

September 14, 2022

Company name: RAKUS Co., Ltd.

Stock exchange listing: Tokyo PRIME / Stock code: 3923

URL https://www.rakus.co.jp/en/

Representative: Representative Director and President Takanori Nakamura Inquiries: Director, Strategic Planning Department Yoshifumi Matsushima

Notice Regarding the Revision of Consolidated Guidance for H1 of FY2023.3

RAKUS Co., Ltd. (hereinafter the "Company"), in light of recent business trends, decided at a board meeting held on September 14, 2022 to revise the guidance for H1 of the fiscal year ending March 2023 (from April 1, 2022 to September 30, 2022) which was disclosed on May 13, 2022 as follows:

1. Revision of Consolidated Guidance for H1 (from April 1, 2022 to September 30, 2022)

	Sales	Operating profit	Ordinary profit	Profit attributable to owners of the parent company	Earnings per share
Previous guidance (A)	(million yen)	(million yen)	(million yen)	(million yen)	(yen)
	12,773	492	492	298	1.64
Revised guidance (B)	12,730	654	664	423	2.34
Difference (B-A)	-42	162	172	124	
Difference (%)	-0.3	32.9	35.1	41.8	
(Reference) Earnings results of the previous fiscal year (FY 2022.3 H1)	9,473	888	888	587	3.24

2. Reason of revision

Sales are expected to fall slightly short of the guidance mainly due to restrictions on sales activities caused by the re-expansion of the COVID-19 in Japan, and the impact of organizational restructuring in some services. Profits are expected to exceed the guidance driven by the decrease in personnel costs resulting from a delay in hiring in the second quarter and the decrease in outsourcing costs resulting from progress in bringing operations in-house, despite an increase in advertising costs in line with the policy of aggressive investment for growth.

(Note) The figures of revised guidance have been calculated based on the information currently available to the Company and certain assumptions which the Company deems reasonable. The actual results may differ from the guidance.