

Company name	AEON CO., LTD.
Listings	TSE PRIME of Tokyo Stock Exchange
Security code	8267
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AEON Monthly Operating Performance of Major Consolidated Companies in June 2022

June Sales Trends:

- June was Japan's hottest recorded month, and had its earliest rainy on record. With the extremely hot weather and the first summer in three years with no restrictions on activities, the Company stepped up its rollout of summer clothing, swimwear, and yukata (summer kimonos) in response to the resurgence of festivals, fireworks displays, and other events. On the other hand, amid rising prices of electricity and daily necessities such as food, which has heightened awareness of the need to protect people's lives, Topvalu announced that it will continue to place the highest priority on protecting our customers' standard of living, and will continue its corporate efforts to maintain the prices of most of its food and daily necessity products.

- General Merchandise Store Business company AEON Retail strengthened its offerings of swimwear and travel goods, for which demand had disappeared due to the Coronavirus restrictions. In addition, same-store sales of the trendy ladies' casual "Esseme", for which we have been strategically strengthening development, was more than double the level of the previous year. As a result, same-store sales of clothing increased for the third consecutive month. In the food product category, same-store sales of food products exceeded the pre-Coronavirus FY2019 level due to strong sales of beverages, ice cream and other frozen products, delicatessen items, and boxed lunches as a result of rising temperatures. In the health and beauty care category, in addition to pet care products and pharmaceutical preparations, for which we have been stepping up our offerings, make-up products, which responded to the increasing number of opportunities to go out, performed well. In addition, Aeon Style Online, which supports online ordering and store pickup of clothing and lifestyle items, is offering its "Aeon Style Online BUZZTTO SALE", a major online-only sale. In anticipation of increased opportunities for customers to go on outings, the company improved its offerings of bags, UV-protection products, cosmetics, and other items, and sales during the period were strong, up approximately 150% year on year.

- This month, Supermarket Business company Maxvalu Tokai continued to promote the rollout of unique products and its digital shift initiatives. In addition to the launch of "Topvalu Straw Matsuba Aburi-Katsuo", a bonito grilled with straw and pine needles from Miho Matsubara (a scenic pine forest in the city of Shizuoka), the company launched "MaxGO", a service that allows customers to scan product barcodes with their smartphones and smoothly pay at the register.

- Health & Wellness Business company Welcia Holdings continued to have solid same-store sales of prescription drugs, up 6.3% from the previous year. In addition, sales at all stores increased due to Kokumin Co., Ltd. and French Co. Ltd. becoming consolidated subsidiaries of the Welcia Group on June 1, 2022.,

- Service and Specialty store business company Cox's same-store sales grew significantly, up 32.6% from the previous year, thanks to strong sales of dresses, T-shirts, easy pants, and other items, reflecting rising temperatures and the effect of sales promotions.

(Unit : %)

FY2022	YoY sales	March	April	May	June	July	August	September	October	November	December	January	February
AEON Retail Co., Ltd.	All stores	96.3	98.6	98.8	96.3								
	Same stores	100.1	101.8	102.2	99.2								
AEON Hokkaido Corporation	All stores	102.2	101.2	102.0	98.1								
	Same stores	103.4	102.4	103.2	99.4								
AEON KYUSHU CO., LTD.	All stores	97.7	101.0	100.8	100.5								
	Same stores	101.7	101.1	101.1	100.4								
Maxvalu Tokai Co., Ltd.	All stores	101.8	100.0	99.0	96.6								
	Same stores	101.1	99.0	97.8	95.5								
FUJI RETAILING CO.,LTD.	All stores	102.9	105.0	106.0	102.7								
	Same stores	102.1	104.1	105.1	101.9								
Maxvalu Nishinohon Co., Ltd.	All stores	99.7	98.4	97.2	96.5								
	Same stores	99.1	97.3	96.1	95.4								
MINISTOP CO., LTD.	All stores	99.4	97.4	97.7	97.0								
	Same stores	100.4	98.6	99.1	98.6								
WELCIA HOLDINGS CO., LTD.	All stores	110.4	110.3	108.5	113.5								
	Same stores	102.9	101.8	100.1	101.6								
COX CO., LTD.	All stores	105.5	120.8	137.9	121.2								
	Same stores	119.9	138.6	158.7	132.6								
GFOOT CO., LTD.	All stores	91.0	102.7	106.5	94.4								
	Same stores	95.2	106.9	110.8	98.3								
CAN DO CO., LTD.	All stores	98.4	101.7	102.5	102.5								
	Same stores	97.5	98.8	98.0	100.8								

※Figures above are based on each company's disclosure policy.

※1. AEON Retail transferred its Tohoku Business Division to AEON Tohoku on September 1, 2021.

※2. All-store and same-store year-on-year sales of the above companies were calculated excluding the impact of the application of "Accounting Standard for Revenue Recognition (ASBJ Statement No. 29)" (hereinafter "the Accounting Standard").

※3. The results for March of year-on-year change in all-store sales of Maxvalu Nishinohon Co., Ltd. have been revised from 99.7% to 100.8%.

※4. The results of United Super Markets Holdings Inc. and AEON Fantasy Co., Ltd. will be announced on the AEON website at a later date.

«YoY difference in number of days in the month»

①Weekends: Sat. ±0day, Sun. ±0day, National holidays: This year: June Non. Last year: June Non.

②Customer gratitude day: This year: May 20th (Mon.), 30th (Thu.). Last year: June 20th (Sun.), 30th (Wed.).