# Quarterly Report 

1st Quarter : 3 months ended June 30, 2022

## Consolidated (HOYA CORPORATION and Consolidated Subsidiaries) <br> Part 1

1st Quarter : from April 1 to June 30, 2022 <IFRS>

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Notes:

1. HOYA's fiscal year (FY) : from April 1 to March 31 of the following year.
2. These financial statements are excerpt translation of Japanese "Kessan Tanshin "and have been prepared for the references only of foreign investors.

## HOYA CORPORATION

This report is provided solely for the information of professional analysts who are expected to make their own evaluation of the company. This report contains forward-looking statements that are based on management's assumptions and beliefs in light of the information currently available to it and therefore you should not place undue reliance on them.
These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to differ materially from that anticipated in these statements. These factors include changes in economic conditions, trends in our major markets, currency exchange rates, etc.
We accept no liability whatsoever for any direct or consequential loss arising from any use of this report.

## 1. Quarterly Consolidated Financial Highlights

## HOYA CORPORATION and Consolidated Subsidiaries

1. Performance for the three months ended June 30, 2021 and 2022 (All operations *Notes)
( The yen amounts shown therein are rounded off to the nearest million.)

|  | Three months ended |  | Variance |
| :--- | :---: | :---: | ---: |
| (1)Revenue and Profit before tax | Jun. 30, 2021 | Jun. 30, 2022 | (\%) |
| Revenue | 158,000 | 180,179 | 14.0 |
| Profit before tax | 51,018 | 61,518 | 20.6 |
| Ratio of profit before tax(\%) | $32.3 \%$ | $34.1 \%$ | 17.2 |
| Profit for the quarter | 41,299 | 48,401 | 17.2 |
| Ratio of profit for the quarter(\%) | $26.1 \%$ | $26.9 \%$ |  |
| Profit attributable to owners of the Company | 41,258 | 48,358 | 17.2 |
| Ratio of profit attributable to owners of the Company(\%) | $26.1 \%$ | $26.8 \%$ |  |
| Basic earnings per share (yen) | 111.83 | 132.83 |  |
| Diluted earnings per share (yen) | 111.69 | 132.73 |  |
|  | As of |  |  |
| (2)Financial Position | Mar. 31,2022 | Jun. 30, 2022 |  |
| Total assets | 992,839 | $1,023,816$ |  |
| Total equity | 789,056 | 816,410 |  |
| Equity attributable to owners of the Company | 803,851 | 830,151 |  |
| Ratio of assets attributable to owners of the Company | $81.0 \%$ | $81.1 \%$ |  |
| Assets attributable to owners of the Company per share (yen) | $2,201.68$ | $2,295.49$ |  |


|  | Three months ended |  |
| :--- | ---: | ---: |
| (3) Conditions of Cash Flows | Jun. 30, 2021 | Jun. 30, 2022 |
| Net cash generated from operating activities | 43,783 | 47,364 |
| Net cash used in investing activities | $-9,362$ | $-7,454$ |
| Free cash flow | 34,421 | 39,910 |
| Net cash provided by (used in ) financing activities | $-24,455$ | $-71,248$ |
| Cash and cash equivalents at end of period | 345,777 | 420,166 |

2.Projected Results for the First Half (Six months ending September 30, 2022) for All Operations

|  | Six months ended/ending |  | Variance |
| :--- | ---: | ---: | ---: |
|  | Sep. 30,2021 | Sep. $\mathbf{3 0 , 2 0 2 2}$ | $(\%)$ |
| Revenue | 320,601 | 360,000 | 12.3 |
| Profit before tax | 105,007 | 115,000 | 9.5 |
| Profit for the term | 84,274 | 90,500 | 7.4 |
| Profit attributable to owners of the Company | 84,224 | 90,500 | 7.5 |
| Profit for the term per share (Yen) | 228.29 | 249.50 | - |

## 3.Other

|  | Three months ended |  |
| :--- | ---: | ---: |
|  | Jun. 30, 2021 | Jun. 30, 2022 |
| Capital expenditure | 8,287 | 7,937 |
| R\&D expenses | 6,225 | 7,078 |

Notes:
"All operations" means here that the figures are including not only "Continuing operations" but also "Discontinued operations".
These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to differ materially from that anticipated in these statements. These factors include changes in economic conditions, trends in our major markets, or currency exchange rates.

## 2. Results of Operations

## 1) General Overview

HOYA Group sales for the first quarter of the consolidated fiscal year under review (three months from April 1 to June 30, 2022) amounted to 180,179 million yen an increase of $14.0 \%$ over the same period of the previous year (three months from April 1 to June 30, 2021).

Quarterly profit before income taxes was 61,518 million yen and quarterly profit was 48,401 million yen, representing increases of $20.6 \%$ and $17.2 \%$, respectively.

The quarterly profit margin before tax was $34.1 \%$, up 1.9 percentage points from $32.3 \%$ a year earlier.
As there were no discontinued operations in both the first quarter and the same period of the consolidated fiscal year, all figures and percentage changes in presentation are from continuing operations.

In the Life Care segment, sales of eyeglass lenses and contact lenses for healthcare-related products increased significantly. Medical-related products sales of medical endoscopes increased, and intraocular lenses for cataracts increased significantly. Overall sales in the Life Care segment also increased significantly.

In the Information Technology segment, sales of mask blanks for semiconductors, photomasks for FPDs, and glass substrates for hard disks for electronics-related products increased significantly. Imaging-related products also recorded higher sales. As a result, the Information Technology segment as a whole saw a significant increase.

## 2) Segment Overview

Results by reportable segment are as follows. (Revenue in each segment is to external customers.)

## Life Care Business

## <Health care related products>

In eyeglass lenses, sales were strong both domestically and overseas by expanded sales of high-value-added products.

Contact lenses saw an increase in opportunities for wearing contact lenses, as restrictions related to Covid-19 were not issued in the quarter under review, and sales promotion measures resulted in a significant increase in sales.
<Medical related products>
Sales of medical endoscopes increased due to strong sales in Europe and the impact of foreign currency translation, despite sluggish sales activity due to lock-downs in China and the impact of a shortage in the supply of some components.

Sales of intraocular lenses for cataracts increased significantly due to a recovery in the number of cataract operations in Japan, despite the impact of lockdowns in China.

In the other of medical-related products, sales of new artificial bone products were strong, and sales of chromatographic media used in pharmaceuticals also increased significantly due to strong customer demand.

As a result, revenue in this segment (Life Care segment) amounted to 110,820 million yen, a significant increase of $14.4 \%$.Segment profit increased significantly by $14.6 \%$ to 25,022 million yen.

## <Electronics related products>

Sales of mask blanks for semiconductors increased significantly by brisk R\&D in advanced products, including products for EUV (Extreme Ultraviolet), and capturing demand for the commencement of mass production.

Sales of photomasks for FPDs increased significantly due to the acquisition of orders for high-performance displays (for smartphones).

In hard disk glass substrates, sales of 2.5 -inch products declined due to a decrease in demand for end products. While sales of 3.5 -inch products, which are expected to grow significantly in the future, increased significantly thanks to continued firm demand for near-line applications at data centers, which are end customers. As a result, the combined total of 3.5 inch and 2.5 inch sales increased significantly due in part to the impact of foreign currency translation.
<Imaging related products>
Sales of lenses for cameras increased, mainly driven by interchangeable lenses for mirrorless cameras and invehicle applications.

As a result, revenue in this segment (Information Technology segment) amounted to 68,260 million yen, a substantial increase of $14.1 \%$.Segment profit increased significantly by $18.5 \%$ to 35,599 million yen.

## Other

The other businesses consist mainly of speech synthesis software business, and information system services business. Sales in this segment (Other) amounted to 1,099 million yen, a decrease of $17.8 \%$, mainly due to the transfer of a part of the business.Segment profit amounted to 176 million yen, a decrease of $30.2 \%$.

## 3) Subsequent events

Resolution on cancellation of Treasury Stock
On August 4, 2022, a resolution was made by the Company's board of directors for cancellation of certain shares held as treasury stock pursuant to Article 178 of the Companies Act of Japan. The shares repurchased under its repurchase plan approved by resolution of the Board of Directors on May 6, 2022 will be cancelled on August 16, 2022 as outlined below.
<Reason for cancellation of Treasury Stock>
The Company decided cancellation of treasury stock with the aim of increasing capital efficiency as well as enhancing shareholders' benefit by decreasing the total number of outstanding shares.
<Outline>
(1) Class of shares to be cancelled

Common stock
(2) Number of shares to be cancelled 4,703,700 shares
(1.30\% of total shares outstanding, excluding treasury stock)
(3) Date of cancellation

August 16, 2022
(Reference)
Total number of issued and outstanding shares after the cancellation: 361,075,720 shares

## Resolution on Share Repurchase

On August 4, 2022, a resolution was made by the Company's board of directors for share repurchase based on Article 39 of Articles of Incorporation pursuant to Article 459.1 of the Companies Act of Japan as outlined below.
<Reason for Share Repurchase>
The Company decided to acquire its own shares with the aim of shareholders' benefit, improving capital efficiency and ensuring a flexible capital policy.

## <Outline>

(1) Class of share to be repurchased Common stock issued by the Company
(2) Total number of shares to be repurchased 5.2 million shares (maximum)
(1.44\% of total shares outstanding, excluding treasury stock)
(3) Total amount to be paid for repurchase 60 billion yen (maximum)
(4) Period of share repurchase

August 5, 2022 through October 20, 2022
(5) Method of repurchase

Purchase on the Tokyo Stock Exchange based on discretionary investment contract
(6) Others

Purchased stocks are planned to be cancelled with the aim of shareholders' benefit.

## 3.Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Statement of Financial Position
(HOYA Corporation and its subsidiaries)
(Millions of Yen)

|  | $\begin{gathered} \text { As of } \\ \text { Mar. } 31,2022 \end{gathered}$ |  | $\begin{gathered} \text { As of } \\ \text { Jun. } 30,2022 \end{gathered}$ |  | Variance |  | $\begin{gathered} \hline \text { As of } \\ \text { Jun. } 30,2021 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | (\%) | Amount | (\%) | Amount | (\%) | Amount | (\%) |
| ASSETS |  |  |  |  |  |  |  |  |
| NON-CURRENT ASSETS |  |  |  |  |  |  |  |  |
| Property, plant and equipment-net | 169,665 |  | 175,999 |  | 6,335 |  | 164,359 |  |
| Goodwill | 39,648 |  | 44,823 |  | 5,176 |  | 35,717 |  |
| Intangible assets | 35,768 |  | 37,462 |  | 1,694 |  | 36,241 |  |
| Investments in associates | 930 |  | 991 |  | 61 |  | 666 |  |
| Long-term financial assets | 54,078 |  | 52,994 |  | -1,084 |  | 50,480 |  |
| Other non-current assets | 688 |  | 675 |  | -13 |  | 843 |  |
| Deferred tax assets | 9,098 |  | 10,008 |  | 910 |  | 7,983 |  |
| Total non-current assets | 309,874 | 31.2 | 322,952 | 31.5 | 13,079 | 4.2 | 296,289 | 34.2 |
| CURRENT ASSETS |  |  |  |  |  |  |  |  |
| Inventories | 91,441 |  | 101,745 |  | 10,304 |  | 79,871 |  |
| Trade and other receivables | 134,174 |  | 136,817 |  | 2,643 |  | 118,216 |  |
| Other short-term financial assets | 7,223 |  | 8,727 |  | 1,505 |  | 5,181 |  |
| Income tax receivables | 2,526 |  | 3,073 |  | 547 |  | 2,098 |  |
| Other current assets | 28,197 |  | 29,668 |  | 1,471 |  | 19,903 |  |
| Cash and cash equivalents | 419,404 |  | 420,166 |  | 762 |  | 345,777 |  |
| Sub total | 682,965 |  | 700,196 |  | 17,231 |  | 571,046 |  |
| Assets held for sale | - |  | 668 |  | 668 |  | - |  |
| Total current assets | 682,965 | 68.8 | 700,864 | 68.5 | 17,899 | 2.6 | 571,046 | 65.8 |
| Total assets | 992,839 | 100.0 | 1,023,816 | 100.0 | 30,977 | 3.1 | 867,336 | 100.0 |


(2)Quarterly Consolidated Statement of Cash Flows

| (HOYA Corporation and its subsidiaries) |  |  |  | (Millions of Yen) |
| :---: | :---: | :---: | :---: | :---: |
|  | For the three months ended |  | Variance | Three months ended Mar. 31, 2022 |
|  | Jun. 30, 2021 | Jun. 30, 2022 |  |  |
| Cash flows from operating activities |  |  |  |  |
| Profit before tax | 51,018 | 61,518 | 10,500 | 53,777 |
| Depreciation and amortization | 10,280 | 11,957 | 1,677 | 11,428 |
| Impairment losses | - | - | - | 904 |
| Finance income | -398 | -801 | -404 | -472 |
| Finance costs | 590 | 451 | -139 | 442 |
| Share of (profits)/loss of associates | 33 | -21 | -54 | -14 |
| (Gain)/loss on sales of property, plant and equipment | -45 | -13 | 32 | -465 |
| Loss on disposal of property, plant and equipment | 2 | 17 | 15 | 76 |
| Gain on business transfer | - | - | - | 34 |
| Foreign exchange (gain)/loss | -1,777 | -4,447 | -2,670 | -1,854 |
| Others | -24 | -2,245 | -2,221 | -4,782 |
| Net cash generated from operating activities (Before adjustment of movements in working capital) | 59,681 | 66,417 | 6,736 | 59,074 |
| Movements in working capital |  |  |  |  |
| Decrease/(increase) in inventories | -2,285 | -3,802 | -1,517 | -3,134 |
| Decrease/(increase) in trade and other receivables | -1,417 | 3,265 | 4,682 | 1,186 |
| Increase/(decrease) in trade and other payables | 2,062 | 491 | -1,571 | 663 |
| Increase/(decrease) in retirement benefits liabilities and provisions | 200 | 255 | 55 | 302 |
| Sub total | 58,241 | 66,626 | 8,384 | 58,092 |
| Interests received | 245 | 418 | 174 | 238 |
| Dividends received | 9 | 8 | -1 | 31 |
| Interests paid | -117 | -99 | 18 | -40 |
| Income taxes paid | -14,690 | -19,832 | -5,142 | -4,469 |
| Income taxes refunded | 95 | 243 | 149 | 192 |
| Net cash generated from operating activities | 43,783 | 47,364 | 3,581 | 54,044 |
| Cash flows from investing activities |  |  |  |  |
| Withdrawals of time deposit | - | 6 | 6 | - |
| Payments for time deposit | -211 | -0 | 210 | -6 |
| Proceeds from sales of property, plant and equipment | 1,239 | 1,328 | 89 | 82 |
| Payments for acquisition of property, plant and equipment | -9,972 | -7,431 | 2,541 | -6,879 |
| Proceeds from sales of investment | 44 | 85 | 41 | 150 |
| Proceeds from sales of subsidiary | - | - | - | -138 |
| Payments for purchase of subsidiary | - | -676 | -676 | - |
| Proceeds from business transfer | - | - | - | 43 |
| Payments for business transfer | - | -590 | -590 | -559 |
| Other proceeds | 79 | 28 | -51 | 94 |
| Other payments | -543 | -203 | 340 | -1,724 |
| Net cash used in investing activities | -9,362 | -7,454 | 1,908 | -8,936 |
| Cash flows from financing activities |  |  |  |  |
| Dividends paid to owners of the Company | -16,565 | -23,657 | -7,092 | -16 |
| Increase (decrease) in short-term debt | - | - | - | -100 |
| Repayments of long-term borrowings | -5 | -6 | 0 | -5 |
| Payments for lease liabilities | -2,150 | -2,127 | 23 | -2,090 |
| Proceeds from disposal of treasury shares | - | 1 | 1 | - |
| Payments for purchase of treasury shares | -5,760 | -45,954 | -40,193 | -59,999 |
| Proceeds from exercise of stock options | 26 | 495 | 469 | 185 |
| Net cash used in financing activities | -24,455 | -71,248 | -46,794 | -62,027 |
| Net increase/(decrease) in cash and cash equivalents | 9,966 | -31,338 | -41,304 | -16,919 |
| Cash and cash equivalents at the beginning of the term | 334,897 | 419,404 | 84,508 | 416,047 |
| Effects of exchange rate changes on the balance of cash and cash equivalents in foreign currencies | 914 | 32,100 | 31,186 | 20,277 |
| Cash and cash equivalents at the end of the term | 345,777 | 420,166 | 74,389 | 419,404 |

(3) Quarterly Consolidated Statement of Comprehensive Income

| (HOYA Corporation and its subsidiaries) |  |  |  |  |  |  | (Millio | of Yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | For the three months ended |  |  |  | Variance |  | For the three months ended Mar. 31, 2022 |  |
|  | Jun. 30, 2021 |  | Jun. 30, 2022 |  |  |  |  |  |
|  | Amount | (\%) | Amount | (\%) | Amount | (\%) | Amount | (\%) |
| All operations |  |  |  |  |  |  |  |  |
| Revenue: |  |  |  |  |  |  |  |  |
| Sales | 158,000 | 100.0 | 180,179 | 100.0 | 22,179 | 14.0 | 169,594 | 100.0 |
| Finance income | 398 | 0.3 | 801 | 0.4 | 404 | 101.5 | 472 | 0.3 |
| Share of profit of associates | - | - | 21 | 0.0 | 21 | - | - | - |
| Other income | 549 | 0.3 | 353 | 0.2 | -196 | -35.7 | 3,778 | 2.2 |
| Total Revenue | 158,947 | 100.6 | 181,354 | 100.7 | 22,407 | 14.1 | 173,844 | 102.5 |
| Expenses: |  |  |  |  |  |  |  |  |
| Changes in inventories of goods, products and work in progress | -1,028 | -0.7 | -844 | -0.5 | 184 | - | -2,747 | -1.6 |
| Raw materials and consumables used | 25,922 | 16.4 | 26,760 | 14.9 | 838 | 3.2 | 28,603 | 16.9 |
| Employee benefits expense | 34,833 | 22.0 | 39,521 | 21.9 | 4,688 | 13.5 | 36,646 | 21.6 |
| Depreciation and amortization | 10,280 | 6.5 | 11,957 | 6.6 | 1,677 | 16.3 | 11,428 | 6.7 |
| Subcontracting cost | 1,059 | 0.7 | 1,125 | 0.6 | 66 | 6.2 | 1,078 | 0.6 |
| Advertising and promotion expense | 3,410 | 2.2 | 4,087 | 2.3 | 677 | 19.9 | 3,137 | 1.8 |
| Commission expense | 8,420 | 5.3 | 10,251 | 5.7 | 1,832 | 21.8 | 10,291 | 6.1 |
| Impairment losses | - | - | - | - | - | - | 904 | 0.5 |
| Finance costs | 590 | 0.4 | 451 | 0.3 | -139 | -23.6 | 442 | 0.3 |
| Share of loss of associates | 33 | 0.0 | - | - | -33 | - | -14 | 0.0 |
| Foreign exchange (gain)/loss | -1,573 | -1.0 | -6,808 | -3.8 | -5,236 | 332.9 | -3,118 | -1.8 |
| Other expenses | 25,982 | 16.4 | 33,336 | 18.5 | 7,353 | 28.3 | 33,418 | 19.7 |
| Total expense | 107,929 | 68.3 | 119,836 | 66.5 | 11,907 | 11.0 | 120,067 | 70.8 |
| Profit before tax | 51,018 | 32.3 | 61,518 | 34.1 | 10,500 | 20.6 | 53,777 | 31.7 |
| Income tax expense | 9,719 | 6.2 | 13,117 | 7.3 | 3,397 | 35.0 | 13,629 | 8.0 |
| Profit for the term from all operations | 41,299 | 26.1 | 48,401 | 26.9 | 7,103 | 17.2 | 40,147 | 23.7 |
| Other comprehensive income: |  |  |  |  |  |  |  |  |
| Items that will not be reclassified subsequently to profit or loss |  |  |  |  |  |  |  |  |
| Assets measured at fair value through other comprehensive income | -179 |  | 18 |  | 197 |  | 3,691 |  |
| Remeasurements of the net defined benefit liability(asset) | - |  | 56 |  | 56 |  | 290 |  |
| Income tax relating to components of other comprehensive income | 54 |  | -20 |  | -74 |  | -1,026 |  |
| Total Items that will not be reclassified subsequently to profit or loss | -125 |  | 55 |  | 180 |  | 2,955 |  |
| Items that may be reclassified subsequently to profit or loss |  |  |  |  |  |  |  |  |
| Exchange differences on translation of foreign operations | -519 |  | 48,051 |  | 48,571 |  | 33,588 |  |
| Share of other comprehensive income of associates | 37 |  | 36 |  | -1 |  | 96 |  |
| Income tax relating to components of other comprehensive income | 1 |  | -30 |  | -31 |  | 28 |  |
| Total Items that may be reclassified subsequently to profit or loss | -481 |  | 48,058 |  | 48,539 |  | 33,713 |  |
| Total other comprehensive income | -606 |  | 48,113 |  | 48,719 |  | 36,668 |  |
| Total comprehensive income for the quarter | 40,692 |  | 96,514 |  | 55,822 |  | 76,815 |  |
| Profit attributable to: |  |  |  |  |  |  |  |  |
| Owners of the Company | 41,258 | 26.1 | 48,358 | 26.8 | 7,100 | 17.2 | 39,422 | 23.2 |
| Non-controlling interests | 41 | 0.0 | 44 | 0.0 | 3 | - | 726 | 0.4 |
| Total | 41,299 | 26.1 | 48,401 | 26.9 | 7,103 | 17.2 | 40,147 | 23.7 |
| Total comprehensive income attributable to : |  |  |  |  |  |  |  |  |
| Owners of the Company | 40,583 |  | 95,459 |  | 54,876 | 135.2 | 76,374 |  |
| Non-controlling interests | 109 |  | 1,055 |  | 946 | 865.2 | 441 |  |
| Total | 40,692 |  | 96,514 |  | 55,822 | 137.2 | 76,815 |  |
| Basic earnings per share (yen) | 111.83 |  | 132.83 |  | 21.00 |  | 107.39 |  |
| Diluted earnings per share (yen) | 111.69 |  | 132.73 |  | 21.04 |  | 107.29 |  |

Notes:

1. Effect of Exchange Rate Change on Net Sales and Incomes ("2022A" is the actual value of this period. "2022B" is the nominal value of this period which temporarily exchanged by the currency rate of the same period last year. unit : millions of Yen)


## (4) Segment Information

## <Overview of major products and services of reportable segments>

Reportable segments are components of the Group for which separate financial information is obtained and examined on a regular basis by the board of directors and the chief operating decision maker to determine the allocation of management resources and evaluate the business performance.

In accordance with its management philosophy, the Group has categorised "life and culture" and "information technology" as its business domains. To achieve sustainable growth in corporate value in these business domains, the Group has been making decisions on the allocation of management resources and monitoring the operating results.

As a result, the Group consists of three reportable business segments: Life Care business, Information Technology business and Other business, which are consistent with the above business domains.

In the Life Care business, the Group produces and sells health care related products that are used routinely in health maintenance fields, and medical related products including medical equipment and medical supplies used in medical treatment. Some unique features of this business segment are that approvals and permits are required from relevant authorities in each country and that advanced technological strength and reliable quality control systems are the key requirement.

In the Information Technology business, the Group produces and sells essential items for digital devices. Included are electronics related products that are indispensable for today's digital information and communication technology, and imaging related products that are necessary to capture images as digital data based on optical technologies.

Other business includes the business that provides mainly speech synthesis software and information system services.

The main products and services for each reportable segment described above are as follows:

| Reportable Segment |  | Major Products and Services |
| :---: | :---: | :--- |
| Life Care | Health care related products | Eyeglass lenses, Contact lenses, etc. |
|  | Medical related products | Medical endoscopes, Medical accessories, <br> Automated endoscope reprocessors (AERs), <br> Intraocular lenses, Ophthalmic medical equipment, <br> Artificial bone, Metallic implants for orthopedics, <br> Chromatography media,etc. |
|  | Electronics related products | Photomasks and Maskblanks for semiconductors, <br> Photomasks for FPD, Glass disks for hard disk drives (HDDs) |
|  | Imaging related products | Optical lenses, Optical glass material, Laser equipment, <br> Light source, etc. |
|  | Other | Speech synthesis software, Design of information systems, etc. |

## 1. Segment revenues and results

| (Millions of Yen) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| For the three months ended Jun. 30, 2021 | Life Care | Information Technology | Other | Total | Adjustments | All operations |
| Revenue <br> Revenue from external customers <br> Inter-segment | 96,849 | $\begin{array}{r} 59,815 \\ 18 \\ \hline \end{array}$ | $\begin{array}{r} 1,336 \\ 291 \end{array}$ | $\begin{array}{r} 158,000 \\ 309 \\ \hline \end{array}$ | - -309 | 158,000 - |
| Total | 96,849 | 59,833 | 1,627 | 158,309 | -309 | 158,000 |
| Segment profit before tax Segment profit before tax ratio | $\begin{array}{r} \hline 21,843 \\ 22.6 \% \\ \hline \end{array}$ | $\begin{array}{r} \hline 30,042 \\ 50.2 \% \\ \hline \end{array}$ | $\begin{array}{r} 252 \\ 15.5 \% \\ \hline \end{array}$ | $\begin{array}{r} \hline 52,138 \\ 32.9 \% \\ \hline \end{array}$ | -1,120 | $\begin{array}{r} \hline 51,018 \\ 32.3 \% \\ \hline \end{array}$ |
| Ref: Profit from ordinary operating activities \% of revenue | $\begin{array}{r} 20,621 \\ 21.3 \% \end{array}$ | $\begin{array}{r} \hline 29,682 \\ 49.6 \% \end{array}$ | $\begin{array}{r} \hline 194 \\ 11.9 \% \end{array}$ | $\begin{array}{r} \hline 50,497 \\ 31.9 \% \end{array}$ | -1,055 | $\begin{array}{r} \hline 49,442 \\ 31.3 \% \end{array}$ |


| For the three months ended Jun. 30, 2022 | Life Care | Information Technology | Other | Total | Adjustments | All operations |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue <br> Revenue from external customers <br> Inter-segment | 110,820 | 68,260 10 | 1,099 | 180,179 | -15 | 180,179 |
| Total | 110,821 | 68,270 | 1,103 | 180,194 | -15 | 180,179 |
| Segment profit before tax Segment profit before tax ratio | $\begin{gathered} \hline 25,022 \\ 22.6 \% \end{gathered}$ | $\begin{array}{r} \hline 35,599 \\ 52.2 \% \end{array}$ | $\begin{array}{r} 176 \\ 16.0 \% \end{array}$ | $\begin{array}{r} \hline 60,797 \\ 33.7 \% \end{array}$ | 721 | $\begin{gathered} \hline 61,518 \\ 34.1 \% \end{gathered}$ |
| Ref: Profit from ordinary operating activities \% of revenue | $\begin{array}{r} \hline 21,627 \\ 19.5 \% \end{array}$ | $\begin{array}{r} \hline 33,541 \\ 49.1 \% \end{array}$ | $\begin{array}{r} 163 \\ 14.8 \% \end{array}$ | $\begin{array}{r} \hline 55,331 \\ 30.7 \% \end{array}$ | $-1,136$ - | $\begin{array}{r} \hline 54,195 \\ 30.1 \% \end{array}$ |

Ref : Difference between the results of the quarter under review and the same period the previous year is as follows:

|  | Life Care | Information <br> Technology | Other | Total | Adjustments | All <br> operations |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Variance |  |  |  |  |  |  |
| Revenue from external customers | 13,971 | 8,445 | -237 | 22,179 | - | 22,179 |
| Variance | $14.4 \%$ | $14.1 \%$ | $-17.8 \%$ | $14.0 \%$ | - | $14.0 \%$ |
| Inter-segment | 0 | -8 | -287 | -294 | 294 | - |
| Total | 13,971 | 8,437 | -524 | 21,885 | 294 | 22,179 |
| Segment profit before tax | 3,179 | 5,556 | -76 | 8,659 | 1,841 | 10,500 |
| Variance | $14.6 \%$ | $18.5 \%$ | $-30.2 \%$ | $16.6 \%$ | - | $20.6 \%$ |
| Profit from ordinary operating activities | 1,006 | 3,859 | -30 | 4,834 | -81 | 4,753 |
| Variance | $4.9 \%$ | $13.0 \%$ | $-15.5 \%$ | $9.6 \%$ | $7.7 \%$ | $9.6 \%$ |

Note:Effect of Exchange Rate Change on Net Sales and Incomes ("2022 A" is the actual value of this period. "2022 B" is the nominal value of this
period which temporarily exchanged by the currency rate of the same period the previous year. unit : millions of Yen)

|  | 2022B | 2022A | Influences | Real change | (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Life Care |  |  |  |  |  |
| Revenue from external customers | 103,583 | 110,820 | 7,238 | 6,734 | 7.0\% |
| Profit from ordinary operating activities | 20,559 | 21,627 | 1,068 | -62 | -0.3\% |
| Segment profit before tax | 23,595 | 25,022 | 1,427 | 1,752 | 8.0\% |
| Information Technology |  |  |  |  |  |
| Revenue from external customers | 62,270 | 68,260 | 5,991 | 2,454 | 4.1\% |
| Profit from ordinary operating activities | 30,804 | 33,541 | 2,737 | 1,121 | 3.8\% |
| Segment profit before tax | 32,740 | 35,599 | 2,859 | 2,697 | 9.0\% |

Ref : Results of the previous quarter are as follows:

| For the three months <br> ended Mar. 31, 2022 | Life Care | Information <br> Technology | Other | Total | Adjustments | All <br> operations |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Revenue |  |  |  |  |  |  |
| Revenue from external customers | 106,130 | 62,338 | 1,127 | 169,594 | - | 169,594 |
| Inter-segment | 1 | 7 | 5 | 13 | -13 | - |
| Total | 106,130 | 62,345 | 1,132 | 169,607 | -13 | 169,594 |
| Segment profit before tax | 19,534 | 30,547 | 2,325 | 52,406 | 1,370 | 53,777 |
| Segment profit before tax ratio | $18.4 \%$ | $49.0 \%$ | $205.4 \%$ | $30.9 \%$ | - | $31.7 \%$ |
| Ref: Profit from ordinary operating activities | 19,792 | 29,608 | 205 | 49,604 | $-1,459$ | 48,145 |
| \% of revenue | $18.6 \%$ | $47.5 \%$ | $18.1 \%$ | $29.2 \%$ | - | $28.4 \%$ |

Note:Profit from ordinary operating activities is operating profit before finance income/costs, share of profits(loss) of associates, foreign exchange gain/loss and other temporary gain/loss.

## 2. Revenue from major products and services

| Revenue from external customers |  |  |  |  | (Millions of Yen) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | For the three months ended |  |  |  | Variance |  | For the three months ended Mar. 31, 2022 |  |
|  | Jun. 30, 2021 |  | Jun. 30, 2022 |  |  |  |  |  |
|  | Amount | (\%) | Amount | (\%) | Amount | (\%) | Amount | (\%) |

Revenue from all operations

| Life Care | 96,849 | 61.3 | 110,820 | 61.5 | 13,971 | 14.4 | 106,130 | 62.6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Health care related products | 71,670 | 74.0 ] | 82,720 | 74.6 ] | 11,050 | 15.4 | 78,185 | 73.7 ] |
| Medical related products | 25,178 | 26.0 ] | 28,100 | 25.4 ] | 2,921 | 11.6 | 27,945 | 26.3 ] |
| Information Technology | 59,815 | 37.9 | 68,260 | 37.9 | 8,445 | 14.1 | 62,338 | 36.8 |
| Electronics related products | 50,597 | 84.6 ] | 58,300 | 85.4 ] | 7,703 | 15.2 | 53,919 | 86.5 ] |
| Imaging related products | 9,218 | 15.4 ] | 9,960 | 14.6 ] | 742 | 8.1 | 8,419 | 13.5 ] |
| Other | 1,336 | 0.8 | 1,099 | 0.6 | -237 | -17.8 | 1,127 | 0.7 |
| Corporate (including R\&D) | - | - |  | - |  |  |  | - |
| Total revenue from all operations | 158,000 | 100.0 | 180,179 | 100.0 | 22,179 | 14.0 | 169,594 | 100.0 |

Notes 1. Figures in [ ] are percentages of each segment.
Notes 2.Effect of Exchange Rate Change on Net Sales and Incomes ("2022 A" is the actual value of this period. "2022 B" is the nominal value of this period which temporarily exchanged by the currency rate of the same period last year. unit : millions of Yen)

|  | 2022B | 2022 A | Influences | Real <br> change | (\%) |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Life Care | 103,583 | 110,820 | 7,238 | 6,734 | $7.0 \%$ |
| Health care related products | 77,513 | 82,720 | 5,207 | 5,843 | $8.2 \%$ |
| Medical related products | 26,070 | 28,100 | 2,030 | 891 | $3.5 \%$ |
| Information Technology | 62,270 | 68,260 | 5,991 | 2,454 | $4.1 \%$ |
| Electronics related products | 53,134 | 58,300 | 5,165 | 2,537 | $5.0 \%$ |
| Imaging related products | 9,135 | 9,960 | 825 | -83 | $-0.9 \%$ |

## 3. Information about geographical areas

| Revenue from external customers |  |  |  |  |  |  | (Millions of Yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | For the three months ended |  |  |  | Variance |  | For the three months ended <br> Mar. 31, 2022 |  |
|  | Jun. 30, 2021 |  | Jun. 30, 2022 |  |  |  |  |  |
|  | Amount | (\%) | Amount | (\%) | Amount | (\%) | Amount | (\%) |
| Revenue from all operations |  |  |  |  |  |  |  |  |
| Total revenue from all operations | 158,000 | 100.0 | 180,179 | 100.0 | 22,179 | 14.0 | 169,594 | 100.0 |
| Japan | 38,124 | 24.1 | 42,920 | 23.8 | 4,796 | 12.6 | 41,511 | 24.5 |
| Americas | 24,388 | 15.4 | 30,139 | 16.7 | 5,751 | 23.6 | 26,958 | 15.9 |
| Europe | 31,694 | 20.1 | 34,677 | 19.2 | 2,983 | 9.4 | 33,218 | 19.6 |
| Asia/Oceania | 62,162 | 39.3 | 70,019 | 38.9 | 7,857 | 12.6 | 66,009 | 38.9 |
| Others | 1,631 | 1.0 | 2,424 | 1.3 | 793 | 48.6 | 1,898 | 1.1 |

[^0]
## 4. Projected Results for the First Half (All Operations)

(Six months ending Sep. 30, 2022)
Millions of Yen
Six months ended/ending

|  | variance |  |  |
| :--- | ---: | ---: | ---: |
|  | Sep.30,2021 | Sep.30,2022 | $(\%)$ |
| Revenue | 320,601 | 360,000 | 12.3 |
| Profit before tax | 105,007 | 115,000 | 9.5 |
| Profit for the term | 84,274 | 90,500 | 7.4 |
| Profit attributable to owners of the Company | 84,224 | 90,500 | 7.5 |
| Basic earnings per share (Yen) | 228.29 | 249.50 | 21.21 |

Ref: for the 2nd quarter

1. Year-on-year comparison

Millions of Yen
Three months ended/ending

|  | Tree months ended/ending |  | variance(\%) |
| :---: | :---: | :---: | :---: |
|  | Sep.30,2021 | Sep.30,2022 |  |
| Revenue | 162,601 | 179,821 | 10.6 |
| Profit before tax | 53,989 | 53,482 | -0.9 |
| Profit for the term | 42,975 | 42,099 | -2.0 |
| Profit attributable to owners of the Company | 42,967 | 42,142 | -1.9 |
| Basic earnings per share (Yen) | 116.47 | 116.67 | 0.20 |

2. Quarter-on-quarter comparison

|  | Millions of Yen |  | variance$\qquad$(\%) |
| :---: | :---: | :---: | :---: |
|  | June 30,2022 | Sep.30,2022 |  |
| Revenue | 180,179 | 179,821 | -0.2 |
| Profit before tax | 61,518 | 53,482 | -13.1 |
| Profit for the term | 48,401 | 42,099 | -13.0 |
| Profit attributable to owners of the Company | 48,358 | 42,142 | -12.9 |
| Basic earnings per share (Yen) | 132.83 | 116.67 | -16.16 |

Notes:
To calculate expected profit for the term per share, expected profit for the term is devided by expected average number of shares through the term.

These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to differ materially from that anticipated in these statements. These factors include changes in economic conditions, trends in our major markets, or currency exchange rates which contain impact of Novel Coronavirus .

## Supplementary data for 1st Quarter: from April 1 to June 30, 2022

The breakdown of changes in revenue and profit before tax

| (Millions of Yen) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY21-1Q | FY22-1Q | Variance | Foreign exchange | Others |
| Revenue | 158,000 | 180,179 | 22,179 | 13,286 | 8,893 |
| Life Care | 96,849 | 110,820 | 13,971 | 7,238 | 6,734 |
| Health care related products | 71,670 | 82,720 | 11,050 | 5,207 | 5,843 |
| Medical related products | 25,178 | 28,100 | 2,921 | 2,030 | 891 |
| Information Technology | 59,815 | 68,260 | 8,445 | 5,991 | 2,454 |
| Electronics related products | 50,597 | 58,300 | 7,703 | 5,165 | 2,537 |
| Imaging related products | 9,218 | 9,960 | 742 | 825 | -83 |
| Profit from ordinary operating activities | 49,442 | 54,195 | 4,753 | 3,763 | 990 |
| Life Care | 20,621 | 21,627 | 1,006 | 1,068 | -62 |
| Information Technology | 29,682 | 33,541 | 3,859 | 2,737 | 1,121 |
| Other, adjustment (Corporate) | -862 | -973 | -111 | -42 | -69 |
| Profit before tax | 51,018 | 61,518 | 10,500 | 4,297 | 6,203 |
| Life Care | 21,843 | 25,022 | 3,179 | 1,427 | 1,752 |
| Information Technology | 30,042 | 35,599 | 5,556 | 2,859 | 2,697 |
| Other, adjustment (Corporate) | -868 | 898 | 1,765 | 12 | 1,754 |

<All operations ~ Adjustments to "Profit from ordinary operating activities">

|  | All operations |  |  |
| :--- | ---: | ---: | ---: |
|  | FY21-1Q | FY22-1Q | Variance |
| Profit before tax | 51,018 | 61,518 | 10,500 |
| Adjustments | 1,577 | 7,323 | 5,747 |
| Finance income | 398 | 801 | 404 |
| Finance costs | -590 | -451 | 139 |
| Share of gain/loss of associates | -33 | 21 | 54 |
| Foreign exchange (gain)/loss | 1,573 | 6,808 | 5,236 |
| Others | 230 | 144 | -86 |
| Profit from ordinary operating | 49,442 | 54,195 | 4,753 |
| activities |  |  |  |

<Segment ~ Adjustments to "Profit from ordinary operating activities">

|  | Life Care |  |  | Information Technology |  |  | Other, adjustment (Corporate) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY21-1Q | FY22-1Q | Variance | FY21-1Q | FY22-1Q | Variance | FY21-1Q | FY22-1Q | Variance |
| Profit before tax | 21,843 | 25,022 | 3,179 | 30,042 | 35,599 | 5,556 | -868 | 898 | 1,765 |
| Adjustments | 1,222 | 3,395 | 2,173 | 360 | 2,058 | 1,698 | -6 | 1,870 | 1,876 |
| Finance income | 85 | 189 | 103 | 130 | 190 | 60 | 183 | 422 | 240 |
| Finance costs | -256 | -281 | -25 | -55 | -111 | -56 | -279 | -59 | 220 |
| Share of gain/loss of associates | 29 | 52 | 23 | -0 | 1 | 2 | -62 | -32 | 29 |
| Foreign exchange (gain)/loss | 1,271 | 3,377 | 2,106 | 278 | 1,915 | 1,636 | 23 | 1,516 | 1,493 |
| Others | 93 | 58 | -34 | 8 | 62 | 55 | 130 | 23 | -107 |
| Profit from ordinary operating activities | 20,621 | 21,627 | 1,006 | 29,682 | 33,541 | 3,859 | -862 | -973 | -111 |


[^0]:    Note: Geographical areas are based on the location of customers.

