

J. Front Retailing Consolidated Revenue Report September 2022 (IFRS)

1. Revenue (Sales) by Segment (% change year on year)

			(Reference) Gross sales	
	September	H2 Total	September	H2 Total
Department Store Business	14.8	-	18.3 [21.8]	-
SC Business	4.8	-	18.8	-
Developer Business	3.2	-	3.2	-
Payment and Finance Business	12.7	-	12.7	-
Other	(5.1)	-	(10.6)	-
Total Consolidated	9.9	-	16.1	-

- Notes:
- J. Front Retailing (the "Company") has voluntarily applied the International Financial Reporting Standards (IFRS) since March 2017.
 - Gross sales are calculated by converting sales from purchase recorded at the time of sale (*shoka shiire*) of the Department Store Business which are recognized as revenue under IFRS, into gross amount and converting the net amount of sales of the "SC Business (Parco SC)" into tenant transaction volume (gross amount basis).
 - Each figure of the reportable segment above is calculated based on simple sum of entities included in each segment. Therefore, intercompany transactions within each segment are not eliminated.
 - The Matsuzakaya Toyota store closed on September 30, 2021. Figures in parentheses in the Department Store Business are actual percentage changes after excluding the Matsuzakaya Toyota store.
 - All of the shares of Neuve A Co., Ltd. were transferred on June 30, 2021.
 - Daimaru Matsuzakaya Sales Associates Co. Ltd. was merged into Daimaru Matsuzakaya Department Stores Co. Ltd. on September 1, 2021.
 - 90% of the shares of Dimples' Co., Ltd. were transferred on February 28, 2022 and it is excluded from the scope of consolidation.

2. Sales of Department Store Business (Japanese GAAP)

a) Sales and Customer Traffic of Each Store (% change year on year)

	September		H2 Total	
	Sales	Customer traffic	Sales	Customer traffic
Daimaru Shinsaibashi	23.9	38.9	-	-
Daimaru Umeda	17.9	33.2	-	-
Daimaru Tokyo	38.6	69.8	-	-
Daimaru Kyoto	26.1	23.5	-	-
Daimaru Kobe	16.7	18.5	-	-
Daimaru Suma	(2.5)	5.5	-	-
Daimaru Ashiya	(5.9)	(0.5)	-	-
Daimaru Sapporo	34.5	43.1	-	-
Daimaru Shimonoseki	(0.3)	(3.8)	-	-
Matsuzakaya Nagoya	16.9	22.8	-	-
Matsuzakaya Ueno	14.8	21.3	-	-
Matsuzakaya Shizuoka	14.7	28.6	-	-
Matsuzakaya Takatsuki	1.6	7.8	-	-
Total stores	17.6	27.5	-	-
Total comparable stores	21.6	31.1	-	-
Corporations, head office, etc.	43.0	-	-	-
Total Daimaru Matsuzakaya	18.6	27.5	-	-
Of which: net sales of goods ^{*3}	19.3	-	-	-
Of which: real estate lease revenue ^{*3}	3.3	-	-	-
Total comparable stores	22.5	31.1	-	-
Hakata Daimaru	18.9	33.1	-	-
Kochi Daimaru	(0.2)	6.2	-	-
Total Department Store Business	18.3	27.6	-	-
Total comparable stores	21.8	30.9	-	-

- Note:
- The Matsuzakaya Toyota store closed on September 30, 2021.
 - Total comparable stores does not include the values of the Matsuzakaya Toyota store.

b) Daimaru Matsuzakaya Department Stores Sales by Merchandise Category (% change year on year)

	Total all stores	
	September	H2 Total
Men's clothing	14.4	-
Women's clothing	24.7	-
Children's clothing	11.6	-
Other clothing	7.1	-
Total clothing	22.6	-
Accessories	17.6	-
Cosmetics	18.1	-
Fine arts / jewelry / precious metals	28.8	-
Other general goods	12.1	-
Total general goods	23.2	-
Furniture	6.6	-
Electric appliances	5.8	-
Other household goods	(9.2)	-
Total household goods	(5.6)	-
Perishable foods	(1.5)	-
Confectionary	27.5	-
Delicatessen	7.1	-
Other foods	10.9	-
Total foods	12.2	-
Restaurants & cafés	64.0	-
Services	14.4	-
Other	(4.8)	-
Total	19.3	-

3. Tenant Transaction Volume of PARCO Stores

Tenant transaction volume is the total value of the tenant transaction volume (sales) of PARCO stores. Previous year values are also calculated using the same standards.

a) Tenant Transaction Volume by Store (% change year on year)

	September	H2 Total
Sapporo PARCO	26.8	-
Sendai PARCO	36.5	-
Shintokorozawa PARCO	(3.9)	-
Urawa PARCO	16.8	-
Ikebukuro PARCO	37.9	-
PARCO_ya Ueno	19.7	-
Hibarigaoka PARCO	11.0	-
Kichijoji PARCO	10.0	-
Shibuya PARCO	35.0	-
Kinshicho PARCO	27.0	-
Chofu PARCO	14.0	-
Tsudanuma PARCO	(0.2)	-
Matsumoto PARCO	13.5	-
Shizuoka PARCO	2.0	-
Nagoya PARCO	21.0	-
Shinsaibashi PARCO	27.9	-
Hiroshima PARCO	12.0	-
Fukuoka PARCO	18.3	-
Total all stores	20.3	-

b) Sales by Merchandise Category (% change year on year)

	Total all stores	
	September	H2 Total
Clothing	16.0	-
Accessories	20.1	-
General goods	22.7	-
Foods	55.4	-
Restaurants & cafés	21.5	-
Other	17.2	-
Total	20.3	-

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