

July 5, 2022

Name: JINS HOLDINGS Inc.  
 CEO and Representative Director:  
 Hitoshi Tanaka  
 Ticker: 3046 (TSE PRIME)  
 Inquiries: Executive Officer  
 and General Manager  
 Investor Relations Division  
 Mikiya Yamawaki  
 (Tel: +81-3-5275-7001)

**Monthly Sales Summary for fiscal year Sep. 1, 2021 through Aug. 31, 2022 (% YoY)**

■ Eyewear stores in Japan—year-on-year sales growth, number of stores

(%)

		Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Q1	Q2	Q3	Q4	1st Half	2nd Half	Total
Sales	All Store Sales	-11.6	7.2	8.4	7.6	3.7	-14.5	1.1	9.6	20.1	6.5			1.0	-0.7	9.8		0.1	9.0	3.6
	Existing Store Sales	-14.2	2.7	4.0	3.5	-0.7	-17.5	-1.8	5.0	13.5	1.4			-2.9	-4.5	5.2		-3.8	4.3	-0.6
Num. of Stores	Num. of Stores (month-end)	436	447	448	451	452	451	451	462	463	465			448	451	463		451	465	465
	Net Increase	2	11	1	3	1	-1	0	11	1	2			14	3	12		17	14	31
	Openings	2	11	1	4	2	1	1	11	1	2			14	7	13		21	15	36
	Closures	0	0	0	1	1	2	1	0	0	0			0	4	1		4	1	5

Note 1: The figures above are based on preliminary operating data, and may differ from actual results.

Note 2: Existing store sales data is based on stores operating for at least 12 months as of the end of the month; data from stores that closed during the month are not included.

Note 3: JINS also generates revenue from wholesale, e-commerce, and other operations. Sales growth may thus differ from that reported on the income statement.

■ Topics

In June, sales across all of the company's eyewear stores in Japan increased +6.5% YoY, and sales at existing stores increased +1.4% YoY.

“JINS CLASSIC 1980's” and “JINS CLASSIC 1980's Metal” series of eyeglasses featuring classic, vintage frame designs reminiscent of the 1980's and combined with materials and processing technology of today were launched on June 9 and well received. Further, summer sales events which began in June 16 drove sales. As a result, sales at existing stores grew +1.4% YoY.

At the end of June, the number of eyewear stores in Japan was 465 (net increase of two stores).

■ Eyewear stores in Japan—openings and closures

Store openings:

JINS Kameoka (Kyoto Prefecture), JINS Aeon Mall Miyakonojo Ekimae (Miyazaki Prefecture)

Store closures:

There were no store closures.

■Additional information

Directly operated eyewear stores in Japan—year-on-year sales growth

Monthly sales summary from FY 8/2018 to FY 8/2021 (% YoY)

(%)

		Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Q1	Q2	Q3	Q4	1st Half	2nd Half	Total
All Store Sales	Sep. 2017–Aug. 2018	3.0	-0.8	5.2	1.7	5.8	4.3	13.4	7.2	5.7	10.8	7.9	10.7	2.4	3.9	8.7	9.7	3.2	9.2	6.4
	Sep. 2018–Aug. 2019	12.0	7.9	7.8	4.6	2.3	9.1	7.7	6.4	8.5	8.9	2.6	10.6	9.3	5.0	7.6	7.3	7.0	7.4	7.2
	Sep. 2019–Aug. 2020	25.6	-2.1	6.9	6.9	18.0	15.7	-13.4	-72.3	-47.5	18.3	11.8	8.2	10.3	13.5	-43.8	12.6	12.0	-15.2	-2.7
	Sep. 2020–Aug. 2021	-7.5	10.6	1.0	-1.2	-0.1	4.0	17.9	243.2	69.8	-23.1	-7.5	-14.2	0.5	0.8	69.8	-15.0	0.7	12.5	6.3
Existing Store Sales	Sep. 2017–Aug. 2018	0.4	-3.5	1.3	-2.6	1.7	2.2	10.1	3.6	1.4	7.2	3.8	6.2	-0.7	0.3	4.9	5.7	-0.2	5.3	2.7
	Sep. 2018–Aug. 2019	8.3	4.7	3.8	1.0	-1.1	6.9	5.5	3.4	4.7	5.2	-1.1	6.7	5.6	1.9	4.5	3.5	3.6	4.0	3.8
	Sep. 2019–Aug. 2020	20.3	-5.4	3.6	1.5	11.7	10.1	-17.4	-74.5	-51.1	11.8	5.5	2.2	6.4	7.8	-47.1	6.4	7.1	-19.8	-7.5
	Sep. 2020–Aug. 2021	-11.7	6.1	-3.4	-5.1	-4.1	0.9	13.4	232.9	62.9	-25.8	-10.4	-17.0	-3.8	-2.9	63.5	-17.8	-3.3	8.6	2.3