

**Summary of Consolidated Financial Results
for the First Quarter of the Fiscal Year Ending March 31, 2023
[Japan GAAP]**

Prepared in accordance with accounting principles generally accepted in Japan
Translated from the original Japanese-language document

August 8, 2022

Daifuku Co., Ltd.

Stock exchange listing: Tokyo

Stock code: 6383

URL: www.daifuku.com/jp

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Scheduled date for filing quarterly financial report: August 9, 2022

Scheduled date of commencing dividend payment: -

Quarterly earnings supplementary materials: Yes

Quarterly earnings presentation: Yes (for institutional investors and securities analysts)

Note: Figures are rounded down to the nearest one million yen.

1. Consolidated Financial Results for the First Quarter of Fiscal 2022

(April 1, 2022 - June 30, 2022)

(1) Operating results

(Percentages indicate year-on-year changes.)

	Net sales		Operating income		Ordinary income		Net income attributable to shareholders of the parent company	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Fiscal 2022 Q1	130,211	8.3	10,275	(2.3)	10,541	(2.9)	5,835	(24.5)
Fiscal 2021 Q1	120,220	5.5	10,517	16.5	10,856	9.9	7,726	4.5

Note: Comprehensive income

Fiscal 2022 Q1: 12,625 million yen (7.4%)

Fiscal 2021 Q1: 13,631 million yen 153.8%

	Net income per share	Diluted net income per share
	Yen	Yen
Fiscal 2022 Q1	46.30	—
Fiscal 2021 Q1	61.32	—

(2) Financial position

	Total assets	Net assets	Equity ratio
	Million yen	Million yen	%
Fiscal 2022 Q1	503,332	296,432	58.8
Fiscal 2021	483,322	292,059	60.2

Reference: Shareholders' equity

Fiscal 2022 Q1: 296,146 million yen

Fiscal 2021: 290,769 million yen

2. Dividends

	Dividend per share				
	Q1-end	Q2-end	Q3-end	FY-end	Annual
	Yen	Yen	Yen	Yen	Yen
Fiscal 2021	—	35.00	—	55.00	90.00
Fiscal 2022	—				
Fiscal 2022 (forecast)		40.00	—	65.00	105.00

Note: Revisions to the latest dividend forecast: None

3. Consolidated Earnings Forecast for Fiscal 2022

(April 1, 2022 - March 31, 2023)

(Percentages indicate year-on-year changes.)

	Net sales		Operating income		Ordinary income		Net income attributable to shareholders of the parent company		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Interim	275,000	13.0	24,000	18.1	25,000	21.7	17,000	22.1	134.90
Full-year	565,000	10.3	56,500	12.4	57,500	12.2	39,600	10.4	314.24

Note: Revisions to the latest consolidated earnings forecast: Yes

Notes:

- (1) Changes in significant subsidiaries that affected the scope of consolidation during the first quarter: None
- (2) Adoption of specific accounting methods for preparing the quarterly consolidated financial statements: None
- (3) Changes in accounting policies, accounting estimates, and restatement
 - 1) Changes in accounting policies resulting from the revision of the accounting standards and other regulations: Yes
 - 2) Changes in accounting policies other than 1): None
 - 3) Changes in accounting estimates: None
 - 4) Restatement: None
- (4) Number of shares issued (Common stock)
 - 1) Number of shares issued including treasury stock at the end of the period
Fiscal 2022 Q1: 126,610,077 shares
Fiscal 2021: 126,610,077 shares
 - 2) Number of treasury stock at the end of the period
Fiscal 2022 Q1: 593,063 shares
Fiscal 2021: 592,870 shares
 - 3) Average number of shares during the period (cumulative from the beginning of the fiscal year)
Fiscal 2022 Q1: 126,017,092 shares
Fiscal 2021 Q1: 126,015,766 shares

Note: The number of treasury stock at the end of the period includes shares owned by the Board Benefit Trust (BBT). The number of treasury stock at the end of the first quarter of the fiscal year ending March 31, 2023 includes 106,500 shares owned by the BBT. The number of treasury stock at the end of the fiscal year ended March 31, 2022 included 106,500 shares owned by the BBT.

These quarterly consolidated financial statements are not subject to audit through the certified public accountant or an audit firm.

Disclaimer

The consolidated earnings forecast contained in this document is based on information available to management at the present time and certain assumptions judged to be rational. As such, actual sales and income may differ from this forecast due to uncertain factors present in the forecast or future changes in business circumstances.

Earnings supplementary materials are available at the [TDnet](#) and our website: www.daifuku.com/ir.

Consolidated Financial Statements

(1) Consolidated balance sheets

(Million yen)

	FY2021 (ended March 31, 2022)	FY2022 Q1 (ended June 30, 2022)
ASSETS		
Current assets:		
Cash on hand and in banks	118,769	121,228
Notes receivable, accounts receivable from completed construction contracts and other, and contract assets	208,915	208,884
Merchandise and finished goods	7,045	7,587
Costs incurred on uncompleted construction contracts and other	11,430	14,782
Raw materials and supplies	22,778	28,418
Other current assets	13,148	13,641
Allowance for doubtful accounts	(777)	(793)
Total current assets	381,310	393,749
Non-current assets:		
Property, plant and equipment	55,215	60,097
Intangible assets		
Goodwill	3,956	4,031
Other	6,764	6,663
Total intangible assets	10,720	10,694
Investments and other assets		
Other	36,079	38,794
Allowance for doubtful accounts	(3)	(3)
Total investments and other assets	36,076	38,790
Total non-current assets	102,012	109,583
Total assets	483,322	503,332
LIABILITIES		
Current liabilities:		
Notes and accounts payable and construction contracts payable	48,046	45,325
Electronically recorded obligations - operating	28,084	31,249
Short-term borrowings and current portion of long-term borrowings	22,449	20,355
Income taxes payable	7,252	4,808
Contract liabilities	40,682	52,394
Provision for losses on construction contracts	711	480
Other current liabilities	26,419	32,933
Total current liabilities	173,645	187,549

(Million yen)

	FY2021 (ended March 31, 2022)	FY2022 Q1 (ended June 30, 2022)
Non-current liabilities:		
Long-term borrowings	3,907	3,800
Liabilities for retirement benefits	7,494	7,632
Other reserves	327	363
Other non-current liabilities	5,888	7,554
Total non-current liabilities	17,617	19,350
Total liabilities	191,263	206,900
NET ASSETS		
Shareholders' equity:		
Common stock	31,865	31,865
Capital surplus	20,691	20,397
Retained earnings	227,609	226,507
Treasury stock	(901)	(903)
Total shareholders' equity	279,264	277,866
Accumulated other comprehensive income:		
Net unrealized gain (loss) on securities	4,107	3,953
Deferred gain (loss) on hedges	(637)	(1,030)
Foreign currency translation adjustments	8,380	15,715
Accumulated adjustments on retirement benefits	(344)	(358)
Total accumulated other comprehensive income	11,504	18,279
Non-controlling interests	1,289	285
Total net assets	292,059	296,432
Total liabilities and net assets	483,322	503,332

(2) Consolidated statements of income and comprehensive income

(Million yen)

	FY2021 Q1 (April 1, 2021 - June 30, 2021)	FY2022 Q1 (April 1, 2022 - June 30, 2022)
Net sales	120,220	130,211
Cost of sales	99,261	107,829
Gross profit	20,959	22,382
Selling, general and administrative expenses:		
Selling expenses	3,618	4,194
General and administrative expenses	6,823	7,912
Total selling, general and administrative expenses	10,442	12,106
Operating income	10,517	10,275
Other income:		
Interest income	84	103
Dividend income	199	232
Rent income	57	68
Subsidy income	106	157
Other	148	49
Total other income	596	610
Other expenses:		
Interest expenses	114	74
Foreign exchange losses	120	187
Other	21	82
Total other expenses	257	344
Ordinary income	10,856	10,541
Extraordinary income:		
Gain on sales of investments in securities	18	15
Insurance claim income	208	—
Other	27	3
Total extraordinary income	255	18
Extraordinary loss:		
Loss on disposal or sales of property, plant and equipment	115	10
Value-added tax and other for a prior period	—	2,078
Other	0	10
Total extraordinary loss	116	2,098
Income before income taxes	10,995	8,461
Income taxes - current	4,392	4,944
Income taxes - deferred	(1,321)	(2,321)
Total income taxes	3,071	2,623
Net income	7,924	5,837
Net income attributable to:		
Shareholders of the parent company	7,726	5,835
Non-controlling interests	197	2

(Million yen)

	FY2021 Q1 (April 1, 2021 - June 30, 2021)	FY2022 Q1 (April 1, 2022 - June 30, 2022)
Other comprehensive income		
Net unrealized gain (loss) on securities	(79)	(153)
Deferred gain (loss) on hedges	(5)	(392)
Foreign currency translation adjustments	5,828	7,324
Retirement benefits reserves adjustments	(51)	(14)
Share of other comprehensive income (loss) of affiliates accounted for using the equity method	14	23
Total other comprehensive income (loss)	5,706	6,787
Comprehensive income:	13,631	12,625
Comprehensive income (loss) attributable to:		
Shareholders of the parent company	13,321	12,610
Non-controlling interests	309	15

(3) Consolidated statements of cash flows

(Million yen)

	FY2021 Q1 (April 1, 2021 - June 30, 2021)	FY2022 Q1 (April 1, 2022 - June 30, 2022)
Cash flows from operating activities:		
Income before income taxes and non-controlling interests	10,995	8,461
Depreciation	1,708	1,927
Interest and dividend income	(284)	(336)
Interest expenses	114	74
Decrease (increase) in notes and accounts receivables and contract assets	18,048	5,411
Decrease (increase) in inventories	1,290	(8,499)
Increase (decrease) in notes and accounts payables	1,116	(2,387)
Increase (decrease) in contract liabilities	(1,449)	9,725
Other, net	5,136	3,249
Subtotal	36,678	17,625
Interest and dividend received	283	321
Interest paid	(82)	(70)
Income taxes refund (paid)	(9,224)	(6,937)
Other, net	501	34
Net cash provided by (used in) operating activities	28,155	10,973
Cash flows from investing activities:		
Payments for purchase of property, plant and equipment	(1,948)	(2,992)
Proceeds from sales of property, plant and equipment	4	82
Proceeds from sales of investments in securities	31	35
Payments for purchase of investments in securities	(7)	(9)
Other, net	64	(0)
Net cash provided by (used in) investing activities	(1,855)	(2,884)
Cash flows from financing activities:		
Increase (decrease) in short-term borrowings, net	(4,911)	(1,846)
Repayments of long-term borrowings	—	(600)
Payments for purchase of treasury stock	(2)	(1)
Payments of cash dividends	(6,304)	(6,935)
Other, net	(392)	(470)
Net cash provided by (used in) financing activities	(11,611)	(9,854)
Effect of exchange rate change on cash and cash equivalents	3,329	4,221
Net increase (decrease) in cash and cash equivalents	18,017	2,456
Cash and cash equivalents at beginning of period	94,079	118,672
Increase (decrease) in cash and cash equivalents resulting from change in of scope of consolidation	281	—
Cash and cash equivalents at end of period	112,378	121,129