



2022/7/5

ABC-MART, INC.

Monthly Sales Report for June 2022, FY 2023

*** *ABC-MART* Sales Summary fiscal period from MAR 1, 2022 to FEB 28, 2023 (% change compare with last year)

		2022									
		MAR	APR	MAY	1Q	JUN	JUL	AUG	2Q	1st Half	(%)
Existing Stores	Sales	4.1	12.9	10.1	8.8	6.8					
	Number of Customers	0.2	7.7	3.9	3.8	1.2					
	Sales per customer	3.9	4.9	6.0	4.9	5.5					
All Stores	Sales	5.3	18.9	27.2	16.7	11.2					
	Number of Customers	1.1	13.0	21.1	11.5	5.1					
	Sales per customer	4.1	5.2	5.0	4.7	5.8					
		2023									
		SEP	OCT	NOV	3Q	DEC	JAN	FEB	4Q	2nd Half	Full Year
Existing Stores	Sales										
	Number of Customers										
	Sales per customer										
All Stores	Sales										
	Number of Customers										
	Sales per customer										

Sales Report for FY 2022

		2021									
		MAR	APR	MAY	1Q	JUN	JUL	AUG	2Q	1st Half	(%)
Sales	Existing Stores	16.3	65.2	7.3	22.4	-15.6	9.2	-4.3	-3.6	5.6	
	All Stores	19.4	162.0	45.8	56.8	-16.8	11.0	-3.6	-3.7	20.6	
		2022									
		SEP	OCT	NOV	3Q	DEC	JAN	FEB	4Q	2nd Half	Full Year
Sales	Existing Stores	-4.8	3.1	-0.9	-0.6	14.1	12.8	-8.3	7.9	3.7	4.5
	All Stores	-5.1	4.0	-0.3	-0.3	14.5	13.5	-7.9	8.4	4.0	11.7

◇ Sales Summary

In June, sales were strong due to the early end of the rainy season and favorable weather. Fashion buildings and shopping centers in particular attracted customers. By product, sales of summer products, particularly sandals, were strong due to rising temperatures.

All stores sales grew 11.2% to a year ago in this month.

Existing stores sales also showed a year on year growth of 6.8% compared to the same period in the previous year.

Store Openings and Closings

Opened: 1 store

Closed: 1 store

Number of stores: 1,070 stores