

Financial Highlights for the First Quarter of Fiscal Year 2022



Resona Holdings

July 29, 2022

Outline of Financial Results for the 1Q of FY2022

■ Net income attributable to owners of parent: JPY33.9 bn

- Down JPY0.3 bn, or 0.9%, YoY
- Progress rate against the full year target*1: 22.6%

■ Actual net operating profit: JPY33.4 bn

Down JPY11.7 bn, or 25.9%, YoY

Core income [Net interest income from loans and deposits + Fee income + Operating expenses]: Up JPY4.7 bn, YoY

● Gross operating profit: JPY135.7 bn

Down JPY13.2 bn, or 8.9%, YoY

- Net interest income from domestic loans and deposits:

Down JPY1.6 bn, YoY

Average loan balance: +1.82%, YoY

Loans rate: down by 3bps, YoY

[Excluding loans to the Japanese government and others]

Average loan balance: +1.64%, YoY

Loans rate: down by 3bps, YoY

Both loans balance and loans rate were in line with the plan

- Fee income: Up JPY4.6 bn, Fee income ratio: 40.7%

Fee income increased 9.2%, YoY.

Increased driven by growth in succession-related

- Net gains on bonds (including futures): Down JPY17.9 bn, YoY

Implemented to restore soundness of securities portfolio

(Costs to restore securities portfolio soundness in

1Q of FY2022: Approx. JPY24.0 bn)

● Operating expenses: JPY102.2 bn (cost)

Decreased by JPY1.6 bn, YoY

Both personnel expenses and non-personnel expenses reduced

■ Credit related expenses: JPY5.6 bn (cost)

Decreased by JPY1.5 bn, YoY

Credit costs have posted 14.7% against the full year plan of JPY38.0 bn

| HD consolidated (JPY bn) | FY2022 1Q (a) | YoY change | | Progress rate vs. Target*1 (d) |
|--------------------------------------------------------------------------|---------------------|---------------|----------------|--------------------------------------|
| | | (b) | % (c) | |
| Net income attributable to owners of parent (1) | 33.9 | (0.3) | (0.9)% | 22.6% |
| EPS (yen) (2) | 14.22 | +0.34 | +2.4% | |
| BPS (yen) (3) | 1,005.99 | (28.70) | (2.7)% | |
| Gross operating profit (4) | 135.7 | (13.2) | (8.9)% | |
| Net interest income (5) | 102.3 | (1.4) | | |
| Nil from loans and deposits*2 (6) | 83.1 | (1.6) | | |
| Fee income (7) | 55.3 | +4.6 | | |
| Fee income ratio (8) | 40.7% | +6.7% | | |
| Trust fees (9) | 5.3 | +0.3 | | |
| Fees and commission income (10) | 49.9 | +4.2 | | |
| Other operating income (11) | (21.9) | (16.4) | | |
| Net gains on bonds (including futures) (12) | (26.1) | (17.9) | | |
| Operating expenses (excluding group banks' non-recurring items) (13) | (102.2) | +1.6 | +1.6% | |
| Cost income ratio (OHR) (14) | 75.3% | +5.5% | | |
| Actual net operating profit (15) | 33.4 | (11.7) | (25.9)% | |
| Net gains on stocks (including equity derivatives) (16) | 18.1 | +4.1 | | |
| Credit related expenses, net (17) | (5.6) | +1.5 | | |
| Other gains, net (18) | 0.5 | +3.3 | | |
| Net income before income taxes and non-controlling interests (19) | 46.4 | (2.6) | (5.3)% | |
| Income taxes and other (20) | (12.3) | +2.4 | | |
| Net income attributable to non-controlling interests (21) | (0.1) | (0.1) | | |

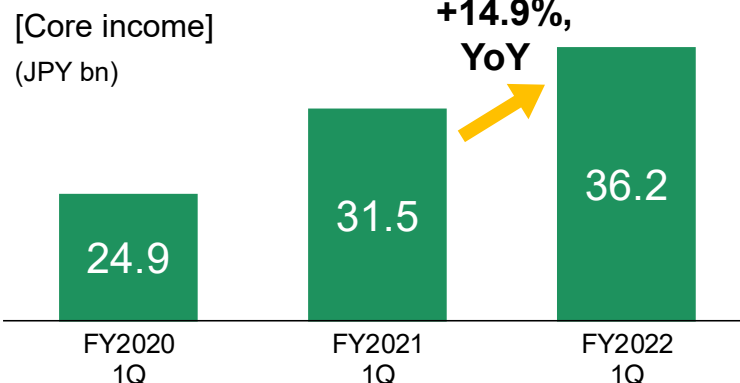
*1. Full year target of FY2022: JPY150.0 bn

*2. Total of non-consolidated domestic banking accounts of group banks, deposits include NCDs

Review of the 1Q of FY2022

Steady progress in income and cost structure reforms

- Core income [Net interest income from loans and deposits + Fee income + Operating expenses] remained on an increasing trend
 - Progress rate against the earnings targets for FY2022 (total of group banks basis): 25.6%
 - Increased driven by growth in fee income (up JPY4.6 bn, or 9.2%, YoY)



Implemented to restore soundness of securities portfolio

- Costs to restore securities portfolio soundness in 1Q of FY2022: Approx. JPY24.0 bn
 - Improving the yield of foreign bonds and ensuring future flexibility in the management by reduction of risk volume were realized via a series of measures to restore the soundness of our securities portfolio from FY2021
 - '21/3 '22/6
 - BPV (foreign bonds): (5.1) ⇒ (2.6)

Progress of the reduction of policy-oriented stocks

- Balance of listed stocks disposed in 1Q of FY2022*1: JPY5.3 bn (Down 0.3%, YoY)
Net gain on sale in 1Q of FY2022: JPY17.7 bn (Up 61.3%, YoY)

Expansion consulting business based on F2F

Further Development

- Succession-related income: 4.6 bn (+45.7%, YoY)
- Asset formation support business income: 10.3 bn (+2.7%, YoY)

Focused business has grown to "earnings pillar"

New Earnings Pillars

- # of App DL: 5.41 million (+34.9%, YoY), and external group 0.81 million
- Fund wrap income: JPY2.2 bn (+25.2%, YoY)
Balance of fund wrap*2: JPY751.0 bn (+23.4%, YoY).
Of which, external group JPY45.3 bn
- Debit card income: JPY1.0 bn (+15.9%, YoY)
of debit card issued: 3.09 million (+18.6%, YoY)

Breaking free of the bank model / Initiatives for next growth

New Seeds for Growth

- DX**
 - Progress of financial digital platform
 - Roll out fund wrap to regional financial institutions
 - Keiyo bank (Jun. '22~), The 77 Bank (Collaborative research started in May '22)
 - Help make bill-paying more efficient
 - Resona One-Stop Payment (RB, Jul. '22~)
- SX**
 - Simplified CO2 emissions calculation service (Apr. '22~)
- New business**
 - Regional revitalization via "Education" × "Agriculture"
 - "Loco Door Co., Ltd." (Established in Jul. '22)

*1. Total of group banks, acquisition cost basis *2. Including corporation and external group

Breakdown of Financial Results

| (JPY bn) | Resona Holdings (Consolidated) | | Total of group banks | | Resona Bank | | Saitama Resona Bank | | Total of group banks under KMFGB | | Difference (a)-(c) | |
|----------------------------------------------------------------------------------------|-----------------------------------|--------------|----------------------|--------------|---------------|-------------|---------------------|-------------|----------------------------------|-------------|-----------------------|-------------|
| | (a) | YoY (b) | (c) | YoY (d) | (e) | YoY (f) | (g) | YoY (h) | (i) | YoY (j) | | |
| Gross operating profit | (1) | 135.7 | (13.2) | 122.1 | (12.5) | 63.4 | (8.3) | 24.7 | (4.0) | 33.8 | (0.1) | 13.5 |
| Net interest income | (2) | 102.3 | (1.4) | 101.1 | (0.8) | 53.9 | (0.8) | 20.2 | (1.0) | 26.8 | +0.9 | 1.2 |
| NII from domestic loans and deposits | (3) | | | 83.1 | (1.6) | 42.9 | (0.7) | 16.8 | (0.5) | 23.4 | (0.3) | |
| Net gains on cancellation of investment trusts *1 | (4) | 0.0 | (0.0) | 0.1 | +0.0 | 0.0 | +0.0 | — | (0.0) | 0.1 | +0.0 | (0.1) |
| Fee income | (5) | 55.3 | +4.6 | 43.2 | +4.7 | 27.4 | +3.5 | 9.2 | +1.3 | 6.5 | (0.2) | 12.0 |
| Fee income ratio | (6) | 40.7% | +6.7% | 35.3% | +6.8% | 43.1% | +10.0% | 37.4% | +10.1% | 19.2% | (0.6)% | |
| Trust fees | (7) | 5.3 | +0.3 | 5.3 | +0.3 | 5.3 | +0.3 | 0.0 | +0.0 | — | — | (0.0) |
| Fees and commission income | (8) | 49.9 | +4.2 | 37.8 | +4.3 | 22.0 | +3.1 | 9.2 | +1.3 | 6.5 | (0.2) | 12.1 |
| Other operating income | (9) | (21.9) | (16.4) | (22.2) | (16.4) | (17.9) | (11.1) | (4.7) | (4.4) | 0.4 | (0.9) | 0.2 |
| Net gains on bonds (including futures) *1 | (10) | (26.1) | (17.9) | (26.1) | (17.8) | (20.8) | (12.2) | (5.0) | (4.5) | (0.3) | (1.1) | 0.0 |
| Operating expenses (excluding group banks' non-recurring items) | (11) | (102.2) | +1.6 | (95.1) | +2.1 | (51.8) | +0.6 | (18.7) | +0.4 | *2 (24.5) | +1.0 | (7.0) |
| Cost income ratio (OHR) | (12) | 75.3% | +5.5% | 77.9% | +5.6% | 81.7% | +8.6% | 75.5% | +9.2% | 72.6% | (2.8)% | |
| Actual net operating profit | (13) | 33.4 | (11.7) | 26.8 | (10.4) | 11.5 | (7.7) | 6.0 | (3.6) | 9.2 | +0.9 | 6.5 |
| Core net operating profit *3 (excluding gains on cancellation of investment trusts) | (14) | | | 52.5 | +8.5 | 32.3 | +5.6 | 10.7 | +0.8 | 9.4 | +2.0 | |
| Net gains on stocks (including equity derivatives) | (15) | 18.1 | +4.1 | 17.9 | +4.2 | 16.5 | +5.4 | 0.8 | (1.4) | 0.5 | +0.2 | 0.1 |
| Credit related expenses, net | (16) | (5.6) | +1.5 | (5.9) | +0.8 | (4.7) | +1.4 | (0.3) | (0.6) | (0.7) | +0.0 | 0.3 |
| Other gains, net | (17) | 0.5 | +3.3 | 0.4 | +2.9 | 1.2 | +2.6 | (0.1) | +0.2 | (0.7) | +0.0 | 0.1 |
| Net income before income taxes | (18) | 46.4 | (2.6) | 39.3 | (2.3) | 24.6 | +1.9 | 6.4 | (5.5) | 8.2 | +1.2 | 7.1 |
| Income taxes and other | (19) | (12.3) | +2.4 | (10.2) | +2.0 | (6.3) | +0.3 | (1.8) | +1.6 | (2.1) | +0.0 | |
| Net income attributable to non-controlling interests | (20) | (0.1) | (0.1) | | | | | | | | | |
| Net income (attributable to owners of parent) | (21) | 33.9 | (0.3) | 29.0 | (0.3) | 18.2 | +2.2 | 4.6 | (3.8) | 6.1 | +1.3 | |

*1. Losses on cancellation of investment trusts are posted in the net gains on bonds since net of the losses and dividends from investment trusts become negative

1Q of FY'21(RB): Losses on cancellation of investment trusts: JPY(5.9) bn, dividends from investment trusts: + JPY0.6 bn → net amount: JPY(5.3) bn

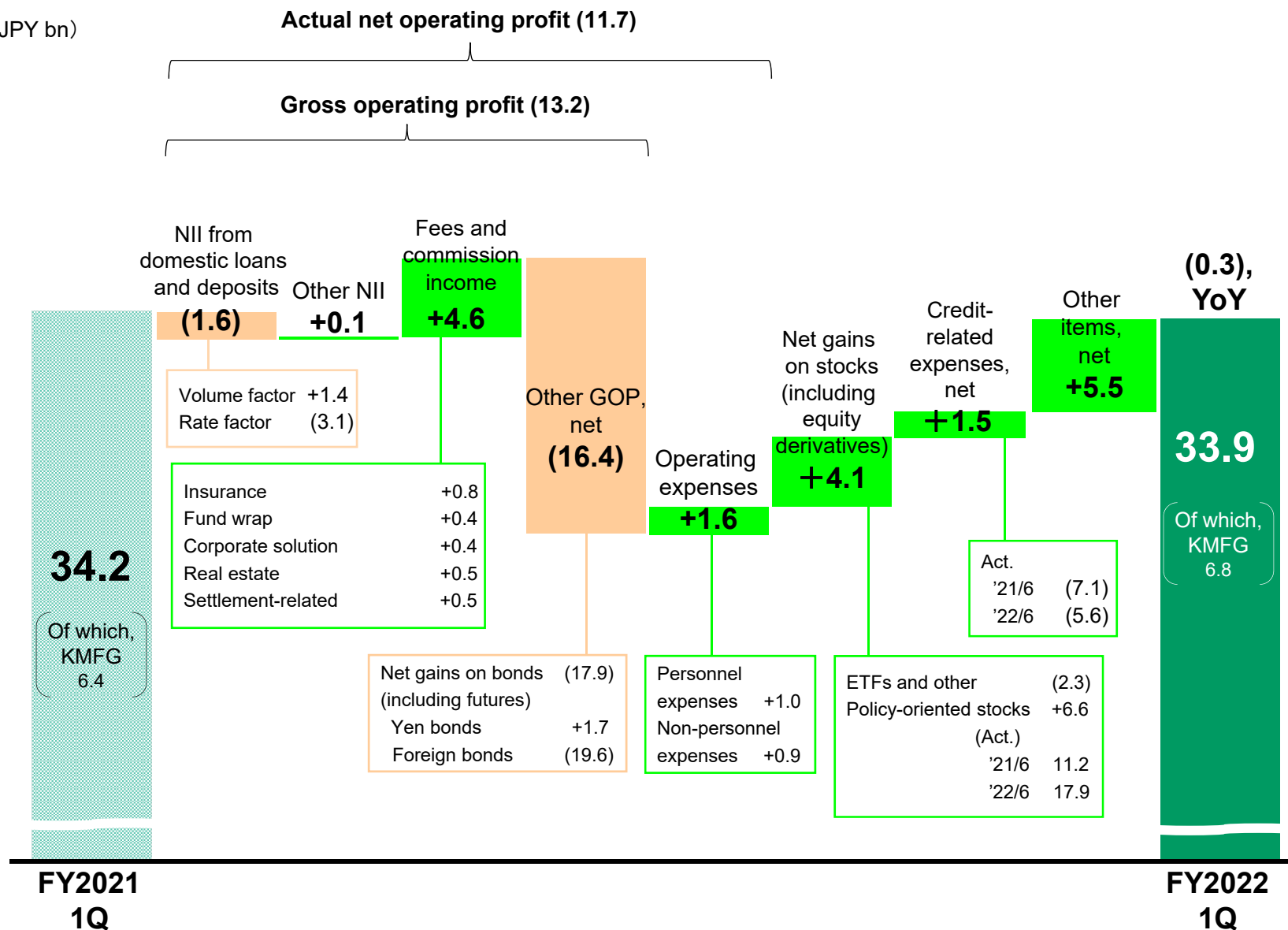
1Q of FY'22(SR/MB): Losses on cancellation of investment trusts: JPY(1.2) bn, dividends from investment trusts: + JPY0.1 bn → net amount: JPY(1.1) bn

*2. Exclude goodwill amortization by KMB, JPY(0.1) bn, related to acquisition of former Biwako Bank

*3. Actual net operating profit - Gains on cancellation of investment trusts - Net gains on bonds

Factors for the Changes in Net Income Attributable to Owners of Parent (YoY Comparison)

(JPY bn)



Trend of Loans and Deposits (Domestic Account)

Total of Group Banks

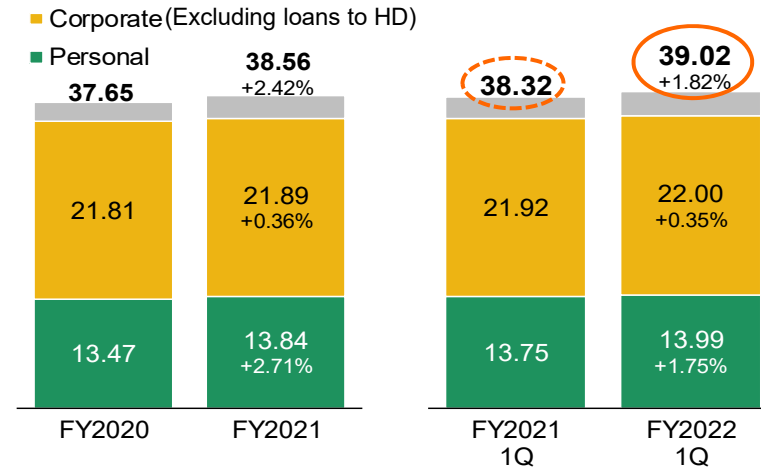
Average loan / deposit balance, rates and spread

Trend of average loan balance

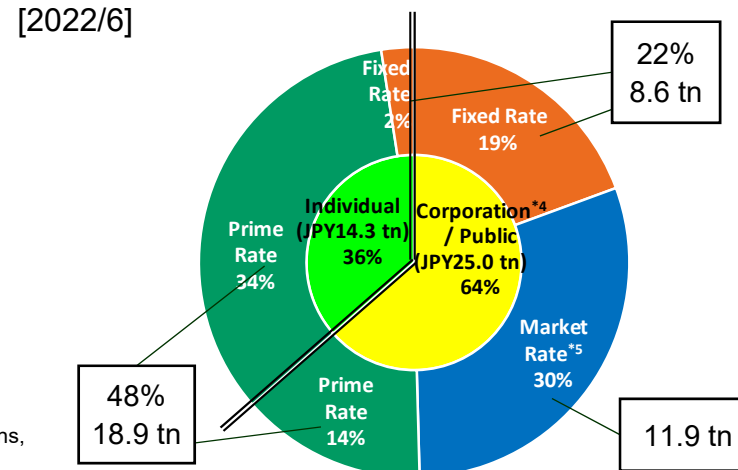
- 1Q of FY'22 (YoY)
 - Average loan balance: +1.82%, Loan rate: (3) bps [Excluding loans to the Japanese government and others]
 - Average loan balance: +1.64%, Loan rate: (3) bps => Full year (plan) +1.46% (2)bps

[Average loan balance (JPY tn)] % represents YoY change

| Avg. bal : Trillion Yen Income/Cost : Billion Yen | | 1Q | | FY2022 | |
|------------------------------------------------------|--------------------------|----------|----------------------|----------|----------------------|
| | | Act. (a) | YoY ³ (b) | Plan (c) | YoY ³ (d) |
| Loans | Avg. Bal. (1) | 39.02 | +1.82% | 39.14 | +1.48% |
| | Rate (2) | 0.86% | (0.03)% | 0.86% | (0.02)% |
| | Income (3) | 84.1 | (1.9) | 337.5 | (4.9) |
| Corporate banking business unit ¹ | Avg. Bal. (4) | 22.00 | +0.35% | 22.04 | +0.68% |
| | Rate (5) | 0.81% | (0.01)% | 0.81% | (0.01)% |
| Corporate Loan | Avg. Bal. (6) | 18.69 | +1.16% | 18.73 | +1.28% |
| | Rate (7) | 0.76% | (0.01)% | 0.77% | (0.00)% |
| Personal banking business unit ² | Avg. Bal. (8) | 13.99 | +1.75% | 14.13 | +2.08% |
| | Rate (9) | 1.08% | (0.04)% | 1.07% | (0.04)% |
| Deposits (Including NCDs) | Avg. Bal. (10) | 61.02 | +3.91% | 59.75 | +0.87% |
| | Rate (11) | 0.00% | (0.00)% | 0.00% | (0.00)% |
| | Cost (12) | (0.9) | +0.2 | (4.0) | +0.5 |
| Loan-to-deposit | Spread (13) | 0.85% | (0.03)% | 0.85% | (0.02)% |
| | Net interest income (14) | 83.1 | (1.6) | 333.5 | (4.4) |



Composition of loan portfolio



*1. Corporate Banking Business Unit : Corporate loans (excluding loans to HD) + apartment loans, Figures are internal administration purpose

*2. Personal Banking Business Unit: Residential housing loans + other consumer loans, Figures are internal administration purpose

*3. Average balance : rate of change *4. Including apartment loans

*5. Market rate-linked loans include the fixed-rate (spread) loans maturing in less than one year

Term-end Balance of Loans and Deposits

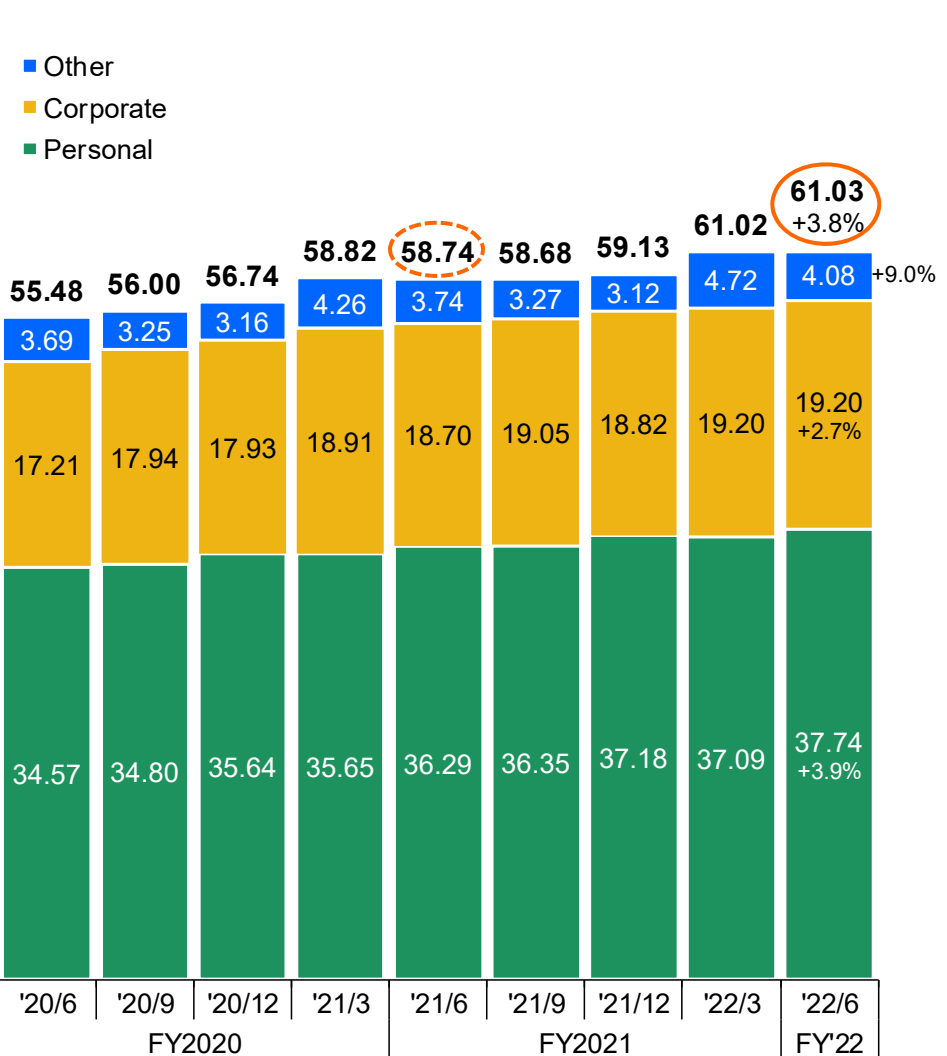
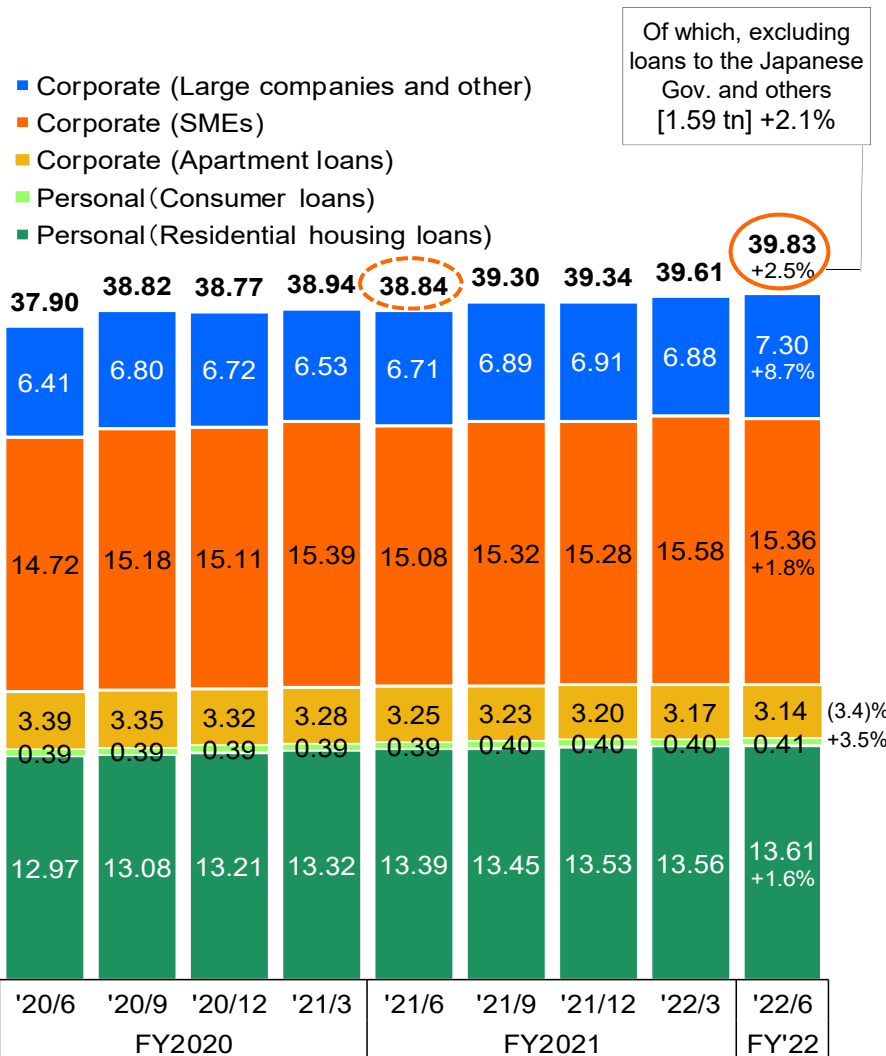
Total of Group Banks

Term-end loan balance

Term-end deposit balance

[JPY tn, % represents YoY change]

[JPY tn, % represents YoY change]



Housing Loan Business

Total of Group Banks

New housing loan origination

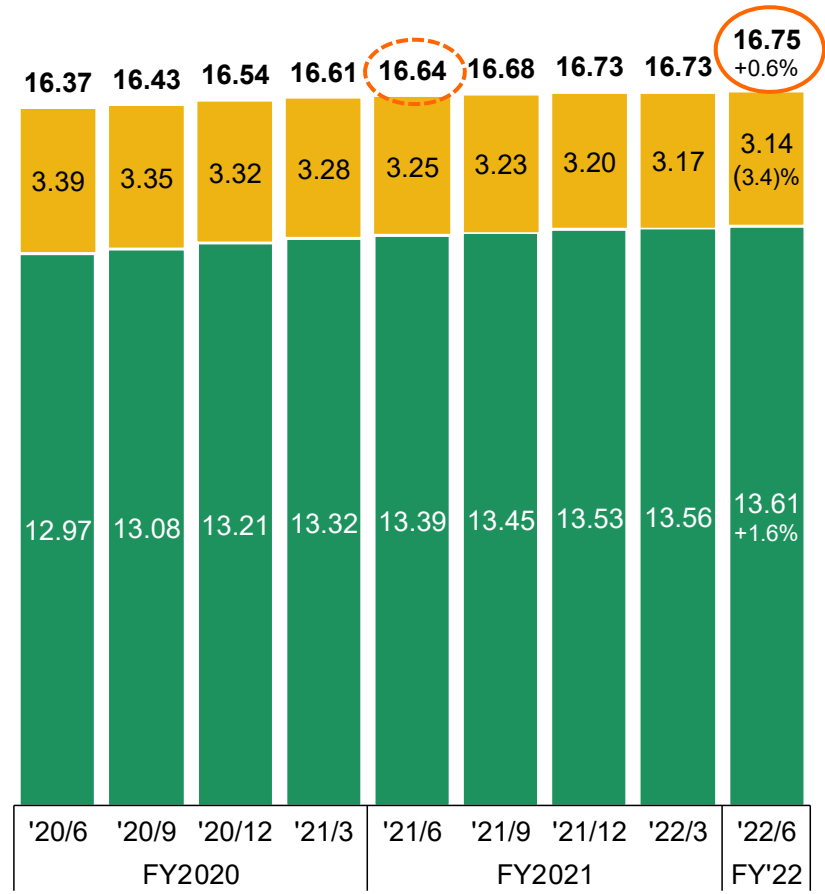
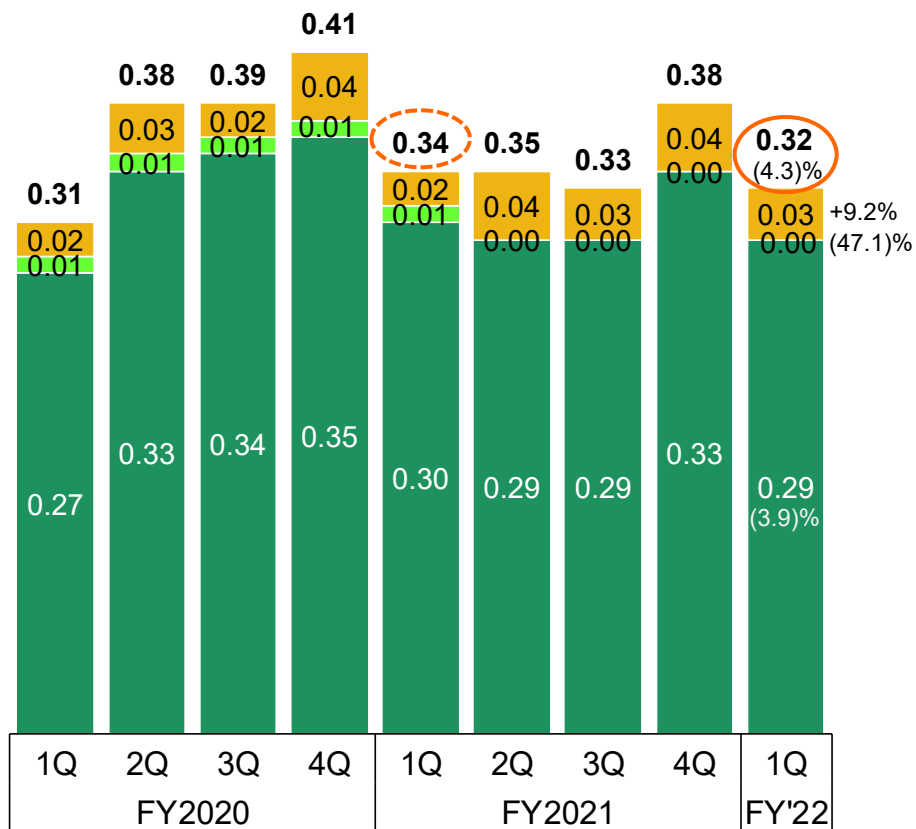
Term-end housing loan balance

[JPY tn, % represents YoY change]

[JPY tn, % represents YoY change]

- Apartment loan
- Flat 35
- Residential housing loan

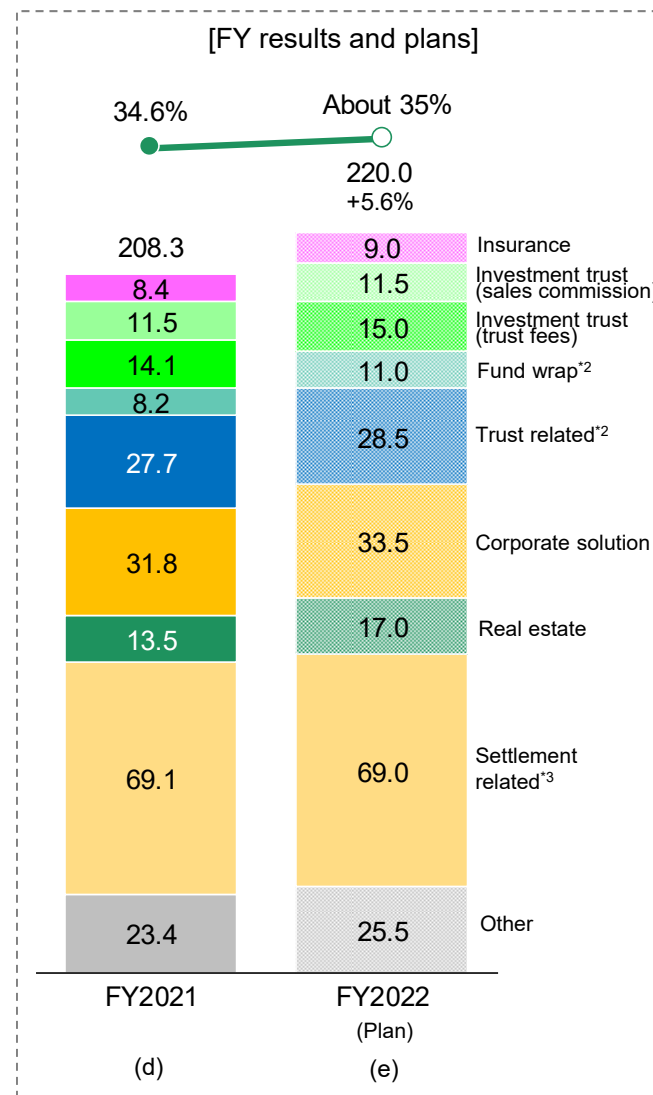
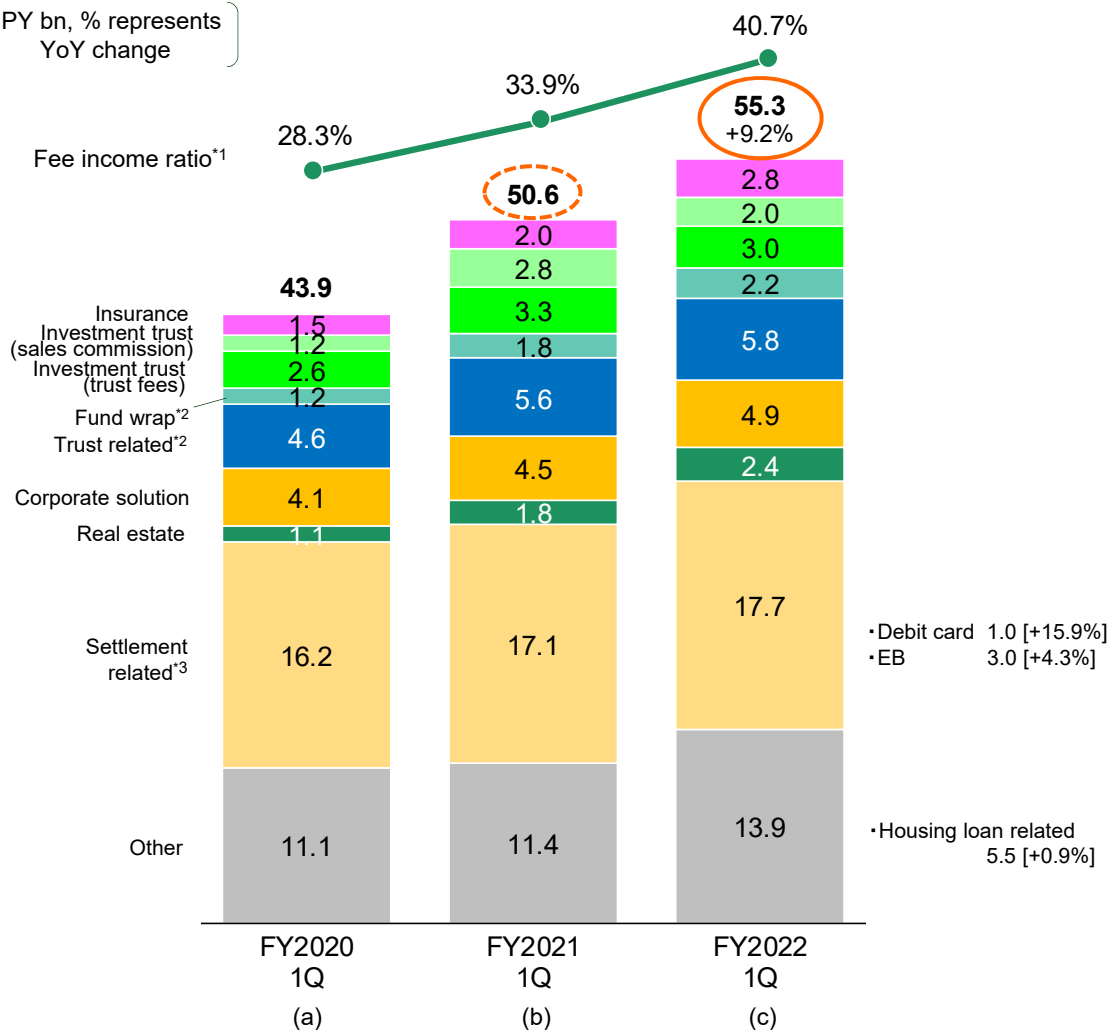
- Apartment loan
- Residential housing loan



Fee Income

- Consolidated fee income ratio*1: 40.7% (+6.7%, YoY)
- Increased driven by growth in succession-related (asset and business succession related trust / real estate / M&A) (+45.7%, YoY), insurance (+41.7%, YoY), fund wrap (+25.2%, YoY)

JPY bn, % represents YoY change



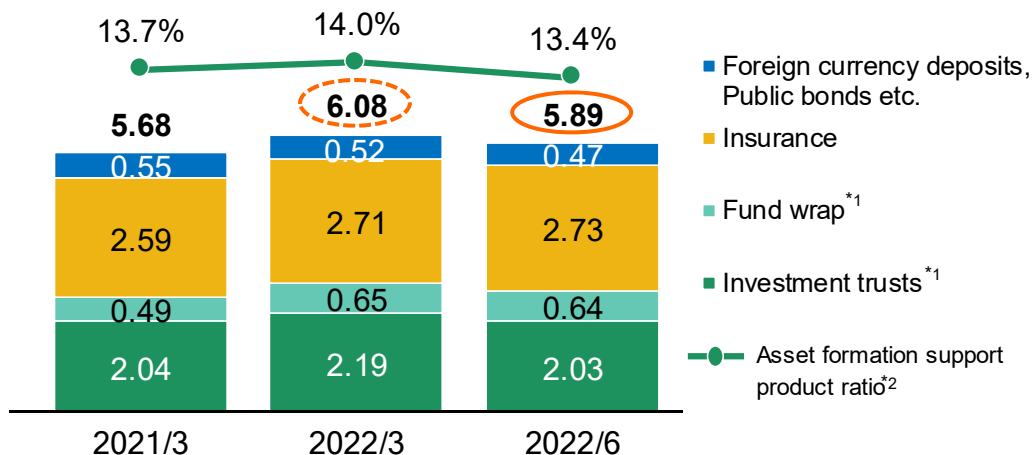
*1. (Fees and commission income + trust fees) / consolidated gross operating profit *2. Including fee income earned by Resona Asset Management
 *3. Fees and commission from domestic exchange, account transfer, EB, VISA debit card and fee income earned by Resona Kessai Service and Resona Card

Major Fee Businesses(1) (Asset Formation Support Business)

HD
Consolidated

Balance of asset formation support products sold to individuals

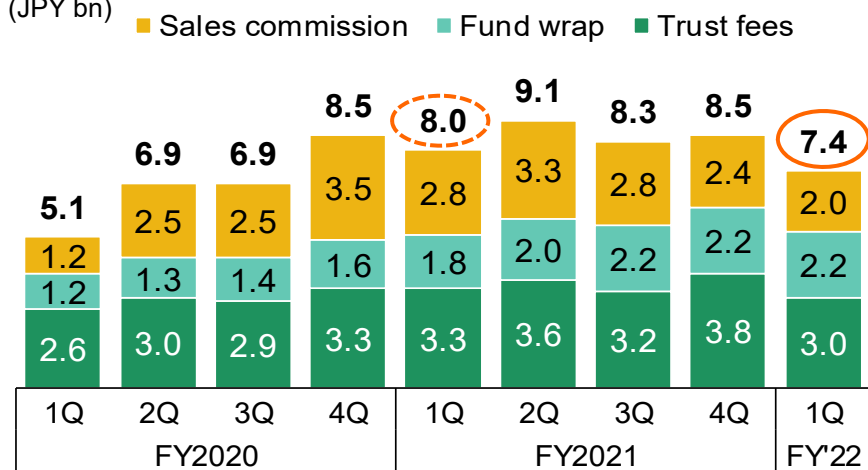
(JPY tn)



- Balance of fund wrap^{*1}: '22/6 JPY751.0 bn (including corporation^{*3})
- Change in balance of investment trust and fund wrap: 1Q FY'22 Approx. JPY(167.0) bn
 - Net inflow (new purchase – withdrawal and redemption): Approx. JPY(11.0) bn
- Number of individual customers having investment trust, fund wrap and insurance products: '22/6 966 thousand, +18 thousand, YoY
- iDeCo participants^{*4}: '22/6 158 thousand, +12.4%, YoY

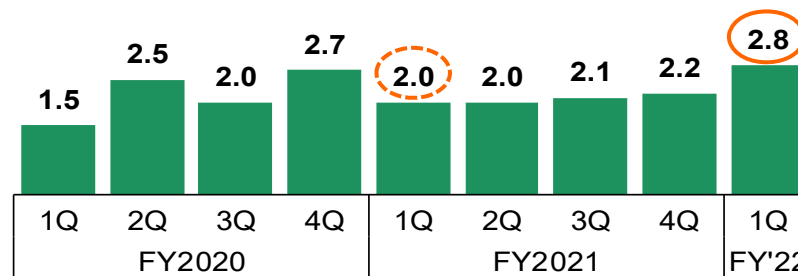
Investment trust and fund wrap income

(JPY bn)



Insurance income

(JPY bn)



*1. Based on market value

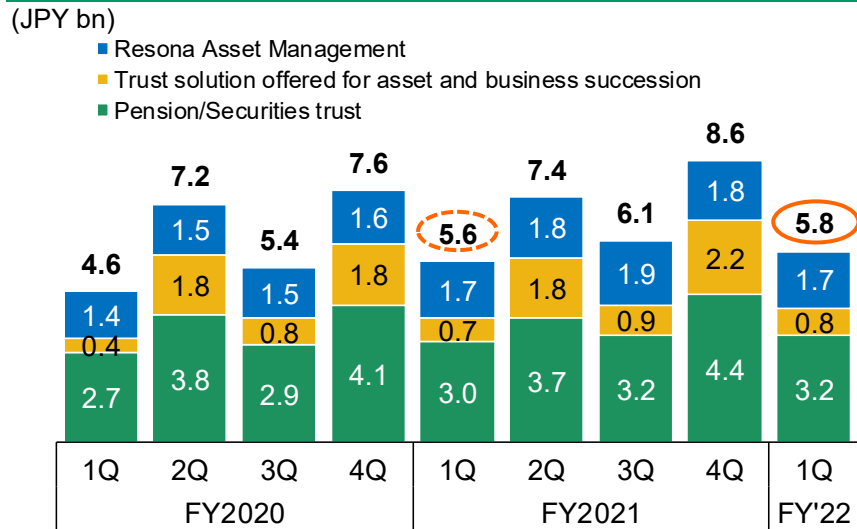
*2. Balance of asset formation support products sold to individuals / (balance of asset formation support products sold to individuals and yen deposits held by individuals)

*3. Including balance of fund wrap in banks other than group banks *4. iDeCo participants + members giving investment instructions

Major Fee Businesses(2) (Trust, Corporate Solution, Real Estate Business)

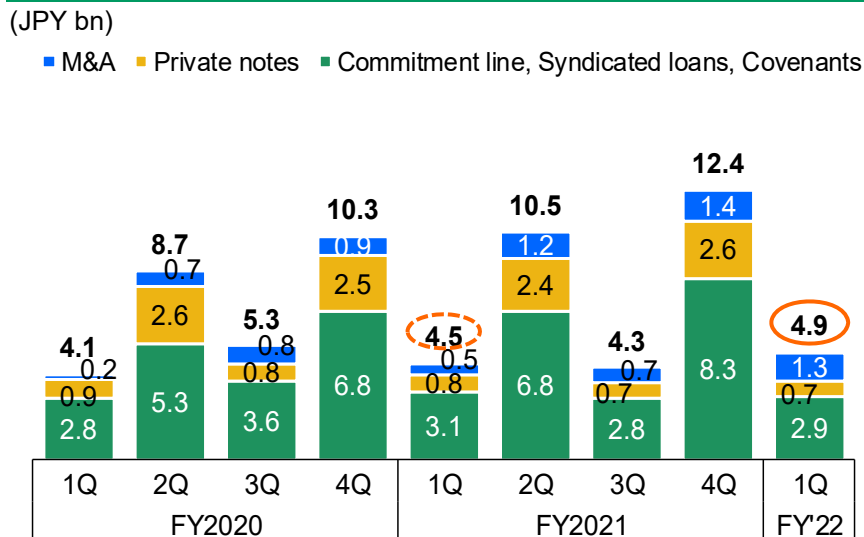
HD Consolidated

Trust-related business income

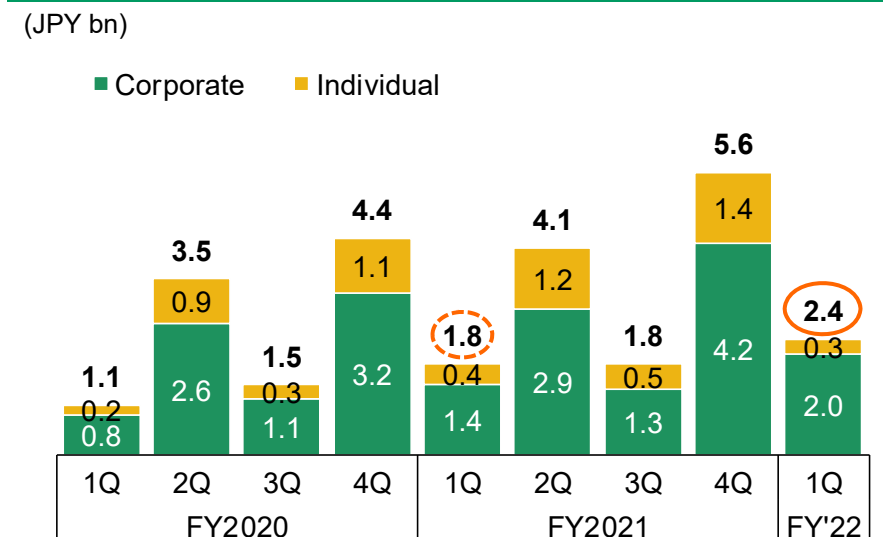


| | '21/3 | '22/3 | '22/6 |
|--------------------------------------|---------------|---------------|---------------|
| Asset and business succession | | | |
| # of succession trusts (stock) | 34.3 thousand | 39.3 thousand | 39.9 thousand |
| Securities trust | | | |
| Total assets in custody | JPY39.11 tn | JPY40.91 tn | JPY41.29 tn |
| Pension trust | | | |
| Total assets entrusted | JPY5.59 tn | JPY5.43 tn | JPY5.59 tn |

Corporate solutions business income



Real estate business income*1



*1. Excluding gains from investments in real estate funds

Credit Costs and NPL

HD Consolidated
Total of Group Banks

Credit costs

| (JPY bn) | FY2020 (a) | FY2021 | | FY2022 | |
|-------------------------------------------------------|---------------|-----------|--------|-----------|-------------|
| | | 1Q (b) | (c) | 1Q (d) | Plan (e) |
| Net credit cost (HD consolidated) (1) | (57.4) | (7.1) | (58.7) | (5.6) | (38.0) |
| Net credit cost (Total of group banks) (2) | (52.3) | (6.8) | (61.2) | (5.9) | (31.0) |
| General reserve (3) | (15.9) | (4.2) | (7.2) | 0.9 | |
| Specific reserve and other items (4) | (36.3) | (2.6) | (53.9) | (6.8) | |
| New bankruptcy, downward migration (5) | (45.0) | (5.2) | (66.0) | (6.3) | |
| Collection/ upward migration (6) | 8.7 | 2.6 | 12.0 | (0.5) | |
| Difference (1) - (2) (7) | (5.1) | (0.3) | 2.4 | 0.3 | (7.0) |
| HL guarantee subsidiaries (8) | (0.5) | 0.4 | 6.5 | 0.9 | |
| Resona Card (9) | (1.5) | (0.4) | (1.4) | (0.4) | |
| <Credit cost ratio> (bps) | | | | | |
| HD consolidated* ¹ (10) | (15.0) | (7.3) | (14.8) | (5.6) | (9.4) |
| Total of group banks* ² (11) | (13.4) | (6.8) | (15.1) | (5.8) | (7.5) |

*(Note) Positive figures represent reversal gains

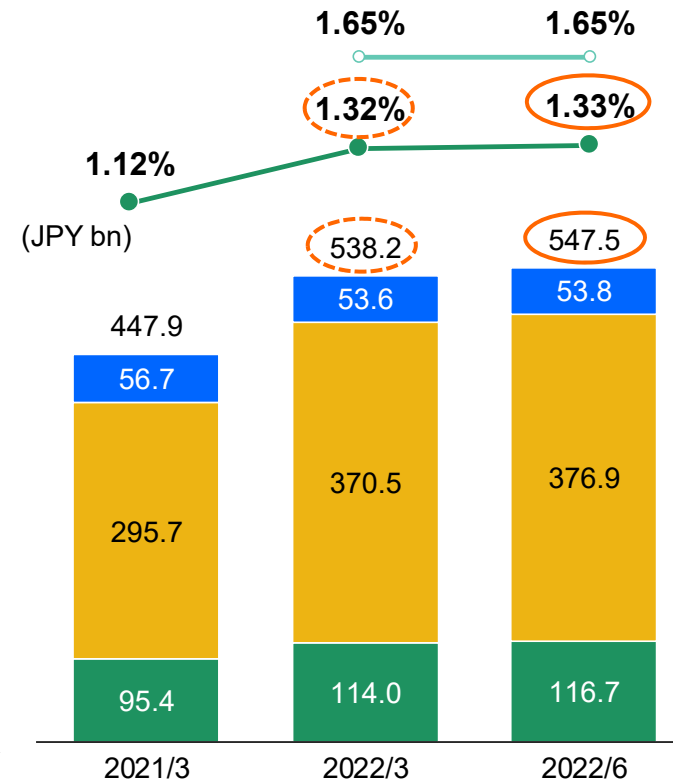
*1. Credit cost / (loans and bills discounted + acceptances and guarantees)
(Simple average of the balances at the beginning and end of the term)

*2. Credit cost / total credits defined under the Financial Reconstruction Act
(Simple average of the balances at the beginning and end of the term)

NPL balance and ratio (Total of group banks)

(Financial Reconstruction Act criteria)

- Unrecoverable or valueless claims
- Risk claims
- Special attention loans
- NPL ratio
- (Reference) NPL ratio (HD consolidated)



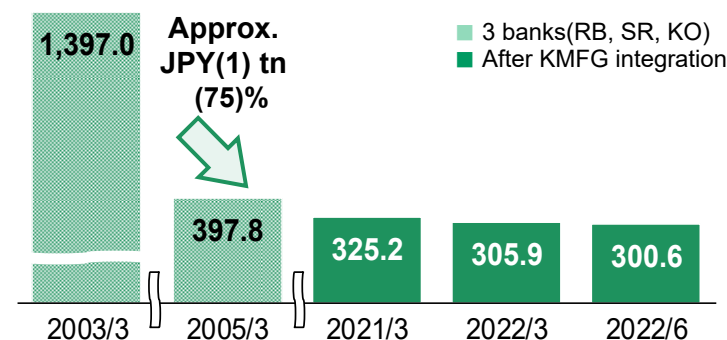
Securities portfolio*1

| (JPY bn) | | 2021/3 | 2022/3 | 2022/6 | Unrealized gains/(losses) (d) |
|--------------------------------------|------|---------|---------|---------|----------------------------------|
| | | (a) | (b) | (c) | |
| Available-for-sale securities | (1) | 4,480.7 | 4,159.5 | 4,137.4 | 446.1 |
| Stocks | (2) | 325.2 | 305.9 | 300.6 | 540.8 |
| Bonds | (3) | 2,586.4 | 2,940.1 | 2,952.1 | (48.0) |
| JGBs | (4) | 925.7 | 1,137.3 | 1,151.5 | (35.3) |
| Average duration (years) | (5) | 13.1 | 9.3 | 10.0 | - |
| Basis point value (BPV) | (6) | (1.21) | (1.15) | (1.14) | - |
| Local government and corporate bonds | (7) | 1,660.6 | 1,802.8 | 1,800.5 | (12.7) |
| Other | (8) | 1,569.0 | 913.3 | 884.7 | (46.6) |
| Foreign bonds | (9) | 904.8 | 562.5 | 533.5 | (40.1) |
| Average duration (years) | (10) | 6.3 | 6.2 | 6.6 | - |
| Basis point value (BPV) | (11) | (0.51) | (0.26) | (0.26) | - |
| Investment trusts (Domestic) | (12) | 658.4 | 346.8 | 346.9 | (10.9) |
| Net unrealized gain | (13) | 615.3 | 521.2 | 446.1 | |
| Bonds held to maturity | (14) | 1,942.2 | 2,934.7 | 3,199.6 | (68.2) |
| JGBs | (15) | 1,035.6 | 1,856.1 | 2,060.7 | (58.8) |
| Net unrealized gain | (16) | 11.5 | (30.3) | (68.2) | |

■ CLO: Zero

Status of policy-oriented stocks held*2

- **Balance of listed stocks disposed in 1Q of FY2022**
(acquisition cost basis): JPY5.3 bn,
Net gain on sale: JPY17.7 bn (HD consolidated: JPY18.0 bn)
Breakeven Nikkei average: Approx. 8,100 yen
- **Policy for holding policy-oriented stocks**
 - Since the capital enhancement with public funds, Resona Group has reduced the balance of the policy-oriented stocks to lessen the risk of price volatility. Our basic policy is to continue to reduce the balance of policy-oriented stocks.
 - The Group determines whether to hold policy-oriented stocks by evaluating the risks and returns, including feasibility of the development of a trading relationship in a medium- to long-term. The Group may also sell stocks in consideration of the market situations, management and financial strategies, even though the Group considers appropriate for holding from the risk-return perspective.
- **Plan to reduce JPY80.0 bn level in 4 years from Apr. '22**
【Stock holdings】 (JPY bn)



*1. Acquisition cost basis. The presented figures include marketable securities only

*2. Policy-oriented stocks are classified into (i) policy investment stocks and (ii) strategic investment stocks, according to the purpose of holding.

Of these, (i) policy investment stocks are targeted for reduction of the balance.

All listed shares held by group banks are (i) policy investment stocks

(Reference) Earnings Targets for FY2022 (Released in May 2022)

HD Consolidated
Total of Group Banks

HD consolidated

| (JPY bn) | | Full-year | YoY change |
|---------------------------------------------|-----|-----------|------------|
| Net income attributable to owners of parent | (1) | 150.0 | +40.1 |
| KMFG consolidated | (2) | 20.0 | +3.0 |
| Difference | (3) | 14.5 | (3.9) |

Common DPS

| | | DPS | YoY change |
|-----------------------|-----|----------|------------|
| Common stock (annual) | (4) | 21.0 yen | - |
| Interim dividend | (5) | 10.5 yen | - |

Total of group banks

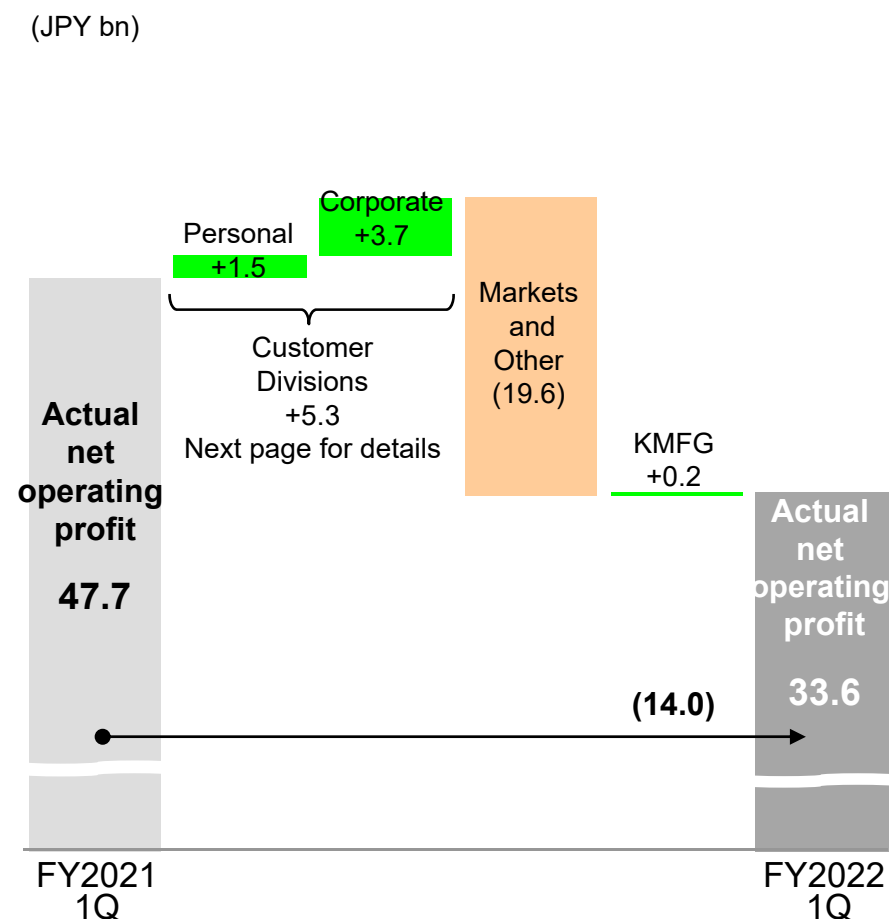
| (JPY bn) | | Total of group banks | | Resona Bank | | Saitama Resona Bank | | KMFG (total of group banks) | |
|----------------------------------------------------|------|----------------------|------------|-------------|------------|---------------------|------------|-----------------------------|------------|
| | | Full-year | YoY change | Full-year | YoY change | Full-year | YoY change | Full-year | YoY change |
| Gross operating profit | (6) | 577.5 | +32.7 | 325.5 | +18.8 | 111.5 | +10.1 | 140.5 | +3.8 |
| Operating expenses | (7) | (381.5) | +8.2 | (205.5) | +6.9 | (74.0) | +1.8 | (102.0) | (0.7) |
| Actual net operating profit | (8) | 196.0 | +40.9 | 120.0 | +25.8 | 37.5 | +12.0 | 38.5 | +3.2 |
| Net gains on stocks (including equity derivatives) | (9) | 36.0 | (11.0) | 30.0 | (12.7) | 3.5 | +0.5 | 2.5 | +1.2 |
| Credit related expenses, net | (10) | (31.0) | +30.2 | (17.0) | +30.2 | (6.0) | (0.5) | (8.0) | +0.3 |
| Income before income taxes | (11) | 190.0 | +67.0 | 131.0 | +47.2 | 32.0 | +12.2 | 27.0 | +7.6 |
| Net income | (12) | 134.5 | +47.5 | 93.0 | +32.9 | 22.5 | +8.3 | 19.0 | +6.4 |
| Core income*1 | (13) | 121.5 | +13.6 | | | | | | |

*1. Net interest income from domestic loans and deposits + fee income + operating expenses

(Reference) Outline of Financial Results of Each Segment

HD
Consolidated

| (JPY bn) | | FY2022 1Q | YoY Change |
|---------------------------|----------------------------------|--------------|---------------|
| Customer Divisions | Gross operating profit (1) | 116.0 | +5.2 |
| | Operating expense (2) | (76.3) | +0.1 |
| | Actual net operating profit (3) | 39.6 | +5.3 |
| Personal Banking | Gross operating profit (4) | 51.1 | +1.2 |
| | Operating expense (5) | (41.3) | +0.2 |
| | Actual net operating profit (6) | 9.8 | +1.5 |
| Corporate Banking | Gross operating profit (7) | 64.9 | +3.9 |
| | Operating expense (8) | (35.0) | (0.0) |
| | Actual net operating profit (9) | 29.8 | +3.7 |
| Markets and Other | Gross operating profit (10) | (16.0) | (20.1) |
| | Operating expense (11) | (0.0) | +0.6 |
| | Actual net operating profit (12) | (16.1) | (19.6) |
| KMFG | Gross operating profit (13) | 35.9 | (0.6) |
| | Operating expense (14) | (25.7) | +0.8 |
| | Actual net operating profit (15) | 10.1 | +0.2 |
| Total | Gross operating profit (16) | 135.9 | (15.6) |
| | Operating expense (17) | (102.2) | +1.6 |
| | Actual net operating profit (18) | 33.6 | (14.0) |



Definition of management accounting

1. "Customer Divisions" and "Markets and Other" segment refers to the HD consolidated subsidiaries, except KMFG consolidated subsidiaries.
2. Gross operating profit of "Markets" segment includes a part of net gains/losses on stocks. "Other" segment refers to the divisions in charge of management and business administration.

(Reference) Outline of Financial Results of Customer Divisions

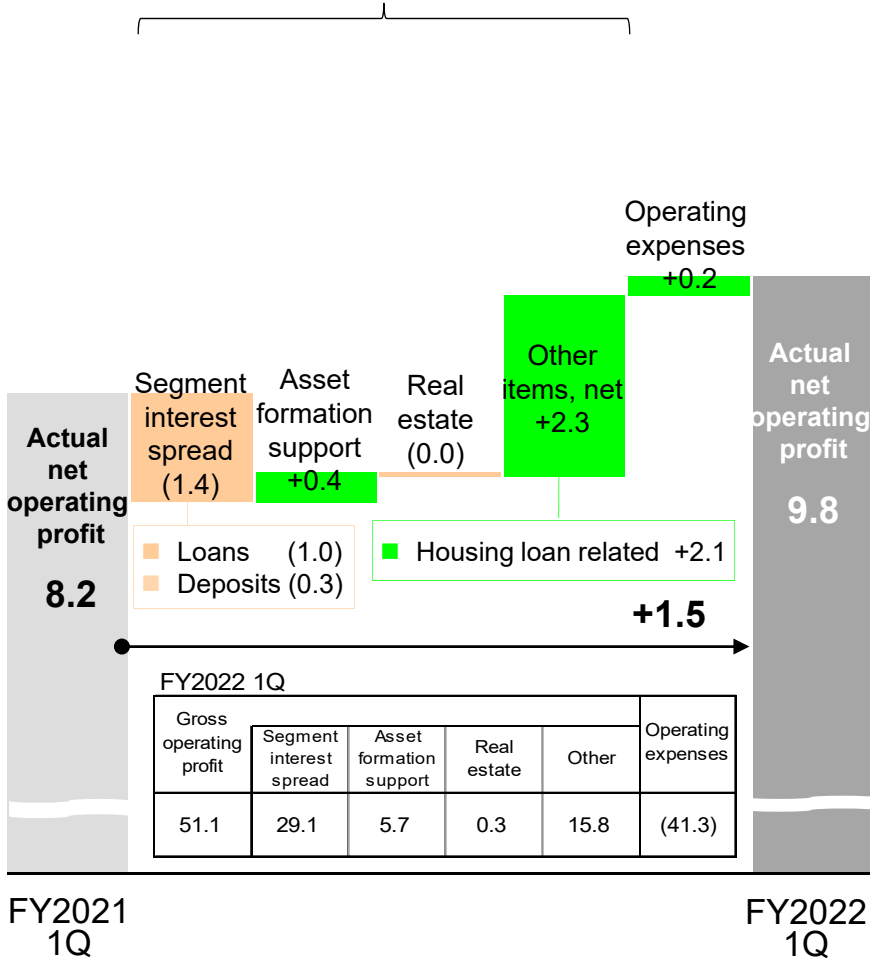
HD Consolidated
(exclude KMFG)

Personal banking segment

Actual net operating profit: Up JPY1.5 bn, YoY

(JPY bn)

Gross operating profit +1.2

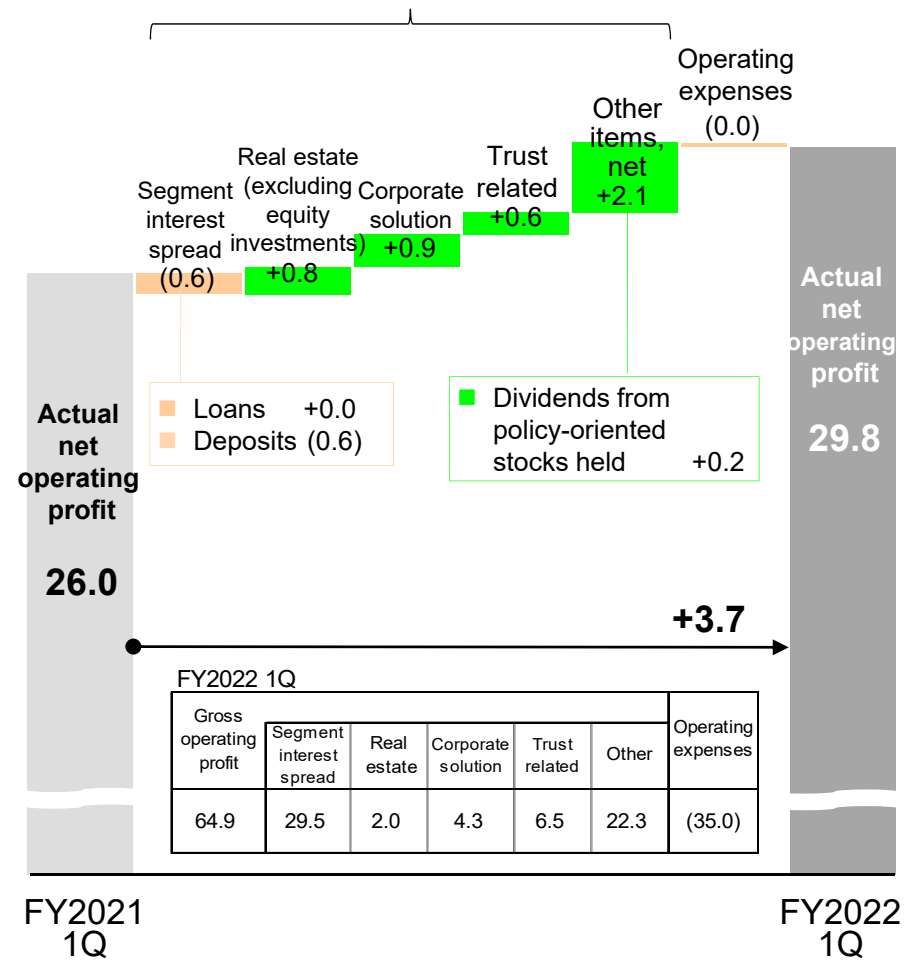


Corporate banking segment

Actual net operating profit : Up JPY3.7 bn, YoY

(JPY bn)

Gross operating profit +3.9



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- Abbreviations and definitions of the figures presented in this material are as follows:

[HD] Resona Holdings, [RB] Resona Bank, [SR] Saitama Resona Bank,

[KMFG] Kansai Mirai Financial Group, [KMB] Kansai Mirai Bank*, [MB] Minato Bank

* [KU] Kansai Urban Banking Corporation and [KO] Kinki Osaka Bank merged on April 1, 2019

Negative figures represent items that would reduce net income.

Figures include data for internal administration purpose.

The forward-looking statements contained in this material may be subject to material change due to the following factors.

These factors may include changes in the level of stock price in Japan, any change related to the government's and central bank's policies, laws, business practices and their interpretation, emergence of new corporate bankruptcies, changes in the economic environment in Japan and abroad and any other factors which are beyond control of the Resona Group.

These forward-looking statements are not intended to provide any guarantees of the Group's future performance. Please also note that the actual performance may differ from these statements.