



2022年5月期(FY22)第4四半期 業績補足資料

4th Quarter, Fiscal Year ended May 2022 (FY22) Business Result
(Supplemental Information and Historical Facts)

2022/6/24

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日本オラクル株式会社

Oracle Corporation Japan (TSE 4716)

<http://www.oracle.com/jp/corporate/investor-relations/index.html>

(注意事項)

本資料に含まれている業績予想等、歴史的事実以外の事象については、本資料の発表日において入手可能な情報から判断された一定の前提に基づき日本オラクル株式会社が策定したものであり、実際の業績は様々な要因によって予想数値と異なる可能性があることをご承知おきください。

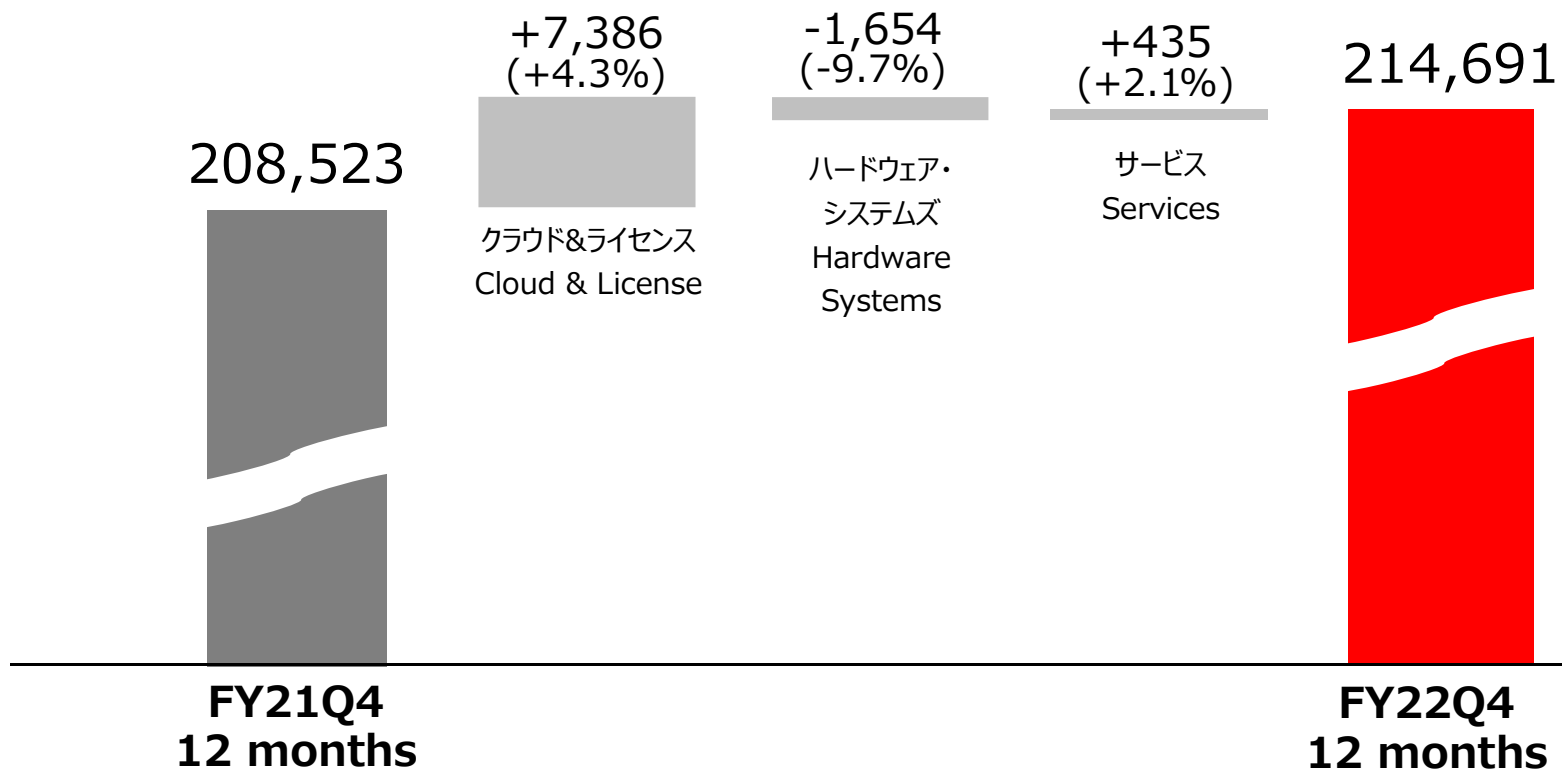
(Cautionary Statement)

Statements in this document with respect to Oracle Corporation Japan(OCJ)'s current plans, estimates, strategies and beliefs, and other statements that are not historical facts are forward-looking statements about the future performance of OCJ. These statements are based on OCJ's assumptions and beliefs in light of the information currently available to it. OCJ cautions you that a number of important risks and uncertainties could cause actual results to differ materially from those forward-looking statements.

1.売上高対前年同期比 Revenue YoY

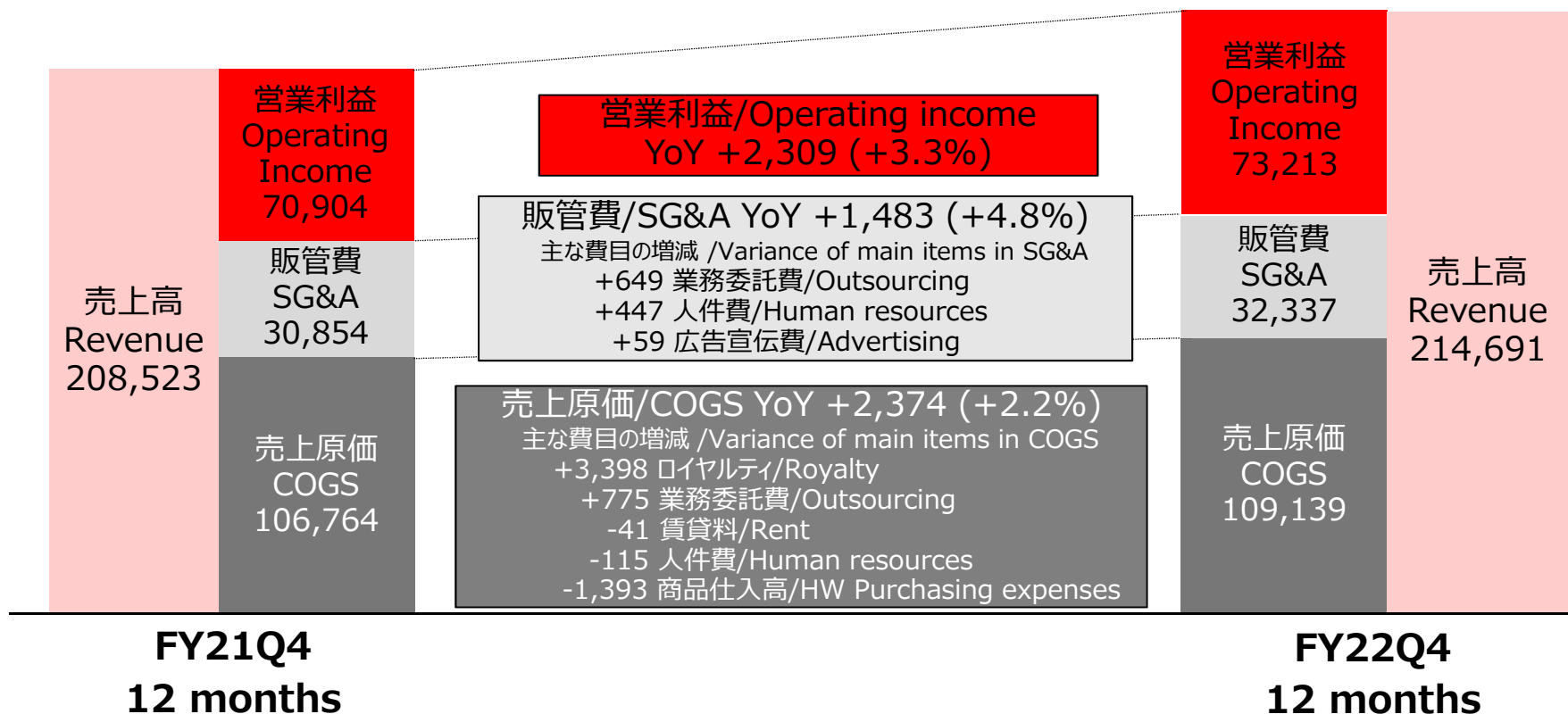
単位：百万円
Unit: Million JPY

売上高 / Revenue +6,167 (+3.0%)



2. 営業利益対前年同期比 Operating Income YoY

単位：百万円
Unit: Million JPY



3. 直近業績要約 Summary of Recent Operating Results

(百万円 Millions of Yen)

| | 2022/5 | | | | | 2021/5 | | | | | 2020/5 | 2019/5 | 2018/5 | 2017/5 |
|--------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| | Q1 | Q2 | Q3 | Q4 | Total | Q1 | Q2 | Q3 | Q4 | Total | Total | Total | Total | Total |
| 売上高 / Total Revenue | 50,388 | 51,696 | 51,421 | 61,184 | 214,691 | 47,629 | 52,617 | 49,452 | 58,825 | 208,523 | 211,357 | 202,389 | 185,481 | 173,190 |
| 売上原価 / Cost of Goods and Sales | 25,776 | 26,608 | 26,166 | 30,587 | 109,139 | 24,792 | 26,588 | 25,525 | 29,858 | 106,764 | 109,110 | 106,735 | 96,673 | 88,504 |
| 売上総利益 / Gross Profit | 24,611 | 25,088 | 25,255 | 30,596 | 105,551 | 22,836 | 26,028 | 23,927 | 28,966 | 101,758 | 102,246 | 95,653 | 88,808 | 84,685 |
| 販管費 / SG&A | 7,665 | 7,954 | 7,777 | 8,940 | 32,337 | 8,299 | 7,497 | 7,274 | 7,783 | 30,854 | 33,380 | 33,316 | 32,798 | 32,160 |
| 営業利益 / Operating Income | 16,945 | 17,133 | 17,477 | 21,656 | 73,213 | 14,536 | 18,531 | 16,652 | 21,183 | 70,904 | 68,865 | 62,337 | 56,009 | 52,524 |
| 営業利益率 / Operating Income Margin | 33.6% | 33.1% | 34.0% | 35.4% | 34.1% | 30.5% | 35.2% | 33.7% | 36.0% | 34.0% | 32.6% | 30.8% | 30.2% | 30.3% |
| 経常利益 / Ordinary Income | 16,981 | 17,195 | 17,472 | 21,893 | 73,543 | 14,500 | 18,521 | 16,680 | 21,201 | 70,904 | 68,857 | 62,284 | 56,082 | 52,672 |
| 四半期(当期)純利益 / Net Income | 11,767 | 11,917 | 12,107 | 15,389 | 51,182 | 10,040 | 12,833 | 11,550 | 14,750 | 49,175 | 47,686 | 43,360 | 38,751 | 36,360 |
| 総資産 / Total Assets | 187,874 | 194,366 | 192,131 | 236,868 | - | 286,321 | 298,706 | 294,766 | 333,999 | - | 294,139 | 269,518 | 236,509 | 198,731 |
| 流動資産 / Current Assets | 35,294 | 42,219 | 40,252 | 84,800 | - | 242,564 | 255,500 | 41,982 | 81,038 | - | 249,832 | 93,005 | 192,290 | 155,298 |
| 固定資産 / Non-current Assets | 152,580 | 152,147 | 151,878 | 152,068 | - | 43,756 | 43,206 | 252,784 | 252,960 | - | 44,306 | 176,512 | 44,218 | 43,433 |
| 負債 / Liabilities | 103,034 | 96,562 | 82,210 | 111,513 | - | 103,925 | 102,881 | 89,584 | 113,999 | - | 102,776 | 109,230 | 105,083 | 92,948 |
| 純資産 / Net Assets | 84,840 | 97,804 | 109,921 | 125,355 | - | 182,396 | 195,825 | 205,182 | 219,999 | - | 191,362 | 160,288 | 131,425 | 105,783 |
| 設備投資額 / Capital expenditure* | - | - | - | - | 652 | - | - | - | - | 105 | 716 | 3,094 | 1,590 | 2,408 |
| 減価償却費 / Depreciation | - | - | - | - | 1,653 | - | - | - | - | 2,049 | 2,308 | 2,002 | 1,795 | 1,383 |
| 期末配当 (円) / Year-end Dividends (Yen) | - | - | - | - | 160 | - | - | - | - | 1,146 | 149 | 136 | 121 | 114 |
| 配当性向 (%) / Dividend Payout Ratio (%) | - | - | - | - | 40.0 | - | - | - | - | 298.5 | 40.0 | 40.1 | 39.9 | 40.0 |
| 従業員数 / Number of Employees | 2,385 | 2,387 | 2,370 | 2,430 | - | 2,470 | 2,415 | 2,399 | 2,407 | - | 2,504 | 2,622 | 2,497 | 2,422 |

* 設備投資額には差入保証金を含みます / Capital expenditure includes lease deposits.

* FY21配当金内訳は、普通配当154円、特別配当992円、合計1,146円です。 / Breakdown of Dividends for May 2021; a normal dividend of 154 yen, a special dividend of 992 yen and total dividend is 1,146 yen.

業績予想 / FY23 Forecast

(%)

| | Low | High |
|----------------------------|--------|--------|
| 売上高 / Revenue | 1.0 | 4.0 |
| 1株当たり当期純利益 (円) / EPS (Yen) | 400.00 | 410.00 |

* 予想実効税率 estimation of effective tax rate = 30.8%

4.セグメント別データおよび営業経費 / Segmental Info and Opex

売上高 / Revenue

(百万円 Millions of Yen, %=YoY)

| | 2022/5 | | | | | 2021/5 | | | | |
|---|-----------------|------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|------------------|
| | Q1 | Q2 | Q3 | Q4 | Total | Q1 | Q2 | Q3 | Q4 | Total |
| クラウド&オンプレミスライセンス Cloud & On Premise License | 7,964 -2.1% | 10,061 -18.8% | 9,864 4.1% | 17,086 -0.5% | 44,975 -4.7% | 8,137 -13.2% | 12,384 11.8% | 9,478 -21.7% | 17,173 -23.4% | 47,173 -14.2% |
| クラウドサービス&ライセンスサポート Cloud Services & License Supports | 33,620 10.8% | 32,581 6.5% | 32,847 6.8% | 33,586 7.1% | 132,636 7.8% | 30,330 4.4% | 30,584 5.5% | 30,764 3.8% | 31,371 4.9% | 123,052 4.6% |
| クラウド&ライセンス Cloud & License | 41,584 8.1% | 42,642 -0.8% | 42,711 6.1% | 50,673 4.4% | 177,612 4.3% | 38,467 0.1% | 42,969 7.2% | 40,242 -3.6% | 48,545 -7.2% | 170,225 -1.4% |
| ハードウェア・システムズ Hardware Systems | 3,537 -11.7% | 3,563 -13.9% | 3,521 -12.0% | 4,807 -2.7% | 15,429 -9.7% | 4,003 1.4% | 4,138 -7.1% | 4,000 -4.2% | 4,940 3.3% | 17,083 -1.6% |
| サービス Service | 5,266 2.1% | 5,490 -0.3% | 5,189 -0.4% | 5,703 6.8% | 21,649 2.1% | 5,157 0.6% | 5,508 1.0% | 5,208 -4.8% | 5,339 -0.6% | 21,214 -1.0% |
| 合計 Total Revenue | 50,388 5.8% | 51,696 -1.7% | 51,421 4.0% | 61,184 4.0% | 214,691 3.0% | 47,629 0.3% | 52,617 5.3% | 49,452 -3.8% | 58,825 -5.8% | 208,523 -1.3% |

営業利益 / Operating Income

| | 2022/5 | | | | | 2021/5 | | | | |
|----------------------------------|------------------|-----------------|-----------------|----------------|----------------|----------------|-----------------|----------------|-----------------|-----------------|
| | Q1 | Q2 | Q3 | Q4 | Total | Q1 | Q2 | Q3 | Q4 | Total |
| クラウド&ライセンス Cloud & License | 16,901 13.4% | 16,828 -6.1% | 17,435 6.8% | 21,178 1.0% | 72,343 3.2% | 14,899 1.9% | 17,929 14.9% | 16,319 0.2% | 20,962 -8.5% | 70,110 1.0% |
| ハードウェア・システムズ Hardware Systems | 158 4.7% | 158 -18.5% | 155 12.0% | 214 0.2% | 687 -1.7% | 151 -19.4% | 194 -5.3% | 139 -41.1% | 214 66.2% | 699 -7.8% |
| サービス Services | 1,057 29.9% | 1,399 -0.9% | 1,027 -5.4% | 1,639 27.8% | 5,123 11.5% | 814 13.9% | 1,411 38.9% | 1,085 21.8% | 1,282 70.9% | 4,594 36.2% |
| 共通経費 (全社費用) Adjustment | -1,170 -11.9% | -1,253 24.7% | -1,140 27.9% | -1,376 7.9% | -4,940 9.8% | -1,328 3.7% | -1,004 -1.5% | -891 -21.1% | -1,275 0.8% | -4,500 -4.2% |
| 営業利益 Operating income | 16,945 16.6% | 17,133 -7.5% | 17,477 5.0% | 21,656 2.2% | 73,213 3.3% | 14,536 2.0% | 18,531 17.3% | 16,652 2.2% | 21,183 -5.9% | 70,904 3.0% |

営業経費主要科目 (売上原価+販売費及び一般管理費) / Operating Expenses (Sum of COGS and SG&A)

| | 2022/5 | | | | | 2021/5 | | | | |
|---|--------|--------|--------|--------|---------|--------|--------|--------|--------|---------|
| | Q1 | Q2 | Q3 | Q4 | Total | Q1 | Q2 | Q3 | Q4 | Total |
| ロイヤルティ (Royalty) | 17,359 | 17,884 | 18,163 | 21,282 | 74,690 | 15,998 | 17,939 | 17,008 | 20,345 | 71,291 |
| ハードウェア・システムズ仕入原価 (HW Systems Purchasing Expenses) | 2,930 | 2,930 | 2,895 | 4,079 | 12,837 | 3,228 | 3,426 | 3,340 | 4,235 | 14,230 |
| 人件費 (Human Resources) | 7,768 | 7,647 | 7,734 | 8,604 | 31,755 | 8,161 | 7,512 | 7,776 | 7,974 | 31,424 |
| 業務委託費 (Outsourcing) | 3,503 | 4,160 | 3,276 | 3,642 | 14,583 | 3,682 | 3,143 | 2,958 | 3,373 | 13,157 |
| 広告宣伝費 (Advertising) | 100 | 171 | 127 | 137 | 536 | 132 | 178 | 63 | 103 | 477 |
| ファシリティ関連 (Facility) * | 847 | 782 | 854 | 706 | 3,190 | 969 | 897 | 858 | 786 | 3,511 |
| その他 (Others) | 931 | 984 | 891 | 1,074 | 3,883 | 919 | 988 | 794 | 823 | 3,525 |
| 合計/Total | 33,442 | 34,563 | 33,944 | 39,527 | 141,477 | 33,092 | 34,085 | 32,799 | 37,641 | 137,619 |

* ファシリティには賃借料、減価償却費、消耗品費、水道光熱費が含まれる / Facility includes rent, depreciation & amortization, supplies expenses and utilities.

5.貸借対照表要約 Summary of Balance Sheet

(百万円 Millions of Yen)

| 資産の部 Assets | | | | | | 負債・資本の部 Liabilities and Net Assets | | | | | |
|---|---------|---------|---------|---------|---------|---|---------|---------|---------|---------|---------|
| 決算期 Period | 2018/5 | 2019/5 | 2020/5 | 2021/5 | 2022/5 | 決算期 Period | 2018/5 | 2019/5 | 2020/5 | 2021/5 | 2022/5 |
| 流動資産 | 192,290 | 93,005 | 249,832 | 81,038 | 84,800 | 流動負債 | 105,075 | 109,222 | 102,768 | 113,999 | 111,512 |
| Current assets | | | | | | Current liabilities | | | | | |
| 現金及び預金 | 169,326 | 65,505 | 60,091 | 53,964 | 60,142 | 買掛金 | 13,087 | 15,910 | 10,501 | 9,379 | 8,918 |
| Cash and deposits | | | | | | Account payable | | | | | |
| 受取手形 | - | - | - | - | - | 未払金 | 5,521 | 5,313 | 4,242 | 3,743 | 4,672 |
| Notes receivable | | | | | | Accrued amount payable | | | | | |
| 売掛金 | 19,871 | 20,283 | 26,539 | 18,799 | 20,784 | 未払法人税等 | 10,991 | 10,969 | 11,875 | 13,982 | 12,313 |
| Accounts receivable | | | | | | Accrued income taxes | | | | | |
| 前渡金 | - | - | - | 3,399 | 62 | 未払消費税等 | * | * | * | * | * |
| Advance payments to suppliers | | | | | | Accrued consumption tax | | | | | |
| 前払費用 | 203 | 208 | 95 | 109 | 108 | 契約負債 | 69,862 | 70,772 | 67,730 | 80,206 | 80,047 |
| Prepaid expenses | | | | | | Contract liabilities | | | | | |
| 未収入金 | * | * | * | * | * | その他 | 5,612 | 6,256 | 8,418 | 6,686 | 5,560 |
| Accounts receivable-other | | | | | | Others | | | | | |
| 関係会社短期貸付金 | - | - | 160,000 | - | - | 固定負債 | 7 | 7 | 7 | 0 | 0 |
| Long-term loans receivable from subsidiaries and associates | | | | | | Noncurrent liabilities | | | | | |
| その他 | 2,901 | 7,020 | 3,118 | 4,784 | 3,721 | その他 | 7 | 7 | 7 | 0 | 0 |
| Others | | | | | | Others | | | | | |
| 貸倒引当金 | (12) | (12) | (13) | (20) | (20) | 負債合計 | 105,083 | 109,230 | 102,776 | 113,999 | 111,513 |
| Allowance for doubtful accounts | | | | | | Total liabilities | | | | | |
| 固定資産 / Fixed assets | 44,218 | 176,512 | 44,306 | 252,960 | 152,068 | 資本金 | 24,480 | 24,679 | 24,884 | 25,033 | 25,067 |
| 有形固定資産 / Property and equipment | 39,863 | 40,889 | 38,895 | 36,894 | 35,796 | Capital stock | | | | | |
| 土地 | 26,057 | 26,057 | 26,057 | 26,057 | 26,057 | 資本剰余金 | 7,831 | 8,030 | 8,235 | 8,384 | 8,418 |
| Land | | | | | | Capital surplus | | | | | |
| 建物及び建物付属設備 | 10,619 | 11,088 | 10,367 | 9,487 | 8,628 | 利益剰余金 | 99,450 | 128,580 | 158,846 | 188,924 | 93,156 |
| Buildings and accessory equipment | | | | | | Retained earnings | | | | | |
| 建設仮勘定 | 15 | - | - | - | - | 自己株式 | (599) | (1,211) | (759) | (2,461) | (1,399) |
| Construction in progress | | | | | | Treasury stock | | | | | |
| 器具及び備品 | 3,171 | 3,743 | 2,471 | 1,349 | 1,111 | 株主資本合計 | 131,162 | 160,078 | 191,206 | 219,881 | 125,243 |
| Tools, furniture and fixtures | | | | | | Total shareholders' equity | | | | | |
| 無形固定資産 / Intangible fixed assets | 4 | 2 | 1 | 0 | 1 | その他有価証券評価差額金 | - | - | - | - | - |
| 投資その他の資産 | 4,350 | 135,620 | 5,409 | 216,065 | 116,270 | Unrealized gain on other securities, net of taxes | | | | | |
| Investments and other assets | | | | | | 新株予約権 | 262 | 209 | 156 | 118 | 111 |
| 関係会社長期貸付金 | - | 130,000 | - | 210,000 | 110,000 | Stock acquisition right | | | | | |
| Long-term loans receivable from subsidiaries and associates | | | | | | 純資産合計 | 131,425 | 160,288 | 191,362 | 219,999 | 125,355 |
| その他 | 4,350 | 5,620 | 5,409 | 6,065 | 6,270 | Total net assets | | | | | |
| Others | | | | | | 負債・純資産合計 | 236,509 | 269,518 | 294,139 | 333,999 | 236,868 |
| 資産合計 | 236,509 | 269,518 | 294,139 | 333,999 | 236,868 | Total liabilities and net assets | | | | | |
| Total assets | | | | | | | | | | | |

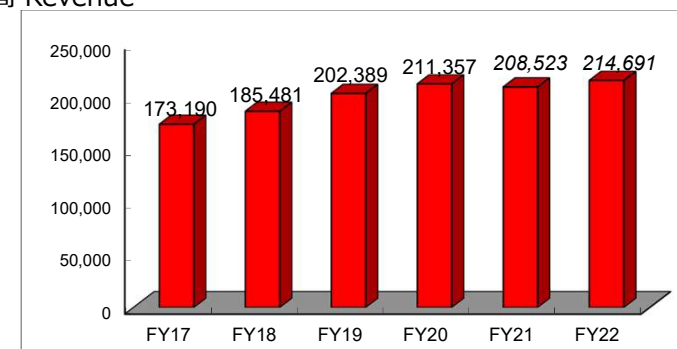
* 第1～第3四半期末における「*」の科目の残高は「その他」に含まれております / Balance of * in Q1,Q2 and Q3 are included in others.

* 2021年5月期まで、契約負債は前受金として開示しております。 / Until FY21, Contract liabilities are disclosed as Advances by customers.

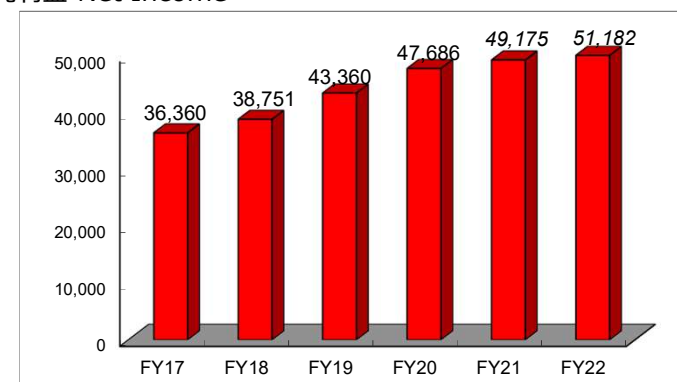
6.会社概要 Corporate Overview

- 商号
Company Name 日本オラクル株式会社
Oracle Corporation Japan
- 設立
Established 1985年10月15日
October 15, 1985
- 資本金
Paid-In Capital 25,067百万円 (million yen)
- 代表執行役
Representative Executive Officer 内海 寛子
Hiroko Utsumi
- 従業員数
Number of Employees 2,430名
- 事業内容
Scope of Business 企業の事業活動の基盤となるソフトウェア・ハードウェア、クラウドサービス
ならびにそれらの利用を支援する各種サービスの提供
Sales of software & hardware products, Cloud services and
provision of various kinds of services supporting the use
of such products for businesses
- 本社所在地
Head office 東京都港区北青山2-5-8 オラクル青山センター
Oracle Aoyama Center 2-5-8, Kita-Aoyama, Minato-ku, Tokyo

●業績推移 Revenues and Net Income (百万円 Millions of Yen) 売上高 Revenue



当期純利益 Net Income



2022年5月31日現在 / as of May 31, 2022

「クローズドコミュニケーションピリオド」に関して

当社は、決算発表準備中に株価に影響を与える情報が漏れることを防ぐため、当社の決算発表前後一定期間を「クローズドコミュニケーションピリオド」として、個別取材やミーティングへの対応や出席、業績見通し等に関するお問い合わせへの対応を控えさせていただいております。ただし、公表済の業績予想から大きな乖離が見込まれる場合においては、期間中であっても適宜情報開示を行います。

クローズドコミュニケーションピリオドは各四半期末月(2,5,8,11月)15日から、当該四半期の業績発表日までです。

Notice about "Closed Communication Period"

In order to prevent the information leaks which affect stock prices during the preparation of announcements of the financial results, Oracle Corporation Japan has set a fixed period before and after announcement as a "Closed Communication Period" and shall refrain from coverage regarding financial results during the period. However, in the event of a large deviation from previously announced predictive statements, even during the period, the Company will disclose information as it considers appropriate. **Closed Communication Period begins the 15th day of the last month of each quarter (Feb., May, Aug. and Nov.) and ends once the Company announces its quarterly earnings.**