Translation

Notice: This document is an excerpt translation of the original Japanese document and is only for reference purposes.

In the event of any discrepancy between this translated document and the original Japanese document, the latter shall prevail.

October 17, 2022

Company Name: Money Forward, Inc.

Representative: Yosuke Tsuji

Representative Director, President and CEO

(Securities Code: 3994,

Stock Exchange: TSE Prime)

Inquiries: Naoya Kanesaka

Director, Executive Officer and CFO

(TEL: +81-3-6453-9160)

Announcement of the Recording of Equity Losses (Extraordinary Losses) and Differences Between Financial Forecasts and Actual Results for the Nine Months Ended August 31, 2022

Money Forward, Inc. (the "Company") hereby announces that it recorded equity losses of the affiliate company (extraordinary losses) in the consolidated financial results for the nine months ended August 31, 2022. The Company also reports that differences have arisen between the consolidated financial forecast for the nine months ended August 31, 2022 which was announced on July 13 2022 and actual results announced today.

1. Equity Losses in Affiliate Company (Extraordinary Loss)

The Company has been engaged in expanding its service line-up to solve broader financial issues of the users, from visualizing individual financial status to supporting actions to improve household finances. This has been done through offering Money Forward ME, which visualizes personal finance, and other finance-related service. To provide further value to its users in the field of asset management, the Company converted Susten Capital Management Inc. ("Susten") into an equity method affiliate though the third-party allotment in March, 2022.

SUSTEN, the asset management service offered by Susten generates revenue on a pay-for-performance basis, and its investment strategy is centered on short-term bonds. Thus, the investment perform was weaker than expected due to the recent sharp rise in U.S. interest rates, leading to a material gap between the initial business plan of Susten and the actual progress of it.

Considering this situation, the Company cautiously and conservatively examined the business plan going forward. Consequently, it has decided, in accordance with the Accounting Standard for Impairment of Fixed Assets, to record 832 million in equity losses as extraordinary losses in the consolidated financial results for the nine months ended August 31, 2022.

- 2. Difference from the Financial Forecast for the Nine Months Ended August 31, 2022
- (1) Difference from the Financial Forecast for the Nine Months Ended August 31, 2022 (from June 1, 2022 to August 31, 2022)

	Net Sales	SaaS ARR*1	EBITDA*2	Operating Profit	Ordinary Profit	Profit attributable to owners of parent	Earnings per share
Previous forecast (A)	Millions of Yen	Millions of Yen	Millions of Yen	Millions of Yen	Millions of Yen	Millions of Yen	Yen
	5,175	14,605	(2,200)	(2,850)	(2,870)	(2,920)	(54.33)
	~5,405	~15,025	~(1,700)	~(2,350)	~(2,370)	~(2,420)	~ (45.03)
Revised forecast (B)	5,455	15,048	(1,871)	(2,510)	(3,481)	(3,458)	(64.64)
Changes (B – A)	280	443	329	340	(611)	(538)	(10.31)
	~50	~23	~(171)	~(160)	~(1,111)	~(1,038)	~(19.61)
Changes (%)	5.1	2.9					
	~0.9	~0.2	_	_	_	_	
(Reference) Results for the previous nine months ended August 31, 2021	3,833	10,132	41	(445)	(780)	(779)	(16.16)

^{*1} SaaS ARR is 12 times the monthly recurring revenue of Home, Business, X and Finance domains in the last month of each term. In order to adjust for seasonal factors of STREAMED, its MRR is calculated as one-third of the revenue from STREAMED in Q1 and Q2 of each fiscal year (rounded to the nearest million yen).

(2) Reason of the difference

As stated in section 1. above, the Company recorded equity losses of the affiliated company (extraordinary losses) in the financial result of nine months ended August 31, 2022. As a result, the ordinary loss has reached above 1.47 times of the upper range of previous forecast of (2,370) million yen, more than 1.3 times the forecast., which is the threshold for disclosure.

^{*2} EBITDA=Operating profit(loss) + depreciation and amortization + tax expenses included in operating expenses + share-based remuneration expenses