



October 28, 2022

To whom it may concern:

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(Stock exchange code: 2412 / TSE Prime Market)  
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**Notice Concerning the Revision of the Consolidated Performance Forecasts**  
**for Cumulative Q2 FY03/23**

Based on the recent performance trends, etc., we have decided to revise the consolidated performance forecasts for the cumulative second quarter of the fiscal year ending March 31, 2023 (Q2 FY03/23 (April 1, 2022 to September 30, 2022) announced on May 10, 2022 as follows:

1. Revision of the consolidated performance forecasts for cumulative Q2 FY03/23 (April 1, 2022 to September 30, 2022)

	S a l e s	O p e r a t i n g i n c o m e	O r d i n a r y i n c o m e	N e t i n c o m e a t t r i b u t a b l e t o o w n e r s o f p a r e n t	N e t i n c o m e p e r s h a r e
Previous forecasts (A)	Millions of yen 20,950	Millions of yen 4,000	Millions of yen 3,990	Millions of yen 2,640	Yen Sen 16.59
Revised forecasts (B)	20,230	4,820	4,900	3,750	23.64
C h a n g e ( B - A )	▲720	+820	+910	+1,110	—
C h a n g e ( % )	▲3.4%	+20.5%	+22.8%	+42.0%	—
Reference: Results for 2Q of the previous year (Q2 FY03/22 results)	18,748	6,890	6,887	4,826	30.33

2. Reasons for the revision

The operating performance forecast for FY03/23 published as of May 10, 2022 assumed moves towards the convergence of COVID-19. Actually, however, as a result of the expansion of the seventh wave of the COVID-19 pandemic, (1) members' service use recovery in the Employee Benefit Services business was slower than we assumed, and (2) in the Healthcare business, our customer municipalities carried out COVID-19 vaccination ahead of our assumed schedule. In addition, (3) extraordinary income was generated by the sale of a part of investment securities. For these and other reasons, the operating performance forecast for FY03/23 H1 is expected to exceed the previous forecast, and we have revised the forecast as indicated above.

Regarding future prospects, we have not changed the full-year performance forecast published on May 10, 2022 because there are variable factors in the recovery of service use among Employee Benefit Services members, the state of incoming orders for the vaccination support business, and the

effects of sales promotion and other measures. If any matters requiring disclosure are detected, such disclosure will be conducted as soon as possible.

Note: The above forecasts are based on information available as of the date of announcement of this document. Actual results may differ from the forecasts due to various factors in the future.

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<p>Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.</p>
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