Translation

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Summary of Consolidated Financial Results for the Nine Months Ended July 31, 2022 (Based on Japanese GAAP)

Norihiko Suehiro

September 14, 2022

Company name: GIFT HOLDINGS INC.

Stock exchange listing: Tokyo

Stock code: 9279 URL https://www.gift-group.co.jp/

Representative: President and Representative Director Sho Tagawa

Managing Director & General Manager,
Inquiries:

Administration Division

Scheduled date to file Quarterly Securities Report: September 14, 2022

Scheduled date to commence dividend payments:

Preparation of supplementary material on quarterly financial results:

Holding of quarterly financial results meeting:

No

(Amounts less than one million yen are rounded down)

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1. Consolidated financial results for the nine months ended July 31, 2022 (from November 1, 2021 to July 31, 2022)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | |
|---------------------------------|-----------------|------|------------------|-------|-----------------|-------|---|-------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| Nine months ended July 31, 2022 | 12,220 | 25.2 | 1,122 | 70.0 | 1,805 | 43.2 | 1,234 | 43.1 |
| Nine months ended July 31, 2021 | 9,759 | 22.4 | 660 | 116.2 | 1,260 | 249.5 | 862 | 373.3 |

| | Earnings per share | Diluted earnings per share |
|---------------------------------|--------------------|----------------------------|
| | Yen | Yen |
| Nine months ended July 31, 2022 | 123.99 | 123.63 |
| Nine months ended July 31, 2021 | 86.77 | 86.41 |

(2) Consolidated financial position

| | Total assets | Net assets | Equity ratio |
|------------------------|-----------------|-----------------|--------------|
| | Millions of yen | Millions of yen | % |
| As of July 31, 2022 | 9,454 | 5,126 | 54.2 |
| As of October 31, 2021 | 8,277 | 4,116 | 49.7 |

2. Cash dividends

| | | Annual dividends per share | | | | | |
|---|-----------------|----------------------------|-----------------|-----------------|-------|--|--|
| | 1st quarter-end | 2nd quarter-end | 3rd quarter-end | Fiscal year-end | Total | | |
| | Yen | Yen | Yen | Yen | Yen | | |
| Year ended October 31, 2021 | - | 0.00 | _ | 20.00 | 20.00 | | |
| Year ending October 31, 2022 | _ | 12.00 | _ | | | | |
| Year ending October 31, 2022 (Forecast) | | | | 13.00 | 25.00 | | |

3. Forecast of consolidated financial results for the year ending October 31, 2022 (from November 1, 2021 to October 31, 2022)

Percentages indicate year-on-year changes

| | | | | | | | U | , | , , | / |
|-----------|-----------------|------|-----------------|------|-----------------|------|----------------------------------|------|------------------|-----|
| | Net sales | | Operating pr | ofit | Ordinary pro | ofit | Profit attributa owners of pa | | Earnings per sha | ıre |
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Ye | en |
| Full year | 17,000 | 26.2 | 1,700 | 81.6 | 2,000 | 14.4 | 1,280 | 18.9 | 128. | 59 |

4. Notes

(1) Changes in significant subsidiaries during the nine months ended July 31, 2022 (changes in specified subsidiaries resulting in the change in scope of consolidation):

No

(2) Application of special accounting methods for preparing quarterly consolidated financial statements: Yes

(3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: Changes in accounting policies due to other reasons:

Yes No

Changes in accounting estimates:

No

Restatement of prior period financial statements:

No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

| Total number of issued shares at the end of | the period (merading treat | ary shares) | | | | | |
|---|----------------------------|---------------------------------|------------------|--|--|--|--|
| As of July 31, 2022 | 9,959,545 shares | As of October 31, 2021 | 9,953,967 shares | | | | |
| Number of treasury shares at the end of the | period | | | | | | |
| As of July 31, 2022 | 220 shares | As of October 31, 2021 | 157 shares | | | | |
| Average number of shares during the period (cumulative from the beginning of the fiscal year) | | | | | | | |
| Nine months ended July 31, 2022 | 9,957,271 shares | Nine months ended July 31, 2021 | 9,942,399 shares | | | | |

Quarterly consolidated financial statements Consolidated balance sheets

Total investments and other assets

Total non-current assets

Total assets

| | | (Thousands of yen) |
|-------------------------------------|------------------------|---------------------|
| | As of October 31, 2021 | As of July 31, 2022 |
| Assets | | |
| Current assets | | |
| Cash and deposits | 1,871,492 | 1,870,684 |
| Accounts receivable - trade | 262,090 | 362,652 |
| Merchandise and finished goods | 50,484 | 113,895 |
| Raw materials and supplies | 49,488 | 63,463 |
| Other | 180,348 | 264,964 |
| Allowance for doubtful accounts | △127 | △113 |
| Total current assets | 2,413,776 | 2,675,547 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings and structures | 3,900,522 | 4,521,684 |
| Accumulated depreciation | △888,499 | △1,079,850 |
| Buildings and structures, net | 3,012,022 | 3,441,834 |
| Land | 141,782 | 141,782 |
| Other | 1,472,062 | 1,920,380 |
| Accumulated depreciation | △609,438 | △713,494 |
| Other, net | 862,623 | 1,206,885 |
| Total property, plant and equipment | 4,016,429 | 4,790,502 |
| Intangible assets | | , , |
| Goodwill | 124,727 | 109,136 |
| Other | 10,696 | 13,846 |
| Total intangible assets | 135,423 | 122,982 |
| Investments and other assets | | , |
| Leasehold and guarantee deposits | 870,911 | 960,893 |
| Other | 841,350 | 905,456 |
| Allowance for doubtful accounts | △435 | △435 |
| | | |

1,865,914

6,779,399

9,454,947

1,711,827 5,863,680

8,277,456

| | | (Thousands of yen) |
|--|------------------------|---------------------|
| | As of October 31, 2021 | As of July 31, 2022 |
| Liabilities | | |
| Current liabilities | | |
| Accounts payable - trade | 389,490 | 489,195 |
| Short-term borrowings | _ | 44,309 |
| Current portion of long-term borrowings | 534,834 | 549,458 |
| Income taxes payable | 445,611 | 337,039 |
| Provision for bonuses | 103,435 | 69,180 |
| Provision for point card certificates | 5,965 | _ |
| Other | 1,060,401 | 1,127,007 |
| Total current liabilities | 2,539,738 | 2,616,190 |
| Non-current liabilities | | |
| Long-term borrowings | 1,274,648 | 1,329,726 |
| Asset retirement obligations | 341,636 | 381,054 |
| Other | 5,045 | 1,457 |
| Total non-current liabilities | 1,621,329 | 1,712,239 |
| Total liabilities | 4,161,068 | 4,328,429 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 790,287 | 793,117 |
| Capital surplus | 1,042,415 | 1,045,244 |
| Retained earnings | 2,281,161 | 3,185,826 |
| Treasury shares | △324 | △466 |
| Total shareholders' equity | 4,113,540 | 5,023,721 |
| Accumulated other comprehensive income | | |
| Foreign currency translation adjustment | 2,847 | 102,795 |
| Total accumulated other comprehensive income | 2,847 | 102,795 |
| Total net assets | 4,116,387 | 5,126,517 |
| Total liabilities and net assets | 8,277,456 | 9,454,947 |

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

| consolidated statements of income (cumulative) | | (Thousands of yen |
|--|------------------------------------|------------------------------------|
| | Nine months ended July 31, 2021 | Nine months ended July 31, 2022 |
| Net sales | 9,759,794 | 12,220,491 |
| Cost of sales | 2,696,561 | 3,673,761 |
| Gross profit | 7,063,233 | 8,546,730 |
| Selling, general and administrative expenses | 6,403,170 | 7,424,344 |
| Operating profit | 660,063 | 1,122,385 |
| Non-operating income | | , , |
| Interest income | 6,219 | 7,642 |
| Commission income | 18,846 | 1,208 |
| Foreign exchange gains | 1,654 | 1,785 |
| Subsidy income | 455,969 | 665,447 |
| Compensation income | 80,000 | |
| Other | 41,958 | 11,160 |
| Total non-operating income | 604,649 | 687,244 |
| Non-operating expenses | | |
| Interest expenses | 3,545 | 2,885 |
| Other | 680 | 1,538 |
| Total non-operating expenses | 4,226 | 4,424 |
| Ordinary profit | 1,260,486 | 1,805,205 |
| Extraordinary income | | |
| Gain on sale of non-current assets | _ | 1,100 |
| Insurance claim income | _ | 16,774 |
| Other | _ | 628 |
| Total extraordinary income | | 18,502 |
| Extraordinary losses | | , |
| Loss on retirement of non-current assets | 7,081 | 17,521 |
| Impairment losses | · – | 2,642 |
| Total extraordinary losses | 7,081 | 20,163 |
| Profit before income taxes | 1,253,404 | 1,803,544 |
| Income taxes | 390,731 | 568,895 |
| Profit | 862,673 | 1,234,648 |
| Profit attributable to owners of parent | 862,673 | 1,234,648 |
| | | 1,22 1,0 10 |

Consolidated statements of comprehensive income (cumulative)

(Thousands of yen)

| | | (Thousands of yell) |
|---|------------------------------------|------------------------------------|
| | Nine months ended July 31, 2021 | Nine months ended July 31, 2022 |
| Profit | 862,673 | 1,234,648 |
| Other comprehensive income | | |
| Foreign currency translation adjustment | 19,937 | 99,948 |
| Total other comprehensive income | 19,937 | 99,948 |
| Comprehensive income | 882,610 | 1,334,597 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | 882,610 | 1,334,597 |