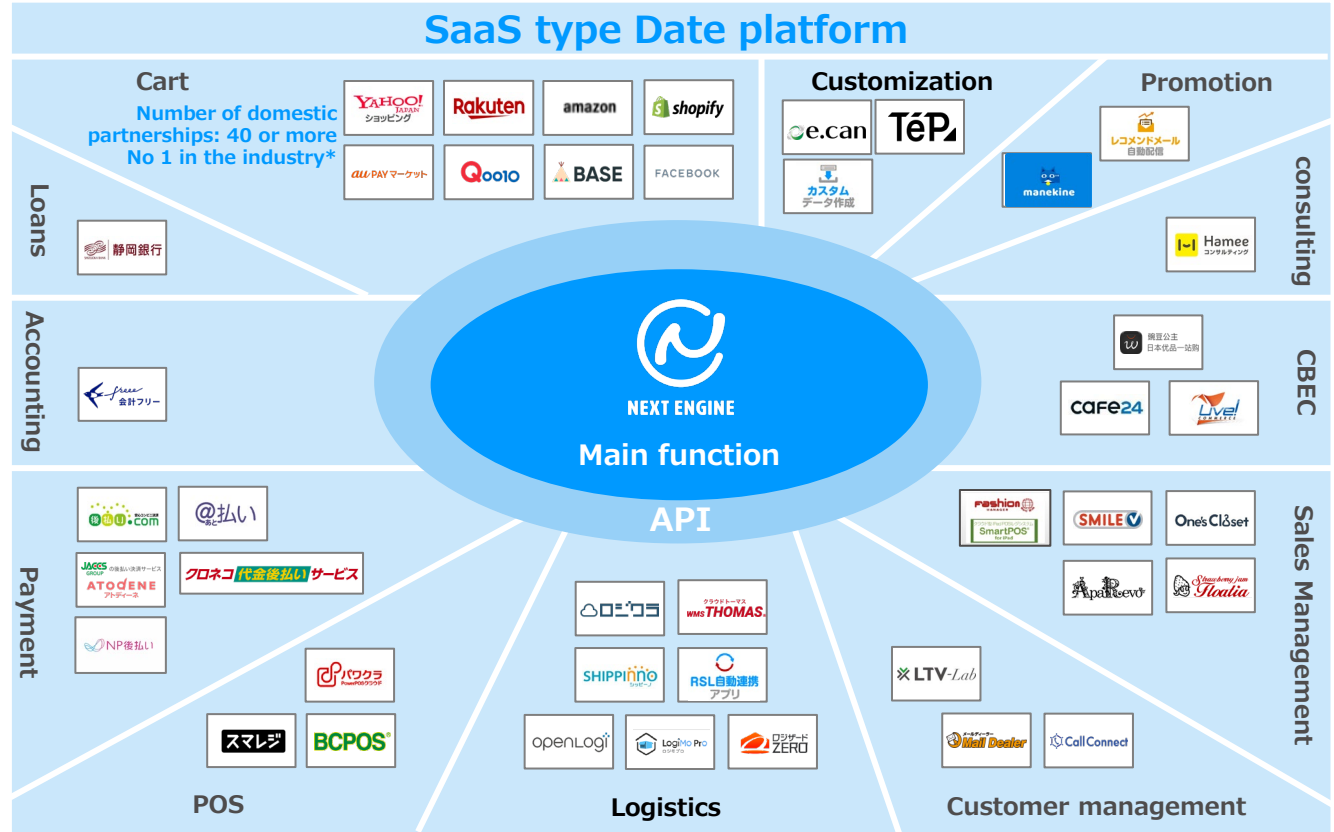
Strong trust backed by industry No.1 by continued support from EC businesses
※Base on in-house research

**Resilient
Customization**

You can customize and add features in the Apps. Available consistently to use regardless of changes in size of business or social environment

Platform Business

Next Engine
—Strengths

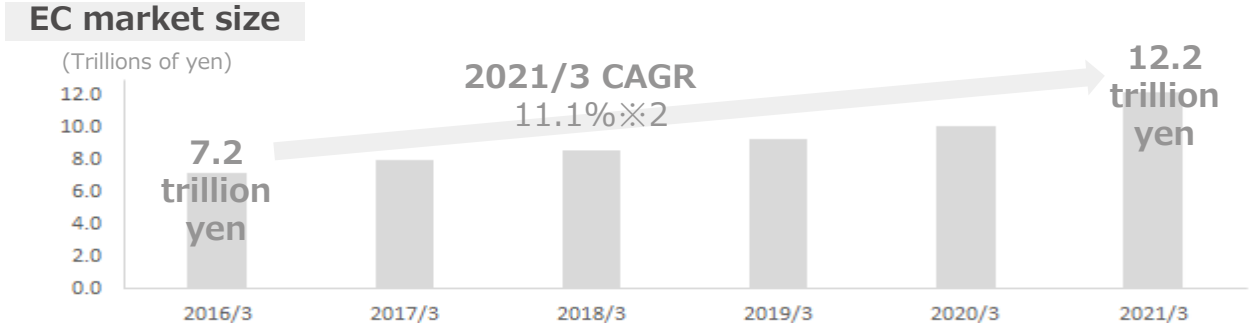
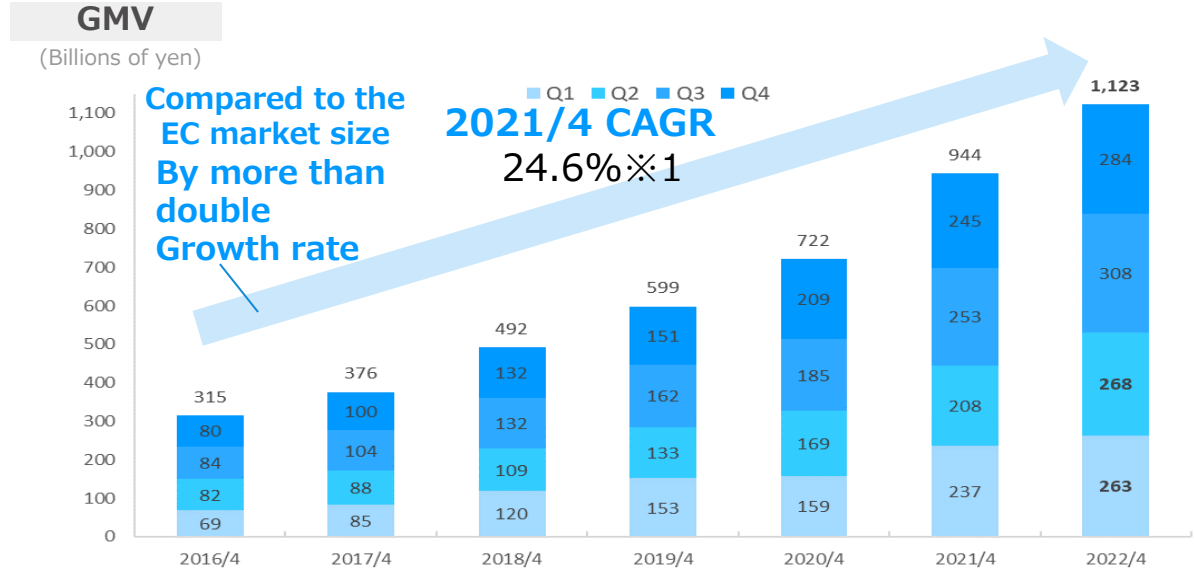


※ In house research, as of the end of October 2021

Platform Business

Next Engine —GMV trends

- Next Engine growth rate is more than double that of domestic EC market



※1 Average annual growth rate. Calculated assuming FY04/16 as the first year.

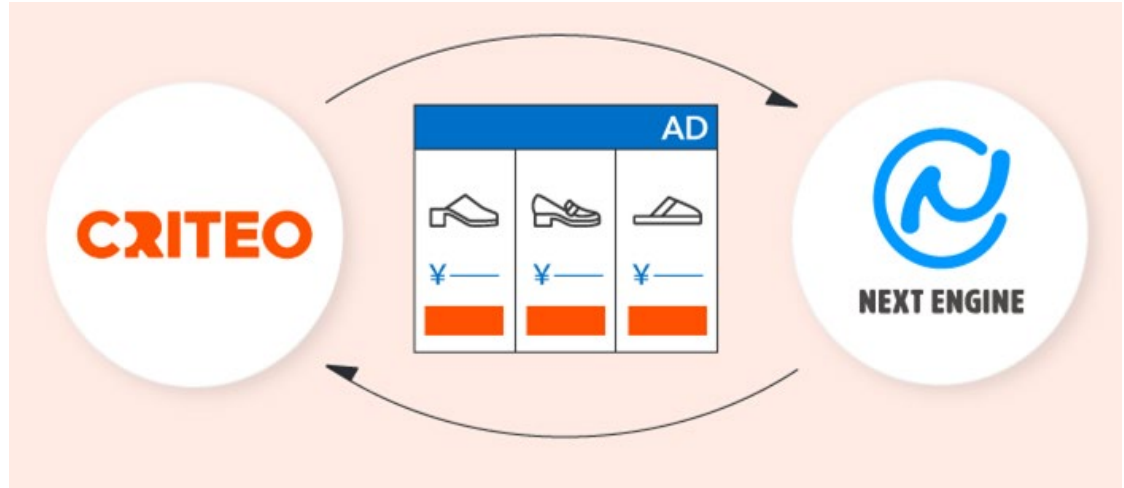
※2 In the Survey of E-Commerce conducted by the Ministry of Economy, Trade and Industry, deemed fiscal March 2016 (fiscal 2015) as the first year. Calculated by us from "Market Size of BtoC-EC in the Data Sales Field."

Platform Business

Examples of upsell measures

- Based on the findings of test marketing in Criteo and advertising operation automation, it is being operated unofficial. Aim for official release.

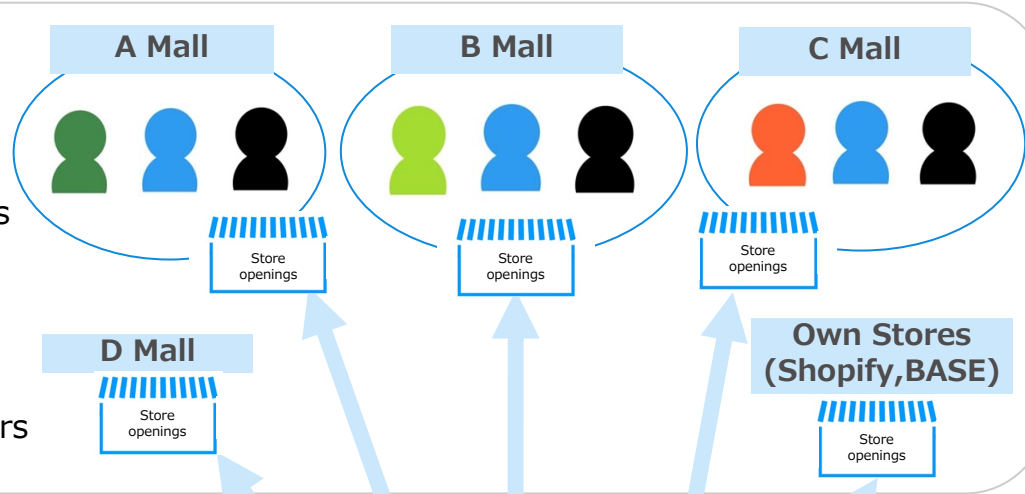
Automation of advertising operations



Characteristics of Japan's EC Market

Prenty of EC malls competing each other, which has different consumers behind.

. . . Consumers



Multistore operation is effective for EC merchants' business expansion.

EC merchants in Japan face difficulties when start

- More complicated to manage orders, inventories, items at multistore in different EC malls who have original program each others.

Hamee consulting —Business Activities

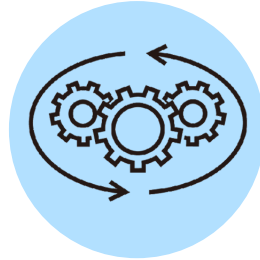


Hamee consulting



EC consulting

Consultants in charge formulate strategies, improve customer attraction through SEO and advertising, and provide support from a variety of perspectives, including repeat and higher spending per customer.



Management agency

Operates EC sites that generate complicated operations from upstream to downstream, acting on behalf of customers in response to their requests.



EC store opening and construction consulting

Underwrote consulting, including the selection of malls and the design of websites and pages, to businesses considering opening new EC stores in an integrated manner, from actual site production.

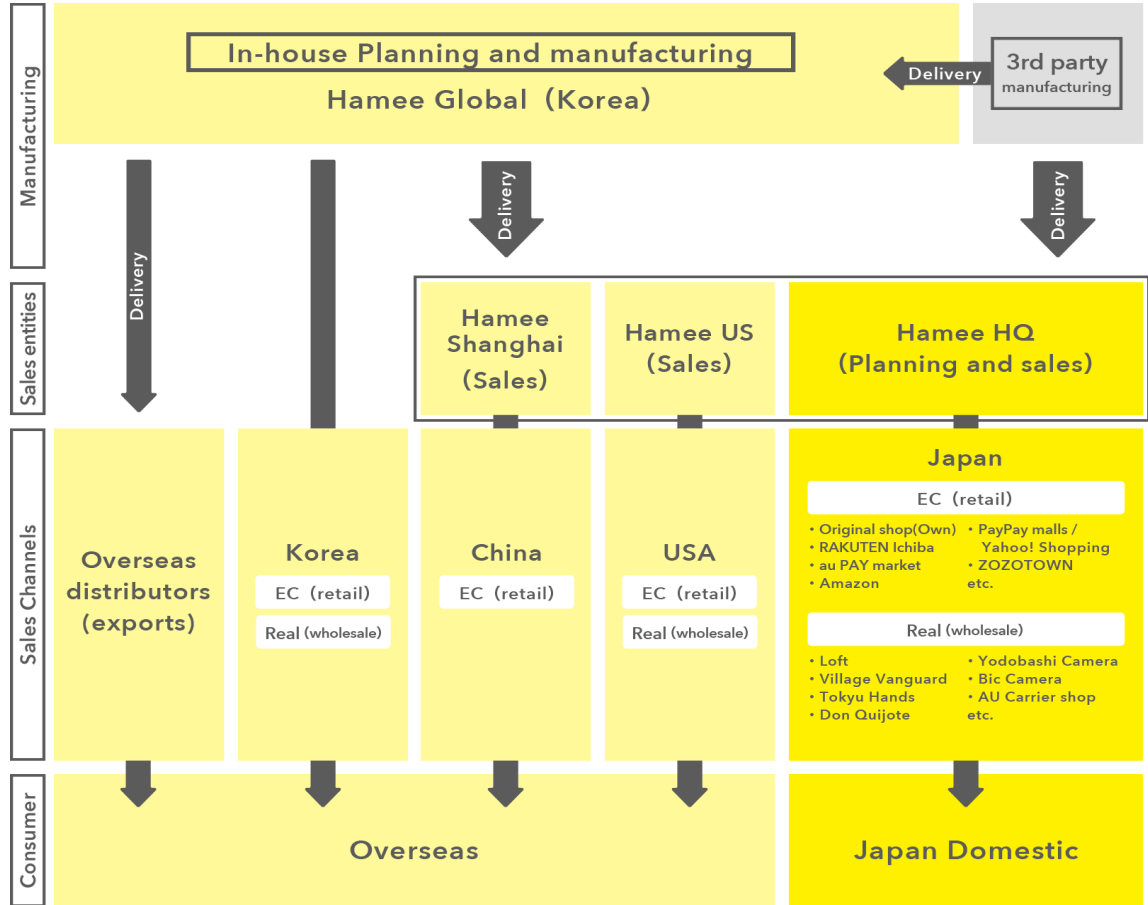
Commerce Business



Commerce Business

Commerce Business Supply Chain

In iFace, we have established a system that can cover planning, manufacturing, and sales in-house.



Source of Commerce Competitiveness

Maximize EC know-how

- Efficient operations by making full use of Next Engine
- Store management
- Customer Satisfaction
- Warehouse linkage, etc.

Variety of sales channels

- Maximize product sales
- Improve profitability through in-house planned products
- Continued growth even in COVID-19

Supply Chain Management

- Consumer Voices are reflected to products speedily
- Expansion of product categories
- Incorporation of production profits from in-house production

With iFace branding Leveraging Growth

- First Class
- Reflection
- New series
- Peripheral accessories
- Color, character development



Launch new brand by using brand management that gained in the process of growth iFace

- Salisty, Andmesh

Over the past 20 years, the Domestic Commerce Business has maintained an increasing trend in sales.

iFace —Strengths



Design

The design takes into account not only functionality such as impact resistance, but also the expressions of personality such as unique curve and abundant color valuations.

Brand

Its reliability is also high due to the strength and usability of its products, and its brand recognition is 64% high among men and women in their early 20s.

※Base on in-house survey
Survey period:December, 2021
Number of surveyed: 1,291
Survey method:Internet survey
Target:Men and women aged 20-24 (smartphone users)

Young generation

Among young ※smartphone users, iFace users (including experienced users) account for more than 40%, earning a high level of loyalty, enabling us to secure a diverse range of sales destinations.

※Focuses on women aged 20 to 24 (Our survey December 2021)

Commerce Business

iFace —Recognition

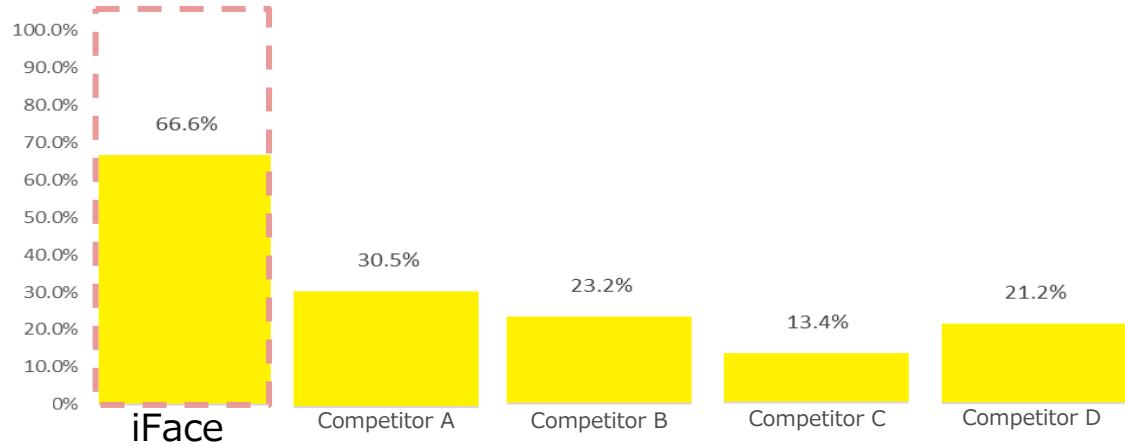
Overwhelming recognition among women in their late teens and early 20s compared to other companies' brands

※Our Survey

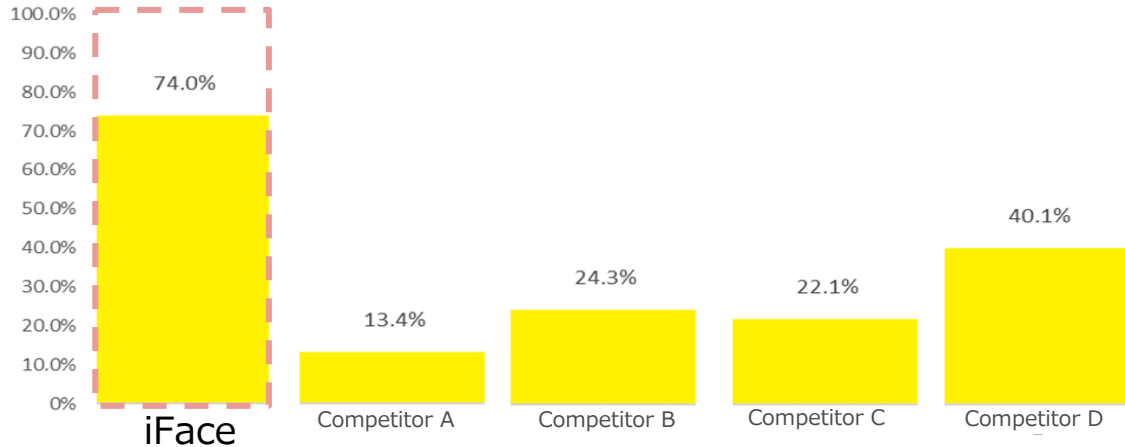
Survey period: December, 2021
 Number of researchers: 599 women in their teens/638 women in their early 20s

Survey method: Internet survey
 Target: Women aged 15-24 (smartphone users)

Brand Recognition (Women in their late teens)



Brand Awareness (Women in their early 20s)



High designability + Series expansion + Peripheral accessories development

Commerce Business

iFace —Series development

Voices of iFace user
were commercialized

- **Look in Clear**

In a web-based survey, "Full Clear Case," which was the strongest demand, was commercialized as an item to be used in iFace.



- **First Class**



- **Reflection**



- **Look in Clear**



- **Cardina**



Develop peripheral accessories

- **Finger Ring Holder**



- **Compact Wallet**



- **Grip On Silicone Case**

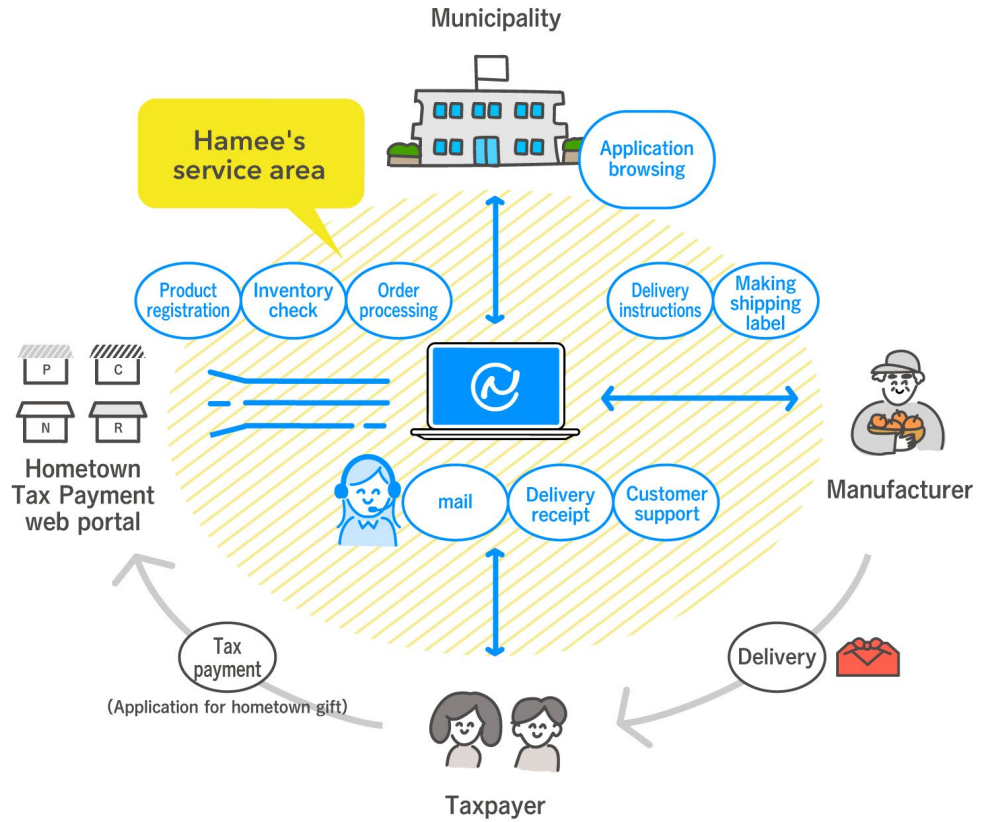


New Businesses

To utilize the capabilities of the 2 main businesses, create innovative new businesses. Same time, these support the evolution and growth of existing businesses

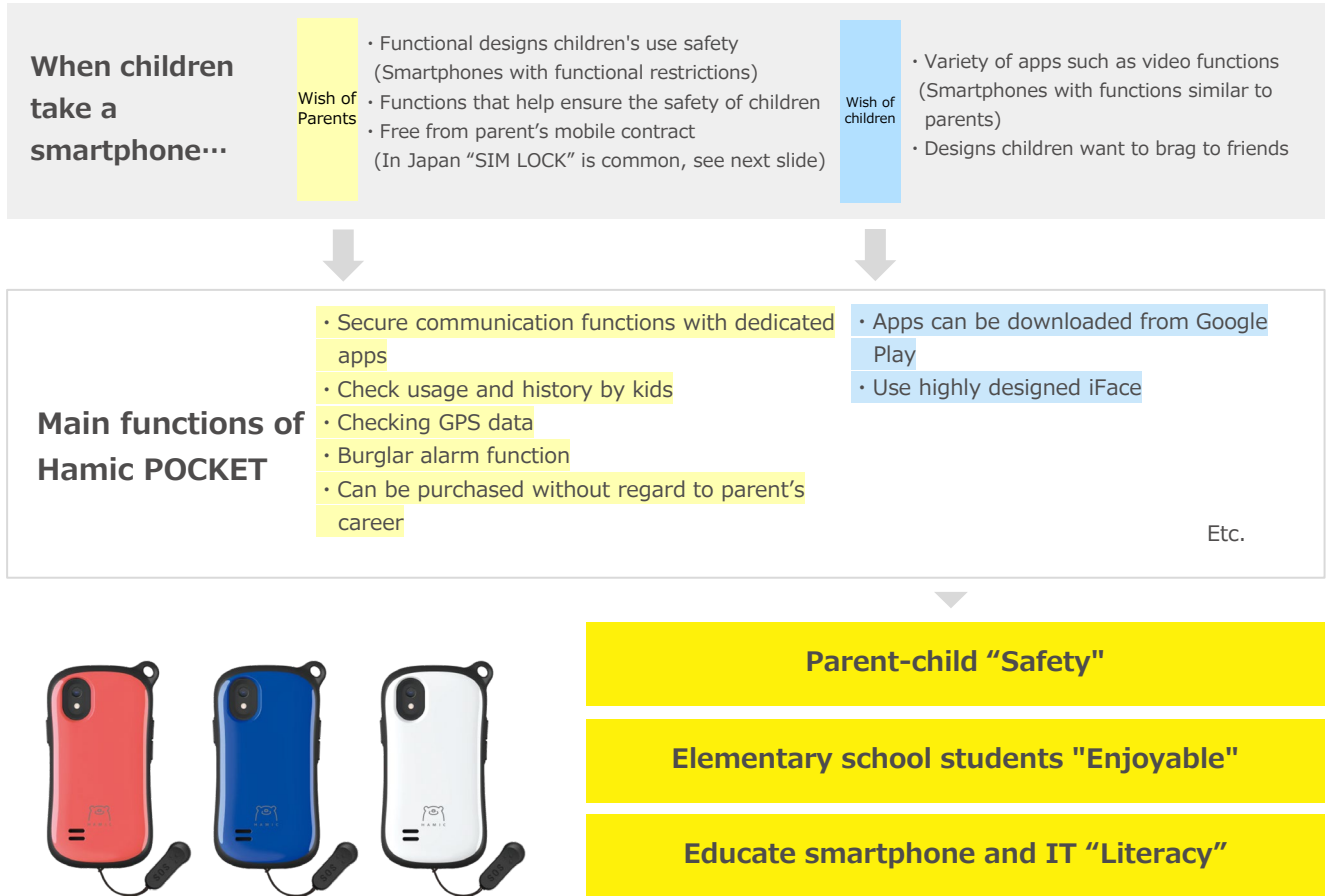
New Businesses

Hamee Hometown Tax Payment Support Service



New Businesses

Hamic POCKET

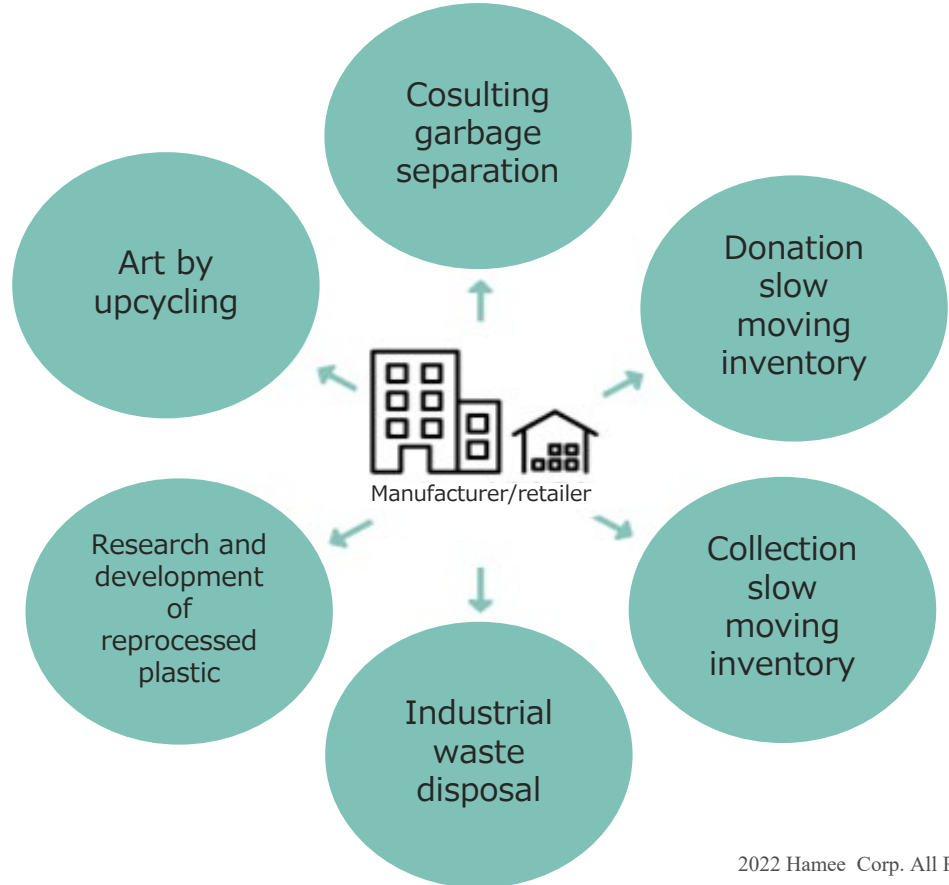


New Businesses

-For Sustainable Society-

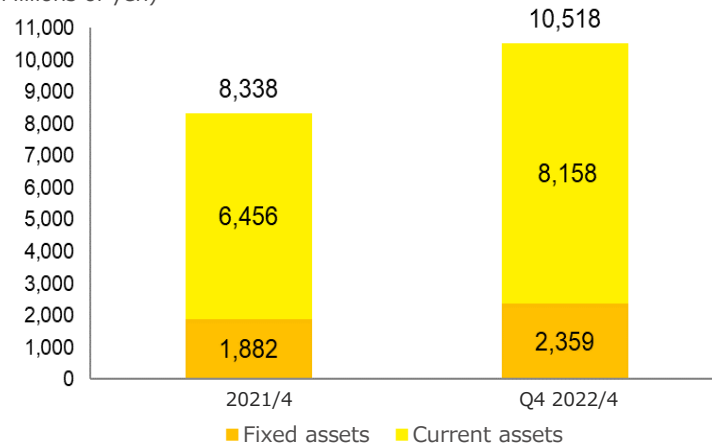
We will deliver sustainable services that fulfill SDGs goal of 12, "Responsibilities to make products and services."

Mechanism of RUKAMO

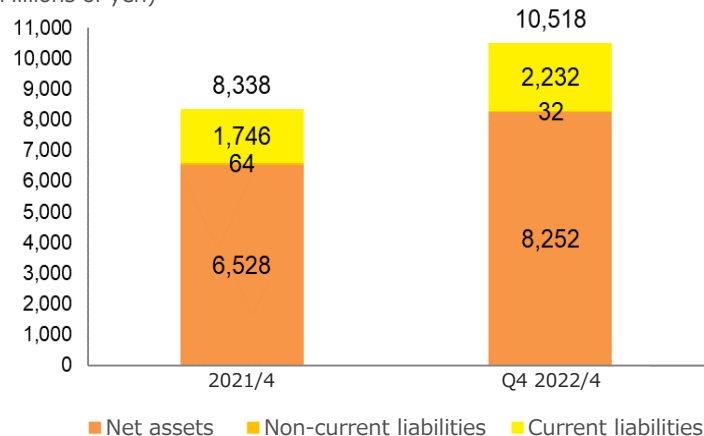


Reference information

(Millions of yen)



(Millions of yen)



		Millions of yen	
Current assets		8,158	(+1,701)
■	Cash and deposits	4,025	(+671)
■	Notes and accounts receivable	1,667	(+76)
■	Inventory	1,428	(+465)
■	Advance payments	551	(+366)

Fixed assets		2,359	(+477)
■	Property, plant and equipment	1,212	(+593)
■	Intangible assets	457	(Δ146)
■	Investments and other assets	690	(+31)

Current liabilities		2,232	(+486)
■	Accounts payable	173	(Δ35)
■	Short-term loans	500	(+487)

Non-current liabilities		32	(Δ31)
■	Long-term loan	—	(Δ43)

Net assets		8,252	(+1,724)
■	Retained earnings	7,198	(+1,585)

Next Engine indicators

Fiscal Year	2020/4					2021/4	
	Q1	Q2	Q3	Q4	Full year	Q1	Q2
Number of clients	3,718	3,790	3,849	3,997	3,997	4,179	4,351
Number of stores	28,814	29,376	30,034	30,835	30,835	31,771	33,114
GMV (Billions of yen)	159	169	184	209	721	237	208
ARPU (yen)	35,264	33,891	34,316	35,740	34,803	38,489	34,902
Monthly churn rate	1.00%	1.06%	0.87%	0.98%	0.98%	0.82%	0.88%
Transaction number processed (ten thousand)	2,248	2,133	2,302	2,864	9,547	3,394	2,876
LTV(Lifetime Value) (Yen)	3,543,583	3,184,650	3,923,231	3,662,894	3,578,589	4,684,866	3,961,527

Fiscal Year	2021/4			2022/4				
	3Q	Q4	Full year	Q1	Q2	Q3	Q4	Full year
Number of clients	4,513	4,739	4,739	4,949	5,093	5,236	5,417	5,417
Number of stores	34,461	36,004	36,004	37,765	39,134	40,192	41,595	41,595
GMV (Billions of yen)	253	245	944	263	269	308	285	1124
ARPU (yen)	36,949	35,815	36,539	36,525	35,141	37,077	35,638	36,095
Monthly churn rate	0.86%	0.90%	0.87%	0.81%	0.95%	0.96%	0.90%	0.91%
Transaction number processed (ten thousand)	3,364	3,321	12,955	3,543	3,335	3,909	3,738	14,525
LTV(Lifetime Value) (Yen)	4,275,717	3,978,015	4,225,031	4,519,089	3,702,895	3,857,032	3,939,768	4,004,696

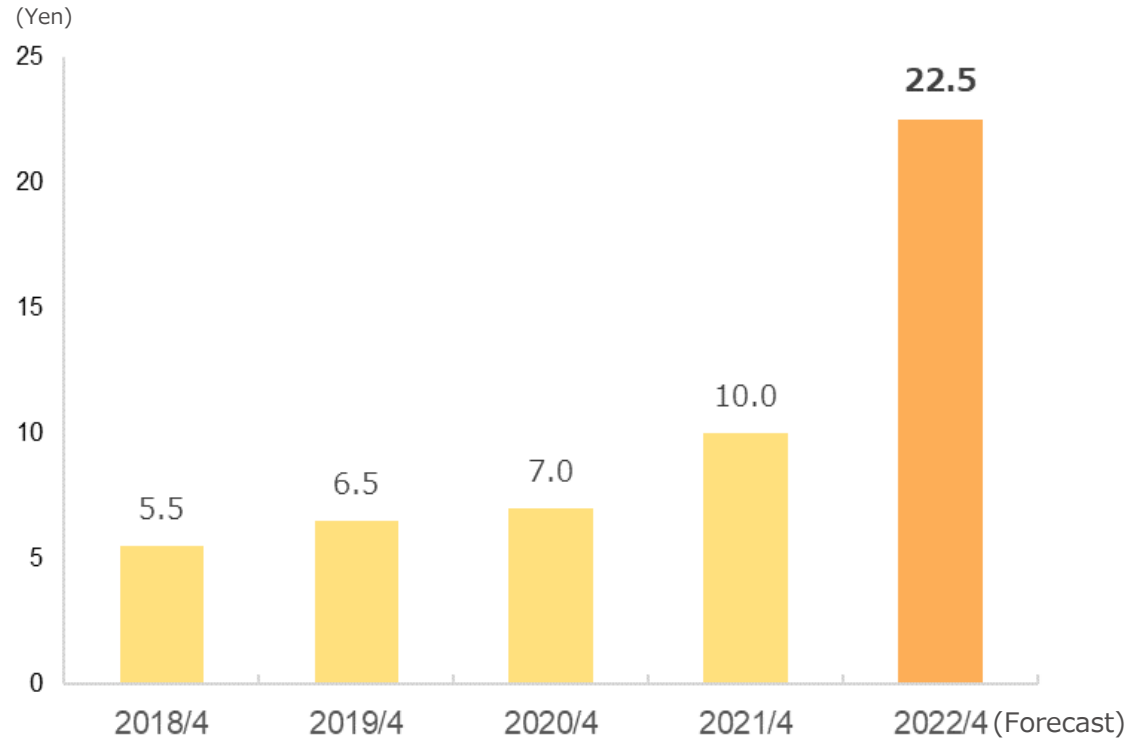
※GMV and the number of orders processed are the totals at the end of each quarter. Monthly churn rate's figures are calculated by dividing the number of contracted clients end of Q4 from the average number of cancellations during the quarterly period.



Shareholder Returns— Dividend per share

- Dividend payout ratio was 10% until FY04/21
- FY04/22: 20% or more Dividend payout ratio of 20% or more, judged to be achieved under the medium-term management plan.

Dividend amount



Disclaimer

- This document includes the outlook for our company, future plans, and managerial goals. These forward-looking statements are based on current assumptions regarding future events and trends, and there is no guarantee that the assumptions are correct. There is a possibility that actual results will be different from those mentioned in this document for various reasons.
- Unless otherwise specified, the financial data in this document are indicated in accordance with the accounting principles that are generally recognized in Japan.
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