



Supplementary Financial Information for the Three Months ended June 30, 2022

August 10, 2022

MIRAIT ONE Corporation

1. Financial Results

| Units: bil. yen | FYE March 2022 | FYE March 2023 | | | FYE March 2022 | | FYE March 2023 | |
|---|-------------------------------|-------------------------------|-------------------------------|---------------|--------------------------------|--------------------------------|------------------------------|---------------------|
| | Q1 actual results (a) | Q1 actual results (b) | YoY Change | | Full-year Results (c) | Progress (a)/(c) | Full-year Forecast (d) | Progress (b)/(d) |
| | | | Amount (b) - (a) | % (b)/(a) | | | | |
| Orders received | 133.2 | 1,288 | -4.4 | -3.3% | 521.3 [463.2] | 25.6% [28.8%] | 540.0 | 23.9% |
| Net sales | 100.5 | 95.3 | -5.2 | -5.2% | 470.3 | 21.4% | 540.0 | 17.6% |
| Gross profit (Gross profit margin) | 13.0 (12.9%) | 9.0 (9.4%) | -4.0 (-3.5p) | -30.8% | 66.2 | 19.6% | 69.2 | 13.0% |
| SG&A (SG&A ratio) | 8.3 (8.3%) | 10.1 (10.6%) | +1.8 (+2.3p) | +21.7% | 33.4 | 24.9% | 39.2 | 25.8% |
| Operating income (Operating income ratio) | 4.7 (4.7%) | -1.1 (-) | -5.8 (-) | - | 32.8 | 14.3% | 30.0 | - |
| Ordinary Income (Ordinary income ratio) | 5.1 (5.1%) | -0.6 (-) | -5.7 (-) | - | 34.1 | 15.0% | 31.0 | - |
| Profit attributable to owners of parent (Profit margin) | 2.7 (2.7%) | -0.8 (-) | -3.5 (-) | - | 25.1 | 10.8% | 20.0 | - |
| Construction account carried forward | 194.3 | 242.0 | +47.7 | +24.5% | 208.4 | — | — | — |

* Figures are rounded down to one decimal place (bil. yen)

* Figures in brackets [] for orders received exclude figures for Seibu Construction Co., Ltd.

2. Orders Received, Net Sales and Construction account carried forward

| Orders received Units: bil. Yen | FYE March 2022 | FYE March 2023 | | | FYE March 2022 | | FYE March 2023 | |
|--|-----------------------|-----------------------|------------------|--------------|--------------------------------|--------------------------------|------------------------|------------------|
| | Q1 actual results (a) | Q1 actual Results (b) | YoY Change | | Full-year Results (c) | Progress (a)/(c) | Full-year Forecast (d) | Progress (b)/(d) |
| | | | Amount (b) – (a) | % (b)/(a) | | | | |
| NTT business | 56.3 | 46.7 | -9.6 | -17.1% | 191.4 | 29.4% | 177.0 | 26.4% |
| Multi-carrier business | 22.9 | 16.6 | -6.3 | -27.5% | 67.8 | 33.8% | 57.0 | 29.1% |
| Environmental & social innovation business | 13.9 | 32.1 | +18.2 | +130.9% | 118.7 [60.7] | 11.7% [22.9%] | 157.0 | 20.4% |
| ICT solution business | 40.0 | 33.2 | -6.8 | -17.0% | 143.3 | 27.9% | 149.0 | 22.3% |
| Total | 133.2 | 128.8 | -4.4 | -3.3% | 521.3 [463.2] | 25.6% [28.8%] | 540.0 | 23.9% |

| Net sales Units: bil. Yen | FYE March 2022 | FYE March 2023 | | | FYE March 2022 | | FYE March 2023 | |
|--|-----------------------|-----------------------|------------------|--------------|-----------------------|------------------|------------------------|------------------|
| | Q1 actual Results (a) | Q1 actual Results (b) | YoY Change | | Full-year Results (c) | Progress (a)/(c) | Full-year Forecast (d) | Progress (b)/(d) |
| | | | Amount (b) – (a) | % (b)/(a) | | | | |
| NTT business | 47.3 | 38.1 | -9.2 | -19.5% | 204.3 | 23.2% | 181.0 | 21.0% |
| Multi-carrier business | 12.6 | 13.2 | +0.6 | +4.8% | 68.6 | 18.4% | 64.0 | 20.6% |
| Environmental & social innovation business | 11.0 | 18.6 | +7.6 | +69.1% | 56.8 | 19.4% | 145.5 | 12.8% |
| ICT solution business | 29.5 | 25.2 | -4.3 | -14.6% | 140.6 | 21.0% | 149.5 | 16.9% |
| Total | 100.5 | 95.3 | -5.2 | -5.2% | 470.3 | 21.4% | 540.0 | 17.6% |

| Construction account carried forward Units: bil. Yen | FYE March 2022 | FYE March 2023 |
|---|----------------------|----------------------|
| | Q1 actual results(a) | Q1 actual results(b) |
| NTT business | — | 57.5 |
| Multi-carrier business | — | 38.7 |
| Environmental & social innovation business | — | 109.9 |
| ICT solution business | — | 35.8 |
| Total | 194.3 | 242.0 |

《Supplementary》

* Figures are rounded down to one decimal place (bil. yen).

* Orders received and sales figures for the previous fiscal year (full year ending March 2022) have been rearranged according to the new business classification.

* Figures in brackets [] for orders received exclude figures for Seibu Construction Co., Ltd.

* The breakdown of the amount of construction account carried forward is shown only for the current fiscal year.

Statements and quotes relevant to the forecasted values in this handout are the future prospects based on the plans and prospects of the Company at this point in time.

The actual business results could be significantly different from those stated in this handout due to changes in conditions.

As such, please be advised that we will not be able to guarantee the accuracy of the forecasted values, in this handout and the session, over the period of time to come in the future.

MIRAIT ONE Corporation