Financial Results for the FY2022

## Second Quarter

STAR MICRONICS CO., LTD.<br>https://www.star-m.jp<br>Code 7718<br>August 9, 2022

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## Overview of the FY2022 Second Quarter

## Substantial Increases in Sales and Profits

Year on Year

- Net Sales
- Operating Income
- Ordinary Income
- Net Income Attributable to Owners of Parent
$¥ 39.25$ billion $40.5 \%$ up YoY
$¥ 5.72$ billion $117.5 \%$ up YoY
$¥ 5.97$ billion $107.9 \%$ up YoY
$¥ 4.20$ billion $99.1 \%$ up YoY

Sales of Machine Tools Segment jumped significantly in both overseas and domestic markets. Furthermore, thanks to the yen's depreciation, sales and profits increased substantially.

## Consolidated Operating Results and Business Forecast

(Millions of Yen)


[^1]
## Quarterly Information(Net Sales)

Net Sales
(Millions of Yen)


## Special Products $\triangle$ Second Quarter Actual

Sales
Sales Volume



- In the U.S. market, sales increased due in part to the impact of the yen's depreciation, although product shortages also had an effect.
- In the European and domestic markets, conditions were favorable, yet sales decreased due to shortages in the supply of products.


## Special Products



- As far as business results forecasts for the full-year are concerned, and despite the lingering uncertainty surrounding such factors as the procurement of components, in light of expectations that market conditions will remain robust as well as the impact of foreign currency exchange rates, both net sales and profits are projected to increase compared with the previous fiscal year.


## Machine Tools <br> Second Quarter Actual



- In the U.S. market, sales were strong in a wide range of industries centered on the medical-related sector.
- In the European market, sales were robust in mainly the automotive-related industries.
- In the Asian market, sales grew substantially due to continued high levels in mainly automotive-related industries despite the temporary impact of lockdowns in China.
- In the domestic market, sales increased substantially owing to ongoing robust sales of mainly automotiverelated products.


## Machine Tools



- As far as business results forecasts for the full-year are concerned, and despite the lingering uncertainty surrounding such factors as the procurement of components, in light of expectations that sales in the medicalrelated sector in the U.S. market and sales in the automotive industry in the other regions will remain robust as well as the impact of foreign currency exchange rates, both net sales and profits are projected to increase compared with the previous fiscal year.

[^2]
## Capital Investment / R\&D Costs

Capital Investment
(Millions of Yen)

| $\square$ Special Products | $\square$ Machine Tools |
| :--- | :--- |
| $\square$ Precision Products | $\square$ Head Office and Others |
| $\square$ Depreciation |  |


|  | Brakkiown |
| :---: | :---: |
| Special Products | Dies for new models, ete. |
| ${ }^{\text {Machine }}$ <br> Tool | Construction of Kikugawa Factory and a subsidiary's new building <br> Facilities for replacement and maintenance |



- Capital investment of "Precision Products" segment in the FY12/20 is included in "Machine Tools" segment.


## R\&D Costs

(Millions of Yen)

| FY12/19 | FY12/20 | FY12/21 | FY12/22 Est. |
| ---: | ---: | ---: | ---: |
| 1,679 | 1,470 | 1,649 | 1,859 |

## Balance Sheets

## Assets

## Liabilities/Net assets

Ratio of Net Cash (to Total Assets)


## Cash Flows

(Millions of Yen)Net Cash Provided by Operating Activities
Net Cash Provided (Used) in Investing Activities


FY12/22 Est.

## Key Financial Indicators

## stur ${ }^{2}$



## Returns to Shareholders

<Shareholder Return Policy > From FY12/22

- Annual Dividend : ¥60 or more
- Total Payout Ratio : 50\% or more


Reference

## Trends in Quarterly Machine Tool Orders

(Ordered Unit)
(Units)


## Performance Indicators (10-Year Data)

|  | Net Sales (Millions of Yen) | Operating Income (Niflions of $Y$ en | Income <br> Ratio(\%) | Ordinary <br> Income (Millions of Yen) | Income <br> Ratio(\%) | Net Income Attributable to Owners of Parent (Millions of Yen) | Income <br> Ratio(\%) | $\begin{aligned} & \text { EPS } \\ & \text { (Yen) } \end{aligned}$ | $\begin{aligned} & \text { ROE } \\ & (\%) \end{aligned}$ | Dividends per Share (Yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FY2/2013 | 37,858 | 1,579 | 4.2 | 2,254 | 6.0 | 2,299 | 6.1 | 54.66 | 6.0 | 30.00 |
| FY2/2014 | 43,481 | 2,606 | 6.0 | 3,219 | 7.4 | 1,143 | 2.6 | 27.17 | 2.7 | 34.00 |
| FY2/2015 | 50,957 | 5,476 | 10.7 | 6,150 | 12.1 | 4,695 | 9.2 | 111.36 | 9.8 | 44.00 |
| FY2/2016 | 54,457 | 5,735 | 10.5 | 5,206 | 9.6 | 3,720 | 6.8 | 87.98 | 7.4 | 46.00 |
| FY2/2017 | 48,937 | 3,606 | 7.4 | 3,583 | 7.3 | 3,181 | 6.5 | 81.77 | 6.9 | 48.00 |
| FY2/2018 | 60,772 | 6,210 | 10.2 | 7,015 | 11.5 | 5,780 | 9.5 | 155.68 | 12.9 | 52.00 |
| FY12/2018※ | 65,939 | 9,712 | 14.7 | 9,570 | 14.5 | 6,795 | 10.3 | 186.04 | 14.3 | 54.00 |
| FY12/2019 | 60,651 | 5,817 | 9.6 | 6,161 | 10.2 | 4,053 | 6.7 | 113.72 | 8.3 | 56.00 |
| FY12/2020 | 45,670 | 2,172 | 4.8 | 2,772 | 6.1 | 1,731 | 3.8 | 49.07 | 3.5 | 58.00 |
| FY12/2021 | 64,360 | 7,415 | 11.5 | 7,795 | 12.1 | 5,740 | 8.9 | 150.83 | 10.4 | 58.00 |
| FY12/2022(Est.) | 80,500 | 10,800 | 13.4 | 11,100 | 13.8 | 7,900 | 9.8 | 207.99 | 12.3 | 60.00 |

[^3]
## Business Segments and Products



Cash Drawer and Receipt Printer mPOP

Melody Speaker mC-Sound

POS Printer TSP100IV series


Blue back-lit, LCD display SCD222U


## Machine <br> Tools

CNC Swiss Type Automatic Lathe SL-10


CNC Swiss Type Automatic Lathe
SX-38 type B


CNC Swiss Type Automatic Lathe SR-32JIII type B


[^0]:    * The projections in this document are based on information available at the time of release of this report and certain assumptions the Company considers reasonable.
    * The Company does not promise that these projections will be achieved. Actual results may differ materially from projections due to a variety of factors.

[^1]:    *Sensitivity of operating income to a $¥ 1$ change in foreign exchange rates.

[^2]:    * Sales of "Precision Products" segment in the FY12/20 is included in the domestic sales of "Machine Tools" segment.

[^3]:     for overseas consolidated subsidiaries.

